

CONTRACT MODIFICATION AGREEMENT

Date: August 20th, 2025

Contract No.: VTS-1491-2021

Modification No.: Eight (8)

Issued By: Virginia Polytechnic Institute and State University (Virginia Tech)

Contractor: Meridian Waste

Commodity: Waste Management Services

This Supplemental Agreement is entered into pursuant to the provisions of the basic contract.

Description of Modification:

The following location has been added to this contract via modification:

Veterinary Medicine – Dock 3

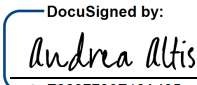
1.35cy Self Contained Compactor

Rental: \$750.00 per month

Transportation: \$360.50 per haul

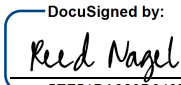
Except as provided herein, all terms and conditions of Contract Number VTS-1491-2021, as heretofore changed, remain unchanged and in full force and effect.

Contractor

By: 
(Signature)

Andrea Altis Territory Manager
Name and Title

Virginia Tech

By: 

Reed Nagel
Assistant Vice President and
Director of Procurement

CONTRACT MODIFICATION AGREEMENT

Date: April 26, 2024

Contract No.: VTS-1491-2021

Modification No.: **Seven (7)**

Issued By: Virginia Polytechnic Institute and State University (Virginia Tech)

Contractor: Meridian Waste

Commodity: Waste Management Services

This Supplemental Agreement is entered into pursuant to the provisions of the basic contract.

Description of Modification:

Hitt Hall

1.35cy Self Contained Compactor

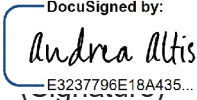
Rental: \$760 per month

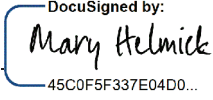
Transportation: \$325 per haul

Except as provided herein, all terms and conditions of Contract Number VTS-1491-2021, as heretofore changed, remain unchanged and in full force and effect.

Contractor

Virginia Tech

By: 
E3237796E18A435...
Andrea Altis Territory Manager
Name and Title

By: 
45C0F5F337E04D0...
Mary W. Helmick
Director of Procurement

CONTRACT MODIFICATION AGREEMENT

Date: December 13, 2023

Contract No.: VTS-1491-2021

Modification No.: **Six (6)**

Issued By: Virginia Polytechnic Institute and State University (Virginia Tech)

Contractor: Meridian Waste

Commodity: Waste Management Services

This Supplemental Agreement is entered into pursuant to the provisions of the basic contract.

Description of Modification:

Updating pricing for the following buildings:

Surge Building 8 – Yard Recycle FEL 2xPW \$312.00 per month.

Williams Hall 8 – Yard Waste FEL 2xPW \$312.00 per month.

Wallace Hall 8 – Yard Recycle FEL 3xPW \$468.00 per month.

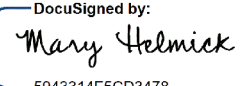
Shanks 8 – Yard Waste FEL (Frequency based on current pickup schedule - MTWHFS) \$606.00.

Except as provided herein, all terms and conditions of Contract Number VTS-1491-2021, as heretofore changed, remain unchanged and in full force and effect.

Contractor

Virginia Tech

By:  _____
DocuSigned by:
1ABECA481FE2482...
(Signature)
Ashleigh Garnes General Manager
Name and Title

By:  _____
DocuSigned by:
5943314F5CD3478...
Mary W. Helmick
Director of Procurement

CONTRACT MODIFICATION AGREEMENT

Date: July 7, 2023

Contract No.: VTS-1491-2021

Modification No.: **Five (5)**

Issued By: Virginia Polytechnic Institute and State University (Virginia Tech)

Contractor: Meridian Waste

Commodity: Waste Management Services

This Supplemental Agreement is entered into pursuant to the provisions of the basic contract.

Description of Modification:

D&DS
727 Prices Fork Road
Blacksburg, VA 24061
1 8-Yard Trash – 3xPW - \$311.75
1 8-Yard Recycle – 3xPW - \$311.75

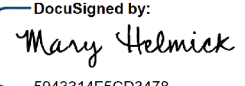
CLMS (already have Contract Mod #3 for Compactor Service)
355 Old Turner Street
Blacksburg, VA 24061
1 8-Yard Recycle – 3xPW - \$311.75

Except as provided herein, all terms and conditions of Contract Number VTS-1491-2021, as heretofore changed, remain unchanged and in full force and effect.

Contractor

By:  _____
DocuSigned by:
1ABECA481FE2482...
Ashleigh Garnes General Manager
Name and Title

Virginia Tech

By:  _____
DocuSigned by:
5943314F5CD3478...
Mary W. Helmick
Director of Procurement

CONTRACT MODIFICATION AGREEMENT

Date: May 8, 2023

Contract No.: VTS-1491-2021

Modification No.: **Four (4)** 

Issued By: Virginia Polytechnic Institute and State University (Virginia Tech)

Contractor: Meridian Waste

Commodity: Waste Management Services

This Supplemental Agreement is entered into pursuant to the provisions of the basic contract.

Description of Modification:

Corps Leadership and Military Science Building
1 34 yard compactor with chute
Rental: \$760 per month
Transportation: \$325 per haul

Except as provided herein, all terms and conditions of Contract Number VTS-1491-2021, as heretofore changed, remain unchanged and in full force and effect.

Contractor

Virginia Tech

By:  *Ashleigh Ganes*
DocuSigned by:
1ABECA481FE2482...
Ashleigh Ganes General Manager
Name and Title

By:  *Mary Helmick*
DocuSigned by:
5943314F5CD3478...
Mary W. Helmick
Director of Procurement

CONTRACT MODIFICATION AGREEMENT

Date: March 10, 2023

Contract No.: VTS-1491-2021

Modification No.: **Three (3)** 

Issued By: Virginia Polytechnic Institute and State University (Virginia

Contractor: Tech) Meridian Waste

Commodity: Waste Management Services

This Supplemental Agreement is entered into pursuant to the provisions of the basic contract.

Description of Modification:

Litton Reeves Hall
1 8-Yard FEL Container
1x PW
\$129.90

Litton Reeves Hall Loading Dock
1 8-Yard FEL Container
1x PW
\$129.90

The transportation cost savings for transitioning from the roll-off dumpster to two (2) frontload containers would be \$65.20 per month.

Except as provided herein, all terms and conditions of Contract Number VTS-1491-2021, as heretofore changed, remain unchanged and in full force and effect.

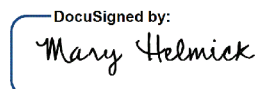
Contractor

By:


1ABECA481FE2482...
Ashleigh Garner General Manager
Name and Title

Virginia Tech

By:


5943314F5CD3478...
Mary W. Helmick
Director of Procurement

CONTRACT MODIFICATION AGREEMENT

Date: August 17, 2021

Contract No.: VTS-1491-2021

Modification No.: Two (2)

DS
RV

Issued By: Virginia Polytechnic Institute and State University (Virginia Tech)

Contractor: Meridian Waste Virginia, LLC a Meridian Waste Company

Commodity: Waste Management Services

This Supplemental Agreement is entered into pursuant to the provisions of the basic contract.

Description of Modification:

The contract is hereby modified at the following locations.

REPLACE: existing 4 yard container at the Rec Field with an 8 yard container:

4 yard at 5xPW - \$216.50 per month

to 8 yard at 3xPW - \$181.86 per month

Cost savings of \$34.64 per month

ADD: 4 recycling and 4 waste 8 yard containers for the new residence hall

Service Frequency will be 3xPW for each dumpster (8-8 Yards)

New Service Cost - \$1,662.72 per month

Except as provided herein, all terms and conditions of Contract Number VTS-1491-2021, as heretofore changed, remain unchanged and in full force and effect.

Contractor

Virginia Tech

By:

Ashleigh Garner

(Signature)

Ashleigh Garner,

Name and Title

General Manager

By:

DocuSigned by:

Mary Helmick

5943314F5CD3478...

Mary W. Helmick

Director of Procurement

CONTRACT MODIFICATION AGREEMENT

Date: June 22, 2021

Contract No.: VTS-1491-2021

Modification No.: **One (1)**



Issued By: Virginia Polytechnic Institute and State University (Virginia Tech)

Contractor: Meridian Waste Virginia, LLC a Meridian Waste Company

Commodity: Waste Management Services

This Supplemental Agreement is entered into pursuant to the provisions of the basic contract.

Description of Modification:

The contract is hereby modified to include the equipment below to service the Merryman Athletic Facility at the following rates. This change is due to the starting of the student athlete dining now provided at Merryman.

34 Yard Self Contained Compactor
Transportation: \$115 per haul
Rental: \$315 per month

Except as provided herein, all terms and conditions of Contract Number VTS-1491-2021, as heretofore changed, remain unchanged and in full force and effect.

Contractor

By: _____

(Signature)

DAVID LOVENSER COO
Name and Title

Virginia Tech

By: _____

Mary W. Helmick
Mary W. Helmick
Director of Procurement

Note to file regarding the signature on this modification:

This modification is not being sent to Dr. Pinkney, the signatory authority on this contract, due to the low dollar value change of \$430 a month for the updated services for Merryman. Merryman was included in the original solicitation; however, at the time the size of the container and the frequency of pickup were not know due to uncertainly in the dining options provided to athletes. This modification serves to memorialize the agreed upon rates for providing service to Merryman.

COMMONWEALTH OF VIRGINIA

STANDARD CONTRACT

Contract Number: VTS-1491-2021

This contract entered into this 9th day of February 2021 by Meridian Waste Virginia, LLC a Meridian Waste Company hereinafter called the "Contractor" and Commonwealth of Virginia, Virginia Polytechnic Institute and State University called "Virginia Tech."

WITNESSETH that the Contractor and Virginia Tech, in consideration of the mutual covenants, promises and agreements herein contained, agree as follows:

SCOPE OF CONTRACT: The Contractor shall provide the Waste Management Services to Virginia Tech as set forth in the Contract Documents.

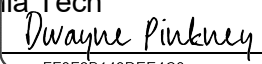
PERIOD OF CONTRACT: From April 1, 2021 through March 31, 2026 with the option three (3) five (5) year renewals.

COMPENSATION AND METHOD OF PAYMENT: The Contractor shall be paid by Virginia Tech in accordance with the Contract Documents.

CONTRACT DOCUMENTS: The Contract Documents shall consist of this signed contract, Request for Proposal (RFP) number 0060970A dated August 21, 2020, the proposal submitted by the Contractor dated November 13, 2020 and the negotiation summary, all of which Contract Documents are incorporated herein.

In WITNESS WHEREOF, the parties have caused this Contract to be duly executed intending to be bound thereby.

Contractor
By:  2-12-2021
(Signature)
Mary M. O'Brien, Chief Marketing Officer & Secretary
Name and Title

Virginia Tech
By:  2/26/2021
FF3F2B143DEE4C3...
Dwayne Pinkney
Senior Vice President and Chief Financial Officer



Request for Proposal # 0060970A

For

Waste Management
(Trash and Recycling Services)

August 21, 2020

Note: This public body does not discriminate against faith-based organizations in accordance with the *Code of Virginia*, § 2.2-4343.1 or against a bidder or offeror because of race, religion, color, sex, national origin, age, disability, or any other basis prohibited by state law relating to discrimination in employment.

RFP 0060970A
GENERAL INFORMATION FORM

QUESTIONS: All inquiries for information regarding this solicitation should be directed to: Reed Nagel
Assistant Director Procurement Phone: (540) 231-5240 e-mail: nagelr@vt.edu

DUE DATE: Proposals will be received until September 23, 2020 at 3:00 PM. Failure to submit proposals to the correct location by the designated date and hour will result in disqualification.

PROPOSAL SUBMISSION:

Bids or Proposals may NOT be hand deliver to the Procurement Office.

Due to the COVID-19 Emergency Declaration, Virginia Tech will be accepting electronic submission of proposals. All submissions should be submitted to procurement@vt.edu with the RFP number, due date, and time in the subject line of the email.

Virginia Tech will not confirm receipt of proposals. It is the responsibility of the proposers to make sure their proposal is delivered on time. Delivery Confirmation functionality is recommended from the proposer's email system.

Attachments must not exceed 25MB to avoid delivery issues thru email servers.

TYPE OF BUSINESS: (Please check all applicable classifications). If your classification is certified by the Virginia Department of Small Business and Supplier Diversity (SBSD), provide your certification number: _____. For assistance with SWaM certification, visit the SBSD website at <http://sbsd.virginia.gov/>.

_____ **Large**

_____ **Small business** – An independently owned and operated business which, together with affiliates, has 250 or fewer employees or average annual gross receipts of \$10 million or less averaged over the previous three years. Commonwealth of Virginia Department of Small Business and Supplier Diversity (SBSD) certified women-owned and minority-owned business shall also be considered small business when they have received SBSD small business certification.

_____ **Women-owned business** – A business concern that is at least 51% owned by one or more women who are U. S. citizens or legal resident aliens, or in the case of a corporation, partnership, or limited liability company or other entity, at least 51% of the equity ownership interest is owned by one or more women who are citizens of the United States or non-citizens who are in full compliance with the United States immigration law, and both the management and daily business operations are controlled by one or more women who are U. S. citizens or legal resident aliens.

_____ **Minority-owned business** – A business concern that is at least 51% owned by one or more minority individuals (see Section 2.2-1401, Code of Virginia) or in the case of a corporation, partnership, or limited liability company or other entity, at least 51% of the equity ownership interest in the corporation, partnership, or limited liability company or other entity is owned by one or more minority individuals and both the management and daily business operations are controlled by one or more minority individuals.

COMPANY INFORMATION/SIGNATURE: In compliance with this Request For Proposal and to all the conditions imposed therein and hereby incorporated by reference, the undersigned offers and agrees to furnish the goods or services in accordance with the attached signed proposal and as mutually agreed upon by subsequent negotiation.

FULL LEGAL NAME (PRINT) (Company name as it appears with your Federal Taxpayer Number)		FEDERAL TAXPAYER NUMBER (ID#)	
BUSINESS NAME/DBA NAME/TA NAME (If different than the Full Legal Name)		BILLING NAME (Company name as it appears on your invoice)	
PURCHASE ORDER ADDRESS		PAYMENT ADDRESS	
CONTACT NAME/TITLE (PRINT)			E-MAIL ADDRESS
TELEPHONE NUMBER	TOLL FREE TELEPHONE NUMBER	FAX NUMBER TO RECEIVE E-PROCUREMENT ORDERS	

I acknowledge that I have received the following addendums posted for this solicitation.

1 _____ 2 _____ 3 _____ 4 _____ 5 _____ 6 _____ (Please check all that apply)

Is any member of the firm an employee of the Commonwealth of Virginia who has a personal interest in this contract pursuant to the Code of Virginia, 2.2 – 3102 - 3112

YES _____ NO _____

SIGNATURE _____ Date: _____

03/17/2020

I. PURPOSE:

The purpose of this Request for Proposal (RFP) is to solicit proposals to establish a contract through competitive negotiations for Waste Management (Trash and Recycling Services) by Virginia Polytechnic Institute and State University (Virginia Tech), an agency of the Commonwealth of Virginia.

II. SMALL, WOMAN-OWNED AND MINORITY (SWAM) BUSINESS PARTICIPATION:

The mission of the Virginia Tech supplier opportunity program is to foster inclusion in the university supply chain and accelerate economic growth in our local communities through the engagement and empowerment of high quality and cost competitive small, minority-owned, women-owned, and local suppliers. Virginia Tech encourages prime suppliers, contractors, and service providers to facilitate the participation of small businesses, and businesses owned by women and minorities through partnerships, joint ventures, subcontracts, and other inclusive and innovative relationships.

III. CONTRACT PERIOD:

The term of this contract is for five (5) year(s), or as negotiated. There will be an option for two (2) five (5) year renewals, or as negotiated.

IV. BACKGROUND:

Virginia Polytechnic Institute and State University (Virginia Tech) is located in Blacksburg, Virginia, approximately 40 miles southwest of Roanoke, Virginia, the major commercial hub of the area. In addition to the university's main campus in Blacksburg, major off campus locations include twelve agriculture experiment research stations, the Marion duPont Scott Equine Medical Center and graduate centers in Roanoke and Fairfax, Virginia. Regularly scheduled air service is provided at the Roanoke Regional Airport.

Dedicated to its motto, Ut Prosim (That I May Serve), Virginia Tech takes a hands-on, engaging approach to education, preparing scholars to be leaders in their fields and communities. As the Commonwealth's most comprehensive university and its leading research institution, Virginia Tech offers 240 undergraduate degree programs to more than 34,000 students and manages a research portfolio of nearly \$513 million. The university fulfills its land-grant mission of transforming knowledge to practice through technological leadership and by fueling economic growth and job creation locally, regionally, and across Virginia.

V. EVA BUSINESS-TO-GOVERNMENT ELECTRONIC PROCUREMENT SYSTEM:

The eVA Internet electronic procurement solution streamlines and automates government purchasing activities within the Commonwealth of Virginia. Virginia Tech, and other state agencies and institutions, have been directed by the Governor to maximize the use of this system in the procurement of goods and services. *We are, therefore, requesting that your firm register as a vendor within the eVA system.*

There are transaction fees involved with the use of eVA. These fees must be considered in the provision of quotes, bids and price proposals offered to Virginia Tech. Failure to register within the eVA system may result in the quote, bid or proposal from your firm being rejected and the award made to another vendor who is registered in the eVA system.

Registration in the eVA system is accomplished on-line. Your firm must provide the necessary information. Please visit the eVA website portal at <http://www.eva.virginia.gov/pages/eva-registration-buyer-vendor.htm> and **register both with eVA and Ariba**. *This process needs to be completed before Virginia Tech can issue your firm a Purchase Order or contract.* If your firm conducts business from multiple geographic locations, please register these locations in your initial registration.

For registration and technical assistance, reference the eVA website at: <http://www.eva.virginia.gov>, or call 866-289-7367 or 804-371-2525.

VI. CONTRACT PARTICIPATION:



It is the intent of this solicitation and resulting contract to allow for cooperative procurement. Accordingly, any public body, public or private health or educational institutions, or Virginia Tech's affiliated corporations and/or partnerships may access any resulting contract if authorized by the contractor.

Participation in this cooperative procurement is strictly voluntary. If authorized by the Contractor, the resultant contract may be extended to the entities indicated above to purchase at contract prices in accordance with contract terms. The Contractor shall notify Virginia Tech in writing of any such entities accessing the contract, if requested. No modification of this contract or execution of a separate contract is required to participate. The Contractor will provide semi-annual usage reports for all entities accessing the Contract, as requested. Participating entities shall place their own orders directly with the Contractor and shall fully and independently administer their use of the contract to include contractual disputes, invoicing and payments without direct administration from Virginia Tech. Virginia Tech shall not be held liable for any costs or damages incurred by any other participating entity as a result of any authorization by the Contractor to extend the contract. It is understood and agreed that Virginia Tech is not responsible for the acts or omissions of any entity, and will not be considered in default of the contract no matter the circumstances.

Please refer to Attachment B, Zone Map, if the offeror wishes to submit separate pricing structure based on approved zones for cooperative institutions. Refer to Attachment B for the approved Zone Map. If no other prices are offered, pricing provided will apply to all zones in the Commonwealth. If you wish to provide pricing for a zone other than which this solicitation originated, please indicate you are doing so in the response. If you anticipate pricing differentials for different zones, a separate pricing sheet must be submitted for each zone that includes appropriate pricing for that zone.

Use of this contract does not preclude any participating entity from using other contracts or competitive processes as the need may be.

VII. STATEMENT OF NEEDS:

1. The contractor shall provide all labor, tools, equipment, materials, containers (i.e. compactors, open top roll offs and front load containers), pick-up and hauling services necessary for the complete and satisfactory performance of collection and hauling service of recyclable materials and solid waste for the Virginia Tech Blacksburg, Virginia campus.

A. GENERAL CONTAINER REQUIREMENTS:

1. General container requirements shall be as listed below:

a. Containers shall be suitable for immediate installation at existing locations without the need for modifications to the location and in excellent standing.

b. Container sizes provided by the contractor shall be in accordance with the specifications described herein.

c. All containers shall be identified by the corresponding Virginia Tech identification number in white letters.

d. All containers shall be properly labeled with Virginia Tech approved signage depicting the allowed contents for said containers. Approved labels shall be purchased by awarded contractor and replaced on an "as-needed" basis or as requested by Virginia Tech.

2. All trash and recycling collection from the Blacksburg Campus, regardless of container type or size, shall be delivered to the Montgomery Regional Solid Waste Authority station located in Christiansburg, Virginia.

3. All food waste collection from the Blacksburg Campus, regardless of container type or size, shall be delivered to the Prices Fork Disposal site for pick up by Royal Oak Farms Compost Facility in Evington, Virginia.

B. GENERAL CONTAINER MAINTENANCE:

1. General container maintenance shall be as listed below:

a. All containers shall be kept in good working order to the sole satisfaction of Virginia Tech.

b. Any damaged containers shall be repaired or replaced to the satisfaction of Virginia Tech without interrupting the solid waste collection and hauling service.

c. All containers shall be cleaned as needed, both inside and out, to maintain appearance and to reduce odors to the satisfaction of Virginia Tech. Replacement containers shall be provided while cleaning is conducted.

d. Care shall be taken to prevent spillage of trash during removal of the container from the site. The contractor shall be responsible for the removal and clean-up of any such spillage. Contractor shall be responsible to pick-up trash around dumpsters within a 10' radius.

e. Containers shall be repainted by the contractor on an "as-needed" basis or as requested by Virginia Tech.

C. COMPACTORS:

1. The contractor shall provide roll off compactors and front load compactors as required by Virginia Tech. All compactors shall be equipped with a two sided hopper guard rail. All compactors shall be suitable for collection and disposal of high liquid content wastes.
2. The contractor shall include an odor control device on each compactor to control the release of objectionable odors from the container. Optional pricing for walkout deck plates and enclosures with doors or lids are provided for in the Price Schedule.
3. All compactors shall be completely leak proof and sealed against access by rats, other rodents and/or cats.
4. Compactors at locations that are closed during summer months (e.g. dining halls) shall be emptied (rolled off) only by request of the customer at that location. The contractor will be notified by Virginia Tech of the duration of such location closures.

D. COMPACTOR FEES:

1. Rental Fee: The contractor will be paid a monthly container rental fee for each container provided to Virginia Tech in the performance of these services.
2. Pick-up/Hauling Fee: The contractor will be paid a pick-up/hauling fee each time a container is emptied by the contractor. Schedule and Frequency shall be approved by Virginia Tech.
3. Landfill Disposal Fees for Compactors: Virginia Tech will pay all disposal fees for the compactors.

E. OPEN TOP ROLLOFFS AND FRONT LOAD CONTAINERS:

Open top roll offs and front load containers shall be provided as listed. The contractor will be paid a pick-up/hauling fee each time a container is emptied by the contractor. All landfill disposal costs incurred by the contractor for front load containers shall be included in the contractor's unit pricing. Virginia Tech will pay landfill disposal fees for all open top roll off containers.

F. TEMPORARY OPEN TOP ROLLOFFS:

The contractor shall be ready to provide additional temporary 30 cubic yard open top roll offs as required by Virginia Tech. The contractor will be paid a pick-up/hauling fee each time a container is emptied by the contractor. Virginia Tech will pay landfill disposal fees for all open top roll off containers.

G. TEMPORARY FRONT LOAD CONTAINERS:

During the football season, additional temporary front load containers are required. The quantity and location of these containers will be determined by the contract administrator prior to the football season. The contractor will be paid a pick-up/hauling fee each time a container is emptied by the contractor. All landfill disposal costs incurred by the contractor shall be included in the contractor's unit pricing.

The current 2020 football season requirements are proposed but not limited to:

1. (1) 8 yard front load container – Maintenance Lot
2. (2) 8 yard front load containers, (1) 6 yard front load container – Stadium Lot
3. (3) 6 yard front load containers – Poultry Lot
4. (2) 8 yard front load containers – Coliseum Lot
5. (1) 6 yard front load container – Smithfield Lot
6. (1) 6 yard front load container – Smithfield Road
7. (2) 6 yard Front load containers – Overflow Lot
8. (2) 6 yard front load containers – Lot 2C
9. (1) 6 yard front load container – Litton-Reaves
10. (4) 8 yard front load containers – Lot 4B

H. EXTRA SERVICES –COLLECTION TRUCK AND OPERATOR:

The contractor shall provide the use of a garbage truck with a minimum capacity of eight (8) cubic yards with winch mechanism and an experienced operator on an “as needed” basis. Virginia Tech will provide at least twenty-four (24) hours’ notice to the contractor prior to such service.

I. FUTURE NEEDS:

Upon approval of the 2020 Climate Action Commitment for Virginia Tech, modifications may be needed based on the recommendations as it pertains to trash, recycling, composting and procurement for waste management. It may be necessary to add or remove containers during the contract period or it may involve changes to current routes being used for collection of all waste. All changes in scope will be executed by written notice to the contractor. For additional containers, the contractor shall furnish the type, number and size containers at each location required within thirty (30) days of receiving written notice (contract modification agreement). Where containers are no longer required, the contractor shall remove each container within thirty (30) days of receiving written notice (contract modification agreement). Virginia Tech will not be responsible for any container charges for the months remaining in the contract period after a container is removed.

J. SITE MODIFICATIONS FOR NEW CONTAINERS:

Virginia Tech will provide all site modifications necessary, such as concrete pads, to accommodate the installation of new containers provided by the contractor for new solid waste collection locations. The contractor shall provide Virginia Tech with all site modification requirements, to include but not limited to, drawings, sketches, plans and specifications.

K. COORDINATION WITH PRESENT CONTRACTOR:

Upon award of contract, the contractor, if other than the present contractor, shall coordinate the removal and replacement of the existing containers to maintain uninterrupted solid waste collection and hauling service to Virginia Tech. Costs incurred by the contractor during the transition phase, if any, shall be borne by the contractor.

L. OTHER REQUIREMENTS:

1. **Parking Policy:** All Contractor vehicles parked on the Virginia Tech campus must display a parking permit. Contractors shall note that vehicles parked on the Virginia Tech campus without a parking pass or permit are subject to ticketing and fines.

a. For overnight parking, the Contractor's company owned vehicles shall use the parking lot in front of Virginia Tech Printing Services and Surplus Property offices at 1411 South Main Street also known as the old K-Mart parking lot. Privately owned vehicles (POV) may park at the location. No overnight (24 hours) parking is allowed on campus. If parking POV's on campus, Parking Services will identify which lot the POV shall park; currently the Track/Soccer, Overflow or East Cassell lot. To be entitled to park in these lots the Contractor shall be required to buy a daily, weekly, monthly or annual permit from Parking Services. It shall be the responsibility of the Contractor to shuttle employees to the job site.

b. If the need arises, Virginia Tech may direct that Contractor owned vehicles be parked in a location or locations other than 1411 South Main Street, Blacksburg, VA.

2. **Work schedule:** Hourly rate work shall normally be performed according to Virginia Tech's work schedule which at present is 8:00 a.m. to 4:30 p.m. with ½ hour for lunch. The work schedule may be adjusted as agreed upon by Virginia Tech and the Contractor. The work schedule for unit price work shall be as agreed upon for each project by Virginia Tech and the Contractor.

3. **Time Paid:** For hourly rate personnel and equipment (used during project use) shall start upon arrival and sign-in at Virginia Tech and end upon sign-out and shall not include travel time, lunch breaks, or other breaks. Time shall be rounded to the nearest ½ hour.

4. **Overtime Rates:** Shall be paid for any time over forty hours per week, (week ending Friday), and Saturdays and Sundays, except when the work schedule has been changed in agreement with Virginia Tech and the Contractor. Overtime rate shall be 1.5 times the regular rate as bid for hourly rate personnel only. Overtime rates shall not apply to equipment.

5. **Utilities:** Virginia Tech will provide water and electricity as necessary for the performance of this work. The contractor shall supply all connections to utilities, such as hoses, cords, etc.

6. **Uniforms:** All employees of the Contractor and Subcontractor shall wear uniforms or other appropriate Virginia Tech approved attire at all times to designate their affiliation with the Contractor.

7. **Duty to Protect Property:** The contractor shall continuously maintain adequate protection of all his work from damage and shall protect all other property from damage, injury, or loss arising in connection with the work. The contractor shall make good any such damage, injury, or loss except such as may be directly the result of errors in the contract documents or such as shall be caused directly by Virginia Tech.

8. **Safety Precautions:** The contractor shall comply with the rules and regulations of OSHA and the Department of Labor. The contractor alone shall be responsible for the safety, efficiency and adequacy of his plant, appliances, and methods, and for any damage which may result from their improper construction, maintenance or operation. The contractor shall erect and properly maintain at all times, as required by the conditions and progress of the work, proper safeguards for the protection of workers and the public and shall post danger warnings against any hazards created by the construction operations. The contractor shall designate a responsible member of his organization on the work whose duty shall be the prevention of accidents. In the absence of notice

to the contrary, filed with owner in writing with copy to Virginia Tech Police, this person shall be the Superintendent of the Contractor.

The Contractor shall also comply with any safety regulations as related to executive orders issued by the governor.

9. Existing Utilities: Verify with owner's Representative that the location of existing underground utilities in the area of work has been performed. If utilities are to remain in place, the contractor shall provide adequate means of protection during earthwork operations. Should uncharted or incorrectly charted piping or other utilities be encountered during excavation, consult owner immediately for directions. Cooperate with the owner and utility companies in keeping respectable services and facilities in operation. Contractor shall be responsible to contact Miss Utilities.

10. Quality and Discipline of Employees: The contractor shall continuously maintain adequate protection of all his work from damage and shall protect all other property from damage, injury, or loss arising in connection with the work any unfit person or anyone not skilled in the work assigned to him. Damages must be addressed in a timely manner.

VIII. PROPOSAL PREPARATION AND SUBMISSION:

A. Specific Requirements

Proposals should be as thorough and detailed as possible so that Virginia Tech may properly evaluate your capabilities to provide the required goods or services. Offerors are required to submit the following information/items as a complete proposal:

1. Provide a price list for trash removal.
2. Provide examples of similar types of customers serviced.
3. Participation of Small, Women-owned and Minority-owned Business (SWAM) Business:

If your business cannot be classified as SWaM, describe your plan for utilizing SWaM subcontractors if awarded a contract. Describe your ability to provide reporting on SWaM subcontracting spend when requested. If your firm or any business that you plan to subcontract with can be classified as SWaM, but has not been certified by the Virginia Department of Small Business and Supplier Diversity (SBSD), it is expected that the certification process will be initiated no later than the time of the award. If your firm is currently certified, you agree to maintain your certification for the life of the contract. For assistance with SWaM certification, visit the SBSD website at <http://www.sbsd.virginia.gov/>

4. The return of the General Information Form and addenda, if any, signed and filled out as required.

B. General Requirements

1. RFP Response: In order to be considered for selection, Offerors shall submit a complete response to this RFP to include;

- a. **One (1) electronic document** in WORD format or searchable PDF (*flash drive*) of the entire proposal as one document, INCLUDING ALL ATTACHMENTS emailed to procurement@vt.edu.

Reference the Due Date and Hour, and RFP Number in the subject line of the email. No confirmation receipt will be provided by Virginia Tech.

Any proprietary information should be clearly marked in accordance with 2.d. below.

- b. Should the proposal contain **proprietary information**, provide **one (1) redacted electronic copy** of the proposal and attachments **with proprietary portions removed or blacked out**. This copy should be clearly marked "*Redacted Copy*" within the name of the document. The classification of an entire proposal document, line item prices and/or total proposal prices as proprietary or trade secrets is not acceptable. Virginia Tech shall not be responsible for the Contractor's failure to exclude proprietary information from this redacted copy.

No other distribution of the proposals shall be made by the Offeror.

2. Proposal Preparation:

- a. Proposals shall be signed by an authorized representative of the Offeror. All information requested should be submitted. Failure to submit all information requested may result in Virginia Tech requiring prompt submission of missing information and/or giving a lowered evaluation of the proposal. Proposals which are substantially incomplete or lack key information may be rejected by Virginia Tech at its discretion. Mandatory requirements are those required by law or regulation or are such that they cannot be waived and are not subject to negotiation.
- b. Proposals should be prepared simply and economically providing a straightforward, concise description of capabilities to satisfy the requirements of the RFP. Emphasis should be on completeness and clarity of content.
- c. Proposals should be organized in the order in which the requirements are presented in the RFP. All pages of the proposal should be numbered. Each paragraph in the proposal should reference the paragraph number of the corresponding section of the RFP. It is also helpful to cite the paragraph number, subletter, and repeat the text of the requirement as it appears in the RFP. If a response covers more than one page, the paragraph number and subletter should be repeated at the top of the next page. The proposal should contain a table of contents which cross references the RFP requirements. Information which the offeror desires to present that does not fall within any of the requirements of the RFP should be inserted at an appropriate place or be attached at the end of the proposal and designated as additional material. Proposals that are not organized in this manner risk elimination from consideration if the evaluators are unable to find where the RFP requirements are specifically addressed.
- d. Ownership of all data, material and documentation originated and prepared for Virginia Tech pursuant to the RFP shall belong exclusively to Virginia Tech and be subject to public inspection in accordance with the Virginia Freedom of Information Act. Trade secrets or proprietary information submitted by an Offeror shall not be subject to public disclosure under the Virginia Freedom of Information Act. However, to prevent disclosure the Offeror must invoke the protections of Section 2.2-4342F of the Code of Virginia, in writing, either before or at the time the data or other materials is submitted.

The written request must specifically identify the data or other materials to be protected and state the reasons why protection is necessary. The proprietary or trade secret material submitted must be identified by some distinct method such as highlighting or underlining and must indicate only the specific words, figures, or paragraphs that constitute trade secret or proprietary information. The classification of an entire proposal document, line item prices and/or total proposal prices as proprietary or trade secrets is not acceptable and may result in rejection of the proposal.

- 2. Oral Presentation: Offerors who submit a proposal in response to this RFP may be required to give an oral presentation of their proposal to Virginia Tech. This will provide an opportunity for the Offeror to clarify or elaborate on the proposal but will in no way change the original proposal. Virginia Tech will schedule the time and location of these presentations. Oral presentations are an option of Virginia Tech and may not be conducted. Therefore, proposals should be complete.

IX. SELECTION CRITERIA AND AWARD:

A. Selection Criteria

Proposals will be evaluated by Virginia Tech using the following:

<u>Criteria</u>	<u>Maximum Point Value</u>
1. Quality of products/services offered and suitability for the intended purposes	20
2. Qualifications and experiences of Offeror in providing the goods/services	20
3. Specific plans or methodology to be used to provide the Services	20
4. Cost (or Price)	30
5. Participation of Small, Women-Owned and Minority (SWAM) Business	10
Total	100

B. Award

Selection shall be made of two or more offerors deemed to be fully qualified and best suited among those submitting proposals on the basis of the evaluation factors included in the Request for Proposal, including price, if so stated in the Request for Proposal. Negotiations shall then be conducted with the offerors so selected. Price shall be considered, but need not be the sole determining factor. After negotiations have been conducted with each offeror so selected, Virginia Tech shall select the offeror which, in its opinion, has made the best proposal, and shall award the contract to that offeror. Virginia Tech may cancel this Request for Proposal or reject proposals at any time prior to an award. Should Virginia Tech determine in writing and in its sole discretion that only one offeror has made the best proposal, a contract may be negotiated and awarded to that offeror. The award document will be a contract incorporating by reference

all the requirements, terms and conditions of this solicitation and the Contractor's proposal as negotiated. See Attachment C for sample contract form.

Virginia Tech reserves the right to award multiple contracts as a result of this solicitation.

