



# Procurement

300 Turner Street NW  
North End Center, Ste 2100  
Blacksburg, Virginia 24061  
P: (540) 231-6221 F: (540) 231-9628  
[www.procurement.vt.edu](http://www.procurement.vt.edu)

January 15, 2025

Fisher Scientific Company LLC  
Jill Jones  
3970 Johns Creek Ct Ste 500  
Suwanee, GA 30024-1297

Dear Jill,

Subject: Contract Renewal Letter

Virginia Tech Contract #: VTG-546-2017  
Commodity/Service: General Laboratory Supplies and Equipment  
Renewal Period: 4/7/25 - 4/6/28  
Renewal #: (2 of 2) three-year renewal

In accordance with the renewal provision of the original contract, the university would like to renew the contract for an additional term. Please advise concerning your intention by signing in the appropriate space below. A signed copy of this letter should be received in Procurement by 2/1/25.

If allowed by the contract, price adjustments must be requested at the time of renewal in accordance with the contract documents. Price adjustments are not automatic or retroactive and are only implemented upon request by the vendor at the time of renewal.

In addition, review the attached form which shows your company information as listed in the university's vendor database. If any of this information has changed, make corrections directly on the form, and return with this letter. It is essential this information be accurate for payments to be processed in a timely manner.

Virginia Tech recommends that our vendors utilize the Wells One AP Control Payment System for payment of all invoices and strongly encourages all vendors under contract with the university to participate in this program. If your firm is not enrolled in the program, refer to our website: <http://www.procurement.vt.edu/Vendor/WellsOne.html> or contact me directly for more information.

Sincerely,

Chad Dalton  
Systems and Contracts Lead  
(540) 231-9129

Fisher Scientific Company LLC **agrees** to renew the contract under the terms and conditions of the subject contract.

Signed by: Jill Jones Date: 1/17/2025  
Authorized Signature: Jill Jones  
Name: Jill Jones Title: Vice President, Academic  
(please print)

**We currently participate in the Wells One Program:** \_\_\_\_\_

**We would like to participate in the Wells One Program:** \_\_\_\_\_

Signed by: Amy Sebring  
Approved: Amy Sebring  
Executive Vice President and Chief  
Operating Officer  
Date: 1/31/2025

**CONTRACT MODIFICATION AGREEMENT**

Date: November 6, 2024

Contract No.: VTG-546-2017

Modification No.: 3

Issued By: Virginia Polytechnic Institute and State University (Virginia Tech)

Contractor: Fisher Scientific Company LLC

Commodity: General Laboratory Supplies and Equipment

This Supplemental Agreement is entered into pursuant to the provisions of the basic contract.


**Description of Modification:**

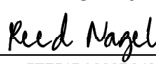
Effective November 6, 2024, the Publicly Accessible Contract (PAC) Agreement is hereby being incorporated into contract # VTG-546-2017. All of which documents are incorporated herein and attached hereto.

Except as provided herein, all terms and conditions of Contract Number VTG-546-2017, as heretofore changed, remain unchanged and in full force and effect.

Contractor

Virginia Tech

By:   
(Signature)  
Electronically signed by: Jill Jones  
Reason: Approver of the Non-GxP document  
Date: Nov 6, 2024 15:02 CST  
\_\_\_\_\_  
Jill Jones Vice President of Academic and Government  
Name and Title

By:   
DocuSigned by:  
5EF51DA320D049B...  
\_\_\_\_\_  
Reed Nagel  
Director of Procurement

**AGREEMENT  
PUBLICLY ACCESSIBLE CONTRACT**

This Agreement executed this 6<sup>th</sup> day of November, 2024 by and between Virginia Polytechnic Institute & State University, (“the University”) and Fisher Scientific Company LLC (“Supplier”).

**TERM**

The term of this Publicly Accessible Contract (“PAC”) shall remain in effect until the expiration or termination of the Primary Agreement.

**WITNESS**

WHEREAS, the University and Supplier have executed an agreement, VTG-546-2017, dated April 7, 2017 (the “Primary Agreement”), and included in the Primary Agreement is a third-party access / cooperative procurement clause. Now therefore, the University and Supplier agree to the specific terms that will allow third-party access to the Primary Agreement, and based on other good and valuable consideration, the receipt and sufficiency of which is hereby acknowledged, the parties agree as follows:

- I. Supplier will:
  - A. Allow third parties to obtain goods and services from Supplier in accordance with the terms and pricing of the Primary Agreement (“Third-Party Access”).
  - B. Pay the Virginia Higher Education Procurement Consortium (“Consortium”) one percent (1%) of all revenue received by Supplier from non-Consortium entities through Third-Party Access (the “PAC Annual Fee”). The PAC Annual Fee will be paid in exchange for marketing services provided by the University and the Consortium described in Section II.
  - C. Fully support this marketing relationship by promoting the availability of the Third Party Access to non-Consortium entities; and
  - D. Provide quarterly reports detailing the amount of revenue received from non-Consortium entities through Third-Party Access.
  - E. Require, as a condition of participating in the Primary Agreement, each third party who wants to participate to sign the Enrollment Agreement attached to this Agreement as Exhibit A.
- II. The University will ensure the Consortium:
  - A. Promotes the Primary Agreement and Third-Party Access on its website and through other channels (e.g., conferences) to non-Consortium members; and

- B. Maintains a Supplier-approved version of the Supplier's logo on the Consortium website.

### III. Payment

- A. Supplier shall remit the PAC Annual Fee to the Consortium no later than August 31<sup>st</sup> of each year. The University and Consortium will share the payments equally and allocate payments to the appropriate accounts.

If the Primary Agreement expires or terminates before August 31st, Supplier shall remit the PAC Annual Fee no later than 45 calendar days from expiration or termination date of the Primary Agreement.

- B. Supplier shall remit the PAC Annual Fee by check in U.S. dollars. Checks will be made payable to the University of Virginia and sent to:

Procurement Office Manager  
Procurement and Supplier Diversity Services  
University of Virginia, Carruthers Hall  
PO Box 400202  
1001 N. Emmet Street  
Charlottesville, VA 22904

Note 'PAC payment' on check.

### IV. Notices

Any notice required or permitted to be given under this Agreement will be in writing and will be deemed duly given: (1) if delivered personally, when received; (2) if sent by recognized overnight courier service, on the date of the receipt provided by such courier service; (3) if sent by registered mail, postage prepaid, return receipt requested, on the date shown on the signed receipt; or (4) if sent by electronic mail, on the next business day of the receiver. All such notices will be addressed to a party at such party's address as shown below.

If to the University:

Reed Nagel  
[procurement@vt.edu](mailto:procurement@vt.edu)  
300 Turner Street, Suite 2100  
Blacksburg, VA 24060



If to Fisher Scientific Company LLC:


Kathy Weber  
300 Industry Drive  
Pittsburgh, PA 15275-1001  
Email: [Kathy.Weber@thermofisher.com](mailto:Kathy.Weber@thermofisher.com)

## ACCEPTANCE

**For Virginia Polytechnic Institute  
& State University**

DocuSigned by:  
  
5E5F51DA320D049B...  
Reed Nagel  
Asst. VP, Finance & Director of Procurement  
11/7/2024  
\_\_\_\_\_  
Date

**For Fisher Scientific Company LLC**

  
Electronically signed by: Jill Jones  
Reason: Approver of the Non-GxP document  
Date: Nov 6, 2024 19:02 CST  
\_\_\_\_\_  
Jill Jones  
Vice President Sales, Academic & Government  
06-Nov-2024  
\_\_\_\_\_  
Date

Agreement #: VTG-546-2017-PAC

**Exhibit A**  
**Enrollment Agreement**

Virginia Virginia Polytechnic Institute & State University, (“the University”) and Fisher Scientific Company LLC (“Supplier”) entered into the Agreement entitled VTG-546-2017, dated April 7, 2017 (the “Primary Agreement”).

Whereas, included in the Primary Agreement is a third-party access / cooperative procurement clause allowing third party Virginia higher learning institutions under the Agreement (each a “Member School”); and

Whereas, based on other good and valuable consideration, the receipt and sufficiency of which is hereby acknowledged, the parties agree as follows:

- 1. Member School and Supplier agree that all transactions under this Enrolment Agreement will be governed by the terms of the Primary Agreement.
- 2. Either party may terminate this Enrolment Agreement for any reason or no reason upon ninety (90) days written notice to the other party.
- 3. Member School’s primary contact will be as follows:
  - a. Name:
  - b. Title:
  - c. Address:
  - d. Telephone:
  - e. Email:
- 4. This Enrolment Agreement and the Primary Agreement set forth the entire agreement between the parties as to the subject matter set forth herein.

By signing below, the parties have executed this Agreement to be effective as of the \_\_\_\_ day of \_\_\_\_\_, 2024

Member School: \_\_\_\_\_

Fisher Scientific Company L.L.C

By: \_\_\_\_\_

By:  \_\_\_\_\_  
Electronically signed by: Jill Jones  
Reason: Approver of the Non-GxP document  
Date: Nov 6, 2024 19:02 CST

Name/Title: \_\_\_\_\_

Jill Jones  
Name/Title: Vice President of Academic and Government

Date: \_\_\_\_\_

Date: 06-Nov-2024

**Procurement**

300 Turner Street NW  
 North End Center, Ste 2100  
 Blacksburg, Virginia 24061  
 P: (540) 231-6221 F: (540) 231-9628  
[www.procurement.vt.edu](http://www.procurement.vt.edu)

March 7, 2022

Kathy Weber  
 Fisher Scientific Company LLC  
 Academic Industry Director  
 300 Industry Drive  
 Pittsburgh, PA 15275-1001

Dear Ms. Weber:

Subject: Contract Renewal Letter

Virginia Tech Contract #: VTG-546-2017  
 Commodity/Service: General Laboratory Supplies and Equipment  
 Renewal Period: April 7, 2022 through April 6, 2025  
 Renewal #: (1 of 2) Three-year renewal

In accordance with the renewal provision of the original contract, the university would like to renew the contract for an additional term. Please advise concerning your intention by signing in the appropriate space below. A signed copy of this letter should be received in Procurement by March 21, 2022 along with an updated Certificate of Insurance as outlined in the contract documents and naming Virginia Tech and the Commonwealth of Virginia as an additional insured.

If allowed by the contract, price adjustments must be requested at the time of renewal in accordance with the contract documents. Price adjustments are not automatic or retroactive and are only implemented upon request by the vendor at the time of renewal.

In addition, the attached contract renewal modification agreement outlines what modifications will be incorporated into effect upon renewal # 1 of contract # VTG-546-2017.

Virginia Tech recommends that our vendors utilize the Wells One AP Control Payment System for payment of all invoices and strongly encourages all vendors under contract with the university to participate in this program. If your firm is not enrolled in the program, refer to our website: <http://www.procurement.vt.edu/Vendor/WellsOne.html> or contact me directly for more information.

Sincerely,

DocuSigned by:

9E82732900AA4FD...

Senior Buyer/Contracts Officer  
 Telephone: (540) 231-7852

Fisher Scientific Company LLC **agrees** to renew the contract under the terms and conditions of the subject contract.

Authorized Signature:

Name:

Jill Jones

(please print)

Date: 03/17/2022

Vice President Sales, Academic

Title: and Government Markets

**We currently participate in the Wells One Program.** \_\_\_\_\_

**We would like to participate in the Wells One Program** \_\_\_\_\_

LH/tdj

Approved:

DocuSigned by:

C798F8A440FE4DE...

Interim Senior Vice President and  
 Chief Business Officer

Date: 3/23/2022

## **CONTRACT RENEWAL MODIFICATION AGREEMENT**

Date: 3/7/2022

Contract No.: VTG-546-2017

Modification No.: 2

Issued By: Virginia Polytechnic Institute and State University (Virginia Tech)

Contractor: Fisher Scientific Company LLC

Commodity: General Laboratory Supplies and Equipment

This Supplemental Agreement is entered into pursuant to the provisions of the basic contract.

### **Description of Modification:**

Upon renewal # 1 of contract # VTG-546-2017, the following modifications will be incorporated into effect:

1. Fisher and VHEPC will work together to create and update a vendor scorecard semi-annually for VASCUPP and individual schools. The scorecard will monitor Fisher in 4 main categories:
  - a) Financial – Fisher will monitor and demonstrate Beyond Contract Savings, Hotlist Utilization %, Shipping Cost Avoidance, and audit and repay over payments (not too be cancelled out by underpayments).
  - b) Customer Service – Fisher will report fill rate, customer responsiveness, reporting requirements by due dates and others TBD by Fisher or VHEPC
  - c) Functionality – Fisher will report spend percentages by Procurement or Payment Type. P-card, E-procurement, phone, etc.
  - d) Innovation – Fisher will report on additional values regarding innovation, including new products/services, strategic initiatives, sustainability, etc.
2. Updating Attachment B – Quarterly Sales Report History Template to the following:

Attachment B: Quarterly Utilization Reports due 15 days after quarter end.

- o PO Number
- o Line Item Number
- o Order Date
- o Invoice Number
- o Invoice Date
- o Group Number
- o Group Name (i.e. University)
- o PPG Code
- o PPG Description
- o PPG Discount % from List
- o Item Number
- o Item Description

- o Manufacturer Number (manufacturer's product number, not supplier id)
- o Manufacturer Name
- o Unit of Measure
- o SU Contract Price
- o AU Contract Price
- o SU in AU
- o SU Sales Quantity
- o SU Price Paid
- o AU Sales Quantity
- o AU Price Paid
- o SU in AU
- o Extended Price Paid
- o SU Contract Price
- o AU Contract Price
- o Extended Contract Pricing
- o SU List Price
- o AU List Price
- o Extended List Pricing
- o Savings
- o Hotlist (Y/N)

3. Updating Attachment C – Annual Price File with Hotlist Indicated to the following:

Attachment C: Annual Price File with Hotlist Indicated. New Hotlist pricing must be submitted 30 days prior price go-live. Hot list shall be 25% of total VHEPC spend.

- o Item Number
- o Item Description
- o Manufacturer Number (manufacturer's product number, not supplier id)
- o Manufacturer Name
- o Unit of Measure
- o SU Contract Price
- o AU Contract Price
- o SU List Price
- o AU List Price
- o SU in AU
- o PPG Code
- o PPG Description
- o PPG Discount % from List
- o Hotlist (Y/N)

4. The Insurance requirements for the contract shall be updated as follows:

On page 17, Section 35 – limitation of liability; add “unless due to product failure within the warranty period, which shall be resolved pursuant to the warranty clauses contained herein” after the word “damages”.

On page 18, Additional Term and Condition F – Insurance to be updated as follows:

In paragraph C, General Liability, - Limits updated to \$1,000,000 per occurrence, \$2,000,000 aggregate. Delete “Independent Contractor’s Liability, Owner’s and Contractor’s Protective Liability.” Add to the end of the paragraph, “Products and Completed Operations Coverage may be maintained under a separate policy of insurance.”

D. Automobile Liability - \$500,000.00 to be replaced with “a minimum combined single limit for bodily injury and property damage of \$1,000,000 per accident with the following coverages for vehicles operated on their behalf: Any Automobile, Owned and Non-Owned Automobiles.”

Delete paragraph D – Automotive Liability; and replace with D – Automobile Liability; “The contractor will maintain insurance which meets or exceeds the requirements of the University with insurance companies that hold at least an A- financial rating with A.M. Best Company.”

5. Enhanced Safety PPG Discounts:

PPG ID	PPG Description	Current SU Disc	Current AU Disc	MINIMUM SU PPG DISC %	MINIMUM AU PPG DISC %
A001	Apparatus All Other	27.00%	27.00%	32.82%	32.82%
A008	Fire Fighting Emergency Response Equipment M	24.80%	24.80%	32.75%	32.75%
A010	PPE Fall Protection Safety	31.90%	31.90%	35.00%	35.00%
C001	Consumables All Other	32.40%	32.40%	38.41%	38.41%
C002	PPE Hand Protection Thin Wall Gloves Safety	52.90%	52.90%	59.63%	59.63%
C012	PPE Apparel Safety	38.00%	38.00%	42.71%	42.71%
C016	Controlled Environments Apparel Safety	35.40%	35.40%	42.91%	42.91%
C021	Controlled Environments Gloves Safety	41.80%	41.80%	52.58%	52.58%
C052	PPE Eye Face and Hearing Safety	36.80%	36.80%	42.24%	42.24%
C063	PPE Hand Protection Work Specialty Gloves S	40.50%	40.50%	47.52%	47.52%
C077	PPE Hand Protection Chemical Resistant Gloves	43.40%	43.40%	48.03%	48.03%
C085	Fire Fighting Emergency Response PPE Safety	29.70%	29.70%	35.00%	35.00%
C093	PPE Head Protection Safety	32.80%	32.80%	34.59%	34.59%
E008	PPE Respiratory Protection Safety	28.60%	28.60%	35.77%	35.77%
I010	Instrumentation Radiation Chemical Noise Heat	16.40%	16.40%	19.02%	19.02%

CONTRACT MODIFICATION AGREEMENT

Date: November 9, 2017

Contract No.: VTG-546-2017

Modification No.: 1

Issued By: Virginia Polytechnic Institute and State University (Virginia Tech)

Contractor: Fisher Scientific Company LLC

Commodity: General Laboratory Supplies and Equipment

This Supplemental Agreement is entered into pursuant to the provisions of the basic contract.

Description of Modification:

Modify the clause under 'Provisions' in Section D. 'Pricing and Discounting Structure' in the Agreement to read as follows:

"A rolling 12-month average of The Bureau of Labor Statistics Producer Price Index Finished Goods Less Food and Energy: **WPUFD4131** shall be used to determine price reasonableness of product increases."

Except as provided herein, all terms and conditions of Contract Number VTG-546-2017, as heretofore changed, remain unchanged and in full force and effect.

Contractor

By:



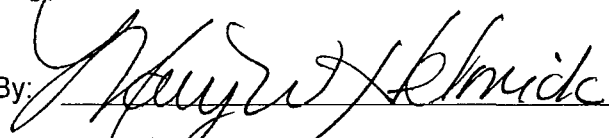
(Signature)

Duane Talhouk, Vice President Sales Academic

Name and Title

Virginia Tech

By:



Mary W. Helmick

Director of Procurement

**COMMONWEALTH OF VIRGINIA**

**STANDARD CONTRACT**

**Contract Number: VTG-546-2017**

**This contract entered into this 7<sup>th</sup> day of April 2017 by Fisher Scientific Company LLC hereinafter called the "Contractor" and Commonwealth of Virginia, Virginia Polytechnic Institute and State University called "Virginia Tech."**

**WITNESSETH that the Contractor and Virginia Tech, in consideration of the mutual covenants, promises and agreements herein contained, agree as follows:**

**SCOPE OF CONTRACT: The Contractor shall provide General Laboratory Supplies and Equipment to Virginia Tech as set forth in the Contract Documents.**

**PERIOD OF CONTRACT: From April 7, 2017 through April 6, 2022 with two additional three-year renewal periods, as negotiated.**

**COMPENSATION AND METHOD OF PAYMENT: The Contractor shall be paid by Virginia Tech in accordance with the Contract Documents.**

**CONTRACT DOCUMENTS: The Contract Documents shall consist of the Signed Agreement dated April 1, 2017, which supersedes all other documents, the Request for Proposal (RFP) number 0046374 dated August 1, 2016, and the proposal submitted by the Contractor dated September 13, 2016, all of which Contract Documents are incorporated herein.**



## **AGREEMENT**

This Agreement, effective on April, 1, 2017, by and between Virginia Polytechnic Institute and State University ("Virginia Tech"), on behalf of the Virginia Higher Education Procurement Cooperative (VHEPC), and Fisher Scientific Company L.L.C ("Fisher").

## **TERM**

The initial term of this Agreement will commence upon execution of this Agreement and will be in effect for five years. There is the ability to renew the Agreement on the same terms and conditions, for two additional three-year periods. Fisher and Virginia Tech will mutually agree at least 180 days prior to each renewal option whether to renew the terms of this Agreement.

## **PROVISIONS**

These specific provisions constitute this Agreement:

### **A. Solicitation for products and services.**

The products and services provided for in this Agreement were publically solicited via Request for Proposal (RFP) number 46374 issued by Virginia Tech on August 1, 2016. Fisher responded by submitting a Proposal dated September, 2016. Terms and Conditions that apply to this Agreement are provided in Attachment (A).

This document and its attachments shall constitute the entire Agreement between the Parties. Any amendments or modifications to this Agreement must be enacted in writing and agreed to by both Parties.

### **B. Scope of Good and Services.**

Fisher will provide its line of products at discounted prices to all parties to this Agreement. These are termed Catalog Products. It is understood and agreed that the product lines distributed by Fisher will change periodically and new products and services will be made available to participating Institutions. In addition, Fisher makes available a wide range of Non-catalog Products. These are typically specialized items for which low customer demand does not warrant stocking at distribution points. Reference (B) provides details of Fishers product and service capabilities.

Participating Institutions include the VHEPC member Institutions named in the basic RFP document. Other public and private Institutions of higher education located in Virginia may elect to participate in the Agreement and should provide written notice to Virginia Tech of their desire to participate.

#### C. Strategic Relationship.

Participating Institutions will recognize Fisher as a Preferred Supplier for the products and services being offered. The Preferred Supplier designation recognizes a long-standing and continuing relationship in which Fisher has demonstrated high standards of reliability, quality and transactional efficiency. Institutions will publicize this relationship internally to end users and will endeavor to lend local support to Fishers customer service representatives in their efforts to provide support and sales growth. In the same manner, Fisher will endeavor to improve end user access to all corporate partners at prices no greater than VHEPC members receive directly from the corporate partners. Examples include, but are not limited to: Thermo Fisher and Life Technologies.

Fisher agrees to maintain a new lab start-up program offering additional discounts and no cost products to end users. To the greatest extent feasible, Fisher will endeavor to maximize ecommerce transactions from the purchase through payment to include, but not limited to, posting electronic quotes in the catalog.

#### D. Pricing and Discounting Structure.

Fisher will provide minimum discounted pricing for all catalog products within its distribution system. One level of discounting is established based upon product pricing groups. Fisher Product Pricing Group (PPG), is provided as Attachment (B). Further, selected items within the product pricing group will be selected for increased discounting and termed Hotlist Items. The Hotlist will be common to all institutions and will comprise approximately 600 Catalog Products. Hotlist items will be identified with a special icon and will be searchable within the catalog. Maximum pricing for both groups of products will be maintained for a calendar year and will be common to all participating institutions. At least 30 days prior to the commencement of a new calendar year, proposed hotlist item changes and pricing and discount changes will be provided to the Contract Administrator for review and approval. A rolling 12-month average of The Bureau of Labor Statistics Producer Price Index Finished Goods Less Food and Energy: WPUFD4313 shall be used to determine price reasonableness of product increases. VHEPC has the right to reject pricing increases.

It is acknowledged that Fisher reserves the right to have a minimum gross margin of 11 per cent in order not to sell below cost.

Pricing for products from third-party suppliers will be quoted to the end user at the time of order placement. No obligation in third-party transaction is created until a purchase order is issued to Fisher by the Institution. Within the context of this section, quotes from Fisher-owned companies such as Thermo Fisher and Life Technologies are not subject to additional markups.



To facilitate end user access and ordering, Fisher will maintain electronic catalogs depicting all catalog products, item descriptions, net pricing and other related product information. The electronic catalog will be made available to end users via the Commonwealth of Virginia's electronic procurement system (eVA), and in individual Institutional e-procurement platforms.

#### E. Contract Administration.

Virginia Tech will serve as the lead Institution for administering this contract. As the lead institution, Virginia Tech has designated The Director of the Virginia Higher Education Procurement Cooperative (VHEPC), to administer this contract on behalf of participating Institutions. The Contract Administrator is empowered to act to review and approve pricing and product changes and to address any issues that relate globally to the performance of the contract. Any significant changes to the scope of the contract shall be addressed first to the Contract Administrator who will determine if a formal written contract modification is necessary.

The Contract Administrator will maintain data bases containing current Fisher catalog items and pricing and current Hotlist items and pricing. This information will be made available to participating Institutions upon request.

Following enactment of this Agreement, Fisher and the Contract Administrator will determine the specific set of criteria and performance metrics to be used in a performance scorecard. The criteria will fall into four categories: Customer Satisfaction, Financial, Functionality, and Innovation. Examples of specific financial criteria might be: overall sales reported by institution and by the total group; cost savings; and timely payment of SwamFest sponsorship and incentives. Examples of functionality and innovation might be: adding configuration functionality or marking SWaM companies in the catalog. Fisher management and the Contract Administrator will meet semi-annually to review the scorecard performance metrics and to address any emergent subjects.

#### F. Support for Diverse Subcontractors.

There is a long-standing program in place at each participating institution to promote and monitor expenditures made with small, woman-owned and minority-owned businesses (SWaM). This includes primary and secondary subcontract expenditures. Performance in this area is closely reviewed by top management at each institution. It is therefore very important for Fisher and the participating Institutions to do everything possible to provide support and accurate reporting of SWaM subcontracting.

Fisher has internal resources dedicated to provide support to diverse subcontractors. It is understood that Fisher will attempt to identify SWaM subcontractors who are certified in the Commonwealth of Virginia and will provide as much information as possible,

including expenditures by institution, to the VHEPC on a quarterly basis. Further, Fisher will continue to support VASCUPP outreach programs aimed at SWaM suppliers and will sponsor the annual VASCUPP SWaMFest event at the diamond level.

#### G. Freight and Shipping Cost

Fisher agrees to prepay shipping costs for all catalog products. Fisher may charge the actual cost of freight under the following conditions: for non-United States destinations, for non-catalog products, or at the specific request of the end user who may request special handling or air express, to cite two examples. These charges are termed "Non-Standard Transportation Charges".

Fisher agrees to work to the greatest extent feasible with third party suppliers and participating Institutions to facilitate the use of inbound freight management programs for non-standard transportation charges.

#### H. Returns.

Goods intended to be returned will be coordinated with Fisher's Customer Service Center within 30 days of receipt for adjustment or replacement, as the option of the end user. There are some exceptions to this general policy for specialized situations. A return of goods authorization number must be obtained prior to return shipment. The cost of the return shipment will be Fishers responsibility.

#### Fisher Scientific's Return Policy:

Fisher Scientific's "no hassle" return policy is part of our commitment to fulfilling complete customer satisfaction. Returns can be coordinated by contacting our Customer Service center. Products may be returned within 30 days for replacement or adjustment through our "no hassle" return program.

All returns, replacements, technical services and support will be handled by our customer service organization as follows:

To assure prompt handling, customers must obtain a Return Goods Authorization Number (RGA Number) from Customer Service and reference this number on return shipping documents. An RGA can be obtained by calling Customer Service at 800.766.7000 and / or request on-line authorization (you must be a registered and logged-in user). Please note that returns made without the RGA Number will be returned to the customer, freight collect.

Fisher Scientific reserves the right to reverse any credit issued to the customer:

- 1) for any Product not returned after authorization and requested by Distributor; or, if, upon return, such Product is determined by Distributor not to be defective.



Fisher Scientific will issue **full credit** for:

- Products not supplied in accordance with the customer's orders; and,
- Products which are defective at the time of receipt by the Subscriber.

Fisher Scientific will issue **partial credit** for:

- Products ordered in error, with the exceptions noted below.

Fisher Scientific **will not issue credit** for:

- Products which have been discontinued;
- Products which are personalized or customized;
- Non-Distributor line products supplied to a customer as an accommodation, including, without limitation, third party purchases;
- Products not purchased from Distributor;
- Refrigerated or temperature controlled Products;
- Products which are outdated, shelf-worn, used or defaced and, therefore, unsuitable for return to stock and resale as new;
- Reagents, diagnostics, or chemicals which have been opened;
- Products that have been shipped outside the United States; and
- Medical device products.

I. Payment.

To the greatest extent feasible, Fisher and Institutions will endeavor to implement electronic invoicing and payment methods. Fisher agrees to participate in "ghost card", or one-time-use card bank payment systems where they have been put in place by individual institutions.

Payment terms are 1.5%/15 net 30. Institutions who wish to obtain the prompt payment discount may either elect to short pay the invoice or receive quarterly payment from Fisher for the aggregate of prompt payment discounts during the preceding business quarter.

J. Incentive Program.

This Agreement establishes an incentive program aimed at fostering the greatest level of participation by all participants. Each institution will receive an incentive payment of two per cent of qualifying sales up to 105% of the previous year baseline. An incentive payment of two per cent is guaranteed up to 85 per cent of the baseline. If sales exceed 105% of the baseline, the incentive payment will be five per cent of the amount over 105%.

Qualifying sales includes Fisher-stocked, catalog products and catalog quoted products. Qualifying sales do not include products obtained from non-corporate partner, third-parties. The overall incentive achievement will be calculated based on the performance of all the institutions participating in this Agreement. Payment will be made by Fisher to each institution based upon their actual achievement. The payment will be made within 30 days following the close of the business quarter. At the end of the business year, if necessary, there will be a true-up calculation. An example of the Incentive Program calculation and payout is provided as Attachment (C).

#### ACCEPTANCE

For Virginia Polytechnic Institute and State  
University:

  
Signature

VP for Finance and CFO  
Printed Title

March 30, 2017

Date

For Fisher Scientific Company, L.L.C.:

  
Signature

V.P. Sales, Academic & Govt. Markets  
Printed Title

April 7, 2017

Date

## ATTACHMENT (A)

### GENERAL TERMS AND CONDITIONS

1. **ANTI-DISCRIMINATION:** By submitting their proposals, offerors certify to the Commonwealth that they will conform to the provisions of the Federal Civil Rights Act of 1964, as amended, as well as the Virginia Fair Employment Contracting Act of 1975, as amended, where applicable, the Virginians With Disabilities Act, the Americans With Disabilities Act, and Section 2.2-4311 of the Virginia Public Procurement Act. If the award is made to a faith-based organization, the organization shall not discriminate against any recipient of goods, services, or disbursements made pursuant to the contract on the basis of the recipient's religion, religious belief, refusal to participate in a religious practice, or on the basis of race, age, color, gender or national origin and shall be subject to the same rules as other organizations that contract with public bodies to account for the use of the funds provided; however, if the faith-based organization segregates public funds into separate accounts, only the accounts and programs funded with public funds shall be subject to audit by the public body. (*Code of Virginia*, § 2.2-4343.1 E).

In every contract over \$10,000 the provisions in A and B below apply:

A. During the performance of this contract, the Contractor agrees as follows:

- 1) The contractor will not discriminate against any employee or applicant for employment because of race, religion, color, sex, national origin, age, disability, or any other basis prohibited by state law relating to discrimination in employment, except where there is a bona fide occupational qualification reasonably necessary to the normal operation of the contractor. The contractor agrees to post in conspicuous places, available to employees and applicants for employment, notices setting forth the provisions of this nondiscrimination clause.
- 2) The Contractor, in all solicitations or advertisements for employees placed by or on behalf of the Contractor, will state that such Contractor is an equal opportunity employer.
- 3) Notices, advertisements and solicitations placed in accordance with federal law, rule or regulation shall be deemed sufficient for the purpose of meeting the requirements of this Section.

B. The Contractor will include the provisions of A. above in every subcontract or purchase order over \$10,000, so that the provisions will be binding upon each subcontractor or vendor.

2. **ANTITRUST:** By entering into a contract, the Contractor conveys, sells, assigns, and transfers to Virginia Tech and the Commonwealth of Virginia all rights, title and interest in and to all causes of the action it may now have or hereafter acquire under the antitrust laws of the United States and the Commonwealth of Virginia, relating to the particular goods or services purchased or acquired by Virginia Tech and the Commonwealth of Virginia under said contract.
3. **APPLICABLE LAWS AND COURTS:** This solicitation and any resulting contract shall be governed in all respects by the laws of the Commonwealth of Virginia and any litigation with respect thereto shall be brought in the courts of the Commonwealth. The Contractor shall comply with applicable federal, state and local laws and regulations.



4. **ASSIGNMENT OF CONTRACT:** A contract shall not be assignable by the Contractor in whole or in part without the written consent of Virginia Tech.
5. **CHANGES TO THE CONTRACT:** Changes can be made to the Contract in any one of the following ways:
  - A. The parties may agree in writing to modify the scope of the contract. An increase or decrease in the price of the contract resulting from such modification shall be agreed to by the parties as a part of their written agreement to modify the scope of the contract
  - B. Virginia Tech may order changes within the scope of the contract at any time by written notice to the Contractor. Changes within the scope of the contract include, but are not limited to, things such as the method of packing or shipment and the place of delivery or installation. If deemed acceptable and valid by Contractor, then the Contractor shall comply with the notice upon receipt. The Contractor shall be compensated for any additional costs incurred as the result of such order and shall give Virginia Tech a credit for any savings. Said compensation shall be determined by one of the following methods:
    - 1) By mutual agreement between the parties in writing; or
    - 2) By agreeing upon a unit price or using a unit price set forth in the mutually executed contract, if the work to be done can be expressed in units, and the Contractor accounts for the number of units of work performed, subject to Virginia Tech's right to audit the Contractor's records and/or to determine the correct number of units independently; or
    - 3) By ordering the Contractor to proceed with the work and to keep a record of all costs incurred and savings realized, only if in accordance with Contract Scope of Work. A markup for overhead and profit may be allowed if provided by the contract. The same markup shall be used for determining a decrease in price as the result of savings realized. The Contractor shall present Virginia Tech with all vouchers and records of expenses incurred and savings realized. Virginia Tech shall have the right to audit the records of the Contractor as it deems necessary to determine costs or savings. Any claim for an adjustment in price under this provision must be asserted by written notice to Virginia Tech within thirty (30) days from the date of receipt of the written order from Virginia Tech. If the parties fail to agree on an amount of adjustment, the question of an increase or decrease in the contract price or time for performance shall be resolved in accordance with the procedures for resolving disputes provided by the Disputes Clause of this contract or, if there is none, in accordance with the disputes provisions of the Commonwealth of Virginia Purchasing Manual for Institutions of Higher Education and Their Vendors. Neither the existence of a claim or a dispute resolution process, litigation shall excuse the Contractor from promptly complying with the changes ordered by Virginia Tech if in accordance with the performance of the contract.
6. **CLAIMS:** Contractual claims, whether for money or other relief, shall be submitted in writing to the Director of Procurement, Procurement Department, North End Center, Suite 2100, Virginia Tech, 300 Turner Street NW, Blacksburg, Virginia 24061, no later than sixty (60) days after final payment; however, written notice of the contractor's intention to file such claim shall have been given at the time of the occurrence or beginning of the work upon which the claim is based. Nothing herein shall preclude a contract from requiring submission of an invoice for final payment within a certain time after completion and acceptance of the work or acceptance of the goods. Pending claims shall not delay payment of amounts agreed due in the final payment (*Code of Virginia*, Section 2.2-4363). A contractor may not institute legal action prior to receipt of the Director of Procurement decision on the claim, unless that office fails to render such decision within thirty (30) days. The decision of the Director of Procurement shall be final and conclusive unless the contractor, within six (6) months of the date of the final decision on the claim, institutes legal action as provided in the *Code of Virginia*, Section 2.2-4364.
7. **CLARIFICATION OF TERMS:** If any prospective offeror has questions about the specifications or other solicitation documents, the prospective offeror should contact the buyer whose name appears on the face of the solicitation



no later than five working days before the due date. Any revisions to the solicitation will be made only by addendum issued by the buyer.

8. **COMMONWEALTH OF VIRGINIA PURCHASING MANUAL FOR INSTITUTIONS OF HIGHER EDUCATION AND THEIR VENDORS:** This solicitation is subject to the provisions of the Commonwealth of Virginia Purchasing Manual for Institutions of Higher Education and Their Vendors and any revisions thereto, which are hereby incorporated into this contract in their entirety. A copy of the manual is available for review in the Virginia Tech Procurement Department or by accessing URL <http://www.procurement.vt.edu> on the Web.

9. **CONFLICT OF INTEREST:** Virginia Tech is a public university, subject to the laws of the Commonwealth of Virginia. Among these is the State and Local Government Conflict of Interests Act (The Act). The Act can be accessed via <http://leg1.state.va.us/cgi-bin/legp504.exe?000+cod+2.2-3100>. You may wish to consult the provisions of The Act before submitting a response to the Request for Proposal. Additionally, by submitting a proposal or by entering into any resulting contract, the offeror certifies that it is in full compliance with the provisions of The Act as to this RFP.

10. **CONTRACT PARTICIPATION:** Any public body, public or private health or educational institutions, or Virginia Tech's affiliated corporations and/or partnerships may access any resulting contract/purchase order if authorized by the contractor.

Participating entities shall place their own order(s) directly with the Contractor and shall fully and independently administer their use of the contract/purchase order to include contractual disputes, invoicing and payments without direct administration from Virginia Tech. Virginia Tech shall not be held liable for any costs or damages incurred by any other participating entity as a result of any authorization by the Contractor to extend the contract/purchase order. It is understood and agreed that Virginia Tech is not responsible for the acts or omissions of any entity, and will not be considered in default of the contract/purchase order no matter the circumstances.

11. **DEBARMENT STATUS:** By submitting their proposals, offerors certify that they are not currently debarred by the Commonwealth of Virginia from submitting bids or proposals on contracts for the type of goods and/or services covered by this solicitation, nor are they an agent of any person or entity that is currently so debarred.

12. **DEFAULT:** In case of failure to deliver goods or services in accordance with the contract terms and conditions, Virginia Tech, after written notice, may procure them from other sources and hold the Contractor responsible for any resulting additional purchase and administrative costs. This remedy shall be in addition to any other remedies which Virginia Tech may have. However, before Virginia Tech can procure goods from other sources, Contractor shall have ten (10) days from receipt of written notice to cure delivery failure.

13. **DRUG-FREE WORKPLACE:** In every contract over \$10,000 the following provisions apply: During the performance of this contract, the Contractor agrees to (i) provide a drug-free workplace for the Contractor's employees; (ii) post in conspicuous places, available to employees and applicants for employment, a statement notifying employees that the unlawful manufacture, sale, distribution, dispensation, possession, or use of a controlled substance or marijuana is prohibited in the Contractor's workplace and specifying the actions that will be taken against employees for violations of such prohibition; (iii) state in all solicitations or advertisements for employees placed by or on behalf of the Contractor that the Contractor maintains a drug-free workplace; and (iv) include the provisions of the foregoing clauses in every subcontract or purchase order of over \$10,000, so that the provisions will be binding upon each subcontractor or vendor.

For the purposes of this section, "*drug-free workplace*" means a site for the performance of work done in connection with a specific contract awarded to a Contractor the employees of whom are prohibited from engaging in the unlawful manufacture, sale, distribution, dispensation, possession or use of any controlled substance or marijuana during the performance of the contract.



14. **EO/AA STATEMENT:** If this contract is a covered government contract or subcontract, contractors and subcontractors shall abide by the requirements of 41 CFR §§ 60-1.4(a), 60-300.5(a) and 60-741.5(a). These regulations prohibit discrimination against qualified individuals based on their status as protected veterans or individuals with disabilities, and prohibit discrimination against all individuals based on their race, color, religion, sex, sexual orientation, gender identity or national origin. Moreover, these regulations require that covered prime contractors and subcontractors take affirmative action to employ and advance in employment individuals without regard to race, color, religion, sex, sexual orientation, gender identity, national origin, protected veteran status or disability.

Virginia Tech does not discriminate against employees, students, or applicants on the basis of age, color, disability, gender, gender identity, gender expression, national origin, political affiliation, race, religion, sexual orientation, genetic information, or veteran status; or otherwise discriminate against employees or applicants who inquire about, discuss, or disclose their compensation or the compensation of other employees, or applicants; or any other basis protected by law.

For inquiries regarding non-discrimination policies, contact the Office of Equity and Access at 540-231-2010 or Virginia Tech, North End Center, Suite 2300 (0318), 300 Turner St. NW, Blacksburg, VA 24061.

15. **ETHICS IN PUBLIC CONTRACTING:** By submitting their proposals, offerors certify that their proposals are made without collusion or fraud and that they have not offered or received any kickbacks or inducements from any other offeror, supplier, manufacturer or subcontractor in connection with their proposal, and that they have not conferred on any public employee having official responsibility for this procurement transaction any payment, loan, subscription, advance, deposit of money, services or anything of more than nominal value, present or promised unless consideration of substantially equal or greater value was exchanged.

16. **eVA BUSINESS-TO-GOVERNMENT VENDOR REGISTRATION:** The eVA Internet electronic procurement solution, web site portal [www.eva.state.va.us](http://www.eva.state.va.us), streamlines and automates government purchasing activities in the Commonwealth. The portal is the gateway for vendors to conduct business with state agencies and public bodies. All vendors desiring to provide goods and/or services to Virginia Tech should participate in the eVA Internet e-procurement solution either through the eVA Basic Vendor Registration Service or eVA Premium Vendor Registration Service. Failure to register may result in the proposal being rejected.

17. **FACSIMILE PROPOSALS:** Facsimile **unsealed** proposals received in the Virginia Tech Procurement Department prior to the time and date designated for proposal submission will be accepted.

For **sealed** Request for Proposal (RFP) programs, an offeror may fax a proposal to a **non-Virginia Tech** third party, who in turn must deliver it, with the number of copies specified in the RFP, to the Procurement Department in a sealed envelope before the proposal due date and time. All information requested in the Proposal Preparation and Submission section of the RFP must be delivered with each copy of the proposal.

18. **IMMIGRATION REFORM AND CONTROL ACT OF 1986:** By submitting their proposals, the offerors certify that they do not and will not during the performance of this contract employ illegal alien workers or otherwise violate the provisions of the federal Immigration Reform and Control Act of 1986.

19. **INDEMNIFICATION:** Contractor agrees to indemnify, defend and hold harmless Virginia Tech and the Commonwealth of Virginia and their officers, agents, and employees from any claims, damages and actions of any kind or nature whether at law or in equity, arising from or caused by the use of any materials, goods, or equipment of any kind or nature, furnished by the contractor/any services of any kind or nature furnished by the contractor, provided that such liability is not attributable to the sole negligence of Virginia Tech or failure of Virginia Tech to use the materials, goods, or equipment in the manner already and permanently described by the contractor on the materials, goods or equipment delivered. To the extent allowed by Virginia law, the



indemnification obligation shall be reciprocal for damages caused by either party with sharing proportionate to each party's fault.

20. **INDEPENDENT CONTRACTOR:** The contractor shall not be an employee of Virginia Tech, but shall be an independent contractor.

Nothing in this agreement shall be construed as authority for the contractor to make commitments which shall bind Virginia Tech, or to otherwise act on behalf of Virginia Tech, except as Virginia Tech may expressly authorize in writing.

21. **LATE PROPOSALS:** To be considered for selection, proposals must be received by the Virginia Tech Procurement Department, Ste 2100, Virginia Tech, 300 Turner Street NW, Blacksburg, Virginia 24061, by the designated date and hour. The official time used in the receipt of proposals is that time on the automatic time stamp machine in the Virginia Tech Procurement Department. Proposals received in the Virginia Tech Procurement Department after the date and hour designated are automatically disqualified and will not be considered. Virginia Tech is not responsible for delays in the delivery of mail by the U.S. Postal Service, private couriers, the intrauniversity mail system, or another means of delivery. It is the sole responsibility of the offeror to insure that its proposal reaches the Virginia Tech Procurement Department by the designated date and hour.

22. **MANDATORY USE OF VIRGINIA TECH FORMS AND TERMS AND CONDITIONS:** Failure to submit a proposal on the official Virginia Tech form provided for that purpose may be a cause for rejection of the proposal. Modification of or additions to the General Terms and Conditions of the solicitation may be cause for rejection of the proposal; however, Virginia Tech reserves the right to decide, on a case by case basis, in its sole discretion, whether to reject such a proposal.

23. **NONDISCRIMINATION OF CONTRACTORS:** An offeror or contractor shall not be discriminated against in the solicitation or award of this contract because of race, religion, color, sex, national origin, age, disability, faithbased organizational status, any other basis prohibited by state law relating to discrimination in employment or because the offeror employs ex-offenders unless the state agency, department or institution has made a written determination that employing ex-offenders on the specific contract is not in its best interest. If the award of this contract is made to a faith-based organization and an individual, who applies for or receives goods, services, or disbursements provided pursuant to this contract objects to the religious character of the faith-based organization from which the individual receives or would receive the goods, services, or disbursements, the public body shall offer the individual, within a reasonable period of time after the date of his objection, access to equivalent goods, services, or disbursements from an alternative provider.

24. **NONVISUAL ACCESS TO TECHNOLOGY:** All information technology which, pursuant to this Agreement, is purchased or upgraded by or for the use of (the "Technology") Virginia Tech shall comply with the following nonvisual access standards from the date of purchase or upgrade until the expiration of this Agreement:

- (i) effective, interactive control and use of the Technology shall be readily achievable by nonvisual means;
- (ii) the Technology equipped for nonvisual access shall be compatible with the information technology used by other individuals with whom any blind or visually impaired user of the Technology interacts;
- (iii) nonvisual access technology shall be integrated into any networks used to share communications among employees, program participants or the public; and
- (iv) the technology for nonvisual access shall have the capability of providing equivalent access by nonvisual means to telecommunications or other interconnected network services used by persons who are not blind or visually impaired.

Compliance with the foregoing nonvisual access standards shall not be required if the head of the using agency, institution or political subdivision determines that (i) the Technology is not available with nonvisual access because the essential elements of the Technology are visual and (ii) nonvisual equivalence is not available.



Installation of hardware, software, or peripheral devices used for nonvisual access is not required when the Technology is being used exclusively by individuals who are not blind or visually impaired, but applications programs and underlying operating systems (including the format of the data) used for the manipulation and presentation of information shall permit the installation and effective use of nonvisual access software and peripheral devices

If requested, the Contractor must provide a detailed explanation of how compliance with the foregoing nonvisual access standards is achieved and a validation of concept demonstration.

The requirements of this Paragraph shall be construed to achieve full compliance with the Information Technology Access Act, § 2.2-3500 through 2.2-3504 of the Code of Virginia.

25. **PARKING PERMITS:** Virginia Tech Parking Services requires the purchase and display of a parking permit for all vendor/business/contractor vehicles, privately and company owned, that park on campus. The cost of the permit is the same as the faculty/staff permit. Permit options include one year, six months, three months, summer, or day. Permits are available through application at Virginia Tech Parking Services, 455 Research Center Drive, Blacksburg, Virginia 24061. Additional information is available at <http://www.parking.vt.edu/vbc.htm> or by calling Parking Services at (540) 231-3200.

26. **PAYMENT:**

A. **TO PRIME CONTRACTORS:**

- 1) Invoices for items ordered, delivered and accepted shall be submitted by the Contractor directly to the payment address shown on the purchase order/contract. All invoices shall show the Virginia Tech or state contract number and/or purchase order number; social security number (for individual contractors) or the federal employer identification number (for proprietorships, partnerships, and corporations).
- 2) Any payment terms requiring payment in less than 30 days will be regarded as requiring payment 30 days after invoice or delivery, whichever occurs last. This shall not affect offers of discounts for payment in less than 30 days, however.
- 3) All goods or services provided under this contract or purchase order, that are to be paid for with public funds, shall be billed by the Contractor at the contract price, regardless of which public agency is being billed.
- 4) The following shall be deemed to be the date of payment: the date of postmark in all cases where payment is made by mail, or the date of offset when offset proceedings have been instituted as authorized under the Virginia Debt Collection Act.
- 5) **Unreasonable Charges.** Under certain emergency procurements and for most time and material purchases, final job costs cannot be accurately determined at the time orders are placed. In such cases, contractors should be put on notice that final payment in full is contingent on a determination of reasonableness with respect to all invoiced charges. Charges which appear to be unreasonable will be researched and challenged, and that portion of the invoice held in abeyance until a settlement can be reached. Upon determining that invoiced charges are not reasonable, the Commonwealth shall promptly notify the contractor, in writing, as to those charges which it considers unreasonable and the basis for the determination. A contractor may not institute legal action unless a settlement cannot be reached within thirty (30) days of notification. The provisions of this section do not relieve an agency of its prompt payment obligations with respect to those charges which are not in dispute (*Code of Virginia*, § 2.2-4363).

**B) TO SUBCONTRACTORS:**

1) A contractor awarded a contract under this solicitation is hereby obligated:

- a) To pay the subcontractor(s) within seven (7) days of the contractor's receipt of payment from the Commonwealth for the proportionate share of the payment received for work performed by the subcontractor(s) under the contract; or
- b) To notify Virginia Tech and the subcontractor(s), in writing, of the contractor's intention to withhold payment and the reason.

The contractor is obligated to pay the subcontractor(s) interest at the rate of one percent per month (unless otherwise provided under the terms of the contract) on all amounts owed by the contractor that remain unpaid seven (7) days following receipt of payment from the Commonwealth, except for amounts withheld as stated in b) above. The date of mailing of any payment by U.S. Mail is deemed to be payment to the addressee. These provisions apply to each sub-tier contractor performing under the primary contract. A contractor's obligation to pay an interest charge to a subcontractor may not be construed to be an obligation of the Commonwealth.

27. **PRECEDENCE OF TERMS:** Paragraphs 1, 2, 3, 7, 8, 9, 13, 15, 18, and 19 of these General Terms and Conditions shall apply in all instances. In the event there is a conflict between any of the other General Terms and Conditions and any Special Terms and Conditions in this solicitation, the Special Terms and Conditions shall apply.

28. **PUBLIC NOTICE OF AWARD:** Public notice of the purchase order/contract award will be publicly posted on the DGS/DPS eVA web site [www.eva.state.va.us](http://www.eva.state.va.us). Award information may also be obtained by contacting the buyer whose name appears on the solicitation.

29. **QUALIFICATIONS OF OFFERORS:** Virginia Tech may make such reasonable investigations as deemed proper and necessary to determine the ability of the offeror to perform the work/furnish the item(s) and the offeror shall furnish to Virginia Tech all such information and data for this purpose as may be requested. Virginia Tech reserves the right to inspect offeror's physical facilities prior to award to satisfy questions regarding the offeror's capabilities. Virginia Tech further reserves the right to reject any proposal if the evidence submitted by, or investigations of, such offeror fails to satisfy Virginia Tech that such offeror is properly qualified to carry out the obligations of the contract and to complete the work/furnish the item(s) contemplated therein.

**30. SMALL, WOMEN, AND MINORITY-OWNED (SWAM) BUSINESS SUBCONTRACTING AND EVIDENCE OF COMPLIANCE:**

A. Where it is practicable for any portion of the awarded contract to be subcontracted to other suppliers, the contractor is encouraged to offer such business to small, women, and/or minority-owned (SWAM) business. If SWAM subcontractors are used, the prime contractor agrees to report the use of SWAM subcontractors by providing the Owner at a minimum the following information: name of firm, SBSB SWAM certification number, phone number, total dollar amount subcontracted, category type (small, women, or minority-owned), and type of product/service provided. Note that SWAM vendors MUST be certified with the Virginia Department of Small Business and Supplier Diversity (SBSB) <http://www.sbsd.virginia.gov>.

B. Definitions:

1. **Small business** – An independently owned and operated business which, together with affiliates, has 250 or fewer employees or average annual gross receipts of \$10 million or less averaged over the previous three years. Virginia Department of Small Business and Supplier Diversity (SBSB) certified women-owned and minority-owned business shall also be considered small business when they have received SBSB small business certification.



2. **Women-owned business** – A business concern that is at least 51% owned by one or more women who are U. S. citizens or legal resident aliens, or in the case of a corporation, partnership, or limited liability company or other entity, at least 51% of the equity ownership interest is owned by one or more women who are citizens of the United States or non-citizens who are in full compliance with the United States immigration law, and both the management and daily business operations are controlled by one or more women who are U. S. citizens or legal resident aliens.
3. **Minority-owned business** – A business concern that is at least 51% owned by one or more minority individuals (see Section 2.2-1401, Code of Virginia) or in the case of a corporation, partnership, or limited liability company or other entity, at least 51% of the equity ownership interest in the corporation, partnership, or limited liability company or other entity is owned by one or more minority individuals and both the management and daily business operations are controlled by one or more minority individuals.
4. **Minority individual** – means an individual who is a citizen of the United States or a non-citizen who is in full compliance with United States immigration law and who satisfies one or more of the following definitions:
  - a. "African American" means a person having origins in any of the original peoples of Africa and who is regarded as such by the community of which this person claims to be a part.
  - b. "Asian American" means a person having origins in any of the original peoples of the Far East, Southeast Asia, the Indian subcontinent, or the Pacific Islands, including but not limited to Japan, China, Vietnam, Samos, Laos, Cambodia, Taiwan, Northern Marinas, the Philippines, a U. S. territory of the Pacific, India, Pakistan, Bangladesh, or Sri Lanka and who is regarded as such by the community of which this person claims to be a part.
  - c. "Hispanic American" means a person having origins in any of the Spanish-speaking peoples of Mexico, South or Central America, or the Caribbean Islands or other Spanish or Portuguese cultures and who is regarded as such by the community of which this person claims to be a part.
  - d. "Native American" means a person having origins in any of the original peoples of North America and who is regarded as such by the community of which this person claims to be a part or who is recognized by a tribal organization.
- C. All Small, Woman-owned, Minority-owned and Disabled Veteran-owned businesses who meet the definition established by the Code of Virginia as certifiable are strongly encouraged to obtain certification with the Virginia Department of Small Business and Supplier Diversity (SBSD).
31. **TAXES:** Sales to Virginia Tech and the Commonwealth of Virginia are normally exempt from State sales tax, State sales and use tax certificates of exemption, Form ST-12, will be issued upon request. Deliveries against this contract shall be free of Federal excise and transportation taxes. The Commonwealth's excise tax exemption registration number is 54-73-0076K.
32. **TESTING AND INSPECTION:** Virginia Tech reserves the right to conduct any test/inspection it may deem advisable to assure supplies and services conform to the specification. All test/inspection criteria shall be mutually agreed to between Virginia Tech and Contractor. Accordingly, acceptance testing compliance is to be measured with published specifications, with testing in accordance with industry standards.
33. **TRANSPORTATION AND PACKAGING:** By submitting their proposals, all offerors certify and warrant that the price(s) offered are for FOB destination and include only the actual freight rate costs at the lowest and best rate and is based upon the actual weight of the goods to be shipped. Except as otherwise specified herein, standard commercial packaging, packing and shipping containers shall be used. All shipping containers shall be legibly marked or labeled on the outside with purchase order number, commodity description, and quantity.
34. **USE OF BRAND NAMES:** Unless otherwise provided in this solicitation; the name of a certain brand, make or manufacturer does not restrict offerors to the specific brand, make or manufacturer named, but conveys the general style, type, character, and quality of the article desired. Any article which Virginia Tech in its sole discretion determines to be equal of that specified, considering quality, workmanship, economy of operation, and suitability for the purpose intended, shall be accepted. The offeror is responsible to clearly and specifically

indicate the product being offered and to provide sufficient descriptive literature, catalog cuts and technical detail to enable Virginia Tech to determine if the product offered meets the requirements of the solicitation. This is required even if offering the exact brand, make or manufacturer specified. Unless the offeror clearly indicates in its proposal that the product offered is an "equal" product, such proposal will be considered to offer the brand name product referenced in the solicitation.

**35. LIMITATION OF LIABILITY:**

Notwithstanding anything else to the contrary, Contractor will not be liable for any consequential, incidental, special, punitive or other indirect damages, and Contractor's total liability arising at any time from the sale or use of the products shall not exceed one million dollars (\$1,000,000). These limitations apply whether the liability is based on contract, tort, strict liability or any other theory.

**ADDITIONAL TERMS AND CONDITIONS:**

- A. ADDITIONAL GOODS AND SERVICES:** The University may acquire other goods or services that the supplier provides than those specifically solicited. The University reserves the right, subject to mutual agreement, for the Contractor to provide additional goods and/or services under the same pricing, terms and conditions and to make modifications or enhancements to the existing goods and services. Such additional goods and services may include other products, components, accessories, subsystems, or related services newly introduced during the term of the Agreement.
- B. ADVERTISING:** In the event a contract is awarded for supplies, equipment, or services resulting from this solicitation, no indication of such sales or services to Virginia Tech will be used in product literature or advertising. The Contractor shall not state in any of the advertising or product literature that the Commonwealth of Virginia or any agency or institution of the Commonwealth has purchased or uses its products or services.
- C. AUDIT:** The Contractor hereby agrees to retain all books, records, and other documents relative to this contract for five (5) years after final payment, or until audited by the Commonwealth of Virginia, whichever is sooner. Virginia Tech, its authorized agents, and/or the State auditors shall have full access and the right to examine any of said materials during said period.
- D. AVAILABILITY OF FUNDS:** It is understood and agreed between the parties herein that Virginia Tech shall be bound hereunder only to the extent of the funds available or which may hereafter become available for the purpose of this agreement.
- E. CANCELLATION OF CONTRACT:** Virginia Tech reserves the right to cancel and terminate any resulting contract, in part or in whole, without penalty, upon 60 days written notice to the Contractor. In the event the initial contract period is for more than 12 months, the resulting contract may be terminated by either party, without penalty, after the initial 12 months of the contract period upon 60 days written notice to the other party. Any contract cancellation notice shall not relieve the Contractor of the obligation to deliver and/or perform on all outstanding orders issued prior to the effective date of cancellation.



**F. INSURANCE:**

By signing and submitting a proposal under this solicitation, the Offeror certifies that if awarded the contract, it will have the following insurance coverages at the time the work commences. Additionally, it will maintain these during the entire term of the contract and that all insurance coverages will be provided by insurance companies authorized to sell insurance in Virginia by the Virginia State Corporation Commission.

During the period of the contract, Virginia Tech reserves the right to require the Contractor to furnish certificates of insurance for the coverage required.

INSURANCE COVERAGES AND LIMITS REQUIRED:

- A. Worker's Compensation - Statutory requirements and benefits.
- B. Employers Liability - \$100,000.00
- C. General Liability - \$500,000.00 combined single limit. Virginia Tech and the Commonwealth of Virginia shall be named as an additional insured with respect to goods/services being procured. This coverage is to include Premises/Operations Liability, Products and Completed Operations Coverage, Independent Contractor's Liability, Owner's and Contractor's Protective Liability and Personal Injury Liability.
- D. Automobile Liability - \$500,000.00

The contractor agrees to be responsible for, indemnify, defend and hold harmless Virginia Tech, its officers, agents and employees from the payment of all sums of money by reason of any claim against them arising out of any and all occurrences resulting in bodily or mental injury or property damage that may happen to occur in connection with and during the performance of the contract, including but not limited to claims under the Worker's Compensation Act. The contractor agrees that it will, at all times, after the completion of the work, be responsible for, indemnify, defend and hold harmless Virginia Tech, its officers, agents and employees from all liabilities resulting from bodily or mental injury or property damage directly or indirectly arising out of the performance or nonperformance of the contract.

- G. NOTICES:** Any notices to be given by either party to the other pursuant to any contract resulting from this solicitation shall be in writing, hand delivered or mailed to the address of the respective party at the following address

If to Contractor:

Fisher Scientific

Kathy Weber, Academic Industry Director

830 S. Front St.

Philadelphia, PA 19147



If to Virginia Tech:

Virginia Polytechnic Institute and State University (Virginia Tech)

Attn: Patricia Mullins, Assistant Director of Procurement for Research Support

Procurement Department (MC 0333)

North End Center, Suite 2100

300 Turner Street NW

Blacksburg, Virginia 24061

and

Virginia Higher Education Procurement Cooperative

Attn: Mr. Ryan Balber, Director

University of Virginia

1001 N. Emmet St

PO Box 400202

Charlottesville, VA 2290

**H. RETURN OF GOODS.** Products judged by Virginia Tech not to be acceptable may be rejected. All costs associated with rejection are the responsibility of the Contractor. Over-shipments will be accepted at Virginia Tech's discretion. The Contractor will be responsible for the disposition of all defective, damaged or rejected over-shipped products. Laboratory apparatus returns will include original packing materials and operation manuals. Return authorizations shall be provided by the Contractor within 14 calendar days of verbal notification.

**I. DELIVERY.** FOB Destination (Freight included in price). This is inclusive of dry ice and hazardous material charges and any fuel surcharges. The Contractor should maintain an inventory sufficient to make delivery to Virginia Tech within two (2) working days from the date the order was placed. Products identified on the Hot List will be delivered on the next business day. The Contractor shall deliver to all receiving docks or inside delivery as designated by Virginia Tech.

"Non-standard transportation" charges may be specifically authorized by Virginia Tech for shipments that require special handling. An example would be one-time service for a large item of equipment that requires special carriers and transportation equipment for delivery.

**J. WARRANTY.** All products purchased under this contract will minimally include the Original Equipment Manufacturers warranty and will pass directly to Virginia Tech. Products which fail after acceptance and installation will be covered under warranty. The decision to replace such products or accept warranty repair will be at the sole discretion of Virginia Tech, except in the event Virginia Tech fails to provide timely notice to

the Contractor of product failure. The Contractor should provide a toll-free number for requests for warranty service for all equipment sold under the contract. Any maintenance agreements available from the Contractor should be provided to Virginia Tech as an option and priced as discounted off list price.

- K. **SEVERAL LIABILITY:** Virginia Tech will be severally liable to the extent of its purchases made against any contract resulting from this solicitation. Applicable entities described herein will be severally liable to the extent of their purchases made against any contract resulting from this solicitation.

## ATTACHMENT (B)

### Product Pricing Group (PPG) Discount Structure as initially negotiated

PPG Code	Description	Std Discount	Alt Discount
A001	Apparatus - All Other Examples include Weights, Magnets and Magnifiers, Metal Tanks, Mixers (In-Line), Molecular and Chemical Models, Needles (Dissection), Patient Care Simulators, Pipetter Calibration Kits, Power Saws, Scissors, Sieves, Animal Cages and Cage Accessories, Aquaria and Accessories, and Defibrillator Accessories.	27.0%	27.0%
A002	Microbiology Apparatus	28.2%	28.2%
A003	Racks	30.5%	30.5%
A004	Facility Safety - Maintenance & Operations - Apparatus	29.8%	29.8%
A005	Clamps, Trays, and Supports	35.0%	35.0%
A006	Cryogenic Products	26.1%	26.1%
A007	Desiccators	30.4%	30.4%
A008	Fire Fighting & Emergency Response – Equipment & Medical	24.8%	24.8%
A009	Liquid Handling Fillers and Dispensers	0.4%	0.4%
A010	PPE – Fall Protection	31.9%	31.9%
B001	Biologicals - All Other Examples include: Serum Substitutes, Animal Sera, Storage Accessories for Preserved Specimens, Live Cell Cultures, Overexpression Lysates, and Peptides.	9.9%	9.9%
B002	Prepared Microbiology Media [Plates]	25.0%	25.0%
B003	Antibodies	7.3%	7.3%
B004	Cell Culture Media and Reagents	21.3%	21.3%
B005	Blood Culture Systems	18.2%	18.2%
B006	PCR Supplies	11.9%	11.9%
B007	Dehydrated Microbiology Media	20.3%	20.3%
B008	Bovine Sera	27.1%	27.1%
B009	Microbiology Supplies	21.0%	21.0%
B010	Prepared Microbiology Media [Tubes]	13.9%	13.9%
B011	Microbiology Quality Control Supplies	19.6%	19.6%
B012	Enzymes	9.4%	9.4%
B013	Prepared Microbiology Media [Bottles and Slides]	16.4%	16.4%
B014	Nucleic Acids and Components	9.7%	9.7%
B015	Proteins	5.7%	5.7%



C001	Consumables - All Other Examples include: Irrigation Solutions, Nucleotide Decontaminants, Plastic Tanks, Radiation Decontaminants, Distillation Products, and Cell Scrapers.	32.4%	32.4%
C002	PPE – Hand Protection – Thin-Wall Gloves	52.9%	52.9%
C003	Filtration Products - Other Filtration Products	18.8%	18.8%
C004	Vials and Vial Inserts	33.8%	33.8%
C005	Pipets - Serological Pipets	37.0%	37.0%
C006	Specimen Collection - Evacuated Blood Tubes	24.6%	24.6%
C007	Microscope Slides	54.6%	54.6%
C008	Facility Safety - Maintenance & Operations - Consumables	38.8%	38.8%
C009	Cell Culture Flasks	28.5%	28.5%
C010	Tubes - Centrifuge Tubes	27.4%	27.4%
C011	Pipetter Tips - Universal Pipetter Tips	27.5%	27.5%
C012	PPE – Apparel	38.0%	38.0%
C013	Bottles - Other	30.7%	30.7%
C014	Bottles - Plastic Bottles [General Purpose]	38.0%	38.0%
C015	Microplates - Other	20.5%	20.5%
C016	Controlled Environments – Apparel	35.4%	35.4%
C017	Specimen Containers	41.1%	41.1%
C018	Controlled Environments – Wipers & Swabs	39.7%	39.7%
C019	Filtration Products - Bottletop Filters	16.8%	16.8%
C020	Filtration Products - Syringe and Syringeless Filters [Nonsterile]	20.7%	20.7%
C021	Controlled Environments – Gloves	41.8%	41.8%
C022	Filtration Products - Centrifugal Filter Devices	11.8%	11.8%
C023	Pipetter Tips - Pipetter Specific Tips	30.8%	30.8%
C024	Cell Culture Microplates	20.2%	20.2%
C025	Pipetter Tips - Filtering Pipetter Tips	27.9%	27.9%
C026	Cleaning Products	27.7%	27.7%
C027	Specimen Collection - Winged Collection Set	26.0%	26.0%
C028	Microplates - Assay Microplates	23.0%	23.0%
C029	Dishes - Petri Dishes	37.8%	37.8%
C030	Tubes - Test Tubes	36.7%	36.7%
C031	Tubes - Storage Tubes	28.5%	28.5%
C032	Chromatography Columns	13.3%	13.3%
C033	Bottles - Media Bottles	28.5%	28.5%
C034	Pipets - Transfer Pipets	57.0%	57.0%
C035	Tubes - Microtubes	33.8%	33.8%
C036	Syringes - General Purpose Syringes	25.6%	25.6%
C037	Cell Culture Tubes	53.1%	53.1%
C038	Cell Culture Dishes	23.4%	23.4%
C039	Chromatography Columns and Supplies	14.2%	14.2%

C040	Cellware [Specialty]	20.8%	20.8%
C041	Bags - Sample Bags	38.6%	38.6%
C042	Specimen Collection - Microbiology and Transport Systems	24.3%	24.3%
C043	Pipets - Other	42.8%	42.8%
C044	Tubing and Tubing Connectors	36.4%	36.4%
C045	Specimen Collection - Urine Specimen Collection	38.4%	38.4%
C046	Bottles - Glass Bottles [General Purpose]	41.5%	41.5%
C047	Specimen Collection - Blood Specimen Collection	40.2%	40.2%
C048	Specimen Collection - Tubes for Blood Collection	34.2%	34.2%
C049	Controlled Environments – Housekeeping, Matting, Packaging, Stationary & Tape	35.8%	35.8%
C050	Syringes - Other	21.1%	21.1%
C051	Bags - Autoclaving Bags	47.1%	47.1%
C052	PPE – Eye, Face, and Hearing	36.8%	36.8%
C053	Flasks - Other	33.0%	33.0%
C054	Filtration Products - Filter Units	21.2%	21.2%
C055	Microplate Covers	22.3%	22.3%
C056	Flasks - Volumetric	36.9%	36.9%
C057	Water and Wastewater Testing Supplies	22.4%	22.4%
C058	Dishes - Other	52.3%	52.3%
C059	Facility Safety - First Aid, Identification & Communication, Spill Control & Containment	30.2%	30.2%
C060	Specimen Collection - Tube Needles	33.6%	33.6%
C061	Carboys and Jerricans	45.7%	45.7%
C062	Tubes - Tube Closures	41.5%	41.5%
C063	PPE – Hand Protection – Work & Specialty Gloves	40.5%	40.5%
C064	Reservoirs and Reservoir Liners	24.2%	24.2%
C065	Coverslips	57.8%	57.8%
C066	Tubes - Other	31.3%	31.3%
C067	Specimen Collection - Other	22.1%	22.1%
C068	Cylinders [Laboratory]	37.9%	37.9%
C069	Membranes For Hybridization and Transfer	14.4%	14.4%
C070	Autoradiography Supplies	12.9%	12.9%
C071	Waste Disposal Containers	31.7%	31.7%
C072	Bench Protectors	42.6%	42.6%
C073	Funnels	41.3%	41.3%
C074	Bags - Other	24.0%	24.0%
C075	Cuvets and Cells	35.4%	35.4%
C076	Beakers - Plastic and Other	37.5%	37.5%
C077	PPE – Hand Protection – Chemical Resistant Gloves	43.4%	43.4%
C078	Embedding Cassettes	24.5%	24.5%
C079	Beakers - Glass	43.6%	43.6%
C080	Knives and Knife Blades	36.0%	36.0%



C081	Pipetter Tips - Robotic Pipetter Tips	29.2%	29.2%
C082	Film and Foil Wrapping	44.4%	44.4%
C083	Pipetter Tips - Other	32.8%	32.8%
C084	Stirring Bars and Rods	46.5%	46.5%
C085	Fire Fighting & Emergency Response – PPE	29.7%	29.7%
C086	Stoppers	33.0%	33.0%
C087	Burets	32.0%	32.0%
C088	Samplers	24.7%	24.7%
C089	Spatulas [General Purpose]	29.6%	29.6%
C090	Crucibles	29.9%	29.9%
C091	Bottles - Wash Bottles	41.2%	41.2%
C092	Pipetter Tips - Repeater Pipetter Tips	23.7%	23.7%
C093	PPE – Head Protection	32.8%	32.8%
D001	Diagnostics - All Other Examples include: Magnetic Particles, Nitric Oxide Pathway Reagents and Kits, RNAi Controls, Cell Growth and Differentiation Reagents and Kits, and Food Chemistry Test Kits	8.4%	8.4%
D002	Clinical Diagnostic Kits and Reagents - Other	23.5%	23.5%
D003	Clinical Controls Calibrators and Standards	25.9%	25.9%
D004	Protein Chemistry Reagents and Kits	7.6%	7.6%
D005	Clinical Diagnostic Kits and Reagents - Influenza Testing	24.4%	24.4%
D006	Molecular Biology Reagents and Kits - Other	10.8%	10.8%
D007	Clinical Diagnostic Kits and Reagents - Pregnancy [hCG] Tests	37.9%	37.9%
D008	Clinical Diagnostic Kits and Reagents - Streptococcus Testing	50.3%	50.3%
D009	Western Blotting, ELISA and Cell Imaging	8.6%	8.6%
D010	Clinical Diagnostic Kits and Reagents - C. difficile Testing	33.3%	33.3%
D011	Electrophoresis Reagents	10.0%	10.0%
D012	Tissue Processing Reagents	29.2%	29.2%
D013	Clinical Diagnostic Kits and Reagents - General Chemistry Testing	23.4%	23.4%
D014	Immunoassay Testing	20.8%	20.8%
D015	Molecular Biology Reagents and Kits - Nucleic Acid Labeling and Detection	9.4%	9.4%
D016	Molecular Biology Reagents and Kits - DNA Extraction and Purification	12.9%	12.9%
D017	Clinical Diagnostic Kits and Reagents - Urinalysis Testing	27.3%	27.3%
D018	Dialysis Desalting and Buffer Exchange	8.3%	8.3%
D019	Microbiology Products	20.4%	20.4%
D020	Hematology Stains	29.9%	29.9%
D021	Immunoreagents	10.4%	10.4%
D022	Antibody Production and Purification	8.2%	8.2%
E001	Equipment - All Other Examples include: Slide Warmers, Tissue Processors and Accessories, Ultraviolet Lamps, Pipetting Workstations, Automated Laboratory Robotics, and Heat Stress Monitors	17.3%	17.3%
E002	Refrigerators and Freezers - Other	25.5%	25.5%

E003	Incubators	23.7%	23.7%
E004	Refrigerators and Freezers - Ultra Low Temperature Freezers [Upright]	27.0%	27.0%
E005	Pipetters - Manual Pipetters	22.4%	22.4%
E006	Microscopes	23.0%	23.0%
E007	Centrifuges - Benchtop [General Purpose]	25.2%	25.2%
E008	PPE – Respiratory Protection	28.6%	28.6%
E009	Microtomy Equipment	15.4%	15.4%
E010	Water Purification - Other	19.3%	19.3%
E011	Hoods and Enclosures	19.7%	19.7%
E012	Centrifuges - Benchtop Microcentrifuges	24.1%	24.1%
E013	Baths - Other	21.2%	21.2%
E014	Centrifuges - Benchtop Other	25.3%	25.3%
E015	Pipetters - Other	23.8%	23.8%
E016	Pumps - Vacuum	24.7%	24.7%
E017	Hotplates	27.0%	27.0%
E018	Shakers and Mixers - Platform Shakers	20.0%	20.0%
E019	Ovens	19.6%	19.6%
E020	Shakers and Mixers - Other	21.3%	21.3%
E021	Centrifuges - Centrifuge Accessories	20.1%	20.1%
E022	Pipet Fillers	30.3%	30.3%
E023	Sterilizers	21.2%	21.2%
E024	Blenders and Homogenizers	22.8%	22.8%
E025	Pumps - Other	23.1%	23.1%
E026	Electrophoresis Equipment	22.5%	22.5%
E027	Water Purification - Pretreatment and Polishing Systems	16.1%	16.1%
E028	Evaporators	19.3%	19.3%
E029	Counting Devices	27.3%	27.3%
E030	Baths - Water	22.6%	22.6%
E031	Stirrers - Magnetic	21.6%	21.6%
E032	Furnaces	25.0%	25.0%
E033	Mills	21.6%	21.6%
E034	Washers and Dryers for Glassware	26.1%	26.1%
E035	Pumps - Tubing	20.8%	20.8%
E036	Stirrers - Overhead	22.3%	22.3%
E037	Ultrasonic Cleaners	17.9%	17.9%
E038	Freeze Drying Equipment	28.9%	28.9%
E039	Microplate Washers	14.3%	14.3%



E040	Heaters	29.1%	29.1%
E041	Photodocumentation Systems	16.7%	16.7%
E042	Chromatography Equipment	15.3%	15.3%
E900	Equipment - Education	0.0%	0.0%
F001	Furniture	30.8%	30.8%
H001	Chemicals - All Other Examples include Desiccants and Drying Agents, Intravenous Solutions, Stains and Dyes and Indicators, and all chemicals not covered by another specific PPG listed below.	27.0%	27.0%
H002	Organics	16.2%	16.2%
H003	Solvents - Other	64.0%	64.0%
H004	Acids - Inorganic	43.9%	43.9%
H005	Inorganics - Other	39.5%	39.5%
H006	Buffers	35.0%	35.0%
H007	Solvents - Acetonitrile	68.1%	68.1%
H008	Solvents - Methanol	63.2%	63.2%
H009	Solvents - Ethanol	31.5%	31.5%
H010	Histology Reagents	50.7%	50.7%
H011	Inorganics - Sodium Compounds [Inorganics]	54.4%	54.4%
H012	Solutions for Chemical Testing	45.8%	45.8%
H013	Standards	26.8%	26.8%
H014	Solvents - Isopropanol [IPA]	59.9%	59.9%
H015	Caustics	53.0%	53.0%
H016	Solvents - Acetone	66.4%	66.4%
H017	Water	64.0%	64.0%
H018	Acids - Organic	48.3%	48.3%
H019	Solvents - Methylene Chloride	62.7%	62.7%
H020	Solvents - Hexanes	67.7%	67.7%
H021	Solvents - Xylenes	68.6%	68.6%
I001	Instruments - All Other Examples include: Radiation Contamination Monitors, Rheometers, Hygrometers and Accessories, Immunoassay Systems, Chromatography Products, and Flow Cytometers and Accessories.	23.2%	23.2%
I002	Spectrometry and Spectrophotometry	12.0%	12.0%
I003	Balances - Other	20.7%	20.7%
I004	Electrochemistry	20.4%	20.4%
I005	Clinical Chemistry Analyzers	28.3%	28.3%
I006	Coagulation Analyzers	38.6%	38.6%
I007	Balances - Analytical Balances	23.5%	23.5%
I008	Thermometers	26.9%	26.9%
I009	PH ORP Titration	21.9%	21.9%
I010	Instrumentation – Radiation, Chemical, Noise, Heat-Stress & Air Quality Monitoring	16.4%	16.4%



I011	Microplate Readers	15.9%	15.9%
I012	Electrodes	21.8%	21.8%
I013	Thermal Cycling Instruments	14.8%	14.8%
I014	Timers	27.1%	27.1%
I015	Viscometry Instruments	27.4%	27.4%
I016	Anemometers and Flowmeters	23.9%	23.9%

# ATTACHMENT (C)

## Example of Incentive Program Calculation and Payout

	<b>Incentive Program</b>					
	<b>Up to 105% of prior year baseline with 85% guaranteed</b>					
	Franchise Sales Dollar Range	Rebate %				
	85%-105% vs Prior Year Baseline	2%				
	>105% vs. Prior Year Baseline	5%				
	Achievement will be based on the performance results of all VASCUPP schools participation performance, not individual schools performance					
	Payment will be made to each individual school, based on their performance- 2% and 5% payout					
	<b>Example:</b>					
	<b>Quarterly Franchise Sales</b>	<b>Growth vs Baseline</b>	<b>Quarterly Payout Calculation</b>	<b>Quarterly Payout Dollar Amount</b>		
	\$ 4,532,000	3%	$\$4,532,000 \times 0.02$	\$ 90,640.00		
	\$ 4,620,000	5%	$\$4,620,000 \times 0.02$	\$ 92,400.00		
	\$ 4,708,000	7%	$(\$4,620,000 \times 0.02) + ((\$4,708,000 - \$4,620,000) \times 0.05)$	\$ 96,800.00		
	<b>Example of Individual School Payout Based on VASCUPP 3% Growth</b>					
<b>School</b>	<b>Quarterly Franchise Sales</b>	<b>Growth vs Baseline</b>	<b>Quarterly Payout Calculation</b>	<b>Quarterly Payout Dollar Amount</b>		
VA Tech	\$ 900,000.00	10%	$\$900,000 \times 0.02$	\$ 18,000.00		
UVA	\$ 1,200,000.00	1%	$\$1,200,000 \times 0.02$	\$ 24,000.00		



Request for Proposal #0046374

For

General Laboratory Supplies and Equipment

Date: August 1, 2016

Note: This public body does not discriminate against faith-based organizations in accordance with the *Code of Virginia*, § 2.2-4343.1 or against a bidder or offeror because of race, religion, color, sex, national origin, age, disability, or any other basis prohibited by state law relating to discrimination in employment.