X. INQUIRIES:

All inquiries concerning this solicitation should be submitted in writing via email, citing the particular RFP section and paragraph number. All inquiries will be answered in the form of an addendum. Inquiries must be submitted by 4:00pm on September 4, 2020. Inquiries must be submitted to the procurement officer identified in this solicitation.

XI. INVOICES:

Invoices for goods or services provided under any contract resulting from this solicitation shall be submitted by email to vtinvoices@vt.edu or by mail to:

Virginia Polytechnic Institute and State University (Virginia Tech)
Accounts Payable
North End Center, Suite 3300
300 Turner Street NW
Blacksburg, Virginia 24061

XII. METHOD OF PAYMENT:

Virginia Tech will authorize payment to the contractor as negotiated in any resulting contract from the aforementioned Request for Proposal.

Payment can be expedited through the use of the Wells One AP Control Payment System. Virginia Tech strongly encourages participation in this program. For more information on this program please refer to Virginia Tech's Procurement website: <http://www.procurement.vt.edu/vendor/wellsone.html> or contact the procurement officer identified in the RFP.

XIII. ADDENDUM:

Any ADDENDUM issued for this solicitation may be accessed at <http://www.apps.vpfin.vt.edu/html.docs/bids.php>. Since a paper copy of the addendum will not be mailed to you, we encourage you to check the web site regularly.

XIV. COMMUNICATIONS:

Communications regarding this solicitation shall be formal from the date of issue, until either a Contractor has been selected or the Procurement Department rejects all proposals. Formal communications will be directed to the procurement officer listed on this solicitation. Informal communications, including but not limited to request for information, comments or speculations regarding this solicitation to any University employee other than a Procurement Department representative may result in the offending Offeror's proposal being rejected.

XV. CONTROLLING VERSION OF SOLICITATION:

The posted version of the solicitation and any addenda issued by Virginia Tech Procurement Services is the mandatory controlling version of the document. Any modification of/or additions to the solicitation by the Offeror shall not modify the official version of the solicitation issued by Virginia Tech Procurement Services. Such modifications or additions to the solicitation by the Offeror may be cause for rejection of the proposal; however, Virginia Tech reserves the right to decide, on a case by case basis, in its sole discretion, whether to reject such a proposal.

XVI. TERMS AND CONDITIONS:

This solicitation and any resulting contract/purchase order shall be governed by the attached terms and conditions, see Attachment A.

XVII. CONTRACT ADMINISTRATION:

- A. Anthony Watson or his designee, at Virginia Tech or their designee, shall be identified as the Contract Administrator and shall use all powers under the contract to enforce its faithful performance.
- B. The Contract Administrator, or their designee, shall determine the amount, quantity, acceptability, fitness of all aspects of the services and shall decide all other questions in connection with the services. The Contract Administrator, or their designee, shall not have authority to approve changes in the services which alter the concept or which call for an extension of time for this contract. Any modifications made must be authorized by the Virginia Tech Procurement Department through a written amendment to the contract.

XVIII. ATTACHMENTS:

Attachment A - Terms and Conditions
Attachment B - Zone Map for Cooperative Contracts
Attachment C - Sample of Standard Contract Form
Attachment D- Details on Current Receptacles

ATTACHMENT A

TERMS AND CONDITIONS

RFP GENERAL TERMS AND CONDITIONS

See:

http://procurement.vt.edu/content/dam/procurement_vt_edu/docs/terms/GTC_RFP_08012020.pdf

ADDITIONAL TERMS AND CONDITIONS

- A. ADDITIONAL GOODS AND SERVICES:** The University may acquire other goods or services that the supplier provides other than those specifically solicited. The University reserves the right, subject to mutual agreement, for the Contractor to provide additional goods and/or services under the same pricing, terms and conditions and to make modifications or enhancements to the existing goods and services. Such additional goods and services may include other products, components, accessories, subsystems, or related services newly introduced during the term of the Agreement.
- B. AUDIT:** The Contractor hereby agrees to retain all books, records, and other documents relative to this contract for five (5) years after final payment, or until audited by the Commonwealth of Virginia, whichever is sooner. Virginia Tech, its authorized agents, and/or the State auditors shall have full access and the right to examine any of said materials during said period.
- C. AVAILABILITY OF FUNDS:** It is understood and agreed between the parties herein that Virginia Tech shall be bound hereunder only to the extent of the funds available or which may hereafter become available for the purpose of this agreement.
- D. CANCELLATION OF CONTRACT:** Virginia Tech reserves the right to cancel and terminate any resulting contract, in part or in whole, without penalty, upon 60 days written notice to the Contractor. In the event the initial contract period is for more than 12 months, the resulting contract may be terminated by either party, without penalty, after the initial 12 months of the contract period upon 60 days written notice to the other party. Any contract cancellation notice shall not relieve the Contractor of the obligation to deliver and/or perform on all outstanding orders issued prior to the effective date of cancellation.
- E. CONTRACT DOCUMENTS:** The contract entered into by the parties shall consist of the Request for Proposal including all modifications thereof, the proposal submitted by the Contractor, the written results of negotiations, the Commonwealth Standard Contract Form, all of which shall be referred to collectively as the Contract Documents.
- F. IDENTIFICATION OF BID/PROPOSAL EMAIL:** Due to the COVID-19 emergency declaration, Virginia Tech will be accepting electronic submission of proposals. All submissions should be submitted to procurement@vt.edu with the **RFP number, due date, and time in the subject line of the email**. No confirmation receipt will be provided. It is the responsibility of the proposers to make sure their proposal is delivered on time. Delivery Confirmation receipts are highly recommended from the vendor side. Attachments must be smaller than 25MB in order to be received by the University.

The offeror takes the risk that if the email is not marked as described above, it may be inadvertently opened and the information compromised, which may cause the proposal to be disqualified. Bids or Proposals may **NOT** hand deliver to the Procurement Office.

- G. NOTICES:** Any notices to be given by either party to the other pursuant to any contract resulting from this solicitation shall be in writing via email.

- H. SEVERAL LIABILITY:** Virginia Tech will be severally liable to the extent of its purchases made against any contract resulting from this solicitation. Applicable entities described herein will be severally liable to the extent of their purchases made against any contract resulting from this solicitation.
- I. CLOUD OR WEB HOSTED SOFTWARE SOLUTIONS:** For agreements involving Cloud-based Web-hosted software/applications refer to link for additional terms and conditions: http://www.ita.vt.edu/purchasing/VT_Cloud_Data_Protection_Addendum_final03102017.pdf

SPECIAL TERMS AND CONDITIONS

ADVERTISING: In the event a contract is awarded for supplies, equipment, or services resulting from this solicitation, no indication of such sales or services to Virginia Tech will be used in product literature or advertising. The contractor shall not state in any of the advertising or product literature that the Commonwealth of Virginia or any agency or institution of the Commonwealth has purchased or uses its products or services.

CRIMINAL CONVICTION CHECKS: All criminal conviction checks must be concluded prior to the Contractor's employees gaining access to the Virginia Tech Campus. Employees who have separated employment from Contractor shall undergo another background check prior to re-gaining access to the Virginia Tech campus. Contractor shall ensure subcontractors conduct similar background checks. Virginia Tech reserves the right to audit a contractor's background check process at any time. All employees have a duty to self-disclose any criminal conviction(s) occurring while assigned to the Virginia Tech campus. Such disclosure shall be made to Contractor, which in turn shall notify the designated Virginia Tech contract administrator within 5 days. If at any time during the term of the contract Virginia Tech discovers an employee has a conviction which raises concerns about university buildings, property, systems, or security, the contractor shall remove that employee's access to the Virginia Tech campus, unless Virginia Tech consents to such access in writing. Failure to comply with the terms of this provision may result in the termination of the contract.

EXTRA CHARGES NOT ALLOWED: The Proposal/Bid price shall be for complete installation ready for Virginia Tech use, and shall include all applicable freight and installation charges; extra charges will not be allowed.

INSURANCE:

By signing and submitting a Proposal/Bid under this solicitation, the offeror/bidder certifies that if awarded the contract, it will have the following insurance coverages at the time the work commences. Additionally, it will maintain these during the entire term of the contract and that all insurance coverages will be provided by insurance companies authorized to sell insurance in Virginia by the Virginia State Corporation Commission.

During the period of the contract, Virginia Tech reserves the right to require the contractor to furnish certificates of insurance for the coverage required.

INSURANCE COVERAGES AND LIMITS REQUIRED:

- A. Worker's Compensation - Statutory requirements and benefits.
- B. Employers Liability - \$100,000.00
- C. General Liability - \$2,000,000.00 combined single limit. Virginia Tech and the Commonwealth of Virginia shall be named as an additional insured with respect to goods/services being procured. This coverage is to include Premises/Operations Liability, Products and Completed Operations Coverage, Independent Contractor's Liability, and Personal Injury Liability.
- D. Automobile Liability - \$500,000.00
- E. The contractor agrees to be responsible for, indemnify, defend and hold harmless Virginia Tech, its officers, agents and employees from the payment of all sums of money by reason of any claim against them arising out of any and all occurrences resulting in bodily or mental injury or property damage that may happen to occur in connection with and during the performance of the contract,

including but not limited to claims under the Worker's Compensation Act. The contractor agrees that it will, at all times, after the completion of the work, be responsible for, indemnify, defend and hold harmless Virginia Tech, its officers, agents and employees from all liabilities resulting from bodily or mental injury or property damage directly or indirectly arising out of the performance or nonperformance of the contract.

PRICE ESCALATION/DEESCALATION: Price adjustments for changes in the contractor's price of materials, labor and transportation may be permitted. Request for price adjustments for any other reasons will not be granted. No price increases will be authorized for 365 calendar days after the effective date of the contract. Contractor shall give not less than 30 days advance notice prior to the annual renewal of the contract of any desired price increase.

The Contractor shall document the amount and proposed effective date of any general change in the price of materials, labor and transportation. Documentation shall be supplied with the contractor's request for increase which will (1) verify that the requested price increase is general in scope and not applicable just to Virginia Tech, and (2) verify the amount or percentage of increase which is being passed on to the contractor by the contractor's suppliers. Failure by the contractor to supply the aforementioned verification with the request for price increase will result in a delay of the effective date of such increase. The Virginia Tech Procurement Department may verify such change in price independently. The Virginia Tech Procurement Department may make such verification as it deems adequate. However, any increase which the Virginia Tech Procurement Department determines is excessive, regardless of any documentation supplied by the contractor, may be cause for cancellation of the contract by the Virginia Tech Procurement Department. The Virginia Tech Procurement Department will notify the contractor in writing of the effective date of any increase which is approved. However, the contractor shall fill all purchase orders received prior to the effective date of the price adjustments of the old contract prices.

"Across the Board" price decreases are subject to implementation at any time and shall be immediately conveyed to Virginia Tech. The contractor is further advised that price decreases which affect the price of materials, labor, and transportation are required to be passed on to Virginia Tech immediately. Failure to do so will result in action to recoup such amounts.

PROPOSAL/BID ACCEPTANCE PERIOD: Any Proposal/Bid received in response to this solicitation shall be valid for 90 days. At the end of the 90 days the Proposal/Bid may be withdrawn at the written request of the offeror/bidder. If the Proposal/Bid is not withdrawn at that time it remains in effect until an award is made or the solicitation is cancelled.

SAFETY: The contractor bears sole responsibility for the safety of its employees. The contractor shall take all steps necessary to establish, administer, and enforce safety rules that meet the regulatory requirements of the Virginia Department of Labor and Industry (VDLI) and the Occupational Safety and Health Administration (OSHA). The contractor shall take steps as necessary to protect the safety and health of university employees, students, and visitors during the performance of their work. In addition, the contractor must also provide the university with a written safety program that it intends to follow in pursuing work under this contract. By entering into a contract with Virginia Tech, the contractor and its subcontractors agree to abide by the requirements described in Safety Requirements for Contractors and Subcontractors located on Virginia Tech's Environmental, Health and Safety Services (EHSS) web site at this URL http://www.ehss.vt.edu/programs/contractor_safety.php. A copy of the publication may also be obtained by contacting EHSS at 540/231- 5985. No work under this contract will be permitted until the university is assured that the contractor has an adequate safety program in effect.

SIDEWALK POLICY: Driving on sidewalks is allowed when there is no other way to get a needed vehicle to a designated place or building on campus. The vehicle operator shall be made aware that extreme caution shall be used to operate the vehicle in a way that will not be a hazard or hindrance to pedestrians using the walk. The contractor shall be responsible for any damage to turf and anything

that is located adjacent to the walk. Parking an unattended vehicle on a sidewalk is strictly prohibited by State Law. The contractor is allowed to park a vehicle on a sidewalk if there is no other way to perform necessary work. The procedure to obtain a permit to operate a vehicle on sidewalks is the same as for the turf as outlined in Turf Policy. Any vehicle parked illegally on sidewalks shall be subject to ticketing, fines and towing if necessary.

SUBCONTRACTS: No portion of the work shall be subcontracted without prior written consent of Virginia Tech. In the event that the contractor desires to subcontract some part of the work specified herein, the contractor shall furnish Virginia Tech the names, qualifications and experience of their proposed subcontractors. The contractor shall, however, remain fully liable and responsible for the work to be done by his subcontractor(s) and shall assure compliance with all requirements of the contract.

TURF POLICY: Parking or driving on campus turf or sidewalk is strictly prohibited, except as specifically directed or otherwise allowed by the Physical Plant Grounds Department. In this case, a turf permit must be obtained from Virginia Tech Parking Services and displayed by the vehicle. Turf parking is not allowed under the canopy of any tree on campus. Any vehicle parked illegally on turf or sidewalks shall be subject to ticketing and fines.

ATTACHMENT B**Zone Map****Virginia Association of State College & University Purchasing Professionals (VASCUPP)****List of member institutions by zones****Zone 1**

**George Mason University
(Fairfax)**

Zone 2

**James Madison University
(Harrisonburg)**

Zone 3

**University of Virginia
(Charlottesville)**

Zone 4

**University of Mary Washington
(Fredericksburg)**

Zone 5

**College of William and Mary
(Williamsburg)
Old Dominion University (Norfolk)**

Zone 6

**Virginia Commonwealth
University (Richmond)**

Zone 7

**Longwood University
(Farmville)**

Zone 8

**Virginia Military Institute
(Lexington)
Virginia Tech (Blacksburg)
Radford University (Radford)**

Zone 9

**University of Virginia - Wise
(Wise)**

The zone map is provided for the offeror to determine appropriate pricing structures based on approved zones for cooperative institutions. If no other prices are offered, pricing provided will apply to all zones in the Commonwealth. If you wish to provide pricing for a zone other than which this solicitation originated, please indicate you are doing so in the response. If you anticipate pricing differentials for different zones, a separate pricing sheet must be submitted for each zone that includes appropriate pricing for that zone

ATTACHMENT C

SAMPLE CONTRACT FORM

**Standard Contract form for reference only
Offerors do not need to fill in this form**

COMMONWEALTH OF VIRGINIA
STANDARD CONTRACT

Contract Number: _____

This contract entered into this ____ day of _____, 20____, by _____, hereinafter called the "Contractor" and Commonwealth of Virginia, Virginia Polytechnic Institute and State University called "Virginia Tech".

WITNESSETH that the Contractor and Virginia Tech, in consideration of the mutual covenants, promises and agreements herein contained, agrees as follows:

SCOPE OF CONTRACT: The Contractor shall provide the _____ to Virginia Tech as set forth in the Contract Documents.

PERIOD OF CONTRACT: From _____ through _____.

COMPENSATION AND METHOD OF PAYMENT: The Contractor shall be paid by Virginia Tech in accordance with the contract documents.

CONTRACT DOCUMENT: The Contract Documents shall consist of this signed contract, Request For Proposal Number _____ dated _____, together with all written modifications thereof and the proposal submitted by the Contractor dated _____ and the Contractor's letter dated _____, all of which Contract Documents are incorporated herein.

In WITNESS WHEREOF, the parties have caused this Contract to be duly executed intending to be bound thereby.

Contractor: _____ Virginia Tech

By: _____ By: _____

Title: _____ Title: _____

Attachment D
Locations of Current Containers

Cook Counselling Center	2475 Oak Ln, Blacksburg, VA 24061
Cook Counselling Center	2475 Oak Ln, Blacksburg, VA 24061
Dietrick Hall	285 Ag-Quad Ln, Blacksburg, VA 24060
Dietrick Hall	285 Ag-Quad Ln, Blacksburg, VA 24060
GLC (facing Squires parking on Oatley)	155 Otey St, Blacksburg, VA 24060
GLC (facing student bookstore)	155 Otey St, Blacksburg, VA 24060
GLC (facing student bookstore)	155 Otey St, Blacksburg, VA 24060
Johnson/Miles (in between)	410 Washington St SW, Blacksburg, VA 24061
Johnson/Miles (in between)	410 Washington St SW, Blacksburg, VA 24061
Lee/Pritchard (in between)	570 Washington St SW, Blacksburg, VA 24061
Lee/Pritchard (in between)	570 Washington St SW, Blacksburg, VA 24061
Lee/Pritchard (in between)	570 Washington St SW, Blacksburg, VA 24061
Lee/Pritchard (in between)	570 Washington St SW, Blacksburg, VA 24061
Media Annex	N/A
New Cadet Hall	310 Alumni Mall, Blacksburg, VA 24060
New Cadet Hall	310 Alumni Mall, Blacksburg, VA 24060
Oak Lane	62 & 63 Oak Lane (in between)
Oak Lane	63 & 63 Oak Lane (in between)
Oak Lane	65 & 65 Oak lane (in between)
Oak Lane	65 & 65 Oak lane (in between)
Oak Lane	67 & 67 Oak lane (in between)
Oak Lane	66 & 67 Oak lane (in between)
Oak Lane	67 & 67 Oak lane (in between)
Oak Lane	68 Oak Lane
Oak Lane	68 Oak Lane
Oak Lane	69 Oak Lane
Oak Lane	69 Oak Lane
Oak Lane	75A Oak Lane (in front of)
Oak Lane	75A Oak Lane (in front of)
Oak Lane	76A Oak Lane
Oak Lane	76A Oak Lane
O'Shaughnessy Hall (back of building)	530 Washington St. SW.
O'Shaughnessy Hall (back of building)	530 Washington St. SW.
Owens	150 Kent St.

Owens	150 Kent St.
Owens	150 Kent St.
Pearson/Torg (in between)	260 Alumni Mall, Blacksburg, VA 24061
Pearson/Torg (in between)	260 Alumni Mall, Blacksburg, VA 24061
Slusher/Payne/War Memorial (in between)	600 Washington St SW, Blacksburg, VA 24060
Slusher/Payne/War Memorial (in between)	600 Washington St SW, Blacksburg, VA 24060
Southgate Center	330 Sterrett Drive
Squires (Dining side)	290 College Ave, Blacksburg, VA 24060
Squires (Dining side)	290 College Ave, Blacksburg, VA 24060
Squires (Dining side)	290 College Ave, Blacksburg, VA 24060
Squires (Student Center Side)	290 College Ave, Blacksburg, VA 24060
Squires (Student Center Side)	290 College Ave, Blacksburg, VA 24060
War Memorial	370 Drillfield Drive
War Memorial	370 Drillfield Drive
Cochrane Hall (West End Market)	770 Washington St SW, Blacksburg, VA 24060
Cochrane Hall (West End Market)	770 Washington St SW, Blacksburg, VA 24060
Cochrane Hall (West End Market)	770 Washington St SW, Blacksburg, VA 24060
Cochrane Hall (West End Market)	770 Washington St SW, Blacksburg, VA 24060
Turner Place at Lavery Hall (back loading dock)	409 Old Turner St, Blacksburg, VA 24060
Turner Place at Lavery Hall (back loading dock)	409 Old Turner St, Blacksburg, VA 24060
Turner Place at Lavery Hall (back loading dock)	409 Old Turner St, Blacksburg, VA 24060
Aggie Quad Lane under crossover back to Smythe and Hutcheson	250 DRILLFIELD DR VIRGINIA TECH
Dietrick Dining Hall	285 AG QUAD LN VIRGINIA TECH
Saunders Hall	490 WEST CAMPUS DR VIRGINIA TECH
Price Hall	170 DRILLFIELD DR VIRGINIA TECH
Campbell Hall	300 DRILLFIELD DR VIRGINIA TECH
War Memorial Gymnasium	370 DRILLFIELD DR VIRGINIA TECH
Owens Dining Hall	150 KENT ST VIRGINIA TECH
Newman Library	560 DRILLFIELD DR VIRGINIA TECH
Newman Library	560 DRILLFIELD DR VIRGINIA TECH
Liberal Arts Building	200 STANGER ST VIRGINIA TECH
Torgersen Hall	620 DRILLFIELD DR VIRGINIA TECH

Patton Hall	750 DRILLFIELD DR VIRGINIA TECH
Johnston Student Center	920 WEST CAMPUS DR VIRGINIA TECH
Derring Hall	1405 PERRY ST VIRGINIA TECH
Bishop-Favrao Hall	1345 PERRY ST VIRGINIA TECH
Cowgill Hall	1325 PERRY ST VIRGINIA TECH
Whittemore Hall	1185 PERRY ST VIRGINIA TECH
Durham Hall	1145 PERRY ST VIRGINIA TECH
ICTAS A	1991 KRAFT DR VIRGINIA TECH
Burruss Hall	800 DRILLFIELD DR VIRGINIA TECH
McBryde Hall	225 STANGER ST VIRGINIA TECH
Old Security Building	310 STANGER ST VIRGINIA TECH
Shanks Hall	181 TURNER ST NW VIRGINIA TECH
Black Box theatre	200 COLLEGE AVE VIRGINIA TECH
Graduate Life Center at Donaldson Brown	155 OTEY ST NW VIRGINIA TECH
Media Annex	130 OTEY ST NW VIRGINIA TECH
University Club	100 OTEY ST SW VIRGINIA TECH
Miles Hall	410 WASHINGTON ST SW VIRGINIA TECH
Pritchard Hall	630 WASHINGTON ST SW VIRGINIA TECH
O'Shaughnessy Hall	530 WASHINGTON ST SW VIRGINIA TECH
Payne Hall	600 WASHINGTON ST SW VIRGINIA TECH
Cochrane Hall	770 WASHINGTON ST SW VIRGINIA TECH
Cheatham Hall	310 WEST CAMPUS DR VIRGINIA TECH
Engel Hall	340 WEST CAMPUS DR VIRGINIA TECH
Hillcrest Hall	385 WEST CAMPUS DR VIRGINIA TECH
Litton-Reaves hall	175 WEST CAMPUS DR VIRGINIA TECH
Bioinformatics Facility Phase 1	1015 LIFE SCIENCE CIR VIRGINIA TECH
Ictas II	1075 LIFE SCIENCE CIR VIRGINIA TECH
Rector Field House	380 SPRING RD VIRGINIA TECH
Food Science and Technology Laboratory	360 DUCK POND DR VIRGINIA TECH
Litton-Reaves hall	175 WEST CAMPUS DR VIRGINIA TECH
Alphin-Stuart Arena	500 PLANTATION RD VIRGINIA TECH
Golf Course Club House	1085 DUCK POND DR VIRGINIA TECH
Prices Fork Anerobe Lab	1410 PRICES FORK RD BLACKSBURG

Airport Terminal	1601 RESEARCH CENTER DR VIRGINIA TECH
Brooks Center	1650 RESEARCH CENTER DR BLACKSBURG
Health & Safety Building	675 RESEARCH CENTER DR VIRGINIA TECH
Burrows-Burleson Tennis Center	570 Beamer Way VIRGINIA TECH
Turfgrass Research Center	615 SOUTHGATE DR VIRGINIA TECH
VTLS Building	1701 KRAFT DR VIRGINIA TECH
Old Kmart	1425 Main St BLACKSBURG
Southgate Center	330 STERRETT DR VIRGINIA TECH
Sterrett Center	230 STERRETT DR VIRGINIA TECH
Central Store	185 STERRETT DR VIRGINIA TECH
Motor Pool	255 STERRETT DR VIRGINIA TECH
Brooks Center	1650 RESEARCH CENTER DR BLACKSBURG
Airport Terminal	1601 RESEARCH CENTER DR VIRGINIA TECH
Health & Safety Building	675 RESEARCH CENTER DR VIRGINIA TECH
Cassell Coliseum	675 WASHINGTON ST SW VIRGINIA TECH
Vet Med Phase 1	285 DUCK POND DR VIRGINIA TECH
Food Science and Technology Laboratory	360 DUCK POND DR VIRGINIA TECH
Bioinformatics Facility Phase 1	1015 LIFE SCIENCE CIR VIRGINIA TECH
Litton-Reaves Hall	175 WEST CAMPUS DR VIRGINIA TECH
Ictas II	1075 LIFE SCIENCE CIR VIRGINIA TECH
Wallace Hall	295 WEST CAMPUS DR VIRGINIA TECH
Hillcrest Hall	385 WEST CAMPUS DR VIRGINIA TECH
Rector Field House	380 SPRING RD VIRGINIA TECH
New Residence Hall East - Payne Site	590 WASHINGTON ST SW VIRGINIA TECH
Cheatham Hall	310 WEST CAMPUS DR VIRGINIA TECH
Engel Hall	340 WEST CAMPUS DR VIRGINIA TECH
Latham Hall	220 AG QUAD LN VIRGINIA TECH
Hutcheson Hall	250 DRILLFIELD DR VIRGINIA TECH
Saunders Hall	490 WEST CAMPUS DR VIRGINIA TECH
Dietrick Dining Hall	285 AG QUAD LN VIRGINIA TECH
Ambler Johnston Hall - East Wing	700 WASHINGTON ST SW VIRGINIA TECH
War Memorial Gymnasium	370 DRILLFIELD DR VIRGINIA TECH
Newman Library	560 DRILLFIELD DR VIRGINIA TECH

Owens Dining Hall	150 KENT ST VIRGINIA TECH
Graduate Life Center at Donaldson Brown	155 OTEY ST NW VIRGINIA TECH
Patton Hall	750 DRILLFIELD DR VIRGINIA TECH
Williams Hall	890 DRILLFIELD DR VIRGINIA TECH
Derring Hall	1405 PERRY ST VIRGINIA TECH
Johnston Student Center	920 WEST CAMPUS DR VIRGINIA TECH
Bishop-Favrao Hall	1345 PERRY ST VIRGINIA TECH
Cowgill Hall	1325 PERRY ST VIRGINIA TECH
Whittemore Hall	1185 PERRY ST VIRGINIA TECH
Durham Hall	1145 PERRY ST VIRGINIA TECH
Ictas A	1991 KRAFT DR VIRGINIA TECH
Military Building / Laundry	320 STANGER ST VIRGINIA TECH
Old Security Building	310 STANGER ST VIRGINIA TECH
McBryde Hall	225 STANGER ST VIRGINIA TECH
Burruss Hall	800 DRILLFIELD DR VIRGINIA TECH
Torgersen Hall	620 DRILLFIELD DR VIRGINIA TECH
Liberal Arts Building	200 STANGER ST VIRGINIA TECH
Upper Quad	Pierce, Lane, Major Williams area
Henderson Hall	195 ALUMNI MALL VIRGINIA TECH
Graduate Life Center at Donaldson Brown	155 OTEY ST NW VIRGINIA TECH
Media Building	101 DRAPER RD NW VIRGINIA TECH
Lee Hall	570 WASHINGTON ST SW VIRGINIA TECH
Hahn-Hurst Basketball Practice Facility	605 WASHINGTON ST SW VIRGINIA TECH
Saunders Hall	490 WEST CAMPUS DR VIRGINIA TECH
Southgate Center	330 STERRETT DR VIRGINIA TECH
Southgate Center	330 STERRETT DR VIRGINIA TECH
Sterrett Center	230 STERRETT DR VIRGINIA TECH
Newman Library	560 DRILLFIELD DR VIRGINIA TECH
Golf Course Club house	1085 DUCK POND DR VIRGINIA TECH
Print Shop	1425 MAIN ST BLACKSBURG
Warehouse	Industrial Drive Bookstore area
Warehouse	Landsdown St. CNS warehouse
Electric Service Facility	601 ENERGY DR VIRGINIA TECH
VTLS Building	1701 KRAFT DR VIRGINIA TECH
Prices Fork Anerobe Lab	1410 PRICES FORK RD BLACKSBURG
Front of Stadium	football games
Behind Score Board	football games
Stadium Woods	football games
Washington Street	football games
Litton Reaves	football games

Drillfield	football games
Southgate drive	football games
Overflow Lot	football games
Duckpond pathway	football games
Dairy Barn	football games
Records Management	football games
B Lot	football games
Dietrick	football games
Softball field	football games
The Inn	football games
Golf Course	football games



RFP RESPONSE

Request for Proposal #0060970A

Waste Management Trash and Recycling Services

DUE: Friday, November 13, 2020
3:00pm EST

Meridian Waste Virginia, LLC



Submission Due: Friday, November 13, 2020
Submitted To: Virginia Tech Procurement Department
Contact: Reed Nagel
Address: 300 Turner Street, NW, Ste 2100 Blacksburg, VA 24061
Phone: 540-231-5240

Submitted By: Meridian Waste Virginia, LLC
Address: 205 Scattergood Drive, NW Christiansburg, VA 24073
Contact: Ashleigh Ganes
Email: AGanes@MeridianWaste.com
Phone: [REDACTED]

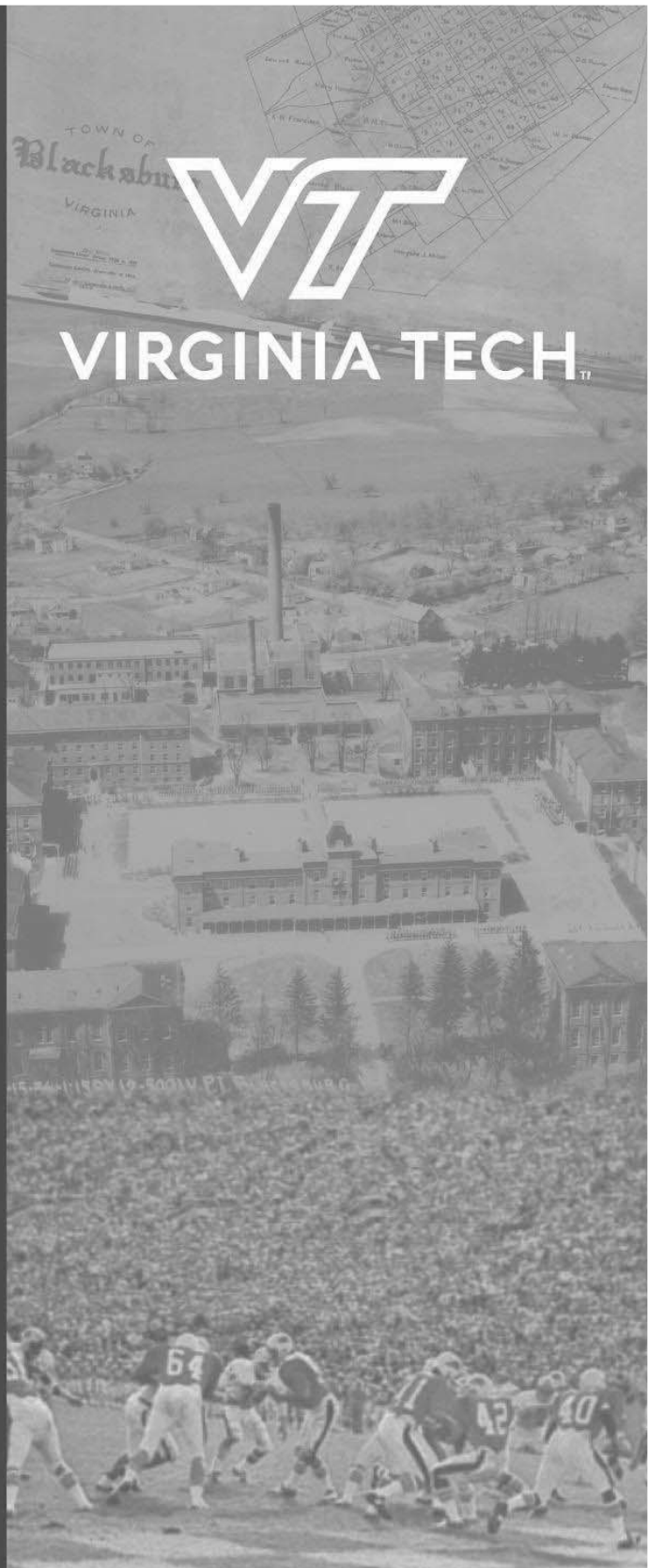




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November 13, 2020

Mr. Reed Nagel
Virginia Tech
Office of Procurement
PO Box 10397
Blacksburg, VA 24061

Dear Mr. Nagel and the Virginia Tech Evaluation Team:

I trust this finds you well. Thank you for the opportunity to submit a proposal for Virginia Tech Request for Proposal #0060970A.

Meridian Waste Virginia, LLC (Meridian Waste), a wholly-owned subsidiary of Meridian Waste Acquisitions, LLC and formally known as Container First Services (CFS) to Virginia Tech, is local to the New River Valley. Meridian Waste has serviced Virginia Tech's Contract #VTS-191-2016 since the acquisition of Bob's Refuse Services (BRS) in August 2018; a company who proudly provided services to Virginia Tech for nearly 20 years. Since the contract transfer, Meridian Waste has been able to build upon the strong foundation created by BRS while also working with the Grounds and Facilities Department, the Office of Housing and Dining, University Athletics, and the Virginia Tech Police Department to make changes and transitions on campus that have been beneficial to both parties. These changes have allowed for more efficient processes, a safer and healthier community and more accommodating invoicing and bill pay options.

I assumed the role of General Manager at the time of the transition, and I know Virginia Tech would agree that Meridian Waste did not skip a beat in delivering impeccable service during one of the busiest months of the year on campus. I serve as the University's primary point of contact in the coordination of services, resolution of complaints, contract modifications and general information sharing. I am proud to be a two-time Virginia Tech graduate holding both a Bachelor of Science and a Master of Science from the College of Agriculture and Life Sciences. I have remained involved in the Residential Leadership Community (RLC), my sorority, Alpha Chi Omega, Orientation Leader Alumni Group and my college since graduation. I continue to speak to classes in the Pamplin College of Business and the RLC as well as multiple senior seminars across campus each year. Blacksburg has been home to me for nearly 20 years and is even more special as I now share this special community with my husband and son! Being only minutes from campus, I can respond to problems or conduct site visits in a timely manner. My accessibility also includes being available by phone for service provision day and night as well as promptly sending drivers and supervisors to handle issues. My devotion to the Hokie Community, understanding of campus events and relationships formed both in my current role as well as previous positions I held within The Office of Advancement and University Athletics bestow a unique opportunity to lead the Meridian Waste Team while servicing Virginia Tech.

The Meridian Waste - Blue Ridge Team has made Virginia Tech our utmost priority, servicing campus **361 days a year!** Our relationship and open communication with our daily point of contact, Windell Jones, has raised the bar in exceptional customer service as we work with Windell and his Team to assure we are proactive in meeting the demands of the University. Windell knows he can reach our entire management team day or night, 7 days a week no matter the reason! A normal day includes 5-7 phone conversations with Windell regarding 8 different topics or University needs coupled with a few emails and a potential site visit. During the past few semesters, the Meridian Waste Team has met with department directors including Keith Fleming and Bo Frazier to better understand the operational side of Housing and Dining within Student Affairs so we can best accommodate their



requests. We have worked tirelessly with Virginia Tech Athletics and Gameday Operations including Cara Walters, Casey Underwood, and Sergeant Tom Gallimore to attend football operations meetings and understand the updated policies that change each week often causing both limitations and expansions in our normal service route on game day. I work with the accounts payable departments on a weekly and monthly schedule assuring all billing and invoicing procedures exceed the University's standards. Upon several occasions during the past year, Virginia Tech has requested additional services after hours or in an urgent situation. Whether it be an extra Saturday pick-up or additional roll-off delivery late on a Friday afternoon, Meridian Waste never waived and exceeded the expectations of keeping the campus environmentally clean and safe. Meridian Waste's commitment to our valued customer, Virginia Tech, has been persistent from the beginning.