RFP 0046374

## GENERAL INFORMATION FORM

**QUESTIONS:** All inquiries for information regarding this solicitation should be directed to: Tom Kaloupek, Procurement Analyst, Phone: (540) 231-6221 e-mail: kals.vt.edu.

**DUE DATE:** Proposals will be received until **September 14, 2016** at 3:00 PM. Failure to submit proposals to the correct location by the designated date and hour will result in disqualification.

**ADDRESS:** Proposals should be mailed or hand delivered to: Virginia Polytechnic Institute and State University (Virginia Tech), Procurement Department (MC 0333) North End Center, Suite 2100, 300 Turner Street NW, Blacksburg, Virginia 24061. Reference the due date and hour, and RFP Number in the lower left corner of the return envelope or package.

Please note that USPS is delivered to a central location and is not delivered directly to Procurement. Allow extra time if sending proposal via USPS. It is the vendor's responsibility to ensure proposals are received in the Procurement office at the appropriate date and time for consideration.

**TYPE OF BUSINESS:** (Please check all applicable classifications). If your classification is certified by the Virginia Department of Small Business and Supplier Diversity (SBSD), provide your certification number: \_\_\_\_\_. For assistance with SWaM certification, visit the SBSD website at <http://www.dmbe.virginia.gov/>.

\_\_\_\_\_ **Large**

\_\_\_\_\_ **Small business** – An independently owned and operated business which, together with affiliates, has 250 or fewer employees or average annual gross receipts of \$10 million or less averaged over the previous three years. Commonwealth of Virginia Department of Small Business and Supplier Diversity certified women-owned and minority-owned business shall also be considered small business when they have received SBSD small business certification.

\_\_\_\_\_ **Women-owned business** – A business concern that is at least 51% owned by one or more women who are U. S. citizens or legal resident aliens, or in the case of a corporation, partnership, or limited liability company or other entity, at least 51% of the equity ownership interest is owned by one or more women who are citizens of the United States or non-citizens who are in full compliance with the United States immigration law, and both the management and daily business operations are controlled by one or more women who are U. S. citizens or legal resident aliens.

\_\_\_\_\_ **Minority-owned business** – A business concern that is at least 51% owned by one or more minority individuals (see Section 2.2-1401, Code of Virginia) or in the case of a corporation, partnership, or limited liability company or other entity, at least 51% of the equity ownership interest in the corporation, partnership, or limited liability company or other entity is owned by one or more minority individuals and both the management and daily business operations are controlled by one or more minority individuals.

**COMPANY INFORMATION/SIGNATURE:** In compliance with this Request For Proposal and to all the conditions imposed therein and hereby incorporated by reference, the undersigned offers and agrees to furnish the goods or services in accordance with the attached signed proposal and as mutually agreed upon by subsequent negotiation.



FULL LEGAL NAME (PRINT) (Company name as it appears with your Federal Taxpayer Number)		FEDERAL TAXPAYER NUMBER (ID#)	
BUSINESS NAME/DBA NAME/TA NAME (If different than the Full Legal Name)		BILLING NAME (Company name as it appears on your invoice)	
PURCHASE ORDER ADDRESS		PAYMENT ADDRESS	
CONTACT NAME/TITLE (PRINT)			E-MAIL ADDRESS
TELEPHONE NUMBER	TOLL FREE TELEPHONE NUMBER	FAX NUMBER TO RECEIVE E-PROCUREMENT ORDERS	

Is any member of the firm an employee of the Commonwealth of Virginia who has a personal interest in this contract pursuant to the Code of Virginia, 2.2 – 3102 - 3112

YES \_\_\_\_\_ NO \_\_\_\_\_

SIGNATURE \_\_\_\_\_ Date: \_\_\_\_\_  
(IN INK)

07/01/2016

I. PURPOSE:

The purpose of this Request for Proposal (RFP) is to solicit sealed proposals to establish one or more contracts through competitive negotiations for general laboratory supplies, instruments and related items and services by Virginia Polytechnic Institute and State University (Virginia Tech), an agency of the Commonwealth of Virginia and on behalf of the Virginia Higher Education Procurement Cooperative (VHEPC).

II. CONTRACT PERIOD:

The term of this contract is for five (5) year(s), or as negotiated. There will be an option for two three-year renewals, or as negotiated.

III. BACKGROUND:

This solicitation is being issued by Virginia Tech on behalf of the Virginia Higher Education Procurement Cooperative (VHEPC), who will manage the contract(s) that are the outcome of this procurement process. See Section V. for a description on the VHEPC.

The intent of this procurement is to enact one or more contracts that will form the basis for a beneficial and mutually supportive long term business relationship with each of the member institutions of the VHEPC. We envision participation by each member institution on preferred basis and active management and stewardship of the contracts by the VHEPC.

In order to be designated as a preferred supplier in this product category, firms must fulfill, to the greatest extent feasible, desired requirements outlined in this document and provide a deep and wide range of products, including but not limited to laboratory consumables, laboratory instruments and equipment, laboratory furniture and repair and calibration services. The complete product line must be available in an electronic and fully automated environment.

Fiscal Year 2015 total expenditure volumes for the highest and second highest distributors in this product category serving VHEPC member institutions were \$20million.

IV. EVA BUSINESS-TO-GOVERNMENT ELECTRONIC PROCUREMENT SYSTEM:

The eVA Internet electronic procurement solution streamlines and automates government purchasing activities within the Commonwealth of Virginia. Virginia Tech, and other state agencies and institutions, have been directed by the Governor to maximize the use of this system in the procurement of goods and services. *We are, therefore, requesting that your firm register as a vendor within the eVA system.*

There are transaction fees involved with the use of eVA. These fees must be considered in the provision of quotes, bids and price proposals offered to Virginia Tech. Failure to register within the eVA system may result in the quote, bid or proposal from your firm being rejected and the award made to another vendor who is registered in the eVA system.

Registration in the eVA system is accomplished on-line. Your firm must provide the necessary information. Please visit the eVA website portal at <http://www.eva.virginia.gov/pages/eva-registration-buyer-vendor.htm> and **register both with eVA and Ariba**. *This process needs to be completed before Virginia Tech can issue your firm a Purchase Order or contract.* If your firm conducts business from multiple geographic locations, please register these locations in your initial registration.



For registration and technical assistance, reference the eVA website at: <http://www.eva.virginia.gov>, or call 866-289-7367 or 804-371-2525.

V. CONTRACT PARTICIPATION:



It is the intent of this solicitation and resulting contract to allow for cooperative procurement. Accordingly, any public or private educational institution located within Virginia or any affiliated corporation and/or partnership of member institutions may access any resulting contract if authorized by the contractor.

It has been agreed that all members of the Virginia Association of State College and University Purchasing Professionals (VASCUPP) will participate in the contracts resulting from this solicitation. VASCUPP currently comprises eleven members who include: The College of William and Mary, George Mason University, James Madison University, Longwood University, Old Dominion University, Radford University, The University of Mary Washington, The University of Virginia, Virginia Commonwealth University, Virginia Military Institute and Virginia Tech.

If authorized by the Contractor, the resultant contract may be extended to the other public and private educational entities based in Virginia to purchase at contract prices in accordance with contract terms. The Contractor shall notify Virginia Tech in writing of any such entities accessing the contract. No modification of this contract or execution of a separate contract is required to participate. The Contractor will provide quarterly usage reports for all entities accessing the Contract. Participating entities shall place their own orders directly with the Contractor and shall fully and independently administer their use of the contract to include contractual disputes, invoicing and payments without direct administration from Virginia Tech. Virginia Tech shall not be held liable for any costs or damages incurred by any other participating entity as a result of any authorization by the Contractor to extend the contract. It is understood and agreed that Virginia Tech is not responsible for the acts or omissions of any entity, and will not be considered in default of the contract no matter the circumstances.

Use of this contract does not preclude any participating entity from using other contracts or competitive processes as the need may be.

VASCUPP is provided analytic and contract management support by the Virginia Higher Education Procurement Cooperative (VHEPC). VHEPC will be the manager for the contract(s) resulting from this solicitation.

VI. STATEMENT OF NEEDS:

A. Basic Requirements. Preferred suppliers must have the widest and deepest product and service offerings possible. Products and services must be available in electronic catalogs that interact seamlessly with various electronic procurement platforms. The latest technology should be employed to make the entire procure-to-pay process electronic.

Deep discounts off list are expected. Pricing may be adjusted downward at any time and upward semi-annually to reflect changes in manufacturers pricing. Contractor must provide full price files to VHEPC in either Access or Microsoft Excel to support price increase requests. VHEPC has 30 days to review price increase requests and reserves the right to challenge increases based on PPI or other relevant market data.

Electronic catalogs should display net prices reflective of discounting. Except for special handling, prices should be inclusive of delivery (FOB Destination).

Preferred suppliers must agree to pay eVA transaction fees and must participate in ghost card payment systems if the member institution employs such a system.

Preferred suppliers will be expected to agree to provide full sales history files to VHEPC quarterly. See Attachment B for the quarterly sales report format. This report will be provided to individual institutions, if requested.

B. Desired Offerings.

1. Special item pricing for high volume products (hotlists). Though VHEPC solely determines which items qualify as high volume, Hot Lists will be developed and maintained jointly by VHEPC and the contractor. Because of the unique requirements of each institution, Hot Lists should be customizable and will be made available for each institution. Hot list pricing should be maintained for a full year, but VHEPC will be able to make revisions semiannually.
  2. Reporting of diversity subcontracting. We desire for preferred suppliers to develop programming within one year of the effective date of the contract that will identify subcontractors who are certified as small, woman-owned and minority-owned (SWAM) businesses with the Commonwealth of Virginia. The database of certified SWAM suppliers can be obtained from the Virginia Department of Small Business and Supplier Diversity. Individual reports for each institution should be prepared and provided on a quarterly basis.
  3. Sales representation. Provide a plan for sales representation for each customer. We recognize that not all institution accounts will warrant full-time on-campus representation. Provide a narrative on how you propose to provide this service.
- C. Addition of new lines of products and services. It is important to have the flexibility in this contract to allow for future events that add value to the relationship. Examples include, but are not limited to, the addition of products and services that are new to the marketplace; the addition to the distribution chain of a new supplier and the acquisition of a complimentary company.
- D. Contract Review. A meeting should be conducted quarterly between the contractor and the contract administrator to review overall performance and resolve any open items. Other subjects to be reported on include contract usage, service levels, price audits, savings, volume rebates, and cost containment actions.
- E. Volume and Growth Incentives. In order to support the growth of the partnership, we look for preferred suppliers to provide financial incentives, payable to each participating institution at the close of each contract year.
- F. Strategic Partnership. To the greatest extent feasible, preferred suppliers will be expected to support VHEPC member institutions by participating and offering sponsorship in outreach events and providing representation that will support the growth and longevity of the procurement consortium concept.



- G. Stronger partnership. During the period of the contract, some institutions may wish to form a stronger partnership. This might be described as moving from being a preferred supplier to becoming the primary supplier. Institutions would expect to assist in a stronger manner and in return, receive additional benefits. We would like to provide for this option in the contract so that it will be available, if desired. Please provide a structure describing how a stronger partnership might work and what elements and expectations would be present.

VII. PROPOSAL PREPARATION AND SUBMISSION:

A. General Requirements

1. RFP Response: In order to be considered for selection, Offerors must submit a complete response to this RFP. **One original and four copies** of each proposal must be submitted to:

Virginia Polytechnic Institute and State University (Virginia Tech)  
Procurement Department (MC 0333)  
North End Center, Suite 2100  
300 Turner Street NW  
Blacksburg, Virginia 24061

**Reference the Due Date and Hour, and RFP Number in the lower left hand corner of the return envelope or package.**

No other distribution of the proposals shall be made by the Offeror.

2. Proposal Preparation:

- a. Proposals shall be signed by an authorized representative of the Offeror. All information requested should be submitted. Failure to submit all information requested may result in Virginia Tech requiring prompt submission of missing information and/or giving a lowered evaluation of the proposal. Proposals which are substantially incomplete or lack key information may be rejected by Virginia Tech at its discretion. Mandatory requirements are those required by law or regulation or are such that they cannot be waived and are not subject to negotiation.
- b. Proposals should be prepared simply and economically providing a straightforward, concise description of capabilities to satisfy the requirements of the RFP. Emphasis should be on completeness and clarity of content.
- c. Proposals should be organized in the order in which the requirements are presented in the RFP. All pages of the proposal should be numbered. Each paragraph in the proposal should reference the paragraph number of the corresponding section of the RFP. It is also helpful to cite the paragraph number, subletter, and repeat the text of the requirement as it appears in the RFP. If a response covers more than one page, the paragraph number and subletter should be repeated at the top of the next page. The proposal should contain a table of contents which cross references the RFP requirements. Information which the offeror desires to present that does not fall within any of the requirements of the RFP should be inserted at an appropriate place or be attached at the end of the proposal and designated as additional material. Proposals that are not organized in this manner risk elimination from consideration if the evaluators are unable to find where the RFP requirements are specifically addressed.

- d. Each copy of the proposal should be bound in a single volume where practical. All documentation submitted with the proposal should be bound in that single volume.
  - e. Ownership of all data, material and documentation originated and prepared for Virginia Tech pursuant to the RFP shall belong exclusively to Virginia Tech and be subject to public inspection in accordance with the Virginia Freedom of Information Act. Trade secrets or proprietary information submitted by an Offeror shall not be subject to public disclosure under the Virginia Freedom of Information Act. However, to prevent disclosure the Offeror must invoke the protections of Section 2.2-4342F of the Code of Virginia, in writing, either before or at the time the data or other materials is submitted. The written request must specifically identify the data or other materials to be protected and state the reasons why protection is necessary. The proprietary or trade secret material submitted must be identified by some distinct method such as highlighting or underlining and must indicate only the specific words, figures, or paragraphs that constitute trade secret or proprietary information. The classification of an entire proposal document, line item prices and/or total proposal prices as proprietary or trade secrets is not acceptable and may result in rejection of the proposal.
3. Oral Presentation: Offerors who submit a proposal in response to this RFP may be required to give an oral presentation of their proposal to Virginia Tech. This will provide an opportunity for the Offeror to clarify or elaborate on the proposal but will in no way change the original proposal. Virginia Tech will schedule the time and location of these presentations. Oral presentations are an option of Virginia Tech and may not be conducted. Therefore, proposals should be complete.

#### B. Specific Requirements

Proposals should be as thorough and detailed as possible so that Virginia Tech may properly evaluate your capabilities to provide the required goods or services. Offerors are required to submit the following information/items as a complete proposal:

1. Provide a summary overview of the company, including geographical operations, unique services provided to the higher education marketplace and envisioned company changes including planned technological advances and acquisitions.
2. Provide detailed information regarding product lines and associated discounts off list prices. Also provide your concepts for providing hot lists to the VASCUPP members. Provide information regarding shipping costs and return policies.
3. Provide your concept for sales support and on-campus representation to VASCUPP member institutions.
4. Provide a statement of agreement with desired structure and frequency of transaction data reporting. Further, provide the Full Price File Template Data. See Attachment C for data elements.
5. Provide information regarding financial incentives that may be available under the preferred supplier concept. Provide an alternate plan that supports an optional stronger relationship as a primary supplier.
6. Participation and Reporting of Small, Women-owned and Minority-owned Business (SWAM) Business:



Describe your plan for utilizing Virginia-certified SWaM subcontractors if awarded a contract. Describe your ability to provide reporting on Virginia-certified SWaM subcontracting spend when requested. If your firm or any business that you plan to subcontract with can be classified as SWaM, but has not been certified by the Virginia Department of Small Business and Supplier Diversity (SBSD), it is expected that, with the active encouragement from the prime contractor, the certification process will be initiated by the subcontractor in a timely manner.

7. The return of the General Information Form and addenda, if any, signed and filled out as required.

## VIII. SELECTION CRITERIA AND AWARD:

### A. Selection Criteria

Proposals will be evaluated by Virginia Tech using the following:

<u>Criteria</u>	<u>Maximum Point Value</u>
1. Ability to satisfy Basic Requirements as Outlined in Section VI. (A.)	20
2. Specific plans or methodology to be used to provide the services	30
3. Financial benefits including discounts, rebates, and other incentives	40
4. Participation and reporting of Small, Women-Owned and Minority (SWAM) Business subcontractors	10
<hr/>	
Total	100

### B. Award To Multiple Offerors:

Selection shall be made of two or more offerors deemed to be fully qualified and best suited among those submitting proposals on the basis of the evaluation factors included in the Request for Proposals, including price, if so stated in the Request for Proposals. Negotiations shall be conducted with the offerors so selected. Price shall be considered, but need not be the sole determining factor. After negotiations have been conducted with each offeror so selected, the agency shall select the offeror which, in its opinion, has made the best proposal, and shall award the contract to that offeror. The Commonwealth reserves the right to make multiple awards as a result of this solicitation. The Commonwealth may cancel this Request for Proposals or reject proposals at any time prior to an award, and is not required to furnish a statement of the reasons why a particular proposal was not deemed to be the most advantageous. Should the Commonwealth determine in writing and in its sole discretion that only one offeror is fully qualified, or that one offeror is clearly more highly qualified than the others under consideration, a contract may be negotiated and awarded to that offeror. The award document will be a contract incorporating by reference all the requirements, terms and conditions of the solicitation and the contractor's proposal as negotiated. Virginia Tech reserves the right to make multiple awards.



IX. ADDENDUM:

Any **ADDENDUM** issued for this solicitation may be accessed at <http://www.procurement.vt.edu/html.docs/bids.php>. Since a paper copy of the addendum will not be mailed to you, we encourage you to check the web site regularly.

X. CONTRACT ADMINISTRATION:

- A. Mr. Ryan Balber, Director, Virginia Higher Education Procurement Cooperative or his designee, shall be identified as the Contract Administrator and shall use all powers under the contract to enforce its faithful performance. Mr. Balber's contact information is phone: 434-297-6099. Email: [RB7PQ@eservices.virginia.edu](mailto:RB7PQ@eservices.virginia.edu).
- B. The Contract Administrator, or his designee, shall determine the amount, quantity, acceptability, fitness of all aspects of the services and shall decide all other questions in connection with the services. The Contract Administrator, or his designee, shall not have authority to approve changes in the services which alter the concept or which call for an extension of time for this contract. Any modifications made must be authorized by the Virginia Tech Procurement Department through a written amendment to the contract.

XI. COMMUNICATIONS:

Communications regarding this solicitation shall be formal from the date of issue, until either a Contractor has been selected or the Procurement Department rejects all proposals. Formal communications will be directed to the procurement officer listed on this solicitation. Informal communications, including but not limited to request for information, comments or speculations regarding this solicitation to any University employee other than a Procurement Department representative may result in the offending Offeror's proposal being rejected.

Written questions regarding this solicitation may be submitted to the Procurement Officer, Tom Kaloupek, at [kals@vt.edu](mailto:kals@vt.edu). The cutoff date for receipt of questions is Friday, September 2, 2106.

XII. CONTROLLING VERSION OF SOLICITATION:

The PDF version of the solicitation and any addenda issued by Virginia Tech Procurement Services is the mandatory controlling version of the document. Any modification of/or additions to the solicitation by the Offeror shall not modify the official version of the solicitation issued by Virginia Tech Procurement Services. Such modifications or additions to the solicitation by the Offeror may be cause for rejection of the proposal; however, Virginia Tech reserves the right to decide, on a case by case basis, in its sole discretion, whether to reject such a proposal.

XIII. TERMS AND CONDITIONS:

This solicitation and any resulting contract/purchase order shall be governed by the attached terms and conditions, see Attachment A.

XIV. ATTACHMENTS:

Attachment A - Terms and Conditions  
Attachment B - Quarterly Sales History Report Format  
Attachment C - Full Price File Template

**ATTACHMENT A**  
**TERMS AND CONDITIONS**

**RFP GENERAL TERMS AND CONDITIONS**

[http://www.procurement.vt.edu/html.docs/terms/GTC\\_RFP\\_01012016.pdf](http://www.procurement.vt.edu/html.docs/terms/GTC_RFP_01012016.pdf)

**ADDITIONAL TERMS AND CONDITIONS:**

- A. ADDITIONAL GOODS AND SERVICES:** The University may acquire other goods or services that the supplier provides than those specifically solicited. The University reserves the right, subject to mutual agreement, for the Contractor to provide additional goods and/or services under the same pricing, terms and conditions and to make modifications or enhancements to the existing goods and services. Such additional goods and services may include other products, components, accessories, subsystems, or related services newly introduced during the term of the Agreement.
- B. ADVERTISING:** In the event a contract is awarded for supplies, equipment, or services resulting from this solicitation, no indication of such sales or services to Virginia Tech will be used in product literature or advertising. The Contractor shall not state in any of the advertising or product literature that the Commonwealth of Virginia or any agency or institution of the Commonwealth has purchased or uses its products or services.
- C. AUDIT:** The Contractor hereby agrees to retain all books, records, and other documents relative to this contract for five (5) years after final payment, or until audited by the Commonwealth of Virginia, whichever is sooner. Virginia Tech, its authorized agents, and/or the State auditors shall have full access and the right to examine any of said materials during said period.
- D. AVAILABILITY OF FUNDS:** It is understood and agreed between the parties herein that Virginia Tech shall be bound hereunder only to the extent of the funds available or which may hereafter become available for the purpose of this agreement.
- E. CANCELLATION OF CONTRACT:** Virginia Tech reserves the right to cancel and terminate any resulting contract, in part or in whole, without penalty, upon 60 days written notice to the Contractor. In the event the initial contract period is for more than 12 months, the resulting contract may be terminated by either party, without penalty, after the initial 12 months of the contract period upon 60 days written notice to the other party. Any contract cancellation notice shall not relieve the Contractor of the obligation to deliver and/or perform on all outstanding orders issued prior to the effective date of cancellation.
- F. CONTRACT DOCUMENTS:** The contract entered into by the parties shall consist of the Request for Proposal including all modifications thereof, the proposal submitted by the Contractor, the written results of negotiations, the Commonwealth Standard Contract Form, all of which shall be referred to collectively as the Contract Documents.
- G. IDENTIFICATION OF BID/PROPOSAL ENVELOPE:** The signed bid or proposal should be returned in a separate envelope or package, sealed and identified as follows:

From: \_\_\_\_\_  
Name of Bidder or Offeror Due Date Time Due

\_\_\_\_\_  
Street or Box No. Solicitation Number



City, State, Zip Code

Solicitation Title

Name of Procurement Officer: \_\_\_\_\_

The envelope should be addressed to:

VIRGINIA POLYTECHNIC INSTITUTE AND STATE UNIVERSITY (Virginia Tech)  
Procurement Department (MC 0333)  
North End Center, Suite 2100  
300 Turner Street NW  
Blacksburg, Virginia 24061

The offeror takes the risk that if the envelope is not marked as described above, it may be inadvertently opened and the information compromised, which may cause the proposal to be disqualified. Bids or Proposals may be hand delivered to the designated location in the office issuing the solicitation. No other correspondence or other bids/proposals should be placed in the envelope.

#### H. INSURANCE:

By signing and submitting a proposal under this solicitation, the Offeror certifies that if awarded the contract, it will have the following insurance coverages at the time the work commences. Additionally, it will maintain these during the entire term of the contract and that all insurance coverages will be provided by insurance companies authorized to sell insurance in Virginia by the Virginia State Corporation Commission.

During the period of the contract, Virginia Tech reserves the right to require the Contractor to furnish certificates of insurance for the coverage required.

##### INSURANCE COVERAGES AND LIMITS REQUIRED:

A. Worker's Compensation - Statutory requirements and benefits.

B. Employers Liability - \$100,000.00

C. General Liability - \$500,000.00 combined single limit. Virginia Tech and the Commonwealth of Virginia shall be named as an additional insured with respect to goods/services being procured. This coverage is to include Premises/Operations Liability, Products and Completed Operations Coverage, Independent Contractor's Liability, Owner's and Contractor's Protective Liability and Personal Injury Liability.

D. Automobile Liability - \$500,000.00

The contractor agrees to be responsible for, indemnify, defend and hold harmless Virginia Tech, its officers, agents and employees from the payment of all sums of money by reason of any claim against them arising out of any and all occurrences resulting in bodily or mental injury or property damage that may happen to occur in connection with and during the performance of the contract, including but not limited to claims under the Worker's Compensation Act. The contractor agrees that it will, at all times, after the completion of the work, be responsible for, indemnify, defend and hold harmless Virginia Tech, its officers, agents and employees from all liabilities resulting from bodily or mental injury or property damage directly or indirectly arising out of the performance or nonperformance of the contract.



**I. NOTICES:** Any notices to be given by either party to the other pursuant to any contract resulting from this solicitation shall be in writing, hand delivered or mailed to the address of the respective party at the following address

If to Contractor: Address Shown On RFP Cover Page  
Attention: Name Of Person Signing RFP

If to Virginia Tech:

Virginia Polytechnic Institute and State University (Virginia Tech)  
Attn: Patricia Mullins, Assistant Director of Procurement for Research Support  
Procurement Department (MC 0333)  
North End Center, Suite 2100  
300 Turner Street NW  
Blacksburg, Virginia 24061

and

Virginia Higher Education Procurement Cooperative  
Attn: Mr. Ryan Balber, Director  
University of Virginia  
1001 N. Emmet St  
PO Box 400202  
Charlottesville, VA 22904

**J. PROPOSAL ACCEPTANCE PERIOD:** Any proposal received in response to this solicitation shall be valid for (60) days. At the end of the (60) days the proposal may be withdrawn at the written request of the Offeror. If the proposal is not withdrawn at that time it remains in effect until an award is made or the solicitation is cancelled.

**K. RETURN OF GOODS.** Products judged by Virginia Tech not to be acceptable may be rejected. All costs associated with rejection are the responsibility of the Contractor. Over-shipments will be accepted at Virginia Tech's discretion. The Contractor will be responsible for the disposition of all defective, damaged or rejected over-shipped products. Laboratory apparatus returns will include original packing materials and operation manuals. Return authorizations shall be provided by the Contractor within 14 calendar days of verbal notification.

**L. DELIVERY.** FOB Destination (Freight included in price). This is inclusive of dry ice and hazardous material charges and any fuel surcharges. The Contractor should maintain an inventory sufficient to make delivery to Virginia Tech within two (2) working days from the date the order was placed. Products identified on the Hot List will be delivered on the next business day. The Contractor shall deliver to all receiving docks or inside delivery as designated by Virginia Tech.

"Non-standard transportation" charges may be specifically authorized by Virginia Tech for shipments that require special handling. An example would be one-time service for a large item of equipment that requires special carriers and transportation equipment for delivery.

**M. WARRANTY.** All products purchased under this contract will minimally include the Original Equipment Manufacturers warranty and will pass directly to Virginia Tech. Products which fail after acceptance and installation will be covered under warranty. The decision to replace such products or accept warranty repair will be at the sole discretion of Virginia Tech, except in the event Virginia Tech fails to provide timely notice to the Contractor of product failure. The Contractor should provide a toll-free number for requests for warranty service for all equipment sold under the contract. Any

maintenance agreements available from the Contractor should be provided to Virginia Tech as an option and priced as discounted off list price.

- N. SEVERAL LIABILITY:** Virginia Tech will be severally liable to the extent of its purchases made against any contract resulting from this solicitation. Applicable entities described herein will be severally liable to the extent of their purchases made against any contract resulting from this solicitation.

## ATTACHMENT B

### QUARTERLY SALES HISTORY REPORT TEMPLATE

1. Indicate time period covered by the report
2. Required data elements to be provide in either Access or Microsoft Excel:

University name  
Product Category Name  
Product Category Number  
Part Number  
Part Description  
Manufacturer Name  
Manufacturer Part Number  
UOM  
Hot List Item (Y, N)  
List Price  
Discount Percentage  
Net Price  
Quantity  
Extended Amount



**ATTACHMENT C**  
**FULL PRICE FILE TEMPLATE**

Required data elements to be reported in either Access or Microsoft Excel:

Product Category Name  
Product Category Number  
Part Number  
Part Description  
Manufacturer Name  
Manufacturer Part Number  
UOM  
Hot List Item (Y, N)  
List Price  
Discount Percentage  
Net Price  
Price File Date

## RFP GENERAL TERMS AND CONDITIONS

1. **ANTI-DISCRIMINATION:** By submitting their proposals, offerors certify to the Commonwealth that they will conform to the provisions of the Federal Civil Rights Act of 1964, as amended, as well as the Virginia Fair Employment Contracting Act of 1975, as amended, where applicable, the Virginians With Disabilities Act, the Americans With Disabilities Act, and Section 2.2-4311 of the Virginia Public Procurement Act. If the award is made to a faith-based organization, the organization shall not discriminate against any recipient of goods, services, or disbursements made pursuant to the contract on the basis of the recipient's religion, religious belief, refusal to participate in a religious practice, or on the basis of race, age, color, gender or national origin and shall be subject to the same rules as other organizations that contract with public bodies to account for the use of the funds provided; however, if the faith-based organization segregates public funds into separate accounts, only the accounts and programs funded with public funds shall be subject to audit by the public body. (*Code of Virginia*, § 2.2-4343.1 E).  
In every contract over \$10,000 the provisions in A and B below apply:
  - A. During the performance of this contract, the Contractor agrees as follows:
    - 1) The contractor will not discriminate against any employee or applicant for employment because of race, religion, color, sex, national origin, age, disability, or any other basis prohibited by state law relating to discrimination in employment, except where there is a bona fide occupational qualification reasonably necessary to the normal operation of the contractor. The contractor agrees to post in conspicuous places, available to employees and applicants for employment, notices setting forth the provisions of this nondiscrimination clause.
    - 2) The Contractor, in all solicitations or advertisements for employees placed by or on behalf of the Contractor, will state that such Contractor is an equal opportunity employer.
    - 3) Notices, advertisements and solicitations placed in accordance with federal law, rule or regulation shall be deemed sufficient for the purpose of meeting the requirements of this Section.
  - B. The Contractor will include the provisions of A. above in every subcontract or purchase order over \$10,000, so that the provisions will be binding upon each subcontractor or vendor.
2. **ANTITRUST:** By entering into a contract, the Contractor conveys, sells, assigns, and transfers to Virginia Tech and the Commonwealth of Virginia all rights, title and interest in and to all causes of the action it may now have or hereafter acquire under the antitrust laws of the United States and the Commonwealth of Virginia, relating to the particular goods or services purchased or acquired by Virginia Tech and the Commonwealth of Virginia under said contract.
3. **APPLICABLE LAWS AND COURTS:** This solicitation and any resulting contract shall be governed in all respects by the laws of the Commonwealth of Virginia and any litigation with respect thereto shall be brought in the courts of the Commonwealth. The Contractor shall comply with applicable federal, state and local laws and regulations.
4. **ASSIGNMENT OF CONTRACT:** A contract shall not be assignable by the Contractor in whole or in part without the written consent of Virginia Tech.
5. **CHANGES TO THE CONTRACT:** Changes can be made to the Contract in any one of the following ways:
  - A. The parties may agree in writing to modify the scope of the contract. An increase or decrease in the price of the contract resulting from such modification shall be agreed to by the parties as a part of their written agreement to modify the scope of the contract.
  - B. Virginia Tech may order changes within the general scope of the contract at any time by written notice to the Contractor. Changes within the scope of the contract include, but are not limited to, things such as the method of packing or shipment and the place of delivery or installation. The Contractor shall comply with the notice upon receipt. The Contractor shall be compensated for any additional costs incurred as the result of such order and shall give Virginia Tech a credit for any savings. Said compensation shall be determined by one of the following methods:
    - 1) By mutual agreement between the parties in writing; or
    - 2) By agreeing upon a unit price or using a unit price set forth in the contract, if the work to be done can be expressed in units, and the Contractor accounts for the number of units of work performed, subject to Virginia Tech's right to audit the Contractor's records and/or to determine the correct number of units independently; or
    - 3) By ordering the Contractor to proceed with the work and to keep a record of all costs incurred and savings realized. A markup for overhead and profit may be allowed if provided by the contract. The same markup shall be used for determining a decrease in price as the result of savings realized. The Contractor shall present Virginia Tech with all vouchers and records of expenses incurred and savings realized. Virginia Tech shall have the right to audit the records of the Contractor as it deems necessary to determine costs or savings. Any claim for an adjustment in price under this provision must be asserted by written notice to Virginia Tech within thirty (30) days from the date of receipt of the written order from Virginia Tech. If the parties fail to agree on an amount of adjustment, the question of an increase or decrease in the contract price or time for performance shall be resolved in accordance with the procedures for resolving disputes provided by the Disputes Clause of this contract or, if there is none, in accordance with the disputes provisions of the Commonwealth of Virginia Purchasing Manual for Institutions of Higher Education and Their Vendors. Neither the existence of a claim or a dispute resolution process, litigation or any other provision of this contract shall excuse the Contractor from promptly complying with the changes ordered by Virginia Tech or with the performance of the contract generally.
6. **CLAIMS:** Contractual claims, whether for money or other relief, shall be submitted in writing to the Director of Procurement, Procurement Department, North End Center, Suite 2100, Virginia Tech, 300 Turner Street NW, Blacksburg, Virginia 24061, no later than sixty (60) days after final payment; however, written notice of the contractor's intention to file such claim shall have been given at the time of the occurrence or beginning of the work upon which the claim is based. Nothing herein shall preclude a contract from requiring submission of an invoice for final payment within a certain time after completion and acceptance of the work or acceptance



of the goods. Pending claims shall not delay payment of amounts agreed due in the final payment (*Code of Virginia*, Section 2.2-4363). A contractor may not institute legal action prior to receipt of the Director of Procurement decision on the claim, unless that office fails to render such decision within thirty (30) days. The decision of the Director of Procurement shall be final and conclusive unless the contractor, within six (6) months of the date of the final decision on the claim, institutes legal action as provided in the *Code of Virginia*, Section 2.2-4364.

7. **CLARIFICATION OF TERMS:** If any prospective offeror has questions about the specifications or other solicitation documents, the prospective offeror should contact the buyer whose name appears on the face of the solicitation no later than five working days before the due date. Any revisions to the solicitation will be made only by addendum issued by the buyer.
8. **COMMONWEALTH OF VIRGINIA PURCHASING MANUAL FOR INSTITUTIONS OF HIGHER EDUCATION AND THEIR VENDORS:** This solicitation is subject to the provisions of the Commonwealth of Virginia Purchasing Manual for Institutions of Higher Education and Their Vendors and any revisions thereto, which are hereby incorporated into this contract in their entirety. A copy of the manual is available for review in the Virginia Tech Procurement Department or by accessing URL <http://www.procurement.vt.edu> on the Web.
9. **CONFLICT OF INTEREST:** Virginia Tech is a public university, subject to the laws of the Commonwealth of Virginia. Among these is the State and Local Government Conflict of Interests Act (The Act). The Act can be accessed via <http://leg1.state.va.us/cgi-bin/legp504.exe?000+cod+2.2-3100>. You may wish to consult the provisions of The Act before submitting a response to the Request for Proposal. Additionally, by submitting a proposal or by entering into any resulting contract, the offeror certifies that it is in full compliance with the provisions of The Act as to this RPF.
10. **CONTRACT PARTICIPATION:** Any public body, public or private health or educational institutions, or Virginia Tech's affiliated corporations and/or partnerships may access any resulting contract/purchase order if authorized by the contractor. Participating entities shall place their own order(s) directly with the Contractor and shall fully and independently administer their use of the contract/purchase order to include contractual disputes, invoicing and payments without direct administration from Virginia Tech. Virginia Tech shall not be held liable for any costs or damages incurred by any other participating entity as a result of any authorization by the Contractor to extend the contract/purchase order. It is understood and agreed that Virginia Tech is not responsible for the acts or omissions of any entity, and will not be considered in default of the contract/purchase order no matter the circumstances.
11. **DEBARMENT STATUS:** By submitting their proposals, offerors certify that they are not currently debarred by the Commonwealth of Virginia from submitting bids or proposals on contracts for the type of goods and/or services covered by this solicitation, nor are they an agent of any person or entity that is currently so debarred.
12. **DEFAULT:** In case of failure to deliver goods or services in accordance with the contract terms and conditions, Virginia Tech, after due oral or written notice, may procure them from other sources and hold the Contractor responsible for any resulting additional purchase and administrative costs. This remedy shall be in addition to any other remedies which Virginia Tech may have.
13. **DRUG-FREE WORKPLACE:** In every contract over \$10,000 the following provisions apply: During the performance of this contract, the Contractor agrees to (i) provide a drug-free workplace for the Contractor's employees; (ii) post in conspicuous places, available to employees and applicants for employment, a statement notifying employees that the unlawful manufacture, sale, distribution, dispensation, possession, or use of a controlled substance or marijuana is prohibited in the Contractor's workplace and specifying the actions that will be taken against employees for violations of such prohibition; (iii) state in all solicitations or advertisements for employees placed by or on behalf of the Contractor that the Contractor maintains a drug-free workplace; and (iv) include the provisions of the foregoing clauses in every subcontract or purchase order of over \$10,000, so that the provisions will be binding upon each subcontractor or vendor.  
For the purposes of this section, "drug-free workplace" means a site for the performance of work done in connection with a specific contract awarded to a Contractor the employees of whom are prohibited from engaging in the unlawful manufacture, sale, distribution, dispensation, possession or use of any controlled substance or marijuana during the performance of the contract.
14. **EO/AA STATEMENT:** If this contract is a covered government contract or subcontract, contractors and subcontractors shall abide by the requirements of 41 CFR §§ 60-1.4(a), 60-300.5(a) and 60-741.5(a). These regulations prohibit discrimination against qualified individuals based on their status as protected veterans or individuals with disabilities, and prohibit discrimination against all individuals based on their race, color, religion, sex, sexual orientation, gender identity or national origin. Moreover, these regulations require that covered prime contractors and subcontractors take affirmative action to employ and advance in employment individuals without regard to race, color, religion, sex, sexual orientation, gender identity, national origin, protected veteran status or disability.  
Virginia Tech does not discriminate against employees, students, or applicants on the basis of age, color, disability, gender, gender identity, gender expression, national origin, political affiliation, race, religion, sexual orientation, genetic information, or veteran status; or otherwise discriminate against employees or applicants who inquire about, discuss, or disclose their compensation or the compensation of other employees, or applicants; or any other basis protected by law.  
For inquiries regarding non-discrimination policies, contact the Office of Equity and Access at 540-231-2010 or Virginia Tech, North End Center, Suite 2300 (0318), 300 Turner St. NW, Blacksburg, VA 24061.
15. **ETHICS IN PUBLIC CONTRACTING:** By submitting their proposals, offerors certify that their proposals are made without collusion or fraud and that they have not offered or received any kickbacks or inducements from any other offeror, supplier, manufacturer or subcontractor in connection with their proposal, and that they have not conferred on any public employee having official responsibility for this procurement transaction any payment, loan, subscription, advance, deposit of money, services or anything of more than nominal value, present or promised unless consideration of substantially equal or greater value was exchanged.
16. **eVA BUSINESS-TO-GOVERNMENT VENDOR REGISTRATION:** The eVA Internet electronic procurement solution, web site portal [www.eva.state.va.us](http://www.eva.state.va.us), streamlines and automates government purchasing activities in the Commonwealth. The portal is the gateway for vendors to conduct business with state agencies and public bodies. All vendors desiring to provide goods and/or services



to Virginia Tech should participate in the eVA Internet e-procurement solution either through the eVA Basic Vendor Registration Service or eVA Premium Vendor Registration Service. Failure to register may result in the proposal being rejected.

17. **FACSIMILE PROPOSALS:** Facsimile **unsealed** proposals received in the Virginia Tech Procurement Department prior to the time and date designated for proposal submission will be accepted.

For **sealed** Request for Proposal (RFP) programs, an offeror may fax a proposal to a **non-Virginia Tech** third party, who in turn must deliver it, with the number of copies specified in the RFP, to the Procurement Department in a sealed envelope before the proposal due date and time. All information requested in the Proposal Preparation and Submission section of the RFP must be delivered with each copy of the proposal.

18. **IMMIGRATION REFORM AND CONTROL ACT OF 1986:** By submitting their proposals, the offerors certify that they do not and will not during the performance of this contract employ illegal alien workers or otherwise violate the provisions of the federal Immigration Reform and Control Act of 1986.

19. **INDEMNIFICATION:** Contractor agrees to indemnify, defend and hold harmless Virginia Tech and the Commonwealth of Virginia and their officers, agents, and employees from any claims, damages and actions of any kind or nature whether at law or in equity, arising from or caused by the use of any materials, goods, or equipment of any kind or nature, furnished by the contractor/any services of any kind or nature furnished by the contractor, provided that such liability is not attributable to the sole negligence of Virginia Tech or failure of Virginia Tech to use the materials, goods, or equipment in the manner already and permanently described by the contractor on the materials, goods or equipment delivered.

20. **INDEPENDENT CONTRACTOR:** The contractor shall not be an employee of Virginia Tech, but shall be an independent contractor. Nothing in this agreement shall be construed as authority for the contractor to make commitments which shall bind Virginia Tech, or to otherwise act on behalf of Virginia Tech, except as Virginia Tech may expressly authorize in writing.

21. **LATE PROPOSALS:** To be considered for selection, proposals must be received by the Virginia Tech Procurement Department, Ste 2100, Virginia Tech, 300 Turner Street NW, Blacksburg, Virginia 24061, by the designated date and hour. The official time used in the receipt of proposals is that time on the automatic time stamp machine in the Virginia Tech Procurement Department. Proposals received in the Virginia Tech Procurement Department after the date and hour designated are automatically disqualified and will not be considered. Virginia Tech is not responsible for delays in the delivery of mail by the U.S. Postal Service, private couriers, the intrauniversity mail system, or another means of delivery. It is the sole responsibility of the offeror to insure that its proposal reaches the Virginia Tech Procurement Department by the designated date and hour.

22. **MANDATORY USE OF VIRGINIA TECH FORMS AND TERMS AND CONDITIONS:** Failure to submit a proposal on the official Virginia Tech form provided for that purpose may be a cause for rejection of the proposal. Modification of or additions to the General Terms and Conditions of the solicitation may be cause for rejection of the proposal; however, Virginia Tech reserves the right to decide, on a case by case basis, in its sole discretion, whether to reject such a proposal.

23. **NONDISCRIMINATION OF CONTRACTORS:** An offeror or contractor shall not be discriminated against in the solicitation or award of this contract because of race, religion, color, sex, national origin, age, disability, faithbased organizational status, any other basis prohibited by state law relating to discrimination in employment or because the offeror employs ex-offenders unless the state agency, department or institution has made a written determination that employing ex-offenders on the specific contract is not in its best interest. If the award of this contract is made to a faith-based organization and an individual, who applies for or receives goods, services, or disbursements provided pursuant to this contract objects to the religious character of the faith-based organization from which the individual receives or would receive the goods, services, or disbursements, the public body shall offer the individual, within a reasonable period of time after the date of his objection, access to equivalent goods, services, or disbursements from an alternative provider.

24. **NONVISUAL ACCESS TO TECHNOLOGY:** All information technology which, pursuant to this Agreement, is purchased or upgraded by or for the use of (the "Technology") Virginia Tech shall comply with the following nonvisual access standards from the date of purchase or upgrade until the expiration of this Agreement:

- (i) effective, interactive control and use of the Technology shall be readily achievable by nonvisual means;
  - (ii) the Technology equipped for nonvisual access shall be compatible with the information technology used by other individuals with whom any blind or visually impaired user of the Technology interacts;
  - (iii) nonvisual access technology shall be integrated into any networks used to share communications among employees, program participants or the public; and
  - (iv) the technology for nonvisual access shall have the capability of providing equivalent access by nonvisual means to telecommunications or other interconnected network services used by persons who are not blind or visually impaired.
- Compliance with the foregoing nonvisual access standards shall not be required if the head of the using agency, institution or political subdivision determines that (i) the Technology is not available with nonvisual access because the essential elements of the Technology are visual and (ii) nonvisual equivalence is not available.

Installation of hardware, software, or peripheral devices used for nonvisual access is not required when the Technology is being used exclusively by individuals who are not blind or visually impaired, but applications programs and underlying operating systems (including the format of the data) used for the manipulation and presentation of information shall permit the installation and effective use of nonvisual access software and peripheral devices

If requested, the Contractor must provide a detailed explanation of how compliance with the foregoing nonvisual access standards is achieved and a validation of concept demonstration.

The requirements of this Paragraph shall be construed to achieve full compliance with the Information Technology Access Act, § 2.2-3500 through 2.2-3504 of the Code of Virginia.



25. **PARKING PERMITS:** Virginia Tech Parking Services requires the purchase and display of a parking permit for all vendor/business/contractor vehicles, privately and company owned, that park on campus. The cost of the permit is the same as the faculty/staff permit. Permit options include one year, six months, three months, summer, or day. Permits are available through application at Virginia Tech Parking Services, 455 Research Center Drive, Blacksburg, Virginia 24061. Additional information is available at <http://www.parking.vt.edu/vbc.htm> or by calling Parking Services at (540) 231-3200.

26. **PAYMENT:**

A. **TO PRIME CONTRACTORS:**

- 1) Invoices for items ordered, delivered and accepted shall be submitted by the Contractor directly to the payment address shown on the purchase order/contract. All invoices shall show the Virginia Tech or state contract number and/or purchase order number; social security number (for individual contractors) or the federal employer identification number (for proprietorships, partnerships, and corporations).
- 2) Any payment terms requiring payment in less than 30 days will be regarded as requiring payment 30 days after invoice or delivery, whichever occurs last. This shall not affect offers of discounts for payment in less than 30 days, however.
- 3) All goods or services provided under this contract or purchase order, that are to be paid for with public funds, shall be billed by the Contractor at the contract price, regardless of which public agency is being billed.
- 4) The following shall be deemed to be the date of payment: the date of postmark in all cases where payment is made by mail, or the date of offset when offset proceedings have been instituted as authorized under the Virginia Debt Collection Act.
- 5) Unreasonable Charges. Under certain emergency procurements and for most time and material purchases, final job costs cannot be accurately determined at the time orders are placed. In such cases, contractors should be put on notice that final payment in full is contingent on a determination of reasonableness with respect to all invoiced charges. Charges which appear to be unreasonable will be researched and challenged, and that portion of the invoice held in abeyance until a settlement can be reached. Upon determining that invoiced charges are not reasonable, the Commonwealth shall promptly notify the contractor, in writing, as to those charges which it considers unreasonable and the basis for the determination. A contractor may not institute legal action unless a settlement cannot be reached within thirty (30) days of notification. The provisions of this section do not relieve an agency of its prompt payment obligations with respect to those charges which are not in dispute (*Code of Virginia*, § 2.2-4363).

B) **TO SUBCONTRACTORS:**

- 1) A contractor awarded a contract under this solicitation is hereby obligated:
  - a) To pay the subcontractor(s) within seven (7) days of the contractor's receipt of payment from the Commonwealth for the proportionate share of the payment received for work performed by the subcontractor(s) under the contract; or
  - b) To notify Virginia Tech and the subcontractor(s), in writing, of the contractor's intention to withhold payment and the reason. The contractor is obligated to pay the subcontractor(s) interest at the rate of one percent per month (unless otherwise provided under the terms of the contract) on all amounts owed by the contractor that remain unpaid seven (7) days following receipt of payment from the Commonwealth, except for amounts withheld as stated in b) above. The date of mailing of any payment by U.S. Mail is deemed to be payment to the addressee. These provisions apply to each sub-tier contractor performing under the primary contract. A contractor's obligation to pay an interest charge to a subcontractor may not be construed to be an obligation of the Commonwealth.

27. **PRECEDENCE OF TERMS:** Paragraphs 1, 2, 3, 7, 8, 9, 13, 15, 18, and 19 of these General Terms and Conditions shall apply in all instances. In the event there is a conflict between any of the other General Terms and Conditions and any Special Terms and Conditions in this solicitation, the Special Terms and Conditions shall apply.

28. **PUBLIC NOTICE OF AWARD:** Public notice of the purchase order/contract award will be publicly posted on the DGS/DPS eVA web site [www.eva.state.va.us](http://www.eva.state.va.us). Award information may also be obtained by contacting the buyer whose name appears on the solicitation.

29. **QUALIFICATIONS OF OFFERORS:** Virginia Tech may make such reasonable investigations as deemed proper and necessary to determine the ability of the offeror to perform the work/furnish the item(s) and the offeror shall furnish to Virginia Tech all such information and data for this purpose as may be requested. Virginia Tech reserves the right to inspect offeror's physical facilities prior to award to satisfy questions regarding the offeror's capabilities. Virginia Tech further reserves the right to reject any proposal if the evidence submitted by, or investigations of, such offeror fails to satisfy Virginia Tech that such offeror is properly qualified to carry out the obligations of the contract and to complete the work/furnish the item(s) contemplated therein.

30. **SMALL, WOMEN, AND MINORITY-OWNED (SWAM) BUSINESS SUBCONTRACTING AND EVIDENCE OF COMPLIANCE:**

- A. Where it is practicable for any portion of the awarded contract to be subcontracted to other suppliers, the contractor is encouraged to offer such business to small, women, and/or minority-owned (SWAM) business. If SWAM subcontractors are used, the prime contractor agrees to report the use of SWAM subcontractors by providing the Owner at a minimum the following information: name of firm, SBSD SWAM certification number, phone number, total dollar amount subcontracted, category type (small, women, or minority-owned), and type of product/service provided. Note that SWAM vendors MUST be certified with the Virginia Department of Small Business and Supplier Diversity (SBSD) <http://www.sbsd.virginia.gov>.

B. Definitions:

1. **Small business** – An independently owned and operated business which, together with affiliates, has 250 or fewer employees or average annual gross receipts of \$10 million or less averaged over the previous three years. Virginia Department of Small Business and Supplier Diversity (SBSD) certified women-owned and minority-owned business shall also be considered small business when they have received SBSD small business certification.



2. **Women-owned business** – A business concern that is at least 51% owned by one or more women who are U. S. citizens or legal resident aliens, or in the case of a corporation, partnership, or limited liability company or other entity, at least 51% of the equity ownership interest is owned by one or more women who are citizens of the United States or non-citizens who are in full compliance with the United States immigration law, and both the management and daily business operations are controlled by one or more women who are U. S. citizens or legal resident aliens.
3. **Minority-owned business** – A business concern that is at least 51% owned by one or more minority individuals (see Section 2.2-1401, Code of Virginia) or in the case of a corporation, partnership, or limited liability company or other entity, at least 51% of the equity ownership interest in the corporation, partnership, or limited liability company or other entity is owned by one or more minority individuals and both the management and daily business operations are controlled by one or more minority individuals.
4. **Minority individual** – means an individual who is a citizen of the United States or a non-citizen who is in full compliance with United States immigration law and who satisfies one or more of the following definitions:
  - a. "African American" means a person having origins in any of the original peoples of Africa and who is regarded as such by the community of which this person claims to be a part.
  - b. "Asian American" means a person having origins in any of the original peoples of the Far East, Southeast Asia, the Indian subcontinent, or the Pacific Islands, including but not limited to Japan, China, Vietnam, Samoa, Laos, Cambodia, Taiwan, Northern Marianas, the Philippines, a U. S. territory of the Pacific, India, Pakistan, Bangladesh, or Sri Lanka and who is regarded as such by the community of which this person claims to be a part.
  - c. "Hispanic American" means a person having origins in any of the Spanish-speaking peoples of Mexico, South or Central America, or the Caribbean Islands or other Spanish or Portuguese cultures and who is regarded as such by the community of which this person claims to be a part.
  - d. "Native American" means a person having origins in any of the original peoples of North America and who is regarded as such by the community of which this person claims to be a part or who is recognized by a tribal organization.
- C. All Small, Woman-owned, Minority-owned and Disabled Veteran-owned businesses who meet the definition established by the Code of Virginia as certifiable are strongly encouraged to obtain certification with the Virginia Department of Small Business and Supplier Diversity (SBSD).
31. **TAXES:** Sales to Virginia Tech and the Commonwealth of Virginia are normally exempt from State sales tax, State sales and use tax certificates of exemption, Form ST-12, will be issued upon request. Deliveries against this contract shall be free of Federal excise and transportation taxes. The Commonwealth's excise tax exemption registration number is 54-73-0076K.
32. **TESTING AND INSPECTION:** Virginia Tech reserves the right to conduct any test/inspection it may deem advisable to assure supplies and services conform to the specification.
33. **TRANSPORTATION AND PACKAGING:** By submitting their proposals, all offerors certify and warrant that the price(s) offered are for FOB destination and include only the actual freight rate costs at the lowest and best rate and is based upon the actual weight of the goods to be shipped. Except as otherwise specified herein, standard commercial packaging, packing and shipping containers shall be used. All shipping containers shall be legibly marked or labeled on the outside with purchase order number, commodity description, and quantity.
34. **USE OF BRAND NAMES:** Unless otherwise provided in this solicitation; the name of a certain brand, make or manufacturer does not restrict offerors to the specific brand, make or manufacturer named, but conveys the general style, type, character, and quality of the article desired. Any article which Virginia Tech in its sole discretion determines to be equal of that specified, considering quality, workmanship, economy of operation, and suitability for the purpose intended, shall be accepted. The offeror is responsible to clearly and specifically indicate the product being offered and to provide sufficient descriptive literature, catalog cuts and technical detail to enable Virginia Tech to determine if the product offered meets the requirements of the solicitation. This is required even if offering the exact brand, make or manufacturer specified. Unless the offeror clearly indicates in its proposal that the product offered is an "equal" product, such proposal will be considered to offer the brand name product referenced in the solicitation.



**ThermoFisher**  
SCIENTIFIC

Thermo Fisher Scientific  
300 Industry Drive  
Pittsburgh, PA 15275

**Duane Talhouk**  
Vice President Sales  
Academic & Govt. Segment

(724) 517-2849

fax (412) 774-1988

duane.talhouk@thermofisher.com  
www.fishersci.com



**ThermoFisher**  
SCIENTIFIC

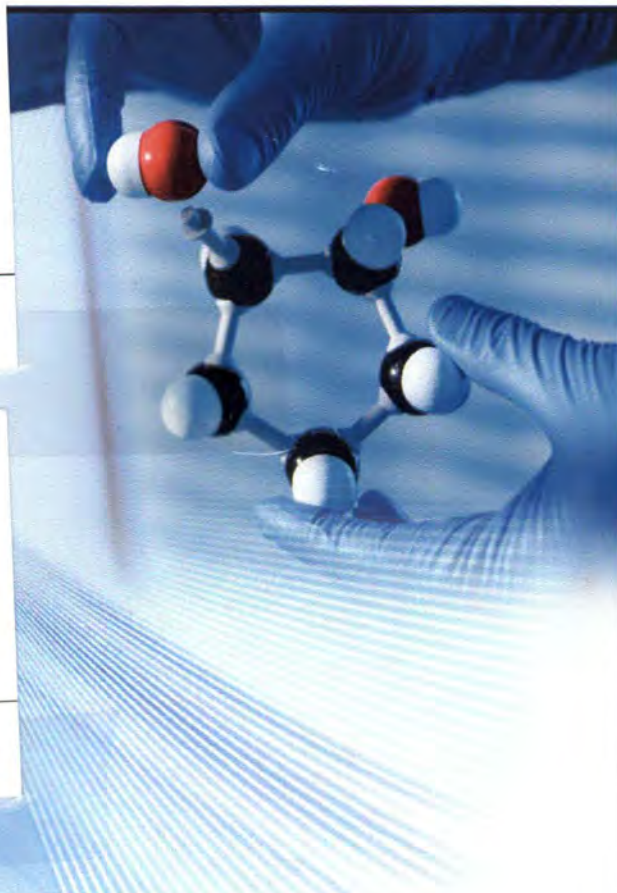
Thermo Fisher Scientific  
3970 Johns Creek Court  
Suite 500  
Suwanee, GA 30024

**Eric Patterson**  
Regional Vice President, Sales  
Research and Safety Division  
South Region - United States

800-766-7000

fax 919-639-0899

eric.patterson@thermofisher.com  
www.fishersci.com



**VirginiaTech**

**Response to  
Request for Proposal #46374  
for  
General Laboratory Supplies & Equipment**

**ThermoFisher**  
SCIENTIFIC

Thermo Fisher Scientific  
300 Industry Drive  
Pittsburgh, PA 15275

**Kathy Weber**  
Academic Industry Director  
United States

215-292-3671

fax 412-249-1077

kathy.weber@thermofisher.com  
www.fishersci.com

**Submitted by:**



ONE SOURCE. I



## Table of Contents

Cover Letter

Response

Exceptions to Terms and Conditions

Pricing

*CD (in binder)*

*Proposed Hot Lists (printed)*

*Proposed Rebates (on USB due to size)*

Attachments

*Fisher Scientific Supplier Lists*

*2016 New Lab Start-Up Brochure*





September 12, 2016

Mr. Tom Kaloupek  
Procurement Analyst  
Virginia Polytechnic Institute and State University (Virginia Tech)  
Procurement Department (MC 0333) North End Center  
North End Center, Suite 2100  
300 Turner Street NW  
Blacksburg, VA 24061

***Re: Request for Proposal #46374 – General Laboratory Supplies and Equipment***

Dear Tom:

Fisher Scientific is pleased to present our documents to Virginia Tech in response to your Request for Proposal #46374. We understand that Virginia Tech has issued this Request for Proposal on behalf of the Virginia Association of State Colleges and University Purchasing Professionals (VASCUPP). All VASCUPP members will have access to any contract that results from this Request for Proposal.

We appreciate the opportunity to present our offer and believe that it reflects the desired project goals and objectives that VA Tech has stated in the RFP documentation—specifically the need that a supplier offer the widest and deepest product and service offerings possible, deep discounts with special pricing for high-volume items, a growth incentive and a plan for our sales representatives to service all 11 VASCUPP schools. Together, these will lower VASCUPP's overall total cost

**Product and Service Offerings**

As the channel-to-market for Thermo Fisher Scientific, Fisher Scientific is a clear channel of choice and leading global provider of more than 1,000,000 products and services from over 10,000 suppliers. Our experience in a number of markets—e.g., pharmaceutical, biotech, academic, government, industrial, food and agriculture, safety—positions us to meet the product and service needs of all participating entities.

Our company portfolio is represented by **five premier brands**: Thermo Scientific, Applied Biosystems, Invitrogen, Fisher Scientific, and Unity Lab Services.

**Pricing and Financial Benefits**

Fisher Scientific is pleased to offer all the VASCUPP schools deep discounts off of list price on all laboratory commodities. In addition to the discounts off of list, we created hot lists with special item pricing for high-volume products. We know that each school may perform different research, and so their high-volume items may differ from school to school. Because of this, Fisher Scientific has customized individual hot lists for each of the large six (6) schools and one combined the hot list for the five (5) smaller schools. Please see the attachment provided.

Fisher Scientific understands that research and grant monies can fluctuate from year to year. With that, we know that the University's spend with suppliers can also fluctuate year to year. For that reason, Fisher Scientific is offering a franchise **volume incentive** that annually compensates the institutions, even if the previous year's spend has not been reached.



In addition, Fisher Scientific would also like to offer the University a **growth incentive** to reward the University for franchise growth above five percent (5%) of the previous year spend.

The **two incentives** are offered to each of the 11 VASCUPP schools. The incentives will be paid out annually for those institutions that qualify.

- One percent (1%) payout on franchise spend, from dollar one, if 95% - 105% of prior year baseline spend is reached.
- If the University grows franchise spend more than 105% of the prior year baseline, Fisher Scientific will payout an additional incentive of 5% back for every dollar above the 105% threshold.

#### Early Payment Incentive

- Fisher Scientific is offering all VASCUPP institutions an early payment incentive of 1.5% 10, Net 30 days.

#### Savings

Savings Chart	
Hot List Savings:	\$460,000
Transportation Charges Savings:	\$402,438
Ice Charges Savings:	\$ 39,138
Hazardous Savings:	\$ 68,682
Fuel Surcharge Savings:	\$ 63,270
<b>Total</b>	<b>\$1,033,528</b>

#### Sales Coverage

Through our seven (7) sales representatives, Fisher Scientific is able to offer each VASCUPP school the highest level of customer service in the industry. All but one of our representatives lives in the Commonwealth, so they are local and able to meet regularly with both purchasing and the end-user community.

Each of these Sales Representatives has a plan for servicing his or her school. The plan includes regularly scheduled days on campus, work days with supplier representatives, supplier shows and seminars, equipment demonstrations, and much more. Our representatives have the latest electronic communications technology so they can access the internet for technical information, quotes, inventory levels and whatever else they may need to meet the needs of the institution in real time. Again, our team offers VASCUPP the highest level of service in the industry.





**Strong Partnership**

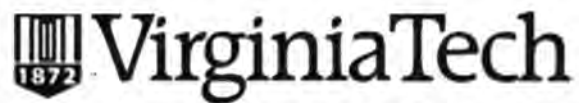
Fisher Scientific understands that during this contract, some VASCUPP institutions may wish to form a stronger, strategic partnership. We acknowledge that there are many benefits to both the institution and Fisher Scientific if such a relationship is established. Many of the benefits are financial and can have cost savings above our contract offer today. We welcome the opportunity to meet with any of the VASCUPP schools who wish to discuss a primary contract position with Fisher Scientific.

Sincerely,

A handwritten signature in black ink that reads 'Kathy Weber'.

Kathy Weber  
Academic Industry Director

Phone: [REDACTED] | E-mail: [Kathy.Weber@thermofisher.com](mailto:Kathy.Weber@thermofisher.com)



Request for Proposal #46374

For

General Laboratory Supplies and Equipment

Date: August 1, 2016

**Note:** This public body does not discriminate against faith-based organizations in accordance with the *Code of Virginia*, § 2.2-4343.1 or against a bidder or offeror because of race, religion, color, sex, national origin, age, disability, or any other basis prohibited by state law relating to discrimination in employment.