Meridian Waste understands this campus, the seasonality of service and the combined collection RFP better than any other contractor. In fact, Operations Specialist Justin Graves who has serviced the University since 2000, assisted Virginia Tech with the original route management and organization of routes; helping to assure efficiency and safety while expanding his knowledge of the community and reason behind specific procedures. These same routes remain in place today; continuing to evolve and improve performance with Justin's guidance and expertise. Meridian Waste promises Virginia Tech peace of mind and assurance that the waste and recycling services performed daily will be executed no matter the circumstances. This same confidence in service can be guaranteed if awarded the contract for RFP #0060970A.

Consistency is what sets Meridian Waste apart! Virginia Tech knows that the Meridian Waste Team delivers quality service every day, 7 days a week. Whether it be a team member on route, question regarding an invoice, or special request from the Department of Grounds and Facilities; the Blue Ridge Team will find, meet and exceed the request for service no matter what it takes to ensure the highest satisfaction of the University. Meridian Waste delivers a **"YES"** mindset and call to action when servicing Virginia Tech's waste and recycling demands. Long tenured employees, impeccable service, and reliable communication create a unique synergy between Meridian Waste and Virginia Tech.

I welcome the opportunity to answer any questions you may have after reviewing our proposal or discussing specific levels of service to better accommodate the University's everchanging scope of work. As a dedicated partner to Virginia Tech, we want to cultivate and enhance our relationship together for many years to come. Meridian Waste looks forward to continuing to deliver relentless dedication and impeccable service for the waste collection and recycling services at Virginia Tech!

Respectfully,

A handwritten signature in cursive script that reads "Ashleigh Garnes". The ink is dark and the signature is fluid, with the first and last names clearly legible.

Ashleigh Garnes
Virginia Tech, Class of 2007 and 2009
General Manager
Meridian Waste - Blue Ridge
540-251-1220; AGarnes@MeridianWaste.com



Responding Legal Entity:

Meridian Waste Virginia, LLC

EIN: [REDACTED]

RFP & Local Contact:

Ashleigh Garnes

General Manager

Meridian Waste Virginia, LLC

[REDACTED]

AGarnes@MeridianWaste.com

Regional Manager:

Tim Webb

Area President

Meridian Waste Virginia, LLC

[REDACTED]

TWebb@MeridianWaste.com

Headquarters (HQ)/Parent Company:

Meridian Waste Acquisitions, LLC

5925 Carnegie Blvd., Ste 370

Charlotte, NC 28209

[REDACTED]

MeridianWaste.com

Listing of Officers:

Walter H. Hall Jr, CEO

Dave Lavender, COO

Mary M. O'Brien, CMO



Section 1

Provide a price list for trash & recycling removal

Pricing Sheet

Meridian Waste services Virginia Tech with relentless dedication, exceeding the University's requirements in waste and recycling collection services. Our proposed pricing creates an opportunity for Meridian Waste to have a dedicated, branded frontload truck on campus seven days per week. The increased frontload service combined with the trash and recycling services already provided by Meridian Waste allows a focused effort to guarantee every container is serviced as scheduled. Meridian Waste's proposal provides competitive rates, generous cost savings opportunities, and route optimization. Meridian Waste will not charge additional surcharges for holiday or after-hours service. The Meridian Waste Team will exhaust every effort to ensure waste container locations on campus are serviced as expected, never charging additional fees for the blocked containers. Meridian Waste's drivers, specialists, and supervisors service the University with unwavering commitment and loyalty! Most importantly, the Meridian Waste Team is dedicated to upholding the trusted partnership we have developed with Virginia Tech.



Section 1

Provide a price list for trash & recycling removal

Pricing Sheet

Virginia Tech Front-Load Recycling Services

Virginia Tech Comingle Front-Load Route

8 Yard Can

\$14.00 per pull OR \$1.75 per yard

\$0.00 monthly rent

6 Yard Can

\$10.50 per pull OR \$1.75 per yard

\$0.00 monthly rent

4 Yard Can

\$9.00 per pull OR \$2.25 per yard

\$0.00 monthly rent

Virginia Tech Cardboard Front-Load Route

8 Yard Can

\$14.00 per pull OR \$1.75 per yard

\$0.00 monthly rent

6 Yard Can

\$10.50 per pull OR \$1.75 per yard

\$0.00 monthly rent

4 Yard Can

\$9.00 per pull OR \$2.25 per yard

\$0.00 monthly rent



Section 1

Provide a price list for trash & recycling removal

Pricing Sheet

Comingled Recycling & Cardboard Front-Load Cost Savings

Virginia Tech is currently paying \$35.00 per pull for all sizes of comingled/recycling front-load containers. The chart below details the estimated cost savings per month with a \$14.00 or less per pull depending on the can size. Please note this chart does not break down the can size which will be an additional cost savings for front-load containers smaller than an 8 yard.

Current Rate per haul \$ 35.00

Meridian Waste Proposed Rate per haul \$ 14.00

2020 Month	# of Hauls	Current Cost	Meridian Waste Proposal	Estimated Monthly Savings
February	529	\$ 18,515.00	\$ 7,406.00	\$ 11,109.00
April	318	\$ 11,130.00	\$ 4,452.00	\$ 6,678.00
October	711	\$ 24,885.00	\$ 9,954.00	\$ 14,931.00

Virginia Tech will also enjoy a monthly rental savings of nearly **\$1,200** on the comingled/recycling front-load cans alone compared to past invoices from contract VTS-191-2016.



Section 1

Provide a price list for trash & recycling removal

Pricing Sheet

Virginia Tech Cardboard Carts Recycling Services

Virginia Tech VTR5 Cardboard Carts & Hand Pickups

\$150.00 per day

All carts are owned by Virginia Tech



Section 1

Provide a price list for trash & recycling removal

Pricing Sheet

Virginia Tech Compost Services

Virginia Tech Compost Route

\$150.00 per day

All carts are owned by Virginia Tech



Section 1

Provide a price list for trash & recycling removal

Pricing Sheet

Virginia Tech Big Belly Can Services

Virginia Tech VTR8 Route

\$150.00 per weekday

\$150.00 per weekend day

All Big Belly cans and barrels are owned by Virginia Tech



Section 1

Provide a price list for trash & recycling removal

Pricing Sheet

Virginia Tech Front-Load Waste Services

Virginia Tech Waste Front-Load Route

8 Yard Can

\$14.00 per pull OR **\$1.75** per yard

\$0.00 monthly rent

6 Yard Can

\$10.50 per pull OR **\$1.75** per yard

\$0.00 monthly rent

4 Yard Can

\$9.00 per pull OR **\$2.25** per yard

\$0.00 monthly rent



Section 1

Provide a price list for trash & recycling removal

Pricing Sheet

Virginia Tech Container Truck Services

Meridian Waste services the following locations on campus with a container delivery unit truck (CDU) because of access limitations getting to the site but have adequate space for a front-load container. Meridian Waste utilizes two container trucks to service these unique sites daily for deliveries, relocations and other unique circumstances.

Miles Hall Front-Load Recycle - **\$20.00** per pull

O'Shaughnessy Hall Front-Load Recycle - **\$20.00** per pull

Payne Hall Front-Load Recycle - **\$20.00** per pull

Thomas Hall Front-Load Recycle - **\$20.00** per pull

Goodwin Hall Front-Load Recycle - **\$20.00** per pull

Inn at Virginia Tech Front-Load Recycle - **\$20.00** per pull

Virginia Tech Quarry Front-Load Trash - **\$30.00** per pull

There will be **NO CHARGE** for monthly rent on the front-load containers.



Section 1

Provide a price list for trash & recycling removal

Pricing Sheet

Virginia Tech Rear-Load Waste Services

Virginia Tech VTR7 Route

\$450.00 per weekday

\$250.00 per weekend day

All rear loads are owned by Virginia Tech

This price is based on the "as is" inventory and routes in the RFP #0060970A. Meridian Waste proposes a cost savings and route optimization plan that you can find in the Cost Savings Proposal section.



Section 1

Provide a price list for trash & recycling removal

Pricing Sheet

Virginia Tech Roll-Off and Compactor Services

Virginia Tech Waste Roll-Off Service

\$65.00 per pull

\$0.00 monthly rent

Virginia Tech Waste Compactor Service

\$65.00 per pull

\$190.00 monthly rent

Virginia Tech Comingle Recycling Roll-Off Service

\$65.00 per pull

\$0.00 monthly rent



Section 1

Provide a price list for trash & recycling removal

Pricing Sheet

Meridian Waste is a devoted temporary and permanent roll-off company with a daily average of 6 trucks servicing routes in the New River Valley. All solid waste hauled by the Company will be contained, tied, covered or enclosed to prevent leaking, spilling or blowing. Due to Meridian Waste's extensive portfolio of roll-off customers surrounding Virginia Tech's campus, our Team will be able to deliver prompt service and immediate attention to the University's roll-off and compactor demands.

The Meridian Waste fleet will deliver optimal turnaround times for all roll-off services guaranteeing superior customer service satisfaction to all Virginia Tech employees who interact with the Meridian Waste Team.

Meridian Waste's local leadership team welcomes the opportunity to discuss the transition of Compactor #4 located at the Donaldson Brown Graduate Life Center (GLC) to an 8 yard front-load container. This compactor was necessary when the GLC was the University's Conference Center; however, now that it houses graduate students and is a classroom space, the 15 yard compactor's need for service has decreased without the food waste that a conference center presents. An 8 yard front-load container at this site would be a simple transition as Meridian Waste already services a recycling front-load container that sits next to the compactor. Meridian Waste would modify the container to meet the specifications of the dock application outside of the café area and additionally save Virginia Tech an estimated \$2,700 annually at a single location. A front-load container provides inventory that is easier to troubleshoot when problems arise and allows greater flexibility to determine the best long-term solution for the location as the University continues to grow and increase graduate student opportunities.



Section 1

Provide a price list for trash & recycling removal

Pricing Sheet

Virginia Tech Football Game Trash & Recycling Services

Virginia Tech Football Game Front-Load Containers

\$14.00 per pull

\$0.00 monthly rent

Virginia Tech Football Game Trash & Recycling Collection

Meridian Waste will provide all containers, trucks, and workers necessary to perform the scope of work required to collect solid waste and recycling on game days at Virginia Tech. Meridian Waste will attend the weekly Virginia Tech Athletics Football Gameday Operations meeting prior to each home game to guarantee our Team is trained appropriately to remain compliant with any new rules and policies to be implemented. In addition to Windell Jones and his team, Meridian Waste's General Manager, Ashleigh Garnes, a devoted and loyal Hokie (Class of '07 and '09), will speak with Sargent Tom Gallimore, Virginia Tech Police Department, and Cara Walters, Associate Athletics Director, Operations on game day morning to confirm any changes or additional requests needed for the day of events. Ashleigh will also ask any questions that Meridian Waste may have to help ensure a smooth, productive game day experience for fans and the University.

The Meridian Waste operations specialist, route manager, and veteran drivers will continue to evaluate ever-changing demands presented on game day as they have done for the past decade. The Meridian Waste Team is well versed in the true workload and unique demands that are presented each game. Historically, to exceed the expectations of Virginia Tech's solid waste and recycling collection on game day, the Meridian Waste Team on average works 8-10 hours, utilizes 6 trucks, and employs 8 workers and drivers to make certain the various tasks are completed efficiently.

Meridian Waste will service the parking lots safely and professionally while abiding by all safety and health protocols that may be implemented in future football seasons. Meridian Waste proposes that all collection and transportation of trash and recycling be completed within an 8-hour period. If additional time is necessary to complete the work required for the trash and recycling collection at the football game, an additional hourly rate will apply.

Virginia Tech Football Game Trash & Recycling Collection

\$4,750.00 per game for 8 hours of service

\$250.00 per hour for each additional hour exceeding 8 hours required to complete the collection



Section 1

Provide a price list for trash & recycling removal

Cost Savings Proposal

Virginia Tech VTR7 Route

Meridian Waste proposes to consolidate the VTR7 Route with the Front-Load Waste Route. We have provided details below to showcase our recommendation. Meridian Waste suggests not only the consolidation of current routes and eliminating an entire route, but because of our expertise servicing Virginia Tech. We also suggest service frequency decreases for certain campus sites to increase the savings to the University. Meridian Waste would eliminate the VTR7 route at the start of the contract on April 1, 2021 consolidating all but four (4) rear load containers into front load containers. The remaining four (4) rear load containers as well as the trash carts from VTR7 that due to campus restrictions cannot be serviced with a front-load truck would be added to the VTR8 Route.

The synergy created by this consolidation allows Meridian Waste to assist Virginia Tech in a major cost savings each month. The savings will be seen by eliminating the VTR7 Route entirely and decreasing service frequency at multiple service locations once those sites are converted to a front-load container. This proposed conversion allows for a greater cost savings in the price per yard on both the waste and recycling front-load routes because there will be a front-load truck solely devoted to servicing Virginia Tech's campus 7 days per week.

Meridian Waste will work with Virginia Tech to convert 39 rear-load dumpsters to front-load dumpsters. This update would reinforce the aesthetic appeal on campus and create a healthier and safer environment for the University. The conversion to front-load boxes would help contain the trash and decrease the amount of water collected inside the rear-load dumpsters. By containing the waste with a lid, the chance for wastewater runoff and leachate spillage is significantly reduced. This update also eliminates the number of rodents, insects, and birds on campus which rear-load containers often attract. Lastly, front-load collection service presents a much safer operation for our staff and safety for the University, our team members and the students is of paramount concern. There will be four locations on campus that must continue to utilize a rear-load dumpster due to size constraints and sidewalk limitations. Meridian Waste will continue to service these stops with a rear-load truck 7 days a week. Our recommendation for the remaining rear-load stops would be to relocate the newer rear-load dumpsters purchased within the last 5 years to Payne Hall, O'Shaughnessy Hall, Miles Hall and Newman Library.



Section 1

Provide a price list for trash & recycling removal

Cost Savings Proposal

1. VT Airport
 - a. Convert to a 6 yard
 - b. Decrease service from 3xPW to 1xPW
2. Brooks Center
 - a. Convert to a 4 Yard on casters
 - b. Decrease service from 3xPW to 2xPW
3. Tennis Courts
 - a. Convert to a 4 Yard
 - b. Decrease service from 2xPW to 1xPW
4. Health & Safety Building
 - a. Convert to a 3yd on casters
5. Chicken Hill
 - a. Convert to an 8 Yard
 - b. Decrease service from 1xPW to EOW
 - c. This location currently has a newer rear-load container that would be relocated to Payne Hall
6. Virginia Tech Police Dept
 - a. Convert to an 8 Yard
 - b. This location currently has a newer rear-load container that would be relocated to Payne Hall
7. Sterrett Center
 - a. Convert to a 4 Yard
8. Grounds Department Shed (Sterrett Center)
 - a. Convert to a 6 Yard
9. Sterrett Center (behind building)
 - a. Convert to a 4 Yard on casters
 - b. This location currently has a 3 Yard on casters that was purchased within the last 5 years. It would be our recommendation that this box be kept in inventory for future needs.
10. Food Science (back of building)
 - a. Convert to an 8 Yard
 - b. Decrease from 3xPW to 2xPW
 - c. This location currently has a newer rear-load container that would be relocated to O'Shaughnessy Hall
11. Food Science (front of building)
 - a. Convert to a 4 Yard
 - b. Decrease from 3xPW to 2xPW
12. Green House (Across from Smithfield Plantation)
 - a. Convert to an 8 Yard



Section 1

Provide a price list for trash & recycling removal

Cost Savings Proposal

- b. Decrease from 1xPW to EOW
- 13. Alphin-Stuart Livestock Arena
 - a. Convert to a 4 Yard
- 14. Golf Course Club House
 - a. Convert to a 6 Yard
 - b. Decrease from 1xPW to EOW
- 15. Hillcrest Hall
 - a. Convert to a 6 Yard
- 16. Life Sciences I Facility
 - a. Convert to an 8 Yard
- 17. Green House (McCommas Hall)
 - a. Convert to a 4 Yard
- 18. Ag Quad Lane (Under Bridge)
 - a. Convert to 4 Yard on casters
- 19. Latham Hall
 - a. Convert to an 8 Yard
- 20. Latham Hall
 - a. Convert to an 8 Yard
 - b. This location currently has a newer rear-load container that would be relocated to Miles Hall
- 21. Seitz Hall
 - a. Convert to a 4 Yard on casters
 - b. Decrease service from 5xPW to 2xPW
- 22. Hutcheson Hall
 - a. Convert to an 8 Yard
 - b. Decrease service from 5xPW to 3xPW
- 23. Saunders Hall
 - a. Convert to a 4 Yard on casters
 - b. Decrease service from 5xPW to 2xPW
- 24. War Memorial Gym
 - a. Convert to two (2) 8 Yards
- 25. Owens Dining Hall
 - a. Convert to two (2) 8 Yards
- 26. Power Plant
 - a. Convert to a 4 Yard on casters
- 27. Shanks Hall
 - a. Convert to an 8 Yard



Section 1

Provide a price list for trash & recycling removal

Cost Savings Proposal

- 28. Thomas Hall
 - a. Convert to 4 Yard on Casters
 - b. Due to the limitation of weight on the t-top pad, we suggest changing this box from an 8 Yard to a 4 Yard on casters so that the box can be wheeled to the front-load truck for disposal keeping the truck off the concrete. If this conversion is not sustainable, Meridian Waste would assist the University in reverting back to a rear-load dumpster at this location.
- 29. Graduate Life (College Avenue)
 - a. Convert to an 8 Yard
 - b. Decrease service from 5xPW to 2xPW
- 30. Media Annex
 - a. Convert to a 4 Yard on casters
 - b. Decrease service from 5xPW to 2xPW
- 31. Pritchard Hall
 - a. Convert to two (2) 8 Yards
- 32. Derring Hall
 - a. Convert to an 8 Yard
- 33. Johnson Student Center
 - a. Convert to an 8 Yard
- 34. Bishop-Favrao Hall
 - a. Convert to an 8 Yard
 - b. Decrease service from 5xPW to 2xPW
- 35. Whittemore Hall
 - a. Convert to a 6 Yard
 - b. Merge the 4 Yard and 3 Yard rear-load containers into one 8 Yard front-load container
- 36. Records Management
 - a. Convert to a 4 Yard on casters

Meridian Waste proposes that VTR7 would be broken up and reallocated between the front-load waste route and the VTR8 Route. This update allows for greater proficiency, increased safety with fewer rear-load containers on campus, decreases the cost and responsibility of Virginia Tech to replace and maintain rear-load dumpsters, and eliminates the cost of the VTR7 Route. Meridian Waste will fully execute this conversion by August 1, 2021 with guidance from Virginia Tech, and will reduce the daily cost of the VTR7 route as rear-load cans are converted to front-loads and transferred to the front-load route.



Section 1

Provide a price list for trash & recycling removal

Cost Savings Proposal

This overhaul would create a new route, VTR8 2020 which would include the four rear-load sites and the cart sites from the former VTR7 route combined with the current VTR8 Route which includes all the Big Belly containers, carts, and barrels. The rear-loads below are the sites rerouted from the former VTR7 route to the new VTR8 2020 route that due to limitations can only be serviced with a rear-load truck.

Miles Hall

- Rear-Load 6 Yard – currently at Miles Hall
- Rear-Load 8 Yard – relocated from Latham Hall

O'Shaughnessy Hall

- Rear-Load 6 Yard – currently at O'Shaughnessy Hall
- Rear-Load 8 Yard – relocated from Food Science

Payne Hall

- Rear-Load 8 Yard – relocated from Chicken Hill
- Rear-Load 8 Yard – relocated from VT Police Department

Newman Library

- Rear-Load 6 Yard – currently at Newman Library

Meridian Waste would implement this transition upon the start of the contract on April 1, 2021 by immediately converting 15 of the 39 rear-loads to front-loads. Our team guarantees the conversion would be fully executed no later than August 1, 2021 prior to the start of the Fall Semester.

The daily rate for route VTR7 would decrease as rear-load cans are removed from the route and converted to the front-load trash route. The updated pricing structure for VTR7 from April 2021 – August 2021 when Route VTR7 is reallocated and no longer exists is outlined below. In turn, the new VTR8 2020 route will increase from \$150 per day to \$165 per day. This remains an advantage to the University because that route will be taking on four (4) rear-load sites with a combined 7 lifts per day, 7 days a week as well as the 20 trash cart sites from VTR7 that are also serviced daily. Therefore, Virginia Tech is receiving a significant amount of service on the new VTR8 2020 route and only paying an additional \$15 per day for the service that would have historically cost \$135 per day—a \$3,600 per month immediate savings which adds to the advantage of the front-load conversion of route VTR7.



Section 1

Provide a price list for trash & recycling removal

Cost Savings Proposal

Meridian Waste is also proposing NO CHARGE for monthly rent on all front-load containers including the 39 converted from route VTR7. The conversion of the 39 rear-load containers is an estimated \$975 per month or \$11,700 per year savings when compared to the previous Trash and Recycling Services Contract rates. This change helps Virginia Tech meet the goal of purchasing and maintaining fewer rear-load containers for campus and near eliminating the cost of purchasing new containers and maintenance that Virginia Tech must additionally include in the budget.

Updated Rates from Proposed VTR7 Conversion

Virginia Tech VTR7 Route – April 1, 2021

\$250.00 per weekday

\$150.00 per weekend day

Meridian Waste will decrease the daily cost of the VTR7 Route for each additional rear-load converted to the front-load route. We will work with Windell Jones and his team to guarantee the daily rate is correct and parallels the conversion timeline.

August 1, 2021 Updates

Virginia Tech New VTR8 2020 Route

\$165.00 per day

All rear-loads, Big Belly cans, barrels and carts are owned by Virginia Tech

Virginia Tech VTR7 Route

No Charge

Route will be eliminated completely before August 1, 2021



Section 1

Provide a price list for trash & recycling removal

Future Proposed Cost Savings and Route Optimization

Meridian Waste welcomes the opportunity to discuss additional optimization strategies and route efficiencies at Virginia Tech to continuously maximize solid waste and recycling collection budget savings.

An additional suggestion from our Team is to discuss Meridian Waste fully servicing the VTR8 Route and converting the cardboard carts on VTR5 to an entirely integrated single stream program converting these sites to the recycling front-load route.

VTR8 Route

Meridian Waste proposes servicing the recycling collection of VTR8 including any Big Belly cans and barrels on campus that Virginia Tech employees currently service. This proposed change to route methodology increases the opportunity to save on internal labor costs or reallocate the Virginia Tech employees to a new opportunity while still internalizing the savings on labor. This updated route strategy also encourages increased service frequency to the Big Belly cans since Meridian Waste services campus 7 days per week.

VTR5 Route

Convert cardboard carts to single stream front-load containers to decrease bags of single stream recycling picked up by Virginia Tech personnel which will reduce Virginia Tech's internal labor and improve the aesthetic appeal of the campus locations from an overflowing open-top cart to a front-load container. There are approximately 15 current sites where this integration opportunity exists.

For example, at Derring Hall, Meridian Waste services a cardboard cart and an 8 yard trash container. The faculty and staff at Derring Hall also place bags of single stream recycling beside the cardboard cart. Currently, Virginia Tech employees remove the single stream bags by hand or with Virginia Tech's recycling truck. Combining cardboard and single stream into the same container would create productivity and provide a cost savings to Virginia Tech by reducing labor, streamlining service with an expert environmental services company, and better contain materials resulting in the site appearance becoming more visually appealing to faculty, staff, students, and visitors on Virginia Tech's campus.



Section 1

Provide a price list for trash & recycling removal

Cost Savings Proposal

Oral Presentation of Proposal for RFP #0060970A

Meridian Waste is eager and ready to service Virginia Tech's solid waste and recycling demands! Our Team would appreciate and welcome the opportunity to orally present our submitted proposal in response to the RFP to clarify, discuss, and elaborate upon any details of the Meridian Waste proposal to the Waste Management Selection Committee. The Meridian Waste Team is confident that NO other solid waste company can prove to be more qualified or have a greater understanding of the demands and unique circumstances RFP #0060970A presents. Most importantly, Meridian Waste wants to continue to serve as a valued, local partner to Virginia Tech, encouraging the ongoing goal of cost savings and route optimization throughout the life of the contract.



Section 2

Similar Service & Experience

Executive Summary & Background

Our Philosophy:

Meridian Waste is a company defined by our commitment to servicing our customers, caring for and engaging our employees and generating financial value for our shareholders while delivering a clean and healthy community.

- We cannot operate successfully without equal focus on each segment of our business.
- We are proud to be called garbage men and women with our core waste business centered on residential, commercial and industrial non-hazardous waste collection and disposal.

Locations:

The company operates nine hauling companies, seven transfer stations, one recycling facility, three municipal solid waste landfills and three C&D landfills combined in the St. Louis, Mo., Richmond, Va., Blacksburg, Va., Augusta, Ga., Northeast Fla., Knoxville, Tenn., and Raleigh, N.C. marketplaces. The company is headquartered in Charlotte, N.C.

Customers:

- More than 98,956 residential, commercial, industrial, and governmental customers
- 31 city and county municipal contracts

Fleet:

- 242 commercial, residential, and roll-off trucks

Disposal Volumes:

- Collects 416,687 tons of waste annually
- Safely disposes 981,323 tons of waste in company-owned landfills

Recycling Volumes:

- Collects 10,479 tons of recyclables annually
- Processes 3,773 tons of recyclables annually in company-owned recycling facilities

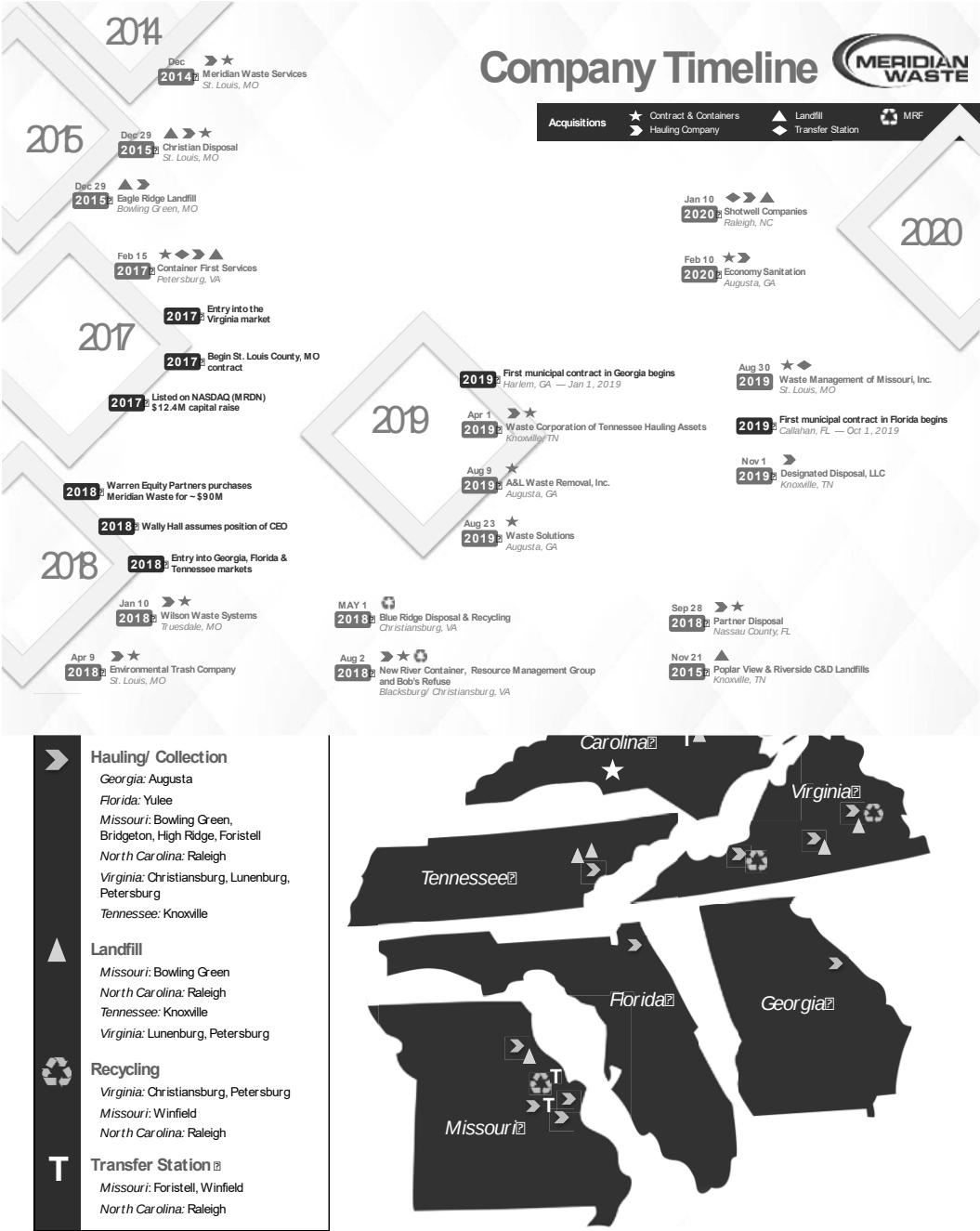
Employees:

- 377 team members



Section 2
Similar Service & Experience

Executive Summary & Background



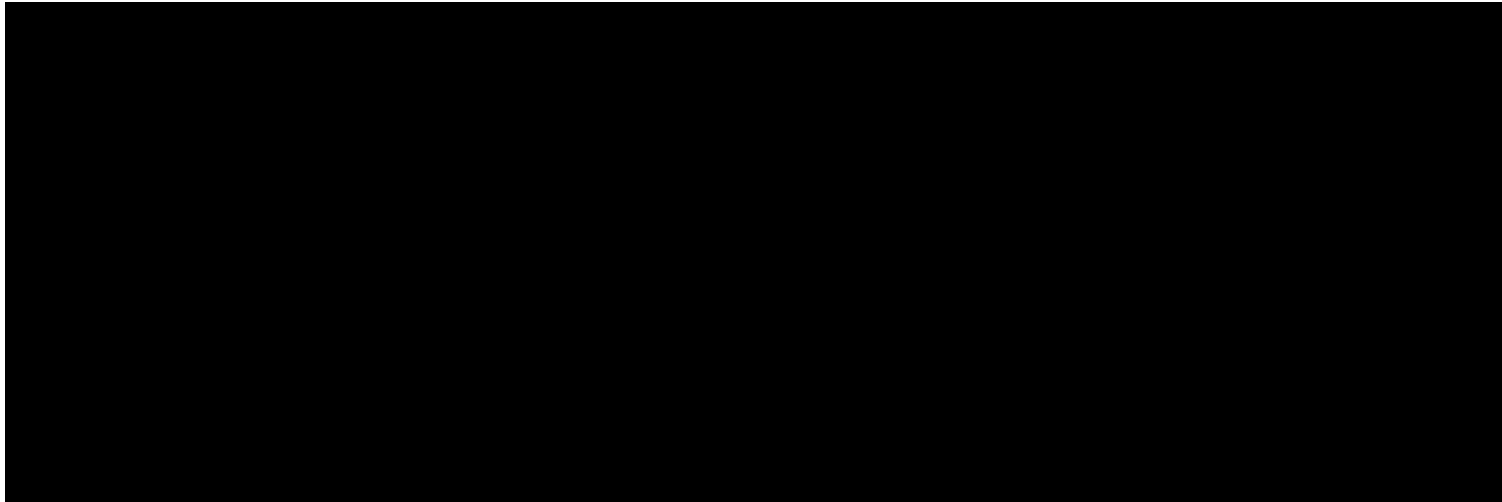


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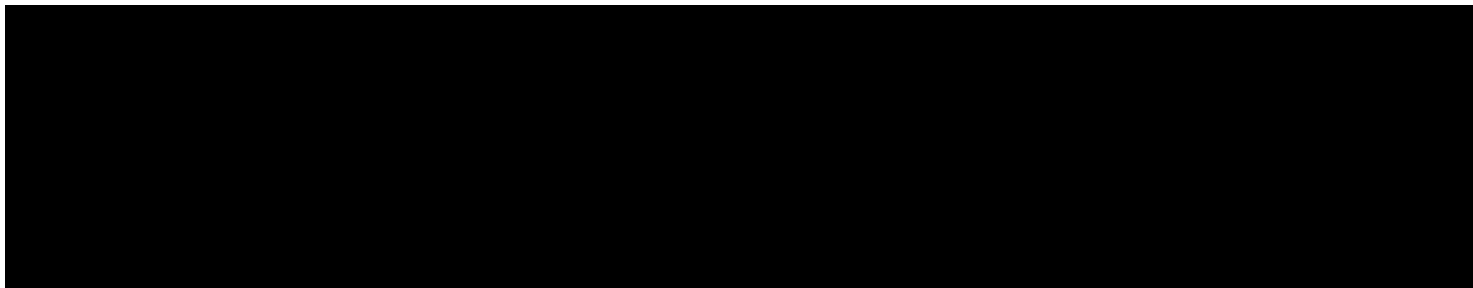
Similar Service & Experience