RFP 46374  
GENERAL INFORMATION FORM

**QUESTIONS:** All inquiries for information regarding this solicitation should be directed to: Tom Kaloupek, Procurement Analyst, Phone: (540) 231-6221 e-mail: kals.vt.edu.

**DUE DATE:** **Proposals will be received until September 14, 2016** at 3:00 PM. Failure to submit proposals to the correct location by the designated date and hour will result in disqualification.

**ADDRESS:** Proposals should be mailed or hand delivered to: Virginia Polytechnic Institute and State University (Virginia Tech), Procurement Department (MC 0333) North End Center, Suite 2100, 300 Turner Street NW, Blacksburg, Virginia 24061. Reference the due date and hour, and RFP Number in the lower left corner of the return envelope or package.

Please note that USPS is delivered to a central location and is not delivered directly to Procurement. Allow extra time if sending proposal via USPS. It is the vendor's responsibility to ensure proposals are received in the Procurement office at the appropriate date and time for consideration.

**TYPE OF BUSINESS:** (Please check all applicable classifications). If your classification is certified by the Virginia Department of Small Business and Supplier Diversity (SBSD), provide your certification number: \_\_\_\_\_. For assistance with SWaM certification, visit the SBSD website at <http://www.dmbc.virginia.gov/>.

☒ **Large**

\_\_\_\_ **Small business** – An independently owned and operated business which, together with affiliates, has 250 or fewer employees or average annual gross receipts of \$10 million or less averaged over the previous three years. Commonwealth of Virginia Department of Small Business and Supplier Diversity certified women-owned and minority-owned business shall also be considered small business when they have received SBSD small business certification.

\_\_\_\_ **Women-owned business** – A business concern that is at least 51% owned by one or more women who are U. S. citizens or legal resident aliens, or in the case of a

ONE SOURCE. INFINITE SOLUTIONS.





corporation, partnership, or limited liability company or other entity, at least 51% of the equity ownership interest is owned by one or more women who are citizens of the United States or non-citizens who are in full compliance with the United States immigration law, and both the management and daily business operations are controlled by one or more women who are U. S. citizens or legal resident aliens.

**Minority-owned business** – A business concern that is at least 51% owned by one or more minority individuals (see Section 2.2-1401, Code of Virginia) or in the case of a corporation, partnership, or limited liability company or other entity, at least 51% of the equity ownership interest in the corporation, partnership, or limited liability company or other entity is owned by one or more minority individuals and both the management and daily business operations are controlled by one or more minority individuals.

**COMPANY INFORMATION / SIGNATURE:** In compliance with this Request For Proposal and to all the conditions imposed therein and hereby incorporated by reference, the undersigned offers and agrees to furnish the goods or services in accordance with the attached signed proposal and as mutually agreed upon by subsequent negotiation.

<b>FULL LEGAL NAME (PRINT)</b> (Company name as it appears with your Federal Taxpayer Number) Fisher Scientific Company L.L.C.		<b>FEDERAL TAXPAYER NUMBER (ID#)</b> <div style="background-color: black; width: 100px; height: 20px;"></div>	
<b>BUSINESS NAME/DBA NAME/TA NAME</b> (If different than the Full Legal Name) Fisher Scientific		<b>BILLING NAME</b> (Company name as it appears on your invoice) Fisher Scientific, part of Thermo Fisher Scientific	
<b>PURCHASE ORDER ADDRESS</b> Fisher Scientific Customer Service 3970 Johns Creek Court Suwanee, GA 30024		<b>PAYMENT ADDRESS</b> FSI Receivables Company LLC P. O. Box 404705 Atlanta, GA 30384-4705	
<b>CONTACT NAME / TITLE (PRINT)</b> Kathy Weber                      Duane Talhouk Industry Director Academic    Industry Vice President, Academic & Government			<b>E-MAIL ADDRESS</b> <a href="mailto:Kathy.Weber@thermofisher.com">Kathy.Weber@thermofisher.com</a>
<b>TELEPHONE NUMBER</b> <div style="background-color: black; width: 100px; height: 20px;"></div> (not for ordering)	<b>TOLL FREE TELEPHONE NUMBER</b> 800.766.7000 Customer Service	<b>FAX NUMBER TO RECEIVE E-PROCUREMENT ORDERS</b> 800.926.1166	

Is any member of the firm an employee of the Commonwealth of Virginia who has a personal interest in this contract pursuant to the Code of Virginia, 2.2 - 3102 - 3112

YES \_\_\_\_\_ NO ☒ **X**

**SIGNATURE**  
(IN INK)

*Duane Talhouk*

Date: September 13, 2016

07/01/2016

ONE SOURCE. INFINITE SOLUTIONS.





**I. PURPOSE:**

The purpose of this Request for Proposal (RFP) is to solicit sealed proposals to establish one or more contracts through competitive negotiations for general laboratory supplies, instruments and related items and services by Virginia Polytechnic Institute and State University (Virginia Tech), an agency of the Commonwealth of Virginia and on behalf of the Virginia Higher Education Procurement Cooperative (VHEPC).  
Fisher Scientific acknowledges.

**II. CONTRACT PERIOD:**

The term of this contract is for five (5) year(s), or as negotiated. There will be an option for two three-year renewals, or as negotiated.  
Fisher Scientific acknowledges.

**III. BACKGROUND:**

This solicitation is being issued by Virginia Tech on behalf of the Virginia Higher Education Procurement Cooperative (VHEPC), who will manage the contract(s) that are the outcome of this procurement process. See Section V. for a description on the VHEPC.

The intent of this procurement is to enact one or more contracts that will form the basis for a beneficial and mutually supportive long term business relationship with each of the member institutions of the VHEPC. We envision participation by each member institution on preferred basis and active management and stewardship of the contracts by the VHEPC.

In order to be designated as a preferred supplier in this product category, firms must fulfill, to the greatest extent feasible, desired requirements outlined in this document and provide a deep and wide range of products, including but not limited to laboratory consumables, laboratory instruments and equipment, laboratory furniture and repair and calibration services. The complete product line must be available in an electronic and fully automated environment.

Fiscal Year 2015 total expenditure volumes for the highest and second highest distributors in this product category serving VHEPC member institutions were \$20million.  
Fisher Scientific acknowledges.

**IV. EVA BUSINESS-TO-GOVERNMENT ELECTRONIC PROCUREMENT SYSTEM:**

The eVA Internet electronic procurement solution streamlines and automates government purchasing activities within the Commonwealth of Virginia. Virginia Tech, and other state agencies and institutions, have been directed by the Governor to maximize the use of this system in the procurement of goods and services. *We are, therefore, requesting that your firm register as a vendor within the eVA system.*

There are transaction fees involved with the use of eVA. These fees must be considered in the provision of quotes, bids and price proposals offered to Virginia Tech. Failure to register within the eVA system may result in the quote, bid or proposal from

ONE SOURCE. INFINITE SOLUTIONS.



your firm being rejected and the award made to another vendor who is registered in the eVA system.

Registration in the eVA system is accomplished on-line. Your firm must provide the necessary information. Please visit the eVA website portal at <http://www.eva.virginia.gov/pages/eva-registration-buyer-vendor.htm> and **register both with eVA and Ariba**. *This process needs to be completed before Virginia Tech can issue your firm a Purchase Order or contract.* If your firm conducts business from multiple geographic locations, please register these locations in your initial registration.

For registration and technical assistance, reference the eVA website at: <http://www.eva.virginia.gov>, or call 866-289-7367 or 804-371-2525. Fisher Scientific acknowledges and has registered on this site.

V. CONTRACT PARTICIPATION:



It is the intent of this solicitation and resulting contract to allow for cooperative procurement. Accordingly, any public or private educational institution located within Virginia or any affiliated corporation and/or partnership of member institutions may access any resulting contract if authorized by the contractor.

It has been agreed that all members of the Virginia Association of State College and University Purchasing Professionals (VASCUPP) will participate in the contracts resulting from this solicitation. VASCUPP currently comprises eleven members who include: The College of William and Mary, George Mason University, James Madison University, Longwood University, Old Dominion University, Radford University, The University of Mary Washington, The University of Virginia, Virginia Commonwealth University, Virginia Military Institute and Virginia Tech.

If authorized by the Contractor, the resultant contract may be extended to the other public and private educational entities based in Virginia to purchase at contract prices in accordance with contract terms. The Contractor shall notify Virginia Tech in writing of any such entities accessing the contract. No modification of this contract or execution of a separate contract is required to participate. The Contractor will provide quarterly usage reports for all entities accessing the Contract. Participating entities shall place their own orders directly with the Contractor and shall fully and independently administer their use of the contract to include contractual disputes, invoicing and payments without direct administration from Virginia Tech. Virginia Tech shall not be held liable for any costs or damages incurred by any other participating entity as a result of any authorization by the Contractor to extend the contract. It is understood and agreed that

ONE SOURCE. INFINITE SOLUTIONS.





Virginia Tech is not responsible for the acts or omissions of any entity, and will not be considered in default of the contract no matter the circumstances.

Use of this contract does not preclude any participating entity from using other contracts or competitive processes as the need may be.

VASCUPP is provided analytic and contract management support by the Virginia Higher Education Procurement Cooperative (VHEPC). VHEPC will be the manager for the contract(s) resulting from this solicitation.  
Fisher Scientific acknowledges.

VI. STATEMENT OF NEEDS:

A. **Basic Requirements.** Preferred suppliers must have the widest and deepest product and service offerings possible. Products and services must be available in electronic catalogs that interact seamlessly with various electronic procurement platforms. The latest technology should be employed to make the entire procure-to-pay process electronic.

**Product and Service Offerings**

As the channel-to-market for Thermo Fisher Scientific, Fisher Scientific is a clear channel of choice and leading global provider of more than 1,000,000 products and services from over 10,000 suppliers. Our experience in a number of markets—e.g., pharmaceutical, biotech, academic, government, industrial, food and agriculture, safety—positions us to meet the product and service needs of all participating entities.

Our company portfolio is represented by **five premier brands**: Thermo Scientific, Applied Biosystems, Invitrogen, Fisher Scientific, and Unity Lab Services.

**ThermoFisher**  
S C I E N T I F I C

thermo  
scientific

applied  
biosystems

invitrogen

 **Fisher  
Scientific**

unity  
lab services

**Electronic Catalogs**

Fisher Scientific's signature website, [www.fishersci.com](http://www.fishersci.com), provides supply value-added solutions to our customers, including the latest advances in electronic order entry, electronic procurement, and Internet/intranet solutions. Through *fishersci.com*, we build on our foundation of over a century of discovery, innovation, and experience.

Our newly redesigned website in the US was launched in mid-2015. Some of the newest features include:

- A layout that makes it much easier to shop for products by groupings and categories
- An enhanced promotional section that allows our suppliers to more clearly communicate the features, benefits, and special offers on their products
- Tools to allow customers to more easily check on the status of orders they have placed, or re-order commonly ordered items

ONE SOURCE. INFINITE SOLUTIONS.

 **Fisher  
Scientific**



- A search function that is more visible and prominent, allowing customers to easily find a specific product by name in a matter of seconds
- Numerous enhancements to the information shown on product pages
- **Shop Products** – New menu, or shop by brand
- **Search** – New enhanced product search
- **More Details** about Product Descriptions & Specifications
- **Special Offers** link on top navigation
- **New Order By Catalog** Number (replaces Rapid Order)
- **My Recent Orders** – For faster re-ordering
- **My Lists** – For frequently-ordered products (replaces Hotlists and Templates)
- **My Orders** – Check order status, track shipments, view invoices, request packing slips

**Electronic Procurement Platforms**

In addition to ordering on [www.fishersci.com](http://www.fishersci.com), order options available from Fisher Scientific provide the tools for easier and more effective management of orders. These include:

- E-mail
- Phone (toll-free 800-766-7000)
- Fax (toll-free 800-926-1166)
- Mail
- Integration order options: EDI, cXML, xCBL, EDI, oagXML
- Fisher Scientific RIMS or Requisition and Inventory Management System (proprietary software, not standard for all customers)
- e-marketplace / e-Procurement providers such as Ariba, PeopleSoft, SciQuest, etc.
- On-Site Specialist (if assigned as part of a negotiated agreement)

Deep discounts off list are expected. Pricing may be adjusted downward at any time and upward semi-annually to reflect changes in manufacturers pricing. Contractor must provide full price files to VHEPC in either Access or Microsoft Excel to support price increase requests. VHEPC has 30 days to review price increase requests and reserves the right to challenge increases based on PPI or other relevant market data. Fisher Scientific acknowledges.

Electronic catalogs should display net prices reflective of discounting. Except for special handling, prices should be inclusive of delivery (FOB Destination). Fisher Scientific acknowledges.

Preferred suppliers must agree to pay eVA transaction fees and must participate in ghost card payment systems if the member institution employs such a system. Fisher Scientific acknowledges.

Preferred suppliers will be expected to agree to provide full sales history files to VHEPC quarterly. See Attachment B for the quarterly sales report format. This report will be provided to individual institutions, if requested. Fisher Scientific acknowledges.



---

B. Desired Offerings.

1. Special item pricing for high-volume products (hotlists). Though VHEPC solely determines which items qualify as high volume, Hot Lists will be developed and maintained jointly by VHEPC and the contractor. Because of the unique requirements of each institution, Hot Lists should be customizable and will be made available for each institution. Hot list pricing should be maintained for a full year, but VHEPC will be able to make revisions semiannually.

Although VASCUPP is one organization, we understand that it is made up of 11 distinct institutions. Each institution has its own unique requirements based on the type of research being done. For this reason, we created individual hot lists for the six (6) larger schools, Virginia Tech, University of Virginia, Virginia Commonwealth University, George Mason University, Old Dominion and James Madison.

Due to the size of the five (5) smaller schools, we combined their high-volume items into one hot list. The combined hot list is for the following schools: College of William and Mary, Radford, The University of Mary Washington, Virginia Military Institute and Longwood University. The lists were created after analyzing the last 12- months spend of each school. We chose the top high-volume items, priced them lower than the contract price, and will hold this price for the calendar year. Each list will be updated annually on January 1 and held until December 31 of the following year. Please see Attachment for a list of the hot lists.

2. Reporting of diversity subcontracting. We desire for preferred suppliers to develop programming within one year of the effective date of the contract that will identify subcontractors who are certified as small, woman-owned and minority-owned (SWAM) businesses with the Commonwealth of Virginia. The database of certified SWAM suppliers can be obtained from the Virginia Department of Small Business and Supplier Diversity. Individual reports for each institution should be prepared and provided on a quarterly basis.

Fisher Scientific understands the importance of diversity and inclusion and has a formal Supplier Diversity Program with a full-time team dedicated to growing opportunities for small and / or diverse entities. However, due to the state, county, and city variances in definitions for small or diverse, we collect data at the federal level and utilize SBA definitions. We would be unable to report spend based on state certifications.

3. Sales representation. Provide a plan for sales representation for each customer. We recognize that not all institution accounts will warrant full-time on-campus representation. Provide a narrative on how you propose to provide this service.

Each VASCUPP institution is served by one of our seven (7) Fisher Scientific Sales Representatives. Six of the seven live and reside in the Commonwealth of Virginia. Several are dedicated full-time to their respective institutions because of the extent of the institution's size and requirements. Three (3) of our Sales Representatives have a geographical territory in the Commonwealth, and service the schools on a routine basis. Each of these Sales Representatives has a scheduled day or days of the week when they are on campus and available to the end-user community. Purchasing and end users are aware of the Sales Representative's schedule and meet regularly.

We dedicate an **inside Sales Representative** from our Fisher Direct sales segment to provide focused support to **Longwood University** because of its smaller size and proximity. However, please be assured that all Fisher Direct Sales Representatives receive the same technical training as field representatives, have access to the same



resources (e.g., can provide samples, arrange a vendor visit, etc.) and are just a phone call away.

Our Sales Representatives work collaboratively with your researchers to present new products, do live demonstrations of equipment, offer free technical seminars and product shows and coordinate consultative meetings with supplier representatives. Our Representatives bring the new products and technology to your researchers, allowing your researchers to stay in their labs doing research. Please see the list of Fisher Sales representatives and their VASCUPP institution below.

In addition, our field Sales Representatives are supported in their roles by **Region Manager, Jennifer Daugherty**.

The Fisher Scientific sales team is supported by our Specialists and Technical Sales Representatives who provide VASCUPP with information on the newest products and latest technologies and expertise leading to effective and efficient solutions. Our Specialists and Technical Sales Representative also work closely with leading suppliers to ensure that your researchers derive the greatest benefits from our products and services. They will make themselves available, as needed, to answer questions and assist the institutions in meeting their objectives.

In addition, we also invite VASCUPP researchers and end users to utilize our customer support tools listed below.

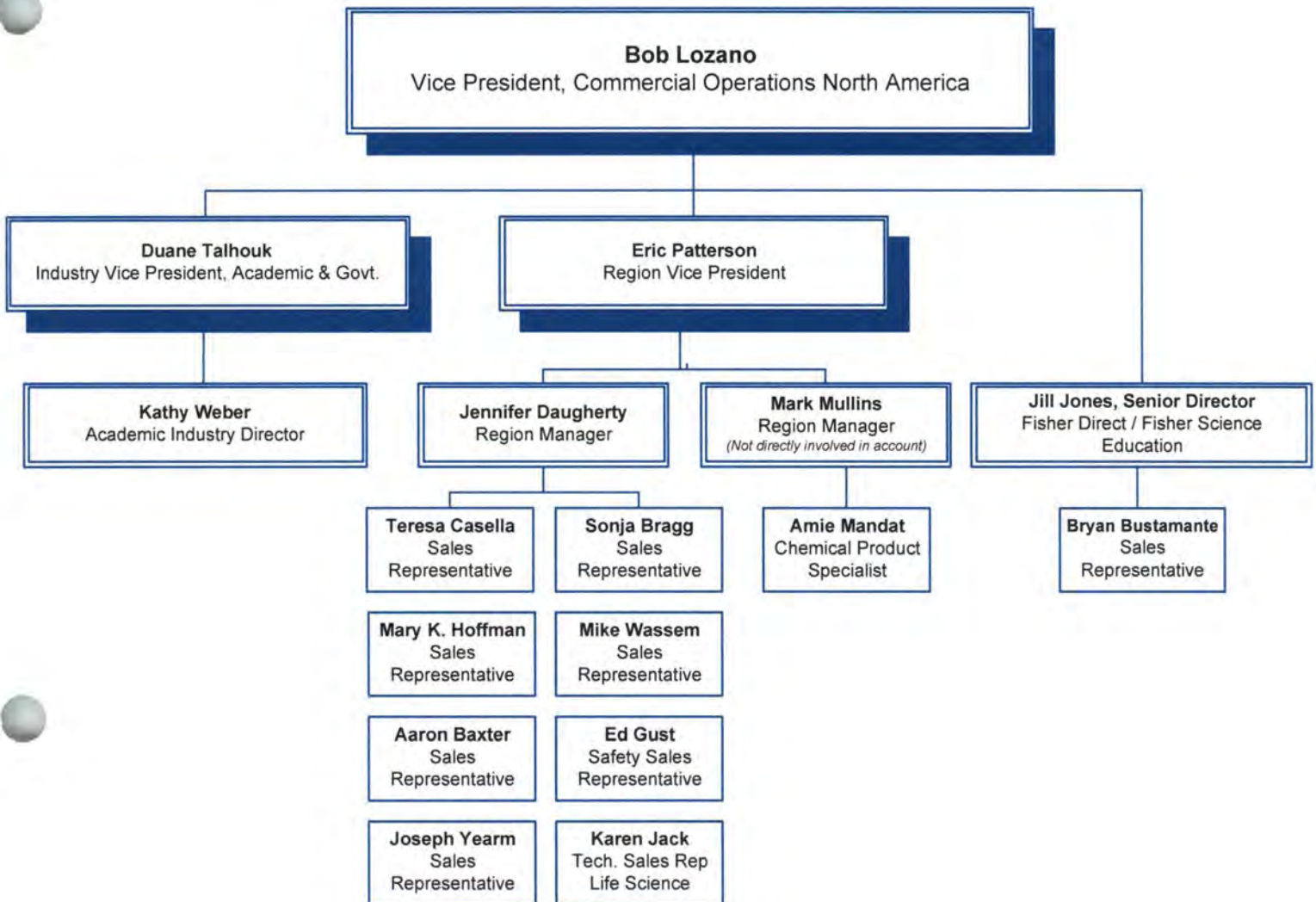
Available Customer Support Tools	
<b>General Customer Service</b>	800.766.7000 or fax 800.926.1166 Available 24 x 7 for emergency service
<b>On-Line Chat</b>	Live Chat by clicking on the icon
<b>Website-Related Support</b>	877.885.2081 or e-mail form on our website
<b>Chemicals Technical Support</b>	800.227.6701 or e-mail chem.techinfo@thermofisher.com
<b>SAS (formerly MSDS)</b>	Available on-line for most chemicals
<b>Product Certificate Search</b>	Available on-line
<b>Quality Systems</b>	Public downloadable information
<b>Literature Fulfillment</b>	Login required
<b>On-Line Product Support</b>	E-mail form on our website
<b>Pricing Inquiries</b>	E-mail CS.quotes@thermofisher.com

Institution	Sales Representative
<ul style="list-style-type: none"> <li>• Dominion University</li> <li>• The University of Mary Washington</li> <li>• The College of William and Mary</li> <li>• Virginia Institute of Marine Science</li> </ul>	<b>Teresa Casella</b> Phone: [REDACTED] E-mail: <a href="mailto:Teresa.Casella@thermofisher.com">Teresa.Casella@thermofisher.com</a>
<ul style="list-style-type: none"> <li>• Virginia Commonwealth University</li> </ul>	<b>Mary Kathryn Hoffmann</b> Phone: [REDACTED] E-mail: <a href="mailto:Mary.Hoffmann@thermofisher.com">Mary.Hoffmann@thermofisher.com</a>
<ul style="list-style-type: none"> <li>• Virginia Tech</li> </ul>	<b>Aaron Baxter</b> Phone: [REDACTED] E-mail: <a href="mailto:Aaron.Baxter@thermofisher.com">Aaron.Baxter@thermofisher.com</a>
<ul style="list-style-type: none"> <li>• University of Virginia</li> </ul>	<b>Joe Yearm</b> Phone: [REDACTED] E-mail: <a href="mailto:Joseph.Yearm@thermofisher.com">Joseph.Yearm@thermofisher.com</a>
<ul style="list-style-type: none"> <li>• George Mason University</li> </ul>	<b>Sonja Bragg</b> Phone: [REDACTED] E-mail: <a href="mailto:Sonja.Bragg@thermofisher.com">Sonja.Bragg@thermofisher.com</a>
<ul style="list-style-type: none"> <li>• James Madison University</li> </ul>	<b>Mike Wassem</b> Phone: [REDACTED] E-mail: <a href="mailto:Mike.Wassem@thermofisher.com">Mike.Wassem@thermofisher.com</a>
<ul style="list-style-type: none"> <li>• Longwood University</li> </ul>	<b>Bryan Bustamante</b> Phone: 7 [REDACTED] E-mail: Bryan <a href="mailto:Bustamante@thermofisher.com">Bustamante@thermofisher.com</a>

Specialists and Technical Sales Representatives	
<b>Ed Gust</b> Safety Sales Representative	Phone: [REDACTED] E-mail: <a href="mailto:Ed.Gust.thermofisher.com">Ed.Gust.thermofisher.com</a>
<b>Karen Jack</b> Technical Sales Representative, Life Science	Phone: [REDACTED] E-mail: <a href="mailto:Karen.Jack@thermofisher.com">Karen.Jack@thermofisher.com</a>
<b>Amie Mandat</b> Chemical Product Specialist	Phone: [REDACTED] E-mail: <a href="mailto:Amie.Mandat@thermofisher.com">Amie.Mandat@thermofisher.com</a>
<b>Cheryl Maender</b> Sr. E-Business Specialist	Phone: [REDACTED] E-mail: <a href="mailto:Cheryl.Maender@thermofisher.com">Cheryl.Maender@thermofisher.com</a>



<b>Support Available from Thermo Fisher Scientific Sales Specialists</b>	
<b>Kent Brown</b> Sr. Technical Sales Specialist EVOS Microscopy	Phone: [REDACTED] E-mail: <a href="mailto:Kent.Brown@thermofisher.com">Kent.Brown@thermofisher.com</a>
<b>Cameron Schweitzer</b> Technical Sales Specialist, Protein Biology Pierce Protein	Phone: [REDACTED] E-mail: <a href="mailto:Cameron.Schwweitzer@thermofisher.com">Cameron.Schwweitzer@thermofisher.com</a>
<b>Abby Sukman</b> Technical Sales Specialist Synthetic Biology & Sample Prep	Phone: [REDACTED] E-mail: <a href="mailto:Abby.Sukman@thermofisher.com">Abby.Sukman@thermofisher.com</a>
<b>Stephen Harper</b> Sr. Product Specialist Cell Biology / Stem Cell Specialist	Phone: [REDACTED] E-mail: <a href="mailto:Stephen.Harper@thermofisher.com">Stephen.Harper@thermofisher.com</a>
<b>Nelson Ho</b> Inside Sales Representative Life Sciences Solutions Group	Phone: [REDACTED] E-mail: <a href="mailto:Nelson.Ho@thermofisher.com">Nelson.Ho@thermofisher.com</a>
<b>Tim McClain</b> Account Manager – Sales Consumables	Phone: [REDACTED] E-mail: <a href="mailto:Tim.Mcclain@thermofisher.com">Tim.Mcclain@thermofisher.com</a>
<b>Michael Park</b> Sr. Sales Representative – Gen Analysis Instruments (qPCR, sequencers)	Phone: [REDACTED] E-mail: <a href="mailto:Michael.Park@thermofisher.com">Michael.Park@thermofisher.com</a>
<b>Sandra Savic</b> Senior Molecular Biology Sales Specialist Fermentas & Finnzymes	Phone: [REDACTED] E-mail: <a href="mailto:Sandra.Savic@thermofisher.com">Sandra.Savic@thermofisher.com</a>





- C. Addition of new lines of products and services. It is important to have the flexibility in this contract to allow for future events that add value to the relationship. Examples include, but are not limited to, the addition of products and services that are new to the marketplace; the addition to the distribution chain of a new supplier and the acquisition of a complimentary company.

Fisher Scientific continues to invest in research and development to create innovative new products that both complement and update our existing offering. New products are continually added to Fisher Scientific's catalogs, and links are posted on the Fisher Scientific home page directing users to new products and promotions.

Fisher Scientific employs a discount schedule that groups similar product categories via our Product Pricing Group (PPG) schedule.

Our usage of the Product Price Group (PPG) and vendor-specific discounts will ensure that all new products added to the Fisher Scientific portfolio will be discounted at the same rates as other products in the same category of existing products.

- D. Contract Review. A meeting should be conducted quarterly between the contractor and the contract administrator to review overall performance and resolve any open items. Other subjects to be reported on include contract usage, service levels, price audits, savings, volume rebates, and cost containment actions.

Fisher Scientific acknowledges.

- E. Volume and Growth Incentives. In order to support the growth of the partnership, we look for preferred suppliers to provide financial incentives, payable to each participating institution at the close of each contract year.

**Volume and Growth Incentives**

Fisher Scientific understands that research and grant monies can fluctuate from year to year. With that, we know that the University's spend with suppliers can also fluctuate year to year. For that reason, Fisher Scientific is offering a franchise **volume incentive** that annually compensates the institutions, even if the previous year's spend has not been attained.

In addition, Fisher Scientific is offering the University a **growth incentive** to reward the University for franchise growth above five percent (5%) of the previous year's spend.

The **two incentives** are offered to each of the 11 VASCUPP schools. The incentives will be paid out annually for those institutions that qualify.

- One percent (1%) payout on franchise spend, from dollar one, if 95% - 105% of prior year baseline spend is reached.
- If the University grows franchise spend more than 105% of the prior year baseline, Fisher Scientific will pay out an additional incentive of five percent (5%) back for every dollar above the 105% threshold.

**Early Payment Incentive**

- Fisher Scientific is offering all VASCUPP institutions an early payment incentive of 1.5% 10, Net 30 days.



- F. **Strategic Partnership.** To the greatest extent feasible, preferred suppliers will be expected to support VHEPC member institutions by participating and offering sponsorship in outreach events and providing representation that will support the growth and longevity of the procurement consortium concept.

Fisher Scientific has historically participated in and supported many events for the VHEPC members. We would be happy to continue this practice moving forward, as we have consistently evaluated each request and based our support on the value we can provide.

- G. **Stronger partnership.** During the period of the contract, some institutions may wish to form a stronger partnership. This might be described as moving from being a preferred supplier to becoming the primary supplier. Institutions would expect to assist in a stronger manner and in return, receive additional benefits. We would like to provide for this option in the contract so that it will be available, if desired. Please provide a structure describing how a stronger partnership might work and what elements and expectations would be present.

Fisher Scientific recognizes the benefits that can be realized for both parties through a primary supplier relationship. We welcome future discussions with any institution that wishes to enter into this type of agreement. The institutions can expect to receive financial incentives if a primary relationship is established. Incentives may include deeper discounts, expanded hot lists, enhanced growth incentives, for example. Given that each VASCUPP member is a different institution, the incentives may vary based on what they deem as important to them. Therefore, it is difficult to list those incentives in this proposal. Instead, we would like to meet one on one with the institution and tailor the incentives based on their requirements. We would, at that point, discuss with the institution what Fisher Scientific's expectations are as a primary supplier.

VII. **PROPOSAL PREPARATION AND SUBMISSION:**

A. **General Requirements**

1. **RFP Response:** In order to be considered for selection, Offerors must submit a complete response to this RFP. **One original and four copies** of each proposal must be submitted to:

Virginia Polytechnic Institute and State University (Virginia Tech)  
Procurement Department (MC 0333)  
North End Center, Suite 2100  
300 Turner Street NW  
Blacksburg, Virginia 24061

**Reference the Due Date and Hour, and RFP Number in the lower left hand corner of the return envelope or package.**

No other distribution of the proposals shall be made by the Offeror.

Fisher Scientific acknowledges and has submitted our response in the manner required.

2. **Proposal Preparation:**
- a. Proposals shall be signed by an authorized representative of the Offeror. All information requested should be submitted. Failure to submit all information requested may result in Virginia Tech requiring prompt submission of missing information and/or giving a lowered evaluation of the proposal. Proposals



which are substantially incomplete or lack key information may be rejected by Virginia Tech at its discretion. Mandatory requirements are those required by law or regulation or are such that they cannot be waived and are not subject to negotiation.

Fisher Scientific acknowledges.

- b. Proposals should be prepared simply and economically providing a straightforward, concise description of capabilities to satisfy the requirements of the RFP. Emphasis should be on completeness and clarity of content.  
Fisher Scientific acknowledges.
- c. Proposals should be organized in the order in which the requirements are presented in the RFP. All pages of the proposal should be numbered. Each paragraph in the proposal should reference the paragraph number of the corresponding section of the RFP. It is also helpful to cite the paragraph number, subletter, and repeat the text of the requirement as it appears in the RFP. If a response covers more than one page, the paragraph number and subletter should be repeated at the top of the next page. The proposal should contain a table of contents which cross references the RFP requirements. Information which the offeror desires to present that does not fall within any of the requirements of the RFP should be inserted at an appropriate place or be attached at the end of the proposal and designated as additional material. Proposals that are not organized in this manner risk elimination from consideration if the evaluators are unable to find where the RFP requirements are specifically addressed.  
Fisher Scientific acknowledges.
- d. Each copy of the proposal should be bound in a single volume where practical. All documentation submitted with the proposal should be bound in that single volume.  
Fisher Scientific acknowledges.
- e. Ownership of all data, material and documentation originated and prepared for Virginia Tech pursuant to the RFP shall belong exclusively to Virginia Tech and be subject to public inspection in accordance with the Virginia Freedom of Information Act. Trade secrets or proprietary information submitted by an Offeror shall not be subject to public disclosure under the Virginia Freedom of Information Act. However, to prevent disclosure the Offeror must invoke the protections of Section 2.2-4342F of the Code of Virginia, in writing, either before or at the time the data or other materials is submitted. The written request must specifically identify the data or other materials to be protected and state the reasons why protection is necessary. The proprietary or trade secret material submitted must be identified by some distinct method such as highlighting or underlining and must indicate only the specific words, figures, or paragraphs that constitute trade secret or proprietary information. The classification of an entire proposal document, line item prices and/or total proposal prices as proprietary or trade secrets is not acceptable and may result in rejection of the proposal.  
Fisher Scientific acknowledges.



3. Oral Presentation: Offerors who submit a proposal in response to this RFP may be required to give an oral presentation of their proposal to Virginia Tech. This will provide an opportunity for the Offeror to clarify or elaborate on the proposal but will in no way change the original proposal. Virginia Tech will schedule the time and location of these presentations. Oral presentations are an option of Virginia Tech and may not be conducted. Therefore, proposals should be complete.

Fisher Scientific acknowledges.

#### B. Specific Requirements

Proposals should be as thorough and detailed as possible so that Virginia Tech may properly evaluate your capabilities to provide the required goods or services. Offerors are required to submit the following information / items as a complete proposal:

1. Provide a summary overview of the company, including geographical operations, unique services provided to the higher education marketplace and envisioned company changes including planned technological advances and acquisitions. As previously discussed in the Statement of Needs section, Fisher Scientific is a part of Thermo Fisher Scientific and is a leading global provider of more than 1,000,000 products and services from over 10,000 suppliers. Our company portfolio is represented by **five premier brands**: Thermo Scientific, Applied Biosystems, Invitrogen, Fisher Scientific, and Unity Lab Services.

- **Thermo Scientific** represents a broad range of high-end analytical instruments, chemistry and consumable supplies, laboratory equipment, software and services that enable integrated laboratory workflow solutions. Thermo Fisher Scientific also markets a range of specialty products featuring well-known industry names sold through Fisher Scientific.
- Under the **Applied Biosystems** and **Invitrogen** brands, we offer life sciences customers a broad range of superior-performing products to help them drive innovation in research, clinical and applied markets. Our portfolio includes some of the most cited products and technologies in qPCR, capillary electrophoresis (CE) sequencing, nextgeneration sequencing (NGS), molecular diagnostics, forensics, cell culture and analysis, and agriculture research.
- **Fisher Scientific** represents a one-stop source and clear channel of choice for a family of global product and service brands comprising a comprehensive range of laboratory equipment, chemicals, instruments, biological products, and consumable supplies. Fisher Scientific's extensive list of **exclusive alliances** with major manufacturers allows us to give our customers easy access to the products that are most in demand—all from one supplier. In addition, we also provide a wide array of value-added services including inventory management, supply chain management, third party procurement, chemical management, and laboratory services.

Our scientific and research products primarily serve colleges and universities, medical research institutions, pharmaceutical and biotechnology companies, hospital research labs, government agencies, original equipment manufacturers, quality control, and R&D laboratories.

- The **Unity Lab Services** brand represents a single source for integrated laboratory service, support and supply management provided across all laboratory instruments, equipment, and supplies - regardless of manufacturer or vendor.



### Primary Contract Positions

Fisher Scientific holds the **primary** contract position at a large percentage of the top 100 NIH-funded universities in the U.S. Many of these partnerships and contracts have been in place for many years, and are up to ten years in length. We provide a wide range of services to our academic customers which include, but are not limited to:

- On-site and remote storeroom management (approximately 50 academic institutions)
- On-site freezers, refrigerators, and cabinets for Life Science products through our CORE Programs (Convenient On-Site Replenishment Program)
- Supplier Diversity programs to help meet purchasing requirements
- A portfolio of services from our Unity Lab Services brand provides a single source for integrated lab service, support, and supply management, including:

Instrument Services	Enterprise Services
• Support Plans	• Laboratory Consulting
• Depot Repair	• Asset Management
• Instrument Compliance Services	• Supply Management

- E-commerce utilization which is greater than 50% for the entire academic segment. This includes [www.fishersci.com](http://www.fishersci.com), Market Makers (e.g., Ariba, SciQuest, Perfect Commerce), EDI, etc.
- Leasing programs through Thermo Fisher Scientific

### Research Investment and Development of New Products

Our company invests approximately \$700M each year in research and development to create innovative new products that both complement and update our existing offering.

From 2009 to 2016, Thermo Fisher **completed over 20 acquisitions** or new supplier agreements. As a wholly-owned, indirect subsidiary of Thermo Fisher Scientific, many products from these suppliers are now available through Fisher Scientific, including Alfa Aesar, Avantor (JT Baker and Macron), Applied Biosystems and Invitrogen (formerly Life Technologies).

### Geographical Locations

Our parent company, Thermo Fisher Scientific Inc. is located in Waltham, MA. Fisher Scientific Company L.L.C. is located at 300 Industry Drive, Pittsburgh, PA 15275.

Distribution Centers and Customer Service Centers	
Agawam, MA	Super Warehouse
Cayey, Puerto Rico	Warehouse and Customer Service Center
Chino, CA	Super Warehouse
Dallas, TX	Super Warehouse – <b>Opened 2016</b>
Denver, CO	Warehouse
Federal Way, WA	Warehouse
Florence, KY (Cincinnati)	Super Warehouse
Hanover Park, IL (Chicago)	Super Warehouse and Customer Service Center
Houston, TX	Warehouse and Customer Service Center
Lehigh Valley, (Nazareth) PA	Super Warehouse
Santa Clara, CA	Warehouse
Suwanee, GA (Atlanta)	Super Warehouse and Customer Service Center

\* Super warehouse designation because of size and geographic location

ONE SOURCE. INFINITE SOLUTIONS.



## Fisher Scientific Distribution Centers



### **Served by Suwanee, GA (Atlanta)**

All VASCUPP institutions are served by our "super" warehouse located in Suwanee, GA. Suwanee is considered one of Fisher Scientific's "super warehouses" because of its size and strategic location. This facility contains over 60,000 locations for flammable, oxidant, corrosive, refrigerator, small parts, and bulk storage. In addition, one of four Fisher Scientific customer service centers is located in Suwanee. Customer service is available 24 x 7; emergency shipments would also be coordinated through the Suwanee location.

In addition, we would like to mention the newest "super" warehouse located in Dallas, TX. Earlier in 2016, we closed our Houston, TX location and opened our newest distribution facility in Dallas, TX. The Dallas facility is another example of our commitment to innovation and customer service to serve our customers more efficiently.



2. Provide detailed information regarding product lines and associated discounts off list prices. Also provide your concepts for providing hot lists to the VASCUPP members. Provide information regarding shipping costs and return policies.

**Product Lines**

- Featuring more than **800,000 products** and services from over 10,000 suppliers, including many **exclusive** relationships for which Fisher Scientific is the only authorized distributor of the product line to more open franchise arrangements.
- Fisher Scientific is uniquely positioned to offer additional value by leveraging your spend through **one** company. As the largest manufacturer of scientific equipment and supplies, Thermo Fisher Scientific provides the widest breadth of products and services. Because of this breadth of coverage, Fisher Scientific can address a significantly larger segment of VASCUPP's spend.

**Life Science Product Offering**

Whether for drug discovery or disease research, Fisher Scientific offers a single source for life science reagents and instrumentation.

- **Antibodies / Immunology:** From flow cytometry to cell signaling, Fisher Scientific offers immunoassays including cytometric bead arrays. With over 70,000 antibodies in our portfolio and an on-line antibodies search tool, we are a market leader with premier brands in the industry that promote high quality, validated antibodies.
- **Cell Analysis:** From cell viability and proliferation to regulatory pathway analysis, Fisher Scientific supplies you with a best in class portfolio of high quality reagents, cell based assays, imaging systems and fluorescent microscopy.
- **Cell Culture:** From seedling to propagation, Fisher Scientific provides the highest quality FBS and supplements as well as a choice of storage and preservation options.
- **Genomics:** From nucleic acid purification products to advanced analytical tools, such as PCR and qPCR, Fisher Scientific can support all Molecular Biology needs.
- **Microbiology:** From cellular to pharmaceutical microbiology, Fisher Scientific can provide end-to-end support from sample collection to preparation and analysis.
- **Proteomics:** From sample prep to Western Blotting, Fisher Scientific provides high quality protein purification reagents including multiplexing and protein detection instrumentation and reagents.

In order to optimize pricing to our customers, Fisher Scientific utilizes PPGs, or Product Pricing Groups, based on our master shared taxonomy system. This is a product classification system, similar to an industry accepted system such as the United Nations Standard Products and Services Code: UNSPSC.

For pricing purposes, products are grouped by product characteristics. These will replace the current CDC groupings you know today. PPG codes begin with a letter indicating the high-level product classifications:

- Apparatus
- Biologicals
- Chemicals
- Consumables
- Diagnostics
- Equipment
- Furniture
- Instruments



Fisher Scientific understands that each VASCUPP institution may be performing different research, and therefore, each institution's product selection will vary. To accommodate this, we have created 11 separate hot lists for each of the 11 institutions. Each list is comprised of that institution's high-volume items and is priced competitively to meet the demand.

3. Provide your concept for sales support and on-campus representation to VASCUPP member institutions.

As outlined above, Fisher Scientific currently has seven (7) Sales Representatives serving the 11 VASCUPP institutions. We employ customer-focused account management to ensure that programs and services meet your immediate needs today along with a proactive view of future activities. Industry Director, **Kathy Weber**, will serve as the single point of contact. Local Region Manager, **Jennifer Daugherty**, and the Sales Representatives serve as the primary points of contact for each site, and direct strategic activities and application of resources, including technical support resources such as Application Specialists (Chemicals, Safety and Life Science) and Senior E-Business Analysts. They direct corporate and local activities as well and provide regular, detailed reporting to measure usage, savings and quality performance. Allocation of resources will be adjusted based on the requirements of member institutions.

In addition, Fisher Scientific's Sales Representatives are responsible for the day-to-day account activities such as demonstration of products, visiting end users with supplier representatives to highlight new innovative products, quotations, and much more.

4. Provide a statement of agreement with desired structure and frequency of transaction data reporting. Further, provide the Full Price File Template Data. See Attachment C for data elements.

Fisher Scientific agrees to supply the VASCUPP institutions with the transaction data at the frequency required. Please see Attachment C with data elements attached.

5. Provide information regarding financial incentives that may be available under the preferred supplier concept. Provide an alternate plan that supports an optional stronger relationship as a primary supplier.

Please see Section VI, Question G.

6. Participation and Reporting of Small, Women-owned and Minority-owned Business (SWaM) Business:

Describe your plan for utilizing Virginia-certified SWaM subcontractors if awarded a contract. Describe your ability to provide reporting on Virginia-certified SWaM subcontracting spend when requested. If your firm or any business that you plan to subcontract with can be classified as SWaM, but has not been certified by the Virginia Department of Small Business and Supplier Diversity (SBSD), it is expected that, with the active encouragement from the prime contractor, the certification process will be initiated by the subcontractor in a timely manner.

Fisher Scientific L.L.C. does not file as a SWaM organization. Fisher Scientific Company L.L.C. does business with more than 6,500 vendors annually and of those, more than 2,000 file as small and/or diverse businesses. Fisher Scientific requests that all vendors sign an annual self-certifying letter defining how they file with the federal government. There is a penalty clause in the document. That information is uploaded into a system where reports can be provided to specify what vendors purchased and how they filed as small and/or diverse businesses. This report can be generated



quarterly. The information obtained is based on the signed documents by the manufacturers. Non-responses from manufacturers cannot be counted towards small and/or diverse annual spend even if they filed that way the previous year.

In addition to Tier II spend reports, the Fisher Scientific channel has created a formal Supplier Diversity Program to aid end users in Tier I spend goals. In regard to this program, the channel has agreed to extend all non-rebated pricing, including transportation and HazMat fees, to a mutually agreed upon small/diverse business.

However, the ultimate sales price would be a negotiation between the mutually agreed upon small business, not with Fisher Scientific. The difference in price would be based upon the value added services the small/diverse business would be providing to VASCUPP.

Fisher Scientific Company L.L.C. currently aids three (3) small businesses certified by the Virginia Department of Minority Business Enterprise. These businesses are formal members of the Fisher Scientific Supplier Diversity Program (SDP) and have access to all vendors (unless manufacturer restricted) and product in our warehouses, along with the option to drop ship from those same manufacturers.

In addition, Fisher Scientific has a dedicated team for our SDP along with a sales force that assists the Program businesses with new opportunities. The dedicated team members also travel with the SDP to meet with the ultimate end users. The goal is to create a win-win scenario for those involved, as the formal program provides the small/diverse business with the opportunity to be competitive in a larger arena than they would otherwise be able to participate.

We would be happy to work with these suppliers to assist in promoting their products on campus, and if applicable, have them attend Fisher Scientific on-site shows. In an effort to provide more visibility to the SWAM supplier's products, Fisher Scientific could also post a Hot List of a SWAM suppliers' high-volume products on fishersci.com. We understand the importance of VASCUPP utilizing the SWAM suppliers and want to work closely with you to help you meet your goals.

7. The return of the General Information Form and addenda, if any, signed and filled out as required.  
Fisher Scientific acknowledges.

## VIII. SELECTION CRITERIA AND AWARD:

### A. Selection Criteria

Proposals will be evaluated by Virginia Tech using the following:

<u>Criteria</u>	<u>Maximum Point Value</u>
1. Ability to satisfy Basic Requirements as Outlined in Section VI. (A.)	20
2. Specific plans or methodology to be used to provide the services	30
3. Financial benefits including discounts, rebates, and other incentives	40

ONE SOURCE. INFINITE SOLUTIONS.





4. Participation and reporting of Small, Women-Owned and Minority (SWAM) Business subcontractors 10

---

Total 100

Fisher Scientific acknowledges.

**B. Award To Multiple Offerors:**

Selection shall be made of two or more offerors deemed to be fully qualified and best suited among those submitting proposals on the basis of the evaluation factors included in the Request for Proposals, including price, if so stated in the Request for Proposals. Negotiations shall be conducted with the offerors so selected. Price shall be considered, but need not be the sole determining factor. After negotiations have been conducted with each offeror so selected, the agency shall select the offeror which, in its opinion, has made the best proposal, and shall award the contract to that offeror. The Commonwealth reserves the right to make multiple awards as a result of this solicitation. The Commonwealth may cancel this Request for Proposals or reject proposals at any time prior to an award, and is not required to furnish a statement of the reasons why a particular proposal was not deemed to be the most advantageous. Should the Commonwealth determine in writing and in its sole discretion that only one offeror is fully qualified, or that one offeror is clearly more highly qualified than the others under consideration, a contract may be negotiated and awarded to that offeror. The award document will be a contract incorporating by reference all the requirements, terms and conditions of the solicitation and the contractor's proposal as negotiated. Virginia Tech reserves the right to make multiple awards.

Fisher Scientific acknowledges.

**IX. ADDENDUM:**

Any **ADDENDUM** issued for this solicitation may be accessed at <http://www.procurement.vt.edu/html.docs/bids.php>. Since a paper copy of the addendum will not be mailed to you, we encourage you to check the web site regularly. Fisher Scientific acknowledges.

**X. CONTRACT ADMINISTRATION:**

- A. Mr. Ryan Balber, Director, Virginia Higher Education Procurement Cooperative or his designee, shall be identified as the Contract Administrator and shall use all powers under the contract to enforce its faithful performance. Mr. Balber's contact information is phone: 434-297-6099. Email: RB7PQ@eservices.virginia.edu.

Fisher Scientific acknowledges.

- B. The Contract Administrator, or his designee, shall determine the amount, quantity, acceptability, fitness of all aspects of the services and shall decide all other questions in connection with the services. The Contract Administrator, or his designee, shall not have authority to approve changes in the services which alter the

ONE SOURCE. INFINITE SOLUTIONS.



concept or which call for an extension of time for this contract. Any modifications made must be authorized by the Virginia Tech Procurement Department through a written amendment to the contract.

Fisher Scientific acknowledges.

**XI. COMMUNICATIONS:**

Communications regarding this solicitation shall be formal from the date of issue, until either a Contractor has been selected or the Procurement Department rejects all proposals. Formal communications will be directed to the procurement officer listed on this solicitation. Informal communications, including but not limited to request for information, comments or speculations regarding this solicitation to any University employee other than a Procurement Department representative may result in the offending Offeror's proposal being rejected.

Written questions regarding this solicitation may be submitted to the Procurement Officer: Tom Kaloupek, at [kals@vt.edu](mailto:kals@vt.edu). The cutoff date for receipt of questions is Friday, September 2, 2106.

Fisher Scientific acknowledges.

**XII. CONTROLLING VERSION OF SOLICITATION:**

The PDF version of the solicitation and any addenda issued by Virginia Tech Procurement Services is the mandatory controlling version of the document. Any modification of/or additions to the solicitation by the Offeror shall not modify the official version of the solicitation issued by Virginia Tech Procurement Services. Such modifications or additions to the solicitation by the Offeror may be cause for rejection of the proposal; however, Virginia Tech reserves the right to decide, on a case by case basis, in its sole discretion, whether to reject such a proposal.

Fisher Scientific acknowledges.

**XIII. TERMS AND CONDITIONS:**

This solicitation and any resulting contract / purchase order shall be governed by the attached terms and conditions, see Attachment A.

Applicable terms and conditions for any resulting contract/purchase order shall be mutually agreeable terms and conditions as negotiated between Virginia Tech and Contractor.

**XIV. ATTACHMENTS:**

Attachment A - Terms and Conditions

Attachment B – Quarterly Sales History Report Format

Attachment C – Full Price File Template

Fisher Scientific acknowledges the attachments listed above.



---

**ATTACHMENT A****TERMS AND CONDITIONS****RFP GENERAL TERMS AND CONDITIONS**

[http://www.procurement.vt.edu/html.docs/terms/GTC\\_RFP\\_01012016.pdf](http://www.procurement.vt.edu/html.docs/terms/GTC_RFP_01012016.pdf)

Please see proposed exceptions in the edited version of the PDF document referenced above.

**ADDITIONAL TERMS AND CONDITIONS:**

- A. **ADDITIONAL GOODS AND SERVICES:** The University may acquire other goods or services that the supplier provides than those specifically solicited. The University reserves the right, subject to mutual agreement, for the Contractor to provide additional goods and/or services under the same pricing, terms and conditions and to make modifications or enhancements to the existing goods and services. Such additional goods and services may include other products, components, accessories, subsystems, or related services newly introduced during the term of the Agreement.  
Fisher Scientific acknowledges.
- B. **ADVERTISING:** In the event a contract is awarded for supplies, equipment, or services resulting from this solicitation, no indication of such sales or services to Virginia Tech will be used in product literature or advertising. The Contractor shall not state in any of the advertising or product literature that the Commonwealth of Virginia or any agency or institution of the Commonwealth has purchased or uses its products or services.  
Fisher Scientific acknowledges.
- C. **AUDIT:** The Contractor hereby agrees to retain all books, records, and other documents relative to this contract for five (5) years after final payment, or until audited by the Commonwealth of Virginia, whichever is sooner. Virginia Tech, its authorized agents, and / or the State auditors shall have full access and the right to examine any of said materials during said period.  
Fisher Scientific respectfully requests that Virginia Tech will provide Successful Vendor with reasonable prior written notice before such inspection or audit. Any such inspections or audits shall be at the Virginia Tech's sole cost and expense and shall be reasonably limited in frequency and scope.
- D. **AVAILABILITY OF FUNDS:** It is understood and agreed between the parties herein that Virginia Tech shall be bound hereunder only to the extent of the funds available or which may hereafter become available for the purpose of this agreement.  
Fisher Scientific acknowledges.
- E. **CANCELLATION OF CONTRACT:** Virginia Tech reserves the right to cancel and terminate any resulting contract, in part or in whole, without penalty, upon 60 days written notice to the Contractor. In the event the initial contract period is for more than 12 months, the resulting contract may be terminated by either party, without penalty, after the initial 12 months of the contract period upon 60 days written notice to the other party. Any contract cancellation notice shall not relieve the Contractor of the obligation to deliver and/or perform on all outstanding orders issued prior to the effective date of cancellation.  
Fisher Scientific acknowledges.



- F. CONTRACT DOCUMENTS:** The contract entered into by the parties shall consist of the Request for Proposal including all modifications thereof, the proposal submitted by the Contractor, the written results of negotiations, the Commonwealth Standard Contract Form, all of which shall be referred to collectively as the Contract Documents.  
Fisher Scientific acknowledges.

- G. IDENTIFICATION OF BID/PROPOSAL ENVELOPE:** The signed bid or proposal should be returned in a separate envelope or package, sealed and identified as follows:

From: \_\_\_\_\_  
Name of Bidder or Offeror Due Date Time  
Due

Street or Box No. Solicitation Number

City, State, Zip Code Solicitation Title

Name of Procurement Officer: \_\_\_\_\_

The envelope should be addressed to:

VIRGINIA POLYTECHNIC INSTITUTE AND STATE UNIVERSITY (Virginia Tech)  
Procurement Department (MC 0333)  
North End Center, Suite 2100  
300 Turner Street NW  
Blacksburg, Virginia 24061

The offeror takes the risk that if the envelope is not marked as described above, it may be inadvertently opened and the information compromised, which may cause the proposal to be disqualified. Bids or Proposals may be hand delivered to the designated location in the office issuing the solicitation. No other correspondence or other bids/proposals should be placed in the envelope.

Fisher Scientific acknowledges.

**H. INSURANCE:**

By signing and submitting a proposal under this solicitation, the Offeror certifies that if awarded the contract, it will have the following insurance coverages at the time the work commences. Additionally, it will maintain these during the entire term of the contract and that all insurance coverages will be provided by insurance companies authorized to sell insurance in Virginia by the Virginia State Corporation Commission.

During the period of the contract, Virginia Tech reserves the right to require the Contractor to furnish certificates of insurance for the coverage required.

**INSURANCE COVERAGES AND LIMITS REQUIRED:**

- A. Worker's Compensation - Statutory requirements and benefits.**  
Fisher Scientific acknowledges.

ONE SOURCE. INFINITE SOLUTIONS.





**B. Employers Liability - \$100,000.00**

Fisher Scientific acknowledges.

**C. General Liability - \$500,000.00 combined single limit. Virginia Tech and the Commonwealth of Virginia shall be named as an additional insured with respect to goods/services being procured. This coverage is to include Premises/Operations Liability, Products and Completed Operations Coverage, Independent Contractor's Liability, Owner's and Contractor's Protective Liability and Personal Injury Liability.**

Fisher Scientific acknowledges.

**D. Automobile Liability - \$500,000.00**

The contractor agrees to be responsible for, indemnify, defend and hold harmless Virginia Tech, its officers, agents and employees from the payment of all sums of money by reason of any claim against them arising out of any and all occurrences resulting in bodily or mental injury or property damage that may happen to occur in connection with and during the performance of the contract, including but not limited to claims under the Worker's Compensation Act. The contractor agrees that it will, at all times, after the completion of the work, be responsible for, indemnify, defend and hold harmless Virginia Tech, its officers, agents and employees from all liabilities resulting from bodily or mental injury or property damage directly or indirectly arising out of the performance or nonperformance of the contract.

Fisher Scientific acknowledges.

**I. NOTICES:** Any notices to be given by either party to the other pursuant to any contract resulting from this solicitation shall be in writing, hand delivered or mailed to the address of the respective party at the following address

If to Contractor:      Address Shown On RFP Cover Page  
Attention:              Name Of Person Signing RFP

If to Virginia Tech:

Virginia Polytechnic Institute and State University (Virginia Tech)  
Attn: Patricia Mullins, Assistant Director of Procurement for Research Support  
Procurement Department (MC 0333)  
North End Center, Suite 2100  
300 Turner Street NW  
Blacksburg, Virginia 24061

and

Virginia Higher Education Procurement Cooperative  
Attn: Mr. Ryan Balber, Director  
University of Virginia  
1001 N. Emmet St  
PO Box 400202  
Charlottesville, VA 22904

Fisher Scientific acknowledges.



**J. PROPOSAL ACCEPTANCE PERIOD:** Any proposal received in response to this solicitation shall be valid for (60) days. At the end of the (60) days the proposal may be withdrawn at the written request of the Offeror. If the proposal is not withdrawn at that time it remains in effect until an award is made or the solicitation is cancelled.  
Fisher Scientific acknowledges.

**K. RETURN OF GOODS.** Products judged by Virginia Tech not to be acceptable may be rejected. All costs associated with rejection are the responsibility of the Contractor. Over-shipments will be accepted at Virginia Tech's discretion. The Contractor will be responsible for the disposition of all defective, damaged or rejected over-shipped products. Laboratory apparatus returns will include original packing materials and operation manuals. Return authorizations shall be provided by the Contractor within 14 calendar days of verbal notification.

Fisher Scientific's Return Policy is listed below.

Fisher Scientific's "no hassle" return policy is part of our commitment to fulfilling complete customer satisfaction. Returns can be coordinated by contacting our Customer Service center. Products may be returned within 30 days for replacement or adjustment through our "no hassle" return program.

All returns, replacements, technical services and support will be handled by our customer service organization as follows:

To assure prompt handling, customers must obtain a Return Goods Authorization Number (RGA Number) from Customer Service and reference this number on return shipping documents. An RGA can be obtained by calling Customer Service at 800.766.7000 and / or request on-line authorization (you must be a registered and logged-in user). Please note that returns made without the RGA Number will be returned to the customer, freight collect.

Fisher Scientific reserves the right to reverse any credit issued to the customer:

- 1) for any Product not returned after authorization and requested by Distributor; or,
- 2) if, upon return, such Product is determined by Distributor not to be defective.

Fisher Scientific will issue **full credit** for:

- Products not supplied in accordance with the customer's orders; and,
- Products which are defective at the time of receipt by the Subscriber.

Fisher Scientific will issue **partial credit** for:

- Products ordered in error, with the exceptions noted below.

Fisher Scientific **will not issue credit** for:

- Products which have been discontinued;
- Products which are personalized or customized;
- Non-Distributor line products supplied to a customer as an accommodation, including, without limitation, third party purchases;
- Products not purchased from Distributor;
- Refrigerated or temperature controlled Products;
- Products which are outdated, shelf-worn, used or defaced and, therefore, unsuitable for return to stock and resale as new;
- Reagents, diagnostics, or chemicals which have been opened;

ONE SOURCE. INFINITE SOLUTIONS.





- Products that have been shipped outside the United States; and
- Medical device products.

**L. DELIVERY.** FOB Destination (Freight included in price). This is inclusive of dry ice and hazardous material charges and any fuel surcharges. The Contractor should maintain an inventory sufficient to make delivery to Virginia Tech within two (2) working days from the date the order was placed. Products identified on the Hot List will be delivered on the next business day. The Contractor shall deliver to all receiving docks or inside delivery as designated by Virginia Tech.

"Non-standard transportation" charges may be specifically authorized by Virginia Tech for shipments that require special handling. An example would be one-time service for a large item of equipment that requires special carriers and transportation equipment for delivery. Freight charges for Fisher Scientific catalog products are F.O.B. Virginia Tech's U.S. destination, normal freight prepaid and absorbed by Fisher Scientific. Third party items (including all Non-Catalog Products), shall be F.O.B. shipping point, freight prepaid and charged to Customer.

At the University's request, shipments requiring special handling or air express charges will be charged to the University, and will appear as "Non-Standard Transportation Charge" on the invoice. Ice, fuel surcharge, and HazMat fees will be waived.

Please be aware that a separate \$10.00 fee (government regulated) will be assessed should a customer purchase a product that contains iodine. The fee will appear as a separate line item on the invoice.

**M. WARRANTY.** All products purchased under this contract will minimally include the Original Equipment Manufacturers warranty and will pass directly to Virginia Tech. Products which fail after acceptance and installation will be covered under warranty. The decision to replace such products or accept warranty repair will be at the sole discretion of Virginia Tech, except in the event Virginia Tech fails to provide timely notice to the Contractor of product failure. The Contractor should provide a toll-free number for requests for warranty service for all equipment sold under the contract. Any maintenance agreements available from the Contractor should be provided to Virginia Tech as an option and priced as discounted off list price.  
Fisher Scientific acknowledges.

**N. SEVERAL LIABILITY:** Virginia Tech will be severally liable to the extent of its purchases made against any contract resulting from this solicitation. Applicable entities described herein will be severally liable to the extent of their purchases made against any contract resulting from this solicitation.  
Fisher Scientific acknowledges.



---

**ATTACHMENT B****QUARTERLY SALES HISTORY REPORT TEMPLATE**

1. Indicate time period covered by the report
2. Required data elements to be provide in either Access or Microsoft Excel:

University name  
Product Category Name  
Product Category Number  
Part Number  
Part Description  
Manufacturer Name  
Manufacturer Part Number  
UOM  
Hot List Item (Y, N)  
List Price  
Discount Percentage  
Net Price  
Quantity  
Extended Amount

**ATTACHMENT C**

**FULL PRICE FILE TEMPLATE**

Required data elements to be reported in either Access or Microsoft Excel:

Product Category Name  
Product Category Number  
Part Number  
Part Description  
Manufacturer Name  
Manufacturer Part Number  
UOM  
Hot List Item (Y, N)  
List Price  
Discount Percentage  
Net Price  
Price File Date



## RFP GENERAL TERMS AND CONDITIONS

**ANTI-DISCRIMINATION:** By submitting their proposals, offerors certify to the Commonwealth that they will conform to the provisions of the Federal Civil Rights Act of 1964, as amended, as well as the Virginia Fair Employment Contracting Act of 1975, as amended, where applicable, the Virginians With Disabilities Act, the Americans With Disabilities Act, and Section 2.2-4311 of the Virginia Public Procurement Act. If the award is made to a faith-based organization, the organization shall not discriminate against any recipient of goods, services, or disbursements made pursuant to the contract on the basis of the recipient's religion, religious belief, refusal to participate in a religious practice, or on the basis of race, age, color, gender or national origin and shall be subject to the same rules as other organizations that contract with public bodies to account for the use of the funds provided; however, if the faith-based organization segregates public funds into separate accounts, only the accounts and programs funded with public funds shall be subject to audit by the public body. (*Code of Virginia*, § 2.2-4343.1 E).

In every contract over \$10,000 the provisions in A and B below apply:

A. During the performance of this contract, the Contractor agrees as follows:

- 1) The contractor will not discriminate against any employee or applicant for employment because of race, religion, color, sex, national origin, age, disability, or any other basis prohibited by state law relating to discrimination in employment, except where there is a bona fide occupational qualification reasonably necessary to the normal operation of the contractor. The contractor agrees to post in conspicuous places, available to employees and applicants for employment, notices setting forth the provisions of this nondiscrimination clause.
- 2) The Contractor, in all solicitations or advertisements for employees placed by or on behalf of the Contractor, will state that such Contractor is an equal opportunity employer.
- 3) Notices, advertisements and solicitations placed in accordance with federal law, rule or regulation shall be deemed sufficient for the purpose of meeting the requirements of this Section.

B. The Contractor will include the provisions of A. above in every subcontract or purchase order over \$10,000, so that the provisions will be binding upon each subcontractor or vendor.

2. **ANTITRUST:** By entering into a contract, the Contractor conveys, sells, assigns, and transfers to Virginia Tech and the Commonwealth of Virginia all rights, title and interest in and to all causes of the action it may now have or hereafter acquire under the antitrust laws of the United States and the Commonwealth of Virginia, relating to the particular goods or services purchased or acquired by Virginia Tech and the Commonwealth of Virginia under said contract.

3. **APPLICABLE LAWS AND COURTS:** This solicitation and any resulting contract shall be governed in all respects by the laws of the Commonwealth of Virginia and any litigation with respect thereto shall be brought in the courts of the Commonwealth. The Contractor shall comply with applicable federal, state and local laws and regulations.

4. **ASSIGNMENT OF CONTRACT:** A contract shall not be assignable by the Contractor in whole or in part without the written consent of Virginia Tech.

5. **CHANGES TO THE CONTRACT:** Changes can be made to the Contract in any one of the following ways:

- A. The parties may agree in writing to modify the scope of the contract. An increase or decrease in the price of the contract resulting from such modification shall be agreed to by the parties as a part of their written agreement to modify the scope of the contract
- B. Virginia Tech may order changes within the ~~general~~ scope of the contract at any time by written notice to the Contractor. Changes within the scope of the contract include, but are not limited to, things such as the method of packing or shipment and the place of delivery or installation. **If deemed acceptable and valid by Contractor**, then **the** Contractor shall comply with the notice upon receipt. The Contractor shall be compensated for any additional costs incurred as the result of such order and shall give Virginia Tech a credit for any savings. Said compensation shall be determined by one of the following methods:
  - 1) By mutual agreement between the parties in writing; or
  - 2) By agreeing upon a unit price or using a unit price set forth in the **mutually executed** contract, if the work to be done can be expressed in units, and the Contractor accounts for the number of units of work performed, subject to Virginia Tech's right to audit the Contractor's records and/or to determine the correct number of units independently; or
  - 3) By ordering the Contractor to proceed with the work and to keep a record of all costs incurred and savings realized, **only if in accordance with Contract Scope of Work**. A markup for overhead and profit may be allowed if provided by the contract. The same markup shall be used for determining a decrease in price as the result of savings realized. The Contractor shall present Virginia Tech with all vouchers and records of expenses incurred and savings realized. Virginia Tech shall have the right to audit the records of the Contractor as it deems necessary to determine costs or savings. Any claim for an adjustment in price under this provision must be asserted by written notice to Virginia Tech within thirty (30) days from the date of receipt of the written order from Virginia Tech. If the parties fail to agree on an amount of adjustment, the question of an increase or decrease in the contract price or time for performance shall be resolved in accordance with the procedures for resolving disputes provided by the Disputes Clause of this contract or, if there is none, in accordance with the disputes provisions of the Commonwealth of Virginia Purchasing Manual for Institutions of Higher Education and Their Vendors. Neither the existence of a claim or a dispute resolution process, litigation ~~or any other provision of this contract~~ shall excuse the Contractor from promptly complying with the changes ordered by Virginia Tech ~~or if in accordance with the performance of~~



the contract ~~generally~~.

6. **CLAIMS:** Contractual claims, whether for money or other relief, shall be submitted in writing to the Director of Procurement, Procurement Department, North End Center, Suite 2100, Virginia Tech, 300 Turner Street NW, Blacksburg, Virginia 24061, no later than sixty (60) days after final payment; however, written notice of the contractor's intention to file such claim shall have been given at the time of the occurrence or beginning of the work upon which the claim is based. Nothing herein shall preclude a contract from requiring submission of an invoice for final payment within a certain time after completion and acceptance of the work or acceptance of the goods. Pending claims shall not delay payment of amounts agreed due in the final payment (Code of Virginia, Section 2.2-4363). A contractor may not institute legal action prior to receipt of the Director of Procurement decision on the claim, unless that office fails to render such decision within thirty (30) days. The decision of the Director of Procurement shall be final and conclusive unless the contractor, within six (6) months of the date of the final decision on the claim, institutes legal action as provided in the *Code of Virginia*, Section 2.2-4364.
7. **CLARIFICATION OF TERMS:** If any prospective offeror has questions about the specifications or other solicitation documents, the prospective offeror should contact the buyer whose name appears on the face of the solicitation no later than five working days before the due date. Any revisions to the solicitation will be made only by addendum issued by the buyer.
8. **COMMONWEALTH OF VIRGINIA PURCHASING MANUAL FOR INSTITUTIONS OF HIGHER EDUCATION AND THEIR VENDORS:** This solicitation is subject to the provisions of the Commonwealth of Virginia Purchasing Manual for Institutions of Higher Education and Their Vendors and any revisions thereto, which are hereby incorporated into this contract in their entirety. A copy of the manual is available for review in the Virginia Tech Procurement Department or by accessing URL <http://www.procurement.vt.edu> on the Web.
9. **CONFLICT OF INTEREST:** Virginia Tech is a public university, subject to the laws of the Commonwealth of Virginia. Among these is the State and Local Government Conflict of Interests Act (The Act). The Act can be accessed via <http://leg1.state.va.us/cgi-bin/legp504.exe?000+cod+2.2-3100>. You may wish to consult the provisions of The Act before submitting a response to the Request for Proposal. Additionally, by submitting a proposal or by entering into any resulting contract, the offeror certifies that it is in full compliance with the provisions of The Act as to this ~~RFP~~ RFP.
10. **CONTRACT PARTICIPATION:** Any public body, public or private health or educational institutions, or Virginia Tech's affiliated corporations and/or partnerships may access any resulting contract/purchase order if authorized by the contractor. Participating entities shall place their own order(s) directly with the Contractor and shall fully and independently administer their use of the contract/purchase order to include contractual disputes, invoicing and payments without direct administration from Virginia Tech. Virginia Tech shall not be held liable for any costs or damages incurred by any other participating entity as a result of any authorization by the Contractor to extend the contract/purchase order. It is understood and agreed that Virginia Tech is not responsible for the acts or omissions of any entity, and will not be considered in default of the contract/purchase order no matter the circumstances.
11. **DEBARMENT STATUS:** By submitting their proposals, offerors certify that they are not currently debarred by the Commonwealth of Virginia from submitting bids or proposals on contracts for the type of goods and/or services covered by this solicitation, nor are they an agent of any person or entity that is currently so debarred.
12. **DEFAULT:** In case of failure to deliver goods or services in accordance with the contract terms and conditions, Virginia Tech, after ~~due oral or~~ written notice, may procure them from other sources and hold the Contractor responsible for any resulting additional purchase and administrative costs. This remedy shall be in addition to any other remedies which Virginia Tech may have. ~~However, before Virginia Tech can procure goods from other sources, Contractor shall have ten (10) days from receipt of written notice to cure delivery failure.~~
13. **DRUG-FREE WORKPLACE:** In every contract over \$10,000 the following provisions apply: During the performance of this contract, the Contractor agrees to (i) provide a drug-free workplace for the Contractor's employees; (ii) post in conspicuous places, available to employees and applicants for employment, a statement notifying employees that the unlawful manufacture, sale, distribution, dispensation, possession, or use of a controlled substance or marijuana is prohibited in the Contractor's workplace and specifying the actions that will be taken against employees for violations of such prohibition; (iii) state in all solicitations or advertisements for employees placed by or on behalf of the Contractor that the Contractor maintains a drug-free workplace; and (iv) include the provisions of the foregoing clauses in every subcontract or purchase order of over \$10,000, so that the provisions will be binding upon each subcontractor or vendor.  
For the purposes of this section, "drug-free workplace" means a site for the performance of work done in connection with a specific contract awarded to a Contractor the employees of whom are prohibited from engaging in the unlawful manufacture, sale, distribution, dispensation, possession or use of any controlled substance or marijuana during the performance of the contract.
14. **EO/AA STATEMENT:** If this contract is a covered government contract or subcontract, contractors and subcontractors shall abide by the requirements of 41 CFR §§ 60-1.4(a), 60-300.5(a) and 60-741.5(a). These regulations prohibit discrimination against qualified individuals based on their status as protected veterans or individuals with disabilities, and prohibit discrimination against



all individuals based on their race, color, religion, sex, sexual orientation, gender identity or national origin. Moreover, these regulations require that covered prime contractors and subcontractors take affirmative action to employ and advance in employment individuals without regard to race, color, religion, sex, sexual orientation, gender identity, national origin, protected veteran status or disability.

Virginia Tech does not discriminate against employees, students, or applicants on the basis of age, color, disability, gender, gender identity, gender expression, national origin, political affiliation, race, religion, sexual orientation, genetic information, or veteran status; or otherwise discriminate against employees or applicants who inquire about, discuss, or disclose their compensation or the compensation of other employees, or applicants; or any other basis protected by law.

For inquiries regarding non-discrimination policies, contact the Office of Equity and Access at 540-231-2010 or Virginia Tech, North End Center, Suite 2300 (0318), 300 Turner St. NW, Blacksburg, VA 24061.

15. **ETHICS IN PUBLIC CONTRACTING:** By submitting their proposals, offerors certify that their proposals are made without collusion or fraud and that they have not offered or received any kickbacks or inducements from any other offeror, supplier, manufacturer or subcontractor in connection with their proposal, and that they have not conferred on any public employee having official responsibility for this procurement transaction any payment, loan, subscription, advance, deposit of money, services or anything of more than nominal value, present or promised unless consideration of substantially equal or greater value was exchanged.
16. **eVA BUSINESS-TO-GOVERNMENT VENDOR REGISTRATION:** The eVA Internet electronic procurement solution, web site portal [www.eva.state.va.us](http://www.eva.state.va.us), streamlines and automates government purchasing activities in the Commonwealth. The portal is the gateway for vendors to conduct business with state agencies and public bodies. All vendors desiring to provide goods and/or services to Virginia Tech should participate in the eVA Internet e-procurement solution either through the eVA Basic Vendor Registration Service or eVA Premium Vendor Registration Service. Failure to register may result in the proposal being rejected.
17. **FACSIMILE PROPOSALS:** Facsimile **unsealed** proposals received in the Virginia Tech Procurement Department prior to the time and date designated for proposal submission will be accepted.

For **sealed** Request for Proposal (RFP) programs, an offeror may fax a proposal to a **non-Virginia Tech** third party, who in turn must deliver it, with the number of copies specified in the RFP, to the Procurement Department in a sealed envelope before the proposal due date and time. All information requested in the Proposal Preparation and Submission section of the RFP must be delivered with each copy of the proposal.

18. **IMMIGRATION REFORM AND CONTROL ACT OF 1986:** By submitting their proposals, the offerors certify that they do not and will not during the performance of this contract employ illegal alien workers or otherwise violate the provisions of the federal Immigration Reform and Control Act of 1986.
19. **INDEMNIFICATION:** Contractor agrees to indemnify, defend and hold harmless Virginia Tech and the Commonwealth of Virginia and their officers, agents, and employees from any claims, damages and actions of any kind or nature whether at law or in equity, arising from or caused by the use of any materials, goods, or equipment of any kind or nature, furnished by the contractor/any services of any kind or nature furnished by the contractor, provided that such liability is not attributable to the sole negligence of Virginia Tech or failure of Virginia Tech to use the materials, goods, or equipment in the manner already and permanently described by the contractor on the materials, goods or equipment delivered. Contractor shall have no indemnification liability for death, injury, or damage arising solely out of the negligence or misconduct of Virginia Tech or the Commonwealth of Virginia, its trustees, officers, agents and employees. ~~The indemnification obligation shall be reciprocal for damages caused by either party with sharing proportionate to each party's fault. Except as otherwise expressly stated, in no event will Contractor be liable for consequential, incidental, or indirect damages.~~  
 → TO THE EXTENT AUTHORIZED BY VIRGINIA LAWS
20. **INDEPENDENT CONTRACTOR:** The contractor shall not be an employee of Virginia Tech, but shall be an independent contractor. Nothing in this agreement shall be construed as authority for the contractor to make commitments which shall bind Virginia Tech, or to otherwise act on behalf of Virginia Tech, except as Virginia Tech may expressly authorize in writing.
21. **LATE PROPOSALS:** To be considered for selection, proposals must be received by the Virginia Tech Procurement Department, Ste 2100, Virginia Tech, 300 Turner Street NW, Blacksburg, Virginia 24061, by the designated date and hour. The official time used in the receipt of proposals is that time on the automatic time stamp machine in the Virginia Tech Procurement Department. Proposals received in the Virginia Tech Procurement Department after the date and hour designated are automatically disqualified and will not be considered. Virginia Tech is not responsible for delays in the delivery of mail by the U.S. Postal Service, private couriers, the intrauniversity mail system, or another means of delivery. It is the sole responsibility of the offeror to insure that its proposal reaches the Virginia Tech Procurement Department by the designated date and hour.
22. **MANDATORY USE OF VIRGINIA TECH FORMS AND TERMS AND CONDITIONS:** Failure to submit a proposal on the official Virginia Tech form provided for that purpose may be a cause for rejection of the proposal. Modification of or additions to the



General Terms and Conditions of the solicitation may be cause for rejection of the proposal; however, Virginia Tech reserves the right to decide, on a case by case basis, in its sole discretion, whether to reject such a proposal.

**3. NONDISCRIMINATION OF CONTRACTORS:** An offeror or contractor shall not be discriminated against in the solicitation or award of this contract because of race, religion, color, sex, national origin, age, disability, faithbased organizational status, any other basis prohibited by state law relating to discrimination in employment or because the offeror employs ex-offenders unless the state agency, department or institution has made a written determination that employing ex-offenders on the specific contract is not in its best interest. If the award of this contract is made to a faith-based organization and an individual, who applies for or receives goods, services, or disbursements provided pursuant to this contract objects to the religious character of the faith-based organization from which the individual receives or would receive the goods, services, or disbursements, the public body shall offer the individual, within a reasonable period of time after the date of his objection, access to equivalent goods, services, or disbursements from an alternative provider.

**24. NONVISUAL ACCESS TO TECHNOLOGY:** All information technology which, pursuant to this Agreement, is purchased or upgraded by or for the use of (the "Technology") Virginia Tech shall comply with the following nonvisual access standards from the date of purchase or upgrade until the expiration of this Agreement:

- (i) effective, interactive control and use of the Technology shall be readily achievable by nonvisual means;
  - (ii) the Technology equipped for nonvisual access shall be compatible with the information technology used by other individuals with whom any blind or visually impaired user of the Technology interacts;
  - (iii) nonvisual access technology shall be integrated into any networks used to share communications among employees, program participants or the public; and
  - (iv) the technology for nonvisual access shall have the capability of providing equivalent access by nonvisual means to telecommunications or other interconnected network services used by persons who are not blind or visually impaired.
- Compliance with the foregoing nonvisual access standards shall not be required if the head of the using agency, institution or political subdivision determines that (i) the Technology is not available with nonvisual access because the essential elements of the Technology are visual and (ii) nonvisual equivalence is not available.

Installation of hardware, software, or peripheral devices used for nonvisual access is not required when the Technology is being used exclusively by individuals who are not blind or visually impaired, but applications programs and underlying operating systems (including the format of the data) used for the manipulation and presentation of information shall permit the installation and effective use of nonvisual access software and peripheral devices.

If requested, the Contractor must provide a detailed explanation of how compliance with the foregoing nonvisual access standards is achieved and a validation of concept demonstration.

The requirements of this Paragraph shall be construed to achieve full compliance with the Information Technology Access Act, § 2.2-3500 through 2.2-3504 of the Code of Virginia.

**25. PARKING PERMITS:** Virginia Tech Parking Services requires the purchase and display of a parking permit for all vendor/business/contractor vehicles, privately and company owned, that park on campus. The cost of the permit is the same as the faculty/staff permit. Permit options include one year, six months, three months, summer, or day. Permits are available through application at Virginia Tech Parking Services, 455 Research Center Drive, Blacksburg, Virginia 24061. Additional information is available at <http://www.parking.vt.edu/vbc.htm> or by calling Parking Services at (540) 231-3200.

**26. PAYMENT:**

**A. TO PRIME CONTRACTORS:**

- 1) Invoices for items ordered, delivered and accepted shall be submitted by the Contractor directly to the payment address shown on the purchase order/contract. All invoices shall show the Virginia Tech or state contract number and/or purchase order number; social security number (for individual contractors) or the federal employer identification number (for proprietorships, partnerships, and corporations).
- 2) Any payment terms requiring payment in less than 30 days will be regarded as requiring payment 30 days after invoice or delivery, whichever occurs last. This shall not affect offers of discounts for payment in less than 30 days, however.
- 3) All goods or services provided under this contract or purchase order, that are to be paid for with public funds, shall be billed by the Contractor at the contract price, regardless of which public agency is being billed.
- 4) The following shall be deemed to be the date of payment: the date of postmark in all cases where payment is made by mail, or the date of offset when offset proceedings have been instituted as authorized under the Virginia Debt Collection Act.
- 5) Unreasonable Charges. Under certain emergency procurements and for most time and material purchases, final job costs cannot be accurately determined at the time orders are placed. In such cases, contractors should be put on notice that final payment in full is contingent on a determination of reasonableness with respect to all invoiced charges. Charges which appear to be unreasonable will be researched and challenged, and that portion of the invoice held in abeyance until a settlement can be reached. Upon determining that invoiced charges are not reasonable, the Commonwealth shall promptly notify the contractor, in writing, as to those charges which it considers unreasonable and the basis for the determination. A contractor may not institute legal action unless a settlement cannot be reached within thirty (30) days of notification. The provisions of this section do not relieve an agency of its prompt payment obligations with respect to those charges which are not in dispute (*Code of Virginia*, § 2.2-4363).



**B) TO SUBCONTRACTORS:**

- 1) A contractor awarded a contract under this solicitation is hereby obligated:
  - a) To pay the subcontractor(s) within seven (7) days of the contractor's receipt of payment from the Commonwealth for the proportionate share of the payment received for work performed by the subcontractor(s) under the contract; or
  - b) To notify Virginia Tech and the subcontractor(s), in writing, of the contractor's intention to withhold payment and the reason. The contractor is obligated to pay the subcontractor(s) interest at the rate of one percent per month (unless otherwise provided under the terms of the contract) on all amounts owed by the contractor that remain unpaid seven (7) days following receipt of payment from the Commonwealth, except for amounts withheld as stated in b) above. The date of mailing of any payment by U.S. Mail is deemed to be payment to the addressee. These provisions apply to each sub-tier contractor performing under the primary contract. A contractor's obligation to pay an interest charge to a subcontractor may not be construed to be an obligation of the Commonwealth.

**27. PRECEDENCE OF TERMS:** Paragraphs 1, 2, 3, 7, 8, 9, 13, 15, 18, and 19 of these General Terms and Conditions shall apply in all instances. In the event there is a conflict between any of the other General Terms and Conditions and any Special Terms and Conditions in this solicitation, the Special Terms and Conditions shall apply.

**28. PUBLIC NOTICE OF AWARD:** Public notice of the purchase order/contract award will be publicly posted on the DGS/DPS eVA web site [www.eva.state.va.us](http://www.eva.state.va.us). Award information may also be obtained by contacting the buyer whose name appears on the solicitation.

**29. QUALIFICATIONS OF OFFERORS:** Virginia Tech may make such reasonable investigations as deemed proper and necessary to determine the ability of the offeror to perform the work/furnish the item(s) and the offeror shall furnish to Virginia Tech all such information and data for this purpose as may be requested. Virginia Tech reserves the right to inspect offeror's physical facilities prior to award to satisfy questions regarding the offeror's capabilities. Virginia Tech further reserves the right to reject any proposal if the evidence submitted by, or investigations of, such offeror fails to satisfy Virginia Tech that such offeror is properly qualified to carry out the obligations of the contract and to complete the work/furnish the item(s) contemplated therein.

**30. SMALL, WOMEN, AND MINORITY-OWNED (SWAM) BUSINESS SUBCONTRACTING AND EVIDENCE OF COMPLIANCE:**

- A. Where it is practicable for any portion of the awarded contract to be subcontracted to other suppliers, the contractor is encouraged to offer such business to small, women, and/or minority-owned (SWAM) business. If SWAM subcontractors are used, the prime contractor agrees to report the use of SWAM subcontractors by providing the Owner at a minimum the following information: name of firm, SBSD SWAM certification number, phone number, total dollar amount subcontracted, category type (small, women, or minority-owned), and type of product/service provided. Note that SWAM vendors MUST be certified with the Virginia Department of Small Business and Supplier Diversity (SBSD) <http://www.sbsd.virginia.gov>.
- B. Definitions:
  1. **Small business** – An independently owned and operated business which, together with affiliates, has 250 or fewer employees or average annual gross receipts of \$10 million or less averaged over the previous three years. Virginia Department of Small Business and Supplier Diversity (SBSD) certified women-owned and minority-owned business shall also be considered small business when they have received SBSD small business certification.
  2. **Women-owned business** – A business concern that is at least 51% owned by one or more women who are U. S. citizens or legal resident aliens, or in the case of a corporation, partnership, or limited liability company or other entity, at least 51% of the equity ownership interest is owned by one or more women who are citizens of the United States or non-citizens who are in full compliance with the United States immigration law, and both the management and daily business operations are controlled by one or more women who are U. S. citizens or legal resident aliens.
  3. **Minority-owned business** – A business concern that is at least 51% owned by one or more minority individuals (see Section 2.2-1401, Code of Virginia) or in the case of a corporation, partnership, or limited liability company or other entity, at least 51% of the equity ownership interest in the corporation, partnership, or limited liability company or other entity is owned by one or more minority individuals and both the management and daily business operations are controlled by one or more minority individuals.
  4. **Minority individual** – means an individual who is a citizen of the United States or a non-citizen who is in full compliance with United States immigration law and who satisfies one or more of the following definitions:
    - a. "African American" means a person having origins in any of the original peoples of Africa and who is regarded as such by the community of which this person claims to be a part.
    - b. "Asian American" means a person having origins in any of the original peoples of the Far East, Southeast Asia, the Indian subcontinent, or the Pacific Islands, including but not limited to Japan, China, Vietnam, Samoa, Laos, Cambodia, Taiwan, Northern Marianas, the Philippines, a U. S. territory of the Pacific, India, Pakistan, Bangladesh, or Sri Lanka and who is regarded as such by the community of which this person claims to be a part.



- c. "Hispanic American" means a person having origins in any of the Spanish-speaking peoples of Mexico, South or Central America, or the Caribbean Islands or other Spanish or Portuguese cultures and who is regarded as such by the community of which this person claims to be a part.
  - d. "Native American" means a person having origins in any of the original peoples of North America and who is regarded as such by the community of which this person claims to be a part or who is recognized by a tribal organization.
- C. All Small, Woman-owned, Minority-owned and Disabled Veteran-owned businesses who meet the definition established by the Code of Virginia as certifiable are strongly encouraged to obtain certification with the Virginia Department of Small Business and Supplier Diversity (SBSD).
31. **TAXES:** Sales to Virginia Tech and the Commonwealth of Virginia are normally exempt from State sales tax, State sales and use tax certificates of exemption, Form ST-12, will be issued upon request. Deliveries against this contract shall be free of Federal excise and transportation taxes. The Commonwealth's excise tax exemption registration number is 54-73-0076K.
32. **TESTING AND INSPECTION:** Virginia Tech reserves the right to conduct any test/inspection it may deem advisable to assure supplies and services conform to the specification. *All test / inspection criteria shall be mutually agreed to between Virginia Tech and Contractor. Accordingly, acceptance testing compliance is to be measured with published specifications, with testing in accordance with industry standards.*
33. **TRANSPORTATION AND PACKAGING:** By submitting their proposals, all offerors certify and warrant that the price(s) offered are for FOB destination and include only the actual freight rate costs at the lowest and best rate and is based upon the actual weight of the goods to be shipped. Except as otherwise specified herein, standard commercial packaging, packing and shipping containers shall be used. All shipping containers shall be legibly marked or labeled on the outside with purchase order number, commodity description, and quantity.
34. **USE OF BRAND NAMES:** Unless otherwise provided in this solicitation; the name of a certain brand, make or manufacturer does not restrict offerors to the specific brand, make or manufacturer named, but conveys the general style, type, character, and quality of the article desired. Any article which Virginia Tech in its sole discretion determines to be equal of that specified, considering quality, workmanship, economy of operation, and suitability for the purpose intended, shall be accepted. The offeror is responsible to clearly and specifically indicate the product being offered and to provide sufficient descriptive literature, catalog cuts and technical detail to enable Virginia Tech to determine if the product offered meets the requirements of the solicitation. This is required even if offering the exact brand, make or manufacturer specified. Unless the offeror clearly indicates in its proposal that the product offered is an "equal" product, such proposal will be considered to offer the brand name product referenced in the solicitation.
35. **LIMITATION OF LIABILITY:**  
~~"NOTWITHSTANDING ANYTHING ELSE TO THE CONTRARY, CONTRACTOR WILL NOT BE LIABLE FOR ANY CONSEQUENTIAL, INCIDENTAL, SPECIAL, PUNITIVE OR OTHER INDIRECT DAMAGES, AND CONTRACTOR'S TOTAL LIABILITY ARISING AT ANY TIME FROM THE SALE OR USE OF THE PRODUCTS SHALL NOT EXCEED AN AMOUNT EQUAL TO THE LESSER OF (A) THE TOTAL PURCHASE PRICE THERETOFORE PAID BY VIRGINIA TECH TO CONTRACTOR WITH RESPECT TO THE PRODUCT(S) GIVING RISE TO SUCH LIABILITY OR (B) ONE MILLION DOLLARS (\$1,000,000). THESE LIMITATIONS APPLY WHETHER THE LIABILITY IS BASED ON CONTRACT, TORT, STRICT LIABILITY OR ANY OTHER THEORY."~~



**Combined  
Hot List**

Part Number	Part Description	SU	SU Proposed Price	AU	AU Proposed Price
1367811D	PIPET SER STL 1/10 5ML 200/CS	CS	\$ 31.82		
1367811E	PIPET STER 10ML(0.1GRAD)200/CS	CS	\$ 33.22		
06666A	KIMWIPE SML 4-1/2X8-1/2 280/PK	PK	\$ 2.54	CS	\$ 152.31
057695Q	ANGLE CLAMP ADJUSTABLE	EA	\$ 20.16		
1437285	LCA 100 RED SLIDE BOX PLS	EA	\$ 4.57	CS	\$ 328.92
EBT0081	BILE ESCULIN AGAR SLANT 10/PK	PK	\$ 15.45		
FB0875712	PETRI DISH 100X15MM STACK 500	CS	\$ 80.97		
14955127	CUVETTE SEMI-MICRO 1.5ML 500CS	CS	\$ 62.08		
S01963E	SPIRIT THERM WIDE -10/+200C	EA	\$ 4.53	CS	\$ 113.18
1496127	TUBE CULT DSP 13X100MM 1000/CS	CS	\$ 34.99		
19003311B	FILTER HEPA P100	PR	\$ 10.16	CS	\$ 731.68
S50453	RUB TUBING 3/16X3/16 12FT/RL	EA	\$ 18.49	CS	\$ 73.96
S33580A	PETRI DISH,100X15MM,STACK,500	CS	\$ 92.95		
S99411	CENTRIFUGE TUBES 50 ML 50PK	PK	\$ 7.50		
08595C	DESICCATOR PLAIN 150MM	EA	\$ 68.10		
08636C	DESICCATOR PLATE 142MM	EA	\$ 93.08	CS	\$ 558.50
S68228D	PIPET STER 10ML(0.1GRAD)50/PK	PK	\$ 18.25	CS	\$ 182.53
01096	VACUUM PUMP 115VAC 60HZ	EA	\$ 1,644.62		
05408129	MCT N/S 1.5ML NAT 500/PKMCT	PK	\$ 11.42	CS	\$ 114.16
0989812B	WEIGHING PPR 4X4 IN 500/PK	PK	\$ 8.86	CS	\$ 106.37
S04821	FUNNEL SINTERED GLASS 35ML	EA	\$ 5.81		
01184150B	PUMP OIL VACUUM 4 LITER	EA	\$ 35.28	CS	\$ 141.11
1152049SH	HOTPLATE STIR ANALOG 7X7 120V	EA	\$ 285.16		
125441	FF MICRO SLIDES 3X1 IN 144/GR	GR	\$ 21.44	CS	\$ 214.44
133794	MARKING PEN BLK FINE 10/PK	PK	\$ 15.44		
146355D	STOPCOCK GREASE HIGH VAC 5.3OZ	EA	\$ 27.35	CS	\$ 328.20
B215336	ENTEROPLURI 25 TEST PACK 25/PK	PK	\$ 307.41		
05719507	FINNPIPETTE F1 GLP-KIT1 (1-100	EA	\$ 652.25		
05719509	FINNPIPETTE F1 GLP-KIT3 (10-10	EA	\$ 652.25		
09719G	SYR FLT 25MM.2UM PTFE NS 50/PK	PK	\$ 69.60		
1027312	VALVE REPLCMNT F/FREEZE DRYERS	EA	\$ 81.46		
12542A	COVER GLASSES NO 1 18MM 10Z/PK	PK	\$ 7.74	CS	\$ 77.37
1337412	PARAFILM 4 IN X 250FT/RL	EA	\$ 53.90	CS	\$ 646.74
1367820D	PIPET DISP 9 IN 1440/CS	CS	\$ 86.08		
146666Q	FLEXAFRAME SET NO 2	EA	\$ 348.48		
F167300G	PIPETMAN STARTER KIT	EA	\$ 628.11		
FB966B	BUCHNER FUNNEL 30ML	EA	\$ 22.31	CS	\$ 535.44
S14530	SKX222	EA	\$ 314.88		
10329B	FUNNEL FILTERING 65MM 12/PK	PK	\$ 108.33	CS	\$ 433.31
14853150R	HYDRION PAPER SGL RL PH 4-9	EA	\$ 5.00	PK	\$ 50.00
18LCEEFSFA	ISOTEMP 17.6CF VALUE COMBO 120	EA	\$ 2,000.42		
S14532	SKX622	EA	\$ 516.48		
14955150	FB ULTRA THIN MAGNETIC STIRRER	EA	\$ 136.08		
P250500	POT HYDROXIDE CERT ACS 500G	EA	\$ 28.52	CS	\$ 171.12
PRM7122	GOTAG GREEN MASTER MIX	EA	\$ 42.15		
02539H	BEAKER GRIFFIN 100ML 12/PK	PK	\$ 38.74	CS	\$ 154.98
02911766	BTL CL WM W/PTFE CP 130 OZ 4CS	CS	\$ 26.64		
02963A	CARBOY W/SPIG LDPE 2.5 GAL	EA	\$ 122.84	CS	\$ 737.06
1482648	HYPO NEEDLE 27G A5 100/PK RX	PK	\$ 8.80	CS	\$ 88.05
08732104	ALUM DISH SMOOTH 150ML 100/PK	PK	\$ 19.67	CS	\$ 196.66
08732110	PAN DISP ALUM F/BALANCE 100/PK	PK	\$ 17.55	CS	\$ 175.53



**Combined  
Hot List**

Part Number	Part Description	SU	SU Proposed Price	AU	AU Proposed Price
159015C	TAPE GREEN 19MMX13M 4/PK	PK	\$ 12.61	CS	\$ 50.45
159015E	TAPE RED 19MMX13M 4/PK	PK	\$ 12.61	CS	\$ 50.45
AA3623636	BARIUM CARBONATE ACS 500G	EA	\$ 55.88		
AC364640010	(1R,2R)-(-)-1,2-DIAMINOCYC 1GR	EA	\$ 32.01		
M1164840001	TLC SILICA GEL 60 W 25PC/EA	EA	\$ 164.42		
S04394A	PIPETTE STAND ACRYLIC 4 PLACE	EA	\$ 40.67		
S04821D	FUNNEL SINTERED GLASS 125ML	EA	\$ 11.23		
S68144	TAPE BLUE 19MMX13M 4/PK	PK	\$ 12.61	CS	\$ 50.44
02004057	SODIUM CITRATE 2HYD GRAN 100G	EA	\$ 39.40		
02707501	200UL YLW BEVELDTIP RACK 960PK	PK	\$ 38.34	CS	\$ 191.70
02707511	1000U CLR TIP METLFREE 1000/PK	PK	\$ 50.86	CS	\$ 254.32
0344817	FOUR-WY MCRTB RCKS ASSRT 5/PK	PK	\$ 24.95		
04355454	ETH ALC 190 PRF GAL TX INC	EA	\$ 111.50	CS	\$ 450.44
05408141	MCT N/S 2.0ML BL 500/PKMCT N	PK	\$ 20.14	CS	\$ 201.36
0554125	RACK MICRO TB FLUOR ASST 5/PK	PK	\$ 30.71	CS	\$ 122.85
064232D	BTL LOWACTINIC CAP 1000ML 4/CS	CS	\$ 139.42		
07678001	ETHANOL 140 PROOF TAX-PAID 4CS	CS	\$ 299.40		
08285	CRUCIBLE HOLDER WALTER W/STEM	EA	\$ 7.54	CS	\$ 90.48
09800979	STARCH IODIDE IND 10X10/PK	PK	\$ 74.06		
1281550	MAXI MIX I	EA	\$ 281.49		
14178A	RUB TUBING 5/32X3/64 12FT RL	EA	\$ 6.09	CS	\$ 48.72
1464917	BIG DIGIT ALARM TIMER 4-CHANEL	EA	\$ 25.58		
14675CQ	SUPPORT STAND LARGE	EA	\$ 69.05		
159015A	TAPE WHITE 19MMX13M 4/PK	PK	\$ 12.61	CS	\$ 50.43
18999266A	GLV TOUCH N TUFF S 100PK	PK	\$ 12.34	CS	\$ 123.37
18999266B	GLV TOUCH N TUFF M 100PK	PK	\$ 12.34	CS	\$ 123.37
23001226	DPK S. AUREUS ATCC51153 2/PK	PK	\$ 54.74		
23021165	DPK K PNEUMN ATCC13882 2/PK	PK	\$ 42.68		
AA4552730	CRBN BLK ACETYLENE 1 99.5 250G	EA	\$ 38.63		
AC420020100	TELLURIUM, REAGENT, POWD 10GR	EA	\$ 19.49		
R454302	PHENYLETHYL ALCOHOL AGAR 500G	EA	\$ 150.85		
S25342	GLYCERINE SOL LG 50ML	EA	\$ 4.81		
S25849B	BUFFER SOL PH 7.00 500ML YLW	EA	\$ 4.66		
USEPA1243	2 4 6 TRINITROTOLUENE 1X1ML2	EA	\$ 42.78		



**Virginia Tech  
Hot List**

Part Number	Part Description	SU	SU Proposed Price	AU	AU Proposed Price
SH3007003HI	DEFINED FBS HEAT INCTVTD 500ML	EA	\$ 619.13		
SH3007003	DEFINED FBS 500ML	EA	\$ 605.06		
04355224	ETHANOLPURE200PRF5GALPOL	EA	\$ 46.55		
03377154	TRGT SYR FLT 17MM .2UM 100/PK	PK	\$ 102.47	CS	\$ 512.36
04355223	ETHANOL PURE 200PRF 1 GAL 4/CS	CS	\$ 43.23		
SH3008803	STANDARD FBS 500ML	EA	\$ 338.92		
22047508	TUBE PS ST CAP 17X100MM 500/CS	CS	\$ 86.65		
04355226	ETHANOL PURE 190PRF 1GAL 4/CS	CS	\$ 41.80		
19160239	SHOECOVER BLUE XL 400/CS	CS	\$ 62.47		
A509P212	NITRIC ACID TRACE MTL 2.5L	EA	\$ 78.47		
12563469	DAPI FLUORESCENT LIGHT CUBE	EA	\$ 1,899.98		
12563470	GFP FLUORESCENT LIGHT CUBE	EA	\$ 1,899.98		
04355221	ETHANOL PURE 190 PRF 5GAL POLY	EA	\$ 72.54		
MT35010CV	FBS USDA APPROVED 1X500ML	EA	\$ 406.95		
19167917	ISO GOWN SPUNBONDPP XL 50/CS	CS	\$ 18.88		
OXSRO149A	LISTRIA SELNRICHSUPP(MOD) 10PK	PK	\$ 297.92		
013614F	CVRL TYVK ZPR ELS WA 3X 25/CS	CS	\$ 127.35		
SH30243FS	DMEM/HI W NA PYRUV 500ML 6PK	PK	\$ 62.58		
SH3007103	CHARACTERIZED FBS 500ML	EA	\$ 446.48		
03837793	TRANSFERPETTE S STANDARD SET	EA	\$ 526.16		
018266	BG PP CLRPLN 24X30 200/PK	PK	\$ 156.70		
OXCNO025A	CAMPYGEN 2.5 L 10SACHTS/PK	PK	\$ 50.00		
23042305	MLTSTX REAG STRP 10SG 100/PK	PK	\$ 76.42	CS	\$ 1,834.06
01814C	FB BG AUTO ORNG 25X35 200/PK	PK	\$ 162.52		
01828D	BG AUTO PP RED 25X35 200/PK	PK	\$ 114.37		
1255015	SLIDE SUPERFR + 25X75MM 144/PK	PK	\$ 57.34	CS	\$ 573.44
1368115E	PIPET-AID PORTABLE MDL XP 110V	EA	\$ 273.18		
1361512	10 ML BOTTLE TOP DISPENSER	EA	\$ 152.98		
B21288X	TRYPTICASE SOY AGAR 20/PK	PK	\$ 50.34		
23762966	LDX ANALYZER COMPLETE	EA	\$ 1,984.04		
19160511	48 GAL SAFETY CABINET PK1	EA	\$ 754.86		
1361511	5.0 ML BOTTLE TOP DISPENSER	EA	\$ 152.98		
19125819	CLNRM TACKYMAT BL 30LAYER 8CS	CS	\$ 172.80		
11350134	BINOC STEREO DIGITAL MICRO	EA	\$ 1,254.36		
19048723B	GLV MDCLGRD PWDFR NTL M 100/PK	PK	\$ 10.82	CS	\$ 108.19
1258710	SLIDE TRAY FOR 20 3X1IN SLIDES	EA	\$ 5.08	CS	\$ 365.58
191511206	ULTRASOFT TILE-TOP AM CH	EA	\$ 149.66		
R21052	COAGULASE PLASMA 25 ML	EA	\$ 57.90		
0334172	VIAL SCINT 20ML HDPE 500/CS	CS	\$ 93.58		
SH3009602	RPMI-1640WO L-GLUT LM1000ML	EA	\$ 7.31		
0300742	FB GRAD CYL PP 250ML	EA	\$ 2.85	CS	\$ 22.78
17987411	CABINET FLAM 4GAL MANUAL CLOSE	EA	\$ 389.33		
19140941	FB COMBINATION SPILL KIT	EA	\$ 183.75		
DNA002	BASE PAIR 25 NMOL SCALE	EA	\$ 0.20		
137119AM	FB TRNS PPT 5.8ML NS GRD 5C/PK	PK	\$ 15.13	CS	\$ 151.30
0300741	FB GRAD CYL PP 100ML	EA	\$ 1.96	CS	\$ 15.72
S94792G	FSE PORTABLE 1500GX0.1G	EA	\$ 178.11		
02002174	ACETONITRILE (LC/MS) 4L	EA	\$ 218.54	CS	\$ 874.16
03377137	TRGT SYR FLT 30MM PVDF 100/PK	PK	\$ 202.68	CS	\$ 1,013.41
14285904	RES PLUS 4 PACK 10 20 200 AN	PK	\$ 1,007.61		
14955319	VIAL CLR W/TFE28X73 25ML 72/CS	CS	\$ 60.87		



**Virginia Tech  
Hot List**

Part Number	Part Description	SU	SU Proposed Price	AU	AU Proposed Price
02911997	JAR ONLY ST SIDED 4OZ 24/CS	CS	\$ 13.22		
14359804	STOOL HIGH W/FTRST PNEUMTC BK	EA	\$ 164.17		
13684250	RESEARCH PLUS 3-PACK(1)	EA	\$ 756.94		
043204	SPARKLEEN I MANWSH 3-1/4LB BOX	EA	\$ 17.15	CS	\$ 205.79
14955202	FB MOTORIZED PIPET FILLER	EA	\$ 194.32		
12565164N	CRYOTUBE 1ML CON EXTTHD 500/PK	PK	\$ 311.25	CS	\$ 1,245.01
14557443	BAL,QUINTIX64-1S,1 EA	EA	\$ 1,848.35		
10876003	LAB ARMOR BEADS 4L	EA	\$ 239.28	PK	\$ 485.53
13687217	UF ASSEMBLY	EA	\$ 519.71		
029632A	CARBOY W/SPIGOT PP 10 LITER	EA	\$ 123.38	CS	\$ 740.25
13620631	ELECTRODE PH/ATC DOUBLE JUNC	EA	\$ 134.74		
19151178	MAT ULTISOFT TILETOP AM 3X10 CH	EA	\$ 335.01		
FB432A	SOUND ENCLOSURE-MDL 50 OR 120	EA	\$ 584.41		
191302507	24U PL FIRST RESPONSE	EA	\$ 36.75		
11996	LENS PAPER 4X6 50S/BK 12BKS/PK	PK	\$ 10.63		
120097A	BOX DISP GLASS FLOOR MDL 6/PK	PK	\$ 40.64		
19048723A	GLV MDCLGRD PWDFR NTL S 100/PK	PK	\$ 10.82	CS	\$ 108.19
03840148	LAB JACK 20X20CM EPOXY	EA	\$ 163.59		
0987416G	GLASS FBR PPR GFA 46X57CM 25PK	PK	\$ 508.91		
BW17512F12	DPBS(1X) W/O CA MG 500ML 12PK	PK	\$ 66.16		
14130N	RUBBER STOPPER NO9 APPX 10/PK	PK	\$ 10.84	CS	\$ 54.22
S32242	STUDENT BURET 50ML	EA	\$ 26.25		
08732117	WEIGH DSH POUR BOAT MED 250/CS	CS	\$ 19.07		
0334125D	VIAL SCINT 20ML GLASS 500/CS	CS	\$ 157.96		
FB8001000	MEDIA BTL GS GL45 1000ML 10/CS	CS	\$ 82.34		
0334172A	VIAL SCINT 20ML HDPE 500/CS	CS	\$ 96.82		
75003625	M-20 SEALED CARRIERS (2/PAIR)	EA	\$ 758.01		
08732101	ALUM DISH FLUTED 42ML 144/PK	PK	\$ 5.02	CS	\$ 280.87
191305927	WIPE SIGMA C/P 9X9 300/PK	PK	\$ 17.62	CS	\$ 211.43
1026955	FLASK FAST FRZ COMPLETE 1200ML	EA	\$ 251.90		
08732112	WEIGH DISH PS SMALL 500/PK	PK	\$ 11.56	CS	\$ 92.44
191305459	GLOVE TEMP-GRD MID ARM M PR	PR	\$ 128.38		
1026954	FLASK FAST FRZ COMPLETE 600ML	EA	\$ 207.11		
S71003F	CMPD BINOCULAR MICROSCOPE 1 EA	EA	\$ 666.88		
03448250	PIPET RACK MANUAL MGNTZD BLU	EA	\$ 45.77		
19048723C	GLV MDCLGRD PWDFR NTL L 100/PK	PK	\$ 10.82	CS	\$ 108.19
13636AE152	ACCUMET AE150 PH METER BIO SET	EA	\$ 271.68		
1027319	DRYING CHAMBER 12 PORT	EA	\$ 1,515.13		
19160393	GLV,MAXIFLEX,CUT RSTNT LG 12PR	DZ	\$ 81.12	CS	\$ 486.74
FB800250	MEDIA BTL GS GL45 250 ML 10/CS	CS	\$ 34.23		
125485C	FF COV GLASS NO1 40X22MM 10ZPK	PK	\$ 5.13	CS	\$ 51.34
FB800500	MEDIA BTL GS GL45 500 ML 10/CS	CS	\$ 36.67		
212631D	TIP F/10ML PIPET TE MCR C/CS	CS	\$ 43.76		
0337720	SYRINGE DSP PLSTC LS 1ML 100PK	PK	\$ 38.95	CS	\$ 389.48
19167918	ISO GOWN SPUNBONDPP 2XL 50/CS	CS	\$ 19.43		
14955103	CONTAINR W/O LID NS 4.5 500/CS	CS	\$ 57.78		
19050550A	GLV NTRL EXM FB ALOE SM 100/PK	PK	\$ 18.31	CS	\$ 183.12
1192685	HD UTLTY CART BEIGE 45X25X39IN	EA	\$ 207.73		
13095B	CHROMIUM WIRE 24 GAUGE 12/PK	PK	\$ 9.62	CS	\$ 57.75
19125102	FRAME FOR CE MAT 24X36 WHT	EA	\$ 121.62		
14387163	S1 PIPET FILLER WHITE	EA	\$ 294.00		



**Virginia Tech  
Hot List**

Part Number	Part Description	SU	SU Proposed Price	AU	AU Proposed Price
191305042	TEXWRITE LARGE SPIRAL NOTEBOOK	EA	\$ 16.11	CS	\$ 161.07
0904781	LAMP U.V.	EA	\$ 192.56		
08940	SCISSORS 4.5 STR SS DISSECT	EA	\$ 3.12	CS	\$ 37.41
FBE00010	FISHERBRAND ELITE 1-10UL	EA	\$ 144.80		
02002332	AMMONIUM THIOCYANATE XTL 500G	EA	\$ 95.83	CS	\$ 383.33
1416910D	TBG BRAID 5/8X7/8X1/8 50FT/CS	CS	\$ 185.51		
11350111	BINOC CMPD INFINITY MICROSCOPE	EA	\$ 922.53		
0300740	FB GRAD CYL PP 50ML	EA	\$ 1.64	CS	\$ 19.73
119311	STEPSTOOL 16X13INH BEIGE	EA	\$ 77.23		
14375150	CENT TB FREESTNDNG 50ML 500/CS	CS	\$ 154.22		
22046559	TRPL GLV BOX STAND GRN NEON	EA	\$ 65.26		
02912311	JAR CLR CRTCLN W/PTFE8OZ 24CS	CS	\$ 54.47		
FB800100	MEDIA BTL GS GL45 100 ML 10/CS	CS	\$ 35.89		
19167934	MASK W EAR LOOPS 500/CS	CS	\$ 34.03		
089515	STRAIGHT DELICATE SCISSORS	EA	\$ 17.27	CS	\$ 172.65
11931010	LDR STP STL KIK STEP STL RED	EA	\$ 65.55		
OBSLD01CS	GELATIN SUBBED SLIDES 720/CS	CS	\$ 410.51		
10194100C	FLASK DEWAR 4 LITER HDPE	EA	\$ 156.71	CS	\$ 313.43
13690047	RESEARCH PLUS 8-CH 0.5-10UL	EA	\$ 719.20		
23043027	QKVUE IN-LINE STREP A 25TST/PK	PK	\$ 89.32	CS	\$ 1,071.88
10205A	FLASK VOLUMETRIC 25ML	EA	\$ 25.35	CS	\$ 304.16
0864223C	DESCTR CBNT ACR 18X12X12	EA	\$ 460.68		
02002860	FERRIC AMM SFAT 12HYD XTL 500G	EA	\$ 80.96	CS	\$ 323.82
S05027	BALANCE, 220G X 0.1MG, EA	EA	\$ 1,499.75		
191305043	TEXWRITE MED SPIRAL NOTEBOOK	EA	\$ 10.09	CS	\$ 100.91
17988099	BT COV ISO GRIP CL ST LG 100CS	CS	\$ 202.35		
0267151B	CHAMBER W/O COVER GLASSES	EA	\$ 136.62		
10316B	SPEC JAR FORCEP 250MM CHROM	EA	\$ 11.52	CS	\$ 138.21
05769Q	ANGLE CLAMP ADJUSTABLE	EA	\$ 26.24		
029635C	CARBOY RECT W/SPIGOT PP 20L	EA	\$ 197.58	CS	\$ 790.31
10030152	PRODUCT SHELVES SMALL	EA	\$ 576.49		
1590110B	TAPE YELLOW 25MMX13M 3/PK	PK	\$ 12.11	CS	\$ 48.46
02002265	AMMONIUM ACETATE 1KG	EA	\$ 150.99	CS	\$ 603.96
1437510	SPOONULA SS 6/PK	PK	\$ 36.96	CS	\$ 443.58
0334125E	VIAL SCINT 20ML GLASS 500/CS	CS	\$ 185.48		
FB4423	5/64IN MICROTIP	EA	\$ 235.45		
11139A	DIFFUSER STONE SPHERE	EA	\$ 52.92		
14135Q	RUB STPR 1 HOLE NO11 APPX 6/PK	PK	\$ 12.80	CS	\$ 63.98
14171235	TYG TUB 1/2X11/16 50FT-15M/PK	PK	\$ 127.42		
FB432B2	SOUND REDUCING ENCLOSURE	EA	\$ 627.34		
1026963	FLASK FAST FREEZE COMPL 900ML	EA	\$ 219.47		
03395463	25 PL CRYO FIBERBOX WT 3X3X2	EA	\$ 5.98		
14222252	TBE CAP.2 PCR 8STRP FLT 125/PK	PK	\$ 108.06	CS	\$ 1,080.65
08855	DISSECTING SET 8 PIECE STUDENT	EA	\$ 12.99	CS	\$ 155.92
0864223B	DESSICATOR CBNT 12X12X12 1CS	CS	\$ 368.30		
19098870	BOUFFANT CAP 21IN WHT 100PK	PK	\$ 3.40	CS	\$ 17.00
1371137	9IN TRANS PIPET NS 6ML 400/PK	PK	\$ 24.10	CS	\$ 241.03
1482910F	SYRINGE TB 26GX58 1CC 100PK RX	PK	\$ 18.93	CS	\$ 151.45
1368106	PIPET-AID XP GRAVITY DRAIN100V	EA	\$ 307.06		
02542355	GL45 MEDIA BOTTLE STARTER PACK	CS	\$ 58.11		
147915C	RACK NO-WIRE 20MM VIAL BTLRAC	EA	\$ 13.81	CS	\$ 110.46



**Virginia Tech  
Hot List**

Part Number	Part Description	SU	SU Proposed Price	AU	AU Proposed Price
F144562TG	PIPETMAN NEO P10N TRADE IN	EA	\$ 199.41		
026716	PHASE COUNTING CHAMBER	EA	\$ 159.79		
0974034A	FILTER SYRNG BULK 4MM 100/PK	PK	\$ 171.17	CS	\$ 684.68
19160394	GLV,MAXIFLEX,CUT RSTNT XL 12PR	DZ	\$ 81.12	CS	\$ 486.74
19166281	LAB COAT WOMENS MED EA	EA	\$ 15.62		
086427	DESICCATOR TRANSPARENT PC	EA	\$ 170.80	CS	\$ 402.66
085726G	CYLINDER GRAD PP 1000ML	EA	\$ 11.55	CS	\$ 69.27
145002	LAB STAND	EA	\$ 168.98		
0974023E	FILTER HOLDER W/REC 1000ML	EA	\$ 152.54	CS	\$ 610.18
01912403	ME103E 120G X 0.001G	EA	\$ 979.31		
148232A	LUER-LOK SYR ONLY 10CC 100PKRX	PK	\$ 18.30	CS	\$ 73.19
CS434D	WRIGHT GIEMSA SURE STAIN 1QT	EA	\$ 63.86	CS	\$ 766.37
10195B	DEWAR FLASK W/EXTND BASE1000ML	EA	\$ 108.71		
1481731	SYRNG 10ML NORM-JECT LL 100/PK	PK	\$ 32.34	CS	\$ 388.14
08732118	WEIGH DSH POUR BOAT LRG 250/CS	CS	\$ 38.21		
057698Q	CLAMP TRI-GRIP LARGE	EA	\$ 25.77		
SH3003401	L-GLUTAMINE 200MM LIQ 100ML	EA	\$ 8.38		
10205C	FLASK VOLUMETRIC 100ML	EA	\$ 41.89	CS	\$ 502.70
SCGPT05RE	STERITOP-GP 45MM 500ML 12/PK	PK	\$ 83.65		
ZWAAZONE2	TRAVEL ZONE 2	EA	\$ 430.73		
1590110F	TAPE ORANGE 25MMX13M 3/PK	PK	\$ 16.91	CS	\$ 67.63
1590110E	TAPE RED 25MMX13M 3/PK	PK	\$ 12.05	CS	\$ 48.21
09050284	DIAMOND PACK ORG FREE RO/DIST	EA	\$ 678.63		
13946102	ILLUMINATED TABLE STAND	EA	\$ 542.62		
1368116	PIPET-AID W/.2 MICR FILTR 110V	EA	\$ 228.47		
0300745	FB GRAD CYL PP 2000ML	EA	\$ 13.38	CS	\$ 26.77
14251251	TISSUE CULTURE DRUM 17MM	EA	\$ 405.07		
R60703	PHDEBACT STRP B TSTKT100PK RX	PK	\$ 374.35		
06408B	SPECIMEN VIAL 4ML 144/CS	CS	\$ 57.29		
09050268	3 MOD CART KIT W/ORGANIC FREE	EA	\$ 584.18		
22079657	SCALPEL HNDL STD SRGN 3IN SS	EA	\$ 16.80		
085726F	CYLINDER GRAD PP 500ML	EA	\$ 8.82	CS	\$ 70.56
1381248	SCALPEL BLADES SURGEON 12/PK	PK	\$ 10.49		
08907	FORCEPS KELLY HEMOSTATIC	EA	\$ 10.11		
19815713	MSA CNSR F/MLNM CHM BLGCL 6/CS	CS	\$ 310.49		
2140125A	SPATULA MICRO SS HAYMAN 6 1/4	EA	\$ 6.42	PK	\$ 76.99
12565338	CVRGLS LABTKII 8WEL NO1.5 16PK	PK	\$ 200.53	CS	\$ 1,203.20
19166701	HD 2-SHELF UTILITY CART BLK EA	EA	\$ 222.36		
12556008	BIOLITE 96 WELL MULTIDISH 50CS	CS	\$ 54.60		
1490628	10UL LOOP PLSTC DRK BL 1000/CS	CS	\$ 72.07		
ND2000	NANODROP 2000	EA	\$ 8,964.07		
01353A	APRON RESIN COATED 27X36IN	EA	\$ 35.99	CS	\$ 431.86
02911454A	GRAD AC 2OZ CLR PV CP 48/CS	CS	\$ 44.33		
0300737	FB GRAD CYL PMP 2000ML 1EA	EA	\$ 28.71	CS	\$ 114.85
06451292	BTL LAB 45 1000ML CL GLS 12/CS	CS	\$ 136.59		
11954750	STAINLESS STEEL UTILITY CART	EA	\$ 202.91		
0300736	FB GRAD CYL PMP 1000ML 1 EA	EA	\$ 8.47	CS	\$ 50.82
1337412	PARAFILM 4 IN X 250FT/RL	EA	\$ 58.76	CS	\$ 705.09
1590110D	TAPE PINK 25MMX13M 3/PK	PK	\$ 12.07	CS	\$ 48.28
12563521	SLIDE VESSEL HOLDER	EA	\$ 67.11		
03837325	TRANSFERPETTE S 1-10ML PIPET	EA	\$ 271.78		



**Virginia Tech  
Hot List**

Part Number	Part Description	SU	SU Proposed Price	AU	AU Proposed Price
15912	DISPENSER MULTI TAP 500IN METAL	EA	\$ 27.32		
19816824	UNSUP NEOP GLV 28MIL L 12DZ	DZ	\$ 39.99	CS	\$ 479.93
19816825	UNSUP NEOP GLV 28MIL XL 12DZ	DZ	\$ 39.99	CS	\$ 479.93
FB1012000	BEAKER HEVI DUTY 2000ML 4/PK	PK	\$ 133.63	CS	\$ 267.26
03415503	BOTTLE PE 1000ML GRADUATD 6/PK	PK	\$ 25.87	CS	\$ 103.49
19898846	EYE PATCH BLACK SNUFIT	EA	\$ 3.13		
SH3002101	DME LOW LIQUID MEDIA 500MLDM	EA	\$ 6.61		
ZWFL2INST	INSTALLATION MILLI-Q	EA	\$ 586.50		
ZWFL4INST	INSTALLATION RIOS/ELIX	EA	\$ 586.50		
FB4418	1/8IN MICROTIP	EA	\$ 246.30		
22131401	AQUI-PAD BENCHTOP MAT 100/CS	CS	\$ 58.33		
14171132	TYG TUB 1/4X7/16 50FT-15M/PK	PK	\$ 81.52		
0555812A	CENT TUBE W/CAP 35ML 12/CS	CS	\$ 107.36		
0554141	TB RACK FLR 96WELL ORG 5RCK/PK	PK	\$ 26.61	CS	\$ 106.43
FB961E	MORTAR W/O PESTLE 130MM OD	EA	\$ 42.75	CS	\$ 342.00
0259146	FISHERBRAND ICE BUCKET RED	EA	\$ 72.83		
0259133	BEAKER PP GRAD 2000ML	EA	\$ 25.86		
0974106	FLTRBTPA-PES33MM500ML 12CS	CS	\$ 82.46		
SPR00S001US	SMARTPAK RO	EA	\$ 385.71		
0554133	MCT RK 96 WELL RED 5PK	PK	\$ 31.50	CS	\$ 126.00
02911451	BTL AMB WMPKR W/PV 16OZ 60CS	CS	\$ 83.67		
DF0109171	SABOURAUD DEX AGAR 500 GMS RX	EA	\$ 58.22		
19168798	HANDLE 1PC 59IN SS 2 HOLE SET	EA	\$ 39.29		
07835B	CORK RING 90X140MM	EA	\$ 6.29	PK	\$ 75.52
1367827F	PIPET STL 10X1/10ML 500/CS	CS	\$ 116.36		
02707418	200UL TIP RACK 960/PK	PK	\$ 18.13	CS	\$ 90.67
14512129	STIRBAR MIX 12/PK	PK	\$ 52.18	CS	\$ 313.10
09918A	AUTOVIAL PTFE 0.45UM 50/PK	PK	\$ 205.63		
07200886	CENT TBE PP SLV 15ML FT 500/CS	CS	\$ 113.89		
06664252	TRACEABLE FLASHING LED TIMER	EA	\$ 17.53		
0296150A	JERRICAN HDPE 1 1/2 GAL	EA	\$ 37.02	CS	\$ 222.14
0974022K	FLTR BTLTOP 45MM 500ML 12/CS	CS	\$ 91.64		
0300739	FB GRAD CYL PP 25ML	EA	\$ 1.40	CS	\$ 16.76
FB6015875	FUNNEL GLS SHT STEM 75MM 12/PK	PK	\$ 80.24	CS	\$ 320.96
15920C	CRYO DOTS 1.5ML RNBW 5000/PK	PK	\$ 89.74		
07200566	TC PLT 96WEL CLR BTM LID 48/CS	CS	\$ 317.23		
1192675	SERVCE CART 39LX18WX33INH BEG	EA	\$ 175.91		
14512132	STIRBAR MIX 24/PK	PK	\$ 126.21	CS	\$ 757.26
01830E	BG AUTO PP REDPN 37X48 100/PK	PK	\$ 146.16		
10316A	SPEC JAR FORCEP 200MM CHROM	EA	\$ 11.31	CS	\$ 135.77
1368873	UV TRANS DSPSBL CUVTTES 500PK	PK	\$ 314.63		
1336110	PAN AUTOCLAVING 3 LITER	EA	\$ 32.35	CS	\$ 194.10
19166224	LAB COAT SMALL EA	EA	\$ 25.41		
FB1021000	BEAKR 1000ML TALL W/SPOUT 6/PK	PK	\$ 53.83	CS	\$ 161.50
22028561	FB NONWOVEN GAUZE NS 4X4 200PK	PK	\$ 6.26	CS	\$ 62.62
19166226	LAB COAT LARGE EA	EA	\$ 24.71		
R60705	PHADEBACT STREP D TST KIT 50PK	PK	\$ 270.55		
02707421	200UL TIP RACK 960/PK	PK	\$ 15.78	CS	\$ 78.88
14373	SPATULA SS IMPROVED	EA	\$ 6.69	PK	\$ 80.25
189992883	MASK PROCEDURE BLUE 500/CS	CS	\$ 100.53		
14512134	STIRBAR MIX 13/PK	PK	\$ 90.18	CS	\$ 541.11



**Virginia Tech  
Hot List**

Part Number	Part Description	SU	SU Proposed Price	AU	AU Proposed Price
05719119	VIAL PTFE-LINER CLN 40ML 72/CS	CS	\$ 112.56		
19140934	FISHERBRAND SPILL KIT CABINET	EA	\$ 119.47		
08732102	ALUM DISH FLUTED 65ML 100/PK	PK	\$ 10.35	CS	\$ 103.54
SH30022FS	DMEM/HI GLUC W LGLUT 500ML 6PK	PK	\$ 33.58		
08757500	FLASK 25CM NON TREATED 200/CS	CS	\$ 324.69		
FBE00002	FISHERBRAND ELITE 0.2-2UL	EA	\$ 141.75		
11394306	GLV CRYO ELBOW 19INMED 1PR	PR	\$ 118.13	CS	\$ 1,181.25
0191934	COMPACT SCALE 2000GX1.0G	EA	\$ 89.37		
22050291	STAIN GIEMSA 32OZ 1/CS	CS	\$ 88.29		
14386306	FINNPIPETTE F1 10-100UL	EA	\$ 238.49		
14386309	FINNPIPETTE F1 100-1000UL	EA	\$ 238.49		
141782C	LATEX TUBING 1/4X1/16 50FT/RL	EA	\$ 37.32		
1367812B	PIPET STER 1ML(1GRAD)1000/CS	CS	\$ 110.76		
06404E	BOTTLE MEDIA GRAD 1000ML	EA	\$ 10.59	CS	\$ 254.27
1200931	BOX SQUARE 2ML CRYULE 15/CS	CS	\$ 58.39		
0554185	96PCR RK .2ML TBFLUOR ASTD 5PK	PK	\$ 35.95	CS	\$ 143.79
1336125	PAN AUTOCLAVING 5 LITER	EA	\$ 42.86	CS	\$ 257.15
09528119	CHAMBER CASTING F/2 12X14CM GE	EA	\$ 82.80		
1367827E	PIPET STL 5X1/10ML 500/CS	CS	\$ 103.36		
S97683	FOUR-WAY MCRTUB RCKS YL 5/PK	PK	\$ 21.00		
F144801TG	PIPETMAN CLASSIC P2 TRADE IN	EA	\$ 202.17		
1167639	CHEST FOR DRY ICE 1.6CU FT	EA	\$ 301.97		
14135G	RUB STPR 1 HOLE NO5 APPX 29PK	PK	\$ 12.24	CS	\$ 61.20
189994552	FILTER 6000 FORM OV P100 2/PK	PK	\$ 23.19	CS	\$ 695.75
14130R	RUBBER STOPPER NO11 APPX 6/PK	PK	\$ 10.07	CS	\$ 50.35
UVP34004201	TUBE 8 WATT 302NM UV	EA	\$ 40.78		
FB100100	BEAKER GRIFFIN 100ML 12/PK	PK	\$ 27.63	CS	\$ 110.52
191501195	STICKY MAT 120/CS	CS	\$ 48.36		
14512124	POLYGON-STIRBAR 1/2X5/16IN EA	EA	\$ 1.89	CS	\$ 94.50
22031145	CVR GLS 15 CRCLS NO2 152/PK	PK	\$ 51.49	CS	\$ 514.91
04881G	SIEVE BRASS 8IN 9 MESH US NO10	EA	\$ 45.97		
FBE00005	FISHERBRAND ELITE 0.5-5UL	EA	\$ 148.72		
14140J	RUB STPR 2 HOLE NO7 APPX 16PK	PK	\$ 9.55	CS	\$ 47.74
B11436	MOTILITY TEST MEDIUM 500G RX	EA	\$ 116.54		
23278339	AQUA CLR WATER CONDTNER 100ML	EA	\$ 69.79		
191600223	EYEWEAR WILLSON A800 EA	EA	\$ 3.05	PK	\$ 30.50
22210033	EXTREMUS HI-PROF 120/PK	PK	\$ 178.46		
116762	4-WHEEL CART FOR LOCATOR 4 84	EA	\$ 263.32		
FB100600	BEAKER GRIFFIN 600ML 6/PK	PK	\$ 26.72	CS	\$ 160.33
FB102600	BEAKER 600ML TALL W/SPOUT 6/PK	PK	\$ 39.90	CS	\$ 159.61
1451382	SPINBOX STIR BAR ASST 16/PK	PK	\$ 55.71	CS	\$ 334.24
19140933	FISHERBRAND MINI SPILL KIT	EA	\$ 83.76		
15901110	LF ATOCLVTP 0.75IN GRN-BLK 4CS	CS	\$ 28.03		
F122L	PHIRE HOT START II POL 1000RXN	EA	\$ 475.83		
05400012	18-PLACE COLUMN RTR F/5424	EA	\$ 650.83		
19102744	34 B461 BLK ON WHT1EA	EA	\$ 16.46		
17988107	SLEEVE ISO BULK 100/CS	CS	\$ 103.87		
0110417	WELCH 1430A ON/OFF FOOT SWITCH	EA	\$ 91.83		
05888102	FILTER ADAPTER SIZE 3 12/PK	PK	\$ 15.69		
19168796	MOP HEAD FRAME 16IN PP HINGED	EA	\$ 32.77		
0435511	NEUTRAD NEUTRL PH DETERG 5LT	EA	\$ 59.82	CS	\$ 239.27



**Virginia Tech  
Hot List**

Part Number	Part Description	SU	SU Proposed Price	AU	AU Proposed Price
1367830	PIPET PASTEUR CON DROP M/CS	CS	\$ 57.31		
09801J	FILTER PAPER 4.25CM 100/PK	PK	\$ 2.30		
1590120H	TAPE AQUA 19MMX55M 4/PK	PK	\$ 26.89		
CT0425B	CIPROFLOXACIN 5MCG 5X50 250PK	PK	\$ 83.87		
1590120Q	TAPE VIOLET 19MMX55M 4/PK	PK	\$ 26.58		
FBSB732	CASTING CHAMBER 3X7X10CM	EA	\$ 61.92		
141741A	TUBING KIT 3/16X1/16 50FT	EA	\$ 21.76		
05888101	FILTER ADAPTER SIZE 2 12/PK	PK	\$ 12.55		
1026953	FLASK FAST FRZ COMPLETE 300ML	EA	\$ 166.33		
141766C	TUBING VAC 3/8X7/8X1/4 10FT/CS	CS	\$ 70.50		
0877246	FLASK T75 PRIMARIA PS 100/CS	CS	\$ 454.69		
R65055	OXOID ANAEROBIC INDICATOR100PK	PK	\$ 41.28		
19166264	LAB COAT MENS 2XL EA	EA	\$ 17.32		
02911929	BTL AMBWM CLND W/PTFE 16OZ12CS	CS	\$ 30.59		
10205F	FLASK VOLUMETRIC 1000ML	EA	\$ 87.31	CS	\$ 523.85
14135L	RUB STPR 1 HOLE NO7 APPX 15PK	PK	\$ 10.02	CS	\$ 50.09
034755	PIPET PASTEUR CAN SS 2X2X91/4	EA	\$ 35.42		
1482515Z	NDL DEFLECT POINT 20GX6IN 12PK	PK	\$ 111.53		
19140540	LABEL,GHSFLAMBLB B235 16/CG 1	PK	\$ 4.01		
09719555	FB S-PAK MEMBRANE 47MM 600/PK	PK	\$ 222.72		
19140544	LABEL,GHSSVRETXC B235,16/CG 1	PK	\$ 4.01		
19898016	GAUZE PADS 4X4 STER PK100	PK	\$ 12.60		
0259135	BEKR PP PRNTD GRAD 5000ML	EA	\$ 38.80		
19156215	BFFNT CP PPSB 21 1000/CSBFFNT	CS	\$ 33.65		
15909	DISPENSER MULTI TAPE 60YD METAL	EA	\$ 49.82		
033436G	VIAL SMP PTFE CP16ML CL 200/CS	CS	\$ 190.92		
BB21098	UREA BROTH CONC 10TB/PK	PK	\$ 128.25		
BP82011	70% ETHANOL	EA	\$ 47.47	CS	\$ 147.82
97105104630	SYNCRONIS C18 100X4.6MM 5UM	EA	\$ 510.06		
19140543	LABEL,GHSCORSVE B235 16/CG 1	PK	\$ 4.01		
1188913	AUTOCLAVE TAPE 13MMX13M	EA	\$ 1.85	CS	\$ 44.33
03570A	BRUSH FOR 250ML FLASK	EA	\$ 4.03	PK	\$ 48.33
03576	BRUSHTEST TUBE SMALL 12/PK	PK	\$ 12.12	CS	\$ 145.46
08966	NEEDLE HOLDER MAYO-HEG 6IN	EA	\$ 16.32	CS	\$ 195.84
14130G	RUBBER STOPPER NO5 APPX 28/PK	PK	\$ 10.50	CS	\$ 52.50
FBE00020	FISHERBRAND ELITE 2-20UL	EA	\$ 141.75		
15249C	TRAY INSTRUMENT LARGE	EA	\$ 30.75		
S73009	POLYURETHANE FOAM CHEMICAL KIT	EA	\$ 26.95		
DF0089175	PEPTONE IRON AGAR 500GM RX	EA	\$ 160.83		
S68071	STIR BAR W/PIVOT RING 5/16X2IN	EA	\$ 2.33	CS	\$ 116.28
085727G	CYLINDER GRAD PMP 1000ML	EA	\$ 21.82	CS	\$ 130.91
FERB49	50X TAE BUFFER 1L	EA	\$ 70.96		
12141302	BOTTLE RESERVOIR KIMCOTE CS4	CS	\$ 311.32		
1710152	LENTIBRITE GFP-VIMENTIN LENTIV	EA	\$ 427.96		
1451369	RETRIEVER STIR BAR 12IN	EA	\$ 4.79	CS	\$ 172.43
19169107	KMTCH A7 CLN LAB COAT,MD,30/CS	CS	\$ 81.06		
MT10009CV	CORNING MEM W/ 1.5 NAHCO3,NEAA	CS	\$ 82.39		
19065332	CAPS BOUFFANT WHT 1000/CS	CS	\$ 47.19		
19166261	LAB COAT MENS MED EA	EA	\$ 27.69		
14955108	LID FOR 4.5OZ 8OZ NS 500/CS	CS	\$ 94.95		
S7101	APOPTAG PLUS PEROXIDASE KIT	EA	\$ 497.75		



**Virginia Tech  
Hot List**

Part Number	Part Description	SU	SU Proposed Price	AU	AU Proposed Price
FB459	STAND W/CLAMP- MDL 505 OR 705	EA	\$ 80.55		
11380D	STIRRING RODS 250 MM 72/PK	PK	\$ 35.00		
75007305	ADPT TX-1000 250ML NALGEN 4/PK	PK	\$ 334.21		
07200627	PLT 96-WL SLD BL W/LD STR C/CS	CS	\$ 394.98		
S50788A	SPATULA SS-1/DZ	DZ	\$ 37.07		
22029556	CTN SWAB 6IN STL WD INDIV M/CS	CS	\$ 57.47		
F161401G	CARROUSEL PIPETTE STAND (HOLDS	EA	\$ 87.78		
F144059MTG	PIPETMAN G P1000G STNLESS TRA	EA	\$ 207.48		
0344824	RBER BULBS AMBR LATEX 2ML 12PK	PK	\$ 2.93		
UFC905024	AMICON ULT CENTGL 50KMWCO 24PK	PK	\$ 233.81		
191302487	50P PL NORTH BULK KIT	EA	\$ 31.56		
097192D	MEMBR FLTR 0.45UM 25MM 100/PK	PK	\$ 48.97		
SH3002201	DME HIGH LIQUID MEDIA 500ML	EA	\$ 6.83		
0810010	SPREADER CELL 30MM 25/PK	PK	\$ 27.69	CS	\$ 110.77
03415502	BOTTLE PE 500ML GRADUATED 6/PK	PK	\$ 13.94	CS	\$ 83.62
0790710	CLONING CYLDR STL 3SETS 120/PK	PK	\$ 95.81		
18999945F	LAB ANTI STAT FL RESIS WHT XXL	EA	\$ 30.72		
07835A	CORK RING 60X110MM	EA	\$ 2.23	PK	\$ 26.73
12567500	1.2ML CRYOVIAL INT THRD 100/PK	PK	\$ 41.20	CS	\$ 412.03
PRL5080A	TRANSCEN CHEMILUMINESCENT TRNS	EA	\$ 369.37		
MT61098RF	GENTAMYCIN SULFATE POWDER 1GM	EA	\$ 75.01		
10181D	FLASK FILTERING 250ML 6/PK	PK	\$ 83.37	CS	\$ 250.11
085571G	CYLIND WHITE ENML GRAD 1000ML	EA	\$ 50.87	CS	\$ 203.49
058695	LEAD RING FISHERBRAND 0.5 LB	EA	\$ 15.75		
14955110	FB UNIVERSAL PIPET FILL 10ML G	EA	\$ 21.00		
13687701	9X9 INCH FLAT PLATFORM	EA	\$ 79.53		
09540115	ICE MACHINE INSTALL KIT	EA	\$ 117.34		
145006	CLAMP	EA	\$ 67.70		
03415501	BOTTLE PE 250ML GRADUATED	DZ	\$ 19.70	CS	\$ 78.79
0340923M	WASH BOTTLE SFTY DI WTR 6/PK	PK	\$ 17.21		
14815111	SYRINGE 1750TLL 500UL	EA	\$ 36.11		
101269	FLASK W/VENT 50ML 25CM 100/CS	CS	\$ 131.66		
0259130	BEAKR PP PRTD GRAD 500ML 10/PK	PK	\$ 78.39		
025552	BEAKR STARTER PACK NO1 1/CS	CS	\$ 24.11		
PI88701	PIERCE UNIVERSAL NUCLEASE 25KU	EA	\$ 156.56		
19804618	SLFLM HMCS SLFADH1X3 100PK	PK	\$ 40.67		
PRG8742	CELLTOX(TM) CYTOTOXICITY ASSAY	EA	\$ 428.03		
19168799	MOP COVER P/MD FLAT BLUE 10/PK	PK	\$ 51.04	CS	\$ 204.16
0343812A	BTL DY SPRY MIST DSP 16OZ 6/PK	PK	\$ 42.32	CS	\$ 169.27
07835AA	CORK RING 30X80 MM	EA	\$ 2.12	PK	\$ 25.38
AC207340010	ALL-TRANS-RETINOIC ACID 1GR	EA	\$ 121.40		
S25615	TRIETHANOLAMINE 500ML RG	EA	\$ 25.04		
B11132	CORN MEAL AGAR 500G	EA	\$ 233.03		
19155134	LBL WHT .90 X.90 280/RLLBL WH	EA	\$ 45.52		
12550109	INKJETMICROSLIDEPLUS WHT 144PK	PK	\$ 42.08	CS	\$ 420.76
PRG7571	CELLTITER-GLO 10 X 10ML	EA	\$ 544.37		
14258202	BLENDER BAG F80/FIL 100PK	PK	\$ 44.50	CS	\$ 177.98
03570C	BRUSH FOR 1000ML FLASK	EA	\$ 4.46	PK	\$ 53.51
B31658	CIPROFLXCN 5MCG 50/CRT 10PK RX	PK	\$ 80.00		
14386302	FINNPIPETTE F1 1-10UL MICRO	EA	\$ 282.06		
18359	SWAB 5IN RECTANGUL HEAD 100PK	PK	\$ 30.77	CS	\$ 307.73