Executive Summary & Background - Leadership Bios

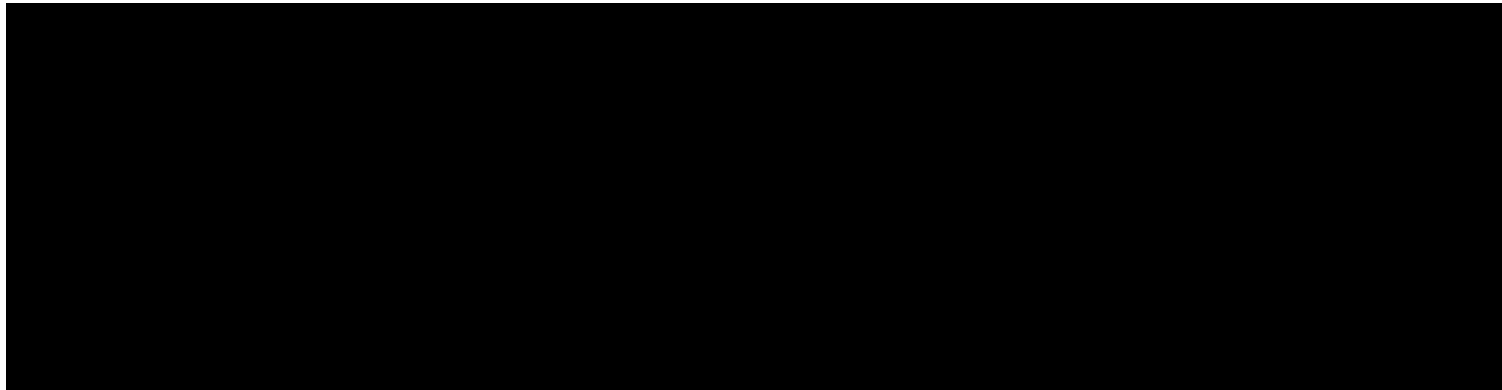
WALLY HALL – CEO



DAVE LAVENDER – COO



MARY O'BRIEN – CMO



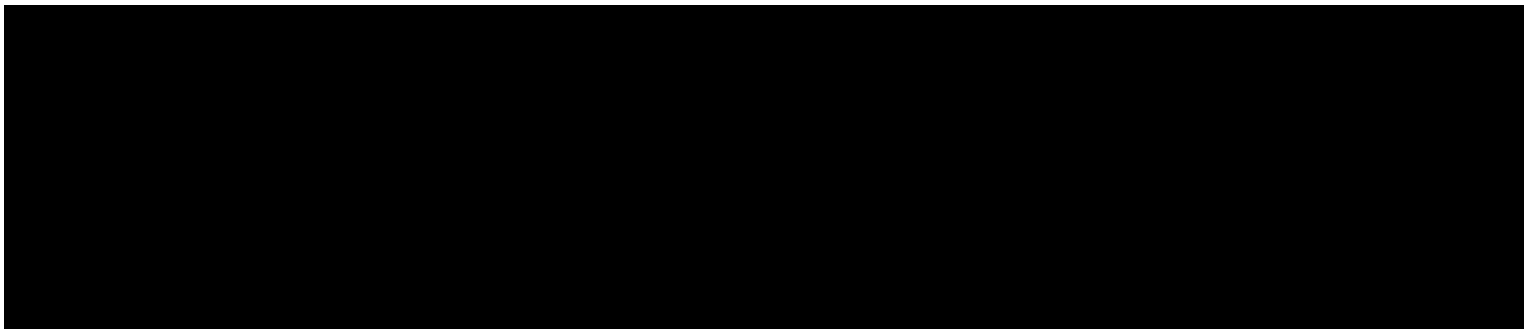


Section 2

Similar Service & Experience

Executive Summary & Background – Leadership Bios

TIM WEBB – AREA PRESIDENT, VIRGINIA



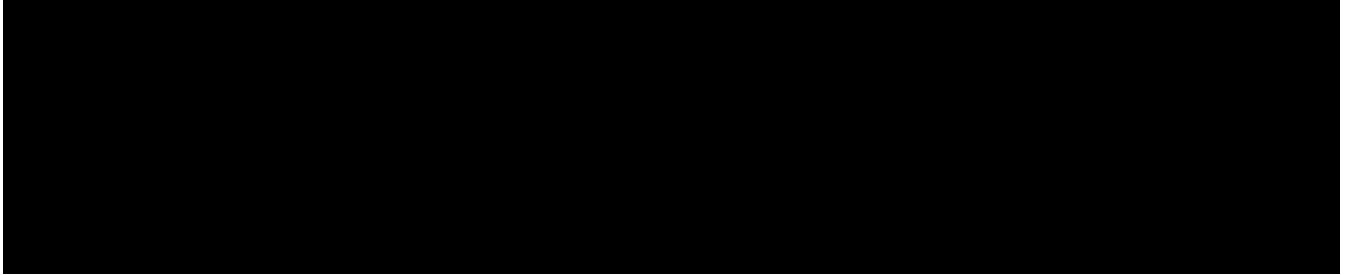


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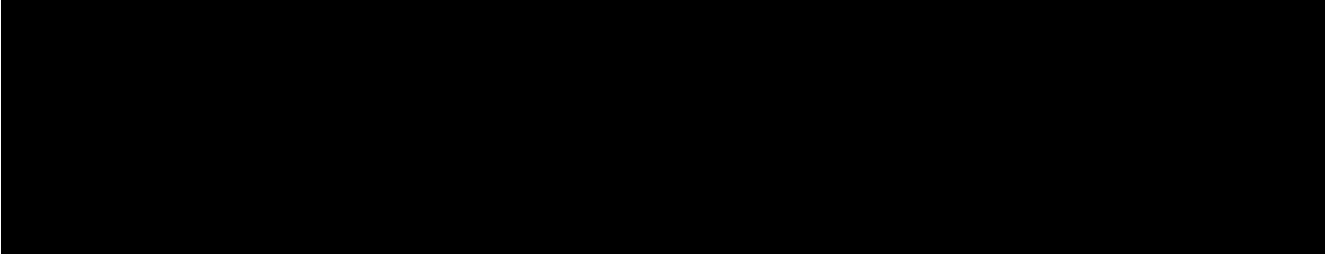
Similar Service & Experience

Customer References

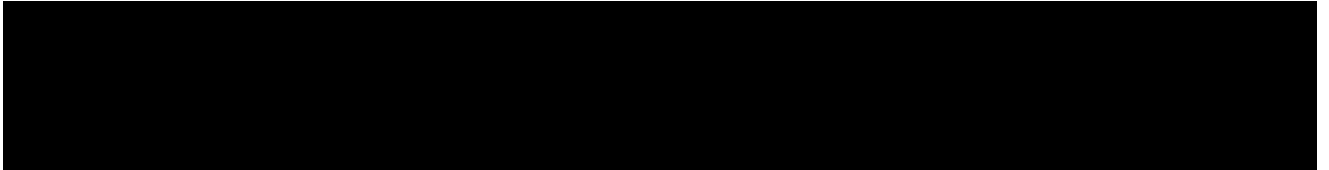
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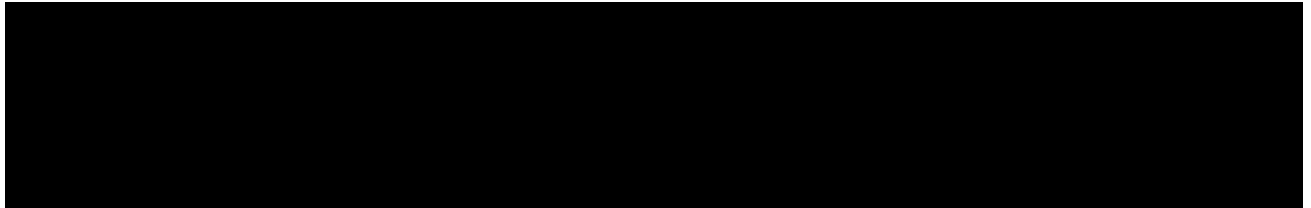
- 2) Montgomery County, Virginia



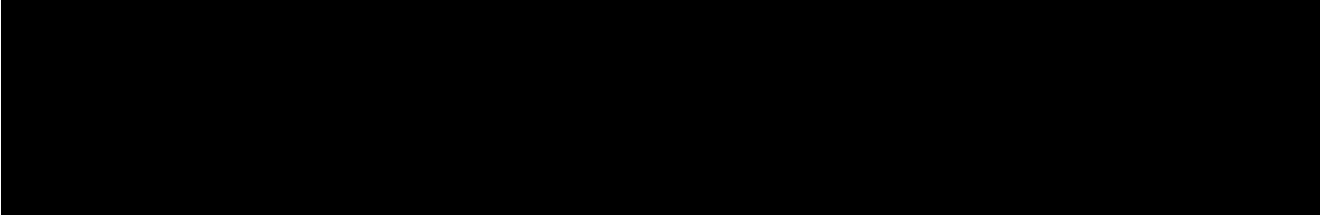
- 3) Ro



- 4) CMG Leasing, Inc



- 5) Pointe West Management



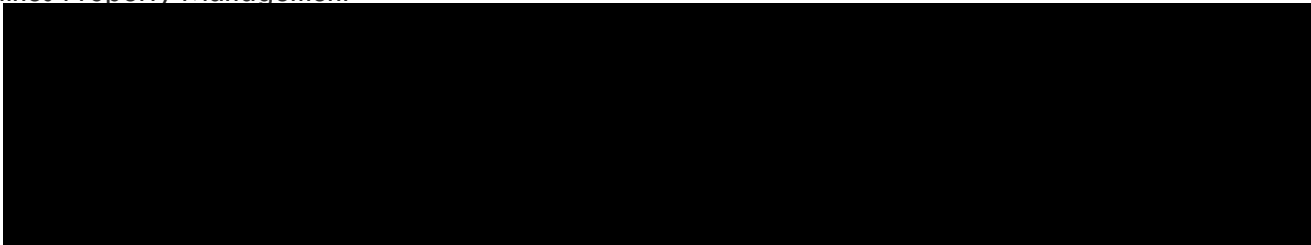


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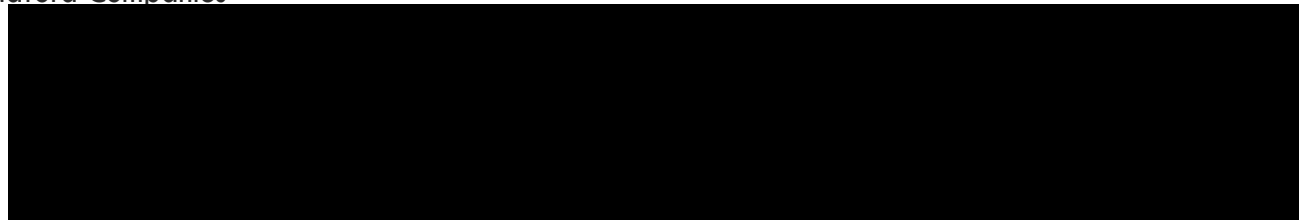
Similar Service & Experience

Customer References

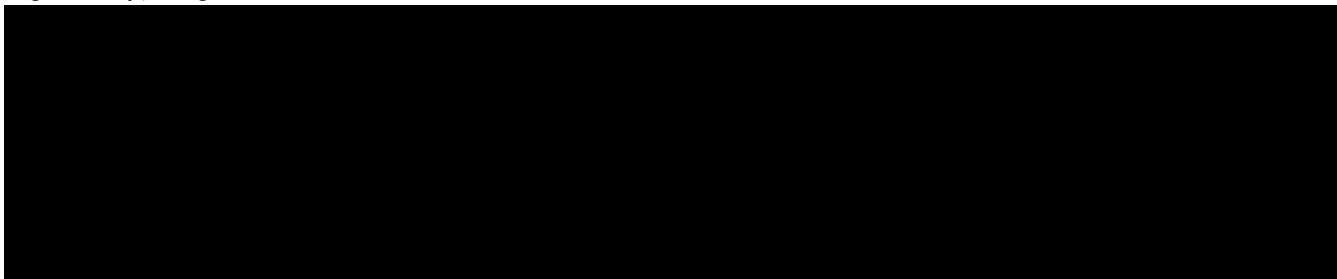
6) Raines Property Management



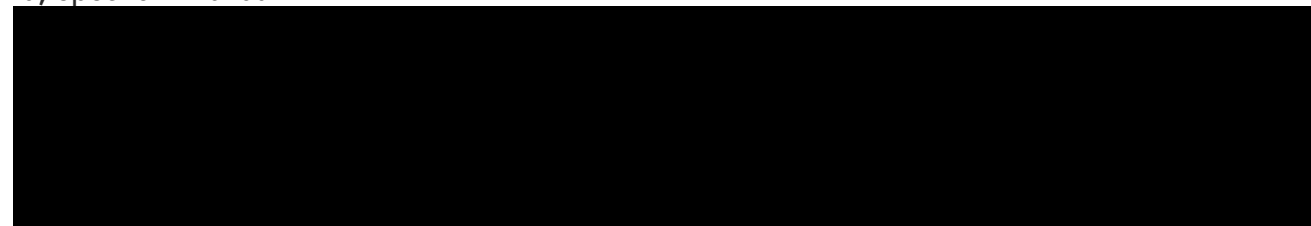
7) Radford Companies



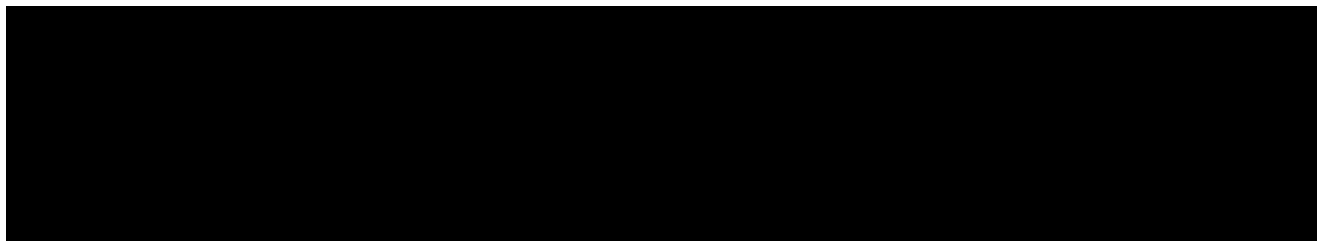
8) Craig County, Virginia



9) Tetra, Spectrum Brands



10) Sta

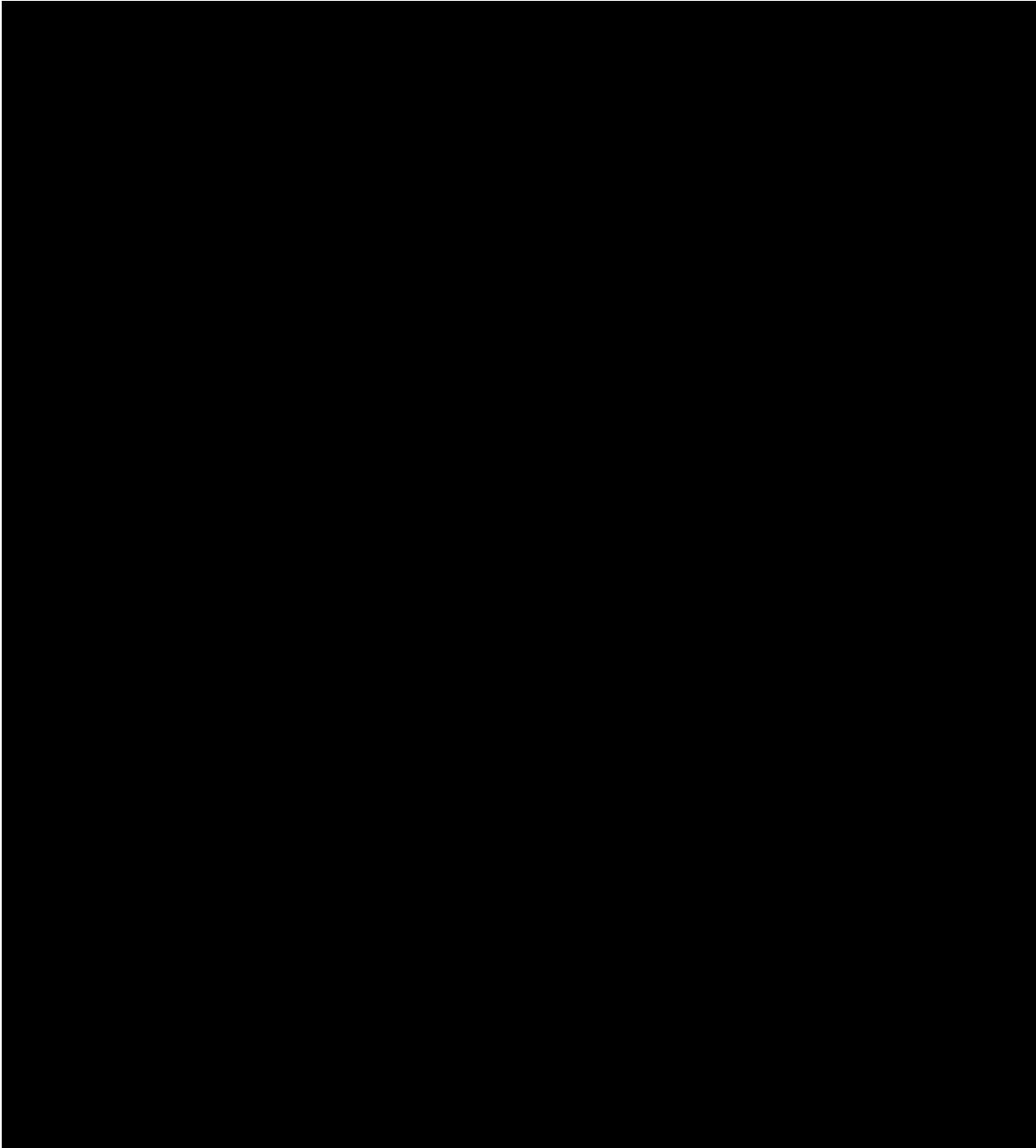




Section 2

Similar Service & Experience

Letters of Recommendation

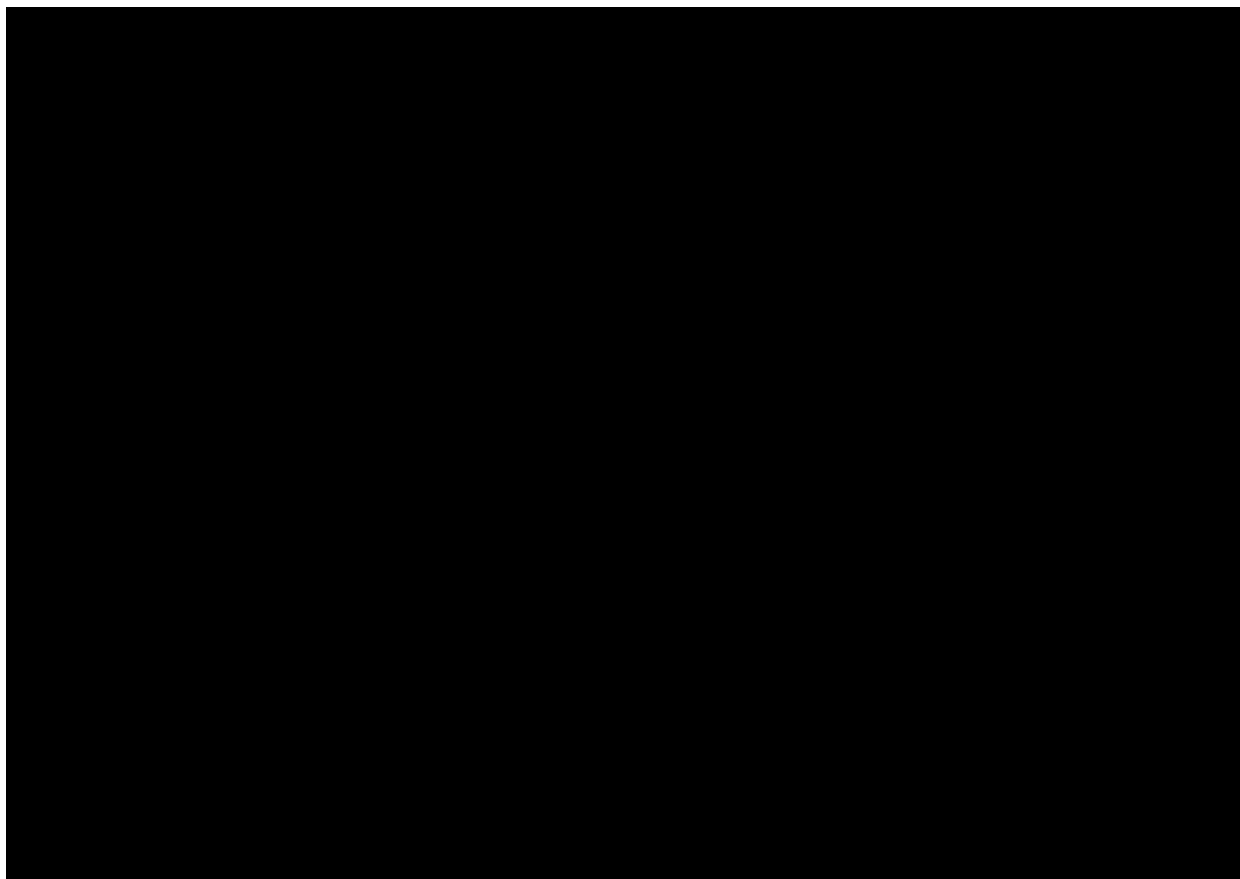




Section 2

Similar Service & Experience

Letters of Recommendation





Section 2
Similar Service & Experience

Experience Listing of Like Work

Meridian Waste Virginia, LLC is a wholly-owned subsidiary of Meridian Waste Acquisitions, LLC, previously known as the solid waste operations of Meridian Waste Solutions, Inc. The original Meridian Waste incorporated in 1993 and acquired the stock of Christian Disposal in December 2015. Christian Disposal has been collecting solid waste since 1978. Other acquisitions include The CFS Group in Petersburg, Virginia in February 2017, Wilson Waste in Truesdale, MO in March 2018, ETC in St. Louis marketplace in April 2018 and Blue Ridge Disposal in Christiansburg, VA in May 2018, Partner Disposal (now operating as Meridian Waste Florida, LLC) in the Jacksonville, FL marketplace in September 2018, Knoxville Landfills in Knoxville, TN in November 2018, WCA Hauling assets in Knoxville, TN in March 2019, Waste Management hauling assets and transfer Stations in St. Louis, MO in August 2019, and the Shotwell Companies in Raleigh, NC in January 2020.

	<u>As a Contractor</u>	<u>As a Sub-Contractor</u>
A. Solid Waste Collection Operation	30+ Years; Since 1978	N/A
B. Recyclable Materials Collection Operation	20+ Years; Since the late 1990's	N/A
C. Yard Trim Collection Operation	20+ Years; Since the late 1990's	N/A
D. Other Transfer/Transport Operation	6+ Years; Since 2014	N/A
E. Solid Waste (non-transfer/transport) - Landfill	4+ Years; Since Dec. 2015	N/A

While Meridian Waste started as many solid waste companies do with smaller independent companies operating in rather defined geographic areas like St. Louis, MO and Petersburg, VA, Meridian Waste underwent a transformational change in regard to leadership and experienced management along with a significant capital infusion with greater financial stability in 2018. On Monday, April 23, 2018, Warren Equity Partners purchased the waste operations from the publicly-traded company Meridian Waste Solutions, Inc. and took the company private while restructuring the waste operation's debt, access to capital and leadership.

Walter "Wally" Hall, Jr. was named CEO and his team of experienced executive waste professionals have an impressive track record with regional private and public companies such as Southland Waste Systems, BFI Waste Systems, Republic Services and Advanced Disposal. The enclosed resumes in will share greater insight into the wealth of experience and success this management team has achieved over their 80+ years of combined service in the environmental services industry. We all understand the commitment it takes to build a motivated workforce committed to clean



Section 2

Similar Service & Experience

Experience Listing of Like Work

communities as we have serviced over 800+ individual cities and counties ranging from residential collections services to industrial solid waste operations on a 24/7 schedule. We know that garbage is a local issue and that the best operations are those in which your citizens hardly realize we are even there doing one of the most vitally important jobs that a University can manage – keeping your community clean and healthy at a fair and honest rate.

Meridian Waste is keenly aware that a fully staffed solid waste collection operation is vital to quality service. Each employee plays an important role in servicing the individual customer and the University. We have included the appropriate staff in our staffing plan fully understanding that employees get sick, deserve vacation time and leave the Company for a number of valid reasons. Our goals and planning processes have always factored in such changes and we are prepared to service the University as required.

Please see the below listing of Virginia local government contracts currently serviced by Meridian Waste Virginia, LLC as well as other governmental entities serviced by our sister companies.

Virginia Contracts				
Prince George County	Prince George Co.	Convenience Center Operation	2008	\$158,875
Fort Lee Family Housing	Prince George Co.	Residential Collection	1/1/12	\$189,059
CVWMA FEL MSW		FEL	2014	\$309,060
Dinwiddie County & Dinwiddie County School Division	Dinwiddie Co.	Commercial Collection	2008	\$641,977
CVWMA-Ashland	Hanover Co.	Residential Collection Commercial Collection	6/1/19	\$86,553
CVWMA - Colonial Heights	Dinwiddie Co.	Residential Collection Commercial Collection	2011	\$615,701
CVWMA - Hopewell	Prince George Co.	Residential Collection Commercial Collection	2012	\$790,524
CVWMA - Petersburg	Dinwiddie Co.	Residential Collection Commercial Collection	2013	\$1,410,331
Craig County	Craig Co.	Commercial - Convenience Center Site 42	10/28/19	\$24,000
Craig County	Craig Co.	Commercial - Convenience Center	6/1/20	\$204,000
Richmond, City of	Henrico Co	Commercial Roll Off & FEL Service	5/15/16	\$90,000
Montgomery County	Montgomery	Commercial Roll Off & FEL Service	2/1/19	\$15,900
Lunenburg County	Lunenburg	Commercial - Convenience Center	2/21/13	\$0



Section 2

Similar Service & Experience

Experience Listing of Like Work

Missouri				
Elsberry, Municipality of	Lincoln Co.	Residential Collection Commercial Collection	1/1/04	\$187,167
Eolia, Village of	Lincoln Co.	Residential Collection Commercial Collection	6/1/05	\$21,576
Hillsdale, Village of		Residential Collection	8/6/12	\$40,000
Lake Saint Louis, City of	St. Charles Co.	Residential Collection	3/1/07	\$1,200,000
Marthasville, City of	Warren Co.	Residential Collection	6/1/20	\$74,760
Moscow Mills, City of	Lincoln Co.	Residential Collection	1/1/03	\$184,620
Old Monroe, City of	Lincoln Co.	Residential Collection	8/1/16	\$14,969
Parkway, Village of	St. Louis Co.	Residential Collection Commercial Collection	6/1/15	\$48,240
Troy, City of	Lincoln Co.	Residential Collection Commercial Collection	6/30/03	\$742,968
Warrenton, City of	Warren Co.	Residential Collection	1/1/15	\$306,451
Wentzville, City of	St. Charles Co.		94-1-2017	\$1,912,764
Winfield, City of	Lincoln Co.	Residential Collection Commercial Collection	6/1/04	\$103,298
Wright City, City of	Warren Co.	Residential Collection Multi-Family FEL	3/1/11	\$210,827
Georgia Contracts				
Harlem	Columbia Co.	Residential Collection Commercial Collection	1/1/19	\$300,000
Louisville	Jefferson Co.	Residential Collection Commercial Collection	10/1/19	\$147,000
Wrens	Jefferson Co.	Residential Collection Commercial Collection	10/1/19	\$176,000
Dearing	McDuffie Co.	Residential Collections	7/31/23	\$29,000
Charlton County	Charlton Co.	Residential Collections	11/1/20	\$467,838
Florida Contracts				
Callahan	Nassau Co.	Residential Collection	10/1/19	\$85,000
Landfill & Transfer Station Agreements				
St. Peters, City of		Transfer Station Operations	8/1/08	\$1,300,000



Section 2

Approach to Project – Servicing Virginia Tech

The Meridian Waste Difference

Meridian Waste - Blue Ridge's Proposal will prove advantageous as Meridian Waste has a superior understanding and knowledge of how waste and recycling services are conducted at the University! Meridian Waste embraces a relationship with all departments that allows for a true partnership, creating better output and aligning the values of the University's Operational Goals, the Virginia Tech Climate Action Commitment, and the Virginia Tech Strategic Plan with service expertise provided by the Meridian Waste Frontline and Management Team.

The proximity of the Meridian Waste Blue Ridge office to Virginia Tech's campus allows the flexibility to easily send a route manager to residence halls, dining halls, academic buildings, and athletic venues where questions arise. The Blue Ridge local office is in Christiansburg, VA; only 7 miles from the center of Virginia Tech's campus. This proximity will allow for quick access to the routes and campus buildings. Meridian Waste's drivers know management is only a few minutes away and can service their route without timely interruptions. This will promote stability and will allow University stakeholders, faculty, students, staff, and visitors to better predict and understand the service schedule of garbage and recycling trucks on campus.

Meridian Waste will also pass along fuel savings to the University. This short distance, compared to competitors, will result in fewer miles travelled annually and fewer gallons of fuel used. Not only is this a cost savings, but it is also a reduction in greenhouse gases and will lessen the burden on the environment which meets one of the many goals of Virginia Tech's Sustainability Plan.

The list of accolades received from Virginia Tech regarding the exceptional service Meridian Waste has delivered for the past two plus years continues to grow. The Meridian Waste Team puts words into action, creating reliable service, problem solving and accessibility that Windell Jones and his counterpart's command! There have been several occasions over the past year when the current vendor for waste hauling did not provide the service Virginia Tech was demanding whether it was an extra Saturday pick-up or additional roll-off delivery late on a Friday. However, Meridian Waste never hesitated and exceeded the expectation of upholding an environmentally safe and clean campus community.

With steadfast reliability, Meridian Waste accommodates Virginia Tech's frequent modifications to service and upcoming demands within the same day, typically no more than 4 hours from communication with Virginia Tech



personnel. The instant response to special events or temporary boxes is exceptional and unparalleled to competitors. When the unexpected happens, Virginia Tech needs prompt and knowledgeable solutions! Meridian Waste has proven time and time again that we are dedicated to servicing the University, exceeding demands both large and small with first-class, genuine Hokie Pride.

Meridian Waste is excited to continue the robust and committed partnership with Virginia Tech, confidently growing the scope of work and surpassing the expectations of waste and recycling services as the University evolves.



Section 2

Approach to Project – Servicing Virginia Tech

Commitment to Virginia Tech

The Meridian Waste Team is a nucleus of well-seasoned veterans in the solid waste industry. Meridian Waste's Operations Specialist and Drivers have more than 35 years of combined experience with the same core group of drivers servicing Virginia Tech Contract #VTS-191-2016 for the past 13 years. Two drivers have in fact serviced Virginia Tech since 2000 when BRS initially began servicing the roll-off and frontload containers.

Justin Graves, Operations Specialist

- Serviced the Virginia Tech Account since 2000 with Bob's Refuse Services
- Unparalleled knowledge of the Virginia Tech Contracts
- Proactive when delivering daily adjustments necessary to meet the demands of the University's waste and recycling processes
- Energized with a near photographic memory in understanding container placement and route management
- Born and raised in Montgomery County

Kevin Sluss, Operations Manager

- More than 26 years in the waste and recycling industry
- Unique background and understanding of the recycling market and opportunities within the region that will be beneficial to meet the goal of becoming a Zero Waste Campus over the next decade
- Impeccable safety standards and leadership in operations
- Lived in the New River Valley for most of his life

Danny Meredith, Veteran Driver

- Serviced the Virginia Tech Campus for 11 years
- His gusto and exceptional work ethic cannot be matched
- Customer service is his greatest asset as he receives multiple praises of appreciation from current residential and commercial customers each month
- A class-act citizen of the New River Valley



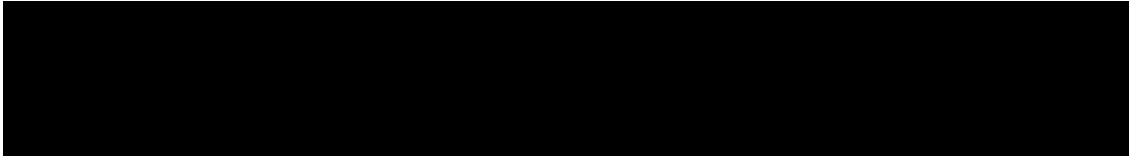


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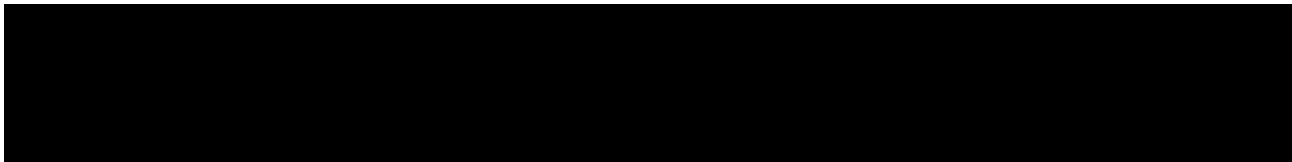
Approach to Project – Servicing Virginia Tech

Commitment to Virginia Tech

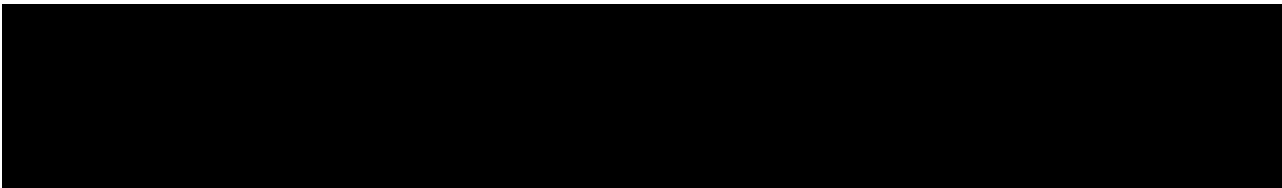
Chris Dowdy, Dedicated Driver



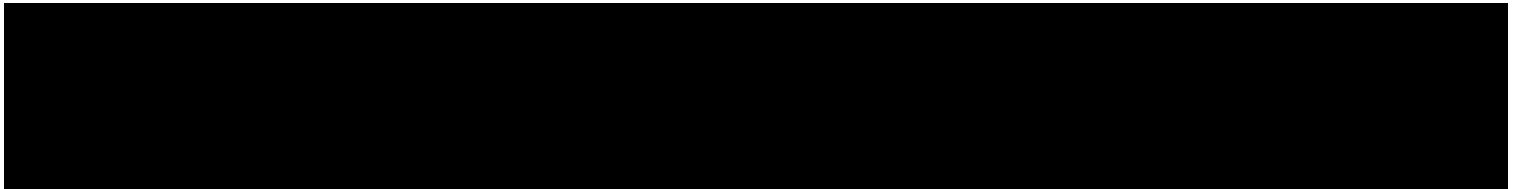
Eugene Cook, Veteran Driver



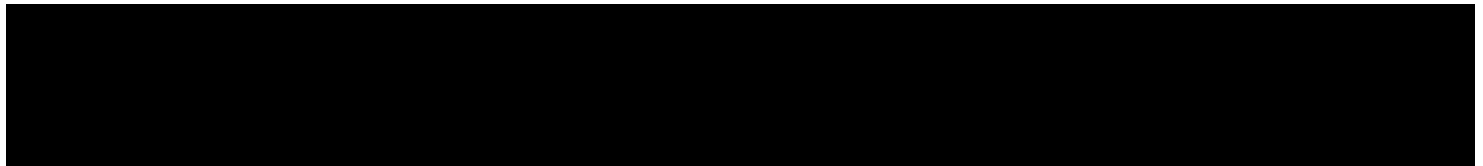
Richard Mannon, Veteran Driver



Laura Cook, Customer Service Specialist



Ashleigh Garnes, General Manager





Section 2

Approach to Project – Servicing Virginia Tech

Commitment to Community

Meridian Waste pledges to work with Virginia Tech and The Office of Advancement giving an annual gift of \$10,000 to the University to further enhance the efforts of Virginia Tech's positive impact in the waste and recycling industry through the Climate Action Commitment and The Office of Sustainability. This gift will assist in continuing to find solutions for the issues faced by the environmental industry that serve both Virginia Tech and humanity. This platform is a gift without limitations allocated where it is most needed as University demands change and evolve sharing the common goal to support the land-grant missions of teaching, research and extension.*

Meridian Waste is a solid waste collection and recycling company with a less wasteful approach to garbage. As an industry leader, we welcome the opportunity to partner with the Climate Action sub-committee in developing options for improved coordination and management of Virginia Tech's waste, recycling and compost systems. Our leadership team will work alongside the committee to provide an operational understanding of the opportunities, limitations and constraints of campus waste and recycling services in conjunction with the goals and initiatives outlined in the Virginia Tech Climate Action Commitment.

As a true local partner to our area's small, women-owned, and minority business, the Meridian Waste - Blue Ridge office has devoted time and attention to investing our operational and marketing dollars right here in the New River Valley and surrounding footprint. Meridian Waste is devoted to the sustainability of our local economy, creating loyal and valuable relationships with our vendors and community partners. The Blue Ridge office takes pride in supporting both local, small business customers and vendors when hosting Appreciation Events for both the Meridian Team and Customers. We want to do our part in growing the New River Valley's economy, keeping dollars spent with neighboring businesses and not national chains.

** details and execution of this gift to be outlined in the negotiation stage of the awarded contract.*





Section 2

Approach to Project – Servicing Virginia Tech

Commitment to Climate Action

A Sustainable Partnership Like No Other

Meridian Waste keeps Virginia Tech and the New River Valley clean and green where Team Members live, work, and play alongside our customers and partners in this community. Like Virginia Tech, the helping hands of Meridian Waste dig into identifying local needs, finding meaningful solutions and creating lasting memories while leaving the community brighter along the route. Our environmental heroes go above and beyond to serve on the frontline and keep the streets and neighborhoods we all call home clean and safe. Virginia Tech ignites the motto “**Ut Prosim**” meaning ‘**That I May Serve**’ from the core of the University, growing year over year as the value of servant leaders grows within the Hokie Community expanding the outreach across the world. Meridian Waste is a company that takes garbage away but is dedicated to giving back to the communities serviced by our Garbage Men and Women. Together, Meridian Waste and Virginia Tech are a force for driving positive change in our backyard and beyond!