**Virginia Tech  
Hot List**

Part Number	Part Description	SU	SU Proposed Price	AU	AU Proposed Price
13683708	CBT ADVANCED 50ML STNDRD 100CS	CS	\$ 120.76		
0340920A	W/B VRTK ACTN LDPE 500ML 4/PK	PK	\$ 27.95	CS	\$ 167.71
19169064	GLV,CMFRT LTX EXM, LG 100/PK	PK	\$ 8.82	CS	\$ 88.20
22237552	CHECK VALVE PE 2-1/4IN 12PK	PK	\$ 58.33	CS	\$ 349.97
0340923A	WASH BTL WM ACET 500ML 6/PK	PK	\$ 26.31		
19140541	LABEL,GHSOXIDZG B235 16/CG 1	PK	\$ 4.01		
23730571	FB OCT COMPOUND CLEAR 4OZ	EA	\$ 7.88	CS	\$ 94.50
14910186	PREMIER ROTACLONE 48 TESTS	EA	\$ 604.76		
19140542	LABEL,GHSGASPRSR,B235,16/CG 1	PK	\$ 4.01		
19140545	LABEL,GHSHLTHDNG B235,16/CG 1	PK	\$ 4.01		
19140546	LABEL,GHSACTETXC B235,16/CG 1	PK	\$ 4.01		
0554136	TB RACK MCR 96WELL LAV 5RCK/PK	PK	\$ 37.28	CS	\$ 149.10
0554137	TB RACK MCR 96WELL BLK 5RCK/PK	PK	\$ 37.28	CS	\$ 149.10
AC132700050	SHIKIMIC ACID 98% 5GRSHIKIMIC	EA	\$ 253.91		
137119D	FB TRNS PPT 7.5ML NS GRD 5C/PK	PK	\$ 22.78	CS	\$ 227.81
09050246	ORGANIC FREE CARTRIDGE INFINIT	EA	\$ 167.58		
1368494	SYRINGE DISP MODEL 1001TLL	EA	\$ 34.31		
0344813	FOUR-WAY MCRTUB RCKS GR 5/PK	PK	\$ 22.35		
PRA3802	IMPROM-II REV TRANSCRIPTASE 100	EA	\$ 151.56		
BW17518Z	GENT SULFATE 50MG/ML; 10ML	EA	\$ 26.75		
PI88282	PIERCE LAL ENDOTOXIN ASSAY	EA	\$ 257.35		
DF0072174	STARCH AGAR 500G RX	EA	\$ 108.84		
22269951	RACK TTUBE PLSTC 16MM RED 8/CS	CS	\$ 141.90		
19816836	GLV FLKLINE NEP/LTX28ML 12 XL	DZ	\$ 19.32	CS	\$ 231.84
12141304	BOTTLE RESERVOIR KIMCOTE CS1	CS	\$ 187.61		
03574	BRUSH TEST TUBE MEDIUM 12/PK	PK	\$ 13.56	CS	\$ 162.72
A003E	POLY-D-LYSINE 1.0MG/ML 20ML	EA	\$ 89.25		
FB100250	BEAKER GRIFFIN 250ML 12/PK	PK	\$ 35.01	CS	\$ 140.05
02707450	200UL TIP BULK 1000/PK	PK	\$ 17.42	CS	\$ 174.25
19034564D	GLV BARRIER SZ9 12PR	DZ	\$ 82.02	CS	\$ 492.14
OBSLD01BX	GELATIN SUBBED 72 SLIDES	EA	\$ 49.76		
19120472	APPLICATOR COT 6X1/12 1000/PK	PK	\$ 11.33	CS	\$ 113.30
13756755	JAR STRAIGHT SIDED CLR 24/CS	CS	\$ 44.51		
FB501125	FLASK ERLN WM GLS 125ML 12/PK	PK	\$ 52.71	CS	\$ 210.83
MIR6004	TRANSIT-X2 - 0.75 ML	EA	\$ 365.09		
191302483	10P PL NORTH BULK KIT	EA	\$ 12.26		
S99413	UTILITY TRAYS 6PK	PK	\$ 92.61		
14130L	RUBBER STOPPER NO7 APPX 15/PK	PK	\$ 9.18	CS	\$ 45.89
19166228	LAB COAT 2XL EA	EA	\$ 27.03		
FERSM0243	GENERULER 100BP RTU 50UG	EA	\$ 59.08		
PI21331	NHS SS BIOTIN 100MG	EA	\$ 267.65		
189994548	FILTER 6000 SER OV/P100 2/PK	PK	\$ 21.07	CS	\$ 631.96
PRE6000	RCTP RATP RUTP RGTP 100MM	EA	\$ 250.91		
S01514	CYLINDER TD VALUEWAR 25ML CS10	CS	\$ 43.79		
150778A	ALARM THERMOMETER F W/PROBE	EA	\$ 61.41		
14037772	UNIVERSAL ATP TEST DEVCE 100PK	PK	\$ 269.09		
FBSB734	COMB 5 TEETH 1.5MM 7X10 CM	EA	\$ 47.74		
14648233	BOTTLE PROBE THERMOMETER	EA	\$ 49.91		
1496126	CULT TUBE DISP 12X75MM 1000/CS	CS	\$ 26.48		
DF0427176	YPD AGAR 500G RX	EA	\$ 90.22		
07200740	24WL TISCULT CLUSTR BLK 100/CS	CS	\$ 251.43		



**Virginia Tech  
Hot List**

Part Number	Part Description	SU	SU Proposed Price	AU	AU Proposed Price
0255525F	BEAKER HEVI DUTY 1000ML 6/PK	PK	\$ 94.64	CS	\$ 378.55
0300749	FB NM AMB BOTTLE HDPE 1L 6PK	PK	\$ 9.06	CS	\$ 36.25
191302486	25P STL NORTH BULK KIT	EA	\$ 33.68		
087721F	FLASK TC VENT CAP 25ML 100/CS	CS	\$ 148.87		
19140547	LABEL,GHSENVNMTL B235 16/CG1	PK	\$ 4.01		
0666412	TRACE BLE RDIO WLL CLCK DIG	EA	\$ 51.07		
PI21455	EZ-LINK NHS-PEO4-BIOTINYL KIT	EA	\$ 248.34		
12545E	CVR GLASS NO 1 50X22MM 1OZ/PK	PK	\$ 8.19	CS	\$ 81.86
PRM1804	T4 DNA LIGASE 1X500U WEISS	EA	\$ 180.86		
EP4HYB0010	NITRCEL PUR TRNS.4 15CMX3M 1R	EA	\$ 198.55		
090343	TYPE M CARTRIDGE RED CAP	EA	\$ 138.08		
05408194	FB SUREGRIP 1250UL NT 768/PK	PK	\$ 29.44	CS	\$ 147.21
1482432	SYRINGE 705 SNR 50UL	EA	\$ 33.79		
ICN810661	ALBUMIN, BOVINE EA	EA	\$ 127.45		
03560	BRUSH 2 ROW 2 1/2 X 6IN	EA	\$ 14.74	PK	\$ 176.87
1590120J	TAPE COPPER 19MMX55M 4/PK	PK	\$ 26.87		
B31591	CEFOXITIN 30MCG 50CART 10PK RX	PK	\$ 80.00		
1710203	LENTIBRITE RFP-_-ACTIN LENTIVI	EA	\$ 432.31		
1484146	5CC SYR LL 100/PK RX	PK	\$ 18.90	CS	\$ 151.20
0340923K	WASH BOTL DIST WTR 500ML 6PK	PK	\$ 26.21		
0267012	LAB COUNTER 2 UNIT	EA	\$ 111.78		
R5888141500	KC1 CONDUCTIVITY STANDARD 500	EA	\$ 27.00		
02707466	1-10ML PP TIP CLR NS 100PK	PK	\$ 27.55	CS	\$ 275.50
PRN1110	NANO-GLO(TM) LUCIFERASE ASSAY	EA	\$ 152.03		
19039170	ABS UNIV MAT 16 X 80ABS UNIV	EA	\$ 98.81		
PRZ5310	POLYATRACT MRNA SYS IV W/O MAG	EA	\$ 198.02		
B31554	P TAXO DISCS 10/PK	PK	\$ 119.69		
ICN19067391	(+/-)-ABSCISIC ACID 1G	EA	\$ 302.45		
19166280	LAB COAT WOMENS SMALL EA	EA	\$ 29.57		
OXLP0031B	SKIM MILK POWDER 500G	EA	\$ 22.43		
141741C	TUBING KIT 1/4X1/16 50FT/PK	PK	\$ 24.39		
13994070	BOX 2 W/81 CELL DIVIDERBOX 2	EA	\$ 5.47		
1050010	HD UTILITY FUNNEL 200-220 3/PK	PK	\$ 29.87	CS	\$ 119.48
19166223	LAB COAT XSMALL EA	EA	\$ 25.36		
17295	CHROMATIN IP (CHIP) ASSAY KIT	EA	\$ 358.10		
211953	FB MAXI TIPS 1000-5000UL 250PK	PK	\$ 31.31	CS	\$ 313.11
O35514	2-METHYL BUTANE CERT 4L	EA	\$ 73.98	CS	\$ 295.90
0340923D	WASH BTL WM METHAN 500ML 6/PK	PK	\$ 15.78		
058696	LEAD RING FISHERBRAND 1.0 LB	EA	\$ 16.80		
066623	TIMER TRIPLE DSPLY 20HR BAT OP	EA	\$ 30.23		
0255525B	BEAKER HEVI DUTY 250ML 12/PK	PK	\$ 65.30	CS	\$ 261.20
024017	TRACEABLE TIMER EA	EA	\$ 20.02		
136831C	PIPUMP 2500 10ML	EA	\$ 17.63	CS	\$ 211.60
DF2264472	SALM ANTIS POLY A-I VI 3MLS RX	EA	\$ 70.01		
S63266	PYREX BEAKER 5/CS	CS	\$ 27.62		
19155172	LBL BLK/WHT 1.5 X25 1 RLLBL B	EA	\$ 48.28		
07250054	70000 BKR PYRX VST 100ML12/PK	PK	\$ 32.76	CS	\$ 65.51
PI88836	PIERCE ANTI-HA MAGNETIC BEADS	EA	\$ 242.26		
120097B	BOX GLASS DISP BENCH TOP 6/PK	PK	\$ 27.73		
13946103	BULB FOR 13-946-102 110V 60HZ	EA	\$ 12.37		
03865	BURET FUNNEL	EA	\$ 5.69	PK	\$ 68.28



**Virginia Tech  
Hot List**

Part Number	Part Description	SU	SU Proposed Price	AU	AU Proposed Price
05401040	REPEATER STREAM PIPETTE	EA	\$ 828.00		
19014687B	GLV NITRILITE 12IN PF MD 100PK	PK	\$ 15.69	CS	\$ 156.87
19181502	FB ECONOMY CHEM SPLSH GOGGLE	EA	\$ 3.42	PK	\$ 41.02
19140539	LABEL,GHSEXPLSV B235 16/CG 1	PK	\$ 4.01		
S25290A	CUPROUS CHLORIDE 500G RG	EA	\$ 20.09		
12556001	BIOLITE 60MM TC DISH 500/CS	CS	\$ 82.20		
22000192	HOLDR F/SERO PIPET W/LFT POCKET	EA	\$ 92.81		
23016355	KWIK L INNOCUA ATCC 33090 6/PK	PK	\$ 161.44		
085571D	CYLIND WHITE ENAMEL GRAD 100ML	EA	\$ 16.29	CS	\$ 195.43
22260105	2.0 LB C-SHAPED LEAD RING	EA	\$ 33.12		
12556004	BIOLITE 6 WELL MULTIDISH 50/CS	CS	\$ 60.35		
PRG5421	CELLTITER 96 AQ ASSAY	EA	\$ 282.94		
PRG2930	GRIESS REAGENT SYSTEM	EA	\$ 182.42		
OWB1A10	10 WELL COMB 1.0MM 1.5MM THK1	EA	\$ 58.12		
1451362	STIR BAR OCTAGONAL 5/8X5/16IN	EA	\$ 1.37	CS	\$ 68.29
PI24615	IMPERIAL PROTEIN STAIN	EA	\$ 107.29		
1464914	ALARM TIMER/STOPWATCH	EA	\$ 23.71		
19050550B	GLV NTRL EXM FB ALOE MD 100/PK	PK	\$ 15.46	CS	\$ 154.60
13687215	SYRINGE W/CLEANING SOLUTION	EA	\$ 37.30		
1371147	5IN B/BPET TR PPT NS 4ML 400PK	PK	\$ 18.05	CS	\$ 180.50
1381242	FORCEP SPLINTER FINE 41/2IN	EA	\$ 9.66	CS	\$ 38.63
M1057140001	TLC SILICA GEL 60 GLA 100PC/EA	EA	\$ 210.92		
MT25055CVC	CORNING CELL CULTURE WATER 6CS	CS	\$ 59.52		
14957G	TEST TUBE 16X150MM 72/PK	PK	\$ 38.85	CS	\$ 310.80
02707455	10UL TIP BULK 1000/PK	PK	\$ 17.07	CS	\$ 170.69
08550H	1000MLCYL\CLB\GRD\460MTODLVR	EA	\$ 63.62	CS	\$ 508.99
11312B	GLASS BEADS SOLID 4MM 1LB/PK	PK	\$ 11.72		
14819298	PLUNGR ASSMBLY 1000UL GASTIGHT	EA	\$ 23.09		
23900519B	LABCOAT X-SAFE WHITE M 10/PK	PK	\$ 27.02	CS	\$ 270.17
149563D	FB5MLTBE PS\12X75\S\SNP 1000CS	CS	\$ 97.22		
0974063B	FLT UNIT 50MM 500ML PES 12/CS	CS	\$ 167.45		
07250056	70000 BKR PYRX VST 250ML12/PK	PK	\$ 28.19	CS	\$ 56.38
07250053	70000 BKR PYRX VST 50ML12/PK	PK	\$ 30.95	CS	\$ 61.90
14815448	HYPO NEEDLE 20GA CTFE HUB 6/PK	PK	\$ 39.90		
OXLP0011B	AGAR BACT (AGAR NO 1) 500G	EA	\$ 205.55		
12460108	STAINLESS SURG BLAD NO10 100PK	PK	\$ 72.37		
10040F	NM FLASK ERLNEM 250ML 12/PK	PK	\$ 42.62	CS	\$ 170.48
S17342A	7.5IN BONE CUTTING SHEARS	EA	\$ 26.25		
1451351	STIR BAR OCTAGONAL 1X3/8IN	EA	\$ 5.05	CS	\$ 252.41
R40056	GRAM IODINE 250ML BOTTLE	EA	\$ 28.20		
0720036	EIA PLT FLT BTM MED-BNG 50/CS	CS	\$ 149.87		
S25389B	LITHIUM CHLORIDE 500G RG	EA	\$ 37.04		
087692A	SPREADER BACTERIAL CELL 6CM	EA	\$ 13.99		
1495792D	KIM KAP RED 16MM PP 1000/CS	CS	\$ 69.53		
08647120	50ML TUBE HOLDER GRIP STLE 5PK	PK	\$ 25.43		
0259127	BEAKER PP GRAD 100ML 10/PK	PK	\$ 30.70		
B31657	CIPROFLOXACIN 5MCG 50/CART	EA	\$ 24.50		
1371133	SEDIPET SHRT STEM NS 4ML 500PK	PK	\$ 23.88	CS	\$ 238.77
105001	POWDER FUNNEL 70-79 12/PK	PK	\$ 18.85	CS	\$ 56.54
S04140	STRAIGHT FLAME BURNER	EA	\$ 34.46	CS	\$ 1,033.83
13645123	ORION SPARE UNIV POWER ADAPTR	EA	\$ 53.58		



**Virginia Tech  
Hot List**

Part Number	Part Description	SU	SU Proposed Price	AU	AU Proposed Price
AC455210010	CEFAZOLIN SODIUM SALT, 9 1GR	EA	\$ 68.22		
13620290	ELECTRODE PENCIL GEL COMBO	EA	\$ 136.04		
0333922F	VIAL ST W/CLOSURE 4DR 144/PK	PK	\$ 42.66	CS	\$ 341.29
S30423	CAMEL'S HAIR BRUSH LONG HANDLE	EA	\$ 3.93	PK	\$ 47.12
S68070	STIRBAR W/PIVT RING 5/16X1.5IN	EA	\$ 1.08	CS	\$ 54.23
23244265	RESOLVE IMMER OIL HIGH VIS 4OZ	EA	\$ 11.94	CS	\$ 143.29
BMA51201	0.5M EDTA 100ML	EA	\$ 34.26		
19313622	BUTNE RFL 5.5OZ	EA	\$ 5.99	CS	\$ 71.82
PRG4521	DNA STEP LADDER 50BP	EA	\$ 130.58		
A38500	ACETIC ACID GLACIAL ACS 500ML	EA	\$ 20.97	CS	\$ 125.81
PRL1001	LOW EFF JM109 COMP CELLS 1ML	EA	\$ 111.49		
S90139D	FBRAND COVERED LEAD RING 2 LB	EA	\$ 24.01		
PI26149	PIERCE CO-IMMUNOPRECIPITATION	EA	\$ 348.49		
02707443	1000UL EMPTY TIP RACK 10/PK	PK	\$ 23.87	CS	\$ 119.33
17100881A	FB LBCT KC 3PKT BSC WHT S 30CS	PK	\$ 23.41	CS	\$ 70.23
S17250	DISSECTING SET DELUXE 12 PC	EA	\$ 19.53		
1464959	DUST IT BLOWER 3/PK	PK	\$ 25.19		
S5500	SUCROSE CRYSTAL CERT ACS 500G	EA	\$ 35.57	CS	\$ 213.42
DF0222173	LISTERIA ENRICHMNT BR 500GM	EA	\$ 69.41		
10040D	FLASK ERLNEM 125ML 12/PK	PK	\$ 48.59	CS	\$ 194.38
0255525D	BEAKER HEVI DUTY 600ML 6/PK	PK	\$ 56.30	CS	\$ 337.77
191302485	25P PL NORTH BULK KIT	EA	\$ 18.59		
PI24510	SULFO NHS 500MG/PK	PK	\$ 171.68		
1479212	HALF RACK EPOXY 18-20MM BLUE	EA	\$ 18.41	CS	\$ 441.92
05408132	MCT N/S 1.5ML BL 500/PKMCT N	PK	\$ 19.85	CS	\$ 198.47
23021107	DPK S AUREUS ATCC29213 2/PK	PK	\$ 42.44		
BP8201500	70% ETHANOL SOLUTION	EA	\$ 28.69	CS	\$ 172.12
S25574C	SODIUM THIOSULFATE 2.5KG RG	EA	\$ 25.14		
FB102100	BEAKR 100ML TALL W/SPOUT 12/PK	PK	\$ 37.76	CS	\$ 151.05
23021098	DUOPAK P AERGENS ATCC27853 2/PK	PK	\$ 41.51		
08890	FORCEPS BLUNT PT STR CHROME	EA	\$ 7.50	CS	\$ 75.04
07250058	70000 BKR PYRX VST 600ML6/PK	PK	\$ 21.04	CS	\$ 42.09
14809117	HALF-RACK UNWIRE ACL BL 16MM	EA	\$ 17.79	CS	\$ 142.30
14809122	HALF-RACK UNWIRE ACL GR 16MM	EA	\$ 17.79	CS	\$ 142.30
S12817	BUNSEN BURNER CONNECTING HOSE	EA	\$ 13.61		
07210115	ICE PAN, MINI, 1L, GREEN	CS	\$ 58.76		
14957B	TEST TUBE 12X75MM 72/PK	PK	\$ 25.80	CS	\$ 257.99
03573	BRUSH F/TEST TUBE LARGE	EA	\$ 1.13	CS	\$ 163.33
13640516	PH PLASTIC STRIP 0.0-14.0	EA	\$ 11.35	PK	\$ 68.07
19810008	SPEC VIRTUA SP I/O BL AF EA	EA	\$ 2.62	CS	\$ 52.47
PRA9281	WIZARD SV GELPCR CLEAN UP SYS	EA	\$ 93.52		
PRV3021	PROTEINASE K 100MG	EA	\$ 131.33		
MT61098RA	GENTAMYCIN SULFATE PWDR 100MG	EA	\$ 62.58		
02681360	SCREW CAP W/ O-RING-YEL 500/PK	PK	\$ 58.72	CS	\$ 587.21
13640517	PH PLASTIC STRIP 5.5-8.0	EA	\$ 6.86	PK	\$ 41.14
B30793	ERYTHROMYCIN 15MCG 50/CART RX	EA	\$ 16.61		
10040K	FLASK ERLNEM 1000ML 6/PK	PK	\$ 51.70	CS	\$ 206.81
S30820	BEAKER 1000ML 6/PK	PK	\$ 124.32	CS	\$ 497.28
1451370	RETRIEVER STIR BAR 18IN	EA	\$ 4.82	CS	\$ 173.51
13201927	DURAC. GROUND JOINT THERMOMETE	EA	\$ 30.86		
PRG8080	CELL-BLUE VIABILITY ASSY 20ML	EA	\$ 133.46		



**Virginia Tech  
Hot List**

Part Number	Part Description	SU	SU Proposed Price	AU	AU Proposed Price
6765007	HEMA GILL 2 2X1L SHANDON 2CS	CS	\$ 94.82		
133795	MARKING PEN RED FINE 10/PK	PK	\$ 10.93		
133796	MARKING PEN BLUE FINE 10/PK	PK	\$ 10.93		
133797	MARKING PEN GREEN FINE 10/PK	PK	\$ 10.93		
PI37074	SUPERSIGNAL ELISA FEMTO	EA	\$ 466.38		
11865130	SPOON SPATULA MICROSET 1/PK	PK	\$ 81.38		
B30725	CEPHALOTHIN 30MCG 50/CART	EA	\$ 23.28		
B31568	TOBRAMYCIN 10MCG 50/CART	EA	\$ 23.36		
S5039812	12IN MAGNETIC BAR RETRIEVER	EA	\$ 4.91		
S95941	BUNSEN BURNER NATURAL GAS EA	EA	\$ 13.65		
OWB1A6	6 WELL COMB 1.0MM 1.5MM THK6	EA	\$ 58.12		
15081100	COUNTDOWN TIMER TRACEABLE XXL	EA	\$ 15.70		
S402881	WEIGHTING PAPER 4X4IN 500PK	PK	\$ 6.07	CS	\$ 72.83
13683700	CBT. ADVANCED 0.1ML STANDARD	CS	\$ 96.51		
13683702	CBT. ADVANCED 0.5ML STANDARD	CS	\$ 96.51		
08550F	250MLCYL\CLB\GRD\330MTODLVR	EA	\$ 28.30	CS	\$ 509.36
SH3053803	WATER MOLECULAR BIO. 1000ML	EA	\$ 22.06		
23002721	DPK K ROSEA 186 2/PK	PK	\$ 62.28		
BW17519Z	BW17528ZFATE 10 MG/ML; 10ML	EA	\$ 11.06		
19140395	LBL B499 BK/RD .5 DIA 240/RL	EA	\$ 26.48		
AC141001000	D-(+)-XYLOSE, P.A. 100GRD-(+)	EA	\$ 29.76		
PA17241	ANTI-ROTAVIRUS	EA	\$ 347.95		
700993	T4 DNA POLYMERASE, LIC-QUAL.	EA	\$ 290.38		
PRE1731	PCI VECTOR	EA	\$ 421.74		
S68069	STIR BAR W/PIVOT RING 5/16X11IN	EA	\$ 0.90	CS	\$ 44.88
22365232	COND STD, 1413 5S/CM, 1 L	EA	\$ 22.74		
S14300	INDOOR AIR QUALITY MONITOR	EA	\$ 188.61		
105003	POWDER FUNNEL 110-150 4/PK	PK	\$ 10.08	CS	\$ 60.48
AAJ6049522	DIHYDROSTREPTOMYCIN SESQU 100G	EA	\$ 132.34		
0974063D	FLT UNIT 50MM 250ML PES 12/CS	CS	\$ 98.35		
S25211	BUTYRIC ACID 100ML - LG	EA	\$ 10.27		
1282712	STD SOLN 100 MILIOSMOLS 125ML	EA	\$ 21.95		
19166324	COUNTER COAT MENS LG EA	EA	\$ 14.74		
23003298	DPK K PNEUMO ATCC700603 2/PKD	PK	\$ 60.80		
23001370	DUOPAK M MORGANII 25830 2/PK	PK	\$ 60.36		
0666611	KAYDRY EX-L 2-PLY 15X17 90/PK	PK	\$ 16.60	CS	\$ 249.03
23021207	DUOPAK B CTRRHL ATCC8176 2/PK	PK	\$ 56.43		
PI23210	BSA STANDARD 50ML/PK	PK	\$ 61.24		
19140981	SIGN 10X14 BLK/YEL BIOHAZ AUTH	EA	\$ 11.63		
02707139	1-200UL RND GEL LOAD STR 960PK	PK	\$ 84.78	CS	\$ 423.91
19166262	LAB COAT MENS LG EA	EA	\$ 19.99		
17377000	FIRST AID KIT,STNDRD,16 PERSON	EA	\$ 56.85		
FB1014000	BEAKER HEVI DUTY 4000ML 1/EA	EA	\$ 55.14	CS	\$ 220.57
23001376	DUOPAK P VULGARIS 6896 2/PK	PK	\$ 49.84		
S50166B	CORK BORER 4.8-12.7MM 6/PK	PK	\$ 23.06		
PRR6231	DPN I 1X200U	EA	\$ 68.10		
BW04351Q	SCHNEIDER'S DROSOPHILA MED.;1L	EA	\$ 77.87		
0645084	POUR LIP PP WHITE 45MM 12/CS	CS	\$ 5.08		
0340910F	WASH BOTTLE LDPE 1000ML 2/PK	PK	\$ 12.24	CS	\$ 73.45
23021137	DPK P AERGENS ATCC10145 2/PK	PK	\$ 48.99		
23001373	DUOPAK K OXYTOCA 8724 2/PK	PK	\$ 47.48		

**Virginia Tech  
Hot List**

Part Number	Part Description	SU	SU Proposed Price	AU	AU Proposed Price
1282718	STD SOLN 1100 MILIOSMOLS 125ML	EA	\$ 22.92		
1451265	PIPETT RESERVOIR PS STER 50/CS	CS	\$ 71.06		
1282714	STD SOLN 500 MILIOSMOLS 125ML	EA	\$ 22.97		
11865150	WASHBOTLE; ACETONE; GHS; 500ML	PK	\$ 16.39	CS	\$ 131.12
11865153	WSHBTLE;DISTILLWATER;GHS;500ML	PK	\$ 16.39	CS	\$ 131.12
11865163	WSHBTLE;ETHANOL;GHS;VENT;500ML	PK	\$ 16.39	CS	\$ 131.12
23002486	DPK M CANIS 36299 2/PK	PK	\$ 66.19		
23021153	DPK T MENTAGRO ATCC9533 2/PK	PK	\$ 66.04		
S402871	WEIGH PAPER 3X3IN N-FREE 500PK	PK	\$ 4.12	CS	\$ 49.39
SA9225500	HYDROCHLORIC ACID, 1+3, 500ML	EA	\$ 21.75		
1451264	INOCULATING TURNTABLE PE	EA	\$ 88.92		
1282716	STD SOLN 900 MILIOSMOLS 125ML	EA	\$ 23.39		
23021094	D'PAK K PNEMN ATCC# 13883 2/PK	PK	\$ 41.52		
AC108111000	N-BUTYRIC ACID, 99+% 100MLN-B	EA	\$ 15.56		
19181503	FB IMPACT GOGGLE CLEAR AF LENS	EA	\$ 6.47	PK	\$ 78.28
T200102	TRANSFECTION DHARMAFECT 1	EA	\$ 256.29		
018152	WIRE BAG HOLDER FOR 01-815-1	EA	\$ 21.13		
19310030	BANDGE FINGRTIP T WVN 100PKB	PK	\$ 11.11		
AC148980010	BENZOIC ACID, SODIUM SAL 1KG	EA	\$ 27.09		
23292754	AQUACHEK TEST STRIP 5WAY 50/PK	PK	\$ 16.45	CS	\$ 197.43
23002011	LAB ELITE S EPIDRMDS ATCC12228	EA	\$ 38.87		
PRM1794	T4 DNA LIGASE HC 1X500U WEISS	EA	\$ 185.64		
S04546	SET OF SPATULAS	EA	\$ 10.76		



University of VA  
Hot List

Part Number	Part Description	SU	SU Proposed Price	AU	AU Proposed Price
DNA002	BASE PAIR 25 NMOL SCALE	EA	\$ 0.20	EA	
03395455	CRYO FIBERBOX WT 5X5X2	EA	\$ 2.32	CS	\$ 232.30
03395458	CRYO CELL DIVIDERS 81 CELL	EA	\$ 3.22	PK	\$ 38.64
S68660	INDIR VEND ANTI-FOG LENS	EA	\$ 9.42	PK	\$ 94.25
05408129	MCT N/S 1.5ML NAT 500/PKMCT	PK	\$ 10.67	CS	\$ 106.73
034485	BOX MICROSCPE SLIDE 100P WHITE	EA	\$ 4.68	CS	\$ 337.10
23111276	AIMSTRIP PLUS GLUC STRIP 50/PK	PK	\$ 9.94	PK	
1367610J	PIPET STER 10ML(0.1GRAD)200/CS	CS	\$ 47.09	CS	
S41873	REPLACEMENT FUEL FOR S41872	EA	\$ 9.31	EA	
CB40230	GRTH FCTR REDUCED MATRGL 10ML	EA	\$ 308.87	EA	
13201555	DURAC PLUS THERMOMETERDURAC P	EA	\$ 21.93	EA	
15904	3/4X60 YARD AUTOCLAVE TAPE	EA	\$ 5.17	EA	
22363548	CELL STRAINER 70UM STER 50/CS	CS	\$ 57.10	CS	
19898134	TEGADERM 6X7CM #9505W 20/PK	PK	\$ 18.76	PK	
1368115B	BATTERY F/PIPETAID GV NIC/CAD	EA	\$ 18.42	EA	
03395464PMO	81PL CRYO FIBERBOX WT 5X5X2 PM	EA	\$ 4.19	CS	\$ 352.35
22363549	CELL STRAINER 100UM STER 50/CS	CS	\$ 57.49	CS	
BW12125F	MEM W/EBSS W/O GLUT; 500ML	EA	\$ 21.85	EA	
05402	TUBES 1.5ML NATURAL 500/PK	PK	\$ 27.26	PK	
SH3004201	TRYPSIN 0.25% 1X LIQ 100ML	EA	\$ 6.56	EA	
12565182	BOX CRYOSTORE81CELL STD HT 6CS	CS	\$ 32.85	CS	
137117M	FB TRNS PPT STD 7.7ML NS 5C/PK	PK	\$ 21.45	CS	\$ 206.35
1535050	FRZCNTD RT1.0/1.2/1.5/2.0ML1CS	CS	\$ 72.38	CS	
MSIPS4510	MULTISCREEN IP CLR STRL 10PK	PK	\$ 205.98	PK	
PI46430	RESTORE PLUS STRIPPING 500ML	EA	\$ 117.25	EA	
030838	BTL RND NM W/CAP HDPE 72/CS	CS	\$ 52.05	CS	
136504B	PIPET MEAS CERT/SER 5ML 6/CS	CS	\$ 124.18	CS	
SH30022FS	DMEM/HI GLUC W LGLUT 500ML 6PK	PK	\$ 63.55	PK	
05754Q	CLAMP HOLDER	EA	\$ 10.38	EA	
23029361	DILUENT 2 20L	EA	\$ 24.36	EA	
FBVE1014	GLASS PLATE 10X10CM	EA	\$ 18.25	EA	
1258710	SLIDE TRAY FOR 20 3X1IN SLIDES	EA	\$ 16.56	CS	\$ 1,192.42
143905	AQUA-MOUNT MOUNTANT 20ML	EA	\$ 18.76	EA	
15905	1X60 YARD AUTOCLAVE TAPE	EA	\$ 5.96	EA	
PI66333	SLIDE-A-LYZR DIAL CASS 10/PK	PK	\$ 92.03	PK	
S95937A	SCALPEL BLADES NO. 10 10PK	PK	\$ 1.62	PK	
SH3028401	DMEM HI W GLUT W/O P RED 50	EA	\$ 9.47	EA	
1464917	BIG DIGIT ALARM TIMER 4-CHANEL	EA	\$ 27.88	EA	
SH3007203	IRON-SUPPLEMENTD BVN CLF 500ML	EA	\$ 69.50	EA	
SPLHPSF001	HPSF PURIFICATION 10NMOL	EA	\$ 3.87	EA	
0265732	VAC K2EDTA LV CLR 10ML 100/PK	PK	\$ 26.86	CS	\$ 268.55
12640	BLADES SINGLE EDGE 100/PK	PK	\$ 29.19	CS	\$ 1,459.59
S32212	BURETTE MOHRS 50ML PINCHCOCK	EA	\$ 15.48	EA	
133794	MARKING PEN BLK FINE 10/PK	PK	\$ 23.15	PK	
19120476	TOWEL SCOTT MULTI-FOLD 4000/CS	CS	\$ 52.13	CS	
0435532	ELIMINASE RNASE REMOVER 950ML	EA	\$ 31.40	CS	\$ 376.86
087711	CELL STRAINER STRL 40UM 50/CS	CS	\$ 101.94	CS	
0989812B	WEIGHING PPR 4X4 IN 500/PK	PK	\$ 22.09	CS	\$ 265.12
12556004	BIOLITE 6 WELL MULTIDISH 50/CS	CS	\$ 65.66	CS	
136504C	PIPET MEAS CERT/SER 10ML 6/CS	CS	\$ 166.44	CS	
17989000	BLADE SE GEM .009 10PK	PK	\$ 1.86	CS	\$ 267.26
0989812A	WEIGHING PPR 3X3 IN 500/PK	PK	\$ 22.14	CS	\$ 265.66
113945B	FB GLV LTX PF AMBI MED 100/PK	PK	\$ 6.15	CS	\$ 61.49
1368118C	REPLACE FILTERS 5/PK	PK	\$ 22.12	PK	
22998800	CAVICIDE DISINFECTANT 1GAL 4CS	CS	\$ 133.15	CS	
K8970950061	NMR CAP 5MM WHITE 100/PK	PK	\$ 8.60	PK	
23730571	FB OCT COMPOUND CLEAR 4OZ	EA	\$ 5.74	CS	\$ 68.88



**University of VA  
Hot List**

Part Number	Part Description	SU	SU Proposed Price	AU	AU Proposed Price
H325100	HYDROGEN PEROX 30% CR 100ML	EA	\$ 32.40	CS	\$ 194.38
13698791	EP LOBND GNOMC TB 1.5ML 250/PK	PK	\$ 28.59	PK	
PBV2000	STRL PC PLAIN VNT 2000 ML CS04	CS	\$ 53.11	CS	
08732113	WEIGH DISH PS MEDIUM 500/CS	CS	\$ 46.37	CS	
BP28184	MOLECULAR BIOLOGY GRADE ETHANO	EA	\$ 170.22	CS	\$ 680.88
PI66003	SLIDE-A-LYZER 20K 3ML 10PK	PK	\$ 92.03	PK	
RTTP02500	POLCARB FLT 1.2 25MM 100/PK	PK	\$ 53.88	PK	
02300231	STAINLESS STEEL LAB FRAME ROD	EA	\$ 34.18	EA	
03395456PMO	CRYO FIBERBOX WT 5X5X3 PROMO	EA	\$ 3.28	EA	
0435516	BACDOWN HANDSOAP 1 LITER	EA	\$ 18.81	CS	\$ 225.70
125485P	FF COV GLASS NO1 60X24MM 10ZPK	PK	\$ 13.90	CS	\$ 139.04
13901101	CRYOBOX, HINGED BLUE 5/PK	PK	\$ 29.67	PK	
189993391	SMOKE TUBES PLASTIC 12/PK	EA	\$ 166.19	EA	
19898725	INST ICE PACK 5 X 7 3PK	PK	\$ 2.69	PK	
AM2184	URISTIX REAG STRIPS BT OF 100	EA	\$ 27.67	CS	\$ 332.05
FP2302700	RNA ISOL LYSIS REAGENT 200 ML	EA	\$ 156.91	EA	
SCGPT05RE	STERITOP-GP 45MM 500ML 12/PK	PK	\$ 89.14	PK	
08732115	WEIGH DISH PS LARGE 500/CS	CS	\$ 66.02	CS	
191301597A	FB NITRILE GLV PF LF XS 100/PK	PK	\$ 7.90	CS	\$ 78.98
19170010B	GLV EXM AMB NTRL PF MD 100/PK	PK	\$ 10.57	CS	\$ 105.65
MA106329	ANTI-CYTOKERATIN 19	EA	\$ 346.27	EA	
SH3060501	RPMI-1640 W/O L-GLUT PHEN RED	EA	\$ 9.47	EA	
07200298	TIP PIPET 1000UL BLU BLK M/CS	CS	\$ 25.61	CS	
12566430	PLATE 96U NUNCLON SPHERA 8CS	CS	\$ 111.66	CS	
19166225	LAB COAT MED EA	EA	\$ 15.31	EA	
2504MI	REBLOT PLUS STRONG STRONG 50ML	EA	\$ 92.92	EA	
CB40230C	GRO FACTOR RE/MATRIGEL MATRIX	EA	\$ 328.54	EA	
PI85111	TRITON X-100 10% 50ML	EA	\$ 84.91	EA	
1464983	TIMER-DIGITAL 1EA	EA	\$ 12.65	EA	
23100124	SUPER SANI-CLOTH LG 160/PKSUP	PK	\$ 7.66	CS	\$ 91.87
NWOBBLE001	MODIFICATION WOBBLE	EA	\$ 0.20	EA	
034755	PIPET PASTEUR CAN SS 2X2X91/4	EA	\$ 69.30	EA	
14374	SPATULA SEMI-MICRO SS	EA	\$ 13.35	PK	\$ 160.19
1518512	POLYFIN 8X1KG 8/CS	CS	\$ 112.08	CS	
SH3054103	TC BOVINE GROWTH SERUM 500 ML	EA	\$ 155.48	EA	
0339112F	CAPS PTFE LND 24-400 100/CS	CS	\$ 39.59	CS	
06666	KIMWIPE DELIC TSK WIPE 8400/CS	CS	\$ 125.07	CS	
08100240	CELL LIFTER INDIV WRAP 100/CS	CS	\$ 132.78	CS	
11687203	MIDI 40 INLET FILTERS	EA	\$ 12.55	EA	
14395870	OS 64625HLX 12V#54248	EA	\$ 3.22	EA	
14955156	10 ML SEROLOGICAL PIPET 200/CS	CS	\$ 29.14	CS	
19898486	CAVIWIPES TOWELETES ORM 160PK	PK	\$ 16.71	PK	
0540341	EPTIPS RELOADS 200UL 960/PK	PK	\$ 52.07	PK	
120097A	BOX DISP GLASS FLOOR MDL 6/PK	PK	\$ 75.02	PK	
13201663	DURAC THERMOMETER	EA	\$ 2.73	EA	
13201665	DURAC THERMOMETER	EA	\$ 4.45	EA	
1590110R	RAINBOW PACK 25MMX13M 12/PK	PK	\$ 90.56	PK	
19155145	LBL WHT 1 X.375 X.375 240/RLL	EA	\$ 43.15	EA	
19166226	LAB COAT LARGE EA	EA	\$ 15.31	EA	
B260001	SACHET GASPAK EZ 20/PK	PK	\$ 65.97	PK	
CB40234	MATRIGEL MATRIX 10ML	EA	\$ 256.82	EA	
0267151B	CHAMBER W/O COVER GLASSES	EA	\$ 122.27	EA	
033377D	VIAL CRYOGENIC 2.0ML 500/CS	CS	\$ 241.41	CS	
066661A	KIMWIPES DISP 12X12 2940/CS	CS	\$ 108.93	CS	
1367820D	PIPET DISP 9 IN 1440/CS	CS	\$ 86.11	CS	
14955100	ADAPTOR HOSE BARB 1/4	EA	\$ 5.68	EA	
19166098	GLV NITRL EXM PF CBLT XL 100PK	PK	\$ 8.67	CS	\$ 65.94



**University of VA  
Hot List**

Part Number	Part Description	SU	SU Proposed Price	AU	AU Proposed Price
19166224	LAB COAT SMALL EA	EA	\$ 14.98	EA	
FBVE1013	NOTCHED GLASS PLATE 10X10CM	EA	\$ 24.45	EA	
PXB300C50	PELLICON XL BIOMAX 300KDA	EA	\$ 223.10	EA	
0344817	FOUR-WY MCRTB RCKS ASSRT 5/PK	PK	\$ 32.38	PK	
034482	BOX MICROSCOPE SLIDE 100PGREEN	EA	\$ 24.30	CS	\$ 1,343.08
0974024A	FLTR UN TC .20UM 250ML 12/CS	CS	\$ 113.20	CS	
0974028C	FLTR UNIT TC .20UM 500ML 12/CS	CS	\$ 148.62	CS	
10575139	MULTI-STG REG CO2 CGA-320	EA	\$ 205.26	EA	
1167824A	2IN CARDBOARD BOX 12PK	PK	\$ 49.17	PK	
2138127E	RESERVOR RGT 25ML DVD BLK100CS	CS	\$ 64.10	CS	
BW12115Q	RPMI 1640 W/25MM HEPES; 1L	EA	\$ 20.74	EA	
BW17711E	VERSENE/EDTA	EA	\$ 12.12	EA	
PI21335	SULFO NHS LC BIOTIN 100MG/PK	EA	\$ 232.76	EA	
PI23225	BCA KIT 1/PK	PK	\$ 164.82	PK	
PRE2692	FUGENE_ 6 TRANSFECTION REAGENT	EA	\$ 1,807.63	EA	
S99444	STETHOSCOPE BOWLES TYPE EA	EA	\$ 5.00	EA	
SH3026101	DMEM/F12 WITH NA PYR 500ML	EA	\$ 9.91	EA	
1368106	PIPET-AID XP GRAVITY DRAIN100V	EA	\$ 354.99	EA	
19164104	N95 PART RESP 9211+ 10/PK	PK	\$ 17.43	CS	\$ 209.14
23769533	AQUA HOLD PAP PEN 2 REPELLENT	EA	\$ 32.46	EA	
BP1521	TRIS BASE 1KG	EA	\$ 119.93	CS	\$ 719.60
PI84512	DYLIGHT 425Q NHS ESTER 1 MGDY	EA	\$ 236.07	EA	
02991519	16OZ CL JAR WHPP F217 PE 24CS	CS	\$ 43.56	CS	
033377Y	VIAL CRYOGENIC 1.5ML PP 500/CS	CS	\$ 246.70	CS	
03395451	CRYO FIBERBOX WT 3X3X2	EA	\$ 3.49	EA	
03395493	UPRIGHT METAL FRZER RK 2 3X4	EA	\$ 43.57	EA	
07200364	CELL LIFTER 100/CS	CS	\$ 142.36	CS	
08774552	BD MATRIGEL HESC-QUALIFIED	EA	\$ 250.07	EA	
08953E	FORCEPS JEWELERS	EA	\$ 41.23	EA	
097203	SYRFLT 13MM.22UM PVDF STR100PK	PK	\$ 122.13	PK	
0974025A	FILTER UNIT .20UM 500ML 12/CS	CS	\$ 163.94	CS	
1368115E	PIPET-AID PORTABLE MDL XP 110V	EA	\$ 318.21	EA	
1381461	ALUM PAN DISSEC W/WAX 11X7X1.5	EA	\$ 31.41	CS	\$ 188.47
13998072	HERA GAS GUARD	EA	\$ 877.74	EA	
17986467	GAUZE PADS 2X2 25 PER 1PK	PK	\$ 2.86	PK	
21153100	46MM DIALYSIS TUB CLMP 10PK	PK	\$ 39.14	PK	
23245684	PROTOCOL 10% BUFF FORMLIN 1 GL	EA	\$ 38.50	CS	\$ 153.99
23501711	ALC PREP PADS MED STER 200/PK	PK	\$ 5.94	CS	\$ 118.86
DF0127179	YEAST EXTRACT 500G	EA	\$ 108.97	EA	
E951020320	TWIN.TEC 96 W PLT SEMI YL 25CS	CS	\$ 97.39	CS	
ENM700A	ANTI-HU IFNG PUR LE-PCF 500UG	EA	\$ 349.91	EA	
ENM701B	ANTI-HU IFNG BIOTIN 250UGANTI	EA	\$ 378.18	EA	
F167300G	PIPETMAN STARTER KIT	EA	\$ 720.62	EA	
K6010000224	FLASK RB 24/40 100ML	EA	\$ 18.56	EA	
PI34095	SUPERSIGNAL WEST FEMTO	EA	\$ 301.83	EA	
R55025	APPLICATR SWAB POLYESTER 100PK	PK	\$ 35.41	PK	
S05370	RUBBER BANDS #33 205/PK	EA	\$ 1.99	EA	
S1004S	LAMPREY 22-28IN PLAIN	EA	\$ 14.37	CS	\$ 359.21
TA006FM	PERMAFLUOR 6ML	EA	\$ 17.47	EA	
UFC903096	AMCN ULTRA CNTRFGL 15ML 4PK/CS	CS	\$ 869.42	CS	
0540294	500EP PCR SAFLCK TB1.5ML 500PK	PK	\$ 55.44	PK	
0554125	RACK MICRO TB FLUOR ASST 5/PK	PK	\$ 49.47	CS	\$ 197.87
06664252	TRACEABLE FLASHING LED TIMER	EA	\$ 17.53	EA	
1182333	JAR WM PMP 36 OZ/1000ML 4/PK	PK	\$ 44.25	CS	\$ 176.98
1254580	CVR GLAS CRCL NO1 12MM 10Z/PK	PK	\$ 91.11	CS	\$ 911.07
12556008	BIOLITE 96 WELL MULTIDISH 50CS	CS	\$ 135.60	CS	
1482613	SYRINGE ONLY SLIP 10ML 100PKRX	PK	\$ 18.05	CS	\$ 72.20



University of VA  
Hot List

Part Number	Part Description	SU	SU Proposed Price	AU	AU Proposed Price
2138127D	RESERVOIR REAGENT 25ML 50/CS	CS	\$ 68.88	CS	
2140303	ART1ML EXTND RCH TP FLTR800PK	PK	\$ 148.65	CS	\$ 594.62
23021014	VAC 13X75 CIT 2.7ML PL 1C/PKRX	PK	\$ 25.98	CS	\$ 260.37
K2970500002	FLASK VOL 2ML	EA	\$ 31.05	EA	
PI69705	HANDEE MINI-SPIN COLUMNS	EA	\$ 115.44	EA	
02216287	S/S LAB-FRAME ROD 48	EA	\$ 42.89	EA	
02216289	S/S LAB-FRAME ROD 72	EA	\$ 59.11	EA	
025552	BEAKR STARTER PACK NO1 1/CS	CS	\$ 21.75	CS	
03395465PMO	100PL CRYO FIBERBOX WT 5X5X2	EA	\$ 4.01	CS	\$ 336.15
03421105	CELL LIFTER SCIENCEWARE 10/PK	PK	\$ 16.01	PK	
034751	PIPET PASTEUR CAN SS 2X2X6 IN	EA	\$ 69.63	EA	
05715116	10MM DRAIN DISK	EA	\$ 64.52	EA	
08732114	WEIGHING DISH BLUE 500/CSWEIG	CS	\$ 39.10	CS	
0974039A	FILTR UN TC .20UM 12/CS	CS	\$ 101.14	CS	
0974040A	FILT UN TC .20UM 1000ML 12/CS	CS	\$ 221.29	CS	
12556006	BIOLITE 24 WELL MULTIDISH 50CS	CS	\$ 85.59	CS	
1335920B	PAN STERILIZING PP 15 QT	EA	\$ 37.81	CS	\$ 226.88
13383E	SCIENT MARKING PENS BLUE 6/PK	PK	\$ 22.60	PK	
14387071	MATRX RESERVOIR 25ML DIV 100CS	CS	\$ 86.14	CS	
1478115	TEST TUBE SUPPORT FULL VIEW	EA	\$ 17.67	CS	\$ 423.97
15901R	RAINBOW PACK 13MMX13M 24/PK	PK	\$ 73.05	PK	
189994542	FB FACESHIELD HEADGEAR COMBOF	EA	\$ 17.52	CS	\$ 175.15
19166263	LAB COAT MENS XL EA	EA	\$ 31.11	EA	
B21238X	PLATES STERILE RODAC 10/PK RX	PK	\$ 29.82	PK	
BW12614Q	DMEM+GLUC W/O GLUT; 1L	EA	\$ 31.03	EA	
BW12702Q	RPMI 1640 W/L-GLUT; 1L	EA	\$ 28.93	EA	
CB40234C	MATRIGEL PHENOL-RED FREE 10ML	EA	\$ 312.34	EA	
F123600TG	PIPETMAN CLASSIC P20 TRADE IN	EA	\$ 196.48	EA	
F123601TG	PIPETMAN CLASSIC P200 TRADE IN	EA	\$ 196.48	EA	
F123602TG	PIPETMAN CLASSIC P1000 TRADE I	EA	\$ 196.48	EA	
MT21040CV	PBS 1X W/O CA MG 6X500 6/CSPB	CS	\$ 50.61	CS	
PI21328	SULFO-NHS-SS-BIOTIN 8 X 1MG	EA	\$ 165.91	EA	
PI21331	NHS SS Biotin 100MG	EA	\$ 252.10	EA	
PI23227	BCA PROTEIN ASSAY KIT	EA	\$ 106.81	EA	
R01130	BHI AGAR (SINGLE POUR) 10/PK	PK	\$ 58.98	PK	
SH3004202	TRYPSIN 0.25% 1X LIQ 500ML	EA	\$ 30.79	EA	
TA030FM	PERMAFLUOR30ML	EA	\$ 73.64	EA	
02687100	VACPLS PSTHMGRILT GR 3ML 100/PK	PK	\$ 44.87	CS	\$ 448.67
0554138	TB RACK FLR 96WELL AST 5RCK/PK	PK	\$ 62.17	CS	\$ 248.68
055513	DILUTION VIAL TRAY 250/CS	CS	\$ 44.72	CS	
05713387	PURADISC 25 AS 0.45 UM 50/PK	PK	\$ 74.37	PK	
0791018	REPL PEN TIP RED FOR COL-CNTR	EA	\$ 17.25	EA	
085726G	CYLINDER GRAD PP 1000ML	EA	\$ 8.38	CS	\$ 50.29
09719C	SYR FLT 25MM .2UM NYL ST 50/PK	PK	\$ 116.88	PK	
097403A	FILT UN STL .2UM 1000ML 12/CS	CS	\$ 233.45	CS	
13383F	SCIENT MARKING PENS GREEN 6/PK	PK	\$ 22.67	PK	
1381242	FORCEP SPLINTER FINE 41/2IN	EA	\$ 6.66	CS	\$ 26.65
13998147	STAND WITH CASTORS FOR 160L C	EA	\$ 362.41	EA	
1482113B	NDL DISP HYP 27GX11/4 100PK RX	PK	\$ 12.22	CS	\$ 122.17
159015B	TAPE YELLOW 19MMX13M 4/PK	PK	\$ 23.84	CS	\$ 95.35
159015C	TAPE GREEN 19MMX13M 4/PK	PK	\$ 11.38	CS	\$ 45.53
19048723B	GLV MDCLGRD PWDFR NTL M 100/PK	PK	\$ 10.82	CS	\$ 108.19
19070453	TRIPLE BIOTIC OINTMENT 20PK	PK	\$ 3.47	PK	
19166223	LAB COAT XSMALL EA	EA	\$ 24.33	EA	
19898481	NEEDLE HOLDER ONE USE 250/PK	PK	\$ 22.61	PK	
22037902	SPG GZ 4X4 8PLY STRL50PK	PK	\$ 6.33	CS	\$ 152.68
22899014	PAPER TOWEL DISP SM 1 EA	EA	\$ 32.75	EA	



**University of VA  
Hot List**

Part Number	Part Description	SU	SU Proposed Price	AU	AU Proposed Price
CB40253	BD CELL RECOVERY SOLUTN 100ML	EA	\$ 61.43	EA	
DF0118170	BACTO PEPTONE 500G	EA	\$ 105.35	EA	
F144801TG	PIPETMAN CLASSIC P2 TRADE IN	EA	\$ 196.48	EA	
PI28906	16% FORMLDHYD, 10X1ML 10PK	PK	\$ 38.57	PK	
S68137	RAINBOW PACK 25MMX13M 12/CS	CS	\$ 79.83	CS	
SB105	BUFFER PAC PH4 7 10 3X1PT/PK	PK	\$ 30.73	CS	\$ 184.37
SH3007103	CHARACTERIZED FBS 500ML	EA	\$ 422.28	EA	
00436	50ML CONICAL ADAPTER UNSEALED	EA	\$ 125.26	EA	
02707182	GEL LOADING 200UL NS 1020/PK	PK	\$ 71.59	CS	\$ 357.95
02717340	EPILORET DULFITER TIP10UL960PK	PK	\$ 140.66	PK	
033377AA	CRYOBOX 10X10 1.0/1.5 PC 10/CS	CS	\$ 96.50	CS	
0435533	CONFLIKT DISINFECTNT 16OZ SPRY	EA	\$ 15.56	CS	\$ 186.41
05704184	FRT PEK .062X.062X.25 .5U BLK	EA	\$ 9.27	EA	
06404D	BOTTLE MEDIA GRAD 500ML	EA	\$ 10.44	CS	\$ 178.26
06408B	SPECIMEN VIAL 4ML 144/CS	CS	\$ 86.61	CS	
09719D	SYR FLT 25MM.45UM NYL ST 50/PK	PK	\$ 111.43	PK	
09805346	0.1UM NUCLEPORE MEMBRANE 100PK	PK	\$ 108.80	PK	
1182332	JAR WM PMP 16OZ/500ML 4/PK	PK	\$ 34.65	CS	\$ 138.61
13201411	THERM DURAC RS -20/150C	EA	\$ 2.97	CS	\$ 74.16
136504D	PIPET MEAS CERT/SER 25ML 6/CS	CS	\$ 323.70	CS	
13681500	PIPET BASIN NS PVC 50ML 100/CS	CS	\$ 39.28	CS	
14100G	100 PL PP FREEZER BX ASS 5/PK	PK	\$ 39.68	CS	\$ 396.76
14955202	FB MOTORIZED PIPET FILLER	EA	\$ 182.83	EA	
14955392	SCINT VIAL 500/CS	CS	\$ 139.23	CS	
15182511A	HISTOPREP FILE DRAWER 2/CS	CS	\$ 46.00	CS	
15912	DISPENSER MULTI TAP 500IN METAL	EA	\$ 35.64	EA	
19014855	ALCOHOL PREP PAD 70% MED 200PK	PK	\$ 3.94	PK	
19047257	234 MASKING TAPE 1/2INX 60	EA	\$ 4.97	CS	\$ 358.18
19062477	COVERLET SPOTS 7/8IN RND 100PK	PK	\$ 9.73	CS	\$ 116.80
191203010B	GLV PF CHL-PREN EXAM SM 100PK	PK	\$ 11.23	CS	\$ 112.26
19898575	TBL PAPR 21X225 SM WHT 12CS	CS	\$ 53.96	CS	
6615	XYLENE 5L SIZE 4EA/CS	CS	\$ 92.10	CS	
FBVE1023	COMB 10 TEETH 0.8MM 10X10CM	EA	\$ 38.65	EA	
PI23209	BSA STANDARD 10/PK	PK	\$ 55.85	PK	
PI34042	NBT/BCIP SUBSTRAT SOL 250ML/PK	PK	\$ 126.64	PK	
PRE2311	FUGENE HD	EA	\$ 498.62	EA	
PRV8491	BROAD RANGE PROTEIN MARKER	EA	\$ 132.40	EA	
R01768	SABOURAUD 4% DEXTRS AGR 10/PK	PK	\$ 47.52	PK	
R110203	LB AGAR 10/PK	PK	\$ 63.18	PK	
S47371D	HOT-HAND PROTECTOR	EA	\$ 22.60	CS	\$ 542.36
S68131	RAINBOW PACK 13MMX13M 24/CS	CS	\$ 31.15	CS	
02261839	GIANT-DIGIT TIMER	EA	\$ 15.31	EA	
02542D	MDA/STRG BTL GRAD 1000ML 10/CS	CS	\$ 122.89	CS	
0267012	LAB COUNTER 2 UNIT	EA	\$ 109.78	EA	
0268848	VAC TB HEMO GRY TOP 6ML 100/PK	PK	\$ 31.42	CS	\$ 314.19
02893C	BOTTLE WM PP 16OZ 12/PK	PK	\$ 78.07	CS	\$ 193.42
02993416	16OZ NAT SPRY WHPP SPRY 6CS	CS	\$ 16.88	CS	
03396S	SNAP SEAL BL PTFE/SIL 100/PK	PK	\$ 25.91	CS	\$ 259.11
0343812A	BTL DY SPRY MIST DSP 16OZ 6/PK	PK	\$ 44.03	CS	\$ 176.11
034481	BOX MICROSCOPE SLIDE 100P BLUE	EA	\$ 6.59	CS	\$ 474.62
04355458	ISOPROPYL ALCOHOL 70% BLUE 1GL	EA	\$ 18.50	CS	\$ 74.01
0540304	EPPENDORF 6PL CAROUSEL STAND	EA	\$ 137.73	EA	
064141C	BTL MEDIA PYREX 500ML 10/CS	CS	\$ 85.24	CS	
064141D	BTL MEDIA PYREX 1L 10/CS	CS	\$ 105.14	CS	
07200621	CENTRIFUGE TUBE 500ML 6/PK	PK	\$ 20.82	CS	\$ 124.94
085726C	CYLINDER GRAD PP 50ML	EA	\$ 5.78	CS	\$ 104.04
085726F	CYLINDER GRAD PP 500ML	EA	\$ 8.30	CS	\$ 66.39



University of VA  
Hot List

Part Number	Part Description	SU	SU Proposed Price	AU	AU Proposed Price
08572H	CYLINDER GRAD PP 2000ML	EA	\$ 47.24	CS	\$ 188.96
08907	FORCEPS KELLY HEMOSTATIC	EA	\$ 24.10	EA	
097192D	MEMBR FLTR 0.45UM 25MM 100/PK	PK	\$ 55.02	PK	
116762	4-WHEEL CART FOR LOCATOR 4 84	EA	\$ 285.97	EA	
1167635	BUCKET ICE PVC 1GAL BLUE	EA	\$ 101.76	EA	
12565163N	CRYOTUBE 1.8MLRND EXTHD 450/PK	PK	\$ 304.12	CS	\$ 1,216.48
13201650	DURAC PLUS THERMOMETER	EA	\$ 5.93	EA	
13201655	DURAC PLUS THERMOMETER	EA	\$ 6.75	EA	
13202580	THERMOMTR ENVIRO-SAFE -5/50C	EA	\$ 14.09	EA	
13383D	SCIENT MARKING PENS RED 6/PK	PK	\$ 22.09	PK	
1368061	VACUT TUBE 6ML K2EDTA PK 100PK	PK	\$ 26.69	CS	\$ 266.89
13684136	CONNECTOR LATTICE STD 12/PK	PK	\$ 67.41	PK	
138046	SCISSORS MAYOS STRAIGHT 5-1/2	EA	\$ 35.60	CS	\$ 213.58
13998150	STACKING ADAPTER FOR TWO 160L	EA	\$ 252.77	EA	
1417012P	TUBING PE.011INID 1X100FT RX	EA	\$ 161.37	EA	
14282300	EPPENDORF TUBE 5.0ML 200/CS	CS	\$ 45.58	CS	
14282302	EPPEN TUBE 5.0ML STER 200/CS	CS	\$ 49.69	CS	
14285904	RES PLUS 4 PACK 10 20 200 AN	PK	\$ 1,007.61	PK	
14387166	S1 PIPET FILLER RED	EA	\$ 282.91	EA	
1451265	PIPETT RESERVOIR PS STER 50/CS	CS	\$ 74.16	CS	
1496126	CULT TUBE DISP 12X75MM 1000/CS	CS	\$ 44.70	CS	
1504213	ENVIROSAFE THERMETE -20/110CT	CS	\$ 15.45	CS	
1590110A	TAPE WHITE 25MMX13M 3/PK	PK	\$ 24.21	CS	\$ 96.83
1590110D	TAPE PINK 25MMX13M 3/PK	PK	\$ 11.36	CS	\$ 45.42
159015G	TAPE BLUE 19MMX13M 4/PK	PK	\$ 23.84	CS	\$ 95.35
16201	SALMON SPERM DNA/PROT G AGAR	EA	\$ 270.26	EA	
18001017	SPATULA PP BLUE 210MM 300/PK	PK	\$ 15.59	CS	\$ 389.78
19014840	FRSTAIKKT REDI-CARE MD WCPRMSK	EA	\$ 31.45	EA	
19027266	PLASTIC BAND 2 4.5 25/PK	PK	\$ 7.76	PK	
19039695B	RESP N95+NUIS OZ/OV MD/LG 10PK	PK	\$ 60.83	CS	\$ 608.30
19087152	3VRL SRNX HD EL WR/ANK 2X6/CS	CS	\$ 250.55	CS	
190882005B	CVRL SRNX HD EL/WR/AN 3X 6/CS	CS	\$ 257.39	CS	
19999367	RESPMASK ACID GAS R95 MD 10/PK	PK	\$ 64.93	CS	\$ 649.33
21402178	RNASE AWAY 475ML SPRAY BOTTLE	EA	\$ 41.87	CS	\$ 251.20
21402903	HLT 1.5ML TUB GRD STCLR 500/PK	PK	\$ 14.34	CS	\$ 143.40
22050127	PARAFFIN/TYPE 9 10/CS	CS	\$ 70.29	CS	
9991003	SLIDE COLORFROST PLSGRN 100CS	CS	\$ 31.12	CS	
D128500	DIMETHYLSULFOXIDE CR ACS 500ML	EA	\$ 35.26	CS	\$ 211.54
K2940000025	FLASK RB 25ML 14/20 BW	EA	\$ 18.19	EA	
K6010000124	FLASK RB 24/40 50ML	EA	\$ 18.05	EA	
OWA1RL25D	RAPID LOAD COMB FOR A1 SYSTEM	EA	\$ 46.40	EA	
PI21580	BS3 50MG/PK	PK	\$ 111.71	PK	
PIPA513306	ANTI-CD14 POLYCLONAL ANTIBODY	EA	\$ 321.22	EA	
PRG8080	CELL-BLUE VIABILITY ASSY 20ML	EA	\$ 133.46	EA	
S41263	GLASS DISP BOX FLOOR MDL 6/CS	CS	\$ 31.52	CS	
S90203	FB TIMER CLOCK W/ MAG CLIP	EA	\$ 12.04	EA	
ZWAAZONE2	TRAVEL ZONE 2	EA	\$ 430.73	EA	
01918317	OHAUS NAVIGATOR BALANCE	EA	\$ 270.85	EA	
024017	TRACEABLE TIMER EA	EA	\$ 18.83	EA	
02617581	COVER GLASS 20MMX26MMX.5MM EA	EA	\$ 5.59	EA	
0267110	HEMACYTOMETER COUNTING CHAMBER	EA	\$ 186.53	EA	
028962F	BOTTLE WM 1L 6/PK	PK	\$ 14.91	CS	\$ 59.63
02911769	BTL CL WM W/PTFE CAP 65OZ 6/CS	CS	\$ 38.66	CS	
02924B	BOTTLE LARGE NM PP 1 GAL	EA	\$ 19.00	CS	\$ 114.00
02963A	CARBOY W/SPIG LDPE 2.5 GAL	EA	\$ 98.81	CS	\$ 592.87
02963BB	CARBOY W/SPIG LDPE 5.5GAL	EA	\$ 93.15	CS	\$ 372.60
0333921J	4DRM.VIAL W/POLYIMERDSR 144PK	PK	\$ 34.60	CS	\$ 103.80



**University of VA  
Hot List**

Part Number	Part Description	SU	SU Proposed Price	AU	AU Proposed Price
0340910E	WASH BOTTLE LDPE 500ML 4/PK	PK	\$ 27.38	CS	\$ 164.27
03573	BRUSH F/TEST TUBE LARGE	EA	\$ 3.12	CS	\$ 449.41
04355233	ETHYL ALCOHOL, 200 PROOF	EA	\$ 73.68	EA	
0540070	ADAPTER 9X15ML CON SET 2/PK	PK	\$ 252.44	PK	
05403152	RESEARCH PLUS 2 4PK	PK	\$ 1,007.61	PK	
05408189	FB SUREGRIP 200UL NT 960/PK	PK	\$ 21.22	CS	\$ 106.11
057166B	CHRM PPR WH3MM 20X25CM 100/PK	PK	\$ 82.01	PK	
06435A	TISSUE GRINDER DOUNCE 7ML	EA	\$ 70.20	CS	\$ 140.40
0666223	TIMER CLIP-IT	EA	\$ 18.64	EA	
066629	100-HOUR TIMER	EA	\$ 35.94	EA	
0666611D	KAYDRY EX-L 3-PLY 12X12 119/PK	PK	\$ 7.35	CS	\$ 110.27
0720014	PIPET SER RED 25ML 200/CS	CS	\$ 169.65	CS	
0720061	CARTRDG DISP F/07-200-59 24/CS	CS	\$ 199.08	CS	
08607023	FLOATLYZERG2CE 3.5-5KD1ML 12PK	PK	\$ 100.17	PK	
08900	DISSECTING FORCEPS STRAIGHT SS	EA	\$ 16.07	CS	\$ 160.68
08935	SS SCISSORS CURVED DISSECT	EA	\$ 23.73	CS	\$ 237.31
0904781	LAMP U.V.	EA	\$ 161.91	EA	
09528166	GASKETED UVT TRAY	EA	\$ 127.03	EA	
09528185	GEL TRAY UVT GASKETED	EA	\$ 106.17	EA	
097192B	MEMBR FLTR .20UM 47MM 100/PK	PK	\$ 101.23	PK	
09741203	FILTER PES 1L 90MM 0.1UM 12CS	CS	\$ 212.79	CS	
0976123	HYPFERFLASK M 24/CS	CS	\$ 2,529.90	CS	
0989812C	WEIGHING PPR 6X6 IN 500/PK	PK	\$ 22.66	CS	\$ 271.92
0989826	PPR LABCRFT WEIGH 4.5X5 500/PK	PK	\$ 5.32	PK	
11394310	BAG BIOHAZARD HOLDER COVER	EA	\$ 31.70	EA	
12070266	CYTO SLIDES 5991056 100/CS	CS	\$ 60.23	CS	
12544D	CVR GLAS NO1 1/2 50X22MM 10ZPK	PK	\$ 4.25	CS	\$ 42.54
1254578	SLD POLYSINE CTD 25X75 144/PK	PK	\$ 35.12	CS	\$ 351.25
125657	SLIDE CHAMBER 4WEL RSGLS 16/PK	PK	\$ 138.65	CS	\$ 831.87
13201464	THERMOMETER, FRIO-TEMP 15/50C	EA	\$ 34.11	CS	\$ 170.57
13201556	DURAC PLUS THERMOMETERDURAC P	EA	\$ 8.90	EA	
13201653	DURAC PLUS THERMOMETER	EA	\$ 12.17	EA	
133796	MARKING PEN BLUE FINE 10/PK	PK	\$ 13.59	PK	
13683711	CBT. ADVANCED 0.5ML STERILE	CS	\$ 118.58	CS	
13684251	RESEARCH PLUS 3-PK(2)	EA	\$ 733.94	EA	
13690025	RESEARCH PLUS 0.1-2.5UL PIPETT	EA	\$ 290.84	EA	
13901213	ICE PAN, MIDI 4L ORANGE	EA	\$ 92.24	EA	
1417565	9X9 CYOBOX 6 ASSORTED CL 24/CS	CS	\$ 213.07	CS	
14245153	IMMULON IV FLAT PLATES 50/PK	CS	\$ 166.28	CS	
1424579	IMMULON II U PLATES 50/PK	CS	\$ 152.44	CS	
14387165	S1 PIPET FILLER BLUE	EA	\$ 282.91	EA	
14488036	F1 CLIPTIP 12CH 5-50UL	EA	\$ 563.74	EA	
14488038	F1 CLIPTIP 12CH 30-300UL	EA	\$ 563.74	EA	
14512124	POLYGON-STIRBAR 1/2X5/16IN EA	EA	\$ 1.78	CS	\$ 88.92
14666319	1.5 ML NATURE LL MCT 500/PK	PK	\$ 5.76	CS	\$ 46.11
1480922	RACK UNWIRE TEST TUBE WH 13MM	EA	\$ 28.54	CS	\$ 144.45
1480932	RACK UNWIRE TST TUBE ORG 13MM	EA	\$ 28.54	CS	\$ 144.45
1480941	RACK UNWIRE TEST TUBE BL 13MM	EA	\$ 28.54	CS	\$ 144.45
1490651	CRYOBANK BD SYS ASST CLR 64PK	PK	\$ 138.63	PK	
159015D	TAPE PINK 19MMX13M 4/PK	PK	\$ 23.84	CS	\$ 95.35
159015E	TAPE RED 19MMX13M 4/PK	PK	\$ 7.98	CS	\$ 31.91
159015F	TAPE ORANGE 19MMX13M 4/PK	PK	\$ 7.98	CS	\$ 31.90
1798738B	CASTER W/MAX BUMPER	EA	\$ 44.06	EA	
18100815	TWEEZER - STRAIGHT DUCKBILLED	EA	\$ 3.87	EA	
21175001	TRICHS TRICHIURA QC SUSPENS	EA	\$ 48.00	EA	
21175003	NECATOR AMERICNS QC SUSPENSION	EA	\$ 48.00	EA	
22037924	QUEST BULK SWB STERI 2 2000/CS	CS	\$ 51.42	CS	