40 YARDS TO FEED THE COMMUNITY

Meridian Waste is committed to filling a 40-yd dumpster—equal to about 19,000 meals—to help restock depleted local food pantries.

Help Us Collect Supplies & Essentials to Combat the Empty Food Pantries Crisis

HERE'S HOW YOU CAN HELP: MeridianWaste.com/FillThe40

A large black dumpster with the Meridian Waste logo on its side. A shopping cart filled with various food and household items is positioned next to the dumpster, illustrating the 'Fill The 40' campaign.



Section 2

Approach to Project – Servicing Virginia Tech

Operational Plan – Reporting

Soft-Pak is a complete, business critical, integrated software solution that delivers an operating system using a secure web-based solution. All data access is securely controlled by Meridian Waste, so only company management or authorized administration have access. The cloud solution will prevent data loss, secure corporate information and ensure a redundant operation server.

Soft-Pak allows Meridian Waste to provide more services while managing our business with less worry and more efficiency:

- A comprehensive customer service package
- Online dispatching with route management
- Billing, accounts receivable & collections all integrated
- Productivity and profitability reporting per route
- Inventory tracking, sales management, and fleet maintenance
- Scale and landfill ticketing
- Commodity tracking and hazardous waste handling
- Extensive management reporting on all business segments

Many software packages offer service, billing or routing functions, **Soft-Pak** brings them all together in an integrated solution. You no longer require multiple databases for hauling and scale activities; **Soft-Pak** does it all while managing customer service, inventory, receivables and collections. Add value to your system with modules that are extensions of the core application.

Meridian Waste subscribes to many modules offered by **Soft-Pak**:

- Sales-Pak Module - sales tracking, quotations, and prospect reporting
- Vehicle Management - manage all aspects of your fleet
- Scale-Pak - bringing the power of **Soft-Pak** our MRF, transfer station or landfill locations
- Web-Pak - provide account information and secure credit card transaction online
- Paperless E-Mail billing - automatically send invoices &/or statements via e-mail
- Mobile-Pak - handheld electronic route sheets for driver efficiencies
- Map-Pak - view and optimize routes
- Customized outsourced billing and mailing of invoices



Section 2

Approach to Project – Servicing Virginia Tech

Operational Plan – Reporting

Soft-Pak variable report options provide flexibility in creating your own reports or templates. They can be set up for many different files, and for each file you can select several selection criteria. In addition, you can create several reports in the same file and save them as templates, so they can be used again and again. They can be used to create a printed report, export the information to an Excel spreadsheet, or to create a database file.

Customer Note Reporting

Reports any notes added to an account by a user. In addition to showing the customer info and note detail, report will user, time, and date stamp each note.

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Clipboard			Font			Alignment			Number		Editing		
Cut Copy Paste Format Painter			Arial 10 A+ A- Bold Italic Underline Text Color Background Color			Wrap Text Merge & Center			Text \$ % , #.00 0.0		Conditional Formatting Styles Format as Table Cell Styles Insert Delete Format Cells		
A1 COMPANY													
	A	B	C	D	E	F	G	H	I	J	K		
1	COMPANY	CUST #	SERV FIRST NAME	SERV LAST NAME	CYCLE	NOTE CODE	NOTE DATE	NOTE TIME	NOTE	USER	CUST STOP		
2	1	27		GERALD'S PHARMACY	CA	A/R91	38937	0.5794213	COLLECTION LETTER COMMERCIAL 91 + AGING	BETHV3	00/00/0000		
3	1	26		FLUFF & FOLD	CA	A/R91	38937	0.5794213	COLLECTION LETTER COMMERCIAL 91 + AGING	BETHV3	00/00/0000		
4	1	96		ABC CONSTRUCTION	JA	A/R91	38937	0.5794213	COLLECTION LETTER COMMERCIAL 91 + AGING	BETHV3	00/00/0000		
5	1	27		GERALD'S PHARMACY	CA	A/R91	38975	0.5847338	COLLECTION LETTER COMMERCIAL 91 + AGING	DAWNV3	00/00/0000		

Service Level Reporting

Reports current service levels by customer's address. Option to be produced in detail or condensed. Report used to summarize number of homes with each type of service, trash, recycle, yard waste, etc.

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Section 2

Approach to Project – Servicing Virginia Tech

Operational Plan – Customer Care

Meridian Waste – Safety is a Verb! This is Step 1 in Customer Service.

In order for Meridian Waste to become a leading provider of environmental services, we must ensure that safety is an integral part of all that we do in our daily business operations. Why? Because it protects our most valuable assets:

- Our Employees
- Our Customers
- Our Communities

Our goal is to create and maintain a safety culture within the workplace which will minimize our risks and loss potential. We must operate our business with a proactive stance to minimize losses and accidents. Workplace safety is the foundation of every operation.

Weekly training and safety meetings are held to ensure all topics are covered and to ensure top of mind awareness that safety is critical to the success of the Company and security of the citizens we serve.

Starting at the Top – Customer Service Step 2:

Our Philosophy

Meridian Waste is a company defined by our commitment to servicing our customers and employees with unwavering respect, fairness and care.

Our customers demand high quality service, and we deliver clean and clear results for your business, your home and your community.

Our senior leadership team is led by Wally Hall - CEO who has 35 years of solid waste industry experience and who made the determination that there needed to be a well-financed, experienced but nimble solid waste company that focused equally on the customers, the employees and the shareholders. This three-pronged business approach has proven to be the soundest business model for company growth and success.



Section 2

Approach to Project – Servicing Virginia Tech

Operational Plan – Customer Care

Balanced Approach – Customer Service Step 3:



Issue Resolution – Step 4:

Meridian Waste has developed a formal customer resolution process to address issues quickly and efficiently. Please see flow chart below. In addition to our resolution process, our operations team also allocates time and resources to address any urgent and/or critical needs that may arise (back-up vehicles, second shift team availability, mutual-aid arrangements with other Meridian Waste facilities etc.).

Customer Care Software System & Equipment:

Meridian Waste currently utilizes Softpak for all routing, billing and customer care issues and comments. Within this software, we are able to track all actions, requests or issues by customer utilizing their unique customer number. Reports can be pulled for one customer or multiple as requested. This software allows for imports of data utilizing several different formats to easily set up and start small or large projects.



Section 2

Approach to Project – Servicing Virginia Tech University

Operational Plan – Equipment

<u>TYPE</u>	<u>YEAR</u>	<u>MAKE</u>	<u>MODEL</u>	<u>VIN #</u>	<u>LOCATION</u>
Roll-off	2013	Mack	GV713	1M2AXO4C8DM075373	Christiansburg, VA
Roll-off	2016	Mack	GV713	7M2AXO4C8GM027871	Christiansburg, VA
Roll-off	2012	Mack	GV713	7M2AXO4C2CM073037	Christiansburg, VA
Roll-off	2017	Mack	GV713	7M2AXO7C8HMO35689	Christiansburg, VA
Roll-off	2006	Sterling	LT9500	2FZHAZCV96AV60952	Christiansburg, VA
Roll-off	2007	Sterling	LT9500	2FZHAZCV27AY45932	Christiansburg, VA
Roll-off	2005	Sterling	LT9500	2FZHAZCV85AN48628	Christiansburg, VA
Rear-Load	2000	Ford	F-750	3FEXF75NXYMA00243	Christiansburg, VA
Rear-Load	2017	Kenworth	T370	2NKHHM7X3HM154897	Christiansburg, VA
Rear-Load	2013	Kenworth	T370	2NKHHM7X1DM342294	Christiansburg, VA
Rear-Load	2014	Freightliner	M2	3ALACWDT2EDFU8719	Christiansburg, VA
Rear-Load	2018	Kenworth	T270	2NKHHM6X7JM223397	Christiansburg, VA
Automatic Side Load	2014	Mack	ASL	1M2LR05C9GM001037	Christiansburg, VA
Front-Load	2016	Autocar	Xpeditor	5VCACLVF8GH222522	Christiansburg, VA
Front-Load	2018	Autocar	Xpeditor	5VCACLUF4JC226024	Christiansburg, VA
Front-Load	2013	Peterbilt	PL1	3BPZLS0X5DF147010	Christiansburg, VA
Container Delivery	2016	Freightliner	M2	1FVACWDT7GHGV4967	Christiansburg, VA
Container Delivery	2004	Ford	F650	3FRWF65FX4V694902	Christiansburg, VA
Service Truck	2007	Chevrolet	2500HD	7GBHC24087E115675	Christiansburg, VA



Section 2

Approach to Project – Servicing Virginia Tech

Operational Plan – Safety

Meridian Waste maintains and regularly updates the Company's Safety Manual that describes in detail the Company's approach – including policies and procedures – to safety including local, state and federal regulations, in particular OSHA. This document fully and in detail conveys the Company's commitment to clean and safety communities. A copy of the Meridian Waste Safety Manual is available to Virginia Tech upon request.



At Meridian Waste, the word SAFETY is a verb.

Much to the mortification of my elementary school English teacher, I want all of our team members to embrace **SAFETY** as an action—something we **DO** every day with every task to ensure you protect your body, your health, and those of your peers, customers, and the greater community.

SAFETY is to be an everyday occurrence led by you. **SAFETY** is our way of doing the right thing each day, every time. Don't wait—**ACT!** Make everyone around you accountable for a safe, healthy workplace. We all have a vital role in protecting the welfare of each other and our customers.

No one team member gets a pass from being diligent to take action to identify, report and/or fix a situation that may cause harm. Our Meridian Waste team members are our work family, and we all have the responsibility to protect one another regardless of title, position, location, or work environment.

I may be upsetting Mrs. Harris, my 5th grade teacher, with my deviation from the English rule book, but in the case of saving a life, a finger, or preventing a cut, bruise, or bad back, I say this rule is meant to be broken. **SAFETY is a verb!**

Walter "Wally" Hall, Jr.
Chief Executive Officer



Section 3

Participation of SWAM Businesses

Meridian Waste's Local, SWAM, and SBSB Business Partners

Sign Spot, Blacksburg, VA	\$10,000 spent annually
Snyder & Associates, Blacksburg, VA	\$300,000 spent in past two years
Gay & Neel, Christiansburg, VA	\$75,000 spent annual
New River Office Supply, Blacksburg, VA	\$10,000 spent annually
Wilson Auto Parts, Christiansburg, VA	\$42,000 spent monthly
Fire Safety Products, Christiansburg, VA	\$1,000 spent annually
Sherwin Williams, Christiansburg, VA	\$2,500 spent annually
Exper-T's, Blacksburg, VA	\$3,000 spent annually
Hall's Garage Doors, Christiansburg, VA	\$800 spent annually
Valley Landscaping, Christiansburg, VA	\$750 spent annually
Muzz's Garage, Radford, VA	\$650 spent annually
King's Tire, Pulaski, VA	\$72,000 spent annually
Cole Auto Parts, Radford, VA	\$54,000 spent annually
Brown's Exterminating, Christiansburg, VA	\$3,000 spent annually
Tidy Services, Salem, VA	\$2,600 spent annually
McGrady Purdue, Christiansburg, VA	\$12,000 spent in past 12 months
Southwest Excavating, Christiansburg, VA	\$100,000 spent annually
Hook Ups Plus, Christiansburg, VA	\$850 spent annually



Section 4

General Information Form + Addendums

RFP 0060970A

GENERAL INFORMATION FORM

QUESTIONS: All inquiries for information regarding this solicitation should be directed to: Reed Nagel
Assistant Director Procurement Phone: (540) 231-5240 e-mail: nagelr@vt.edu

DUE DATE: Proposals will be received until September 23, 2020 at 3:00 PM. Failure to submit proposals to the correct location by the designated date and hour will result in disqualification.

PROPOSAL SUBMISSION:

Bids or Proposals may NOT be hand deliver to the Procurement Office.

Due to the COVID-19 Emergency Declaration, Virginia Tech will be accepting electronic submission of proposals. All submissions should be submitted to procurement@vt.edu with the RFP number, due date, and time in the subject line of the email.

Virginia Tech will not confirm receipt of proposals. It is the responsibility of the proposers to make sure their proposal is delivered on time. Delivery Confirmation functionality is recommended from the proposer's email system.

Attachments must not exceed 25MB to avoid delivery issues thru email servers.

TYPE OF BUSINESS: (Please check all applicable classifications). If your classification is certified by the Virginia Department of Small Business and Supplier Diversity (SBSD), provide your certification number: _____ . For assistance with SWaM certification, visit the SBSD website at <http://sbsd.virginia.gov/>

☒ **Large**

_____ **Small business** – An independently owned and operated business which, together with affiliates, has 250 or fewer employees or average annual gross receipts of \$10 million or less averaged over the previous three years. Commonwealth of Virginia Department of Small Business and Supplier Diversity (SBSD) certified women-owned and minority-owned business shall also be considered small business when they have received SBSD small business certification.

_____ **Women-owned business** – A business concern that is at least 51% owned by one or more women who are U. S. citizens or legal resident aliens, or in the case of a corporation, partnership, or limited liability company or other entity, at least 51% of the equity ownership interest is owned by one or more women who are citizens of the United States or non-citizens who are in full compliance with the United States immigration law, and both the management and daily business operations are controlled by one or more women who are U. S. citizens or legal resident aliens.

_____ **Minority-owned business** – A business concern that is at least 51% owned by one or more minority individuals (see Section 2.2-1401, Code of Virginia) or in the case of a corporation,



Section 4

General Information Form + Addendums

partnership, or limited liability company or other entity, at least 51% of the equity ownership interest in the corporation, partnership, or limited liability company or other entity is owned by one or more minority individuals and both the management and daily business operations are controlled by one or more minority individuals.

COMPANY INFORMATION/SIGNATURE: In compliance with this Request For Proposal and to all the conditions imposed therein and hereby incorporated by reference, the undersigned offers and agrees to furnish the goods or services in accordance with the attached signed proposal and as mutually agreed upon by subsequent negotiation.

FULL LEGAL NAME (PRINT) (Company name as it appears with your Federal Taxpayer Number) Meridian Waste Virginia, LLC a Meridian Waste Company		FEDERAL TAXPAYER NUMBER (ID#) 	
BUSINESS NAME/DBA NAME/TA NAME (If different than the Full Legal Name) Meridian Waste		BILLING NAME (Company name as it appears on your invoice) Meridian Waste	
PURCHASE ORDER ADDRESS 205 Scattergood Drive, NW Christiansburg, VA 24073		PAYMENT ADDRESS PO BOX 580203 Charlotte, NC 28258-0203	
CONTACT NAME/TITLE (PRINT) Ashleigh Garnes, General Manager			E-MAIL ADDRESS agarnes@meridianwaste.com
TELEPHONE NUMBER 540-251-1220	TOLL FREE TELEPHONE NUMBER 540-251-1220	FAX NUMBER TO RECEIVE E-PROCUREMENT ORDERS 540-381-0730	

I acknowledge that I have received the following addendums posted for this solicitation.

1 x 2 x 3 x 4 x 5 x 6 x 7 x (Please check all that apply)

Is any member of the firm an employee of the Commonwealth of Virginia who has a personal interest in this contract pursuant to the Code of Virginia, 2.2 – 3102 - 3112

YES _____ NO x

Ashleigh Garnes

SIGNATURE _____ Date: 11/13/2020



Section 4

General Information Form + Addendums

- Addendum #1
- Addendum #2
- Addendum #3
- Addendum #4
- Addendum #5
- Addendum #6
- Addendum #7



Section 4

General Information Form + Addendums

ADDENDUM # 1 TO RFP # 0060970A

VIRGINIA POLYTECHNIC INSTITUTE AND STATE UNIVERSITY (Virginia Tech)
 Procurement Department (MC 0333)
 North End Center, Suite 2100
 300 Turner Street NW
 Blacksburg, Virginia 24061

DATE	DUE DATE AND HOUR
August 31, 2020	September 23, 2020 @ 3:00pm

ADDRESS ALL INQUIRIES AND CORRESPONDENCE TO: Reed Nagel
 E-MAIL ADDRESS: nagelr@vt.edu TELEPHONE NUMBER (540) 231-5240 FAX
 NUMBER (540) 231-9628 AFTER HOUR MESSAGES (540) 231-6221

Waste Management Services

1. Please see the attached spreadsheet detailing pick up and container type.
2. The due date and hour remains September 23, 2020.
3. All other terms and conditions remain the same.

I acknowledge that I have read and understand this addendum in its entirety.

Abigail Garces

11/10/2020

Signature

Date



Section 4

General Information Form + Addendums

VTR7 ROUTE			1 day	2days	3days	4days	5days	6days	7days	NOTES	ALL REAR LOADS
Buildings/Location											
Aggie Quad Lane under crossover back to Smythe and Hutcherson		250 DRILLFIELD DR VIRGINIA TECH					X				
Dietrick Dining Hall		285 AG QUAD LN VIRGINIA TECH			X						
Saunders Hall	Loading Dock	490 WEST CAMPUS DR VIRGINIA TECH					X				
Price Hall		170 DRILLFIELD DR VIRGINIA TECH					X			behind wooden bin	
Campbell Hall		300 DRILLFIELD DR VIRGINIA TECH						X		2 carts in breeze way	
War Memorial Gymnasium	Gym	370 DRILLFIELD DR VIRGINIA TECH						X		2-8 yards	
Owens Dining Hall		150 KENT ST VIRGINIA TECH						X		2-8 yards	
Newman Library	Bookstore	560 DRILLFIELD DR VIRGINIA TECH						X		1 cart loading dock	
Newman Library		560 DRILLFIELD DR VIRGINIA TECH						X		4 yard (5day wk changed due to volume)	
Liberal Arts Building	PAB	200 STANGER ST VIRGINIA TECH						X		2 carts	
Torgensen Hall		620 DRILLFIELD DR VIRGINIA TECH					X			1 cart	
Patton Hall		750 DRILLFIELD DR VIRGINIA TECH					X			1 cart	
Johnston Student Center		920 WEST CAMPUS DR VIRGINIA TECH					X			8 yard	
Derring Hall		1405 PERRY ST VIRGINIA TECH					X			8 yard	
Bishop-Favaro Hall		1345 PERRY ST VIRGINIA TECH					X			8 yard construction pad lock gate	
Cowgill Hall		1325 PERRY ST VIRGINIA TECH					X			8 yard	
Whittemore Hall		1185 PERRY ST VIRGINIA TECH					X			2-3yard	
Durham Hall		1145 PERRY ST VIRGINIA TECH					X			1 cart down ramp	
ICTAS A		1991 KRAFT DR VIRGINIA TECH					X			1 cart in garage door	
Burruss Hall		800 DRILLFIELD DR VIRGINIA TECH					X			1 cart loading dock	
McBryde Hall		225 STANGER ST VIRGINIA TECH					X			8 yard down ramp	
Old Security Building	Rescue Squad	310 STANGER ST VIRGINIA TECH					X			3 yard	
Shanks Hall	& Thomas	181 TURNER ST NW VIRGINIA TECH						X		2-8 yard	
Black Box theatre		260 COLLEGE AVE VIRGINIA TECH					X			college avenue	
Graduate Life Center at Donaldson Brown		155 OTEY ST NW VIRGINIA TECH					X			8 yard	
Buildings/Location			1 day	2days	3days	4days	5days	6days	7days	NOTES	
Media Annex	Media Lot	130 OTEY ST NW VIRGINIA TECH					X			3 yard	
University Club		100 OTEY ST SW VIRGINIA TECH					X			4 yard	
Miles Hall		410 WASHINGTON ST SW VIRGINIA TECH						X		8 yard + 6 yard as needed	
Pritchard Hall		630 WASHINGTON ST SW VIRGINIA TECH						X		2-8 yard	
O'Shaughnessy Hall		530 WASHINGTON ST SW VIRGINIA TECH						X		6 yard + 8 yard	
Payne Hall		600 WASHINGTON ST SW VIRGINIA TECH						X		2-8 yard	
Cochrane Hall	West End Market	770 WASHINGTON ST SW VIRGINIA TECH						X		8 yard	
Cheatham Hall		310 WEST CAMPUS DR VIRGINIA TECH					X			inside room on loading dock loose bags	
Engel Hall		340 WEST CAMPUS DR VIRGINIA TECH					X			1 cart loading dock	
Hilcrest Hall		385 WEST CAMPUS DR VIRGINIA TECH					X			1-6 yard	
Litton-Reaves hall		175 WEST CAMPUS DR VIRGINIA TECH					X			8 yard upper dock + 8 yard lower dock	
Bioinformatics Facility Phase 1	VBI	1015 LIFE SCIENCE CIR VIRGINIA TECH					X			6 yard	
Ictas II		1075 LIFE SCIENCE CIR VIRGINIA TECH					X			inside loading dock	
Rector Field House		380 SPRING RD VIRGINIA TECH		X						2-6 yard	
Food Science and Technology Laboratory		360 DUCK POND DR VIRGINIA TECH		X						6 yard upper loading dock	
Litton-Reaves hall		175 WEST CAMPUS DR VIRGINIA TECH		X						6 yard	
Alphin-Stuart Arena	Horse Barn	500 PLANTATION RD VIRGINIA TECH	X							4 yard	
Golf Course Club House		1085 DUCK POND DR VIRGINIA TECH	X							6 yard shop	
Prices Fork Anerobe Lab		1410 PRICES FORK RD BLACKSBURG			X					1 cart	
Airport Terminal		1801 RESEARCH CENTER DR VIRGINIA TECH	X							6 yard	
Brooks Center		1650 RESEARCH CENTER DR BLACKSBURG		X						3 yard	
Health & Safety Building		675 RESEARCH CENTER DR VIRGINIA TECH		X						3 yard back loading dock	
Burrows-Burleson Tennis Center		570 Reamer Way VIRGINIA TECH		X						4 yard	
Turfgrass Research Center		615 SOUTHGATE DR VIRGINIA TECH	X							6 yard	
VTLS Building	Records Management	1701 KRAFT DR VIRGINIA TECH	X							3 yard	
Old Kmart		1428 Main St BLACKSBURG		X						6 yard	
Southgate Center	Police Department	330 STERRETT DR VIRGINIA TECH					X			6 yard	
Sterrett Center		230 STERRETT DR VIRGINIA TECH					X			2-4 yard	
Central Store		185 STERRETT DR VIRGINIA TECH		X						2 barrels inside dock	
Motor Pool		255 STERRETT DR VIRGINIA TECH		X						6 barrels inside building	



Section 4

General Information Form + Addendums

Comingle										
Buildings/Location	AKA	Address	1 day	2days	3days	4days	5days	6days	Month	NOTES
Overflow Lot		361 DUCK POND DR VIRGINIA TECH		X						2 boxes
Hillcrest Hall		385 WEST CAMPUS DR VIRGINIA TECH		X						1box
Cochrane Hall	Westend Market	770 WASHINGTON ST SW VIRGINIA TECH		X						1 box
Harper Hall		240 WEST CAMPUS DR VIRGINIA TECH		X						1 box
Ambler Johnston Hall - East Wing		700 WASHINGTON ST SW VIRGINIA TECH		X						2 boxes
Hutcheson Hall		250 DRILLFIELD DR VIRGINIA TECH		X						1 box
Smyth Hall		185 AG QUAD LN VIRGINIA TECH		X						1 box
Payne Hall		600 WASHINGTON ST SW VIRGINIA TECH		X						1 box -East end of Slusser
Eggleston Hall - Main Wing		440 DRILLFIELD DR VIRGINIA TECH		X						1 box - Gym
Owens Dining Hall		150 KENT ST VIRGINIA TECH		X						1 box - Lot
Graduate Life Center at Donaldson Brown		155 OTEY ST NW VIRGINIA TECH		X						1 box - side facing bookstore
Squires Student Center		290 COLLEGE AVE VIRGINIA TECH		X						1 box - Loading dock B
Moss Arts Center		190 ALUMNI MALL VIRGINIA TECH		X						1 box- Service Drive
Skelton Conference Center		901 PRICES FORK RD VIRGINIA TECH		X						1 box- Loading Dock set backward
Thomas Hall		191 TURNER ST NW VIRGINIA TECH		X						1 box - print shop slab
Shanks Hall		181 TURNER ST NW VIRGINIA TECH		X						1 box
University Club		100 OTEY ST SW VIRGINIA TECH		X						1 box - Lot
Miles Hall		410 WASHINGTON ST SW VIRGINIA TECH		X						1 box - Service Drive
Lee Hall		570 WASHINGTON ST SW VIRGINIA TECH		X						1 box- Service Drive
Pritchard Hall		630 WASHINGTON ST SW VIRGINIA TECH		X						1 box - Service Drive
O'Shaughnessy Hall		530 WASHINGTON ST SW VIRGINIA TECH		X						1 box
Hahn-Hurst Basketball Practice Facility		605 WASHINGTON ST SW VIRGINIA TECH							2 times	1 box - Lot
Merrymen Athletic Facility		165 SPRING RD VIRGINIA TECH							2 times	1 box - Jameson Center
CRC		1861 Pratt Drive, Blacksburg							1 time	1 box - 1861 Pratt Drive
Old Kmart		1425 Main St BLACKSBURG							2 times	1 box - Lot
SPH		2750 OAK LN VIRGINIA TECH							2 times	8 boxes
ROLLOFFS On-Call										
Owens Dining Hall		150 KENT ST VIRGINIA TECH								1
Dietrick Dining Hall		285 AG QUAD LN VIRGINIA TECH								1
Lavery Hall		430 OLD TURNER ST VIRGINIA TECH								1
Sterrett Center	Maintenance Building	230 STERRETT DR VIRGINIA TECH								1



Section 4

General Information Form + Addendums

Cardboard											
Buildings/Location		Address	1 day week	2days week	3days week	4days week	5days week	6days week	7 days week	Monthly	NOTES
Overflow Lot		361 DUCK POND DR VIRGINIA TECH			X						1 box
Human & Agricultural Biosciences Bldg 1	HABBI	1230 WASHINGTON ST SW VIRGINIA TECH			X						1 box
Cochrane Hall	West End Market	770 WASHINGTON ST SW VIRGINIA TECH			X						2 boxes
Squires Student Center		290 COLLEGE AVE VIRGINIA TECH			X						1 box Loading Dock B
Moss Arts Center		190 ALUMNI MALL VIRGINIA TECH	X								1 box Service Drive
Randolph Hall		460 OLD TURNER ST VIRGINIA TECH			X						1 box - back of the building
Lavery Hall		430 OLD TURNER ST VIRGINIA TECH			X						2 boxes Loading Dock
The Inn at Virginia Tech		901 PRICES FORK RD VIRGINIA TECH			X						1 box
Visitors & Undergraduate Admissions Center		925 PRICES FORK RD VIRGINIA TECH								1 time	1 box



Section 4

General Information Form + Addendums

VTR5 CARDBOARD CARTS										
Buildings/Location		Address	1 day	2days	3days	4days	5days	6days	Month	NOTES
Brooks Center		1650 RESEARCH CENTER DR BLACKSBURG					X			
Airport Terminal		1601 RESEARCH CENTER DR VIRGINIA TECH					X			
Health & Safety Building		675 RESEARCH CENTER DR VIRGINIA TECH								CALL IN
Cassell Coliseum		675 WASHINGTON ST SW VIRGINIA TECH					X			
Vet Med Phase 1	Vet Med	285 DUCK POND DR VIRGINIA TECH					X			
Food Science and Technology Laboratory		360 DUCK POND DR VIRGINIA TECH					X			
Bioinformatics Facility PH	Bioinformatics	1015 LIFE SCIENCE CIR VIRGINIA TECH					X			
Litton-Reaves Hall		175 WEST CAMPUS DR VIRGINIA TECH					X			
Ictas II		1075 LIFE SCIENCE CIR VIRGINIA TECH					X			inside building
Wallace Hall		295 WEST CAMPUS DR VIRGINIA TECH					X			
Hillcrest Hall		385 WEST CAMPUS DR VIRGINIA TECH					X			
Rector Field House		380 SPRING RD VIRGINIA TECH					X			
New Residence Hall East - Payne Site		590 WASHINGTON ST SW VIRGINIA TECH					X			
Cheatham Hall		310 WEST CAMPUS DR VIRGINIA TECH					X			inside building
Engel Hall		340 WEST CAMPUS DR VIRGINIA TECH					X			inside building
Latham Hall		220 AG QUAD LN VIRGINIA TECH					X			under bridge
Hutcheson Hall		250 DRILLFIELD DR VIRGINIA TECH					X			2 behind
Saunders Hall	& Price	490 WEST CAMPUS DR VIRGINIA TECH					X			
Dietrick Dining Hall		285 AG QUAD LN VIRGINIA TECH					X			
Ambler Johnston Hall - East Wing		700 WASHINGTON ST SW VIRGINIA TECH					X			
War Memorial Gymnasium	Gym	370 DRILLFIELD DR VIRGINIA TECH					X			
Newman Library	Bookstore	560 DRILLFIELD DR VIRGINIA TECH					X			
Owens Dining Hall		150 KENT ST VIRGINIA TECH					X			
Graduate Life Center at Donaldson Brown		155 OTEY ST NW VIRGINIA TECH					X			Rear
Patton Hall		750 DRILLFIELD DR VIRGINIA TECH					X			
Williams Hall		890 DRILLFIELD DR VIRGINIA TECH					X			
Derring Hall		1405 PERRY ST VIRGINIA TECH					X			
Johnston Student Center		920 WEST CAMPUS DR VIRGINIA TECH					X			
Bishop-Favaro Hall		1345 PERRY ST VIRGINIA TECH					X			
Cowgill Hall		1325 PERRY ST VIRGINIA TECH					X			
Whittemore Hall		1185 PERRY ST VIRGINIA TECH					X			
Durham Hall		1145 PERRY ST VIRGINIA TECH					X			
Ictas A		1991 KRAFT DR VIRGINIA TECH					X			
Military Building / Laundry		320 STANGER ST VIRGINIA TECH					X			
Old Security Building	Rescue Squad	310 STANGER ST VIRGINIA TECH					X			
McBryde Hall		225 STANGER ST VIRGINIA TECH					X			
Burruss Hall		800 DRILLFIELD DR VIRGINIA TECH					X			
Torgersen Hall		620 DRILLFIELD DR VIRGINIA TECH					X			
Liberal Arts Building	PAB	200 STANGER ST VIRGINIA TECH					X			
Upper Quad		Pierce, Lane, Major Williams area					X			
Henderson Hall		195 ALUMNI MALL VIRGINIA TECH					X			
Graduate Life Center at Front		155 OTEY ST NW VIRGINIA TECH					X			
Media Building		101 DRAPER RD NW VIRGINIA TECH					X			
Lee Hall	& Pritchard	570 WASHINGTON ST SW VIRGINIA TECH					X			
Hahn-Hurst Basketball Practice Facility		605 WASHINGTON ST SW VIRGINIA TECH					X			
Saunders Hall	& Price	490 WEST CAMPUS DR VIRGINIA TECH					X			
Southgate Center		330 STERRETT DR VIRGINIA TECH					X			
Southgate Center	Police Department	330 STERRETT DR VIRGINIA TECH					X			
Sterrett Center		230 STERRETT DR VIRGINIA TECH					X			8 yard & 4 yard
Newman Library		560 DRILLFIELD DR VIRGINIA TECH		X						Wed & Friday
Golf Course Club house		1085 DUCK POND DR VIRGINIA TECH								
Print Shop		1425 MAIN ST BLACKSBURG	X							Wed
Warehouse		Industrial Drive Bookstore area	X							books Tuesday
Warehouse		Landsdown St. CNS warehouse	X							Wed
Electric Service Facility		601 ENERGY DR VIRGINIA TECH		X						Tues & Friday
VTLS Building	Records Management	1701 KRAFT DR VIRGINIA TECH		X						Tues & Friday
Prices Fork Anerobe Lab		1410 PRICES FORK RD BLACKSBURG	X							Tuesdays



Section 4

General Information Form + Addendums

		VTR8 ROUTE								NOTES
Buildings/Location		Address	1 day	2days	3days	4days	5days	6days	7days	
Parking Services		605 RESEARCH CENTER DR VIRGINIA TECH								3 Barrels
Food Science and Technology Laboratory		360 DUCK POND DR VIRGINIA TECH								in the back
SPH		2750 OAK LN VIRGINIA TECH	X							Tues beside Picnic Shelter
Overflow lot		361 DUCK POND DR VIRGINIA TECH								2 Barrels
Bus Stop Overflow										1 Barrel
Greenhouse		101 GARDEN LN VIRGINIA TECH								2 Barrels
Washington Street										3 cans
Kent Street										1 can 1 Big Belly
Bookstore Parking Lot										1 can 1 Big Belly
Mailroom		1425 MAIN ST BLACKSBURG								2 cans 3 Big Belly
Plaza										2 cans 5 Big Belly
Squires Student Center	Parking Lot/Media Lot	290 COLLEGE AVE VIRGINIA TECH								4 cans
Thomas Conner										3 cans
Mall										4 cans
Drill Field Bus Stop										2 cans 1 Big Belly
McBryde Hall		225 STANGER ST VIRGINIA TECH								3 cans 5 Big Belly
Major Williams Hall		220 STANGER ST VIRGINIA TECH								4 cans
Powerhouse										1 can
Shanks Hall		181 TURNER ST NW VIRGINIA TECH								3 cans
Upper Stanger										1 can
Surge Space Building		400 STANGER ST VIRGINIA TECH								1 can 1 Big Belly
Perry Street			X							Tuesdays 1 can 1 Big Belly
B Lot right side			X							Tuesdays 3 cans
Durham Hall		1145 PERRY ST VIRGINIA TECH								3 cans
West Campus			X							Tues 1 can 2 Big Belly 1 @ map/post
B Lot left side			X							Tues 11 barrels
Stanger Street Bus Stop										1 Big Belly
Visitors & Undergraduate Admissions Center		925 PRICES FORK RD VIRGINIA TECH	X							Tues 4 cans 1 Big Belly
Ictas										1 Big Belly
Toward Burreuss										4 cans 1 Big Belly
Burchard Hall	Plaza	1327 PERRY ST VIRGINIA TECH	X							Monday 3 Big Belly
Williams Hall	Behind building	890 DRILLFIELD DR VIRGINIA TECH	X							Tues 6 cans
Hahn Hall - South Wing		800 WEST CAMPUS DR VIRGINIA TECH								2 Barrels
Wright House		765 WEST CAMPUS DR VIRGINIA TECH								2 cans 1 Barrel
Saunders Hall		490 WEST CAMPUS DR VIRGINIA TECH								1 can
Drill Field Gym Side										1 can 6 Big Belly
Dorms Campbell & Pritchard										3 Barrels
Dietrick Dining Hall	Parking Lot	285 AG QUAD LN VIRGINIA TECH								2 barrels and 1 Big Belly
Dietrick Dining Hall		285 AG QUAD LN VIRGINIA TECH								6 Big Belly
Latham Hall	& Hutcheson	220 AG QUAD LN VIRGINIA TECH		X						Mon & Thurs 2 cans
Cochrane Hall	West End Market	770 WASHINGTON ST SW VIRGINIA TECH								5 Big Belly
Harper Hall	Lot	240 WEST CAMPUS DR VIRGINIA TECH								2 Barrels
Cochrane Hall		770 WASHINGTON ST SW VIRGINIA TECH								1 Big Belly
West Campus										1 can 1 Big Belly
DuckPond - Presidents House										2 cans 4 Big Belly
The Cage Lot										4 cans
Vet Med										9 cans
Coliseum Lot			X							1 can 4 Big Belly Mon & Thurs
Stadium in the front			X							Mon & Thurs 3 Big Belly
Stadium Lot			X							Mon & Thurs 14 cans
Southgate employee lot										5 Barrels 1 Big Belly
Sterrett/Grounds/Central Stores				X						4 Barrel 2 cans Tues & Thurs
Chicken Hill			X							12 Barrels 1 Big Belly
Stadium Woods										3 Barrels
Map at Southgate										1 Barrel
TinCity										4 Barrels
Smithfield										3 Barrels
Moore House										1 cart
Litton Reaves										barrel and 1 Big Belly

LOCATIONS ARE IN PARKING LOTS AND ALONG PATHWAYS AND MAY ADJUST SLIGHTLY DUE TO NEEDS AND OR PHYSICAL CHANGES TO PATHS ETC.