University of VA  
Hot List

Part Number	Part Description	SU	SU Proposed Price	AU	AU Proposed Price
22042817	FSH PASTEUR PIPET 9IN 250PK	PK	\$ 19.36	CS	\$ 77.44
22050451	NEG 50 BLUE 2X4OZ/CS	CS	\$ 55.53	CS	
22130058	FOAM EPS SMALL SHIP SYSTEM 8CS	CS	\$ 41.33	CS	
22130432	IATA-EHS-COMBO SHIPPER 2/CS	CS	\$ 38.88	CS	
22146357	TIP OVTN 250UL STL RCKD 960/CS	CS	\$ 52.70	CS	
22315791	FB PLTC 75ML HEMCRT UNT 100/PK	PK	\$ 13.06	CS	\$ 130.64
23017104	A LUMBRICOIDES QC SUSPENSION	EA	\$ 48.26	EA	
23017105	ST STERCORALIS QC SUSPENSION	EA	\$ 48.17	EA	
23100125	SUPER SANI INDV 5X8 50/PK	PK	\$ 14.95	CS	\$ 149.45
696713	RESTRICTION-GRADE THROMBIN	EA	\$ 119.42	EA	
8453	SPONGE 25X31MM 100/CSSPONGE 2	CS	\$ 32.29	CS	
A78710001	MEGAFNL CAPS SLIDES 25/CS	CS	\$ 114.30	CS	
AB1453B	VERSO CDNA SYN RT KIT	EA	\$ 260.49	EA	
CB40008	FIBRONECTIN HUMAN 1MG	EA	\$ 90.23	EA	
CB40230A	GRTH FCTR REDUCED MATRGL 5ML	EA	\$ 193.94	EA	
DF0757176	MUELLER HINTON BROTH 500G	EA	\$ 99.04	EA	
DX069695	GRD ACCL C18 5UM 4.6MMX10MM2PK	PK	\$ 133.03	PK	
E0030106300	UVETTE 80/PK	PK	\$ 104.77	PK	
F123600G	PIPETMAN CLASSIC P20	EA	\$ 249.13	EA	
K2940000050	FLASK RB 50ML 14/20 BW	EA	\$ 18.21	EA	
MT10041CV	RPMI 1640W/GLNHPS 6X500 6/CS	CS	\$ 147.47	CS	
PBV125	STRL PC PLAIN VNT 125 ML CS24	CS	\$ 117.88	CS	
PI34090	CL-XPOSURE FILM 5X7IN 100/PK	PK	\$ 124.84	PK	
PI88328	HELA PROTEIN DIGEST STANDARD	EA	\$ 92.00	EA	
PI88600	WESTRN BLOTNG FILTR PAPR 100PK	PK	\$ 50.00	PK	
PIPA513553	ANTI-ASPN POLYCLONAL ANTIBODY	EA	\$ 322.01	EA	
S25293	DEIONIZED WATERTYPEII4L	EA	\$ 3.00	CS	\$ 14.99
S32179	BLACK MARKING PEN 10/PKBLACK	PK	\$ 10.49	PK	
S63267	PYREX FLASK SET OF 5 1/CS	CS	\$ 44.25	CS	
TI13690030	PLUS TI 20-200UL	EA	\$ 277.18	EA	
010977	BELT FOR 1402 1403 1405	EA	\$ 39.03	EA	
02540F	BEAKER GRIFFIN 30ML 12/PK	PK	\$ 29.49	CS	\$ 117.96
0266815	NH BLOOD COLLECT TUBE 100/PK	PK	\$ 30.54	CS	\$ 183.24
0267153	COVER GLASS HEMOCYTOMETER .4MM	EA	\$ 11.59	EA	
026716	PHASE COUNTING CHAMBER	EA	\$ 142.63	EA	
0268395	VAC PLS SST RED/GRY 7.5ML C/PK	PK	\$ 61.20	CS	\$ 611.96
02707451	200UL TIP BULK 1000/PK	PK	\$ 10.19	CS	\$ 101.89
029251J	JAR STR SIDE WM 1000ML 4/PK	PK	\$ 75.01	CS	\$ 182.89
029637	SPIGOT QUICK ACTION PP/TFE	EA	\$ 32.63	CS	\$ 391.60
02993423	22OZ NAT SPRY WHPP SPRY 4CS	CS	\$ 11.86	CS	
0333930G	VIAL SHELL 21X70MM 4DR 144/PK	PK	\$ 16.53	CS	\$ 66.13
0340923T	WASH BOTTLE LDPE 250ML 6/PK	PK	\$ 21.47	CS	\$ 128.84
03411607	TAPE LABEL WRITE-ON GREEN 4PK	PK	\$ 17.00	CS	\$ 67.98
035715	BRUSH FLEXIBLE 16IN LENGTH	EA	\$ 14.79	PK	\$ 177.53
035725	BRUSH TEST TUBE 13/8X4IN 12/PK	PK	\$ 41.98	CS	\$ 503.75
043551	CONTRAD 70 DETERGENT 5 LITER	EA	\$ 101.18	CS	\$ 404.72
0503020	CAPILLARY TB .41DX75MM 100/PK	PK	\$ 12.13	CS	\$ 145.55
05830	CLAMP SCREW ACETAL 3/PK	PK	\$ 19.89	PK	
064141B	BTL MEDIA PYREX 250ML 10/CS	CS	\$ 66.27	CS	
0666247	TIMER FISHER JUMBO BLACK	EA	\$ 17.84	EA	
0666249	TIMER FISHER QC	EA	\$ 19.30	EA	
066625	3-CHAN ALARM TIMR BATTERY OPER	EA	\$ 55.91	EA	
0666955	SANI-CLOTH + GERM WPE XL 65/PK	PK	\$ 7.10	CS	\$ 42.57
07200162	CELL INS 12MM CLR 3UM 48/CS	CS	\$ 226.56	CS	
07201432	CELL STRAINER,100UM,YEL,50/CS	CS	\$ 100.43	CS	
075773B	DRIERITE 8 MESH 5LB	EA	\$ 18.02	CS	\$ 72.08
08772142	FLUOROBLK INSRT 24WEL 8UM48/CS	CS	\$ 313.80	CS	



University of VA  
Hot List

Part Number	Part Description	SU	SU Proposed Price	AU	AU Proposed Price
08774208	FALCON CULT SLIDE 8CHMBR 96/CS	CS	\$ 699.13	CS	
08905	FORCEPS ARTERY CHROME	EA	\$ 16.07	CS	\$ 160.68
097041B	FB SILI STPPR 5X9X20 10/PK	PK	\$ 6.03	PK	
0974063D	FLT UNIT 50MM 250ML PES 12/CS	CS	\$ 92.54	CS	
09741200	FLTR PES 150ML 0.1UM CS12	CS	\$ 73.13	CS	
0987617	PH 0-14 BY 1 6X80MM 100/PK	PK	\$ 23.23	PK	
1004117D	FLASK ERLNMYER PC 250ML 4/PK	PK	\$ 38.50	CS	\$ 115.51
11394327	CRYOGLOVE MIDARM WTRPRF LRG	PR	\$ 110.07	CS	\$ 1,100.73
1188913	AUTOCLAVE TAPE 13MMX13M	EA	\$ 6.67	CS	\$ 126.19
120011	SELF CONTED GLASSAMPOULE 10/PK	PK	\$ 71.06	PK	
12141368	PELLET PSTLE W TB 1.5 ML 100CS	CS	\$ 70.77	CS	
12460598	MH IRIS SCS 3-1/2 STR DEL	EA	\$ 58.92	EA	
125447	FF SLID SPFRT 25X75X1MM 144/GR	GR	\$ 25.94	CS	\$ 259.42
125485J	FF COV GLASS NO1 40X24MM 10ZPK	PK	\$ 4.02	CS	\$ 40.17
1255005	SLIDE SELECTFROST AQ 144/PK	PK	\$ 24.85	CS	\$ 248.47
12562751	EVOS XL CORE BASE UNIT ONLY	EA	\$ 4,060.94	EA	
12563456	OBJECTIVE: 10X PH PLAN/0.25NA	EA	\$ 403.04	EA	
12563494	VESSEL HOLDER - UNIVERSAL	EA	\$ 80.82	EA	
12565174	BOX CRYOSTORE MAX100 4/PK	PK	\$ 58.68	CS	\$ 352.10
1256522	CHAMBER SLD TC PRMA 8-CHM 16PK	PK	\$ 169.36	CS	\$ 1,016.18
12565242	CRYOCOLOR INSERT WHITE 500/PK	PK	\$ 35.95	CS	\$ 143.82
12565346	PLATE 384WL BLK MAXISRP 30/CS	CS	\$ 194.94	CS	
131042B	INNOCLAT LOOP PT 3MM ID 26GA	EA	\$ 71.17	EA	
13201946	DURAC. INCUBATOR THERMOMETER	EA	\$ 40.79	EA	
1336125	PAN AUTOCLAVING 5 LITER	EA	\$ 40.32	CS	\$ 241.95
1367441C	PIPT 5ML PL DISP ST PLG 200/CS	CS	\$ 108.27	CS	
13683701	CBT. ADVANCED 0.2ML STANDARD	CS	\$ 93.70	CS	
13687215	SYRINGE W/CLEANING SOLUTION	EA	\$ 39.18	EA	
13690026	RESEARCH PLUS 0.5-10UL PIPETTE	EA	\$ 290.57	EA	
13690027	RESEARCH PLUS 2-20UL GREY	EA	\$ 290.84	EA	
13690029	RESEARCH PLUS 10-100UL YELLOW	EA	\$ 311.53	EA	
13690030	RESEARCH PLUS 20-200UL YELLOW	EA	\$ 290.84	EA	
14100159	PCR TUBE FREEZER BOX,144PL 5PK	PK	\$ 28.08	CS	\$ 112.31
14171223	TYG TUB 5/16X7/16 50FT-15M/PK	PK	\$ 94.63	PK	
14176247	TUBE 180PVC 5/16X1/16 10FT/PK	PK	\$ 30.88	CS	\$ 154.40
1420627	VERSI-DRY BNCH PRTCT20X300 1CS	CS	\$ 117.99	CS	
14359801	BLACK CHAIR HIGH PNEUMTC BKRTST	EA	\$ 227.63	EA	
1451351	STIR BAR OCTAGONAL 1X3/8IN	EA	\$ 4.75	CS	\$ 237.49
1484132	INS SYR 1/2CC 29GX1/2IN 100PK	PK	\$ 20.50	CS	\$ 102.50
1496133	TUBE CULT DSP 20X150MM 500/CS	CS	\$ 86.63	CS	
15901110	LF ATOCLVTP 0.75IN GRN-BLK 4CS	CS	\$ 19.34	CS	
16157	SSDNA/PROTEIN A AG 2.5ML	EA	\$ 270.26	EA	
17100810A	FB LBCT KC 3PKT SMS WHT M 30CS	PK	\$ 14.40	CS	\$ 43.20
17986403	BANDGE WOVEN 3/4X3 STRIPS100CT	EA	\$ 5.38	EA	
17989001	SINGLE EDGE PREP BLADE 100/PK	PK	\$ 15.53	CS	\$ 776.50
19005427	G10 BLU NTRL GLV 2ML M 100/PK	PK	\$ 5.34	CS	\$ 53.36
19015742	GAUZE PAD 2X2 12PLY 4000CSGA	CS	\$ 310.37	CS	
19041429	RESP 9211 N95 COOL FLW 10/PK	PK	\$ 14.26	CS	\$ 171.08
19048723C	GLV MDCLGRD PWDFR NTL L 100/PK	PK	\$ 10.82	CS	\$ 108.19
19050550B	GLV NTRL EXM FB ALOE MD 100/PK	PK	\$ 13.95	CS	\$ 139.53
19140589	RIBBON,R6400 BLK,4.33 X200 FT	EA	\$ 46.52	EA	
19156103	TRNIQTS NON-LTX TEXTRD100PK	PK	\$ 9.92	CS	\$ 99.23
19166260	LAB COAT MENS SMALL EA	EA	\$ 29.18	EA	
19181503	FB IMPACT GOGGLE CLEAR AF LENS	EA	\$ 5.24	PK	\$ 63.41
19898022	SUTRE ETHILON 661G 50 FS2 12PK	PK	\$ 107.03	PK	
22021801	HEMACYTMTR COVER GLS REC 12/PK	DZ	\$ 42.00	DZ	
22040119	VACU3.2% CITRATE2.7MLPULL 50PK	PK	\$ 12.63	CS	\$ 303.22



University of VA  
Hot List

Part Number	Part Description	SU	SU Proposed Price	AU	AU Proposed Price
22040137	BLD COL SET SAFTY 21GX12IN50PK	PK	\$ 79.01	CS	\$ 1,580.10
22047508	TUBE PS ST CAP 17X100MM 500/CS	CS	\$ 83.24	CS	
22146350	TIP OVATION 25UL RACK 960/CS	CS	\$ 38.75	CS	
22192015	HAEMOLNC+ HIGH 18G 1.8 YL C/PK	PK	\$ 40.16	CS	\$ 464.01
22601003	CUVETTES HB 201 200/PK	PK	\$ 245.24	PK	
28105012106	10X2.1 55M BDS C18 JAVLIN 4/PK	PK	\$ 384.34	PK	
45001754	PERCOLL PLUS 250 ML	EA	\$ 217.54	EA	
707464	BENZONASE NUCLEASE, PURITY	EA	\$ 39.52	EA	
9991002	SLIDE COLORFROST PLUS YL 100CS	CS	\$ 30.87	CS	
9991004	SLIDE COLORFROST PLS PNK 100CS	CS	\$ 31.00	CS	
AB1182PM	8-STRPS TUBES W/FLT CAPS 250CS	CS	\$ 139.40	CS	
ABS0042202	ANTI-COMPLEMENT COMPONENT C9	EA	\$ 378.08	EA	
AP9003500	CITRATE BUF FOR HIER 500ML	EA	\$ 124.24	EA	
AS4052	PETRI DISH 60X15 STR 500CS	CS	\$ 109.69	CS	
AT5825	POLYIMIDE SEALING RESIN 5G	EA	\$ 29.20	EA	
B2000UB100	5X SIRNA UNIVER BUFFER 100ML	EA	\$ 73.45	EA	
BP1185500	GLACIAL ACETIC ACID SEQ 500ML	EA	\$ 29.91	CS	\$ 179.43
DF3114338	M TUBERCULOS H37 RA 6X100MG/PK	PK	\$ 258.79	PK	
F123615TG	PIPETMAN CLASSIC P100 TRADE IN	EA	\$ 196.48	EA	
F14403G	PIPETMAN NEO P8X200N	EA	\$ 478.82	EA	
F144802G	PIPETMAN CLASSIC P10	EA	\$ 266.50	EA	
FB432B2	SOUND REDUCING ENCLOSURE	EA	\$ 609.73	EA	
FERR1441	ATP, TRIS BUFFERED	EA	\$ 30.90	EA	
M1057150001	TLC SILICA GEL 60 GLA 25PC/EA	EA	\$ 119.45	EA	
M1095330001	PH STRIPS PH 5.0-10 100STR/EA	EA	\$ 18.42	EA	
MS178PABX	CD44 STD./HCAM AB-2(5F12)200UL	EA	\$ 495.98	EA	
PI20219	IMMOBILIZED AVIDIN 5ML/PK	PK	\$ 203.73	PK	
PI22980	EDC 5GM/PK	PK	\$ 94.99	PK	
PI23235	MICRO BCA KIT 480 ASSAYS 1/PK	EA	\$ 189.69	EA	
PI23238	COOMASSIE PLUS 200 PROT REAGET	EA	\$ 128.89	EA	
PI31226	GOAT ANTI RAT IGG FC 2MG/PK	PK	\$ 110.31	PK	
PI66110	SLIDE-A-LYZER DIALYS CASS 8PK	PK	\$ 120.35	PK	
PI89948	NAB PROT A PLUS SPIN 0.2ML KIT	EA	\$ 246.83	EA	
PRC1101	OLIGO (DT)PRIMER 20UG	EA	\$ 66.91	EA	
S04405	BEAKER SET 1/PK	PK	\$ 25.48	PK	
S04788A	BAG HDPE BIOHAZ 8.5X11 100/PK	PK	\$ 19.70	PK	
S40291	PLYSTRN WEIGHING DISH 500/CS	CS	\$ 26.06	CS	
SH3008703	COSMIC CALF SERUM 500ML	EA	\$ 119.71	EA	
ZWFL1INST	SMT INSTALLATION (FISHER)	EA	\$ 374.42	EA	
0181225A	HEAT SEALABL POUCH 4X6 100/PK	PK	\$ 64.49	CS	\$ 1,547.74
01912401	ME104E 120G X 0.1MG	EA	\$ 1,870.24	EA	
01922412	OHAUS PORT BAL W TOUCH SCREEN	EA	\$ 309.03	EA	
025398	BEAKR 200ML TALL W/SPOUT 12/PK	PK	\$ 38.68	CS	\$ 154.73
02540M	BEAKER GRIFFIN 600ML 6/PK	PK	\$ 30.60	CS	\$ 183.61
02540N	BEAKER GRIFFIN 800ML 6/PK	PK	\$ 38.58	CS	\$ 154.30
02542355	GL45 MEDIA BOTTLE STARTER PACK	CS	\$ 70.98	CS	
02542A	MDA/STRG BTL GRAD 100 ML 10/CS	CS	\$ 72.91	CS	
0266527	MULTI SAMPL LEUR ADAPT 100/PK	PK	\$ 35.65	CS	\$ 356.55
02683172	VCTNR PL CIT 13X75 2.7ML100PK	PK	\$ 24.51	CS	\$ 245.14
026852B	VAC TUBE LAV 7ML 100/PK	PK	\$ 33.96	CS	\$ 257.55
026853B	VAC TUBE GRN 10ML 100/PK	PK	\$ 46.25	CS	\$ 462.49
02707444	200-300UL EMPTY TIP RACK 10/PK	PK	\$ 18.94	CS	\$ 94.72
0270781PM	PM1-200ULRD68MMX.6MMSTR1020/PK	PK	\$ 63.26	CS	\$ 316.30
02912728	CRYOELITE 2ML FS PTCH 500CS	CS	\$ 203.73	CS	
02912732	CRYOELITE 2ML FS PTCH 500/CS	CS	\$ 203.33	CS	
029632B	CARBOY W/SPIGOT PP 20 LITER	EA	\$ 168.97	CS	\$ 675.88
029635C	CARBOY RECT W/SPIGOT PP 20L	EA	\$ 183.05	CS	\$ 732.22



**University of VA  
Hot List**

Part Number	Part Description	SU	SU Proposed Price	AU	AU Proposed Price
030071A	BTL DISP AUTOCL PP 125ML 6/CS	CS	\$ 46.79	CS	
030071C	BTL DISP AUTOCL PP 250ML 6/CS	CS	\$ 52.73	CS	
033113G	BTL SQ WM HDPE 2000ML GR 6/PK	PK	\$ 83.99	CS	\$ 167.97
03340197	GRADUATED CYLINDR STRTR PK1CS	CS	\$ 115.83	CS	
0334125K	VIAL SCINT 20ML GLASS 500/CS	CS	\$ 212.64	CS	
0337524E	TRGT SNAP CLR W/PE SPTM 100/PK	PK	\$ 8.64	CS	\$ 86.44
033753CC	TARGET VIAL CLR CRIMP 100/PK	PK	\$ 10.94	CS	\$ 218.82
033759D	VIAL PLASTIC W/GLASS 100/PK	PK	\$ 204.20	PK	
0340922C	WASH BOTTLE FB 500ML 6/PK	PK	\$ 25.91	CS	\$ 103.66
0340922D	WASH BOTTLE LDPE 1000ML 4/PK	PK	\$ 15.04	CS	\$ 45.13
0340923B	WASH BTL WM ETHAN 500ML 6/PK	PK	\$ 20.24	PK	
0340923N	WASH BOTTLE SFTY UNIV 6/PK	PK	\$ 24.69	PK	
03532101	BIOSHIPPER IN CORR3 3/CS	PK	\$ 45.04	PK	
0435592	SANIHOL 70 DENAT ETHANOL 1GAL	EA	\$ 63.73	CS	\$ 254.93
04979264	LOCATOR 6 PLUS AND DOLLY W/ LE	EA	\$ 5,209.21	EA	
0540211	TUBE SAFE-LOCK 2ML RED 500/CS	CS	\$ 52.15	CS	
0540371	EPTPS RCK 0.1-5ML 120/CS	CS	\$ 43.43	CS	
0553890	PLT 384 WL CELLBIND W/LID 50CS	CS	\$ 595.83	CS	
055396PM	PMCNT TBE ST PP RK 50ML 500/CS	CS	\$ 91.09	CS	
0554144	1B RACK MCR 96WELL AST 5RCK/PK	PK	\$ 64.27	CS	\$ 257.09
06404E	BOTTLE MEDIA GRAD 1000ML	EA	\$ 8.37	CS	\$ 200.82
0641220	VIAL BORO AMB W/CAP 4ML 144/CS	CS	\$ 100.32	CS	
064141A	BTL MEDIA PYREX 100ML 10/CS	CS	\$ 59.64	CS	
064141F	BTL MEDIA PYREX 5L 1/CS	CS	\$ 89.32	CS	
0642110	BTL MEDIA RUB/CAP 33MM 12/CS	CS	\$ 104.97	CS	
064218	BTL MEDIA RUB/CAP 500ML 24/CS	CS	\$ 157.87	CS	
066623	TIMER TRIPLE DSPLY 20HR BAT OP	EA	\$ 28.45	EA	
0666246	TIMER FISHER 3-LINE ALARM	EA	\$ 39.27	EA	
0666420	TRACEABLE H2O DUST RES CLOCKT	EA	\$ 20.63	EA	
06664260	TRACABLE PH STANDARDCRM 7.000	EA	\$ 13.22	EA	
06664261	TRACEABLE PH STANDARDCRM10.012	EA	\$ 13.22	EA	
0667770	1 PLY PRECISION WIPE 280/PK	PK	\$ 1.59	CS	\$ 95.30
07202114	PLASTIC ERL FLASK,1L,4/CS	CS	\$ 107.87	CS	
079056	FISHER HAND TALLY COUNTER	EA	\$ 31.18	EA	
0841413B	TISSUE GRINDER 7ML 2/CS	CS	\$ 125.00	CS	
086645B	DESI-VAC FISHER 850ML	EA	\$ 33.04	EA	
08747E	DISH PETRI 150X15MM 12/PK	PK	\$ 140.46	CS	\$ 280.91
08757099	PETRIDISH 100X15 STR PS 320/CS	CS	\$ 129.43	CS	
08757620	LARGE AKRO-BIN 12/CS BLUE	CS	\$ 111.65	CS	
08757623	MEDIUM AKRO-BIN 6/CS BLUE	CS	\$ 47.78	CS	
087724C	CULTURE DISH 60X15MM 200/CS	CS	\$ 184.45	CS	
0877426	FALCON CULTURSLIDE 8-WELL 24CS	CS	\$ 190.22	CS	
08920A	DISSECTING SCALPEL 25MM	EA	\$ 22.19	CS	\$ 266.23
08920B	DISSECTING SCALPEL 38MM	EA	\$ 13.39	CS	\$ 160.68
09050277	4 MOD TYPE 1 CARTRIDGE KIT	EA	\$ 524.85	EA	
09528184	REPLACEMENT GASKET 2/PK	PK	\$ 12.96	PK	
09531300	13CM W CASTING DAM ACCESSORY	EA	\$ 103.22	EA	
0974107	FLTRBTPA-PES45MM500ML 12CS	CS	\$ 81.64	CS	
09762100	24WL OSTEO ASSY PLT 4/CS	CS	\$ 260.58	CS	
0987618	PH 4.5-10 BY 1 6X80MM 100/PK	PK	\$ 19.81	PK	
0987618PM	PH INDPH 4.5-106X80MM100PKPRMO	PK	\$ 13.02	PK	
099262	ANOTOP 10 0.1UM 50/PK	PK	\$ 335.87	PK	
1018251	FLASK FILTRING PP 3/8IN 2L 1CS	CS	\$ 30.13	CS	
10232	FLASK 1000ML VOL CLASS A BLUE	EA	\$ 49.33	EA	
1050030	COLORCDR EXT THRD VL WH 500CS	CS	\$ 19.41	CS	
10575135	MULTI-STG REG AR/N/HE CGA-580	EA	\$ 160.78	EA	
10575140	MULTI-STG REG CO2 CGA-320	EA	\$ 130.11	EA	



University of VA  
Hot List

Part Number	Part Description	SU	SU Proposed Price	AU	AU Proposed Price
108846	RFL KT FR 0-7.6% ANLYZR 3/PK	PK	\$ 72.57	PK	
1167025C	FLASK THERMO STAINLSS STEEL 1L	EA	\$ 284.59	EA	
1192671	CART 3 SHELF PL W/ALUM 36INH	EA	\$ 233.66	EA	
121251	VERNIER CALIPER NI PLTD 1/20MM	EA	\$ 82.14	EA	
1254412	FF COV GLASS NO1 24X40MM 4OZPK	PK	\$ 16.28	CS	\$ 162.83
125485E	FF COV GLASS NO1 50X22MM 1OZPK	PK	\$ 4.35	CS	\$ 43.46
12548C	FF COV GLASS NO1 25X25MM 1OZPK	PK	\$ 4.94	CS	\$ 49.43
12556007	BIOLITE 48 WELL MULTIDISH 50CS	CS	\$ 87.75	CS	
12563455	OBJECTIVE: 4X PH PLAN/0.13NA	EA	\$ 246.58	EA	
12563458	OBJECTIVE: 40X PH PLAN/0.65NA	EA	\$ 928.38	EA	
12563471	RFP FLUORESCENT LIGHT CUBE	EA	\$ 1,961.78	EA	
12563521	SLIDE VESSEL HOLDER	EA	\$ 70.92	EA	
12563535	OBJ: 4X PLAN LWD FL/PH 0.13NA	EA	\$ 680.91	EA	
12563536	OBJ: 10X PLAN LWD FL/PH 0.25NA	EA	\$ 877.25	EA	
12563537	OBJ: 20X PLAN LWD FL/PH 0.40NA	EA	\$ 1,251.39	EA	
12565450	OMNI TRAY UNTRTD LID ST 90/CS	CS	\$ 237.18	CS	
12567615	PIPET 10ML STR BULK PK 500/CS	CS	\$ 104.49	CS	
12567616	PIPET 25ML STR BULK PK 200/CS	CS	\$ 93.83	CS	
12567619	PIPET 10ML SHORTIE 200CS	CS	\$ 50.90	CS	
13201577	DURAC DRY BLOCK THERMOMETER	EA	\$ 9.64	EA	
13201969	THERMOM DURAC -40/104F BIMETL	EA	\$ 4.45	EA	
1330178	COND/TDS STD 100US 5X60 ML	EA	\$ 77.01	EA	
1336115	PAN AUTOCLAVING 2.8 LITER	EA	\$ 35.05	CS	\$ 210.33
13383	SCIENT MARKING PENS ASST 12/PK	PK	\$ 21.97	PK	
13636AE152	ACCUMET AE150 PH METER BIO SET	EA	\$ 257.68	EA	
1367827F	PIPET STL 10X1/10ML 500/CS	CS	\$ 224.49	CS	
136786B	PIPET DISPOS 9IN 250PK	PK	\$ 6.97	CS	\$ 27.90
1368117E	PIPET-AID CHARGER 110/120V60HZ	EA	\$ 21.09	EA	
1368118E	REPLACE FILTERS 50/PK	PK	\$ 190.89	PK	
13683700	CBT. ADVANCED 0.1ML STANDARD	CS	\$ 93.70	CS	
13683703	CBT. ADVANCED 1ML STNDRD 100CS	CS	\$ 93.70	CS	
13683705	CBT. ADVANCED 5ML STNDRD 100CS	CS	\$ 93.70	CS	
13683706	CBT ADVANCED 10ML STNDRD 100CS	CS	\$ 93.70	CS	
13683708	CBT ADVANCED 50ML STNDRD 100CS	CS	\$ 118.58	CS	
13683715	CBT. ADVANCED 10ML STERILE	CS	\$ 118.58	CS	
13684100	SYRINGE 100UL 1710N	EA	\$ 30.91	EA	
13688567	ACUU JET PRO NIMH BATTERY	EA	\$ 26.73	EA	
13690052	RESEARCH PLUS 12-CH 30-300UL	EA	\$ 870.34	EA	
1371721	RACK POXYGRID SLANT 50ML CENT	EA	\$ 48.21	EA	
13717260	VACUUM ASPIRATOR COLL SYS	EA	\$ 521.04	EA	
13864254	DNA LOBIND 1.5ML 250/PK CS/4PK	CS	\$ 113.91	CS	
13878568	VAPOR TUBE - 26 24/40 STJ	EA	\$ 142.75	EA	
13900641	ICE PAN MAXI 9L RD EVA FOAM	EA	\$ 124.90	EA	
13989218	DIVIDER GRID 1/2IN 81CELL 12PK	PK	\$ 25.23	PK	
13998152	REPLACEMENT IN CHAMBER HEPA FI	EA	\$ 84.42	EA	
1412740G	IDENTIPLUG 46-65MM 50/PK	PK	\$ 37.21	PK	
14135J	RUB STPR 1 HOLE NO6 APPX 21PK	PK	\$ 48.83	CS	\$ 244.14
14135M	RUB STPR 1 HOLE NO8 APPX 12PK	PK	\$ 49.95	CS	\$ 249.75
14135R	RUB STPR 1 HOLE NO12 APPX 5/PK	PK	\$ 63.44	CS	\$ 317.20
141741C	TUBING KIT 1/4X1/16 50FT/PK	PK	\$ 46.99	PK	
1420638	SUPER VERSI-DRY 18X20 350/CS	CS	\$ 241.68	CS	
14222717	TIP 200UL UNI BEV CLR RK 960PK	PK	\$ 19.90	CS	\$ 99.51
14287150	REPEATER M4	EA	\$ 440.48	EA	
14373	SPATULA SS IMPROVED	EA	\$ 10.16	PK	\$ 121.87
14387167	S1 PIPET FILLER GREEN	EA	\$ 282.91	EA	
14387968	E1-CLPTP EQUAL 8-CH 15-1250 UL	EA	\$ 1,617.15	EA	
1451352	STIR BAR OCT PTFE 1 1/2X3/8IN	EA	\$ 4.64	CS	\$ 232.06



University of VA  
Hot List

Part Number	Part Description	SU	SU Proposed Price	AU	AU Proposed Price
1451370	RETRIEVER STIR BAR 18IN	EA	\$ 10.01	CS	\$ 360.42
1464959	DUST IT BLOWER 3/PK	PK	\$ 23.70	PK	
147916C	RACK WIRE/EPOXY 50ML 36 PLACE	EA	\$ 51.17	CS	\$ 614.04
147916D	RACK POXYGRID CON TUBE 15ML	EA	\$ 43.75	CS	\$ 525.05
147918D	RACK PIPETTOR 5 PLACE S.S.	EA	\$ 69.14	EA	
14809B	SUPPORT 40 TUBES 16-20MM	EA	\$ 36.15	CS	\$ 144.61
1481754	SYRINGE 10ML LL STERILE 100PK	PK	\$ 20.82	CS	\$ 249.81
1482411	SYRINGE 100UL LUERTIP MDL710LT	EA	\$ 37.04	EA	
14827104	CONTAINER RECTANGLE PLAS 7GAL	EA	\$ 10.04	CS	\$ 100.41
1484101	HYPO 19GX1 1/2IN 100PK	PK	\$ 9.21	CS	\$ 184.13
1496223	PLATE F96WELL MULTISORP 60/CS	CS	\$ 267.04	CS	
15078212	ANTI-STAT STAT-AWAY HNDLE BRUS	EA	\$ 15.26	EA	
15242B	TRAY PYREX 201MM 2000ML 4/CS	CS	\$ 40.40	CS	
1533580	ULTRASONIC CLEANING SOLN 1GAL	EA	\$ 61.59	CS	\$ 246.38
1533719B	TRAY PERFOR F/B2210 3/4GAL TK	EA	\$ 76.14	EA	
1535045	CLOSUR VIAL CRYO WH PS 100/PK	PK	\$ 13.25	CS	\$ 66.24
1535325	STEP ON CAN W/LID/LBL RED 18GA	EA	\$ 120.11	EA	
1590130B	INSTRMNT MARK TAPE YLW 9MMX5M	EA	\$ 6.41	EA	
1590130C	INSTRMNT MARK TAPE GRN 9MMX5M	EA	\$ 6.41	EA	
1590130D	INSTRMNT MARK TAPE RED 9MMX5M	EA	\$ 6.41	EA	
1590130E	INSTRMNT MARK TAPE ORNG 9MMX5M	EA	\$ 6.41	EA	
1590130F	INSTRMNT MARK TAPE BLUE 9MMX5M	EA	\$ 6.41	EA	
15910	LABEL MCRSCP SLD SH WH 1000/PK	PK	\$ 7.09	PK	
17467229	TWEEZER - STRAIGHT STRONG	EA	\$ 54.14	EA	
17986477	GAUZE SPONGES 2X2 200CT 1PK	PK	\$ 3.00	PK	
17988479	CABINET ACID BENCH WOODEN	EA	\$ 451.18	EA	
18200700	VERSA-CLEAN 4 LITER	EA	\$ 53.85	CS	\$ 215.38
189992748A	GLOVE NITRILE PF TNT S 100/PK	PK	\$ 10.05	CS	\$ 100.53
19035442	MASK LTE ONE BLU STNG TIE 50PK	PK	\$ 35.60	CS	\$ 213.58
19047258	234 MASKING TAPE 3/4INX 60	EA	\$ 8.79	CS	\$ 421.91
19065136	BANDAGE 4IN ELASTIC	EA	\$ 5.04	CS	\$ 181.32
19155143	LBL WHT .5 X1 180/RLLBL WHT .	EA	\$ 42.35	EA	
19162215	GLV EXAM PF NS VNYL S 150/PK	PK	\$ 10.39	CS	\$ 103.92
19166209	LAB COAT WOMENS SMALL EA	EA	\$ 20.94	EA	
19166677	GLV LTX STRILE SZ 6.5 50PR/PK	PK	\$ 61.19	CS	\$ 244.75
19167304	GLV NTRL PF ULTRFRM LG 300/PK	PK	\$ 17.50	CS	\$ 174.98
19181529	FB POLY DISP APRONS 50/PK	PK	\$ 13.87	CS	\$ 69.37
19898068	TAPE CURASILK 1IN #7138 12/PK	PK	\$ 29.92	PK	
19898459	TONGUE BLDE WOOD ADT STR 100PK	PK	\$ 8.26	PK	
19898547	KLEEN SPEC DISP 4.25MM 850/PK	PK	\$ 48.29	PK	
20096101	KCL-3M 250ML 6.2308.020	EA	\$ 66.59	EA	
211529	DIALYS TBNG 29.3MM DIA 15M/RL	EA	\$ 187.56	EA	
2140125B	SPATULA MICRO SS HAYMAN 6 1/2	EA	\$ 12.84	PK	\$ 154.12
21402904	HLT 2ML TUB GRD NSTCLR 500/PK	PK	\$ 62.99	CS	\$ 629.90
22030579	TUB W/RD STPR 12.5ML 100PK RX	PK	\$ 69.78	CS	\$ 348.91
22050229	COVER GLASS NO1 24X55 10 OZ/CS	CS	\$ 73.17	CS	
22146352	TIP OVATION 1250UL RACK 960CS	CS	\$ 46.76	CS	
22146358	TP OVTN 1250UL RCKD STL 960/CS	CS	\$ 60.70	CS	
22146361	TIP OVTN RK STL 250UL 960/CS	CS	\$ 80.80	CS	
22157491	ZEPTOBLOCK 1 LITER	EA	\$ 162.17	EA	
22256959	CLAMP PLATFORM 500 ML	EA	\$ 31.27	EA	
22261695	SPINBAR PTFE 7/8X3/16	EA	\$ 6.23	CS	\$ 311.58
22331413	STIRBAR MAG PTFE-CTD	EA	\$ 3.66	EA	
22899010	TRPL ACRYLIC GLOVE DISP 1 EA	EA	\$ 52.89	EA	
23021022	PSH BUTTON BCD W HLD R 23G 20PK	PK	\$ 39.68	CS	\$ 198.40
23400115	FB APL CT 6 ST WD 1/EV SM C/PK	PK	\$ 3.73	CS	\$ 37.32
23769522	SLIDE MOISTURE CHAMBER BLACK	EA	\$ 52.88	EA	



**University of VA  
Hot List**

Part Number	Part Description	SU	SU Proposed Price	AU	AU Proposed Price
4021761EA	IMMUNOPEN	EA	\$ 62.30	EA	
444203250ML	B-MERCAPTOETHANOL MB GRADE	EA	\$ 57.62	EA	
45000089	PHASTGEL SDS BUFFER STRIPS20PK	PK	\$ 67.00	PK	
45001493	ILLUSTRA BACTERIA MINI SPIN 50	EA	\$ 218.74	EA	
75007303	ADAPTER TX-1000, MICROPLATE CA	EA	\$ 344.50	EA	
75100378	ADPT 50 TO 15ML CONICAL 2/PK	PK	\$ 131.29	PK	
9069138	2 PADDLES FOR1.5ML/2.0ML TUBES	PK	\$ 7.90	PK	
A003E	POLY-D-LYSINE 1.0MG/ML 20ML	EA	\$ 84.76	EA	
AB0745	EASY-PEEL HEAT SLNG FLM 100/CS	CS	\$ 75.84	CS	
AC130560250	M-PHENYLENEDIAMINE 99+% 25G	EA	\$ 13.13	EA	
AC347291000	ETHYLMAGNESIUM BROMIDE	EA	\$ 38.32	EA	
AC424065000	PHTHALIC ACID MONOPOTASSI 500G	EA	\$ 60.80	EA	
AC428570500	ETHYLENE GLYCOL-BIS(BETA 50GR	EA	\$ 192.89	EA	
AM2803	DIASTIX REAG STRIPS BOT 100	EA	\$ 15.51	CS	\$ 186.16
AP14747	WAX WASTE LINERS 20/CS	CS	\$ 67.79	CS	
APT400	IN SITU PAN-CASPASE KIT FLUOR	EA	\$ 513.92	EA	
ATTP02500	POLYCARB FLT .8UM 25MM 100/PK	PK	\$ 56.09	PK	
B11946	SHEEP BLOOD DEFIB 100ML	EA	\$ 89.90	EA	
B12351	MIDDLEBROOK OADC 500ML	EA	\$ 183.54	EA	
B31607	CEFOTAXM 30MCG 50/CRT 10/PK RX	PK	\$ 106.09	PK	
B4331704	MEROPENEM 10MCG 50/CART 10/PK	PK	\$ 110.34	PK	
BW12615F	HAM'S F-12; 500ML	EA	\$ 18.83	EA	
BW12702F12	RPMI 1640 W/L-GLUT;500ML 12PK	PK	\$ 189.13	PK	
CPDI000L1	DI-PAK (LONG) FOR MILLI-DI SYS	EA	\$ 235.19	EA	
F164120G	DISTRITIP MAXI 50 SYRINGES 200	PK	\$ 43.56	PK	
FB0875713PM	PETRI DISH 100X15MM SLIP 500CS	CS	\$ 118.84	CS	
FB2011000	FLASK BOILING RND 1000ML 2/PK	PK	\$ 36.18	CS	\$ 217.10
FBE800300	FISHERBRAND ELITE 8CH 30-300UL	EA	\$ 450.14	EA	
FEREN0541	RNASE T1 1000U/UL 100000U	EA	\$ 48.57	EA	
FEREP0601	MAXIMA HS TAQ POL 5U/UL 100U	EA	\$ 48.53	EA	
FERK1632	REVERTAID H MINUS KIT 100 RXNS	EA	\$ 325.61	EA	
FERR0631	6X ORANGE DNA LOAD DYE 5X1ML	EA	\$ 31.06	EA	
FP2302810	PHS LOCK GEL HVY 1.5ML 200/EA	EA	\$ 114.67	EA	
G33500	GLYCEROL CERTIFIED ACS 500ML	EA	\$ 40.54	CS	\$ 243.24
K2940000100	FLASK RB 100ML 14/20 BW	EA	\$ 18.19	EA	
M00PMCB24	M-COLIBLUE 2ML 50/PK	PK	\$ 113.04	PK	
M1057440001	PLC SILICA GEL 60 20PC/EA	EA	\$ 277.30	EA	
MHA000P2E	M-ENDO TC BROTH 2ML 50/PK	PK	\$ 62.19	PK	
MT21030CM	DPBS 1XSOLN 6X1L 6/CS	CS	\$ 141.35	CS	
MT35016CV	FBS HI PREMIUM CELLGRO 500ML	EA	\$ 518.66	EA	
NALGENEPACK	LABWARE VALUE PACK	CS	\$ 166.60	CS	
OB006001	NORMAL GT SERUM	EA	\$ 44.29	EA	
OWB114	14 WELL COMB 1.0MM 1.5MM THK1	EA	\$ 48.17	EA	
PA3900	ANTI-CALRETICULIN	EA	\$ 349.73	EA	
PI16117	RAS GTPASE PULLDOWN KIT	EA	\$ 692.02	EA	
PI17896	ETHIDIUM BROMIDE 5ML/PK	PK	\$ 52.22	PK	
PI20349	STREPTAVIDIN AGAROSE 5ML/PK	PK	\$ 369.41	PK	
PI21348	MAGNABIND PROTEIN A	EA	\$ 432.55	EA	
PI23208	PRE-DILUTED PROT ASSAY ST BSA	EA	\$ 130.42	EA	
PI25224	PRECISE 4-20% PROTEIN GEL 10PK	PK	\$ 155.86	PK	
PI25244	PRECISE 4-20% PROTEIN GEL 10PK	PK	\$ 155.86	PK	
PI26625	SPECTRA HI RANGE LADDER 2X250U	EA	\$ 142.54	EA	
PI31432	GOAT ANT MOUS IGG HL1.5ML 1/PK	PK	\$ 151.31	PK	
PI31462	GOAT ANT RBBT IGG HL1.5ML 1/PK	PK	\$ 194.27	PK	
PI31933	RAT IGG WHOLE MOLECULE	EA	\$ 117.15	EA	
PI35568	GT ANTI RABBIT IGG DYLIGHT 680	EA	\$ 145.46	EA	
PI88322	LTQ ESI POS ION CAL	EA	\$ 187.92	EA	



University of VA  
Hot List

Part Number	Part Description	SU	SU Proposed Price	AU	AU Proposed Price
PI88836	PIERCE ANTI-HA MAGNETIC BEADS	EA	\$ 224.31	EA	
PI89874	MITOCHONDRIA ISOLATION KIT	EA	\$ 219.09	EA	
PIPA527730	ANTI-DDR2	EA	\$ 321.82	EA	
PRE1605	BEEBLE LUCIFERIN KSALT 1GM	EA	\$ 768.68	EA	
PRG1112	CELLTITER 96 AQ MTS POWDER	EA	\$ 357.68	EA	
PRH5121	TRIS HC1 100G	EA	\$ 51.54	EA	
PRM7133	GOTAO COLORLESS MSTR MIX1000RX	EA	\$ 366.30	EA	
PRP1171	DTT 100UL	EA	\$ 18.91	EA	
PRV5111	MODIFIED TRYPSIN SEQ GRD 100UG	EA	\$ 96.95	EA	
PRW4021	ANTIMOUSE IGG (H+L) HRP CONJ	EA	\$ 117.45	EA	
REV60678H02	BATTERY GEL CELL 12V	EA	\$ 112.13	EA	
S002D	CELL FREEZING MEDIA W/ DMSO 50	EA	\$ 102.60	EA	
S05241	TRANSPARENT TAPE EACH	EA	\$ 2.63	EA	
S25342D	GLYCERIN 4L ACS	EA	\$ 28.46	CS	\$ 113.84
S25639	ZINC METAL SHOT 100G RG	EA	\$ 10.02	EA	
S47577E	FILTER PAPER 12 1/2CM 100SH/PK	PK	\$ 16.91	PK	
S70150A	BLANK STERILE DISKS 50/PK	PK	\$ 12.70	PK	
S79375	ENG/METRIC TAPE MEASURE 10/PK	PK	\$ 8.05	PK	
SD10771C	HISTOPAQUE-1077 6X100ML 6PK	PK	\$ 308.63	PK	
SG001000	5UL FIXED NEEDLE SYRINGE	EA	\$ 38.77	EA	
SG002000	SYRINGE 10F GUIDED PLUNGER	EA	\$ 22.79	EA	
SH3007204	IRON-SUPPLEMNTD BVN CLF 1000ML	EA	\$ 122.80	EA	
SH3007403HI	DEF DNR EQUINE SERUM HEAT INCT	EA	\$ 49.89	EA	
SYPK0SIA1	SYNERGYPAK1	EA	\$ 376.67	EA	
TI13690050	PLUS TI 12-CH 0.5-10UL	EA	\$ 757.76	EA	
TI13690051	PLUS TI 12-CH 10-100UL	EA	\$ 757.76	EA	
TI13690052	PLUS TI 12-CH 30-300UL	EA	\$ 757.76	EA	
ZWFL2INST	INSTALLATION MILLI-Q	EA	\$ 586.50	EA	
01674322	ANTI-HA (AGAROSE)	EA	\$ 368.69	EA	
01674362	ANTI-PAN CYTOKERATIN	EA	\$ 349.73	EA	
01674414	ANTI-6X-HIS EPITOPE TAG	EA	\$ 245.48	EA	
01675332	ANTI-SMAD3	EA	\$ 347.96	EA	
01676324	ANTI-CD105 (FITC)	EA	\$ 283.87	EA	
01676450	ANTI-MYOGENIN	EA	\$ 349.73	EA	
0181289	WHIRL-PAK STANDUP BG 4OZ 500PK	PK	\$ 98.44	CS	\$ 1,181.32
0181510C	WIRE BAG HOLDER LRG FOR 1-815C	EA	\$ 74.87	EA	
01911477	INLAB MICRO ELECTRODE	EA	\$ 227.23	EA	
01911512	KCL ELECTROLYTE, 3M, 25 ML	EA	\$ 11.61	EA	
01912107	50G / 2G CAREPAC SMALL OIML	EA	\$ 275.25	EA	
01912135	10 MG OIML FOR CAREPAC	EA	\$ 50.72	EA	
01912138	100 MG OIML FOR CAREPAC	EA	\$ 50.72	EA	
01913925	PL602E	EA	\$ 618.27	EA	
01915638	REDOX BUFFER 220MV/PH7 6X250ML	EA	\$ 85.36	EA	
0191933	COMPACT SCALE 200GX0.1G	EA	\$ 134.79	EA	
01922411	OHAUS PORT BAL W TOUCH SCREEN	EA	\$ 472.25	EA	
02002269	AMMONIUM BICARBONATE PWD 2.5KG	EA	\$ 61.76	CS	\$ 247.06
02002966	HEPES, FREE ACID 100G	EA	\$ 82.38	EA	
02003794	POTASSIUM PERSULFATE	EA	\$ 63.54	CS	\$ 254.16
02004047	SODIUM CHLORIDE XTL 500G	EA	\$ 24.48	CS	\$ 97.93
02035SD	BALANCE HAR TRIP MTRC SGL BEAM	EA	\$ 203.87	EA	
02215392	VESSEL HARNESS (PK2)	EA	\$ 3.47	EA	
02215404	SGL TUBE HOLDER F/FISHER MIXER	EA	\$ 116.30	EA	
02215405	SGLTUBE ADAP PLAT F/GENIE MIX	EA	\$ 59.59	EA	
02215469	SMALL WATER BATH CLAMP	EA	\$ 21.59	EA	
02216118	FISHER UNIVERSAL HOLDER	EA	\$ 40.79	EA	
02216124	FISHER INSRT 1.5-2ML MICROTUBE	EA	\$ 20.28	EA	
02216361	715 WALL BRACKET WITH STRAP	EA	\$ 39.28	EA	



University of VA  
Hot List

Part Number	Part Description	SU	SU Proposed Price	AU	AU Proposed Price
02217002	S 3 PRONG DBL ADJ CLAMP SS	EA	\$ 53.56	EA	
02217003	1690HM025 S-CONNECTOR	EA	\$ 22.09	EA	
02217006	FISHER SS HOOK CONNECTOR	EA	\$ 20.09	EA	
02539K	BEAKER GRIFFIN 250ML 12/PK	PK	\$ 41.82	CS	\$ 167.29
02540270	GRADUATED CYLINDER VARIETY PK	CS	\$ 104.82	CS	
02542B	MDA/STRG BTL GRAD 250 ML 10/CS	CS	\$ 84.62	CS	
02544120	BEAKER DISCUP DSP 120CC 100/PK	PK	\$ 51.91	CS	\$ 1,245.89
0255520C	BEAKER HEVI DUTY 600ML 6/PK	PK	\$ 59.70	CS	\$ 358.20
0255520E	BEAKER HEVI DUTY 1000ML 6/PK	PK	\$ 113.84	CS	\$ 455.37
0255525B	BEAKER HEVI DUTY 250ML 12/PK	PK	\$ 75.41	CS	\$ 301.63
0255525C	BEAKER HEVI DUTY 400ML 12/PK	PK	\$ 98.20	CS	\$ 392.80
0255525F	BEAKER HEVI DUTY 1000ML 6/PK	PK	\$ 109.27	CS	\$ 437.09
0259110F	BEAKER GRIFFIN PP 600ML 4/PK	PK	\$ 26.66	CS	\$ 159.94
0259145	FISHERBRAND ICE BUCKET BLUE	EA	\$ 69.08	EA	
026643	BLD COL SFTY 21GX3/4 50PK RX	PK	\$ 59.90	CS	\$ 239.60
02681141	TIP 200UL NS 960/PK	PK	\$ 24.34	CS	\$ 121.70
02681268	0.6ML GR TBE FLT TP STRL 500PK	PK	\$ 34.94	CS	\$ 349.42
02682251	1000UL ART RELOAD 768/PK1000UL	PK	\$ 86.04	CS	\$ 344.16
02707106	200ULYELBLVDSTRK5 ROWS 1000/PK	PK	\$ 24.15	CS	\$ 241.46
02707115	200UL YL BLV GRD STR5RK 480/PK	PK	\$ 22.64	CS	\$ 226.39
02707353	1.5ML RB TB W TC STRL 500/PK	PK	\$ 72.11	CS	\$ 360.57
02707440	10UL TIP RACK 960/PK	PK	\$ 22.87	CS	\$ 114.33
02707443	1000UL EMPTY TIP RACK 10/PK	PK	\$ 18.94	CS	\$ 94.72
02707449	200UL CLR TIP BULK 1000/PK	PK	\$ 9.85	CS	\$ 98.45
02707454	10UL TIP BULK 1000/PK	PK	\$ 10.18	CS	\$ 101.81
0270781	1-200ULRD68MMX0.6MMSTR 1020/PK	PK	\$ 51.88	CS	\$ 259.40
02717137	10U LOW RETEN PPT RACKD 960/PK	PK	\$ 20.57	CS	\$ 102.84
02717150	1000U LW RETEN PPT L LN 1000PK	PK	\$ 28.50	CS	\$ 142.52
02893B	BOTTLE WM PP 8 OZ 12/PK	PK	\$ 58.21	CS	\$ 194.03
0289712	FB EASY SQUZE BTL ASSTD 6/CS	CS	\$ 26.42	CS	
0289713	FB EASY SQUZE BTL CLEANG 6/CS	CS	\$ 26.06	CS	
02923G	BOTTLE LARGE NM LDPE 1/2GAL 2L	EA	\$ 18.55	CS	\$ 70.34
02923J	BOTTLE LARGE NM LDPE 1GAL 4L	EA	\$ 26.62	CS	\$ 101.08
029245C	BOTTLE RECTANG HDPE 8OZ 12/PK	PK	\$ 35.45	CS	\$ 131.63
029245E	BOTTLE RECTANG 16OZ 12/PK	PK	\$ 56.67	CS	\$ 140.25
02925138	BTLECONOMY PP WM 125ML 72CS	CS	\$ 85.95	CS	
0296157F	CRBOY FLUOR RECT SPIGT 9L 1/CS	CS	\$ 101.57	CS	
029632A	CARBOY W/SPIGOT PP 10 LITER	EA	\$ 116.08	CS	\$ 696.50
029636B	CARBOY RECT ASP HDPE 5 GAL	EA	\$ 96.41	CS	\$ 385.63
03052422	PEEK LONG FINGRTGHTPK LO 10PK	PK	\$ 83.49	PK	
03052564	FILTER NON-STERILE 0.45 5 BAG	EA	\$ 27.75	EA	
03150859	PEEK CAPILLARY TUBNG 1/16 OD	EA	\$ 31.25	EA	
03309	BOTTLE SQR NM PC 2000ML 6/CS	CS	\$ 139.30	CS	
033134B	BOTTLE SMPLE WM 60ML 72/CS	CS	\$ 55.31	CS	
033377C	VIAL CRYOGENIC 1.2ML 500/CS	CS	\$ 241.41	CS	
033377E	VIAL HOLDER CRYOGENIC	EA	\$ 40.41	CS	\$ 101.85
033377H	VIAL CRYOGENIC PP 5ML 250/CS	CS	\$ 194.71	CS	
033377Z	CRYOVAIL HOLDER 25 PLACE PC	EA	\$ 26.44	CS	\$ 105.76
03338E	SMP VL SCRW CP 4 DR 72/PK	PK	\$ 18.49	CS	\$ 184.90
0333921B	VIAL ST W/CLOSURE 1DR 144/PK	PK	\$ 20.43	CS	\$ 326.82
0334047D	VIAL 24ML PTFE SIL SEPTA 144CS	CS	\$ 170.05	CS	
03379104	AVCS GREEN CAP PRE-SLIT 100/PK	PK	\$ 30.81	PK	
0339072	BTL SQ PT 125ML W/CLS STR 96CS	CS	\$ 107.18	CS	
0339117	CAPSPTA 10-425BLPPTF/SIL 100PK	PK	\$ 20.57	PK	
0340910CC	WASH BOTTLE LDPE 500ML 6/PK	PK	\$ 28.77	CS	\$ 115.10
0340914A	WASH BOTTLE AUTOCL 500ML 6/PK	PK	\$ 52.88	CS	\$ 211.51
0340934	BTL WASH VNTG LYOB 500ML 3/PK	PK	\$ 18.25	PK	



University of VA  
Hot List

Part Number	Part Description	SU	SU Proposed Price	AU	AU Proposed Price
0340935	BTL WSH VNT ISOPROP 500ML3/PK	PK	\$ 18.25	PK	
0340937	BTL WSH VNTG ACETON 500ML 3/PK	PK	\$ 18.25	PK	
03410493	STAND LAB JACK POLY-JAQUE	EA	\$ 202.62	EA	
03410805	CARBOY W/O SPIGOT 20L PP 1EA	EA	\$ 76.70	EA	
0344812	FOUR-WAY MCRTUB RCKS BL 5/PK	PK	\$ 38.16	PK	
03484C	UTILITY BOX STYREN 500ML 2/PK	PK	\$ 43.03	CS	\$ 258.20
03500537	TBS WITH TWEEN 20X PH7.4 ILIT	EA	\$ 224.74	EA	
03500605	NYLON MEMBRANE 30CMX3M 0.455	EA	\$ 350.91	EA	
035257B	PACK REFRIGER U-TEK 16OZ 16/CS	PK	\$ 20.84	PK	
03530010	ICEBURG 7OZ POLAR PACK 72/CS	PK	\$ 45.71	PK	
03570C	BRUSH FOR 1000ML FLASK	EA	\$ 15.21	PK	\$ 182.56
03661	BRUSH HAIR LG WOOD HANDLE	EA	\$ 18.31	PK	\$ 219.74
0370013B	BURET W/O STOP/TIP 50ML	EA	\$ 41.34	CS	\$ 248.07
04355102	ENZYTE-ENZYME CLEANER	EA	\$ 43.81	CS	\$ 175.26
04355138	RNASE DISPLACE CLNR 32OZ	EA	\$ 39.90	CS	\$ 478.81
04355305	ETHYL ALCOHOL 140 PROOF 4/CS	CS	\$ 92.27	CS	
0435537	CONTRAD NF NONFOAM DETERG 1GAL	EA	\$ 28.62	CS	\$ 114.49
0435812	CLEANERS CONTREX AW 9X4LBS.	EA	\$ 28.35	CS	\$ 255.11
04979260	LOCATOR 4 PLUS AND DOLLY W/OUT	EA	\$ 3,644.83	EA	
0510114	AEROCARRIER 4PL 2X10 2X15 2/PK	PK	\$ 210.21	PK	
05400012	18-PLACE COLUMN RTR F/5424	EA	\$ 688.27	EA	
0540299	EPPENDORF PCR TUBE COOLER PINK	EA	\$ 58.45	EA	
05408129PM	PMMCT N/S 1.5ML NAT 500/PKMCT	PK	\$ 22.96	CS	\$ 229.86
05408130	MCT N/S 1.5ML RD 500/PKMCT N	PK	\$ 11.24	CS	\$ 112.35
05408137PM	PMMCT N/S 1.5ML AST 500/PKMCT	PK	\$ 24.53	CS	\$ 245.47
05408191	FB SUREGRIP 200UL YL 960/PK	PK	\$ 21.22	CS	\$ 106.08
055412	MICROCENTRIF TUB RACK BL 5/PK	PK	\$ 30.39	CS	\$ 121.54
0554123	RACK MICRO TUBE FLUOR PNK 5/PK	PK	\$ 40.17	CS	\$ 160.68
0554137	TB RACK MCR 96WELL BLK 5RCK/PK	PK	\$ 57.58	CS	\$ 230.31
055414	MICROCENTRIF TUB RAK OR 5/PK	PK	\$ 30.90	CS	\$ 123.60
0554145	TB RACK MCR 96WELL BL 5RCK/PK	PK	\$ 58.25	CS	\$ 232.99
0554147	TB RACK MCR 96WELL ORG 5RCK/PK	PK	\$ 58.25	CS	\$ 232.99
0554180	96 PCR RK .2ML TB FLUR BLU 5PK	PK	\$ 57.72	CS	\$ 230.89
05685B	ACTIVATED CARBON 6-14 MESH 4LB	EA	\$ 157.18	CS	\$ 628.71
0571840	DRYING RACK	EA	\$ 249.53	EA	
05719620	FINNPIPETTE F1 GLP KIT 4	EA	\$ 742.51	EA	
05730153	FILM CASSETTE WITH SCREEN 8X10	EA	\$ 225.99	CS	\$ 1,129.95
05815	CLAMP HOSE/TUBING ASST 65/PK	PK	\$ 67.75	PK	
058151B	CLAMP TUBING .360-.406 100/PK	PK	\$ 39.16	PK	
05867	CLAMP PINCHCOCK 12/PK	PK	\$ 40.79	PK	
058696	LEAD RING FISHERBRAND 1.0 LB	EA	\$ 21.42	EA	
058697	LEAD RING FISHERBRAND 1.5 LB	EA	\$ 25.44	EA	
058698	LEAD RING FISHERBRAND 2.0 LB	EA	\$ 27.45	EA	
0641219	VIAL BORO AMB W/CAP 2ML 288/CS	CS	\$ 178.84	CS	
064142B	BTL MEDIA LO-TMP RING 50/CS	CS	\$ 41.29	CS	
064146	BTL SQ MEDA 250 CAP GL45 10/CS	CS	\$ 96.40	CS	
0642121	BTL MEDIA/LAB W/CP 250ML 48/CS	CS	\$ 210.45	CS	
064217	BTL MEDIA RUB/CAP 125ML 48/CS	CS	\$ 160.82	CS	
06451283	BTL GLS 500ML GRAD W/CAP 24/CS	CS	\$ 219.78	CS	
0666248	TIMER FISHER JUMBO WHITE	EA	\$ 25.29	EA	
0666422	TRACEABLE MANOMETR 0-100PSI	EA	\$ 188.47	EA	
06664259	TRACEABLE PH STANDARDCRM 4.005	EA	\$ 13.22	EA	
0666435	TRACEABLE FOOD THRMOMTR 0.2	EA	\$ 41.36	EA	
0666983	IODINE PREP 1'S 10/50 500/CS	CS	\$ 72.66	CS	
06712846	OPTI-CAP KIT W/2L BOTTLE	EA	\$ 169.69	EA	
07200611	FOAM CENTRIFUGE TUBE RACK 20CS	CS	\$ 38.78	CS	
07200618	CRYOGENIC RACK 2/CS	CS	\$ 61.48	CS	



University of VA  
Hot List

Part Number	Part Description	SU	SU Proposed Price	AU	AU Proposed Price
07200623	UV PLT 96WEL RNASEDNASE 25/PK	PK	\$ 228.09	CS	\$ 456.19
07200848	96 WELL PLT UV NT NS RNA 50/CS	CS	\$ 472.48	CS	
07250060	70022 CYL TC PYRX VST 10ML1PK	PK	\$ 9.09	CS	\$ 219.38
07250071	70024 CYL TD PYRX VST 500ML1PK	PK	\$ 42.14	CS	\$ 344.00
07250104	70640 FLSK VL250ML PYRX VST6PK	PK	\$ 220.39	CS	\$ 363.78
07301005	FB WIPERS PREMIUM 1 PLY SMALL	PK	\$ 1.29	CS	\$ 77.31
075783A	DRIERITE INDI 8 MESH 1LB	EA	\$ 9.55	CS	\$ 114.59
075783B	DRIERITE INDICAT 8 MESH 5LB	EA	\$ 43.22	CS	\$ 172.88
0784010	CORK SHEET 6MM 12/PK	PK	\$ 42.27	PK	
0791016	BATTERY 3V FOR 07 910-15	EA	\$ 13.93	EA	
0841418	TENBROEK TISSUE GRINDR 1ML 2CS	CS	\$ 139.20	CS	
085571D	CYLIND WHITE ENAMEL GRAD 100ML	EA	\$ 13.47	CS	\$ 161.67
08615B	DESICCATOR WITH PLATE 250MM	EA	\$ 254.41	EA	
08624424	DESICCATOR 250MM 1/CS	CS	\$ 511.89	CS	
08647700	BTL RTK4CLR WSH VARTY500ML 5PK	PK	\$ 31.67	PK	
0867124	DIALYSIS TUBING BIOCE.1-.5K24MM	EA	\$ 362.02	EA	
08741D	DISH CRYSTALLIZING 100MM 6/PK	PK	\$ 84.68	CS	\$ 254.03
08747B	DISH PETRI 100X10MM 12/PK	PK	\$ 69.98	CS	\$ 419.87
08757609	LARGE AKRO-BIN 6/CS BLUE	CS	\$ 78.60	CS	
08757690	22INX17X10IN DIVIDE BX 2/CS BL	CS	\$ 50.17	CS	
08774391	BD MTRGL MTRX HC PR FREE	EA	\$ 451.82	EA	
0877474	CULT INS PL FIB HMN 24-W 24/CS	CS	\$ 256.00	CS	
08812	DISH SLIDE STAIN W/TRAY	EA	\$ 51.36	CS	\$ 308.16
08885	NKLPLTD 4.5IN MED-PT FRCP	EA	\$ 13.39	CS	\$ 160.68
08890	FORCEPS BLUNT PT STR CHROME	EA	\$ 5.18	CS	\$ 51.78
08914A	KNIFE BLADE NO10 150/CS RX	CS	\$ 81.70	CS	
0891518	BLADE RIB BACK SS STERL 50/PK	PK	\$ 30.44	CS	\$ 91.32
08940	SCISSORS 4.5 STR SS DISSECT	EA	\$ 22.25	CS	\$ 187.72
09050260	ANALYTICAL GRADE CARTRIDGE KIT	EA	\$ 514.86	EA	
0930061	NUCLEPORE PC 25MM .2UM 100/PK	PK	\$ 88.30	PK	
0930062	NUCLEPORE PC 25MM .4UM 100/PK	PK	\$ 88.30	PK	
0930063	NUCLEPORE PC 25MM .8UM 100/PK	PK	\$ 88.30	PK	
09528183	CASTING CHAMBER	EA	\$ 110.78	EA	
09540115	ICE MACHINE INSTALL KIT	EA	\$ 125.86	EA	
0974049B	BTL TOP TUBE/FNL REPLC 4/PK	CS	\$ 30.71	CS	
098021B	FILTER PPR 46X57CM CRS 100/PK	PK	\$ 86.37	PK	
09804142H	TCLP FLTR 0.7U 47MM 100/PK	PK	\$ 25.38	PK	
09850LPM	GR 41 18.5CM 100/PK, PROMO	PK	\$ 47.93	PK	
0992316C	BOTTLE MEDIA SQ 1000ML 24/CS	CS	\$ 119.84	CS	
0992316D	BOTTLE MEDIA SQ 2000ML 12/CS	CS	\$ 131.79	CS	
09923376	STERILE OMNISWAB-100/PK	PK	\$ 164.48	PK	
09925141	GB003 200X250MM 100/PK	PK	\$ 39.05	PK	
09980791	FLPS 3UM 1.5E7/ML 2ML	EA	\$ 175.34	EA	
09981123	SERAMAG SPEEDBEADS CARBYL15ML	EA	\$ 299.94	EA	
10040F	NM FLASK ERLNEM 250ML 12/PK	PK	\$ 36.32	CS	\$ 145.30
10040H	FLASK ERLNEM 500ML 6/PK	PK	\$ 22.67	CS	\$ 136.01
10040K	FLASK ERLNEM 1000ML 6/PK	PK	\$ 36.85	CS	\$ 147.42
1004117E	FLASK ERLNMYER PC 500ML 4/PK	PK	\$ 56.67	CS	\$ 170.01
100425N	FLASK BAFFLED PC 2000ML 2/PK	PK	\$ 47.69	CS	\$ 95.37
10090B	WM FLASK ERLNEM 250ML 12/PK	PK	\$ 57.67	CS	\$ 230.68
10090C	FLASK ERLNEM 500ML 6/PK	PK	\$ 36.35	CS	\$ 218.09
10091C	FLASK ERLNEM WM 500ML 6/PK	PK	\$ 40.32	CS	\$ 241.95
10102	ERLENMEYER FLSK STARTR PK 1/CS	CS	\$ 48.95	CS	
101406A	FLASK BAFFLED 250ML 6/CS	CS	\$ 104.96	CS	
10194100B	FLASK DEWAR 2 LITER HDPE	EA	\$ 276.39	CS	\$ 357.71
10209D	FLASK VOLUMETRIC 100ML 6/PK	PK	\$ 236.91	CS	\$ 473.82
10209F	FLASK VOLUMETRIC 250ML 6/PK	PK	\$ 287.21	CS	\$ 574.41



**University of VA  
Hot List**

Part Number	Part Description	SU	SU Proposed Price	AU	AU Proposed Price
10210633	VOLFLSK 100ML PLASTC CLS B 6CS	CS	\$ 99.13	CS	
10210657	CYLINDER GRAD 2L PLASTIC 3CS	CS	\$ 153.12	CS	
10348A	FUNNEL POWDER PP 65MM 12/PK	PK	\$ 27.25	CS	\$ 81.75
10355	SNGL CYTO FUNNEL W/CARD 500/CS	CS	\$ 672.71	CS	
10360308	3 FISHER PCR WORKSTATION 115V	EA	\$ 3,506.71	EA	
10362B	FUNNEL BUCHNER PP/PA 55MM	EA	\$ 7.11	CS	\$ 56.88
1043710B	FUNNEL W/PTFE PLUG 125ML 2/PK	PK	\$ 132.36	CS	\$ 264.72
10575149	MULTI-STG REG 9200-50-500	EA	\$ 250.27	EA	
10876001	LAB ARMOR BEADS 0.75 L	EA	\$ 68.53	EA	
10876002	LAB ARMOR BEADS 2 L	EA	\$ 144.80	EA	
10987130	BUCHI BUMP TRAP STJ 24/40	EA	\$ 161.59	EA	
11201	BOUIN S FIXATIVE SOLUTION, 4 L	EA	\$ 80.18	EA	
11312A	GLASS BEADS SOLID 3MM 1LB/PK	PK	\$ 21.42	PK	
11350125	STEREO BINOC ZOOM MICROSCOPE	EA	\$ 494.84	EA	
11394328	CRYOGLOVE MIDARM WTRPRF XLRG	PR	\$ 130.87	CS	\$ 1,308.73
1167013	DIPPER 12ML	EA	\$ 124.32	EA	
1167666	LOCATOR 6 PLUS WHEELED CART	EA	\$ 268.76	EA	
1182315	JAR MULT-PRP W/CVR 1/2GAL 1/CS	CS	\$ 80.84	CS	
1184284	MICROTUBE 1.1ML BULK PP 960/PK	PK	\$ 12.53	CS	\$ 62.65
1188914	AUTOClave TAPE 19MMX13M	EA	\$ 1.68	CS	\$ 26.93
1192685	HD UTILITY CART BEIGE 45X25X39IN	EA	\$ 183.33	EA	
11954757	STAINLESS STEEL UTILITY CART	EA	\$ 441.05	EA	
12006903	CIRCULAR ROTOR MINICENTRIFUGE	EA	\$ 45.98	EA	
12007182APM	BENCHKOT REEL 46CMX50M, PROMO	EA	\$ 115.32	EA	
12200153	5ML STERILE VIAL, 20MM 50/CS	CS	\$ 123.62	CS	
12200154	5 ML AMBER STERILE VIAL 50/CS	CS	\$ 201.86	CS	
12460286	MICRO VANNAS SCS 3-1/4 ST	EA	\$ 446.56	EA	
12543C	COV GLASS NO 2 50X22MM 1OZ/PK	PK	\$ 4.01	CS	\$ 40.15
12543F	CVR GLASS NO 2 50X45MM 1OZ/PK	PK	\$ 5.56	CS	\$ 55.60
12544E	CVR GLAS NO1 1/2 50X24MM 1OZPK	PK	\$ 3.93	CS	\$ 39.35
12545F	CVR GLASS NO 1 50X24MM 1 OZ/PK	PK	\$ 3.95	CS	\$ 39.50
12550109	INKJETMICROSLIDEPLUS WHT 144PK	PK	\$ 42.08	CS	\$ 420.76
12550123	SLIDES SUPERF 3X1INX1MM 144/PK	PK	\$ 23.52	CS	\$ 235.19
12550143	SLIDE SUPERFR 25X75X1MM 144/PK	PK	\$ 20.82	CS	\$ 208.18
12550D	PLN MICROSLD 25X75X1 144/GR	GR	\$ 12.63	CS	\$ 126.28
12553453	COVER GLASS, NO. 1 1/2,2000/CS	CS	\$ 117.21	CS	
12553465	COVER GLASS, NO. 1,1000/CS	CS	\$ 209.32	CS	
12563340	COLOR NO OBJS NO LIGHT CUBES	EA	\$ 15,477.74	EA	
12563469	DAPI FLUORESCENT LIGHT CUBE	EA	\$ 1,810.82	EA	
12563550PM	EVOS FL AUTO AND OSI	EA	\$ 50,886.58	EA	
12563571	EVOS. LIGHT CUBE, TAGBFP	EA	\$ 2,325.47	EA	
12563586	PL FL 20X CC	EA	\$ 1,057.89	EA	
12565171	TAPE SEALNG WH VNYL ADHES 50CS	CS	\$ 45.93	CS	
12565171NPM	1.8MLCRYTOTBRND TDS/STD BY2GT1	PK	\$ 322.43	CS	\$ 1,058.69
12565224	DSH PETRI RIOASSY245X245 16/CS	CS	\$ 146.70	CS	
12565337	CVRGLS LABTKII 4WEL NO1.5 16PK	PK	\$ 203.29	CS	\$ 1,219.75
1256571	SEALING TAPE 96 WL PLT 200/PK	PK	\$ 187.12	CS	\$ 748.47
125662	PLATE 384WELL OPTBTM BLK 30/CS	CS	\$ 290.80	CS	
12567610	PIPET 25ML STR IND PLASTIC PK	CS	\$ 100.94	CS	
12590008	TUBE 2ML UNCODED BULK 480/CS	CS	\$ 233.79	CS	
130754B	LOOP INOC 1UL CLR 1000/PK	PK	\$ 153.45	CS	\$ 613.79
13200265	ORPTESTR 10 OAKTON	EA	\$ 199.75	EA	
13201410	THERM DURAC RS -20/110C	EA	\$ 2.17	CS	\$ 54.17
13201603	DURAC PLUS THERMOMETER	EA	\$ 14.83	EA	
13201927	DURAC. GROUND JOINT THERMOMETE	EA	\$ 36.34	EA	
13201929	DURAC. GROUND JOINT THERMOMETE	EA	\$ 34.86	EA	
13202587	THERMOMETER -90/25C VERIFIC	EA	\$ 23.73	CS	\$ 237.31



University of VA  
Hot List

Part Number	Part Description	SU	SU Proposed Price	AU	AU Proposed Price
13265736	PH ACC 3MKCL FILL SOLN DENVER	EA	\$ 17.12	EA	
13300201	THERMOMETER TYPE T	EA	\$ 153.14	EA	
1336120	PAN AUTOCLAVING 1.8 LITER	EA	\$ 15.90	CS	\$ 95.37
13361D	PAN SS 20-3/4X123/4X21/2	EA	\$ 95.72	CS	\$ 574.29
13380123	SHARPIE BLUE X FINE	EA	\$ 1.26	PK	\$ 15.09
1338250	PEN FINE-LINE WRITNG BLK 4/PK	PK	\$ 13.19	CS	\$ 39.57
13400519	NANODROP ONE SPEC W CUVETTE	EA	\$ 11,120.04	EA	
13641731	ELECTRODE ROSS SEMINCRO W/BNC	EA	\$ 430.02	EA	
13641807	ELECTRODE ROSS FLAT COMB BNC	EA	\$ 391.90	EA	
1367440D	PIPET 10ML PLAS DISP ST 500/CS	CS	\$ 228.72	CS	
13681800	PIPET BSN 12CHAN W/LID ST20/CS	CS	\$ 79.35	CS	
13683505	REPEATER STREAM CHARGING STA	EA	\$ 919.45	EA	
13683518	LID SPRING LIFTER 5810/5810R	EA	\$ 73.18	EA	
13683522	LID FOR 12X2ML MINI SPIN ROTOR	EA	\$ 98.59	EA	
13684250	RESEARCH PLUS 3-PACK(1)	EA	\$ 733.94	EA	
13684254	EPPENDORF XPLORER 5-100UL	EA	\$ 604.27	EA	
13688280	QUIKSIP FLUID ASPIRATOR	EA	\$ 371.65	EA	
1368873	UV TRANS DSPSBL CUVTTES 500PK	PK	\$ 296.04	PK	
1371148	6 B/BPET TR PPT STR 5ML 500PK	PK	\$ 44.58	CS	\$ 356.63
138048	SCISSORS MAYOS STRAIGHT 6-3/4	EA	\$ 42.27	CS	\$ 253.63
1381459	ALUM TEST TUBE BASKET 13X9X7IN	EA	\$ 43.77	EA	
13882302	PCR 8-STRIPS ATT CAP 120PK	PK	\$ 153.43	PK	
13900748	ICE PAN MIDI 4L BLUE	EA	\$ 92.53	EA	
13901106	CRYOBOX, HINGED WHITE 50/PK	PK	\$ 258.44	PK	
13901218	ICE PAN 4L ROUND, PINK	EA	\$ 78.18	EA	
13939287	PURPLE PENS 6/PK	PK	\$ 40.65	PK	
13998149	STAND W/O CASTORS, BENCH 160LO	EA	\$ 563.93	EA	
13AB150P	TI ACCUMET AB150 PH KIT	EA	\$ 584.48	EA	
14127500PMO	ABSORBENT BENCH-LINER 50/CS	CS	\$ 51.03	CS	
14130U	RUBBER STOPPER NO13 APPX 4/PK	PK	\$ 45.09	CS	\$ 225.47
14168192F	TUBING VINCON PVC 100FT/PK	PK	\$ 58.64	PK	
141697J	TUBING VINYL 1/2X1/16 50FT/PK	PK	\$ 17.02	PK	
1417003	PHARMED BPT PUMP TUBING	EA	\$ 99.76	EA	
1417015	PHARMED BPT PUMP TUBING	EA	\$ 79.67	EA	
141741E	TUBING KIT 5/16X1/16 50FT	EA	\$ 56.04	EA	
14175C	RUB TUB BLK 1/4ID APPX 12FT RL	EA	\$ 15.15	CS	\$ 60.61
14176273	TUBING FEP 1/2 X 9/16 25FT/PK	PK	\$ 147.80	CS	\$ 295.59
14190505	TBG STD 0.035 12PKTBG STD 0.0	PK	\$ 30.42	PK	
14190508	TBG STD 0.051 12PKTBG STD 0.0	PK	\$ 30.42	PK	
1420628	V-DRY BENCH PRT 20X150 2/CS	CS	\$ 113.59	CS	
1420637	SPR VERSI-DRY PROT20X250 250CS	CS	\$ 130.98	CS	
1420662	FSHRBRND UNDERPAD 20X24 50/PK	PK	\$ 30.55	CS	\$ 152.75
14222432	RESRVR 25ML IND WRP STER 100CS	CS	\$ 99.04	CS	
14222690	TIP 1000UL BLUE BULK 1000PK	PK	\$ 11.15	CS	\$ 55.77
14222721	TIP 200UL BEV YELL BULK 1000PK	PK	\$ 10.27	CS	\$ 205.48
14223504	TUBE 8 STRIP CLEAR 125/PK	PK	\$ 74.92	CS	\$ 749.19
14258201	BLENDER BAG F80/STD 250PK	PK	\$ 28.32	CS	\$ 113.29
14275C	SHEARS TRIMMERS 10 INCH	EA	\$ 86.03	CS	\$ 344.10
14359870	CASTERS 5/PK	PK	\$ 36.65	PK	
14377012	CUVETTES PS DSP 3.0ML 500/PK	PK	\$ 74.60	PK	
143862	EXTRACT DISKS C-18 47MM 20/PK	PK	\$ 291.90	CS	\$ 875.71
14386319	FINNPIPETTE F2 20-200UL	EA	\$ 256.94	EA	
14386320	FINNPIPETTE F2 100-1000UL	EA	\$ 256.94	EA	
14386321	FINNPIPETTE F2 0.5-5ML	EA	\$ 283.72	EA	
14386349TI	FINN F1 8CH 1-10UL TRADE-IN	EA	\$ 516.54	EA	
14387038	HYDROPHBIC FLTRS 0.45 25/CS	CS	\$ 103.06	CS	
14387039	NOSEPIECE HLDR SILC GRPPR FLTR	EA	\$ 65.92	EA	



University of VA  
Hot List

Part Number	Part Description	SU	SU Proposed Price	AU	AU Proposed Price
14387200	FINNTP FLEX 200 NS CLR 960/CS	CS	\$ 68.84	CS	
14387950	E1-CLIPTIP SCP 0.5-12.5UL 1EA	EA	\$ 620.32	EA	
14387951	E1-CLIPTIP SCP 2-125UL 1EA	EA	\$ 620.32	EA	
14387952	E1-CLIPTIP SCP 10-300UL 1EA	EA	\$ 620.32	EA	
14387957	E1-CLIPTIP 8-CH 15-1250 UL	EA	\$ 1,015.90	EA	
14387959	E1-CLIPTIP 12-CH 2-125UL 1EA	EA	\$ 1,185.91	EA	
14387966	E1-CLIPTIP EQ 8-H 2-125UL 1EA	EA	\$ 1,585.64	EA	
14387971	E1-CLIPTIP 384 EQ8CH 2-125 1EA	EA	\$ 1,585.64	EA	
1441518	DISINFECT SPRAY QUAT 1GAL	EA	\$ 47.91	CS	\$ 191.65
14512109	TUBE RACK ADJ ANGLE 73-16MM	EA	\$ 262.75	EA	
1451263	CRYO-SAFE PS COLD BOX	EA	\$ 50.43	EA	
14513314	SNGLSCL GRDTCYLNDR 2000ML 1EA	EA	\$ 18.04	CS	\$ 72.17
14513321	CLRTPX GRDTCYLNDR 1000ML 1EA	EA	\$ 12.40	CS	\$ 74.42
1451365	STIR BAR FLEA MICRO 10X3MM	EA	\$ 2.45	CS	\$ 122.62
1451375	SPINPLUS STIR BAR 3/8IN	EA	\$ 6.60	EA	
1451394	STIR BAR DISP 25X8MM 100/CS	CS	\$ 81.59	CS	
14558343	VIVACON 500 10K MWCO 25PK	PK	\$ 89.75	PK	
14610121	PTFE TAPE 1INX600IN 12/PK	PK	\$ 115.82	CS	\$ 1,389.88
146485	TRCBLE CLOCK JUMBO	EA	\$ 44.40	EA	
14726309	RODENTDIET GBCONTFORDOX DIETSS	EA	\$ 232.34	EA	
14727450	DOXYCYCLINE 10KG/BOX STERILE	EA	\$ 234.67	EA	
14809125	HALF-RACK UNWIRE GREEN 30MM	EA	\$ 11.03	CS	\$ 88.26
14809135	RACK UNWIRE PP BLUE 16MM	EA	\$ 10.22	CS	\$ 81.75
14809160	RACK MICROTUBE WHIT 1.5ML	EA	\$ 9.26	CS	\$ 74.05
14809166	RACK MICROTUBE FLOATING 4/PK	PK	\$ 41.67	CS	\$ 111.23
1480926	RACK UNWIRE TEST TUBE WH 20MM	EA	\$ 14.29	CS	\$ 114.33
14809A	SUPPORT 72 TUBES 10-13MM	EA	\$ 20.93	CS	\$ 83.71
1481054A	RACK PEG PP 10-13MM WH 2/PK	PK	\$ 14.96	CS	\$ 59.83
14815606	NEEDLE METAL HUB 18G/2IN/3 6PK	PK	\$ 28.53	PK	
1481729	SYRNG 5ML NORM-JECT LL 100/PK	PK	\$ 23.33	CS	\$ 466.55
1482115A	NEEDLE DISP HYP 18GX11/2 100PK	PK	\$ 5.45	CS	\$ 54.50
1482369	SYR/NDL 5CC 21G 1IN 100PK	PK	\$ 26.86	CS	\$ 107.42
1482938	SYRINGE ONLY 3CC 100/PK RX	PK	\$ 20.23	CS	\$ 161.86
14830108	8 GA NON-INFECTIOUS CONTAINER	EA	\$ 18.58	CS	\$ 185.81
14830132	CNTNR SHRPS RD 8GAL W/CLR LID	EA	\$ 13.75	CS	\$ 137.55
1484015	BLADE SS NO10 100/PK	PK	\$ 12.51	CS	\$ 125.08
1484016	BLADE SS NO11 100/PK	PK	\$ 18.80	CS	\$ 188.00
1484120	IV CATH 22GX1IN 50PK	PK	\$ 89.65	CS	\$ 358.59
1484136	60CC SYR LL 25/PK	PK	\$ 38.26	CS	\$ 229.56
1490630	10 UL LOOP SOFT PLASTC 1000/CS	CS	\$ 122.17	CS	
1493010B	TUBE W/CAP 16X100MM 72/PK	PK	\$ 144.01	CS	\$ 576.06
14955135	FB 2ML ASPIRATING PIPET 200/PK	PK	\$ 37.81	PK	
14955C	TEST TUBE 13X100MM 72/PK	PK	\$ 35.28	CS	\$ 352.78
149569G	CAP FOR 17X100 CULTURE TUBE	CS	\$ 108.20	CS	
1495912B	5MLTBE PP\12X75\ST\NOCAP1000CS	CS	\$ 165.87	CS	
149601J	APLCTR PLSTC 6X1/10IN ST 100PK	PK	\$ 7.06	CS	\$ 70.59
15060002	CRYO-TEMP-FB	EA	\$ 163.96	EA	
15060038	USB DOCKING STATION	EA	\$ 78.66	EA	
15078213	ANTI-STAT STAT-AWAY HNDLE BRUS	EA	\$ 16.48	EA	
153156B	CONNECTOR REDUCING 6-9MM 12/PK	PK	\$ 36.57	CS	\$ 219.45
1532010A	CONNECTOR Y PP 1/8IN 12/PK	PK	\$ 36.98	CS	\$ 140.29
1532010C	CONNECTOR Y PP 1/4IN 12/PK	PK	\$ 35.82	CS	\$ 135.98
15340173	GENERATOR 5MM	EA	\$ 508.40	EA	
1545515A	CLIP FOR 13-25MM TUBE	EA	\$ 44.15	EA	
1545515D	CLIP FOR 125ML FLASK	EA	\$ 35.39	EA	
1545515G	CLAMP FOR 1000ML FLASK	EA	\$ 97.77	EA	
1590110F	TAPE ORANGE 25MMX13M 3/PK	PK	\$ 10.95	CS	\$ 43.80



**University of VA  
Hot List**

Part Number	Part Description	SU	SU Proposed Price	AU	AU Proposed Price
1590115A	TAPE WHITE 13MMX55M/RL 6/PK	PK	\$ 61.04	PK	
1590120F	TAPE ORANGE 19MMX55M 4/PK	PK	\$ 53.71	PK	
159015N	TAPE ROSE 19MMX13M 4/PK	PK	\$ 7.98	CS	\$ 31.91
159015Q	TAPE VIOLET 19MMX13M 4/PK	PK	\$ 25.64	CS	\$ 102.55
15901C	TAPE GREEN 13MMX13M 6/PK	PK	\$ 29.91	CS	\$ 119.64
15901E	TAPE RED 13MMX13M 6/PK	PK	\$ 29.60	CS	\$ 118.42
15901G	TAPE BLUE 13MMX13M 6/PK	PK	\$ 29.91	CS	\$ 119.64
16000115	TERGAZYME CLNR 4 LB BOX	EA	\$ 44.22	CS	\$ 397.95
16000131	DETOJET CLNR CS 4X1 GALLONS	EA	\$ 77.48	CS	\$ 309.91
16454510MG	7-AMINO-4-METHYLCOUMARIN	EA	\$ 56.77	EA	
17000635	PELTOR OVER HD ERMF EX HI NSE	EA	\$ 28.33	CS	\$ 283.31
17100811A	FB LBCT KC 3PKT SMS WHT L 30CS	PK	\$ 14.40	CS	\$ 43.20
17100857A	FB LBCT KC 3PKT SMSCRAN S 30CS	PK	\$ 14.11	CS	\$ 42.34
17100868A	FBLBCTKC 3PKT SMS BLUBRY XL30CS	PK	\$ 14.40	CS	\$ 43.20
17100874A	FB LBCT KC 3PKT SMS BLU M 30CS	PK	\$ 14.40	CS	\$ 43.20
17467144	TWEEZER - STRAIGHT VERY FINE	EA	\$ 76.92	EA	
17467496	SCISSOR - MICRO - MINIATURE	EA	\$ 31.13	EA	
176201	RESP HALF MASK SILICONE SMALL	EA	\$ 36.47	CS	\$ 437.66
1762214	CART ORGNC VPR P100 HEPA 2/PK	PK	\$ 27.31	CS	\$ 327.78
17986711	SPEC ADAPTEC DBLU/CLR LENS REG	EA	\$ 6.43	PK	\$ 64.28
17987140E	WIPE HOLDER WHITE	EA	\$ 41.25	EA	
1798797E	AMMONIA INHALANTS 10/PK	PK	\$ 7.83	CS	\$ 78.28
18567	GOWN PE BLUE DISPOS REG 20/PK	PK	\$ 15.98	CS	\$ 79.89
18568	GOWN PE BLUE DISPOS LG 15/PK	PK	\$ 13.15	CS	\$ 65.74
18999266B	GLV TOUCH N TUFF M 100PK	PK	\$ 7.03	CS	\$ 70.27
18999266C	GLV TOUCH N TOUGH L 100/PK	PK	\$ 7.03	CS	\$ 70.27
189992748B	GLOVE NITRILE PF TNT M 100/PK	PK	\$ 10.05	CS	\$ 100.53
189992748C	GLOVE NITRILE PF TNT L 100/PK	PK	\$ 10.05	CS	\$ 100.53
18999380	TRANSPRE PLAS TAPE.5X10YD 24PK	PK	\$ 26.43	CS	\$ 264.30
189994409C	GLV NITRL PF MED EXAM M 100/PK	PK	\$ 17.10	CS	\$ 171.01
18999766	SGN BIOHAZ IN REFIG 7X7 RP	EA	\$ 7.81	EA	
19003263F	CART AG/FORM P100 HEPA 1/PK	PK	\$ 30.36	CS	\$ 364.35
19005425	G10 BLU NTRL GLV 2ML XS 1000CS	PK	\$ 5.16	CS	\$ 51.57
19005426	G10 BLU NTRL GLV 2ML S 100/PK	PK	\$ 5.58	CS	\$ 55.79
19005428	G10 BLU NTRL GLV 2ML L 100/PK	PK	\$ 5.51	CS	\$ 55.05
19010082	TOUCH N TUFF GRIP SIZE M 100PK	PK	\$ 9.83	CS	\$ 98.33
19014388C	GLV THERMAFIT LTX PLM LG DZ	DZ	\$ 41.33	CS	\$ 495.97
19034162	SPITFIRE BL FRM CL XTF LS 1PR	EA	\$ 4.66	PK	\$ 46.62
19035336F	CLRM VNYL TPE 1.5INX36Y LT GRN	EA	\$ 22.56	EA	
19036265	SIGN'CTNPERSNPOTEQUIP'PL7X10	EA	\$ 9.07	EA	
19041171E	NITRILE 3M PF TEX XL 200PK	PK	\$ 10.06	CS	\$ 100.56
19041172C	NITRILE EXAM W ALOE MD 100PK	PK	\$ 9.56	CS	\$ 95.58
19043057	LAB COAT SMALL WHITE 25/CS	CS	\$ 145.10	CS	
19043059	LAB COAT WHITE LARGE 25/CS	CS	\$ 145.10	CS	
19043060	LAB COAT WHITE X-LARGE 25/CS	CS	\$ 145.10	CS	
19048723A	GLV MDCLGRD PWDFR NTL S 100/PK	PK	\$ 10.82	CS	\$ 108.19
19048723AA	GLV MDCL PWRFR NITRL XS 100/PK	PK	\$ 10.82	CS	\$ 108.19
19050060B	GLV CNFRM LTX EXM PF 5ML100/PK	PK	\$ 8.39	CS	\$ 83.87
19050550C	GLV NTRL EXM FB ALOE LG 100/PK	PK	\$ 12.81	CS	\$ 128.12
19050593	STERLING XTRA EXAM L 100PK	PK	\$ 12.42	CS	\$ 124.16
19054836	HI VIS SGN (V-STL)-MSDS INFO	EA	\$ 22.59	EA	
19067524	EARPLUG EXCEL W/CORD 200PR/PK	PK	\$ 26.94	CS	\$ 269.36
19073208	FALCON BLACK FRAME CL UD	EA	\$ 3.36	PK	\$ 33.63
19075388J	BAG 4 MIL CLR PE 10X12 100/PK	PK	\$ 20.03	CS	\$ 200.28
19085159	HAND SANITIZER PUREL 8OZ PUMP	EA	\$ 3.74	CS	\$ 44.92
19102824	BMP.21-LAB LABEL PRINTER	EA	\$ 93.81	EA	
19103210	BINDER 2023 1/EA	EA	\$ 17.38	EA	



University of VA  
Hot List

Part Number	Part Description	SU	SU Proposed Price	AU	AU Proposed Price
191203010C	GLV PF CHL-PREN EXAM MD 100PK	PK	\$ 11.23	CS	\$ 112.26
191203050A	GLV KLGRD PF BL NIT XS 100PK	PK	\$ 9.70	CS	\$ 96.96
19120472	APPLICATOR COT 6X1/12 1000/PK	PK	\$ 10.66	CS	\$ 106.60
19121834C	GLV EXM AMB VYL PF FB L 100PK	PK	\$ 3.13	CS	\$ 31.30
191301931	DISPOSABLE GOWN UNIV 100/CS	CS	\$ 122.72	CS	
191302263	HIVIS VEST 8210 CLS 2 4XL/5XL	EA	\$ 4.51	CS	\$ 27.05
19139849	CAB BENCH FLAM W SELF CLOSE	EA	\$ 460.47	EA	
19150202	LAVENDER NITRL GLV 2M MD 250PK	PK	\$ 15.28	CS	\$ 152.77
19150280	HT SERIES HEAVY ROLL 15X50 1CS	CS	\$ 37.15	CS	
19156230	DUST MASK WHITE 500/CS	CS	\$ 55.97	CS	
19165500A	FULLTXT NIT NEUTHERA XS 100/PK	PK	\$ 13.71	CS	\$ 137.07
191661070	LAB COAT RB RG LG EA	EA	\$ 125.05	EA	
191661071	LAB COAT RB RG XL EA	EA	\$ 125.05	EA	
19166711	EXAMGLV NITRL TRU-BLU XL 90/PK	PK	\$ 11.50	CS	\$ 114.99
19167032B	ULTSNSE PF NITRL SZ S 100/PK	PK	\$ 9.07	CS	\$ 90.67
1916709	GLVS NITRILE EXAM PF 100/PK MD	PK	\$ 6.94	CS	\$ 69.40
19167302	GLV NITRL PF ULTRFRM SM 300/PK	PK	\$ 17.50	CS	\$ 174.98
19296583	FR CNCLD SNP FRT LAB CT L	EA	\$ 44.88	EA	
19821600	NOMX WOMENS FR LBCT S BLU 1EA	EA	\$ 87.97	EA	
19898074	MICROPORE TAPE 1 INCH 12/PK	PK	\$ 13.48	PK	
19898644	SURGICAL TAPE PAPR 1X10Y 12PK	PK	\$ 8.75	PK	
19898851	OPTIVISOR DA-7 MAGNIFIER	EA	\$ 76.94	EA	
19899015	DIAL LIQ SOAP W/PUMP 12/CS	CS	\$ 63.87	CS	
19999401	MASK N95 FLAT 20/PK	PK	\$ 15.53	PK	
20548122	SAVANT 60 12X32MM VAC CONC RTR	EA	\$ 649.68	EA	
2115215	DIALYS TBNG 21.0MM DIA 30M/RL	EA	\$ 138.49	EA	
21170G	MICROCAPS 20 LAMBDA 100/PK	EA	\$ 10.47	EA	
21170H	MICROCAPS 25 LAMBDA 100/PK	PK	\$ 10.45	PK	
21170K	MICROCAPS 40 LAMBDA 100/PK	EA	\$ 10.45	EA	
211713	TC HOUSING XP (NOSEPIECE)	EA	\$ 16.86	EA	
212772B	TIP .1-10UL NAT 960/PKTIP .1-	PK	\$ 31.10	CS	\$ 155.51
2140222	RACK CRYOGENIC 81 WELL NATURAL	EA	\$ 10.55	CS	\$ 211.01
2140228	RACK FLIPR 4WAY REV FL PNK	EA	\$ 18.48	CS	\$ 369.55
21402482	ART 10RE LR ADV ST CLR 960/PK	PK	\$ 90.25	CS	\$ 451.23
21402902	HLT 1.5ML TB GRD NSTR CL 500PK	PK	\$ 12.77	CS	\$ 127.65
21402905	HLT 2.0ML TB GRD STR CLR 500PK	PK	\$ 16.19	CS	\$ 161.89
22000109	TNDRFT INCISN DEV NWBRN 50/PK	PK	\$ 146.56	PK	
22000112	TNDRFT INCISN DEV TODLR 50/PK	PK	\$ 162.53	PK	
22026345	FISHERBRAND LAB WIPES 50/PK	PK	\$ 3.02	CS	\$ 54.42
22026700	FF MARKER BLK CHM RESIST 12/PK	PK	\$ 24.37	PK	
22028853	SYRINGE STR PLS LSP 1CC 100/PK	PK	\$ 34.49	PK	
2202935	UNISTIK 3 HEEL/FNGR 18G 100/PK	PK	\$ 22.27	PK	
22029501	CLGISWB 5.5X.25 T4 AS ST 50PK	PK	\$ 22.55	CS	\$ 225.48
22032600	PURE ETHANOL 190 PROOF	EA	\$ 140.29	EA	
22034980	SLIDE SPRFRST 1IN 25X75 144PK	PK	\$ 24.05	CS	\$ 240.50
22037077	SLIDE CLRFRST AQUA 144/PK	PK	\$ 36.96	CS	\$ 369.55
22037081	SLIDE CLRFRST LILAC 144/PK	PK	\$ 36.96	CS	\$ 369.55
22037246	CLIP CRNR ADHESION SLD 144/PK	PK	\$ 43.42	CS	\$ 434.25
22038461	CASS BIOP.WHITE 1 PC 1M/CS	CS	\$ 209.46	CS	
22038494	12 SLIDE STAINING RACK 6/CS	CS	\$ 62.10	CS	
22040115	MINICOLLCT COAG 3.2% 1ML 100PK	PK	\$ 100.14	CS	\$ 1,001.39
22044563	BG BHZD PE RED 19X23 200/CS	CS	\$ 80.96	CS	
22050125	PARAFFIN/TYPE 3 10/CS	CS	\$ 109.59	CS	
22050272	THREE STEP STAIN SET 500ML 1CS	CS	\$ 362.90	CS	
22122911	HEMA 3 STAIN FIXATV 500ML 3/PK	PK	\$ 194.39	CS	\$ 1,943.88
22126345	FB CASSETTE STORAGE CABINET	EA	\$ 99.76	EA	
22156777	MOUSE IGM ELISA 1X96WELL	EA	\$ 279.64	EA	



University of VA  
Hot List

Part Number	Part Description	SU	SU Proposed Price	AU	AU Proposed Price
22164012	FITTING ASSORTMENT 72/PK	PK	\$ 108.41	PK	
22170201	COMB LOOP 1UL/10UL ST 250/PK	PK	\$ 35.15	CS	\$ 702.97
22210007	HI PR MCRTM BLADE PRMM 120/PK	PK	\$ 148.58	PK	
22214338	FSH CLR FRT SLD 3X1IN GR144PK	PK	\$ 43.89	CS	\$ 438.87
22222018	SUPA MEGA CASSETTE BLUE 100/PK	PK	\$ 141.75	PK	
22222042	MACRO KNIFE 8INCH 10/PK	PK	\$ 129.45	PK	
22260448	CLAMP MAXI PC 6/PK	PK	\$ 23.00	CS	\$ 137.98
22281500	AQUAPUR ST 1 GALLON 4/CS	CS	\$ 149.78	CS	
22286439	ELECTRODE HOLDER	EA	\$ 100.78	EA	
22305655	PLASTIC WRAP 11.5INX100FT 2RL	PK	\$ 16.23	PK	
22315790	FB PLTC 75ML HEP HEMCRT 100/PK	PK	\$ 14.52	CS	\$ 145.17
22331470	PTFE SPINBAR(R) ASRTMNT 16PK	PK	\$ 67.91	PK	
22666470	CUP MEDICINE POLYP 10Z 5000/CS	CS	\$ 135.23	CS	
23021750	LEICA PARAPLST PARAFN 8X1KG/CS	CS	\$ 135.65	CS	
23021752	LEICA PPLST XTRA PRFN 8X1KG/CS	CS	\$ 156.05	CS	
23245658	PROTOCOL EOSIN Y 1% ALC 1L	EA	\$ 79.19	CS	\$ 802.18
23245685	PROTOCOL 10% BUFF FORMALN 5GAL	EA	\$ 99.66	EA	
23291472	CRYSTAL VIOLET REPLAC 8OZ 4/CS	CS	\$ 62.79	CS	
23291476	GRAM SAFRANIN 4X250ML/CS	CS	\$ 51.95	CS	
23400105	FB SWAB CTN 3 NS WD CLNRM M/PK	PK	\$ 4.98	CS	\$ 99.67
23427098	10% BUFFERED FORMALIN 2.5GAL	EA	\$ 89.32	EA	
23666139	AUTOHDL CHOL (LIQ) 80ML	EA	\$ 168.09	EA	
23666140	AUTOHDL/LDL CAL 1 X 2ML	EA	\$ 36.60	EA	
23666412	TRIG GPO (LIQ) 500ML	EA	\$ 284.11	EA	
23666453	LIPID CTRL SET LI LII 3ML6PKL	PK	\$ 106.22	PK	
23749975	EOSIN Y ALCH SATURATED 32OZ	EA	\$ 193.21	EA	
23751610	DE-IONIZED WATER LABCRAFT 1GAL	EA	\$ 8.59	CS	\$ 34.35
25467025	ETHANOL, DENATURED, 70%, 10 L	EA	\$ 85.84	EA	
410750	PROBENECID 50 MG	EA	\$ 39.94	EA	
45000226	TEMED 25 MLTEMED 25 ML	EA	\$ 37.41	EA	
45000855	HYBOND-NX 20CMX3M ROLL	EA	\$ 288.31	EA	
45001512	HYPERFILM MP 18X24CM 50SHTS	EA	\$ 222.23	EA	
45004100	PVDF LF 0.2UM 80X90MM 25/PK	PK	\$ 142.84	PK	
45237	TUBE PC THICKWALL 1ML PK/100	PK	\$ 123.43	PK	
586032	PICRIC ACID, SAT AQ, 1 L	EA	\$ 33.00	EA	
665	FORCEPS TISSUE THUMB 10IN	EA	\$ 19.92	EA	
6776214	SLIDE COLORFROSTPLUS WH 144/CS	CS	\$ 51.05	CS	
707463	BENZONASE NUCLEASE, PURITY	EA	\$ 116.71	EA	
75003674	10 X 50 ML ADAPTER	EA	\$ 526.41	EA	
75003680	5/7ML BC ADPT (4/SET)	EA	\$ 293.33	EA	
75003683	50ML CONICAL ADPT (4/SET)	EA	\$ 300.11	EA	
75003719	21X10 ML 8X15 ML ADAPTERS 4/PK	PK	\$ 496.13	PK	
75003733	48 X 2 ML ADAPTERS48 X 2ML 4PK	PK	\$ 484.06	PK	
75003788	250/200/175 ADAPT (4/SET)	EA	\$ 298.51	EA	
75003794	15ML BC ADPT (4/SET)	EA	\$ 284.25	EA	
75007304	ADAPTER TX-1000, POLYPROPYLEN	EA	\$ 275.45	EA	
75007309	TX-1000 BIOCONTAINMENT LIDS	EA	\$ 382.69	EA	
86014	TISSUE SECTN ADHESIVE 500ML	EA	\$ 37.57	EA	
89115459	ANTI-PECAM1 ANTIBODY 100UL	EA	\$ 306.15	EA	
9990710	KIT WRIGHT-GIEMSA 500ML	EA	\$ 135.36	EA	
9990920	PFL GLYO-FIXX, 20/10ML 180/CS	CS	\$ 83.18	CS	
A4644	2-PROPANOL OPTIMA GRADE 4L	EA	\$ 37.63	CS	\$ 150.51
A483212	NITRIC ACID NF 2-1/2L	EA	\$ 57.67	EA	
A9464	ACETONE ELECTRONIC GRADE 4L	EA	\$ 58.28	CS	\$ 233.11
AC104810050	O-ANISIDINE 99+% 5ML	EA	\$ 19.69	EA	
AC104830050	P-ANISIDINE 99% 5G	EA	\$ 13.23	EA	
AC111282500	CYCLOHEXYLAMINE, 99% 250ML	EA	\$ 14.44	EA	



**University of VA  
Hot List**

Part Number	Part Description	SU	SU Proposed Price	AU	AU Proposed Price
AC111980050	2-DEOXY-D-GLUCOSE, 99% 5GR	EA	\$ 150.99	EA	
AC116931000	2,4-DINITROANILINE, 99% 100GR	EA	\$ 19.73	EA	
AC117595000	DODECANE 99% 500 ML	EA	\$ 102.59	EA	
AC119661000	O-FLUOROTOLUENE, 99+% 100GR	EA	\$ 24.55	EA	
AC120000250	GLUTATHIONE, REDUCED , 9 25GR	EA	\$ 88.32	EA	
AC120070250	GLYCINE, 98%, EXTRA PURE 25KG	EA	\$ 630.90	EA	
AC120590050	HEXAMETHYLENEAMINE 99% 5ML	EA	\$ 9.40	EA	
AC120931000	2'-HYDROXYACETOPHENONE, 100GR	EA	\$ 17.52	EA	
AC122265000	INOSITOL, 99+% 500GR	EA	\$ 157.79	EA	
AC122371000	IODOMETHANE, 99% STABIL 100GR	EA	\$ 37.85	EA	
AC129390010	OCTANOIC ACID, 99% 1LT	EA	\$ 24.09	EA	
AC130160010	PHENAZINE METHOSULFATE, 1GR	EA	\$ 30.57	EA	
AC138910010	THIOUREA, 99% 1KGTHIOUREA, 99	EA	\$ 49.32	EA	
AC147932500	FORMIC ACID 99% 250ML	EA	\$ 34.81	EA	
AC150620050	HISTAMINE DIHYDROCHLORID 5GR	EA	\$ 34.61	EA	
AC153850050	3-AMINOPHTHALHYDRAZIDE 5GR	EA	\$ 37.53	EA	
AC157870010	M-TOLUIDINE 97% 1LT	EA	\$ 77.19	EA	
AC158992500	THIAZOLYL BLUE TETROZOLI 250MG	EA	\$ 20.37	EA	
AC167310050	2-ADAMANTANOL, 98% 5GR	EA	\$ 39.62	EA	
AC170800250	4-NITROPHENYL CHLOROFORMA 25GR	EA	\$ 73.31	EA	
AC173760250	(P-METHOXYPHENYL)-ACETON 25GR	EA	\$ 26.49	EA	
AC176660010	HEXANES, P.A. 1LT	EA	\$ 22.00	EA	
AC201260500	RUBIDIUM CHLORIDE, 99.8+ 50GR	EA	\$ 149.72	EA	
AC203570250	TRIMETHYLSILYLACETYLENE, 25GR	EA	\$ 132.11	EA	
AC220321000	CHLOROACETIC ACID, P.A. 100GR	EA	\$ 10.70	EA	
AC228940250	CREATININE, 99+% 25GR	EA	\$ 27.99	EA	
AC255795000	3-CHLOROPEROXYBENZOIC AC 500GR	EA	\$ 214.00	EA	
AC301601000	ETHYLENEDIAMINETETRAACETI 100G	EA	\$ 80.45	EA	
AC327255000	GLYCEROL, DNASE, RNASE A 500ML	EA	\$ 42.59	EA	
AC327371000	TRITON X-100, DNASE, RNA 100ML	EA	\$ 23.15	EA	
AC393210010	AMMONIUM BICARBONATE, FO 1KG	EA	\$ 42.65	EA	
AC403985000	CARBON, DECOLORIZING DAR 500GR	EA	\$ 25.58	EA	
AC421960100	TRIMETHYLOXONIUM TETRAFL 10GR	EA	\$ 45.02	EA	
AC422870050	COPPER(II) SULFATE ANHYDRO 5G	EA	\$ 22.89	EA	
AC424130050	POTASSIUM FERROCYANIDE TRIH 5G	EA	\$ 12.80	EA	
AC426380100	DL-1,4-DITHIOTHREITOL, 1 10ML	EA	\$ 17.88	EA	
AC428120250	(+/-)-ALPHA-TOCOPHEROL, 25GR	EA	\$ 21.63	EA	
AC430721000	THIOPHENOL, ACROSEAL 100ML	EA	\$ 25.34	EA	
AC448491000	SODIUM BOROHYDRIDE, 99%, 100GR	EA	\$ 58.11	EA	
AC611710030	FULLER'S EARTH 3KG	EA	\$ 39.34	EA	
APT1000	APOPTAG ISOL TYPE I/II DETECTI	EA	\$ 490.20	EA	
AT81533	MOIST TRAP SODIUM SULFATE	EA	\$ 177.18	EA	
B215334	DUBOS MEDIUM TUBE 10X20M/PK	PK	\$ 124.00	PK	
B31039	BLANK STERILE DISCS 6VL/PK	PK	\$ 43.63	PK	
BBV500	STRL PC BFFLD VNT 500 ML CS12	CS	\$ 121.33	CS	
BMA50041	SEAKEM HGT AGAROSE 25G LOW EEO	EA	\$ 98.20	EA	
BMA50180	METAPHOR AGAROSE 125G	EA	\$ 459.65	EA	
BP11054	METHANOL SEQ 4L	EA	\$ 39.59	CS	\$ 158.36
BTCYT5MF	CYTATION 5 MULTI MODE	EA	\$ 52,729.05	EA	
BW17516F12	PBS(1X) W/O CA MG 500ML 12PK	PK	\$ 174.17	PK	
BW17737E	HEPES 1M IN SALINE 100ML	EA	\$ 59.06	EA	
C79500	CAL CHLORIDE DIHYD CR ACS 500G	EA	\$ 46.99	CS	\$ 281.93
CB354248	BD MATRGL MATRIX H PROTEIN ECM	EA	\$ 416.46	EA	
CB40008A	FIBRONECTIN HUMAN 5MG	EA	\$ 322.48	EA	
CC07114CB	1-BENZOFURAN-5-AMINE250ME	EA	\$ 108.41	EA	
CC21101CB	6-PHENYLNICOTINIC ACID250ME	EA	\$ 54.30	EA	
CC24201CB	5-PHENYLNICOTINIC ACID 250MG	EA	\$ 39.41	EA	



**University of VA  
Hot List**

Part Number	Part Description	SU	SU Proposed Price	AU	AU Proposed Price
CC24301DA	2-MORPHOLINO BENZOIC ACID 1GR	EA	\$ 32.94	EA	
CC33901DA	4-PIPERIDINO BENZOIC ACID 1GR	EA	\$ 32.02	EA	
CC36001CB	2-(4-METHYLPIPERAZIN-1-Y 250MG	EA	\$ 63.87	EA	
CD11776DE	5-CHLOROSULFONYL-2-HYDRO 5GR	EA	\$ 46.42	EA	
CPMQ004D2	QPAK2 (DI FEED) ALONE	EA	\$ 601.49	EA	
D1504	METH CHLORIDE HPLC UNSTBLZD 4L	EA	\$ 47.56	CS	\$ 190.24
DF0402170	LB BROTH LENNOX 500G	EA	\$ 40.02	EA	
DF0638607	ADJUVANT COMP FREUND 6X10ML/PK	PK	\$ 110.75	PK	
DF0886170	YEAST EXTRACT TECHNICAL 500G	EA	\$ 55.75	EA	
DX059148	ACCLAIM 120 C18 5UM 4.6X150MM	EA	\$ 460.63	EA	
EBT0779	WATER STERILE 5ML 10/PK	PK	\$ 28.05	PK	
F122S	PHIRE HOT START II POL 50UN	EA	\$ 121.34	EA	
F123601G	PIPETMAN CLASSIC P200	EA	\$ 249.21	EA	
F144056MTG	PIPETMAN G P20G STNLESS TRADE	EA	\$ 233.78	EA	
F144056PG	PIPETMAN G P20G PLASTIC	EA	\$ 255.75	EA	
F144059MTG	PIPETMAN G P1000G STNLESS TRA	EA	\$ 233.78	EA	
F167101G	D10 TOWERPACK 10 RACKS 96 0.1-	PK	\$ 34.26	PK	
F167900G	PIPETMAN G STARTER KIT	EA	\$ 660.27	EA	
FB0875712PM	PETRI DISH 100X15MM STACK 500	CS	\$ 112.22	CS	
FB1012000	BEAKER HEVI DUTY 2000ML 4/PK	PK	\$ 85.28	CS	\$ 170.56
FB4210	1INPROBE W/REPLACEABLE TIP	EA	\$ 455.13	EA	
FB800STD CAP	MEDIA BTL CAP STD 10/CS	CS	\$ 25.91	CS	
FB961E	MORTAR W/O PESTLE 130MM OD	EA	\$ 42.75	CS	\$ 342.00
FB965K	CRUCIBLE WIDE FORM 30 ML 6/PK	PK	\$ 34.61	CS	\$ 276.86
FBE800050	FISHER BRAND ELITE 8-CH 5-50UL	EA	\$ 371.47	EA	
FBSB731	REPL GASKETS 7X10CM TRAY 2/PK	PK	\$ 21.22	PK	
FEREN0523	DNASE I RNASE-FRE 50U/UL 1000U	EA	\$ 48.37	EA	
FEREO0491	PROTEINASE K REC 1ML	EA	\$ 40.68	EA	
FERK0502	GENEJET PL MINIPREP 50PREP	EA	\$ 55.92	EA	
FERR0392	IPTG DIOXANE-FREE 5G	EA	\$ 146.89	EA	
FERR0402	X-GAL 2G	EA	\$ 275.63	EA	
FERR0641	2X RNA LOADING DYE 1ML	EA	\$ 23.37	EA	
FERR0821	BCIP-T 1G	EA	\$ 119.66	EA	
FERR0841	NBT 1G	EA	\$ 101.50	EA	
FERSM0311	GENERULER 1 KB 5X50UG	EA	\$ 111.69	EA	
FP2302830	PHS LOCK GEL HVY 2ML 200/EA	EA	\$ 130.36	EA	
FP2302870	PHS LOCK GEL HVY 50ML 25/EA	EA	\$ 95.35	EA	
FP2500130	RNASE A 17500U 1/EA	EA	\$ 105.01	EA	
GF029	BDNF HU RECOMB-10UG	EA	\$ 294.86	EA	
GF111	RECOMBINANT HUMAN TGF BETA1	EA	\$ 258.06	EA	
HC15001GL	HISTPRP RGT ALC 70% 1GAL	EA	\$ 20.40	CS	\$ 81.61
HS15986	5-PLACE END OPEN SLD MAIL 25PK	PK	\$ 22.25	CS	\$ 1,067.90
ICN15090225	DIETHYL PYROCARBONATE 25ML	EA	\$ 130.17	EA	
ICN19353205	PACLITAXEL 5MG	EA	\$ 112.20	EA	
K2878000000	DISTILLATION RECEIVER BW	EA	\$ 171.67	EA	
K4101704534	CAP PBT GL-45 34MM OPENING	EA	\$ 8.31	EA	
K4101714226	RING SEALING SILICNE/PTFE 42MM	EA	\$ 27.25	EA	
K4208230116	TUBING TFE 1/16INOD X 10 FT	EA	\$ 19.48	EA	
K7364001413	ADAPTR TUBNG ASSY 1/4INX13-425	CS	\$ 9.73	CS	
K7495211500	PELLET PESTL ONLY 1.5ML 100/CS	CS	\$ 84.90	CS	
K8853020002	TISSUE GRIND PESTLE SC 2ML	EA	\$ 40.26	EA	
K8853030100	TISSUE GRIND TUBE SZ100ML	EA	\$ 117.34	EA	
K9537525047	SUPPORT BASE FRT GLASS 47MM	EA	\$ 143.53	EA	
K9537710000	GLASS FUNNEL 500ML 47MM	EA	\$ 111.11	EA	
LSKNF0500	WATR NCLASE-FREE MILLPRE500ML	EA	\$ 83.35	EA	
M1095430001	PH STRIPS PH 6.5-10 100STR/EA	EA	\$ 18.42	EA	
M6534688	NEUTRAL BUFFERED FORMALIN	EA	\$ 73.39	EA	



University of VA  
Hot List

Part Number	Part Description	SU	SU Proposed Price	AU	AU Proposed Price
MA17366	ANTI-HEPATITIS C VIRUS CORE AN	EA	\$ 349.73	EA	
MA3067	ANTI-RAB 9	EA	\$ 349.73	EA	
MA3915	ANTI-NA/K ATPASE ALPHA-3	EA	\$ 349.73	EA	
MAB788500	H/M/RGDF-11/8 MAB 500 UG	EA	\$ 338.00	EA	
MK44401	CHLOROFORM AR,1LT	EA	\$ 39.20	EA	
MS1062P0	P57KIP2 AB-6(57P06)100UL	EA	\$ 131.51	EA	
MT10009CV	CORNING MEM W/ 1.5 NAHCO3,NEAA	CS	\$ 103.92	CS	
MT46003CR	S.O.C. MEDIUM 10/CS	CS	\$ 97.92	CS	
O1221	PARAFFIN OIL HVY USP/FCC 1L	EA	\$ 22.54	CS	\$ 135.23
O267425	SDS C 25G	EA	\$ 57.90	CS	\$ 347.38
O2956100	L-+-GLUTAMINE P 100G	EA	\$ 51.97	CS	\$ 311.84
OB103008	GOAT ANTI MOUSE IGG BIOT 1.0MG	EA	\$ 110.73	EA	
OB204004	GOAT ANTI HUMAN IGG AP 1.0MG	EA	\$ 127.34	EA	
OWB1A10	10 WELL COMB 1.0MM 1.5MM THK1	EA	\$ 43.00	EA	
OWB1RL17D	RAPID LOAD COMB FOR B1 SYSTEM	EA	\$ 43.00	EA	
OWB1RL9D	RAPID LOAD COMB FOR B1 SYSTEM	EA	\$ 43.00	EA	
OWD2GK	GASKET REPLACE F/D2 2/PK	PK	\$ 12.96	PK	
OWVP2BP	FOAM PADS FOR VEP-2 10/PK	PK	\$ 24.18	PK	
OXLP0072B	PEPTONE SPECIAL 500G	EA	\$ 151.88	EA	
P3994	PENTANE HPLC GRADE 4L	EA	\$ 54.04	CS	\$ 216.16
PA1061	ANTI-BETA-COP	EA	\$ 346.27	EA	
PA1450	ANTI-ATR	EA	\$ 349.65	EA	
PBHK02510	100KDA 25MM CUT DISC 10/PK	PK	\$ 93.30	PK	
PBV500	STRL PC PLAIN VNT 500 ML CS12	CS	\$ 116.12	CS	
PI16101	PIERCE GLUTATHIONE AGAROSE	EA	\$ 1,013.24	EA	
PI16176	FIREFLY LUCIFERASE GLOW ASSAY	EA	\$ 81.00	EA	
PI20168	ANTI-C-MYC AGAROSE	EA	\$ 408.95	EA	
PI20347	STREPTAVIDIN AGAROSE 2ML/PK	PK	\$ 210.82	PK	
PI20490	TCEP HCL 1GM/PK	PK	\$ 65.41	PK	
PI21232	NATIVE IGG DET KIT (HRP)	EA	\$ 290.51	EA	
PI21329	NO WEIGH NHS-PEO4 BIOTIN	EA	\$ 182.49	EA	
PI21349	MAGNABIND PROTEIN G	EA	\$ 432.55	EA	
PI21357	MAGNABIND MAGNET FOR 1.5ML TB	EA	\$ 170.18	EA	
PI21585	NO-WEIGH SULFO-BS3, 8X2 MG 8PK	PK	\$ 144.43	PK	
PI22810	IMMOBILIZED PROTEIN A PLUS 1ML	EA	\$ 99.78	EA	
PI26149	PIERCE CO-IMMUNOPRECIPITATION	EA	\$ 348.49	EA	
PI26612	PRESTAINED MW MARKER 500UL	EA	\$ 63.14	EA	
PI26628	SPECTRA LOW RANGE LADDER 250UL	EA	\$ 123.33	EA	
PI31242	IMMUNOPURE MS MAB A-FLUORE	EA	\$ 141.22	EA	
PI31320	GOAT ANTI MOUSE IGG (H+L) 1/PK	PK	\$ 185.48	PK	
PI53135	IMMOBILIZED PROTEIN A/G 2ML/PK	PK	\$ 362.13	PK	
PI53142	IMMOBILIZED PROTEIN A 5ML/PK	PK	\$ 404.68	PK	
PI62204	ALPHA TUBULIN AB (DM1A)	EA	\$ 141.21	EA	
PI69560	SLIDE-A-LYZER MINI DIAL 50U/PK	EA	\$ 168.09	EA	
PI69576	SLIDE-A-LYZER MINI 10 K KIT	EA	\$ 77.25	EA	
PI69580	SLIDE-A-LYZER MINI 2K 50PK	PK	\$ 168.09	PK	
PI69588	SLIDE-A-LYZER MINI FLOAT	EA	\$ 29.09	EA	
PI77720	BOND BREAKER TCEP SOLN	EA	\$ 130.36	EA	
PI78425	HLT PRTS INHCCK 24X100UL 24PK	PK	\$ 134.98	PK	
PI84510	DYLIGHT 683Q NHS ESTER 1 M MG	EA	\$ 235.80	EA	
PI84850	PIERCE C18 SPIN TIPS 96/PK	PK	\$ 203.71	PK	
PI87721	SLIDE-A-LYZER G2 2K 70ML 6PK	PK	\$ 157.51	PK	
PI87770	ZEBRA SPIN DESALTING COLUM 5PK	PK	\$ 61.82	PK	
PI88515	PES CONCENTRATOR 3K 6ML, 24PK	EA	\$ 124.16	EA	
PI89868	ECONOMY MINI-SPIN COLUMNS 1PK	PK	\$ 64.57	PK	
PI89880	CHEMILUMINESCENT DETECTION	EA	\$ 407.11	EA	
PI89889	ZEBRA SPIN COLUMNS 2ML 5/PK	PK	\$ 48.64	PK	



University of VA  
Hot List

Part Number	Part Description	SU	SU Proposed Price	AU	AU Proposed Price
PIMA514773	CD14 MAB	EA	\$ 321.08	EA	
PIMA516086	ANTI-TENASCIN C (4C8MS)	EA	\$ 321.16	EA	
PIMA516954	CD31 ANTIBODY	EA	\$ 350.49	EA	
PIMA517377	CD45/PTPRC AB, FITC (OX-30)	EA	\$ 139.82	EA	
PIPA1183	BETA-ACTIN ANTIBODY	EA	\$ 196.13	EA	
PIPA124624	P2X2 AB	EA	\$ 350.42	EA	
PIPA173087	HEPATITIS B VIRUS SURFACE ANTI	EA	\$ 283.89	EA	
PIPA518736	RENALASE PAB	EA	\$ 321.82	EA	
PIPA519904	ANTI-CASPASE-9	EA	\$ 321.21	EA	
PIPA521344	ANTI-GGT 1 PRECURSOR	EA	\$ 321.92	EA	
PIPA521857	ANTI-VPS16	EA	\$ 321.82	EA	
PIPA522281	ANTI-HPRT	EA	\$ 321.22	EA	
PIPA523093	ANTI-RABBIT IGG ISOTYPE	EA	\$ 321.30	EA	
PIPA526171	ANTI-HIST1H1C	EA	\$ 321.82	EA	
PIPA528628	ANTI-SCRIB	EA	\$ 321.82	EA	
PIPA530110	ANTI-OSBP	EA	\$ 321.92	EA	
PIPA530869	ANTI-SGOL1	EA	\$ 321.92	EA	
PIPA532334	ANTI-CD8	EA	\$ 359.86	EA	
PISA510029	ANTI-RAT IGG XMIN D650	EA	\$ 145.46	EA	
PISA510041	ANTI-RABBIT IGG XMIN D650	EA	\$ 145.46	EA	
PISA535571	GOAT ANTI-RABBIT, DYLIGHT 800	EA	\$ 144.02	EA	
PRA2492	PUREYIELD PLASMID MIDIPREP	EA	\$ 210.21	EA	
PRA3500	REVERSE TRANSCRIPTION SYSTEM	EA	\$ 551.25	EA	
PRA7280	WIZARD DNA CLEAN UP SYSTEM	EA	\$ 138.92	EA	
PRE1910	DLR 100 ASSAYS	EA	\$ 238.92	EA	
PRG1521	HUMAN GENOMIC DNA FEMALE	EA	\$ 177.27	EA	
PRG7541	BENCH TOP DNA MARKER	EA	\$ 129.59	EA	
PRG7571	CELLTITER-GLO 10 X 10ML	EA	\$ 544.37	EA	
PRG8741	CELLTOX(TM) CYTOTOXICITY ASSAY	EA	\$ 120.06	EA	
PRL3261	TNT SP6 HIGH YIELD PRO EXP SYS	EA	\$ 212.47	EA	
PRL4380	WHEAT GERM EXT W/O METHION 1ML	EA	\$ 200.73	EA	
PRM3005PEX	GOTAG DNA POL 500U PROM EXP	EA	\$ 136.51	EA	
PRN2615	RNASIN PLUS RNASE INHIBITOR	EA	\$ 310.82	EA	
PRP1132	ATP RIBONUCLEOTIDE 0.5ML	EA	\$ 49.11	EA	
PRS1001	ATTOPHOS FLUORESC AP SUBSYSTEM	EA	\$ 139.87	EA	
PRV3155	DTT DRY POWDER 25G	EA	\$ 336.69	EA	
PRV6101	PROTEV PLUS	EA	\$ 132.68	EA	
QIA76100TES	LIVE/DEAD DOUBLE STAINING KIT	EA	\$ 338.94	EA	
R01301	CHOCOLATE AGAR 15/PK	PK	\$ 66.03	PK	
R02SP04700	NYL MEMBRANE .2UM 47MM 100/PK	PK	\$ 171.34	PK	
R40010	ACRIDINE ORANGE 250ML	EA	\$ 59.20	EA	
R450652	PROTEOSE PEPTONE 500 GM	EA	\$ 184.77	EA	
R4853000	STERILE COLONY SPREADERS 100PK	PK	\$ 58.63	PK	
RF03948CB	4-(TRIFLUOROMETHYL)NICOT 250MG	EA	\$ 11.61	EA	
RM9104S1	CYCLIN D1 (SP4)(SP4) 500UL	EA	\$ 316.46	EA	
S04195	FOAM CUPS 6OZ 1000PK	PK	\$ 48.81	PK	
S04406	CYLINDER SET 1/PK	PK	\$ 63.91	PK	
S04595	RACK TSTTBE SWITCHGRID 10-13MM	EA	\$ 17.95	EA	
S04664	PLAIN DRY ERASE BOARD SET	EA	\$ 3.69	EA	
S05179	COTTON SWABS PK/100	PK	\$ 2.83	PK	
S1030S	SHARK 27IN+ SINGLE	EA	\$ 10.90	CS	\$ 109.00
S175211	COVER GLASS NO1 22MM 1OZ PKCOV	PK	\$ 0.94	CS	\$ 9.44
S175221	COVER GLASS NO2 22MM 1 OZ-PKCO	PK	\$ 4.26	CS	\$ 42.55
S2303S	ANOLIS LIZARD PL 10/PK	PK	\$ 21.89	PK	
S25279	CUPRIC CHLORIDE 100G CRYSTAL	EA	\$ 6.05	EA	
S25414	MAGNESIUM SULFATE 500G	EA	\$ 17.51	EA	
S340156	FLASK 1000ML ERLNMEYER 6/PK	PK	\$ 86.81	CS	\$ 347.23



University of VA  
Hot List

Part Number	Part Description	SU	SU Proposed Price	AU	AU Proposed Price
S340157	KIMAX ERLNMYR FLSK 2000ML 4/PK	PK	\$ 127.00	CS	\$ 254.00
S40292	PLYSTRN WEIGHING DISH 500/CS	CS	\$ 33.76	CS	
S40293	WEIGHING DISH 500/CS	CS	\$ 72.43	CS	
S405032D	DIGITAL CALIPER 0-150MM	EA	\$ 73.54	EA	
S40524	LABORATORY NOTEBOOK 6.3MM GRID	EA	\$ 18.15	CS	\$ 108.93
S40625	METER STICK PLAIN ENDS PINE	EA	\$ 1.95	PK	\$ 23.34
S40626	METER STICK PINE W/BRASS ENDS	EA	\$ 3.29	PK	\$ 39.51
S473341	GLOVES BIOHAZARD AUTOCLAVE/PR	PR	\$ 43.11	PR	
S68127	TAPE WHITE 13MMX13M 6/PK	PK	\$ 10.19	CS	\$ 40.77
S68129	TAPE GREEN 13MMX13M 6/PK	PK	\$ 10.19	CS	\$ 40.77
S79585S	FB NITRILE GLV PF LF S 100/PK	PK	\$ 9.74	CS	\$ 97.36
S90528	FSE PH/TEMP/MV W/ELECTRD ARM	EA	\$ 730.71	EA	
S94792A	FSE PORTABLE 100GX1MG	EA	\$ 405.36	EA	
S94792B	FSE PORTABLE 150GX.01G	EA	\$ 269.77	EA	
S94792J	FSE PORTABLE 5000X1.0G	EA	\$ 165.62	EA	
SA431500	HYDROCHLOR AC SOL 2N CR 500ML	EA	\$ 25.98	CS	\$ 155.86
SANIKIT01	SANITIZATION KIT 1/PKSANITIZA	EA	\$ 75.54	EA	
SDP8920A	POLY-L-LYSINE SOLN 100ML	EA	\$ 251.27	EA	
SH3006603	FETALCLONE II F/CHO CLLS 500ML	EA	\$ 219.22	EA	
SH3007103IH	CHARACT FBS HI AND IR 500ML	EA	\$ 450.43	EA	
SH3039603	CANADIAN CHARACTER FBS 500ML	EA	\$ 309.93	EA	
SH30538FS	NUCLEASE-FREE WATER 500ML 6PK	PK	\$ 44.40	PK	
SPLHPSF002	HPSF PURIFICATION 25NMOL	EA	\$ 3.65	EA	
SPN95696	HEATER ASSY 120VHEATER ASSY	EA	\$ 147.17	EA	
SPR00SIA1US	SMARTPAK DQ3 LT	EA	\$ 597.37	EA	
SV200100LSB	915 SYS PT100 -80 C CAL	EA	\$ 876.92	EA	
SV201100LSB	915 SYS PT100 -200 C CAL	EA	\$ 1,056.76	EA	
SX0002500	FLTR HLDR 25MM W/O FLTR 12/PK	PK	\$ 126.58	PK	
T200103	TRANSFECTION DHARMAFECT 1	EA	\$ 423.85	EA	
TI13690026	PLUS TI 0.5-10UL	EA	\$ 277.18	EA	
TL00372DE	2-(TRIFLUOROMETHOXY)BENZ 5GR	EA	\$ 12.42	EA	
W51	WATER HPLC 1LITER	EA	\$ 15.59	CS	\$ 93.52
ZLXUVLP01	RPLCMNT UV LMP F/ELX UV SYSTMS	EA	\$ 230.85	EA	

**Virginia Commonwealth University**  
**Hot List**

Part Number	Part Description	SU	SU Proposed Price	AU	AU Proposed Price
F565LPM	PHUSION HSII HF PCR MM	EA	\$ 532.50		
SH3010903	FETALCLON III F/FBRBLSTS 500ML	EA	\$ 201.17		
01189100	SPRAYER TRIGGER 53MM ADAPT 2PK	PK	\$ 15.60	CS	\$ 70.91
6751	GRINDING VIAL SET	EA	\$ 267.09		
SH3007003	DEFINED FBS 500ML	EA	\$ 605.06		
04979260	LOCATOR 4 PLUS AND DOLLY W/OUT	EA	\$ 3,728.32		
13687531	LOCATOR 4 + W/MONITOR UPGRADE	EA	\$ 3,728.32		
1467353	LAB JACK GIANT 30X30CM	EA	\$ 251.11		
21402573	PURE SOFTFITL 300 STER 960/PK	PK	\$ 54.00	CS	\$ 270.02
75003698	FIBRLTE F15-6X100Y FXD ANG RTR	EA	\$ 2,446.73		
PI34096	SUPERSIGNAL WEST FEMTO	EA	\$ 477.55		
23046889	COLOR SLIDE II MONO 150 TST/PK	PK	\$ 263.74		
13688275	DISPENSETTE ORGAN DIG 0.5-5ML	EA	\$ 369.86		
01184150B	PUMP OIL VACUUM 4 LITER	EA	\$ 25.79	CS	\$ 103.16
23312018	DCA 2000 KIT REAGENT 10TST/PK	PK	\$ 95.03	CS	\$ 380.12
23042305	MLTSTX REAG STRP 10SG 100/PK	PK	\$ 48.43	CS	\$ 1,162.38
F123602G	PIPETMAN CLASSIC P1000	EA	\$ 280.75		
19084892	SPEC ASTRSPC BLU/CL XTR 1PR	EA	\$ 7.10	PK	\$ 71.00
F123601G	PIPETMAN CLASSIC P200	EA	\$ 284.17		
14359344	LAB STOOL LOW NO SOIL	EA	\$ 107.02		
1491568	BLD COLL LITH HEP GEL 200 50PK	PK	\$ 40.09	CS	\$ 400.86
S96062	BINOC INVERTED LABOMED 1 EA	EA	\$ 2,056.22		
19041170B	NITRILE HI RISK 6M 12 MD 50PK	PK	\$ 8.75	CS	\$ 87.54
19048723C	GLV MDCLGRD PWDFR NTL L 100/PK	PK	\$ 10.82	CS	\$ 108.19
02707454	10UL TIP BULK 1000/PK	PK	\$ 10.18	CS	\$ 101.81
05403152	RESEARCH PLUS 2 4PK	PK	\$ 1,037.52		
22035813	SLIDE FROZEN TISSUE 25SLDS/PK	PK	\$ 19.27	CS	\$ 385.43
189992454	PFR95 W/SEAL SZ SMALL 35/PK	PK	\$ 38.00	CS	\$ 227.98
22230900	PROB-ON PLS SLDE GRYTAB 144/PK	PK	\$ 52.83	CS	\$ 528.27
22045409	VIAL,10%NBF 7ML DERM,500/CS	CS	\$ 268.15		
MCX10541	CHLOROFORM OMNISOLV 4LT	EA	\$ 91.01	CS	\$ 364.05
TANKPE100	100 LITER PE RESERVOIR	EA	\$ 1,333.47		
75003624	M-20 MICROPLATE ROTOR	EA	\$ 1,083.44		
22021515	CONTOUR GLUC STRIPS 50/PK	PK	\$ 17.47	CS	\$ 419.26
FB0875712	PETRI DISH 100X15MM STACK 500	CS	\$ 77.58		
14359473	CHAIR HIGH BKCRST PNEUMTC BLUE	EA	\$ 299.34		
A4544	METHANOL OPTIMA GRADE 4L	EA	\$ 27.70	CS	\$ 110.80
BP1752I400	PHEN CHLOR IAALC PH6.7 400ML	EA	\$ 104.27		
02707422	200UL TIP RACK STER 960/PK	PK	\$ 18.39	CS	\$ 91.96
S05356A	ALUMINUM FOIL 12IN X 200FT	EA	\$ 13.73	CS	\$ 219.64
0334048B	VIAL EPA CLR 20ML COMPT 72/PK	PK	\$ 70.06	CS	\$ 420.39
X54	XYLENES CERT ACS 4L	EA	\$ 37.36	CS	\$ 149.46
10575140	MULTI-STG REG CO2 CGA-320	EA	\$ 130.11		
12563458	OBJECTIVE: 40X PH PLAN/0.65NA	EA	\$ 861.46		
111302	GLV STL SUR PDR SZ7 50/PK	PK	\$ 21.91	CS	\$ 87.65
15497020	NAPCO CO2 GAS REGULATOR	EA	\$ 336.53		
F123600G	PIPETMAN CLASSIC P20	EA	\$ 290.14		
A9474	METHANOL ELEC GRADE CERT 4L	EA	\$ 17.18	CS	\$ 68.73
05413850	RES+ 6PK EASYPET3 REP M4 OPT1	EA	\$ 1,683.26		
15338110	CARBON FILTER HYDROCARBONS	EA	\$ 391.13		
10876003	LAB ARMOR BEADS 4L	EA	\$ 218.07	PK	\$ 436.14



**Virginia Commonwealth University**  
**Hot List**

Part Number	Part Description	SU	SU Proposed Price	AU	AU Proposed Price
120097A	BOX DISP GLASS FLOOR MDL 6/PK	PK	\$ 61.40		
141502J	TUBNG RUBBR 1/4X3/16IN 50FT RL	EA	\$ 77.50		
S04760MF	30 GAL CAB MAN W/PDLE HNDL	EA	\$ 485.70		
14557410	BAL ANALYTIC QUINTIX224-1S 1EA	EA	\$ 2,361.52		
FB4423	5/64IN MICROTIP	EA	\$ 263.12		
189991445	RESP PFR95 35/PK	PK	\$ 32.47	CS	\$ 194.84
0268795	VCTNR PLS HMGRD GR 4ML 100PKRX	PK	\$ 10.57	CS	\$ 105.69
14512122	MAGN-EGG-STIRBAR 5/8X1/4IN EA	EA	\$ 2.48	CS	\$ 123.83
10205A	FLASK VOLUMETRIC 25ML	EA	\$ 19.79	CS	\$ 237.50
16000104	ALCONOX CLNR 4LB BOX	EA	\$ 21.56	CS	\$ 194.06
12565450	OMNI TRAY UNTRTD LID ST 90/CS	CS	\$ 237.18		
15350107B	CRYOBOX 9X9 PC 4/PK	PK	\$ 38.71	CS	\$ 232.28
19048723A	GLV MDCLGRD PWDFR NTL S 100/PK	PK	\$ 10.82	CS	\$ 108.19
F144801G	PIPETMAN CLASSIC P2	EA	\$ 265.39		
19160989	GLV TRIFLX PWD LTX 6.5 200PRCS	CS	\$ 172.38		
SLCR013NL	MILLEX LCR 13MM 100/PK	PK	\$ 180.72		
MKH4544	ACETONITRILE ULTI MAR LC/GC 4L	EA	\$ 127.12	CS	\$ 508.48
03837301	TRANSFERPETTE-8 5-50UL	EA	\$ 590.29		
19035380E	MEGACLEAN HVY DTY CLEANER GAL	EA	\$ 45.84	CS	\$ 183.37
FB432A	SOUND ENCLOSURE-MDL 50 OR 120	EA	\$ 559.84		
0435530	CONTRAD NF N/FOAM DETR 10L 2CS	CS	\$ 228.50		
09801000	FTA DMPK C 100/PK	PK	\$ 493.86		
03520A	MAILING TBE 2 1/4X5 1/2 36/CS	CS	\$ 64.66		
22251491	SURFLO IV CATH 24G 50/PK	PK	\$ 141.41	CS	\$ 565.62
1361510	2.5 ML BOTTLE TOP DISPENSER	EA	\$ 188.11		
SH3007103	CHARACTERIZED FBS 500ML	EA	\$ 482.43		
05412524	REF 2 4 PACK (2.5, 20Y, 200, 1	EA	\$ 1,173.48		
07200619	STRIPETTE WIDE TIP 10ML 50/PK	PK	\$ 25.29	CS	\$ 101.18
21375G	TIP FOR MLA 0-200UL BULK M/PK	PK	\$ 15.33	CS	\$ 153.30
A2424	O-PHOSPHORIC ACID CR ACS 4L	EA	\$ 66.93	CS	\$ 267.73
211972E	0.5-10UL NAT ULTRA MICRO 960PK	PK	\$ 31.60	CS	\$ 158.02
X3P1GAL	XYLENES HIST GRD 1GA	EA	\$ 16.71	CS	\$ 66.85
0266933	MICRTAINR DIPOTAS EDTA 50/PKRX	PK	\$ 26.79	CS	\$ 107.17
23450700	MCRO60 MNTRLTRI-LEVEL12X2 12PK	PK	\$ 238.70		
19274426	GLOVE SURG LATEX SZ8 50PR/PK	PK	\$ 21.00	CS	\$ 83.99
19170817	A+ALOE LTX PF EXM GLV L 100PK	PK	\$ 11.27	CS	\$ 112.71
04979258	LOCATOR PLUS PACKAGE	EA	\$ 3,213.23		
21124388	CHOL/HDL/GLU TEST STRIPS 15/PK	PK	\$ 122.14		
19048723B	GLV MDCLGRD PWDFR NTL M 100/PK	PK	\$ 10.82	CS	\$ 108.19
NDNDLUSCAN	NANODROP LITE SPEC	EA	\$ 4,795.20		
191202336	45 GAL SC CAB W/PDL HNDL	EA	\$ 776.30		
23875556C	ACCEAVA HCG URINE II 30/PK	PK	\$ 81.50		
75003723	27 X 5/7 ML ADAPTERS 4/PK	PK	\$ 484.06		
6806	6751 VIAL DIVIDER	EA	\$ 184.06		
07210051	COOLRACK CF45	CS	\$ 283.32		
S14533	SKX1202	EA	\$ 547.40		
22143975	CITRISOLV CLEARING AGENT 1GAL	EA	\$ 141.15	CS	\$ 564.60
FB100400	BEAKER GRIFFIN 400ML 12/PK	PK	\$ 25.98	CS	\$ 103.92
S90528	FSE PH/TEMP/MV W/ELECTRD ARM	EA	\$ 564.89		
1451174	SPINBAR 1/2X5/16	EA	\$ 2.94	CS	\$ 146.91
MT35015CV	FBS PREMIUM CELLGRO 500ML	EA	\$ 475.83		