Section 4

General Information Form + Addendums

Football			
Location		Address	NOTES
Front of Stadium			
Behind Score Board			
Stadium Woods			
Washington Street			
Litton Reaves			
Drillfield			
Southgate drive			
Overflow Lot			
Duckpond pathway			
Dairy Barn			
Records Management			
B Lot			
Dietrick			
Softball field			
The Inn			
Golf Course			
All Football Parking lots			
15 Recycle locations inside parking lots			
LOCATIONS ARE IN NON ADDRESSED AREAS AND ARE GENERAL IN NATURE AS THEY MAY MOVE ALONG PATH IN ACCORDANCE WITH NEEDS			



Section 4

General Information Form + Addendums

ADDENDUM # 2 TO RFP # 0060970A

VIRGINIA POLYTECHNIC INSTITUTE AND STATE UNIVERSITY (Virginia Tech)
 Procurement Department (MC 0333)
 North End Center, Suite 2100
 300 Turner Street NW
 Blacksburg, Virginia 24061

DATE	NEW DUE DATE AND HOUR
September 22, 2020	October 9, 2020 @ 3:00pm

ADDRESS ALL INQUIRIES AND CORRESPONDENCE TO: Reed Nagel
 E-MAIL ADDRESS: nagelr@vt.edu TELEPHONE NUMBER (540) 231-5240 FAX
 NUMBER (540) 231-9628 AFTER HOUR MESSAGES (540) 231-6221

Waste Management Services

1. The following questions have been received as a result of this procurement.
 1. Will VT award to multiple contractors based on responses?
Virginia Tech Response: Virginia Tech reserves the right to make multiple awards if it is in the best interest of the University.
 2. What is the price break down under the current contract?
Virginia Tech Response: The current contract can be found on the Virginia Tech contracts search page.
 3. Will there be a tour provided?
Virginia Tech Response: Not at this time, if a tour would be necessary please contact procurement and something can be scheduled.
 4. On page 6, Section A, 1a, states containers shall be ready for immediate installation. We don't keep a large inventory of compactors. We will have to order compactors if awarded. The lead time is roughly 8-12 weeks. Will there be any lead time adjustments on this item?
Virginia Tech Response: The current contract will expire on December 31, 2020. Virginia Tech hopes to make an award before the end of November, but expects that the awarded contractor will be able to service the campus on January 1, 2021.



Section 4

General Information Form + Addendums

5. Page 6,1c: Will you provide VT letters after the award?

Virginia Tech Response: Yes.

6. Page 6, 3: All food waste collection to be delivered to Prices Fork Disposal Site for pickup by Royal Oak Farms Compost Facility in Evington, VA. Which locations and containers are for food waste? What is the current process to fulfill this requirement?

Virginia Tech Response: Pick up in the a.m. three days a week and transport to our landfill to bin behind burner. The containers are 45 gal. Cans located at West End, Owens, Dietrick, Lavery, and Bakery.

7. Page 6 Section B:#1c: All containers shall be cleaned as needed both inside and out, to maintain appearance and to reduce odors. Replacement containers shall be provided while cleaning is conducted. Does this also include compactors or just Front Load and Roll Offs? Front Loads and roll offs can be switched out. Compactors will have to be removed to be cleaned. Is this bid requiring a replacement compactor during the cleaning period?

Virginia Tech Response: Just front loads and roll offs.

8. Page 7, Section C, 1, Where are the front load compactors?

Virginia Tech Response: VT Inn, Cochran Hall, Squires, Dietrick, Old Donaldson Brown now GLC, Lavry, Food processing, Pritchard, Ambler Johnson.

9. Page 7, Section C, 2, Which compactors will need deck plates and enclosures with doors or lids?. There is one compactor that has a chute. Who owns the chute?

Virginia Tech Response: None of them have deck plate's doors and lids yes. Rails only VT owns the chute.

10. Please provide a price schedule.

Virginia Tech response: Virginia Tech will not be providing a price schedule please provide your own.

11. Page 8, Section H, states contractor shall provide the use of a garbage truck with minimum capacity of 8 yards with a winch mechanism and an experienced operator on an as needed basis. Is Republic Services or CFS/Meridian providing this service now? If we cannot provide this, does that eliminate us from the bid entirely? **Virginia Tech Response:** Yes this service is required to cover VT routes in times of equipment failure. If you are able to provide an alternative please note so in your proposal.

12. Would VT consider alternative proposals that include Frontload and Roll Off work only?

Virginia Tech Response: Virginia Tech is looking for a vendor to services the whole of campus.



Section 4

General Information Form + Addendums

13. Do containers provided by the contractor need be a specific color?

Virginia Tech Response: No

14. What is the anticipated start date?

Virginia Tech Response: the current contract ends on December 31, 2020

15. Page 6, A. 3 – Please advise which locations from the container list on Addendum 1 have food waste.

- What type of containers are used to collect food waste?
- Where is Prices Fork Disposal Site located at?

Virginia Tech Response: The land fill is located off Prices Fork RD.

16. What is the service frequency of food waste collection? How many locations and how many containers are serviced for food waste collection each day? Does Virginia Tech supply the food waste containers? If not, what is the container requirement for the awarded contractor?

17. Are there time restraints for the football games service and after game recovery?

Virginia Tech Response: Removal of trash must be performed no later than 24 hours after the event.

18. Do any front load containers for this RFP require casters or lock bars?

Virginia Tech Response: No

19. VTR7 ROUTE

- Is the waste serviced on this route MSW? **Virginia Tech Response:** Yes
- Sheet states all rear loads, can you verify if any of the locations have frontload containers?

Virginia Tech Response: Steger Hall and Brooks center are only sites with front load.

- If so, please provide which locations are frontload?
- What size carts are onsite? **Virginia Tech Response:** 2/yard
- Are carts owned by VT or will the contractor need to provide? VT owned
- Several Buildings & Locations are missing style and size of containers, please provide

Virginia Tech Response: Aggie Quad Lane has a 3/yard rear load on Casters at crossover, Cart at Price Hall, Saunders has 6 yard rear load with casters. , Hutchison, back of Smyth are 8/Yard rear loads

- o Dietrick Dining Hall cart for cardboard cart and commingle, compactor.
- o Saunders Hall **Virginia Tech Response:** 6/yard rear load on Casters
- o Price Hall **Virginia Tech Response:** 2/yard cart
- o Black Box theatre **Virginia Tech Response:** Two carts
- What size are the barrels?

Virginia Tech Response: 55 gal.



Section 4

General Information Form + Addendums

- Are barrels owned by VT or will the contractor need to provide?

Virginia Tech Response: VT owned

- Is contractor responsible for going inside buildings to retrieve carts or are they located outside buildings? **Virginia Tech Response:** Yes some are inside mostly outside, the locations of inside service are Kelly Hall, Ictas2, Stegar Hall, Central stores, Classroom Building. Burruss Hall, Owens Mail room, Torgeson , Motor pool, Grounds dept.

COMINGLE

- Specifically, what material does your comingle include?

Virginia Tech Response: Virginia Tech Response: Commingled is actually single stream recycling that is transported to Montgomery Regional Solid Waste Authority and includes paper, aluminum cans, glass bottles, steel cans, #1 and #2 plastic bottles.

- What size is the box?

Virginia Tech Response: 20 and 8/ yard

- Could you provide a picture of what the "box" looks like?

Virginia Tech Response: Yes attached

- Does VT own the boxes or do they need to be provided by contractor?

Virginia Tech Response: Contractor must provide boxes.

ROLLOFFS

- What size roll off is located at Owens?
- What size roll off is located at Dietrick?
- What size roll off is located at Lavery? 3
- What size roll off is located at Sterrett?
- What type of material is placed in each roll off?

Virginia Tech Response: All rolls offs are 30/yard and contain all trash material

CARDBOARD

- What size is the box that cardboard is placed in?

Virginia Tech Response: 4/yard carts and 8 yard front loads

- Could you provide a picture of the box?

Virginia Tech Response: Attached

- Does VT own the boxes or do they need to be provided by contractor?

Virginia Tech Response: Virginia Tech own carts, but the 8/yards are contractors VTR5 CARDBOARD CARTS



Section 4

General Information Form + Addendums

- What size carts are used to collect cardboard?
Virginia Tech Response: 4/yard
- Could you provide a picture of the cart?
Virginia Tech Response: Attached
- Does VT own the carts or do they need to be provided by contractor?
Virginia Tech Response: VT owns the carts.
- Are carts pulled outside on service days or does contractor need to pull from inside the building?
Virginia Tech Response: Outside on docks

- Sterrett Center – Are the 8yd and 4 yd at this location frontload or rear load cans?
Virginia Tech Response: Rear loads

VTR8 ROUTE

- What size are the cans?
Virginia Tech Response: 32 and 40 gal.
- What size are the barrels?
Virginia Tech Response: 55 gal.
- Are these containers owned by VT or does contractor have to provide?
Virginia Tech Response: VT owns the containers
- Most locations listed under this section do not have frequency selected, are they on call?
Virginia Tech Response: No refer to VTR-7 route updated
- Does VT utilize the Big Belly software to advise when these containers are full?
Virginia Tech Response: Not applicable
- Will contractor have access to this software?
Virginia Tech Response: No
- Does VT advise contractor when Big Belly's need servicing?
Virginia Tech Response: No

FOOTBALL

Please provide a scope of work for football games?

Virginia Tech Response: Bring in 21 8 yard front loads 2 days prior to first home game and place in Parking lots, must be emptied by Monday following each game, all front loads must be removed 1 week after last home game.



Section 4

General Information Form + Addendums

20. Are open top containers needed for move-ins and move-outs during the contract term for RFP 0060970A? If so, approximately how many are placed on-site

Virginia Tech Response: 21 are on-site.

21. In the 2020 Climate Action Commitment it states that where containers are no longer required, the contractor must remove the container within 30 days of written notice. Will Va Tech be willing to exclude compactors from this section because of the large investment that we will need to make in order to give VA Tech the equipment that is required to service the campus?

Virginia Tech Response: This can be addressed during negotiations.

22. Please confirm that this contract will authorize collection of waste and recyclables outside Work Hours (8am - 4:30pm) as access to containers and the safety of the VA Tech community is better served by early morning collections and requires Saturday collections too.

Virginia Tech Response: This can be addressed during negotiations if an alternative time would work better.

23. Please confirm that this contract will authorize collection of waste and recyclables omitting requiring the signing in and the signing out of employees reporting to service the solid waste needs of VA Tech.

Virginia Tech Response: This can be addressed during negotiations if an alternative time would work better.

24. The insurance requirements list Builder's Risk Insurance. Please confirm that this insurance coverage is not applicable to this solid waste service contract.

Virginia Tech Response: This can be addressed during negotiations if an alternative time would work better.

25. Who is responsible for replacing a damaged or unusable rear load container should that occur during the contract period of RFP 0060970A?

Virginia Tech Response: This can be addressed during negotiations

26. Are any VT owned rear load dumpsters on casters?

Virginia Tech Response: Yes

27. Who is responsible for replacing a damaged or unusable cart container should that occur during the contract period of RFP 0060970A?

Virginia Tech Response: Virginia Tech will be responsible.



Section 4

General Information Form + Addendums

28. In the Contract VTS-191-2016, there are nearly 25 1-yard carts for OCC owned by Virginia Tech, serviced 1,3, 5, and 7 days per week. Eight (8) of the carts at three (3) locations are serviced two times per day. Will this service continue? If so, please identify these sites on Attachment D and give specifics on service requirements. **Virginia Tech Response:** This scope will not be a part of this contract.

29. In Contract VTS-191-2016, service is provided five days per week to approximately 100 trash cans in roughly 30 parking lots. Will this service continue? if so, please identify these sites on Attachment D and give specifics on service requirements.

Virginia Tech Response: Yes this service is required to cover VT routes in times of equipment failure.

30. Contract VTS-191-2016, service is provided on the weekends to approximately 40 Big Belly containers and trash cans located on Washington Street, Beamer Way, the Drillfield, D2 Dining Hall, The Plaza, and the Mailroom. Will this service continue? If so, please provide the service details, locations, and frequency. **Virginia Tech Response:** Yes, this will continue. These are correct locations they are done 1 time Saturday and Sunday.

31. Which of the service locations listed on Attachment D include cans, carts, or hand pick-ups require specific dumping procedures including but not limited to; a site where a can must be pulled through the grass to the truck for dumping, containers located inside buildings, containers on casters, etc.

Virginia Tech Response: These are all big bellies. Located along the road.

2. The due date and hour has been changed from September 23, 2020 at 3:00pm to October 9, 2020 at 3:00pm.

3. Attached are a revised route sheet and the requested pictures.

3. All other terms and conditions remain the same.

I acknowledge that I have read and understand this addendum in its entirety.

Abigail Garner

Signature

11/10/2020

Date



Section 4

General Information Form + Addendums

		VTR7 ROUTE							NOTES	ALL REAR LOA
Buildings/Location			1 day	2days	3days	4days	5days	6days	7days	
Aggie Quad Lane under crossover back to Smythe and Hutcheson		250 DRILLFIELD DR VIRGINIA TECH					X			3 yard on casters at Aggie Quad & 8 yards at Smythe & Hutcheson
Dietrick Dining Hall		285 AG QUAD LN VIRGINIA TECH			X					1 Trash 1 cardboard
Saunders Hall	Loading Dock	490 WEST CAMPUS DR VIRGINIA TECH					X			6 yard on casters
Price Hall		170 DRILLFIELD DR VIRGINIA TECH					X			1 cart behind wooden bin
Campbell Hall		300 DRILLFIELD DR VIRGINIA TECH						X		2 carts in breeze way
War Memorial Gymnasium	Gym	370 DRILLFIELD DR VIRGINIA TECH						X		2- 8 yards 3 frontloads
Owens Dining Hall		150 KENT ST VIRGINIA TECH						X		2- 8 yards
Newman Library	Bookstore	560 DRILLFIELD DR VIRGINIA TECH							X	2 cart loading dock
Newman Library		560 DRILLFIELD DR VIRGINIA TECH							X	8 yard (5day wk changed due to volume)
Torgersen Hall		620 DRILLFIELD DR VIRGINIA TECH					X			1 cart
Patton Hall		750 DRILLFIELD DR VIRGINIA TECH					X			1 cart
Johnston Student Center		920 WEST CAMPUS DR VIRGINIA TECH					X			8 yard
Derring Hall		1405 PERRY ST VIRGINIA TECH					X			8 yard
Bishop-Favrao Hall		1345 PERRY ST VIRGINIA TECH					X			8 yard construction
Cowgill Hall		1325 PERRY ST VIRGINIA TECH					X			Roll off
Whitemore Hall		1185 PERRY ST VIRGINIA TECH					X			2- 3yard
Durham Hall		1145 PERRY ST VIRGINIA TECH					X			1 cart down ramp
ICTAS A		1991 KRAFT DR VIRGINIA TECH					X			2 carts in garage door
Burruss Hall		800 DRILLFIELD DR VIRGINIA TECH					X			1 cart loading dock
McBryde Hall		225 STANGER ST VIRGINIA TECH					X			Frontload due to construction
Old Security Building	Rescue Squad	310 STANGER ST VIRGINIA TECH					X			3 yard on casters
Shanks Hall	& Thomas	181 TURNER ST NW VIRGINIA TECH							X	2-8 yard
Black Box theatre		200 COLLEGE AVE VIRGINIA TECH					X			college avenue 2 carts
Graduate Life Center at Donaldson Brown		155 OTEY ST NW VIRGINIA TECH					X			8 yard
Moore House [Psychological Services Center]		3110 PRICES FORK RD VIRGINIA TECH								1 cart
New Classroom Building		1455 PERRY ST VIRGINIA TECH								2 carts
Buildings/Location			1 day	2days	3days	4days	5days	6days	7days	NOTES
Media Annex	Media Lot	130 OTEY ST NW VIRGINIA TECH					X			3 yard on casters
Miles Hall		410 WASHINGTON ST SW VIRGINIA TECH						X		two 8 yard
Pritchard Hall		630 WASHINGTON ST SW VIRGINIA TECH						X		2-8 yard
O'Shaughnessy Hall		530 WASHINGTON ST SW VIRGINIA TECH						X		8 yard and Frontload
Payne Hall		600 WASHINGTON ST SW VIRGINIA TECH						X		2- 8 yard
Cochrane Hall	West End Market	770 WASHINGTON ST SW VIRGINIA TECH						X		8 yard & 2 Frontloads
Cheatham Hall		310 WEST CAMPUS DR VIRGINIA TECH					X			1 cart inside room on loading dock loose bags
Engel Hall		340 WEST CAMPUS DR VIRGINIA TECH					X			1 cart loading dock
Hillcrest Hall		385 WEST CAMPUS DR VIRGINIA TECH					X			1- 6 yard
Litton-Reaves hall		175 WEST CAMPUS DR VIRGINIA TECH					X			Roll off
Bioinformatics Facility Phase 1	VBI	1015 LIFE SCIENCE CIR VIRGINIA TECH					X			8 yard and Frontload
Ictas II		1075 LIFE SCIENCE CIR VIRGINIA TECH					X			2 carts inside loading dock
Rector Field House		380 SPRING RD VIRGINIA TECH		X						2- 6 yard
Food Science and Technology Laboratory		360 DUCK POND DR VIRGINIA TECH		X						8 yard upper loading dock
Alphin-Stuart Arena	Horse Barn	500 PLANTATION RD VIRGINIA TECH	X							8 yard frontload
Golf Course Club House		1085 DUCK POND DR VIRGINIA TECH	X							6 yard shop
Prices Fork Anerobe Lab		1410 PRICES FORK RD BLACKSBURG			X					1 cart
Airport Terminal		1601 RESEARCH CENTER DR VIRGINIA TECH	X							6 yard
Brooks Center		1650 RESEARCH CENTER DR BLACKSBURG		X						8 yard and Frontload
Health & Safety Building		675 RESEARCH CENTER DR VIRGINIA TECH		X						3 yard back loading dock
Burrows-Burleson Tennis Center		570 Beamor Way VIRGINIA TECH		X						4 yard on casters
Turfgrass Research Center		815 SOUTHGATE DR VIRGINIA TECH	X							6 yard
VTLS Building	Records Management	1701 KRAFT DR VIRGINIA TECH	X							3 yard
Old Kmart		1425 Main St BLACKSBURG		X						8 yard and Frontload
Southgate Center	Police Department	330 STERRETT DR VIRGINIA TECH					X			6 yard
Sterrett Center		230 STERRETT DR VIRGINIA TECH					X			2- 4 yard
Central Store		185 STERRETT DR VIRGINIA TECH		X						2 barrels inside dock
Motor Pool		255 STERRETT DR VIRGINIA TECH		X						6 barrels inside building



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General Information Form + Addendums

Comingle										
Buildings/Location	AKA	Address	1 day	2days	3days	4days	5days	6days	Month	NOTES
Overflow Lot		361 DUCK POND DR VIRGINIA TECH		X						2 boxes
Hillcrest Hall		385 WEST CAMPUS DR VIRGINIA TECH		X						1box
Cochrane Hall	Westend Market	770 WASHINGTON ST SW VIRGINIA TECH		X						1 box
Harper Hall		240 WEST CAMPUS DR VIRGINIA TECH		X						1 box
Ambler Johnston Hall - East Wing		700 WASHINGTON ST SW VIRGINIA TECH		X						2 boxes
Hutcheson Hall		250 DRILLFIELD DR VIRGINIA TECH		X						1 box
Smyth Hall		185 AG QUAD LN VIRGINIA TECH		X						1 box
Payne Hall		600 WASHINGTON ST SW VIRGINIA TECH		X						1 box -East end of Slusser
Eggleston Hall - Main Wing		440 DRILLFIELD DR VIRGINIA TECH		X						1 box - Gym
Owens Dining Hall		150 KENT ST VIRGINIA TECH		X						1 box - Lot
Graduate Life Center at Donaldson Brown		155 OTEY ST NW VIRGINIA TECH		X						1 box - side facing bookstore
Squires Student Center		290 COLLEGE AVE VIRGINIA TECH		X						1 box - Loading dock B
Moss Arts Center		190 ALUMNI MALL VIRGINIA TECH		X						1 box- Service Drive
Skelton Conference Center		901 PRICES FORK RD VIRGINIA TECH		X						1 box- Loading Dock set backward
Thomas Hall		191 TURNER ST NW VIRGINIA TECH		X						1 box - print shop slab
Shanks Hall		181 TURNER ST NW VIRGINIA TECH		X						1 box
University Club		100 OTEY ST SW VIRGINIA TECH		X						1 box - Lot
Miles Hall		410 WASHINGTON ST SW VIRGINIA TECH		X						1 box - Service Drive
Lee Hall		570 WASHINGTON ST SW VIRGINIA TECH		X						1 box- Service Drive
Pritchard Hall		630 WASHINGTON ST SW VIRGINIA TECH		X						1 box - Service Drive
O'Shaughnessy Hall		530 WASHINGTON ST SW VIRGINIA TECH		X						1 box
Hahn-Hurst Basketball Practice Facility		605 WASHINGTON ST SW VIRGINIA TECH							2 times	1 box - Lot
Merryman Athletic Facility		165 SPRING RD VIRGINIA TECH							2 times	1 box - Jameson Center
CRC		1861 Pratt Drive, Blacksburg							1 time	1 box - 1861 Pratt Drive
Old Kmart		1425 Main St BLACKSBURG							2 times	1 box - Lot
SPH		2750 OAK LN VIRGINIA TECH							2 times	8 boxes
ROLLOFFS On-Call										
Owens Dining Hall		150 KENT ST VIRGINIA TECH								1
Dietrick Dining Hall		285 AG QUAD LN VIRGINIA TECH								1
Lavery Hall		430 OLD TURNER ST VIRGINIA TECH								1
Sterrett Center	Maintenance Building	230 STERRETT DR VIRGINIA TECH								1

Cardboard										
Buildings/Location	Address	1 day week	2days week	3days week	4days week	5days week	6days week	7 days week	Monthly	NOTES
Overflow Lot	361 DUCK POND DR VIRGINIA TECH		X							1 box
Human & Agricultural Biosciences Bldg 1	HABBI 1230 WASHINGTON ST SW VIRGINIA TECH		X							1 box
Cochrane Hall	West End Market 770 WASHINGTON ST SW VIRGINIA TECH		X							2 boxes
Squires Student Center	290 COLLEGE AVE VIRGINIA TECH		X							1 box Loading Dock B
Moss Arts Center	190 ALUMNI MALL VIRGINIA TECH	X								1 box Service Drive
Randolph Hall	460 OLD TURNER ST VIRGINIA TECH		X							1 box - back of the building
Lavery Hall	430 OLD TURNER ST VIRGINIA TECH		X							2 boxes Loading Dock
The Inn at Virginia Tech	901 PRICES FORK RD VIRGINIA TECH		X							1 box
Visitors & Undergraduate Admissions Center	925 PRICES FORK RD VIRGINIA TECH								1 time	1 box



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General Information Form + Addendums

VTR5 CARDBOARD CARTS											
Buildings/Location		Address	1 day	2days	3days	4days	5days	6days	Month	NOTES	
Brooks Center		1650 RESEARCH CENTER DR BLACKSBURG					X				
Airport Terminal		1601 RESEARCH CENTER DR VIRGINIA TECH					X				
Health & Safety Building		675 RESEARCH CENTER DR VIRGINIA TECH								CALL IN	
Cassell Coliseum		675 WASHINGTON ST SW VIRGINIA TECH					X				
Vet Med Phase 1	Vet Med	285 DUCK POND DR VIRGINIA TECH					X				
Food Science and Technology Laboratory		360 DUCK POND DR VIRGINIA TECH					X				
Bioinformatics Facility	Bioinformatics	1015 LIFE SCIENCE CIR VIRGINIA TECH					X				
Litton-Reaves Hall		175 WEST CAMPUS DR VIRGINIA TECH					X				
Ictas II		1075 LIFE SCIENCE CIR VIRGINIA TECH					X			inside building	
Wallace Hall		295 WEST CAMPUS DR VIRGINIA TECH					X				
Hillcrest Hall		385 WEST CAMPUS DR VIRGINIA TECH					X				
Rector Field House		380 SPRING RD VIRGINIA TECH					X				
New Residence Hall East - Payne Site		590 WASHINGTON ST SW VIRGINIA TECH					X				
Cheatham Hall		310 WEST CAMPUS DR VIRGINIA TECH					X			inside building	
Engel Hall		340 WEST CAMPUS DR VIRGINIA TECH					X			inside building	
Latham Hall		220 AG QUAD LN VIRGINIA TECH					X			under bridge	
Hutcheson Hall		250 DRILLFIELD DR VIRGINIA TECH					X			2 behind	
Saunders Hall	& Price	490 WEST CAMPUS DR VIRGINIA TECH					X				
Dietrick Dining Hall		285 AG QUAD LN VIRGINIA TECH					X				
Ambler Johnston Hall - East Wing		700 WASHINGTON ST SW VIRGINIA TECH					X				
War Memorial Gymnasium	Gym	370 DRILLFIELD DR VIRGINIA TECH					X				
Newman Library	Bookstore	560 DRILLFIELD DR VIRGINIA TECH					X				
Owens Dining Hall		150 KENT ST VIRGINIA TECH					X				
Graduate Life Center at Donaldson Brown		155 OTEY ST NW VIRGINIA TECH					X			Rear	
Patton Hall		750 DRILLFIELD DR VIRGINIA TECH					X				
Williams Hall		890 DRILLFIELD DR VIRGINIA TECH					X				
Derring Hall		1405 PERRY ST VIRGINIA TECH					X				
Johnston Student Center		920 WEST CAMPUS DR VIRGINIA TECH					X				
Bishop-Favaro Hall		1345 PERRY ST VIRGINIA TECH					X				
Cowgill Hall		1325 PERRY ST VIRGINIA TECH					X				
Whittemore Hall		1185 PERRY ST VIRGINIA TECH					X				
Durham Hall		1145 PERRY ST VIRGINIA TECH					X				
Ictas A		1991 KRAFT DR VIRGINIA TECH					X				
Military Building / Laundry		320 STANGER ST VIRGINIA TECH					X				
Old Security Building	Rescue Squad	310 STANGER ST VIRGINIA TECH					X				
McBryde Hall		225 STANGER ST VIRGINIA TECH					X				
Burruss Hall		800 DRILLFIELD DR VIRGINIA TECH					X				
Torgersen Hall		620 DRILLFIELD DR VIRGINIA TECH					X				
Liberal Arts Building	PAB	200 STANGER ST VIRGINIA TECH					X				
Upper Quad		Pierce, Lane, Major Williams area					X				
Henderson Hall		195 ALUMNI MALL VIRGINIA TECH					X				
Graduate Life Center at	Front	155 OTEY ST NW VIRGINIA TECH					X				
Media Building		101 DRAPER RD NW VIRGINIA TECH					X				
Lee Hall	& Pritchard	570 WASHINGTON ST SW VIRGINIA TECH					X				
Hahn-Hurst Basketball Practice Facility		605 WASHINGTON ST SW VIRGINIA TECH					X				
Saunders Hall	& Price	490 WEST CAMPUS DR VIRGINIA TECH					X				
Southgate Center		330 STERRETT DR VIRGINIA TECH					X				
Southgate Center	Police Department	330 STERRETT DR VIRGINIA TECH					X				
Sterrett Center		230 STERRETT DR VIRGINIA TECH					X			8 yard & 4 yard	
Newman Library		560 DRILLFIELD DR VIRGINIA TECH		X						Wed & Friday	
Golf Course Club house		1085 DUCK POND DR VIRGINIA TECH									
Print Shop		1425 MAIN ST BLACKSBURG	X							Wed	
Warehouse		Industrial Drive Bookstore area	X							books Tuesday	
Warehouse		Landsdown St. CNS warehouse	X							Wed	
Electric Service Facility		601 ENERGY DR VIRGINIA TECH		X						Tues & Friday	
VTLS Building	Records Management	1701 KRAFT DR VIRGINIA TECH		X						Tues & Friday	
Prices Fork Anerobe Lab		1410 PRICES FORK RD BLACKSBURG	X							Tuesdays	



Section 4

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VTR8 ROUTE										
Buildings/Location		Address	1 day	2days	3days	4days	5days	6days	7days	NOTES
Parking Services		605 RESEARCH CENTER DR VIRGINIA TECH								3 Barrels
Food Science and Technology Laboratory		360 DUCK POND DR VIRGINIA TECH								in the back
SPH		2750 OAK LN VIRGINIA TECH	X							Tues beside Picnic Shelter
Overflow lot		361 DUCK POND DR VIRGINIA TECH								2 Barrels
Bus Stop Overflow										1 Barrel
Greenhouse		101 GARDEN LN VIRGINIA TECH								2 Barrels
Washington Street										3 cans
Kent Street										1 can 1 Big Belly
Bookstore Parking Lot										1 can 1 Big Belly
Mailroom		1425 MAIN ST BLACKSBURG								2 cans 3 Big Belly
Plaza										2 cans 5 Big Belly
Squires Student Center	Parking Lot/Media Lot	290 COLLEGE AVE VIRGINIA TECH								4 cans
Thomas Conner										3 cans
Mall										4 cans
Drill Field Bus Stop										2 cans 1 Big Belly
McBryde Hall		225 STANGER ST VIRGINIA TECH								3 cans 5 Big Belly
Major Williams Hall		220 STANGER ST VIRGINIA TECH								4 cans
Powerhouse										1 can
Shanks Hall		181 TURNER ST NW VIRGINIA TECH								3 cans
Upper Stanger										1 can
Surge Space Building		400 STANGER ST VIRGINIA TECH								1 can 1 Big Belly
Perry Street			X							Tuesdays 1 can 1 Big Belly
B Lot right side				X						Tuesdays 3 cans
Durham Hall		1145 PERRY ST VIRGINIA TECH								3 cans
West Campus			X							Tues 1 can 2 Big Belly 1 @ map/post
B Lot left side				X						Tues 11 barrels
Stanger Street Bus Stop										1 Big Belly
Visitors & Undergraduate Admissions Center		925 PRICES FORK RD VIRGINIA TECH	X							Tues 4 cans 1 Big Belly
Ictas										1 Big Belly
Toward Burress										4 cans 1 Big Belly
Burchard Hall	Plaza	1327 PERRY ST VIRGINIA TECH	X							Monday 3 Big Belly
Williams Hall	Behind building	890 DRILLFIELD DR VIRGINIA TECH		X						Tues 6 cans
Hahn Hall - South Wing		800 WEST CAMPUS DR VIRGINIA TECH								2 Barrels
Wright House		765 WEST CAMPUS DR VIRGINIA TECH								2 cans 1 Barrel
Saunders Hall		490 WEST CAMPUS DR VIRGINIA TECH								1 can
Drill Field Gym Side										1 can 6 Big Belly
Dorms Campbell & Pritchard										3 Barrels
Dietrick Dining Hall	Parking Lot	285 AG QUAD LN VIRGINIA TECH								2 barrels and 1 Big Belly
Dietrick Dining Hall		285 AG QUAD LN VIRGINIA TECH								6 Big Belly
Latham Hall	& Hutcheson	220 AG QUAD LN VIRGINIA TECH		X						Mon & Thurs 2 cans
Cochrane Hall	West End Market	770 WASHINGTON ST SW VIRGINIA TECH								5 Big Belly
Harper Hall	Lot	240 WEST CAMPUS DR VIRGINIA TECH								2 Barrels
Cochrane Hall		770 WASHINGTON ST SW VIRGINIA TECH								1 Big Belly
West Campus										1 can 1 Big Belly
DuckPond - Presidents House										2 cans 4 Big Belly
The Cage Lot										4 cans
Vet Med										9 cans
Colliseum Lot				X						1 can 4 Big Belly Mon & Thurs
Stadium in the front				X						Mon & Thurs 3 Big Belly
Stadium Lot					X					Mon & Thurs 14 cans
Southgate employee lot										5 Barrels 1 Big Belly
Sterrett/Grounds/Central Stores					X					4 Barrel 2 cans Tues & Thurs
Chicken Hill			X							12 Barrels 1 Big Belly
Stadium Woods										3 Barrels
Map at Southgate										1 Barrel
TinCity										4 Barrels
Smithfield										3 Barrels
Moore House										1 cart
Litton Reaves										barrel and 1 Big Belly

LOCATIONS ARE IN PARKING LOTS AND ALONG PATHWAYS AND MAY ADJUST SLIGHTLY DUE TO NEEDS AND OR PHYSICAL CHANGES TO PATHS ETC



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General Information Form + Addendums

Football			
Location		Address	NOTES
Front of Stadium			
Behind Score Board			
Stadium Woods			
Washington Street			
Litton Reaves			
Drillfield			
Southgate drive			
Overflow Lot			
Duckpond pathway			
Dairy Barn			
Records Management			
B Lot			
Dietrick			
Softball field			
The Inn			
Golf Course			
All Football Parking lots			
15 Recycle locations inside parking lots			
LOCATIONS ARE IN NON ADDRESSED AREAS AND ARE GENERAL IN NATURE AS THEY MAY MOVE ALONG PATH IN ACCORDANCE WITH NEEDS			



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General Information Form + Addendums





Section 4

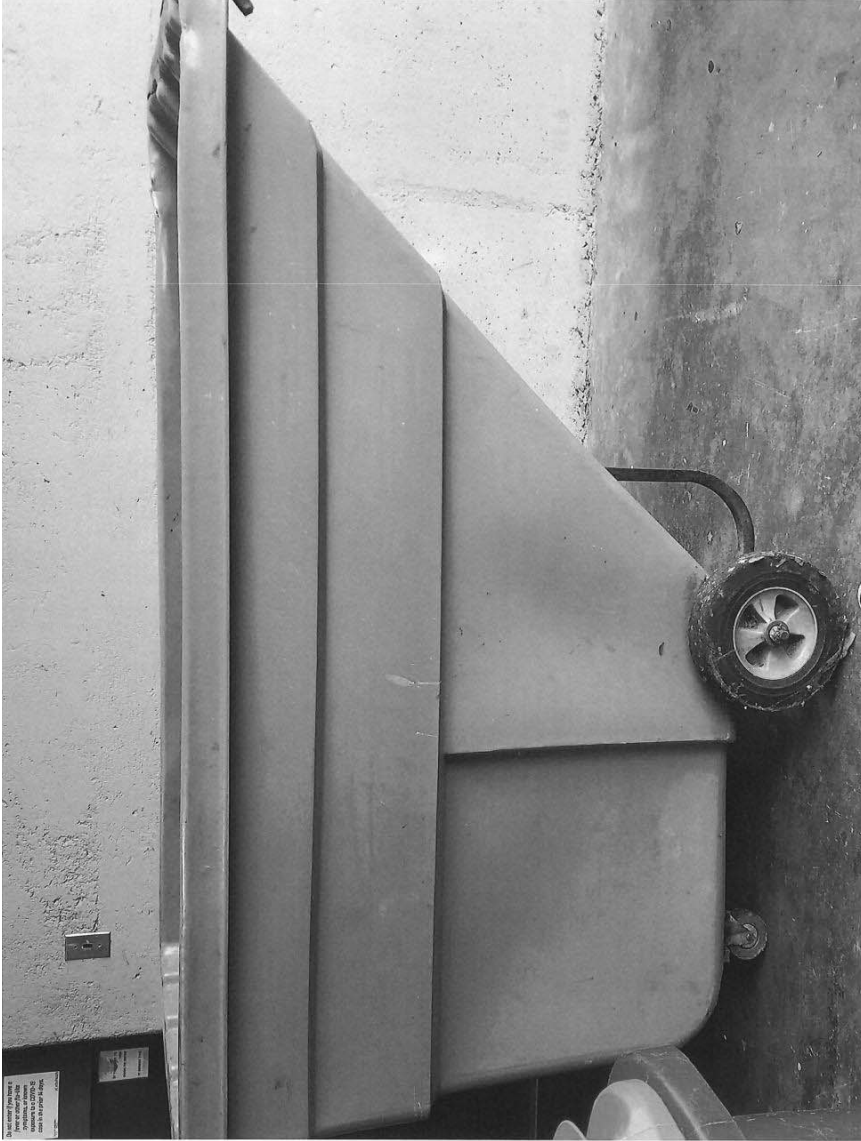
General Information Form + Addendums





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ADDENDUM # 3 TO RFP # 0060970A

VIRGINIA POLYTECHNIC INSTITUTE AND STATE UNIVERSITY (Virginia Tech)
 Procurement Department (MC 0333)
 North End Center, Suite 2100
 300 Turner Street NW
 Blacksburg, Virginia 24061

DATE	NEW DUE DATE AND HOUR
October 6, 2020, 2020	October 23, 2020 @ 3:00pm

ADDRESS ALL INQUIRIES AND CORRESPONDENCE TO: Reed Nagel
 E-MAIL ADDRESS: nagelr@vt.edu TELEPHONE NUMBER (540) 231-5240
 FAX NUMBER (540) 231-9628 AFTER HOUR MESSAGES (540) 231-6221

Waste Management Services

1. The due date and hour has been changed from **October 9, 2020 at 3:00pm** to **October 23, 2020 at 3:00pm**.

2. All other terms and conditions remain the same.

I acknowledge that I have read and understand this addendum in its entirety.

Abigail Barnes

Signature

11/10/2020

Date



Section 4

General Information Form + Addendums

ADDENDUM # 4 TO RFP # 0060970A

VIRGINIA POLYTECHNIC INSTITUTE AND STATE UNIVERSITY (Virginia Tech)
 Procurement Department (MC 0333)
 North End Center, Suite 2100
 300 Turner Street NW
 Blacksburg, Virginia 24061

DATE	NEW DUE DATE AND HOUR
October 14, 2020	October 26, 2020 @ 3:00pm

ADDRESS ALL INQUIRIES AND CORRESPONDENCE TO: Reed Nagel
 E-MAIL ADDRESS: nagelr@vt.edu TELEPHONE NUMBER (540) 231-5240
 FAX NUMBER (540) 231-9628 AFTER HOUR MESSAGES (540) 231-6221

Waste Management Services

1. An optional tour will be held on October 16, 2020 at 8:00am at the Facilities Grounds Building located at 230 Sterrett Drive, 41F Blacksburg, Virginia 24061.

It is strongly recommended that you obtain a Virginia Tech parking permit for display on your vehicle prior to attending the conference. Parking permits are available from the Virginia Tech Parking Services Department located at 505 Beamer Way, phone: (540) 231-3200, e-mail: parking@vt.edu.

2. The due date has been changed from October 23, 2020 @ 3:00pm to October 26, 2020 @ 3:00pm

3. All other terms and conditions remain the same.

I acknowledge that I have read and understand this addendum in its entirety.

Abigail Garner

Signature

11/10/2020

Date



Section 4

General Information Form + Addendums

ADDENDUM # 5 TO RFP # 0060970A

VIRGINIA POLYTECHNIC INSTITUTE AND STATE UNIVERSITY (Virginia Tech)
Procurement Department (MC 0333)
North End Center, Suite 2100
300 Turner Street NW
Blacksburg, Virginia 24061

DATE October 22, 2020	NEW DUE DATE AND HOUR November 11, 2020 @ 3:00pm
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ADDRESS ALL INQUIRIES AND CORRESPONDENCE TO: Reed Nagel
E-MAIL ADDRESS: nagelr@vt.edu TELEPHONE NUMBER (540) 231-5240 FAX
NUMBER (540) 231-9628 AFTER HOUR MESSAGES (540) 231-6221

Waste Management Services

- The following questions have been answered.
 - Cardboard Spread Sheet: includes 8 yard front load. How many? Virginia Tech Answer: 8 front load for cardboard
 - How many front loads?
Virginia Tech Answer: 100 total front loads.
 - Comingle Spread Sheet: Which locations are 8 yard? Which are roll off? Virginia Tech Answer: See attached updated Comingle listing
 - Roll Offs On-Call Spread Sheet: Is this general trash?

Virginia Tech Answer: No Comingle and recycle
 - See revised attached information that covers football and all other questions, see tabs at bottom for each area of interest.
- At this time the inquire period has closed. Any further concerns can be addressed during negotiations.
- The due date has been changed from October 26, 2020 @ 3:00pm to November 18, 2020 @ 3:00pm**
- All other terms and conditions remain the same.

I acknowledge that I have read and understand this addendum in its entirety.

Abigail Garces

Signature

11/10/2020

Date



Section 4

General Information Form + Addendums

VTR7 ROUTE										ALL REAR LOADS
Buildings/Location			1 day	2days	3days	4days	5days	6days	7days	
Aggie Quad Lane under crossover back to Smythe and Hutcheson		250 DRILLFIELD DR VIRGINIA TECH					X			3 yard on casters at Aggie Quad & 8 yards at Smythe & Hutcheson
Dietrich Dining Hall		285 AG QUAD LN VIRGINIA TECH			X					1 Trash 1 cardboard
Saunders Hall	Loading Dock	490 WEST CAMPUS DR VIRGINIA TECH				X				6 yard on casters
Price Hall		170 DRILLFIELD DR VIRGINIA TECH					X			1 cart behind wooden bin
Campbell Hall		300 DRILLFIELD DR VIRGINIA TECH						X		2 carts in breeze way
War Memorial Gymnasium	Gym	370 DRILLFIELD DR VIRGINIA TECH						X		2- 8 yards 3 frontloads
Owens Dining Hall		150 KENT ST VIRGINIA TECH						X		2- 8 yards
Newman Library	Bookstore	560 DRILLFIELD DR VIRGINIA TECH						X		2 cart loading dock
Newman Library		560 DRILLFIELD DR VIRGINIA TECH						X		8 yard (5day wk changed due to volume)
Torgersen Hall		620 DRILLFIELD DR VIRGINIA TECH					X			1 cart
Patton Hall		750 DRILLFIELD DR VIRGINIA TECH					X			1 cart
Johnston Student Center		920 WEST CAMPUS DR VIRGINIA TECH					X			8 yard
Derrin Hall		1405 PERRY ST VIRGINIA TECH					X			8 yard
Bishop-Favaro Hall		1345 PERRY ST VIRGINIA TECH					X			8 yard construction
Cowgill Hall		1325 PERRY ST VIRGINIA TECH					X			Roll off
Whittemore Hall		1185 PERRY ST VIRGINIA TECH					X			2- 3yard
Durham Hall		1145 PERRY ST VIRGINIA TECH					X			1 cart down ramp
ICTAS A		1991 KRAFT DR VIRGINIA TECH					X			2 carts in garage door
Burness Hall		800 DRILLFIELD DR VIRGINIA TECH					X			1 cart loading dock
McBryde Hall		225 STANGER ST VIRGINIA TECH					X			Frontload due to construction
Old Security Building	Rescue Squad	310 STANGER ST VIRGINIA TECH					X			3 yard on casters
Shanks Hall	& Thomas	181 TURNER ST NW VIRGINIA TECH						X		2-8 yard
Black Box theatre		200 COLLEGE AVE VIRGINIA TECH					X			college avenue 2 carts
Graduate Life Center at Donaldson Brown		155 OTEY ST NW VIRGINIA TECH					X			8 yard
Moore House (Psychological Services Center)		3110 PRICES FORK RD VIRGINIA TECH								1 cart
New Classroom Building		1455 PERRY ST VIRGINIA TECH								2 carts
Buildings/Location			1 day	2days	3days	4days	5days	6days	7days	NOTES
Media Annex	Media Lot	130 OTEY ST NW VIRGINIA TECH					X			3 yard on casters
Miles Hall		410 WASHINGTON ST SW VIRGINIA TECH						X		two 8 yard
Pritchard Hall		630 WASHINGTON ST SW VIRGINIA TECH						X		2-8 yard
O'Shaughnessy Hall		530 WASHINGTON ST SW VIRGINIA TECH						X		8 yard and Frontload
Payne Hall		600 WASHINGTON ST SW VIRGINIA TECH						X		2- 8 yard
Cochrane Hall	West End Market	770 WASHINGTON ST SW VIRGINIA TECH						X		8 yard & 2 Frontloads
Cheatham Hall		310 WEST CAMPUS DR VIRGINIA TECH					X			1 cart inside room on loading dock loose bags
Engel Hall		340 WEST CAMPUS DR VIRGINIA TECH					X			1 cart loading dock
Hillcrest Hall		385 WEST CAMPUS DR VIRGINIA TECH					X			1- 6 yard
Litton-Reaves hall		175 WEST CAMPUS DR VIRGINIA TECH					X			Roll off
Bioinformatics Facility Phase 1	VBI	1015 LIFE SCIENCE CIR VIRGINIA TECH					X			Frontload 8 yard
Ictas II		1075 LIFE SCIENCE CIR VIRGINIA TECH					X			2 carts inside loading dock
Rector Field House		380 SPRING RD VIRGINIA TECH		X						2- 6 yard
Food Science and Technology Laboratory		360 DUCK POND DR VIRGINIA TECH		X						8 yard upper loading dock
Alphin-Stuart Arena	Horse Barn	500 PLANTATION RD VIRGINIA TECH	X							8 yard frontload
Golf Course Club House		1085 DUCK POND DR VIRGINIA TECH	X							6 yard shop
Prices Fork Anerobe Lab		1410 PRICES FORK RD BLACKSBURG			X					1 cart
Airport Terminal		1601 RESEARCH CENTER DR VIRGINIA TECH	X							6 yard
Brooks Center		1650 RESEARCH CENTER DR BLACKSBURG		X						Frontload
Health & Safety Building		675 RESEARCH CENTER DR VIRGINIA TECH		X						3 yard back loading dock
Burrows-Burleson Tennis Center		570 Beamer Way VIRGINIA TECH		X						4 yard on casters
Turfgross Research Center		615 SOUTHGATE DR VIRGINIA TECH		X						6 yard
VTLIS Building	Records Management	1701 KRAFT DR VIRGINIA TECH	X							3 yard
Old Kmart		1425 Main St BLACKSBURG		X						8 yard Frontload
Southgate Center	Police Department	330 STERRETT DR VIRGINIA TECH					X			6 yard
Sterrett Center		230 STERRETT DR VIRGINIA TECH					X			2- 4 yard
Central Store		185 STERRETT DR VIRGINIA TECH		X						2 barrels inside dock
Motor Pool		265 STERRETT DR VIRGINIA TECH		X						6 barrels inside building



Section 4

General Information Form + Addendums

Comingle Rear Loads Transported to Sterrett to a 30 yard Rolloff										
Buildings/Location	AKA	Address	1 day	2days	3days	4days	5days	6days	Month	NOTES
Overflow Lot		361 DUCK POND DR VIRGINIA TECH						X		2 boxes
Hillcrest Hall		385 WEST CAMPUS DR VIRGINIA TECH						X		1box
Cochrane Hall	Westend Market	770 WASHINGTON ST SW VIRGINIA TECH						X		1 box
Harper Hall		240 WEST CAMPUS DR VIRGINIA TECH						X		1 box
Ambler Johnston Hall - East Wing		700 WASHINGTON ST SW VIRGINIA TECH						X		2 boxes
Hutcheson Hall		250 DRILLFIELD DR VIRGINIA TECH						X		1 box
Smyth Hall		185 AG QUAD LN VIRGINIA TECH						X		1 box
Payne Hall		600 WASHINGTON ST SW VIRGINIA TECH						X		1 box -East end of Slusser
Eggleston Hall - Main Wing		440 DRILLFIELD DR VIRGINIA TECH						X		1 box - Gym
Owens Dining Hall		150 KENT ST VIRGINIA TECH						X		1 box - Lot
Graduate Life Center at Donaldson Brown		155 OTEY ST NW VIRGINIA TECH						X		1 box - side facing bookstore
Squires Student Center		290 COLLEGE AVE VIRGINIA TECH						X		1 box - Loading dock B
Moss Arts Center		190 ALUMNI MALL VIRGINIA TECH						X		1 box- Service Drive
Skelton Conference Center		901 PRICES FORK RD VIRGINIA TECH						X		1 box- Loading Dock set backward
Thomas Hall		191 TURNER ST NW VIRGINIA TECH						X		1 box - print shop slab
Shanks Hall		181 TURNER ST NW VIRGINIA TECH						X		1 box
University Club		100 OTEY ST SW VIRGINIA TECH						X		1 box - Lot
Miles Hall		410 WASHINGTON ST SW VIRGINIA TECH						X		1 box - Service Drive
Lee Hall		570 WASHINGTON ST SW VIRGINIA TECH						X		1 box- Service Drive
Pritchard Hall		630 WASHINGTON ST SW VIRGINIA TECH						X		1 box - Service Drive
O'Shaughnessy Hall		530 WASHINGTON ST SW VIRGINIA TECH						X		1 box
Hahn-Hurst Basketball Practice Facility		605 WASHINGTON ST SW VIRGINIA TECH							2 times	1 box - Lot
Merryman Athletic Facility		165 SPRING RD VIRGINIA TECH							2 times	1 box - Jameson Center
CRC		1861 Pratt Drive, Blacksburg							1 time	1 box - 1861 Pratt Drive
Old Kmart		1425 Main St BLACKSBURG							2 times	1 box - Lot
SPH		2750 OAK LN VIRGINIA TECH							2 times	8 boxes
COMINGLE ROLLOFFS RECYCLE On-Call										
Owens Dining Hall		150 KENT ST VIRGINIA TECH								Compactor
Dietrick Dining Hall		285 AG QUAD LN VIRGINIA TECH								Compactor
Lavery Hall		430 OLD TURNER ST VIRGINIA TECH								1
Sterrett Center	Maintenance Building	230 STERRETT DR VIRGINIA TECH								1

Cardboard											
Buildings/Location		Address	1 day week	2days week	3days week	4days week	5days week	6days week	7 days week	Monthly	NOTES
Overflow Lot		361 DUCK POND DR VIRGINIA TECH			X						1 box
Human & Agricultural Biosciences Bldg 1	HABBI	1230 WASHINGTON ST SW VIRGINIA TECH			X						1 box
Cochrane Hall	West End Market	770 WASHINGTON ST SW VIRGINIA TECH			X						2 boxes
Squires Student Center		290 COLLEGE AVE VIRGINIA TECH			X						1 box Loading Dock B
Moss Arts Center		190 ALUMNI MALL VIRGINIA TECH	X								1 box Service Drive
Randolph Hall		460 OLD TURNER ST VIRGINIA TECH			X						1 box - back of the building
Lavery Hall		430 OLD TURNER ST VIRGINIA TECH			X						2 boxes Loading Dock
The Inn at Virginia Tech		901 PRICES FORK RD VIRGINIA TECH			X						1 box
Visitors & Undergraduate Admissions Center		925 PRICES FORK RD VIRGINIA TECH								1 time	1 box
					</						



Section 4

General Information Form + Addendums

VTR5 CARDBOARD CARTS										
Buildings/Location		Address	1 day	2days	3days	4days	5days	6days	Month	NOTES
Brooks Center		1650 RESEARCH CENTER DR BLACKSBURG					X			8 Yard Front Load
Airport Terminal		1601 RESEARCH CENTER DR VIRGINIA TECH					X			Cart
Health & Safety Building		675 RESEARCH CENTER DR VIRGINIA TECH								CALL IN
Cassell Coliseum		675 WASHINGTON ST SW VIRGINIA TECH					X			
Vet Med Phase 1	Vet Med	285 DUCK POND DR VIRGINIA TECH					X			
Food Science and Technology Laboratory		360 DUCK POND DR VIRGINIA TECH					X			
Bioinformatics Facility	Bioinformatics	1015 LIFE SCIENCE CIR VIRGINIA TECH					X			
Litton-Reaves Hall		175 WEST CAMPUS DR VIRGINIA TECH					X			
Ictas II		1075 LIFE SCIENCE CIR VIRGINIA TECH					X			inside building
Wallace Hall		295 WEST CAMPUS DR VIRGINIA TECH					X			
Hillcrest Hall		385 WEST CAMPUS DR VIRGINIA TECH					X			
Rector Field House		380 SPRING RD VIRGINIA TECH					X			
New Residence Hall East - Payne Site		590 WASHINGTON ST SW VIRGINIA TECH					X			
Cheatham Hall		310 WEST CAMPUS DR VIRGINIA TECH					X			inside building
Engel Hall		340 WEST CAMPUS DR VIRGINIA TECH					X			inside building
Latham Hall		220 AG QUAD LN VIRGINIA TECH					X			under bridge
Hutcheson Hall		250 DRILLFIELD DR VIRGINIA TECH					X			2 behind
Saunders Hall	& Price	490 WEST CAMPUS DR VIRGINIA TECH					X			
Dietrick Dining Hall		285 AG QUAD LN VIRGINIA TECH					X			
Ambler Johnston Hall - East Wing		700 WASHINGTON ST SW VIRGINIA TECH					X			
War Memorial Gymnasium	Gym	370 DRILLFIELD DR VIRGINIA TECH					X			
Newman Library	Bookstore	560 DRILLFIELD DR VIRGINIA TECH					X			
Owens Dining Hall		150 KENT ST VIRGINIA TECH					X			
Graduate Life Center at Donaldson Brown		155 OTEY ST NW VIRGINIA TECH					X			Rear
Patton Hall		750 DRILLFIELD DR VIRGINIA TECH					X			
Williams Hall		890 DRILLFIELD DR VIRGINIA TECH					X			
Derring Hall		1405 PERRY ST VIRGINIA TECH					X			
Johnston Student Center		920 WEST CAMPUS DR VIRGINIA TECH					X			
Bishop-Favaro Hall		1345 PERRY ST VIRGINIA TECH					X			
Cowgill Hall		1325 PERRY ST VIRGINIA TECH					X			
Whittemore Hall		1185 PERRY ST VIRGINIA TECH					X			
Durham Hall		1145 PERRY ST VIRGINIA TECH					X			
Ictas A		1991 KRAFT DR VIRGINIA TECH					X			
Military Building / Laundry		320 STANGER ST VIRGINIA TECH					X			
Old Security Building	Rescue Squad	310 STANGER ST VIRGINIA TECH					X			
McBryde Hall		225 STANGER ST VIRGINIA TECH					X			
Burruss Hall		800 DRILLFIELD DR VIRGINIA TECH					X			
Torgersen Hall		620 DRILLFIELD DR VIRGINIA TECH					X			
Liberal Arts Building	PAB	200 STANGER ST VIRGINIA TECH					X			
Upper Quad		Pierce, Lane, Major Williams area					X			
Henderson Hall		195 ALUMNI MALL VIRGINIA TECH					X			
Graduate Life Center at Front		155 OTEY ST NW VIRGINIA TECH					X			
Media Building		101 DRAPER RD NW VIRGINIA TECH					X			
Lee Hall	& Pritchard	570 WASHINGTON ST SW VIRGINIA TECH					X			
Hahn-Hurst Basketball Practice Facility		605 WASHINGTON ST SW VIRGINIA TECH					X			
Saunders Hall	& Price	490 WEST CAMPUS DR VIRGINIA TECH					X			
Southgate Center		330 STERRETT DR VIRGINIA TECH					X			
Southgate Center	Police Department	330 STERRETT DR VIRGINIA TECH					X			
Sterrett Center		230 STERRETT DR VIRGINIA TECH					X			8 yard & 4 yard
Newman Library		560 DRILLFIELD DR VIRGINIA TECH		X						Wed & Friday
Golf Course Club house		1085 DUCK POND DR VIRGINIA TECH								
Print Shop		1425 MAIN ST BLACKSBURG	X							Wed
Warehouse		Industrial Drive Bookstore area	X							books Tuesday
Warehouse		Landsdown St. CNS warehouse	X							Wed
Electric Service Facility		601 ENERGY DR VIRGINIA TECH		X						Tues & Friday
VTLS Building	Records Management	1701 KRAFT DR VIRGINIA TECH		X						Tues & Friday
Prices Fork Anerobe Lab		1410 PRICES FORK RD BLACKSBURG	X							Tuesdays



Section 4

General Information Form + Addendums

		VTR8 ROUTE								NOTES
Buildings/Location		Address	1 day	2days	3days	4days	5days	6days	7days	
Parking Services		605 RESEARCH CENTER DR VIRGINIA TECH								3 Barrels
Food Science and Technology Laboratory		360 DUCK POND DR VIRGINIA TECH								in the back
SPH		2750 OAK LN VIRGINIA TECH	X							Tues beside Picnic Shelter
Overflow lot		361 DUCK POND DR VIRGINIA TECH								2 Barrels
Bus Stop Overflow										1 Barrel
Greenhouse		101 GARDEN LN VIRGINIA TECH								2 Barrels
Washington Street										3 cans
Kent Street										1 can 1 Big Belly
Bookstore Parking Lot										1 can 1 Big Belly
Mailroom		1425 MAIN ST BLACKSBURG								2 cans 3 Big Belly
Plaza										2 cans 5 Big Belly
Squires Student Center	Parking Lot/Media Lot	290 COLLEGE AVE VIRGINIA TECH								4 cans
Thomas Conner										4 cans
Mail										4 cans
Drill Field Bus Stop										2 cans 1 Big Belly
McBryde Hall		225 STANGER ST VIRGINIA TECH								3 cans 5 Big Belly
Major Williams Hall		220 STANGER ST VIRGINIA TECH								4 cans
Powerhouse										1 can
Shanks Hall		181 TURNER ST NW VIRGINIA TECH								3 cans
Upper Stanger										1 can
Surge Space Building		400 STANGER ST VIRGINIA TECH								1 can 1 Big Belly
Perry Street			X							Tuesdays 1 can 1 Big Belly
B Lot right side				X						Tuesdays 3 cans
Durham Hall		1145 PERRY ST VIRGINIA TECH								3 cans
West Campus			X							Tues 1 can 2 Big Belly 1 @ map/post
B Lot left side			X							Tues 11 barrels
Stanger Street Bus Stop										1 Big Belly
Visitors & Undergraduate Admissions Center		925 PRICES FORK RD VIRGINIA TECH	X							Tues 4 cans 1 Big Belly
Ictas										1 Big Belly
Toward Burress										4 cans 1 Big Belly
Burchard Hall	Plaza	1327 PERRY ST VIRGINIA TECH	X							Monday 3 Big Belly
Williams Hall	Behind building	890 DRILLFIELD DR VIRGINIA TECH	X							Tues 6 cans
Hahn Hall - South Wing		800 WEST CAMPUS DR VIRGINIA TECH								2 Barrels
Wright House		765 WEST CAMPUS DR VIRGINIA TECH								2 cans 1 Barrel
Saunders Hall		490 WEST CAMPUS DR VIRGINIA TECH								1 can
Drill Field Gym Side										1 can 6 Big Belly
Dorms Campbell & Pritchard										3 Barrels
Dietrick Dining Hall	Parking Lot	285 AG QUAD LN VIRGINIA TECH								2 barrels and 1 Big Belly
Dietrick Dining Hall		285 AG QUAD LN VIRGINIA TECH								6 Big Belly
Latham Hall	& Hutcheson	220 AG QUAD LN VIRGINIA TECH		X						Mon & Thurs 2 cans
Cochrane Hall	West End Market	770 WASHINGTON ST SW VIRGINIA TECH								5 Big Belly
Harper Hall	Lot	240 WEST CAMPUS DR VIRGINIA TECH								2 Barrels
Cochrane Hall		770 WASHINGTON ST SW VIRGINIA TECH								1 Big Belly
West Campus										1 can 1 Big Belly
DuckPond - Presidents House										2 cans 4 Big Belly
The Cage Lot										4 cans
Vet Med										9 cans
Coliseum Lot			X							1 can 4 Big Belly Mon & Thurs
Stadium in the front			X							Mon & Thurs 3 Big Belly
Stadium Lot			X							Mon & Thurs 14 cans
Southgate employee lot										5 Barrels 1 Big Belly
Sterrett/Grounds/Central Stores			X							4 Barrel 2 cans Tues & Thurs
Chicken Hill			X							12 Barrels 1 Big Belly
Stadium Woods										3 Barrels
Map at Southgate										1 Barrel
TinCity										4 Barrels
Smithfield										3 Barrels
Moore House										1 cart
Litton Reaves										barrel and 1 Big Belly

LOCATIONS ARE IN PARKING LOTS AND ALONG PATHWAYS AND MAY ADJUST SLIGHTLY DUE TO NEEDS AND OR PHYSICAL CHANGES TO PATHS ETC.

SCOPE OF WORK INCLUDES 13 RECYCLE LOCATIONS (HAND SORTED) LOCATED IN VARIOUS PARKING LOTS AND TRASH CANS ARE SERVICED BEFORE, DURING HALFTIME AND AFTER COMPLETION OF SCHEDULED HOME FOOTBALL GAMES. THERE ARE 21 8-YARD FRONTLOADS DEPLOYED TO VARIOUS PARKING LOTS 2 WEEKS PRIOR TO HOME FOOTBALL GAMES AND SERVICED 2 DAYS PRIOR AND 2 DAYS POST HOME FOOTBALL GAMES. PARKING LOT LOCATIONS ARE LISTED ABOVE IN GREEN.



Section 4

General Information Form + Addendums

Customer #	Acct Name	Address	Pickup Days	Can Size	
3374	Visitors Center	901 Prices Fork Rd	Thurs	8	Frontload
4837	West Campus Drive	West Campus Dr	Tues & Fri	8	Frontload
89359	VT-0 Inn @ Tech	901 Prices Fork Rd	Monday(EOW)	Comp	
51011	VT-1	Cochrane Dining Hall	Tues & Fri	Comp	
51037	VT-10	Squires Student Ctr	M-W-F	Comp	
51045	VT-11	Vet Med Phase III	Wed	30yd	Rolloff
51052	VT-12	Vet Med	Fri	20yd	Rolloff
51052	VT-13	CMMID	Tues	8yd	Frontload
51078	VT-15 Landsdown	112 Landsdown St	On Call	20yd	Rolloff
51052	VT-16	Vet Med	M-W-F	30yd	Rolloff
51052	VT-17 - VET MED	Sterret Facilities	W	30yd	Rolloff
51060	VT-18	Plant Pathology	Tues & Fri	30yd	Rolloff
60434	VT-2	Special Purpose Housing	M-W-F	8yd	Frontload
51052	VT-21	Kentland Farms	On Call	30yd	Rolloff
51102	VT-22 Civil Engineering	255 Inventive Ln	On Call	30yd	Rolloff
51052	VT-23	Maintenance	Tues & Fri	30yd	Rolloff
51243	VT-24	Sheffield Student Hall	Mon & Thur	8yd	Frontload
51052	VT-25	Dairy Barns	Tues & Fri	8yd	Frontload
51037	VT-27	Squires Student Ctr	M-W-F	6yd	Frontload
52936	VT-28	McComas Hall Rec	M & Thur	8yd	Frontload
51011	VT-3	Detrick Dining Hall	Tues & Fri	Comp	
55970	VT-32	Durham Hall	On Call	30yd	Rolloff
62570	VT-34	Coliseum (2 cans)	M-W-F	8yd	Frontload
67157	VT-37	Special Purpose Housing	M-Thurs-S	8yd	Frontload
67157	VT-38	Special Purpose Housing	M-Thurs-S	8yd	Frontload
67157	VT-39	Special Purpose Housing	M-Thurs-S	8yd	Frontload
51029	VT-4	Donaldson Brown Hall	1/2wks	Comp	
67157	VT-40	Special Purpose Housing	M-Thurs-S	8yd	Frontload
67157	VT-41	Special Purpose Housing	M-Thurs-S	8yd	Frontload
67157	VT-42	Special Purpose Housing	M-Thurs-S	8yd	Frontload
67157	VT-43	Special Purpose Housing	M-Thurs-S	8yd	Frontload
67157	VT-44	Special Purpose Housing	M-Thurs-S	8yd	Frontload
60483	VT-45	Fish Hatchery	Wed	4yd	Frontload
67157	VT-45	Special Purpose Housing	M-W-F	8yd	Frontload
60483	VT-46	Prices Fork RSC	W	4yd	Frontload
60483	VT-47 Bear Pen	0 Plantation Rd	W	6yd	Frontload
70953	VT-48	Tin City	W	4yd	Frontload
60483	VT-49 Swine Center	0 Plantation Rd	W	4yd	Frontload
51011	VT 6	Owens Dining Hall	M & Thur	Comp	
60483	VT-51 Campbell Arena	0 Plantation Rd	W	4yd	Frontload
60483	VT-52 Coal & Mineral	0 Plantation Rd	W	4yd	Frontload
60483	VT-53 Copenhagen	0 Plantation Rd	W	4yd	Frontload
60483	VT-54 Shorter Farm #1	Shorter Farm	W	4yd	Frontload
60483	VT-55 Seed Shack	1008 Old Mill Rd	W	6yd	Frontload
60483	VT-56 Shorter Farm # 2	0 Old Mill Rd	W	4YD	Frontload
756747	VT-58 Electric Svc	601 Energy Dr	M-W-F	8yd	Frontload



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76323 VT – 59	Research & Demons	W	6yd	Frontload
77412 VT – 61	Greenhouse	Thur	8yd	Frontload
79806 VT – 62	LiveStock Arena	1/2wks	8yd	Frontload
86058 VT – 63	Randolph Hall	5Days	8yd	Frontload
87494 VT – 64	Turkey research	On Call	6yd	Frontload
87502 VT – 65 Unmanned System	Plantation Rd	Wed	6yt	Frontload
443 VT – 66	Wallace Hall	W	6yd	Frontload
1157 VT – 68 Electric Service	601 Energy Dr	On Call	30yd	Rolloff
1450 VT – 69 Surge Bldg	Barger Toms Creek	Tues & Fri	8yd	Frontload
51011 VT – 7	Food Processing	Thurs	Comp	
443 VT – 70 Basketball Facility	Washington St	M-W- F	8yd	Frontload
443 VT – 72 Center for Arts (A)	Alumni Mall	Thurs	8yd	Frontload
443 VT – 72 Center for Arts (B)	Alumni Mall	Thurs	8yd	Frontload
443 VT – 73	Habbi Building	Tues	8yd	Frontload
51011 VT – 8	Pritchard Hall	Wed	Comp	
51011 VT – 9	Ambler Johnson Hall	Wed	Comp	



Section 4

General Information Form + Addendums

ADDENDUM # 6 TO RFP # 0060970A

VIRGINIA POLYTECHNIC INSTITUTE AND STATE UNIVERSITY (Virginia Tech)
 Procurement Department (MC 0333)
 North End Center, Suite 2100
 300 Turner Street NW
 Blacksburg, Virginia 24061

DATE	DUE DATE AND HOUR
October 26, 2020	November 11, 2020 @ 3:00pm

ADDRESS ALL INQUIRIES AND CORRESPONDENCE TO: Reed Nagel
 E-MAIL ADDRESS: nagelr@vt.edu TELEPHONE NUMBER (540) 231-5240
 FAX NUMBER (540) 231-9628 AFTER HOUR MESSAGES (540) 231-6221

Waste Management Services

1. The previous addendum had an error in the due date. The due date for this solicitation is November 11, 2020 @ 3:00pm.
2. At this time the inquire period has closed. Any further concerns can be addressed during negotiations.
3. All other terms and conditions remain the same.

I acknowledge that I have read and understand this addendum in its entirety.

Abigail Garces

Signature

11/10/2020
 Date



Section 4

General Information Form + Addendums

ADDENDUM # 7 TO RFP # 0060970A

VIRGINIA POLYTECHNIC INSTITUTE AND STATE UNIVERSITY (Virginia Tech)
 Procurement Department (MC 0333)
 North End Center, Suite 2100
 300 Turner Street NW
 Blacksburg, Virginia 24061

DATE	DUE DATE AND HOUR
November 2, 2020	November 13, 2020 @ 3:00pm

ADDRESS ALL INQUIRIES AND CORRESPONDENCE TO: Reed Nagel
 E-MAIL ADDRESS: nagelr@vt.edu TELEPHONE NUMBER (540) 231-5240 FAX
 NUMBER (540) 231-9628 AFTER HOUR MESSAGES (540) 231-6221

Waste Management Services

1. Attached is a finalized route sheet.
2. At this time the inquire period has closed. Any further concerns can be addressed during negotiations.
3. The due date has been changed from **November 11, 2020 @ 3:00pm** to **November 13, 2020 @ 3:00pm**
4. All other terms and conditions remain the same.

I acknowledge that I have read and understand this addendum in its entirety.

Blaugh Garner

11/10/2020

Signature

Date



Section 4

General Information Form + Addendums

VTR7 ROUTE All Rear loads except when designated as Frontload										
Buildings/Location			1 day	2days	3days	4days	5days	6days	7days	NOTES
Aggie Quad Lane under crossover back to Smythe and Hutcheson		250 DRILLFIELD DR VIRGINIA TECH					X			3 yard on casters at Aggie Quad & 2 - 8 yards at Smythe & 1 - 8 yard at Hutcheson
Dietrick Dining Hall		285 AG QUAD LN VIRGINIA TECH			X					1 Trash 1 cardboard
Saunders Hall	Loading Dock	490 WEST CAMPUS DR VIRGINIA TECH					X			6 yard on casters
Price Hall		170 DRILLFIELD DR VIRGINIA TECH					X			1 cart behind wooden bin
Campbell Hall		300 DRILLFIELD DR VIRGINIA TECH						X		2 carts in breeze way
War Memorial Gymnasium	Gym	370 DRILLFIELD DR VIRGINIA TECH						X		2- 8 yards 3 frontloads
Owens Dining Hall		150 KENT ST VIRGINIA TECH						X		2- 8 yards
Newman Library	Bookstore	560 DRILLFIELD DR VIRGINIA TECH						X		2 cart loading dock
Newman Library		560 DRILLFIELD DR VIRGINIA TECH						X		8 yard (5day wk changed due to volume)
Torgersen Hall		620 DRILLFIELD DR VIRGINIA TECH					X			1 cart
Patton Hall		750 DRILLFIELD DR VIRGINIA TECH					X			1 cart
Johnston Student Center		920 WEST CAMPUS DR VIRGINIA TECH					X			8 yard
Derring Hall		1405 PERRY ST VIRGINIA TECH					X			8 yard
Bishop-Favrao Hall		1345 PERRY ST VIRGINIA TECH					X			8 yard construction
Cowgill Hall		1325 PERRY ST VIRGINIA TECH					X			Roll off
Whittemore Hall		1185 PERRY ST VIRGINIA TECH					X			2- 3yard
Durham Hall		1145 PERRY ST VIRGINIA TECH					X			1 cart down ramp
ICTAS A		1991 KRAFT DR VIRGINIA TECH					X			2 carts in garage door
Burruss Hall		800 DRILLFIELD DR VIRGINIA TECH					X			1 cart loading dock
McBryde Hall		225 STANGER ST VIRGINIA TECH					X			Frontload due to construction
Old Security Building	Rescue Squad	310 STANGER ST VIRGINIA TECH					X			3 yard on casters
Shanks Hall	& Thomas	181 TURNER ST NW VIRGINIA TECH						X		2-8 yard
Black Box theatre		200 COLLEGE AVE VIRGINIA TECH					X			college avenue 2 carts
Graduate Life Center at Donaldson Brown		155 OTEY ST NW VIRGINIA TECH					X			8 yard
Moore House (Psychological Services Center)		3110 PRICES FORK RD VIRGINIA TECH								1 cart
New Classroom Building		1455 PERRY ST VIRGINIA TECH								2 carts
Buildings/Location			1 day	2days	3days	4days	5days	6days	7days	NOTES
Media Annex	Media Lot	130 OTEY ST NW VIRGINIA TECH					X			3 yard on casters
Miles Hall		410 WASHINGTON ST SW VIRGINIA TECH						X		two 8 yard
Pritchard Hall		630 WASHINGTON ST SW VIRGINIA TECH						X		2-8 yard
O'Shaughnessy Hall		530 WASHINGTON ST SW VIRGINIA TECH						X		8 yard and Frontload
Payne Hall		600 WASHINGTON ST SW VIRGINIA TECH						X		2- 8 yard
Cochrane Hall	West End Market	770 WASHINGTON ST SW VIRGINIA TECH						X		8 yard & 3 Frontloads
Cheatham Hall		310 WEST CAMPUS DR VIRGINIA TECH					X			1 cart inside room on loading dock loose bags
Engel Hall		340 WEST CAMPUS DR VIRGINIA TECH					X			1 cart loading dock
Hillcrest Hall		385 WEST CAMPUS DR VIRGINIA TECH					X			1- 6 yard
Litton-Reaves hall		175 WEST CAMPUS DR VIRGINIA TECH					X			Roll off
Bioinformatics Facility Phase 1	VBI	1015 LIFE SCIENCE CIR VIRGINIA TECH					X			Frontload 8 yard
Ictas II		1075 LIFE SCIENCE CIR VIRGINIA TECH					X			2 carts inside loading dock
Rector Field House		380 SPRING RD VIRGINIA TECH		X						2- 6 yard
Food Science and Technology Laboratory		360 DUCK POND DR VIRGINIA TECH		X						8 yard upper loading dock & 8 yard at back
Alphin-Stuart Arena	Horse Barn	500 PLANTATION RD VIRGINIA TECH	X							8 yard frontload
Golf Course Club House		1085 DUCK POND DR VIRGINIA TECH	X							6 yard shop
Prices Fork Anerobe Lab		1410 PRICES FORK RD BLACKSBURG			X					1 cart
Airport Terminal		1601 RESEARCH CENTER DR VIRGINIA TECH	X							6 yard
Brooks Center		1650 RESEARCH CENTER DR BLACKSBURG		X						Frontload
Health & Safety Building		675 RESEARCH CENTER DR VIRGINIA TECH			X					3 yard back loading dock
Burrows-Burleson Tennis Center		570 Beamer Way VIRGINIA TECH			X					4 yard on casters
Turfgrass Research Center		615 SOUTHGATE DR VIRGINIA TECH	X							6 yard
VTLs Building	Records Management	1701 KRAFT DR VIRGINIA TECH	X							3 yard
Old Kmart		1425 Main St BLACKSBURG		X						8 yard Frontload
Southgate Center	Police Department	330 STERRETT DR VIRGINIA TECH					X			6 yard
Sterrett Center		230 STERRETT DR VIRGINIA TECH					X			2- 4 yard
Central Store		185 STERRETT DR VIRGINIA TECH			X					2 barrels inside dock
Motor Pool		255 STERRETT DR VIRGINIA TECH			X					6 barrels inside building
Life Sciences I Facility		970 WASHINGTON ST SW VIRGINIA TECH					X			8 yard
Hahn-Hurst Basketball Practice Facility		605 WASHINGTON ST SW VIRGINIA TECH					X			2 - 8 yard frontloads



Section 4

General Information Form + Addendums

Comingle Rear Loads Transported to Sterrett to a 30 yard Rolloff										
Buildings/Location	AKA	Address	1 day	2days	3days	4days	5days	6days	Month	NOTES
Overflow Lot		361 DUCK POND DR VIRGINIA TECH						X		2 Frontloads
Hillcrest Hall		385 WEST CAMPUS DR VIRGINIA TECH						X		1 Frontload
Cochrane Hall	Westend Market	770 WASHINGTON ST SW VIRGINIA TECH						X		1 Frontload
Harper Hall		240 WEST CAMPUS DR VIRGINIA TECH						X		1 Frontload
Ambler Johnston Hall - East Wing		700 WASHINGTON ST SW VIRGINIA TECH						X		2 Frontloads
Hutcheson Hall		250 DRILLFIELD DR VIRGINIA TECH						X		1 Frontload
Smyth Hall		185 AG QUAD LN VIRGINIA TECH						X		1 Frontload
Payne Hall		600 WASHINGTON ST SW VIRGINIA TECH						X		1 Frontload - East end of Slusser
Eggleston Hall - Main Wing		440 DRILLFIELD DR VIRGINIA TECH						X		1 Frontload - Gym
Owens Dining Hall		150 KENT ST VIRGINIA TECH						X		1 Frontload - Lot
Graduate Life Center at Donaldson Brown		155 OTEY ST NW VIRGINIA TECH						X		1 Frontload - side facing bookstore
Squires Student Center		290 COLLEGE AVE VIRGINIA TECH						X		1 Frontload - Loading dock B
Moss Arts Center		190 ALUMNI MALL VIRGINIA TECH						X		1 Frontload- Service Drive
Skelton Conference Center		901 PRICES FORK RD VIRGINIA TECH						X		1 Frontload- Loading Dock set backward
Thomas Hall		191 TURNER ST NW VIRGINIA TECH						X		1 Frontload - print shop slab
Shanks Hall		181 TURNER ST NW VIRGINIA TECH						X		1 Frontload
University Club		100 OTEY ST SW VIRGINIA TECH						X		1 Frontload - Lot
Miles Hall		410 WASHINGTON ST SW VIRGINIA TECH						X		1 Frontload - Service Drive
Lee Hall		570 WASHINGTON ST SW VIRGINIA TECH						X		1 Frontload- Service Drive
Pritchard Hall		630 WASHINGTON ST SW VIRGINIA TECH						X		1 Frontload - Service Drive
O'Shaughnessy Hall		530 WASHINGTON ST SW VIRGINIA TECH						X		1 Frontload
Hahn-Hurst Basketball Practice Facility		605 WASHINGTON ST SW VIRGINIA TECH							2 times	1 Frontload - Lot
Merryman Athletic Facility		165 SPRING RD VIRGINIA TECH							2 times	1 Frontload - Jameson Center
CRC		1861 Pratt Drive, Blacksburg							1 time	1 Frontload - 1861 Pratt Drive
Old Kmart		1425 Main St BLACKSBURG							2 times	1 Frontload - Lot
SPH		2750 OAK LN VIRGINIA TECH							2 times	8 Frontloads
COMINGLE ROLLOFFS RECYCLE On-Call										
Owens Dining Hall		150 KENT ST VIRGINIA TECH								Compactor
Dietrick Dining Hall		285 AG QUAD LN VIRGINIA TECH								Compactor
Lavery Hall		430 OLD TURNER ST VIRGINIA TECH								1
Sterrett Center	Maintenance Building	230 STERRETT DR VIRGINIA TECH								1



Section 4

General Information Form + Addendums

		Cardboard									NOTES
Buildings/Location		Address	1 day week	2days week	3days week	4days week	5days week	6days week	7 days week	Monthly	
Overflow Lot		361 DUCK POND DR VIRGINIA TECH			X						1 Frontload
Human & Agricultural Biosciences Bldg 1	HABBI	1230 WASHINGTON ST SW VIRGINIA TECH			X						1 Frontload
Cochrane Hall	West End Market	770 WASHINGTON ST SW VIRGINIA TECH			X						2 Frontloads
Squires Student Center		290 COLLEGE AVE VIRGINIA TECH			X						1 Frontload Loading Dock A
Moss Arts Center		190 ALUMNI MALL VIRGINIA TECH	X								1 Frontload Service Drive
Randolph Hall		460 OLD TURNER ST VIRGINIA TECH			X						1 Frontload - back of the building
Lavery Hall		430 OLD TURNER ST VIRGINIA TECH			X						2 Frontloads Loading Dock
The Inn at Virginia Tech		901 PRICES FORK RD VIRGINIA TECH			X						1 Frontload
Visitors & Undergraduate Admissions Center		925 PRICES FORK RD VIRGINIA TECH								1 time	1 Frontload
Merryman Athletic Facility		165 SPRING RD VIRGINIA TECH									1 Frontload



Section 4

General Information Form + Addendums

VTR5 CARDBOARD CARTS										
Buildings/Location		Address	1 day	2days	3days	4days	5days	6days	Month	NOTES
Brooks Center		1650 RESEARCH CENTER DR BLACKSBURG					X			8 Yard Front Load
Airport Terminal		1601 RESEARCH CENTER DR VIRGINIA TECH					X			Cart
Health & Safety Building		675 RESEARCH CENTER DR VIRGINIA TECH								CALL IN
Cassell Coliseum		675 WASHINGTON ST SW VIRGINIA TECH					X			
Vet Med Phase 1	Vet Med	285 DUCK POND DR VIRGINIA TECH					X			
Food Science and Technology Laboratory		360 DUCK POND DR VIRGINIA TECH					X			
Bioinformatics Facility Phase 1	Bioinformatics	1015 LIFE SCIENCE CIR VIRGINIA TECH					X			
Litton-Reaves Hall		175 WEST CAMPUS DR VIRGINIA TECH					X			
Ictas II		1075 LIFE SCIENCE CIR VIRGINIA TECH					X			inside building
Wallace Hall		295 WEST CAMPUS DR VIRGINIA TECH					X			
Hillcrest Hall		385 WEST CAMPUS DR VIRGINIA TECH					X			
Rector Field House		380 SPRING RD VIRGINIA TECH					X			
New Residence Hall East - Payne Site		590 WASHINGTON ST SW VIRGINIA TECH					X			
Cheatham Hall		310 WEST CAMPUS DR VIRGINIA TECH					X			inside building
Engel Hall		340 WEST CAMPUS DR VIRGINIA TECH					X			inside building
Latham Hall		220 AG QUAD LN VIRGINIA TECH					X			under bridge
Hutcheson Hall		250 DRILLFIELD DR VIRGINIA TECH					X			2 behind
Saunders Hall	& Price	490 WEST CAMPUS DR VIRGINIA TECH					X			
Dietrick Dining Hall		285 AG QUAD LN VIRGINIA TECH					X			
Ambler Johnston Hall - East Wing		700 WASHINGTON ST SW VIRGINIA TECH					X			
War Memorial Gymnasium	Gym	370 DRILLFIELD DR VIRGINIA TECH					X			Frontload
Newman Library	Bookstore	560 DRILLFIELD DR VIRGINIA TECH					X			
Owens Dining Hall		150 KENT ST VIRGINIA TECH					X			
Graduate Life Center at Donaldson Brown		155 OTEY ST NW VIRGINIA TECH					X			Behind Building
Patton Hall		750 DRILLFIELD DR VIRGINIA TECH					X			
Williams Hall		890 DRILLFIELD DR VIRGINIA TECH					X			
Derring Hall		1405 PERRY ST VIRGINIA TECH					X			
Johnston Student Center		920 WEST CAMPUS DR VIRGINIA TECH					X			
Bishop-Favaro Hall		1345 PERRY ST VIRGINIA TECH					X			
Cowgill Hall		1325 PERRY ST VIRGINIA TECH					X			
Whittemore Hall		1185 PERRY ST VIRGINIA TECH					X			
Durham Hall		1145 PERRY ST VIRGINIA TECH					X			
Ictas A		1991 KRAFT DR VIRGINIA TECH					X			
Military Building / Laundry		320 STANGER ST VIRGINIA TECH					X			
Old Security Building	Rescue Squad	310 STANGER ST VIRGINIA TECH					X			
McBryde Hall		225 STANGER ST VIRGINIA TECH					X			
Burruss Hall		800 DRILLFIELD DR VIRGINIA TECH					X			
Torgersen Hall		620 DRILLFIELD DR VIRGINIA TECH					X			
Liberal Arts Building	PAB	200 STANGER ST VIRGINIA TECH					X			
Upper Quad		Pierce, Lane, Major Williams area					X			
Henderson Hall		195 ALUMNI MALL VIRGINIA TECH					X			
Graduate Life Center at Donaldson Brown	Front	155 OTEY ST NW VIRGINIA TECH					X			
Media Building		101 DRAPER RD NW VIRGINIA TECH					X			
Lee Hall	& Pritchard	570 WASHINGTON ST SW VIRGINIA TECH					X			
Hahn-Hurst Basketball Practice Facility		605 WASHINGTON ST SW VIRGINIA TECH					X			Frontload
Saunders Hall	& Price	490 WEST CAMPUS DR VIRGINIA TECH					X			
Southgate Center		330 STERRETT DR VIRGINIA TECH					X			
Southgate Center	Police Department	330 STERRETT DR VIRGINIA TECH					X			
Sterrett Center		230 STERRETT DR VIRGINIA TECH					X			8 yard & 4 yard
Newman Library		560 DRILLFIELD DR VIRGINIA TECH		X						Wed & Friday
Golf Course Club house		1085 DUCK POND DR VIRGINIA TECH								
Print Shop		1425 MAIN ST BLACKSBURG	X							Wed
Warehouse		Industrial Drive Bookstore area	X							books Tuesday
Warehouse		Landsdown St. CNS warehouse	X							Wed
Electric Service Facility		601 ENERGY DR VIRGINIA TECH		X						Tues & Friday
VTLS Building	Records Management	1701 KRAFT DR VIRGINIA TECH		X						Tues & Friday
Prices Fork Anerobe Lab		1410 PRICES FORK RD BLACKSBURG	X							Tuesdays



Section 4

General Information Form + Addendums

		VTR8 ROUTE							NOTES
Buildings/Location		Address	1 day	2days	3days	4days	5days	6days	
Parking Services		605 RESEARCH CENTER DR VIRGINIA TECH							3 Barrels
Food Science and Technology Laboratory		360 DUCK POND DR VIRGINIA TECH							in the back
SPH		2750 OAK LN VIRGINIA TECH	X						Tues beside Picnic Shelter
Overflow lot		361 DUCK POND DR VIRGINIA TECH							2 Barrels
Bus Stop Overflow									1 Barrel
Greenhouse		101 GARDEN LN VIRGINIA TECH							2 Barrels
Washington Street									3 cans
Kent Street									1 can 1 Big Belly
Bookstore Parking Lot									1 can 1 Big Belly
Mallroom		1425 MAIN ST BLACKSBURG							2 cans 3 Big Belly
Plaza									2 cans 5 Big Belly
Squires Student Center	Parking Lot/Media Lot	290 COLLEGE AVE VIRGINIA TECH							4 cans
Thomas Conner									3 cans
Mall									4 cans
Drill Field Bus Stop									2 cans 1 Big Belly
McBryde Hall		225 STANGER ST VIRGINIA TECH							3 cans 5 Big Belly
Major Williams Hall		220 STANGER ST VIRGINIA TECH							4 cans
Powerhouse									1 can
Shanks Hall		181 TURNER ST NW VIRGINIA TECH							3 cans
Upper Stanger									1 can
Surge Space Building		400 STANGER ST VIRGINIA TECH							1 can 1 Big Belly
Perry Street			X						Tuesdays 1 can 1 Big Belly
B Lot right side			X						Tuesdays 3 cans
Durham Hall		1145 PERRY ST VIRGINIA TECH							3 cans
West Campus			X						Tues 1 can 2 Big Belly 1 @ map/post
B Lot left side			X						Tues 11 barrels
Stanger Street Bus Stop									1 Big Belly
Visitors & Undergraduate Admissions Center		925 PRICES FORK RD VIRGINIA TECH	X						Tues 4 cans 1 Big Belly
Ictas									1 Big Belly
Toward Burress									4 cans 1 Big Belly
Burchard Hall	Plaza	1327 PERRY ST VIRGINIA TECH	X						Monday 3 Big Belly
Williams Hall	Behind building	890 DRILLFIELD DR VIRGINIA TECH	X						Tues 6 cans
Hahn Hall - South Wing		800 WEST CAMPUS DR VIRGINIA TECH							2 Barrels
Wright House		765 WEST CAMPUS DR VIRGINIA TECH							2 cans 1 Barrel
Saunders Hall		490 WEST CAMPUS DR VIRGINIA TECH							1 can
Drill Field Gym Side									1 can 6 Big Belly
Dorms Campbell & Pritchard									3 Barrels
Dietrick Dining Hall	Parking Lot	285 AG QUAD LN VIRGINIA TECH							2 barrels and 1 Big Belly
Dietrick Dining Hall		285 AG QUAD LN VIRGINIA TECH							6 Big Belly
Latham Hall	& Hutcheson	220 AG QUAD LN VIRGINIA TECH		X					Mon & Thurs 2 cans
Cochrane Hall	West End Market	770 WASHINGTON ST SW VIRGINIA TECH							5 Big Belly
Harper Hall	Lot	240 WEST CAMPUS DR VIRGINIA TECH							2 Barrels
Cochrane Hall		770 WASHINGTON ST SW VIRGINIA TECH							1 Big Belly
West Campus									1 can 1 Big Belly
DuckPond - Presidents House									2 cans 4 Big Belly
The Cage Lot									4 cans
Vet Med									9 cans
Coliseum Lot			X						1 can 4 Big Belly Mon & Thurs
Stadium in the front			X						Mon & Thurs 3 Big Belly
Stadium Lot			X						Mon & Thurs 14 cans
Southgate employee lot									5 Barrels
Sterrett/Grounds/Central Stores				X					4 Barrel 2 cans Tues & Thurs
Chicken Hill			X						12 Barrels 1 Big Belly
Stadium Woods									3 Barrels
Map at Southgate									1 Barrel
TinCity									4 Barrels
Smithfield									3 Barrels
Moore House									1 cart
Litton Reaves									barrel and 1 Big Belly

LOCATIONS ARE IN PARKING LOTS AND ALONG PATHWAYS AND MAY ADJUST SLIGHTLY DUE TO NEEDS AND OR PHYSICAL CHANGES TO PATHS ETC.

SCOPE OF WORK INCLUDES 13 RECYCLE LOCATIONS (HAND SORTED) LOCATED IN VARIOUS PARKING LOTS AND TRASH CANS ARE SERVICED BEFORE, DURING HALFTIME AND AFTER COMPLETION OF SCHEDULED HOME FOOTBALL GAMES. THERE ARE 21 8-YARD FRONTLOADS DEPLOYED TO VARIOUS PARKING LOTS 2 WEEKS PRIOR TO HOME FOOTBALL GAMES AND SERVICED 2 DAYS PRIOR AND 2 DAYS POST HOME FOOTBALL GAMES. PARKING LOT LOCATIONS ARE LISTED ABOVE IN GREEN. BIG BELLIES ON BEAMER WAY AND WASHINGTON STREET ARE SERVICED DURING AND AFTER EACH HOME FOOTBALL GAME.



Section 4

General Information Form + Addendums

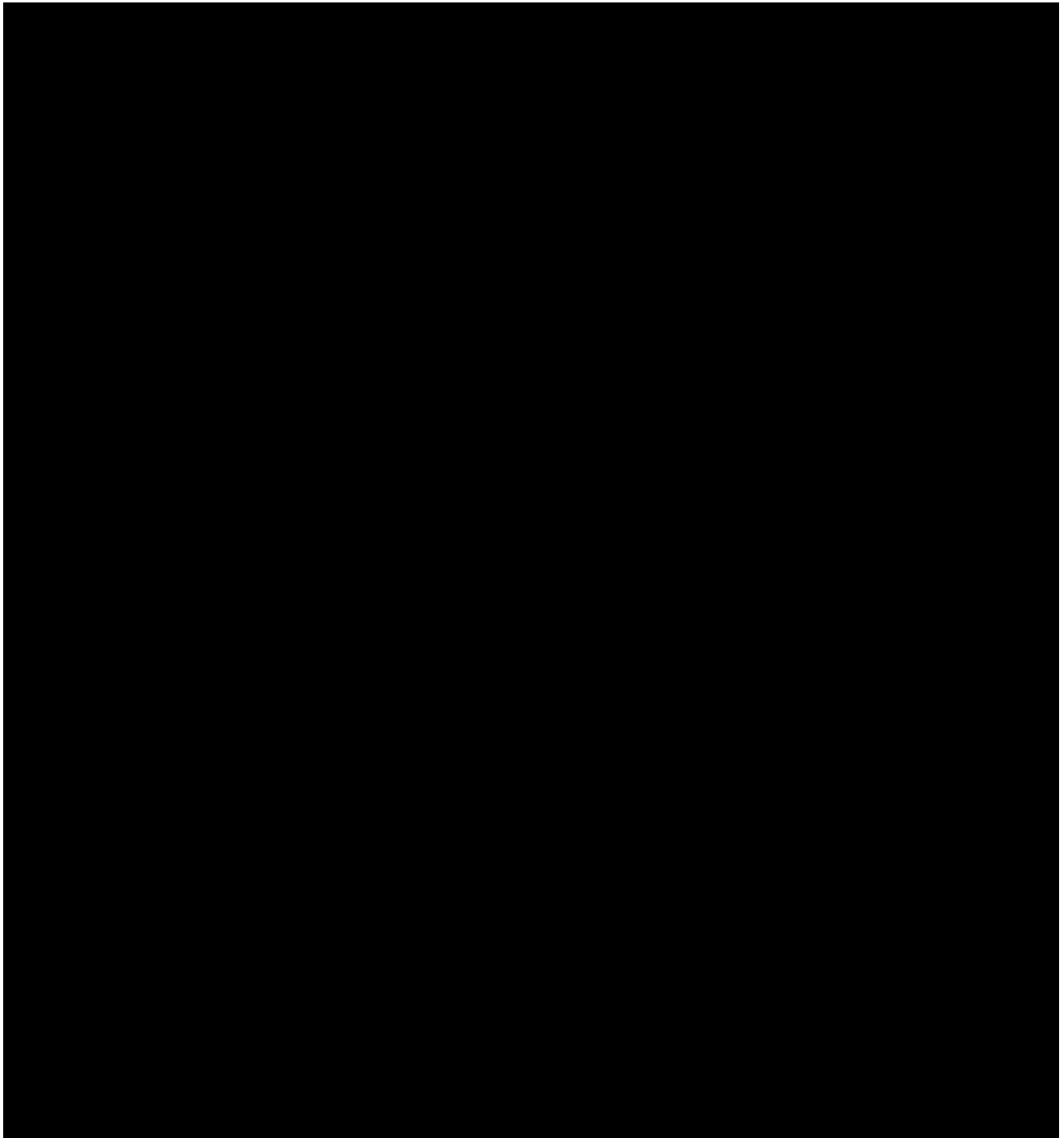
Customer #	Acct Name	Address	Pickup Days	Can Size	
3374	Visitors Center	901 Prices Fork Rd	Thurs	8	Frontload
4837	West Campus Drive	West Campus Dr	Tues & Fri	8	Frontload
89359	VT-0 Inn @ Tech	901 Prices Fork Rd	Monday(EOW)	Comp	
51011	VT-1	Cochrane Dining Hall	Tues & Fri	Comp	
51037	VT - 10	Squires Student Ctr	M-W-F	Comp	
51045	VT-11	Vet Med Phase III	Wed	30yd	Rolloff
51052	VT-12	Vet Med	Fri	20yd	Rolloff
51052	VT -13	CMMID	Tues	8yd	Frontload
51052	VT - 16	Vet Med	M-W-F	30yd	Rolloff
51052	VT - 17 - VET MED	Sterret Facilities	W	30yd	Rolloff
51060	VT - 18	Plant Pathology	Tues & Fri	30yd	Rolloff
60434	VT - 2	Special Purpose Housing	M-W-F	8yd	Frontload
51052	VT -21	Kentland Farms	On Call	30yd	Rolloff
51102	VT -22 Civil Engineering	255 Inventive Ln	On Call	30yd	Rolloff
51052	VT -23	Maintenance	Tues & Fri	30yd	Rolloff
51243	VT - 24	Sheffield Student Hall	Mon & Thur	8yd	Frontload
51052	VT - 25	Dairy Barns	Tues & Fri	8yd	Frontload
51037	VT - 27	Squires Student Ctr	M-W-F	6yd	Frontload
52936	VT - 28	McComas Hall Rec	M & Thur	8yd	Frontload
51011	VT - 3	Detrick Dining Hall	Tues & Fri	Comp	
55970	VT - 32	Durham Hall	On Call	30yd	Rolloff
62570	VT - 34	Coliseum (2 cans)	M-W-F	8yd	Frontload
67157	VT - 37	Special Purpose Housing	M-Thurs-S	8yd	Frontload
67157	VT - 38	Special Purpose Housing	M-Thurs-S	8yd	Frontload
67157	VT - 39	Special Purpose Housing	M-Thurs-S	8yd	Frontload
51029	VT-4	Donaldson Brown Hall	1/2wks	Comp	
67157	VT - 40	Special Purpose Housing	M-Thurs-S	8yd	Frontload
67157	VT - 41	Special Purpose Housing	M-Thurs-S	8yd	Frontload
67157	VT - 42	Special Purpose Housing	M-Thurs-S	8yd	Frontload
67157	VT - 43	Special Purpose Housing	M-Thurs-S	8yd	Frontload
67157	VT - 44	Special Purpose Housing	M-Thurs-S	8yd	Frontload
60483	VT - 45	Fish Hatchery	Wed	4yd	Frontload
67157	VT - 45	Special Purpose Housing	M-W-F	8yd	Frontload
60483	VT - 46	Prices Fork RSC	W	4yd	Frontload
60483	VT - 47 Bear Pen	0 Plantation Rd	W	6yd	Frontload
70953	VT - 48	Tin City	W	4yd	Frontload
60483	VT - 49 Swine Center	0 Plantation Rd	W	4yd	Frontload
51011	VT 6	Owens Dining Hall	M & Thur	Comp	
60483	VT - 51 Campbell Arena	0 Plantation Rd	W	4yd	Frontload
60483	VT - 52 Coal & Mineral	0 Plantation Rd	W	8yd	Frontload
60483	VT - 53 Copenhaver	0 Plantation Rd	W	4yd	Frontload
60483	VT - 54 Shorter Farm #1	Shorter Farm	W	4yd	Frontload
60483	VT - 55 Seed Shack	1008 Old Mill Rd	W	6yd	Frontload
60483	VT - 56 Shorter Farm # 2	0 Old Mill Rd	W	4YD	Frontload
756747	VT - 58 Electric Svc	601 Energy Dr	M-W-F	8yd	Frontload
76323	VT - 59	Research & Demons	W	6yd	Frontload
77412	VT - 61	Greenhouse	Thur	8yd	Frontload
79806	VT - 62	LiveStock Arena	1/2wks	8yd	Frontload
86058	VT - 63	Randolph Hall	5Days	8yd	Frontload
87494	VT - 64	Turkey research	On Call	6yd	Frontload
87502	VT - 65 Unmanned System	Plantation Rd	Wed	6yt	Frontload
443	VT - 66	Wallace Hall	W	6yd	Frontload
1157	VT - 68 Electric Service	601 Energy Dr	On Call	30yd	Rolloff
1450	VT - 69 Surge Bldg	Barger Toms Creek	Tues & Fri	8yd	Frontload
51011	VT - 7	Food Processing	Thurs	Comp	
443	VT - 70 Basketball Facility	Washington St	M-W- F	8yd	Frontload
443	VT - 72 Center for Arts (A)	Alumni Mall	Thurs	8yd	Frontload
443	VT - 72 Center for Arts (B)	Alumni Mall	Thurs	8yd	Frontload
443	VT - 73	Habbi Building	Tues	8yd	Frontload
51011	VT - 8	Pritchard Hall	Wed	Comp	
51011	VT - 9	Ambler Johnson Hall	Wed	Comp	



Section 5

Additional Materials

Sample COI – ACORD Certificate





Section 5

Additional Materials

Authorization to Conduct Business Form

Pursuant to Virginia Code Section 2.2-4311.2 (effective July 1, 2010) each bidder or offeror organized or authorized to transact business in the Commonwealth of Virginia pursuant to Title 13.1 or Title 50 of the Code of Virginia, (1950), as amended, or as otherwise required by law, is required to include in its bid its Virginia State Corporation Commission (SCC) Identification Number. Any bidder or offeror that is not required to be authorized to transact business in the Commonwealth of Virginia as a domestic or foreign business entity under Title 13.1 or Title 50 or as otherwise required by law is required to include in its bid or proposal a statement describing why the bidder is not required to be so authorized.

Please complete the following:

A. X Bidder is a Virginia business entity organized and authorized to transact business in Virginia and such bidder's SCC Identification Number is .

B. _____ Bidder is an out-of-state (foreign) business entity authorized to transact business in Virginia and such bidder's SCC Identification Number is _____.

C. _____ Bidder does not have an Identification Number issued to it by the SCC and such bidder is not required to be authorized to transact business in Virginia by the SCC for the following reason(s):

Please attach additional sheets of paper if you need more space to explain why such bidder is not required to be authorized to transact business in Virginia.



Section 5
Additional Materials

E-Verify Certificate

Welcome
Altman Teresa

Company
Meridian Waste Acquisitions, LLC

User ID
ATER4501

HOMECASESPROFILECOMPANYREPORTSRESOURCESLOG OUT

Company Information

Company Name

Meridian Waste Acquisitions, LLC

Company ID Number

Doing Business As (DBA) Name

Meridian Waste

DIINS Number

Physical Location

Address 1

5925 Carnegie Way

Address 2

Suite 370

City

Charlotte

State

NC

Zip Code

28209

County

MECKLENBURG

Mailing Address

Address 1

--

Address 2

--

City

--

State

--

Zip Code

--

Additional Information

Employer Identification Number

Administrator

--

Organization Designation

Employer Category

None of these categories apply

View / Edit

Total Number of Employees

100 to 499

Parent Organization

--

NAICS Code

562 - WASTE MANAGEMENT AND
REMEDICATION SERVICES

View / Edit

Total Hiring Sites

7

View / Edit

Total Points of Contact

2

View / Edit

View Original MOU Template

View MOU

99



Section 5 Additional Materials

Certificate of Good Standing – Meridian Waste Virginia, LLC

Commonwealth of Virginia



State Corporation Commission

CERTIFICATE OF FACT

I Certify the Following from the Records of the Commission:

That Meridian Waste Virginia, LLC is duly organized as a limited liability company under the law of the Commonwealth of Virginia;

That the limited liability company was formed on April 5, 2017; and

That the limited liability company is in existence in the Commonwealth of Virginia as of the date set forth below.

Nothing more is hereby certified.



Signed and Sealed at Richmond on this Date:

April 1, 2020

A handwritten signature in black ink, reading "Joel H. Peck".

Joel H. Peck, Clerk of the Commission

Negotiation Summary

1. As part of Virginia Tech standard procedures, all awarded contracts will be publicly posted on an online contracts portal. Is there any information included that would be used to identify or harm a person's identity, finances or personal information? If so, please provide a redacted copy of your proposal.
No
2. Are there any additional financial or value-added incentives you would like to offer at this time?
Meridian Waste has thoroughly inspected the Virginia Tech campus investing significant time and research to identify and propose cost-saving as well as safety-oriented collection measures included and thoroughly outlined in the proposal as well discussed in the interview with the Committee on Wednesday, January 20, 2021.
3. Are there any additional forms or documents that you will require to be incorporated into the contract documents? If so, please submit.
Yes, as required in the RFP, Meridian Waste will name Virginia Tech and the Commonwealth of Virginia as an additional insured with respect to goods and services being procured. Meridian Waste will also provide Virginia Tech proof of all insurance and employer information that is required.
4. Does Meridian Waste agree to provide monthly invoices with payment due thirty (30) days after receipt of invoice or goods/services, whichever is later?
Yes
5. Do you agree that you will be performing services as an Independent Contractor, Company, Corporation or other business entity and are not an employee of Virginia Tech or any other Commonwealth Entity?
Yes
6. Do you further agree that Virginia Tech will not withhold any income taxes from its payments to contractors nor will it provide any employment benefits to the contractor or contractor's employees?
Yes
7. End of Contract Service Transition Expectations: If or when a transition of service to another provider is required (end of contract life or otherwise), the university would require the incumbent firm to cooperative fully in a successful transition of services. Explain any requirements your firm might have in preparing for such a transition of services. Additionally, please indicate your willingness to establish a transition plan alongside the new provider of service which may include but not be limited to sharing important data and/or existing service information via a cooperative knowledge transfer process.
Yes, should a transition of service take place, Meridian Waste will work with the new vendor to assure a successful transition. Meridian Waste will work with the new provider and Virginia Tech stakeholders to confirm there is a mobilization plan in place that meets Virginia Tech's transition expectations.
8. Do you agree that the initial contract period shall be five years?
Yes
9. Upon completion of the initial contract period, does Meridian Waste agree that the contract may be renewed by Virginia Tech upon written agreement of both parties for two (2) five year periods, under the terms of the current contact?
Yes

10. If awarded a contract, do you agree to limit price increases to no more than the increase in the Consumer Price Index, CPI-W, All Items category for the latest twelve (12) months for which statistics are available at the time of renewal or 3 percent, whichever is less?

Yes

11. If awarded a contract, are you willing to hold prices firm for the initial contract period?

Meridian Waste would negotiate any price increases with Virginia Tech beginning in year 3 of the contract.

12. Will Meridian Waste agree to participate in the Wells One AP Control Payment System?

Yes, Meridian Waste is already enrolled in the system as a Virginia Tech vendor.

13. Please describe your quickest turn-around time if emergency services are needed.

With steadfast reliability, Meridian Waste will continue to accommodate Virginia Tech's frequent modifications to service and upcoming demands within the same day, no more than 2-4 hours from communication with Virginia Tech personnel. The local Meridian Waste office is located only 7 miles from campus allowing for quick access to routes and providing prompt and knowledgeable solutions to Virginia Tech when the unexpected happens!

14. Will you be able to handle increased volumes of business and/or provide service to additional departments during the course of the contract?

Yes, Meridian Waste is prepared and experienced to meet and exceed the increased volumes on campus due to seasonality, special events, specific schedules, campus renovations, move-ins, and move-outs. Our team will provide equipment and service to new buildings and departments during the contract period.

15. How soon after contract award can you begin providing services?

Meridian Waste will utilize a fleet of 4 frontload, 9 roll-off, 5 residential rear load and 2 container delivery trucks to service Virginia Tech. The required fleet to adequately service campus is already in place. If selected as the contractor for RFP#0060970A, Virginia Tech can rest assured that Meridian Waste has the equipment that is necessary to begin service on April 1, 2021.

16. Are you registered with and willing to participate in the eVA internet procurement solution described in the terms and conditions of the RFP?

Yes, Meridian Waste is registered and participates in the eVA Internet Procurement Solution.

17. Are the prices for all goods/services listed in your proposal inclusive of all applicable eVA system transaction fees?

Yes

18. Does the vendor acknowledge, agree, and understand that the terms and conditions of the RFP # 0060970A shall govern the contract if a contract is awarded to your company?

Yes

19. Meridian Waste shall be responsible for the purchase and placement of all Virginia Tech approved labels for waste and recycling containers on campus. When label appearance becomes illegible or torn, due to weather and other environmental factors, Meridian Waste shall purchase Virginia Tech approved labels and replace existing container labels as needed. If changes to the waste and recycling program occur during the contract period, Meridian Waste shall purchase new, Virginia Tech approved, labels and replace outdated labels with updated information on all waste and recycling containers affected by such changes