**Virginia Commonwealth University**  
**Hot List**

Part Number	Part Description	SU	SU Proposed Price	AU	AU Proposed Price
15338129	SAFETY FILTER HYDROCARBONS A/C	EA	\$ 258.04		
14512126	POLYGON-STIRBAR 1IN X3/8IN EA	EA	\$ 1.63	CS	\$ 81.68
05713390	PURADISC 25 AS 0.45 UM 200/PK	PK	\$ 598.10		
13690051	RESEARCH PLUS 12-CH 10-100UL	EA	\$ 813.28		
136786A	PIPET DISP 5-3/4IN 250PK	PK	\$ 5.93	CS	\$ 23.71
22415119	RPR CARD TEST KIT 500TEST/CS	CS	\$ 135.78		
02707502	200U YLW BEVTIP RCK STR 960/PK	PK	\$ 29.01	CS	\$ 145.03
14559438	PROLE+ MECPIPET8CH 30-300ULEA1	EA	\$ 500.04		
19170816	A+ALOE LTX PF EXM GLV M 100PK	PK	\$ 11.27	CS	\$ 112.71
03395465	100 PL CRYO FIBERBOX WT 5X5X2	EA	\$ 5.46	CS	\$ 545.62
12567500	1.2ML CRYOVIAL INT THRD 100/PK	PK	\$ 39.32	CS	\$ 393.24
03395493	UPRIGHT METAL FRZER RK 2 3X4	EA	\$ 43.57		
02707436	10UL TIP RACK 960/PK	PK	\$ 21.62	CS	\$ 108.11
02912745	CELLINE 1000AD BIOREACTOR FLSK	PK	\$ 223.73		
0268396	VAC PLS SST RED/GRY8.5MLC/PKRX	PK	\$ 26.41	CS	\$ 264.10
01913925	PL602E	EA	\$ 583.90		
08774121	CULT INS B MEM MATRX 6-W 24/CS	CS	\$ 342.54		
03520D	MAILING TBE 3 1/8X7 1/2 23/CS	CS	\$ 64.90		
75003095	ADAPTER 1X15ML FALCOLN TUBES	EA	\$ 66.36		
45003103	RTG GENOMIPHI V3 KIT 480 RXNS	EA	\$ 2,156.13		
0344821	LATEX BULB 1ML 72/PK	PK	\$ 47.14		
22741165	KOVA-SUPER TUBES 500/CS	CS	\$ 123.82		
11394200	GLV CRYO MID ARM 14INLG 1PR	PR	\$ 90.40	CS	\$ 904.00
21402600	HLT SFTFITL 1200 CL RLD 768/PK	PK	\$ 37.83	CS	\$ 151.31
S14272	BEAKER GRIFFIN 250ML 12/PK	PK	\$ 31.55	CS	\$ 126.18
14958112	MACRO QUARTZ RECT CUVETTE 10MM	PK	\$ 165.56	CS	\$ 1,324.48
FA10010G	PIPETMAN L P12X20L	EA	\$ 758.94		
14559412	MLINE MECPIPET8CH 0.510 UL EA1	EA	\$ 600.71		
SH3039602	CANADIAN CHARACTER FBS 100ML	EA	\$ 89.11		
S04798	GLV EXAM AMB LTX PF SM 100/PK	PK	\$ 7.07	CS	\$ 70.74
1368914	BD INSULIN SAFTY 31GTW 100PKRX	PK	\$ 59.84	CS	\$ 117.12
MT10009CV	CORNING MEM W/ 1.5 NAHCO3,NEAA	CS	\$ 63.58		
F6PHCC246	SCEPTER 2.0 W/60UM SENSORS	EA	\$ 2,710.00		
0540296	500EPP PCR FLEXTBE 1.5ML 500PK	PK	\$ 36.69		
19140589	RIBBON,R6400 BLK,4.33 X200 FT	EA	\$ 62.86		
14512320	FLASK CLAMP 2800 ML	EA	\$ 74.24		
088121A	STAIN DISH/COVER 20SLIDE 3/CS	CS	\$ 97.16		
CDUFB1001	BIOPAK 1/PKBIOPAK 1/PK	EA	\$ 267.44		
0974034C	FILTER SYRNG BULK 4MM 100/PK	PK	\$ 144.00	CS	\$ 576.02
T200103	TRANSFECTION DHARMAFECT 1	EA	\$ 429.50		
0572863	3BIOMAX TRANSCREEN HE 8X10	EA	\$ 395.10	CS	\$ 1,975.50
22071060	OSOM HCG COMBO 25/PK	PK	\$ 54.12	CS	\$ 974.09
0268397	VAC PLS SST GOLD 5ML 100/PK RX	PK	\$ 48.47	CS	\$ 484.72
01910221	ANALYTICAL BAL 52 G X 0.1 MG	EA	\$ 1,809.98		
03395457	CRYO CELL DIVIDERS 100 CELL	EA	\$ 2.87	PK	\$ 34.47
F123615G	PIPETMAN CLASSIC P100	EA	\$ 269.68		
0974023D	FILTER HOLDER W/REC PSF 500ML	EA	\$ 111.22	CS	\$ 444.87
0268878	PROTECTED DISPO SCALPELS 10/PK	PK	\$ 22.06	CS	\$ 220.61
PRG1780	CYTOTOX 96	EA	\$ 336.32		
22044083	ADPTR LR-STB STR 16GA 100PK RX	PK	\$ 221.36		
07200150	TC INSRT 24WL 6.5MM 8UM 48/CS	CS	\$ 211.48		



**Virginia Commonwealth University**  
**Hot List**

Part Number	Part Description	SU	SU Proposed Price	AU	AU Proposed Price
75003103	ADAPTER 1 X 50ML CONICAL TUBE	EA	\$ 71.20		
09204	GAS DRYING UNIT	EA	\$ 50.07	CS	\$ 300.40
19384341	MELLOWS DISP FOAMEARPLGS 200PK	PK	\$ 17.69	CS	\$ 176.95
20548122	SAVANT 60 12X32MM VAC CONC RTR	EA	\$ 653.08		
10205E	FLASK VOLUMETRIC 500ML	EA	\$ 98.21	CS	\$ 1,178.52
O1013250	ACETANILIDE REAGENT 250G	EA	\$ 25.72	CS	\$ 154.30
SDHT20	IRON STAIN KIT	EA	\$ 519.99		
0296110A	CARBOY RECTANGULAR HDPE 2GAL	EA	\$ 44.08	CS	\$ 264.45
14816153	WNGST PB21X.75 12HDR 20/PK RX	PK	\$ 31.67	CS	\$ 158.36
11675462	PLEXIGLAS GABLE COVER	EA	\$ 520.57		
1192671	CART 3 SHELF PL W/ALUM 36INH	EA	\$ 233.66		
0296020A	CARBOY AUTOCLAVABLE PP 20L	EA	\$ 75.08	CS	\$ 300.33
1050025	1.2ML CRYOVIAL EXT THRD 100PK	PK	\$ 39.34	CS	\$ 393.44
PRE2311	FUGENE HD	EA	\$ 498.62		
SPR0LSIA1US	SMARTPAK DQ3 LT	EA	\$ 577.62		
12545M	CVR GLASS NO1 FB 60X24MM 10ZPK	PK	\$ 4.16	CS	\$ 41.63
UFC205024	AMICON ULTRA 2 50K NMWL 24PK	PK	\$ 108.52		
02002905	FORMAMIDE 500ML	EA	\$ 69.81		
14387165	S1 PIPET FILLER BLUE	EA	\$ 288.42		
15497018	MOBILE STAND NAPCOWJ 8000 INC	EA	\$ 449.54		
F167500G	PIPETMAN MICRO VOLUME STARTER	EA	\$ 661.72		
1026955	FLASK FAST FRZ COMPLETE 1200ML	EA	\$ 246.42		
UFC803024	AMICN ULTRA CNTRFUGL 4ML 24PK	PK	\$ 120.88		
1484015	BLADE SS NO10 100/PK	PK	\$ 20.60	CS	\$ 205.98
02202101	WEIGH BOATS MEDIUM 500/PK	PK	\$ 14.69	CS	\$ 88.15
026895	HEMO NA HEP PLUS 4ML 100/PK	PK	\$ 32.54	CS	\$ 325.40
14359433	HI STOOL W/ BK BLUE TILT	EA	\$ 380.00		
03390112	VIAL CRYO 5.0ML BARCODED 250CS	CS	\$ 243.28		
191301597A	FB NITRILE GLV PF LF XS 100/PK	PK	\$ 7.52	CS	\$ 75.23
0974034D	FILTER SYRNG BULK 4MM 100/PK	PK	\$ 144.00	CS	\$ 576.02
14182C	VAC TUB 1/2ID APP 12FT-3.7M RL	EA	\$ 55.55	CS	\$ 222.20
SIM0000UV	SIMPLICITY SYNERGY UV LAMP	EA	\$ 489.84		
S11330	MOLECULAR BIOLOGY DNA/PCR	EA	\$ 129.80		
FB100250	BEAKER GRIFFIN 250ML 12/PK	PK	\$ 28.83	CS	\$ 115.33
137115AM	FB BB TRANS PPT NS 5ML 500/PK	PK	\$ 10.86	CS	\$ 108.60
14830132A	SHARPS 8-GL CTN CL SLD TP	EA	\$ 21.74	CS	\$ 217.39
0841414D	TISSUE GRINDER 55ML 2/CS	CS	\$ 238.73		
08812	DISH SLIDE STAIN W/TRAY	EA	\$ 56.11	CS	\$ 336.66
14559409PR	MLE MECPIPET1CH 100-1000UL EA1	EA	\$ 198.84		
19057440	KLEENGUARD A60 LAB COAT 25/CS	CS	\$ 136.32		
19057441	KLEENGUARD A60 LAB COAT 25/CS	CS	\$ 136.32		
136898	SYRINGE BD 60ML LUER-LOK 40/PK	PK	\$ 20.16	CS	\$ 80.64
02004047	SODIUM CHLORIDE XTL 500G	EA	\$ 23.77	CS	\$ 95.08
0268321	BD S-L 23G W/HLD 25/PK RX	PK	\$ 75.98	CS	\$ 607.86
22050130	DECLCFYING SOLTN 6X32 OZ 6/CS	CS	\$ 153.20		
SK64151	HEMOCCULT SENS 100/PK	PK	\$ 102.94	CS	\$ 1,029.40
19167033	COVERALL SPUNDBOUNDPP M 25/CS	CS	\$ 24.63		
F144055MG	PIPETMAN G P10G STNLESSPIPETM	EA	\$ 272.13		
MR0337982	FORMALIN 10% W/V 4L	EA	\$ 86.29	CS	\$ 345.17
0337729	SYRINGE DSP PLST LL 10ML 100PK	PK	\$ 68.18	CS	\$ 681.80
02685114A	VAC TUBE GRN 6ML 100/PK	PK	\$ 37.00	CS	\$ 369.97



**Virginia Commonwealth University**  
**Hot List**

Part Number	Part Description	SU	SU Proposed Price	AU	AU Proposed Price
15497019	GAS TANK SWITCH NAPCO 8000 INC	EA	\$ 809.31		
SLHVR04NL	MILLEX .45 PVDF 4MM 100/PK	PK	\$ 140.43		
19156216	BFFNT CP PPSB 24 1000/CSBFFNT	CS	\$ 33.71		
1545920	CLEAR BATH 8OZ ALGAE INHIBTOR	EA	\$ 84.67		
03500523	CALIBER AGAROSE , 500GM	EA	\$ 365.07		
19065534	BETADINE SWAB STICKS 50/CS	CS	\$ 64.91		
1254410	FF COV GLASS NO1 22X22MM 4OZPK	PK	\$ 34.14	CS	\$ 341.44
0540224B	TUBES SAFE-LOCK 1.5ML 100/CS	CS	\$ 39.84		
AC125850010	2-METHOXYETHYL ETHER 99 1LT	EA	\$ 83.64	CS	\$ 334.54
0181254	PUCH SS AUTOCL 5-1/4X10 200/PK	PK	\$ 47.85	CS	\$ 478.48
FB102600	BEAKER 600ML TALL W/SPOUT 6/PK	PK	\$ 29.98	CS	\$ 119.92
09050277	4 MOD TYPE 1 CARTRIDGE KIT	EA	\$ 450.37		
01349B	LAB COAT DISP WHITE MED 25/CS	CS	\$ 145.87		
UFC510096	AMICON ULTRA 0.5ML 100KDA 96PK	PK	\$ 339.69		
A4644	2-PROPANOL OPTIMA GRADE 4L	EA	\$ 52.98	CS	\$ 211.93
15338440	AC MAIN FILTER FOR MY-AU42	EA	\$ 418.63		
FB4435	1/4IN MICROTIP	EA	\$ 225.55		
02037SD	BALANCE HAR TRIP W/O TARE	EA	\$ 234.61		
19810266	SURGICAL GOWN STERILE L 36/CS	CS	\$ 187.15		
MAHVN4550	MLTSCRN - HV N/S 50/PK	PK	\$ 809.49		
25003154630	150 X 4.6 HYPERSIL GOLD 35M	EA	\$ 732.27		
A509P212	NITRIC ACID TRACE MTL 2.5L	EA	\$ 108.25		
LIF1010	LIF HU -10UG	EA	\$ 252.43		
16101003	BASE STAND 4 FOOT WIDE	EA	\$ 723.12		
S34567A	BUCHNER FUNNEL 43 MM 12/CS	CS	\$ 84.92		
1481729	SYRNG 5ML NORM-JECT LL 100/PK	PK	\$ 23.33	CS	\$ 466.55
PROG00002	PROGARD 2 ALONE (LONG) PACK	EA	\$ 408.99		
190202502	SHOECVR XL ANTISKID 240CS	CS	\$ 115.65		
13690032	RESEARCH PLUS 100-1000UL BLUE	EA	\$ 290.57		
22037959	2 GAL FBRAND SHARPS CNTNR EA	EA	\$ 3.25	CS	\$ 64.92
090904	HEATER FOR MP3-3A-6A 240V-2500	EA	\$ 741.17		
02707437	10UL TIP RACK STER 960/PK	PK	\$ 23.55	CS	\$ 117.73
0268398	VAC PLS SST RD/GY 10ML C/PK RX	PK	\$ 48.78	CS	\$ 487.75
0540079	MICRTTR BCKT SET/4 5810 4/PK	PK	\$ 1,183.45		
FB432B2	SOUND REDUCING ENCLOSURE	EA	\$ 672.45		
0296150B	JERRICAN HDPE 2 1/2 GAL	EA	\$ 33.41	CS	\$ 200.44
ZSPRVBG01	NPTF PRESS REGULATOR W/GUAGE	EA	\$ 232.21		
0268826	VAC TB HEMOGRD BL4.5ML100/PKRX	PK	\$ 26.38	CS	\$ 263.75
A9464	ACETONE ELECTRONIC GRADE 4L	EA	\$ 58.28	CS	\$ 233.11
E1774	ETHYLENE GLYCOL LABORATORY 4L	EA	\$ 63.29	CS	\$ 253.17
13683714	CBT ADVANCED 5ML STERILE 100CS	CS	\$ 119.43		
S90524	FSE PH/TEMP BENCHTOP METER	EA	\$ 279.97		
22037514	DSP BOROSILCTE PPT 5.75 250PK	PK	\$ 11.21	CS	\$ 44.84
PRG3580	CELLTITER 96 AQ ONE SOLUTION	EA	\$ 332.77		
02707402	1250UL TIP RACK STER 960/PK	PK	\$ 33.18	CS	\$ 165.91
FERR0192	DNTP MIX 10MM 1ML	EA	\$ 90.30		
02214158	LAB-FRAME MEDIUM ALUMINUM	EA	\$ 418.82		
FBE00020	FISHERBRAND ELITE 2-20UL	EA	\$ 159.06		
S25275	CRYSTAL VIOLET GRAM STAIN 1%	EA	\$ 4.46	CS	\$ 35.72
2WFL2INST	INSTALLATION MILLI-Q	EA	\$ 586.50		
45001511	HYPERFILM MP 5X7IN 50 SHTS	EA	\$ 189.06		



**Virginia Commonwealth University  
Hot List**

Part Number	Part Description	SU	SU Proposed Price	AU	AU Proposed Price
0259110H	BEAKER GRIFFIN PP 2000ML	EA	\$ 22.92	CS	\$ 137.52
19098915	BOUF LF 21IN BL 100PK	PK	\$ 4.57	CS	\$ 22.87
22037518	DSP BROSLCTE PPT CP 5.75 250PK	PK	\$ 21.04	CS	\$ 84.16
FB4417	1/16IN MICROTIP	EA	\$ 297.26		
0337527B	TRGT VIAL SNAPIT 1D AMB 100/PK	PK	\$ 15.07	CS	\$ 301.49
0181255	7X13INSLF SEL ATCLV PUCH 200PK	PK	\$ 84.55	CS	\$ 422.75
PRL2001	HIGH EFF JM109 COMP CELLS 1ML	EA	\$ 149.48		
0904781	LAMP U.V.	EA	\$ 172.09		
02707410	300UL TIP STER RACK 960/PK	PK	\$ 25.72	CS	\$ 128.62
PI37538	STARTING BLOCK PBS BUFFER	EA	\$ 165.34		
026814	1ML BLUE TIP RACKED 1000/PK	PK	\$ 26.77	CS	\$ 133.87
14512115	TUBE RACK ADJ ANGLE 24-30MM	EA	\$ 241.03		
1482910F	SYRINGE TB 26GX5/8 1CC 100/PK	PK	\$ 20.66	CS	\$ 165.27
033377AA	CRYOBOX 10X10 1.0/1.5 PC 10/CS	CS	\$ 96.50		
15338116	PARTICULATE PRE-FILTERS 6/PK	PK	\$ 171.74		
03420106	SHIELD BETA 20 1/2X16X12 3/8	EA	\$ 255.71		
21124385	LIPID PANEL TEST STRIPS 15/PK	PK	\$ 142.35		
SLGVR04NL	MILLEX .22UM PVDF 4MM 100/PK	PK	\$ 140.43		
1337416	PARAFILM 2 IN X 250FT/RL	EA	\$ 19.93	CS	\$ 478.32
02707401	1250UL TIP RACK 960/PK	PK	\$ 28.58	CS	\$ 142.91
MPGP02001	MILLIPAK EXPRESS 20	EA	\$ 176.86		
LSKMAGS08	MAGNETIC STAND	EA	\$ 368.05		
F123602TG	PIPETMAN CLASSIC P1000 TRADE I	EA	\$ 198.90		
17100803	FB LAB CT EC BASIC WHT L 25CS	CS	\$ 31.18		
1254581	CVR GLAS CRCL NO1.5 12MM 10ZPK	PK	\$ 86.02	CS	\$ 860.21
1482619B	ADAPT STER LUER STUB 18G 25/PK	PK	\$ 35.83	CS	\$ 143.34
01910226	PRECISION BAL 820 G X 0.01 G	EA	\$ 976.65		
FB500250	FLSK ERLN NM GLS 250ML 12/PK	PK	\$ 27.44	CS	\$ 109.75
03390110	VIAL CRYO 1.2ML BARCODED 500CS	CS	\$ 317.75		
2138127G	REAG RESERVOIRS 50ML 100/CS	CS	\$ 65.08		
14827129	CONTAINER LOW TOP TRAN 3.5GAL	EA	\$ 7.22	CS	\$ 72.23
0255520A	BEAKER HEVI DUTY 250ML 12/PK	PK	\$ 55.46	CS	\$ 221.83
23666072	ALCOHOL 10X15ML/PK	PK	\$ 142.59		
03396D	SNAP SEAL RD PTFE/RUB 100/PK	PK	\$ 16.30	CS	\$ 163.01
21377385	FINNTIP 0.2-505L 3840/CS	CS	\$ 435.22		
06666	KIMWIPE DELIC TSK WIPE 8400/CS	CS	\$ 121.92		
UFC901024	AMICN ULTRA CNTRFUGL 15ML 24PK	PK	\$ 233.81		
14230246	PCR PLT 96 SEMI SKIRT BL 25CS	CS	\$ 58.33		
19807391	MTRL F/LASER PRINTER 1000/PK	PK	\$ 418.36		
PI88243	SNAKESKIN TUBING 16 MM 10KSN	EA	\$ 121.66		
10039F	FLASK ERLN NM 250ML 12/PK	PK	\$ 35.45	CS	\$ 141.79
1167668	LOCATOR 4 PLUS 4 INCH RACK	EA	\$ 165.00		
14278160	INNOVA ERLN FLASK CLAMPS 50ML	EA	\$ 20.50		
010550	DL-AP5 50 MG	EA	\$ 291.67		
13641780	ELECTRODE ROSS ULTRA TRIODE	EA	\$ 439.15		
03621A	BRUSH CYLINDER 12 IN	EA	\$ 1.35	PK	\$ 16.21
02675187	MICRTN GRD CL PL SEP L H 50/PK	PK	\$ 27.74	CS	\$ 110.97
1482515AK	NDL DEFLECT PNT 18GX12IN 12PK	PK	\$ 137.76		
FEREP0705	DREAMTAQ DNA POL 5U/UL 10X500U	EA	\$ 446.14		
PI37532	CASEIN IN TBS 1/PK	PK	\$ 120.01		
03837309	TRANSFERPETTE-12 S 20-200UL	EA	\$ 671.23		



**Virginia Commonwealth University**  
**Hot List**

Part Number	Part Description	SU	SU Proposed Price	AU	AU Proposed Price
029634B	AUTOCLAVE LOWBOY PP 8L	EA	\$ 164.31	CS	\$ 657.24
02717143	200UL LOW RETENTION PPT 960/PK	PK	\$ 20.57	CS	\$ 102.84
055537	HISTOWARE 20ML W/FORMLN 100/CS	CS	\$ 110.39		
UFC905024	AMICON ULT CENTGL 50KMWCO 24PK	PK	\$ 233.81		
14558508	VIVASPIN 20 50K MWCO 48PK	PK	\$ 466.54		
1254580	CVR GLAS CIRCLE NO1 12MM 10Z/PK	PK	\$ 100.95	CS	\$ 1,009.49
01213105	ALUMINUM FOIL 18IN X500FT ROLL	EA	\$ 92.14		
PI78835	NE-PER PROTEIN EXCT KTNE-PER	EA	\$ 580.16		
0974107	FLTRBTPA-PES45MM500ML 12CS	CS	\$ 81.64		
0333922M	VIAL ST W/CLOSUR 91/2DR 144PK	PK	\$ 61.46	CS	\$ 184.38
03395458	CRYO CELL DIVIDERS 81 CELL	EA	\$ 2.64	PK	\$ 31.66
14958116	MACRO QUARTZ RECT CUVETTE 10MM	PK	\$ 318.65	CS	\$ 2,549.20
1916713	GLVS NITRILE GP PD 100/PK MD	PK	\$ 6.62	CS	\$ 66.21
10030226	CARBON FILTER - AMMONIA 11NO	EA	\$ 315.50		
14559413	MLINE MECHPIPET8CH 5-100UL EA1	EA	\$ 714.57		
14559414	MLINE MECPIPET8CH 30300 UL EA1	EA	\$ 714.57		
14955127	CUVETTE SEMI-MICRO 1.5ML 500CS	CS	\$ 100.72		
S98409MF	12 GAL MAN CAB W/PDLE HNDL	EA	\$ 529.90		
R30852701	PHYTOHAEMGGLTININ RGNT GRD 1PK	PK	\$ 131.34		
19167916	COVERALL SPUNBONDPP 4XL 25/CS	CS	\$ 29.72		
14512172	STIR BAR DOUB SPINFIN_1/2X1/2_	EA	\$ 14.45	CS	\$ 722.66
TR15221	GLUCOSE OXIDASE REAG 2PK	PK	\$ 49.51		
QGARD00R1	Q-GARD 1	EA	\$ 295.39		
0267151B	CHAMBER W/O COVER GLASSES	EA	\$ 147.92		
19162321	MEDI-VAC SUCTN CANISTER 40CS	CS	\$ 185.31		
1481733	SYRNG 20ML NORM-JECT LL 100/PK	PK	\$ 38.11	CS	\$ 304.90
19040846	TG SHWR/EY TST RC 7 X 4IN100PK	PK	\$ 71.77		
0540225	TUBE SAFE-LCK 1.5ML NAT 500/PK	PK	\$ 39.51		
1427812	PLTFORM C1/C2 UNIVERSAL 11X13	EA	\$ 401.51		
SLGV033RB	MILX GV .22UM PVDF 250/PK	PK	\$ 516.71		
09206	DRIERITE GAS PURIFIER 500CC	EA	\$ 165.71	CS	\$ 994.26
191301897	25P NORTH LAB KIT S/B	EA	\$ 42.99	CS	\$ 429.88
AC326881000	METHYL SULFOXIDE	EA	\$ 41.90	CS	\$ 251.38
03340303	STOPPER BUTYL STRGHT 20MM M/CS	CS	\$ 234.65		
13998151	STACKING ADAPTOR FOR VIOS AND	EA	\$ 253.77		
19073208	FALCON BLACK FRAME CL UD	EA	\$ 3.36	PK	\$ 33.63
UFC803096	AMICN ULTRA CNTRFUGL 4ML 96PK	PK	\$ 420.86		
12566610	WELL PLATE 96U .5ML CS120	CS	\$ 102.51		
17100896	FB FACEMSK 2PLY EARLP WH 500CS	CS	\$ 14.91		
13687702	PLATFORM WITH CLAMPS FOR 6X25	EA	\$ 143.49		
13687703	PLATFORM WITH CLAMPS FOR 12X1	EA	\$ 143.49		
AC422355000	TRITON X-100, SCINTILLAT 500ML	EA	\$ 62.73	CS	\$ 376.38
02891E	JAR WM PP 16OZ/500ML 24/CS	CS	\$ 38.62		
19167914	COVERALL SPUNBONDPP 2XL 25/CS	CS	\$ 27.37		
SE1M179M6	STERIFLIP-GV 0.22UM RS 25/PK	PK	\$ 131.60		
1482515AB	NDL DEFLECT PNT 20GX12IN 12PK	PK	\$ 121.29		
0267153	COVER GLASS HEMOCYTOMETER .4MM	EA	\$ 11.85		
ZWAAZONE1	TRAVEL ZONE 1	EA	\$ 223.34		
SLFH05010	FLT MILLEX 50MM FH PTFE 10/PK	PK	\$ 106.74		
1337412	PARAFILM 4 IN X 250FT/RL	EA	\$ 56.29	CS	\$ 675.45
CB40234C	MATRIGEL PHENOL-RED FREE 10ML	EA	\$ 318.23		



**Virginia Commonwealth University**  
**Hot List**

Part Number	Part Description	SU	SU Proposed Price	AU	AU Proposed Price
02004057	SODIUM CITRATE 2HYD GRAN 100G	EA	\$ 39.71		
A11750	FORMIC ACID OPTIMA LC/MS 50ML	EA	\$ 34.05		
CB40234B	MATRIGEL MATRIX 50ML	EA	\$ 1,143.89		
13698793	EPP LOBND PRTEN TB .5ML 100/PK	PK	\$ 19.34		
1368119	PORTABLE PIPET AID 110V	EA	\$ 267.54		
04355451	ETH ALC 200PRF TX INC	EA	\$ 123.05	CS	\$ 492.20
19167913	COVERALL SPUNBONDPP XL 25/CS	CS	\$ 26.60		
02707355	2.0ML RB TB W TC STRL 500/PK	PK	\$ 72.09	CS	\$ 360.45
PI21331	NHS SS BIOTIN 100MG	EA	\$ 252.10		
02707139	1-200UL RND GEL LOAD STR 960PK	PK	\$ 64.54	CS	\$ 322.68
AC148170025	CARBON TETRACHLORIDE 99 2.5LT	EA	\$ 452.24	CS	\$ 1,491.65
SCGPT05RE	STERITOP-GP 45MM 500ML 12/PK	PK	\$ 90.19		
07200603	PLT 96WELL ULT LOW ATTCH 24/CS	CS	\$ 367.86		
23285783	CELLCHEX L1CC L1UC L2 2ML 3/PK	PK	\$ 81.99		
FBE00200	FISHERBRAND ELITE 20-200UL	EA	\$ 178.63		
13698792	EPP LOBND GNOMC TUB 2ML 250/PK	PK	\$ 28.87		
PI23223	BCA REAGENT A 1000ML/PK	PK	\$ 130.15		
BP82014	70% ETHANOL	EA	\$ 136.47	CS	\$ 305.70
02707353	1.5ML RB TB W TC STRL 500/PK	PK	\$ 72.11	CS	\$ 360.57
01829F	BG AUTO PE RED 33X30 200/PK	PK	\$ 209.39		
S04535	FILTERING KIT	EA	\$ 43.52		
17111246	SPILL KIT REFILL 95 GAL REFORM	EA	\$ 330.78		
DNA020	BASE PAIR 200 NMOL SCALE	EA	\$ 0.80		
1192675	SERVCE CART 39LX18WX33INH BEG	EA	\$ 190.17		
12544C	CVR GLAS NO1 1/2 40X24MM 10ZPK	PK	\$ 4.17	CS	\$ 41.66
02707446	200UL TIP BULK 1000/PK	PK	\$ 11.24	CS	\$ 112.43
AC423830040	ISOPROPANOL, P.A. 4LT	EA	\$ 83.07	CS	\$ 332.29
UFC200324	AMICON ULTRA 2 3K NMWL 24PK	PK	\$ 108.52		
15905	1X60 YARD AUTOCLAVE TAPE	EA	\$ 6.60		
01213101	ALUMINUM FOIL 12IN X 200FT	EA	\$ 20.08	CS	\$ 321.32
FB800500	MEDIA BTL GS GL45 500 ML 10/CS	CS	\$ 61.32		
CB40240	CELL-TAK CELL/TISSUE ADHSV 1MG	EA	\$ 223.12		
23426797	PF 10% BF FORM 480/240ML 32/CS	CS	\$ 94.12		
AP9004500	EDTA BUF FOR HIER(10X)500ML	EA	\$ 129.50		
1482619E	ADAPTR 23GAGE LUER STUB 100/PK	PK	\$ 228.36		
23450004	MINICLEAN BOTTLE	EA	\$ 102.60		
033375	VIAL SCINT 20ML GL/M 500/CS	CS	\$ 123.19		
S25310A	ETHYL ALCOHOL DNAT 1G W/MIBK	EA	\$ 21.60	CS	\$ 86.41
1482113N	NEEDLE DISP HYPO 21GX2 100PKRX	PK	\$ 22.70	CS	\$ 227.00
15912	DISPENSER MULTI TAP 500IN METAL	EA	\$ 30.63		
05408128	MCT N/S 0.6ML AST 500/PKMCT	PK	\$ 25.67	CS	\$ 256.68
BMA50101	SEAPLAQUE AGAROSE 25G	EA	\$ 192.80		
03640	BRUSH BABCOCK CREAM BOTTLE	EA	\$ 1.48	PK	\$ 17.77
0666246	TIMER FISHER 3-LINE ALARM	EA	\$ 42.53		
05719620	FINNPIPETTE F1 GLP KIT 4	EA	\$ 675.64		
22272957	TISSUE BLOCK STORAG FILE 10/CS	CS	\$ 196.81		
211953	FB MAXI TIPS 1000-5000UL 250PK	PK	\$ 40.99	CS	\$ 409.91
011890111	CARBOY WITH SPIGOT PP 5GL	EA	\$ 117.92		
1368118C	REPLACE FILTERS 5/PK	PK	\$ 23.51		
UFC30GVNB	ULTRAFREE-MC OGV 250/PK	PK	\$ 507.32		
1590110A	TAPE WHITE 25MMX13M 3/PK	PK	\$ 16.32	CS	\$ 65.26



**Virginia Commonwealth University  
Hot List**

Part Number	Part Description	SU	SU Proposed Price	AU	AU Proposed Price
07200589	PLT 96WL SLD WHT NONTRT 100/CS	CS	\$ 296.77		
116762	4-WHEEL CART FOR LOCATOR 4 84	EA	\$ 263.32		
PRM8291	GOTAQ FLEXI DNA POLYMERASE	EA	\$ 30.91		
136788C	PIPETTE PASTEUR 146MM 1000/CS	CS	\$ 57.94		
1437929	SOAP SOFTCIDE-NA 32 OZ.	EA	\$ 13.72	CS	\$ 164.59
UFC800324	AMICON ULTRA-4ML 3K NMWL 24PK	PK	\$ 120.88		
FD602012	THERMAL PRINTER PAPER 4RLS/CS	CS	\$ 120.03		
0556165	SYRINGE ONLY 6CC 500/CS RX	CS	\$ 149.94		
02991728	1OZ WH JAR WHPP UNL 72CS	CS	\$ 48.37		
PI23200	COOMASSIE REAGENT 950ML/PK	PK	\$ 98.38		
1482028	SYRINGE INSULIN 26G 1CC 100/PK	PK	\$ 30.79	CS	\$ 246.33
0331218	CARBOY DOT FLUOR HDPE 10L	EA	\$ 92.54	CS	\$ 555.25
PI78447	HALT PROTEASE AND PHOSPHATASE	EA	\$ 837.94		
055411	MICROCEN TUB RAC ASSORTD 5/PK	PK	\$ 40.97	CS	\$ 163.88
12518213	COVER GLASS #1-1/2 SQ 22MM 1OZ	PK	\$ 13.08	CS	\$ 130.79
ZWFL1INST	SMT INSTALLATION (FISHER)	EA	\$ 381.93		
1335920B	PAN STERILIZING PP 15 QT	EA	\$ 55.72	CS	\$ 334.35
03410541	MINI SECADOR WITH GAS PORTS	EA	\$ 239.40		
17100884A	FB LBCT KC 3PKT BSCWHT XL 10PK	PK	\$ 24.62	CS	\$ 73.86
02717134	10U LOW RETEN PPT RACKD 960/PK	PK	\$ 20.57	CS	\$ 102.84
CB40234	MATRIGEL MATRIX 10ML	EA	\$ 260.16		
1480943	RACK UNWIRE TEST TUBE BL 16MM	EA	\$ 14.29	CS	\$ 114.33
026896	NA HEP PLUS 10ML 16X100 100/PK	PK	\$ 23.28	CS	\$ 232.80
02707400	1250UL TIP BULK 1000/PK	PK	\$ 19.83	CS	\$ 198.25
09528166	GASKETED UVT TRAY	EA	\$ 98.52		
23246385	MITSUBISHI 2.5L ANAEROPACK JAR	EA	\$ 117.91		
QGARDT2X1	Q-GARD T2 (1/PK)	EA	\$ 460.97		
12550A3	MICRO SLIDES 75X25MM PLN 144PK	PK	\$ 22.59	CS	\$ 225.86
PI89842	MEM-PER PLUS KIT	EA	\$ 294.83		
19166227	LAB COAT XLARGE EA	EA	\$ 23.25		
189992748C	GLOVE NITRILE PF TNT L 100/PK	PK	\$ 10.05	CS	\$ 100.53
PI69580	SLIDE-A-LYZER MINI 2K 50PK	PK	\$ 168.09		
22124967	SYR ONLY 20ML LUERLOK 48PK RX	PK	\$ 17.96	CS	\$ 71.83
AC396270050	SODIUM TETRACHLOROAUATE 5GR	EA	\$ 307.69		
19140388PM	BMP51 PRTR BATTERY PK AC ADPTR	EA	\$ 315.00		
PRG1915	HALOLINK RESIN 25MLHALOLINK R	EA	\$ 660.91		
0974412	HEPA-CAP 36	EA	\$ 61.32		
1496131	TUBE CULT DSP 16X150MM 1000/CS	CS	\$ 66.96		
A508P500	HYDROCHLOR ACID TRCE MTL 500ML	EA	\$ 53.39		
22000102	SF LANCET 2.8MM NDL PNK 100/PK	PK	\$ 53.29	CS	\$ 695.04
02912526	18-400 BLK PHEN CAP 144/CS	CS	\$ 31.90		
08774327	BCT COL I T25 VNT CP FLS 10/CS	CS	\$ 98.02		
08732117	WEIGH DSH POUR BOAT MED 250/CS	CS	\$ 36.12		
21402903	HLT 1.5ML TUB GRD STCLR 500/PK	PK	\$ 14.34	CS	\$ 143.40
UFC503096	AMICON ULTRA 0.5ML 30KDA 96PK	PK	\$ 323.80		
S5500	SUCROSE CRYSTAL CERT ACS 500G	EA	\$ 23.88	CS	\$ 143.29
FB8001000	MEDIA BTL GS GL45 1000ML 10/CS	CS	\$ 91.67		
0554138	TB RACK FLR 96WELL AST 5RCK/PK	PK	\$ 39.07	CS	\$ 156.28
UFC505096	AMICON ULTRA 0.5ML 50KDA 96PK	PK	\$ 322.04		
0344817	FOUR-WY MCRTB RCKS ASSRT 5/PK	PK	\$ 30.06		
14559457	PIPTSTATKIT3 OPTIFITPROLIN+PK1	PK	\$ 543.98		



**Virginia Commonwealth University**  
**Hot List**

Part Number	Part Description	SU	SU Proposed Price	AU	AU Proposed Price
MPGL04GK2	MILLIPAK STERILE (2/PK)	EA	\$ 195.19		
03837319	TRANSFERPETTE S 2-20UL PIPETTE	EA	\$ 230.34		
1464846	TRACE 10 MEMORY THERMOMETER	EA	\$ 36.45		
07210123	ICE BUCKET, ROUND 4L, BLUE	CS	\$ 83.24		
FB102200	BEAKR 200ML TALL W/SPOUT 12/PK	PK	\$ 46.30	CS	\$ 185.22
13688500	MANIFLD PIPET 8CH. 10-100UL	EA	\$ 543.46		
07200153	CELL INS 24WL 6.5MM .4UM 24/CS	CS	\$ 275.96		
AC177150250	METHYL ALCOHOL, 99+% 25LT	EA	\$ 182.52		
0975438	SYR FLTR 25MM .45PTFE 50/CSSY	CS	\$ 116.38		
PI78444	HALT PROTEASE AND PHOSPHATASE	EA	\$ 573.85		
13247RNG	35MM OD TUBE SILICONE O RING	EA	\$ 5.41		
19048558B	GLV LTX PF TXTD EXM SM 100/PK	PK	\$ 7.46	CS	\$ 74.61
13624500	PH ALL IN ONE BUFFER KIT	EA	\$ 78.70		
0905067	CART PRETREAT EASYPURE RO	EA	\$ 108.15		
119031	NOTEBK LAB PAPER 8.5X11IN RULE	EA	\$ 19.05	CS	\$ 114.33
148265G	NEEDLE 18 GAUGE DISP 100/PK	PK	\$ 8.86	CS	\$ 88.64
A003E	POLY-D-LYSINE 1.0MG/ML 20ML	EA	\$ 86.34		
14081D	81 PL PP FREEZER BX PRP 5/PK	PK	\$ 31.66	CS	\$ 316.61
B11430	MOELR DECARBOLSE BROTH 500G	EA	\$ 279.75		
13698791	EP LOBND GNOMC TB 1.5ML 250/PK	PK	\$ 28.87		
14386313	FINNPIPETTE F2 0.5-5UL MICRO	EA	\$ 246.81		
14386315	FINNPIPETTE F2 1-10UL	EA	\$ 246.81		
15081123	USB THERM W/BOTTLE PROBE	EA	\$ 93.00		
1482022B	SYR/NEEDL 20GA 10CC 100/PK RX	PK	\$ 20.65	CS	\$ 82.61
22030595	BTL MEDIA SQ STER PETG 280/CS	CS	\$ 330.50		
1482910D	SYRINGE TB 21GX1 1CC 100/PK	PK	\$ 19.91	CS	\$ 159.30
PI88266	PIERCE PROTEASE INH TABLET	EA	\$ 236.10		
B99070	BRAIN HEART INFUSIN BROTH RX	EA	\$ 153.69		
03837326	TRANSFERPETTE-8 S 0.5-10UL	EA	\$ 590.29		
15901R	RAINBOW PACK 13MMX13M 24/PK	PK	\$ 105.75		
A200C212	NITRIC ACID R ACS 6X21/2L/CS	CS	\$ 148.67		
07910021	BATTERY COLNY CNTER REPLACE 3V	EA	\$ 7.65	CS	\$ 76.52
13641420	ROSS ALL-IN-ONE PH BUFFER KIT	EA	\$ 84.92		
23666062	ECONO UNDERPAD 17X24 300/CS	CS	\$ 59.86		
17100802	FB LAB CT EC BASIC WHT M 25CS	CS	\$ 28.28		
14666300	BENCH PROT PPR 46CM X 50M 1/RL	EA	\$ 98.59	CS	\$ 197.19
1451209	SUPPORT PP TT 14-17MM 50HOLE	EA	\$ 23.09	CS	\$ 277.08
09540115	ICE MACHINE INSTALL KIT	EA	\$ 107.35		
04355	CONTRAD 70 DETERGENT 1 LITER	EA	\$ 29.82	CS	\$ 357.83
15904	3/4X60 YARD AUTOCLAVE TAPE	EA	\$ 5.72		
14386302TI	FINN F1 1-10UL UTIP TRADE-IN	EA	\$ 237.30		
22274913	TB HEMOCRT TRTD 40MM 100VL/PK	PK	\$ 16.75	CS	\$ 167.50
SF10020	10% BUFFERED FORMALIN CR 20L	EA	\$ 90.31		
0974036K	FLTR UNIT CN .2UM 115ML 12/PK	PK	\$ 71.75	CS	\$ 430.47
1367812E	PIPET STER 10ML(0.1GRAD)500/CS	CS	\$ 92.62		
SVGV010RS	STERIVEX-GV 0.22UM RS 50/PK	PK	\$ 215.41		
BP82024	96% ETHANOL	EA	\$ 167.80	CS	\$ 375.87
05402	TUBES 1.5ML NATURAL 500/PK	PK	\$ 27.33		
AC183600100	N,N-DIMETHYLFORMAMIDE-D7 10ML	EA	\$ 327.76		
13812201	ANIMAL EAR PUNCH W/O TAGSANIM	EA	\$ 13.94	PK	\$ 167.28
SH3023701	HEPES 1M FREE ACID 100ML	EA	\$ 17.28		



**Virginia Commonwealth University**  
**Hot List**

Part Number	Part Description	SU	SU Proposed Price	AU	AU Proposed Price
0720035	EIA PLT FLT BTM HI-BNG 100/CS	CS	\$ 313.94		
02707416	200UL TIP RACK STER 960/PK	PK	\$ 18.39	CS	\$ 91.96
02911525	TISS GRIND POTTER-ELVEHJEM2CS	CS	\$ 155.52		
09720500	PTRI DSH 47MM ASPTC MOLD 150PK	PK	\$ 39.00		
08940	SCISSORS 4.5 STR SS DISSECT	EA	\$ 14.60	CS	\$ 175.20
13681501	PIPET BASIN STRL PS 50ML 80/CS	CS	\$ 94.01		
19166261	LAB COAT MENS MED EA	EA	\$ 27.33		
AC364650500	(METHYL SULFOXIDE)-D6, 99 50ML	EA	\$ 130.96		
OWB1A10	10 WELL COMB 1.0MM 1.5MM THK1	EA	\$ 49.55		
09841009	HPLC CAP 2/CS	CS	\$ 76.30		
AC405010050	CHLOROPLATINIC ACID, HEX 5GR	EA	\$ 332.08		
13640516	PH PLASTIC STRIP 0.0-14.0	EA	\$ 5.75	PK	\$ 34.48
PI34080	SUPERSIGNAL WEST PICO 1/PK	PK	\$ 184.35		
6776214	SLIDE COLORFROSTPLUS WH 144/CS	CS	\$ 65.50		
22024648	WARMGEL PACK MED 6X6IN 10/PK	PK	\$ 15.43	CS	\$ 61.71
SB0602380	BIO-CLEAN 3800ML	EA	\$ 97.47		
FB0875713	PETRI DISH,100X15MM,SLIP,500CS	CS	\$ 62.48		
CB40230C	GRO FACTOR RE/MATRIGEL MATRIX	EA	\$ 331.81		
0435810	CLEANERS CONTREX AL 1 GAL	EA	\$ 62.61	CS	\$ 250.45
03376607	2ML CLRSRSTP ID RD/WHITE/RED	CS	\$ 57.02		
08741F	DISH CRYSTALLIZING 150MM 4/PK	PK	\$ 140.94	CS	\$ 281.88
08774208	FALCON CULT SLIDE 8CHMBR 96/CS	CS	\$ 699.13		
AC126845000	N-METHYL-D-GLUCAMINE, 99 500GR	EA	\$ 71.41		
13636AE152	ACCUMET AE150 PH METER BIO SET	EA	\$ 314.26		
715010S	STD.SPECCLP VISE SILVER	EA	\$ 856.83		
011890110	CARBOY WITH SPIGOT PP 2.5GL	EA	\$ 99.99		
1368115B	BATTERY F/PIPETAID GV NIC/CAD	EA	\$ 20.18		
148265C	NEEDLES 20GX11/2 100/PK RX	PK	\$ 7.61	CS	\$ 76.14
213808J	COMBI TIPS 0.05ML 50/PK	PK	\$ 146.88		
057696Q	CLAMP TRI-GRIP MICRO	EA	\$ 24.06		
11394326	CRYOGLOVE WTRPRF MED 1PR	PR	\$ 125.93	CS	\$ 1,259.25
MPGP04001	MILLIPAK EXPRESS 40 (1/PK)	EA	\$ 180.62		
0211535	VALOR PORT SCALE 6000G X 2G	EA	\$ 414.96		
0666632B	TOWL HND SURPAS C-FLD 2400/CS	CS	\$ 42.63		
02717166	1000U LW RETEN FLTR PPT 1000PK	PK	\$ 51.94	CS	\$ 259.70
SLFG05010	UFFLT MLX-FG50 HOSE-HOSE 10/PK	PK	\$ 102.88		
0989812B	WEIGHING PPR 4X4 IN 500/PK	PK	\$ 21.18	CS	\$ 254.19
02891F	JAR WM PP 32OZ/1L 24/CS	CS	\$ 144.43		
2140227	RACK FLIPR 4WAY REV FL ORG	EA	\$ 20.25	CS	\$ 404.91
19167153	COVERALL SPUNBONDPP 5X 25/CS	CS	\$ 27.36		
14826D	NEEDLES 20GX1 IN 100/PK RX	PK	\$ 8.45	CS	\$ 84.53
S67090A	WEIGH DISH PS MEDIUM 500/CS	CS	\$ 36.76		
14353D	WEIGHING FUNNEL 55X25MM 5/PK	PK	\$ 60.76		
0255525H	BEAKER HEVI DUTY 2000ML 4/PK	PK	\$ 115.83	CS	\$ 231.67
02912744	CELLINE 1000 BIOREACTOR FLASK	PK	\$ 198.78		
133015	MODULE IONPLUS CALCIUM	EA	\$ 231.43		
13689204	TRANSFERPETTE S 0.1-2.5UL	EA	\$ 230.34		
02202102	WEIGH BOATS LARGE 500/PK	PK	\$ 121.31	CS	\$ 485.23
0877458	CULT PL FIBRO HUMAN 24-W 5/CS	CS	\$ 145.40		
ERK0221	MAXIMA SYBR/R QPCR 2X1.25ML	EA	\$ 146.01		
116704B	THERMO-FLASK SS 2 LITER	EA	\$ 305.39		



**Virginia Commonwealth University**  
**Hot List**

Part Number	Part Description	SU	SU Proposed Price	AU	AU Proposed Price
02912742	CELLINE 1000AD BIOREACTOR FLSK	PK	\$ 601.68		
19167302	GLV NTRL PF ULTRFRM SM 300/PK	PK	\$ 17.50	CS	\$ 174.98
08732115	WEIGH DISH PS LARGE 500/CS	CS	\$ 69.94		
3050822	MB22 LP BLADES 50/CS	CS	\$ 134.77		
0554185	96PCR RK .2ML TBFLUOR ASTD 5PK	PK	\$ 54.36	CS	\$ 217.44
PI26617	PAGERULER LADDER 10X250 UL	EA	\$ 457.41		
15078172	FLOWMETER 65MM AL WITH VALVE	EA	\$ 172.46		
PI80196	PIERCE ECL 2	EA	\$ 285.06		
08774331	BCT GELATIN T75 VNTCP FLS 5/CS	CS	\$ 60.35		
14387167	S1 PIPET FILLER GREEN	EA	\$ 284.08		
07200129	RESERVOIR 100ML BULK 200/CS	CS	\$ 126.75		
05730153	FILM CASSETTE WITH SCREEN 8X10	EA	\$ 225.99	CS	\$ 1,129.95
12970A	GLASS MORTAR W/PESTLE 2OZ	EA	\$ 15.49	CS	\$ 185.82
PRA1222	PUREYIELD MINIPREP 250 PREPS	EA	\$ 340.48		
PRG5711	DNA LADDER 1KB	EA	\$ 105.05		
13683725	CBT.ADVANCED 25ML BIOPUR 100CS	CS	\$ 157.74		
23246376	MITSUBISHI PACK-ANAERO 20/PK	PK	\$ 71.00		
45000266	HIPREP 26/10 DESALTING	EA	\$ 620.27		
043206	SPARKLN II MACH WSH 3-1/4LB BX	EA	\$ 21.06	CS	\$ 252.72
PI88292	D-LUCIFERIN, MONOSODIUM SALT	EA	\$ 410.83		
03340194B	WKSTATION STORAGE BIN 7X5X6IN	EA	\$ 85.08		
89015840	ANTI-RHEB (2C11) 100UG	EA	\$ 347.36		
F167204G	D1000ST TOWERPACK 7 RACKS 96 1	PK	\$ 43.05		
097192B	MEMBR FLTR .20UM 47MM 100/PK	PK	\$ 80.47		
0903416	CART ORGANIC FREE EASY PURE	EA	\$ 115.28		
025552	BEAKR STARTER PACK NO1 1/CS	CS	\$ 23.12		
PI88518	PVDF MEMBRANE	EA	\$ 325.31		
03962Q	FLAME BURNER	EA	\$ 37.06		
23450708	CALIBRATOR MINOCAL 2X2.5ML 2PK	PK	\$ 102.58		
11394299	AUTOClave GLV ORANGE 1PR	PR	\$ 29.69	CS	\$ 356.34
AC320720075	DICHLOROMETHANE-D2, 99.8 7.5ML	EA	\$ 132.42		
45000139	GLUTATHIONE SEPHAROSE 4B 10 ML	EA	\$ 268.00		
PI16100	PIERCE GLUTATHIONE AGAROSE	EA	\$ 204.74		
13636XL200	ACCUMET XL200 PH/CON KIT	EA	\$ 1,401.16		
01213100	ALUMINUM FOIL 12IN 25FTALUMIN	EA	\$ 3.17	CS	\$ 76.14
13698794	EPP LOBND PRTN TB 1.5ML 100/PK	PK	\$ 19.16		
02963AA	CARBOY W/SPIG LDPE 1 GAL	EA	\$ 91.62	CS	\$ 549.70
18991	RESP MEDICAL 1860S S 20/PK	PK	\$ 16.79	CS	\$ 100.77
18992	RESP MEDICAL 1860 REG 20/PK	PK	\$ 16.79	CS	\$ 100.77
23600903	ESWAB MRSA 1-PINK 1-WHT 50/PK	PK	\$ 81.59	CS	\$ 815.93
22911042	INSTANT BLUING TABLETS 100/PK	PK	\$ 19.50		
19057602	HAND SANITIZER PURELL800ML DIS	EA	\$ 20.32	CS	\$ 243.85
03840312	ACCU-JET PRO PIPET GREEN	EA	\$ 302.01		
19166262	LAB COAT MENS LG EA	EA	\$ 26.28		
K8210010002	STOPCOCK PLUG SIZE 2	EA	\$ 11.38		
UFC805024	AMCN ULTR CNTRFGL 4ML 50K 24PK	PK	\$ 120.88		
BP1185500	GLACIAL ACETIC ACID SEQ 500ML	EA	\$ 32.77	CS	\$ 196.60
BT1173031	DISPENSE BOTTLE WITH FILTER 4L	EA	\$ 107.77		
0333922B	VIAL ST W/CLOSURE 1DR 144/PK	PK	\$ 25.86	CS	\$ 413.76
0333715	VIAL SCINT 20ML GLASS 500/CS	CS	\$ 123.18		
PRA9281	WIZARD SV GELPCR CLEAN UP SYS	EA	\$ 82.03		



**Virginia Commonwealth University**  
**Hot List**

Part Number	Part Description	SU	SU Proposed Price	AU	AU Proposed Price
20340110MG	BLEOMYCIN SULFATE S. VERTICILL	EA	\$ 368.81		
S2713	SODIUM CHLORIDE CERT ACS 3KG	EA	\$ 52.21	CS	\$ 208.86
22310413	SPEC BAG 6X9 BHAZ GRN 1000/CS	CS	\$ 46.03		
B97354X	TRYPTICASE SOY BROTH 100/PK	PK	\$ 187.47		
22290066	TISSUE GRNDR POTTR-EL 2ML 2/CS	CS	\$ 155.46		
1482011	SYRING LLT N/STER 60CC 125CSRX	CS	\$ 112.37		
012576C	FILTER ELEMENT FOR 01 257 5C	EA	\$ 183.53		
1417012P	TUBING PE.011INID 1X100FT RX	EA	\$ 163.48		
033757	CRIMPER MANUAL FOR 11MM SEALS	EA	\$ 223.98		
F161401G	CARROUSEL PIPETTE STAND (HOLDS	EA	\$ 87.78		
0435564	CIDECON CONC DISINFECTNT 1GAL	EA	\$ 52.83	CS	\$ 211.32
0540341	EPTIPS RELOADS 200UL 960/PK	PK	\$ 55.48		
PRA1223	PUREYIELD MINIPREP 100 PREPS	EA	\$ 157.70		
T200102	TRANSFECTION DHARMAFECT 1	EA	\$ 254.79		
AC206391000	POTASSIUM BROMIDE, 99+%, 100GR	EA	\$ 172.24		
S01980	GRAD SQ BOTTLE WM HDPE AMB 2L	EA	\$ 7.15	PK	\$ 42.91
02675179	DISPETTE 2 ESR KIT 100/PK	PK	\$ 75.82	CS	\$ 758.15
PI46430	RESTORE PLUS STRIPPING 500ML	EA	\$ 118.12		
03051276	50X3MM 5U GOLD AQ	EA	\$ 539.20		
0333925A	VIAL ST W/CLOSURE .5DR 144/PK	PK	\$ 40.43	CS	\$ 646.85
1482316E	SYR NS LUERLOK 10CC 850/CS RX	CS	\$ 136.15		
119033	NOTEBOOK LAB A4 LINE 1/PK	PK	\$ 20.63	CS	\$ 123.80
MS423P	DNA-PKCS(18-2+25-4+42PSC)1ML	EA	\$ 571.48		
10039C	FLASK ERLNEM NM 50ML 12/PK	PK	\$ 35.79	CS	\$ 143.16
0435511	NEUTRAD NEUTRL PH DETERG 5LT	EA	\$ 74.00	CS	\$ 296.00
EP2HYB0010	NITRCEL PUR TRNS.2 15CMX3M 1R	EA	\$ 203.73		
1590120C	TAPE GREEN 19MMX55M 4/PK	PK	\$ 39.76		
1482633	NEEDLE LNR 13G 3-1/2IN 12PK	PK	\$ 308.88		
CUL001B	MYCOPROBE MYCOPLASMA KI 1 KT	EA	\$ 372.00		
19041172B	NITRILE EXAM W ALOE SM 100PK	PK	\$ 6.58	CS	\$ 65.78
19041172D	NITRILE EXAM W ALOE LG 100PK	PK	\$ 6.58	CS	\$ 65.78
19041172E	NITRILE EXAM W ALOE XL 100PK	PK	\$ 6.58	CS	\$ 65.78
0181517	POUCH SFTY SHRP BIOHZRD 200/PK	PK	\$ 163.33		
07200147	TC INSRT 24WL 6.5MM .4UM 48/CS	CS	\$ 211.52		
19156210	BRD COV PPSB 1000/CS	CS	\$ 24.65		
15338438	PRE-FILTERS, 12/PK	PK	\$ 197.85		
14140L	RUB STPR 2 HOLE NO9 APPX 11PK	PK	\$ 32.26	CS	\$ 161.30
PRM7502	PCR MASTER MIX	EA	\$ 90.47		
FEREL0011	T4 DNA LIGASE 5U/UL 1000U	EA	\$ 168.99		
152392	SAFETY FIBERGLASS TRAY	EA	\$ 64.54		
14179123	TUBING 5/8IDX7/8OD,50 FT 50/CS	CS	\$ 314.15		
212772B	TIP .1-10UL NAT 960/PKTIP .1-	PK	\$ 47.50	CS	\$ 237.48
12553454	COVER GLASS, NO.1 1/2,2000/CS	CS	\$ 171.12		
SPR00SIA2US	SMARTPAK RODI	EA	\$ 517.55		
F701	MGs KIT 10 RXNS	EA	\$ 186.62		
SPLHPLC005	HPLC PURIFICATION 50 NMOL	EA	\$ 27.11		
07200891	PLATE 384WL NBS 50/CS	CS	\$ 412.85		
482296K	TITERTACS IN SITU - COL 96 TS	EA	\$ 391.50		
S17302	BLADES SNGLE EDGE .009IN 100PK	PK	\$ 16.57	CS	\$ 828.27
19045907	GLV PF NITRL EXM BDZ MD 100/PK	PK	\$ 9.39	CS	\$ 93.86
19045908	GLV PF NITRL EXM BDZ LG 100/PK	PK	\$ 9.39	CS	\$ 93.86



**Virginia Commonwealth University**  
**Hot List**

Part Number	Part Description	SU	SU Proposed Price	AU	AU Proposed Price
0268426	VAC TUBE YELLOW 8.5ML 100/PK	PK	\$ 48.12	CS	\$ 481.20
02891A	JAR WM PP 1OZ/30ML 72/CS	CS	\$ 89.86		
1371121	TRAN PIP STD STR 7ML 500PK	PK	\$ 41.23	CS	\$ 329.86
0267110	HEMACYTOMETER COUNTING CHAMBER	EA	\$ 160.01		
1482687	SYRINGE/NDL 1CC 27GX1/2IN100PK	PK	\$ 19.15	CS	\$ 153.22
1367820C	PIPET DISP 9 IN 720/CS	CS	\$ 43.54		
17987140H	12UNIT GOGGLE HOLDER DOOR	EA	\$ 97.25		
07210038	COOLRACK M15, GREEN	CS	\$ 177.34		
F161201G	PIPETMAN CLASSIC P10ML	EA	\$ 269.77		
0268399D	VACT TB K2EDTA 13X100 6ML C/PK	PK	\$ 19.02	CS	\$ 190.22
02542D	MDA/STRG BTL GRAD 1000ML 10/CS	CS	\$ 106.43		
UFC201024	AMICON ULTRA 2 10K NMWL 24PK	PK	\$ 108.52		
23769533	AQUA HOLD PAP PEN 2 REPELLENT	EA	\$ 32.57		
PRA2492	PUREYIELD PLASMID MIDIPREP	EA	\$ 230.13		
1050027	5.0ML CRYOVIAL EXT THRD 50/PK	PK	\$ 29.48	CS	\$ 589.69
12550143	SLIDE SUPERFR 25X75X1MM 144/PK	PK	\$ 30.92	CS	\$ 309.23
12654100	EASYPET 3	EA	\$ 365.18		
125495	MICROSLD1MM PLN BVL 3X1IN 1GR	GR	\$ 15.92	CS	\$ 159.23
043204	SPARKLEEN I MANWSH 3-1/4LB BOX	EA	\$ 43.04	CS	\$ 516.53
1428127	NBS CLAMP ERLNMEYER 2.0L	EA	\$ 65.29		
12553459	COVER GLASS, NO. 1,1000/CS	CS	\$ 96.24		
141697E	TUBING VINYL 1/4X1/8 50FT/PK	PK	\$ 30.10		
FB460	STAND W/CLAMP- MDL 50 OR 120	EA	\$ 80.55		
22040106	BLD COL SET SFRY 25GX12IN 50PK	PK	\$ 58.34	CS	\$ 1,166.80
191301166	DUSTER CFC FREE 12 OZ 12/CS	EA	\$ 24.95	CS	\$ 299.40
A3971	ISOBUTYL ALCOHOL CERT ACS 1L	EA	\$ 29.13	CS	\$ 174.78
0300742	FB GRAD CYL PP 250ML	EA	\$ 10.26	CS	\$ 82.06
0268399A	VAC TUBE K2EDTA LAV2ML100/PKRX	PK	\$ 33.20	CS	\$ 331.96
0644321	FB50MLTBEPPLUG\GRD\S 500CS	CS	\$ 130.23		
K9538350000	FILTER APP 500/2000ML 47MM	EA	\$ 474.10		
0553912	15M TBE PP/FLT/ST/GRD RK500CS	CS	\$ 86.13		
22251051	SICKLE SCREEN CONTROL KIT 1/PK	PK	\$ 127.63		
14559407PR	MLINE MECPIPET1CH 10100 UL EA1	EA	\$ 196.79		
02685A	VAC TUBE RED 10ML 100/PK RX	PK	\$ 33.27	CS	\$ 332.74
S04394B	PIPET STATION	EA	\$ 61.83		
1482697B	SYRING INTRCHNG 5CC LK TP 1/PK	PK	\$ 24.41	CS	\$ 292.92
03340621	2ML PP VIAL KIT W/ T/S 100PK	PK	\$ 52.18		
AC321290500	(METHYL SULFOXIDE)-D6, 99 50G	EA	\$ 112.59		
153152	BRBD BLKHD FTNG 1/4IN PP 2/PK	PK	\$ 9.96	CS	\$ 119.50
AC166310500	DEUTERIUM OXIDE, 100.0 A 50ML	EA	\$ 120.52		
AC326870025	N,N-DIMETHYLFORMAMIDE	EA	\$ 129.03		
S68125	TT RACK 40 HOLE 20MM BLUE	EA	\$ 29.55	CS	\$ 354.63
UFC510024	AMICON ULTRA 0.5ML 100KDA 24PK	PK	\$ 104.11		
033919C	INJCT VL KT 8ML AMB T/S 200/PK	PK	\$ 141.85		
21520100	NONLATEX TOURNIQUET 1000/CS	CS	\$ 164.53		
12542A	COVER GLASSES NO 1 18MM 1OZ/PK	PK	\$ 14.81	CS	\$ 148.10
15901110	LF ATOCLVTP 0.75IN GRN-BLK 4CS	CS	\$ 63.36		
S68056	HEAVY DUTY CART LRG BLACK	EA	\$ 357.30		
PI22589	SULFO SANPAH 50MG/PK	PK	\$ 231.21		
02661	ADAPTER PEDIATRIC TUBE 10/PK	PK	\$ 6.22	CS	\$ 62.17
21200201	CULT TB 12X75 5ML BORO M/CS	CS	\$ 27.01		



**Virginia Commonwealth University**  
**Hot List**

Part Number	Part Description	SU	SU Proposed Price	AU	AU Proposed Price
0333720	VIAL SCIN 7ML PE BULK 2000/CS	CS	\$ 182.06		
0340922D	WASH BOTTLE LDPE 1000ML 4/PK	PK	\$ 15.99	CS	\$ 47.97
45001887	RECT. GLASS PLATES 10X10CM 5PK	PK	\$ 55.97		
0292330AA	BOTTLE NM FEP 1 OZ 8CS	CS	\$ 228.04		
FERFD0974	FASTDIGEST NHEI 100UN	EA	\$ 50.05		
PI26619	PAGERULER PLUS LADDER 2X250UL	EA	\$ 124.27		
PRE2670	QUANTIFLUOR(TM) DNA SYSTEM	EA	\$ 279.31		
07905	COUNTER HAND TALLY	EA	\$ 18.62		
1518280	HISTOPLEX JAR PP 500ML 100/CS	CS	\$ 106.75		
19313653	HEATGUN HVYDTY MSTRAPPL 1EA	EA	\$ 175.14		
13683700	CBT. ADVANCED 0.1ML STANDARD	CS	\$ 93.77		
14826126	SHARPS COLLECTOR 3.3QT 24/CS	CS	\$ 102.67		
08914B	KNIFE BLADE NO11 150/CS RX	CS	\$ 87.33		
AC184761000	DEUTERIUM OXIDE	EA	\$ 281.01		
02216359	712 HEAVY DUTY BENCH CLAMP	EA	\$ 51.56		
13641731	ELECTRODE ROSS SEMINCRO W/BNC	EA	\$ 433.85		
15338424	AC SAFETY FILTER FOR MY-AU42	EA	\$ 275.88		
04355723	ETHYL ALCHL, 190 PRF GLASS 4CS	CS	\$ 366.78		
0435817	CLEANERS CONTREX AP 4LBS.	EA	\$ 30.97	CS	\$ 278.73
12553461	COVER GLASS, NO. 1,1000/CS	CS	\$ 157.00		
22286439	ELECTRODE HOLDER	EA	\$ 107.11		
22260099	BROKEN GLASS FLOOR MDL 6/PK	PK	\$ 70.39		
018950	DNQX 50 MG	EA	\$ 176.60		
13998147	STAND WITH CASTORS FOR 160L C	EA	\$ 364.07		
AC423760025	HEXANES, MIXTURE OF ISOM 2.5LT	EA	\$ 61.13		
SH3025601	PBS 1X .0067M PO4 500ML	EA	\$ 4.53		
AB0451	PCR8STRP TUBE W/CAP NAT 120EA	EA	\$ 94.82		
0666997	SANI CLTH PLS GERM WIPE 160PK	PK	\$ 6.05	CS	\$ 72.65
01829A	BG AUTO PE RED 8X12 200/PK	PK	\$ 49.42		
1495951D	CPT CEL SEP TB SOD HEP 60/CSRX	CS	\$ 595.07		
102101E	FLASK ONLY 100ML 12/CS	CS	\$ 217.80		
PRG7571	CELLTITER-GLO 10 X 10ML	EA	\$ 544.37		
ICN19353205	PACLITAXEL 5MG	EA	\$ 108.93		
137119AM	FB TRNS PPT 5.8ML NS GRD 5C/PK	PK	\$ 20.31	CS	\$ 203.08
13683702	CBT. ADVANCED 0.5ML STANDARD	CS	\$ 93.70		
1367820A	PIPET DISP 5 3/4 IN 720/CS	CS	\$ 34.32		
PI66810	SLIDE-A-LYZER DILYSIS CAS 8/PK	PK	\$ 121.15		
15497027	MOBILE STAND NAPCO 8000DH INC	EA	\$ 434.11		
1830	EMBEDDING MOLD 30X22MM 288/CS	CS	\$ 151.74		
AC166291000	(METHYL SULFOXIDE)-D6, 9 100ML	EA	\$ 250.81		
QPAK00TEX	Q-PAK TEX	EA	\$ 457.21		
12565226	PLATE F96WELL BACTI NS 60/CS	CS	\$ 115.23		
14287150	REPEATER M4	EA	\$ 440.48		
1220	EMBEDDING MOLD 12X12MM 288/CS	CS	\$ 151.00		
02542C	MDA/STRG BTL GRAD 500 ML 10/CS	CS	\$ 93.03		
22026700	FF MARKER BLK CHM RESIST 12/PK	PK	\$ 42.98		
03410591	BAG HDPE BIOHAZ 8.5X11 100/PK	PK	\$ 16.72		
13299510	ELECTRODE NEEDLE TIP MICRO PH	EA	\$ 455.68		
BD367341	PBBCS W/LR25GX.75 TB 50PK RX	PK	\$ 95.34	CS	\$ 381.36
01909400	INSTALLATION STARTERPAC	EA	\$ 264.00		
19167899	FACE MASK BLUE EARLOOP 500/CSF	CS	\$ 47.75		



**Virginia Commonwealth University**  
**Hot List**

Part Number	Part Description	SU	SU Proposed Price	AU	AU Proposed Price
PRG5421	CELLTITER 96 AQ ASSAY	EA	\$ 282.94		
22045620	CHEMSTRIP 7 URINE TEST STRIPS	EA	\$ 58.01	CS	\$ 348.08
1535061	LABTOP COOLR JR 12 PLACE 1CS	CS	\$ 96.32		
103468A	STR DSP PETG FLSK BBT250ML12CS	CS	\$ 89.94		
19166260	LAB COAT MENS SMALL EA	EA	\$ 19.77		
FEREF0651	FASTAP 1000UN 1UN/UL	EA	\$ 52.41		
19111205	GOOGLES, BLK/GRY, GRY LENS	EA	\$ 16.38		
19166280	LAB COAT WOMENS SMALL EA	EA	\$ 29.35		
102101B	FLASK ONLY 10ML 12/CS	CS	\$ 190.06		
125651	SLIDE LABTEKII 8WELL CC2 16/PK	PK	\$ 200.73	CS	\$ 1,204.38
056001572N	PENCIL DIAMOND TIPPED	EA	\$ 46.04		
14386317	FINNPIPETTE F2 2-20UL	EA	\$ 246.81		
02896A	BOTTLE WM PP 1 OZ 12/PK	PK	\$ 17.96	CS	\$ 107.76
PHO1KN100	HOLMIUM ICP, 1,000 PPM, 100ML	EA	\$ 69.57		
189994542	FB FACESHIELD HEADGEAR COMBOF	EA	\$ 19.19	CS	\$ 191.91
09720502	PTRI DSH 47MM ASEPTC MLD 600PK	PK	\$ 106.12		
A509P500	NITRIC ACID TRACE MTL 500ML	EA	\$ 60.38		
22029502	RAYSWAB ALM SHFT 0.35 ST 50PK	PK	\$ 20.71	CS	\$ 207.08
12567401	DISH 27MM NUNC GLASSBASE 20CS	CS	\$ 179.96		
075783A	DRIERITE INDI 8 MESH 1LB	EA	\$ 14.27	CS	\$ 171.29
033777A	CONV KT PTFE/SIL/PTFE CLR C/PK	PK	\$ 53.97		
121418	TUBES CAPILLARY MP 2000/CS	CS	\$ 152.38		
18999788	LBHMIG WRON1.5X3 7/8RL 1000/PK	PK	\$ 36.78		
0344826	RUBBER BULB 3ML 24/PK	PK	\$ 33.84		
21402161	ART 0.5-20UL TIPS 960/PK	PK	\$ 92.64	CS	\$ 463.20
FERK0841	GENEJET RNA CLEANUP MICRO KIT	EA	\$ 98.04		
03395482	UPRIGHT METAL FRZER RK 2 4X5	EA	\$ 78.90		
F164001G	DISTRIMAN	EA	\$ 479.49		
0334018	VIAL SCREW THREAD 144/PKVIAL S	PK	\$ 29.47	CS	\$ 353.65
11903	NOTEBOOK LAB 81/2X11IN PAPER	EA	\$ 23.30	CS	\$ 139.82
AC417891000	PHOSPHOMOLYBDIC ACID, RE 100GR	EA	\$ 103.49	CS	\$ 620.91
0340922C	WASH BOTTLE FB 500ML 6/PK	PK	\$ 22.58	CS	\$ 90.30
R681005	ANAEROPK MICROAERO SACHET 20PK	PK	\$ 98.64		
SLGP033RS	MILX GP 33MM 50/PK	PK	\$ 123.22		
0181419	LAB NOTEBOOK 200PP 6BOOKS/CS	CS	\$ 155.71		
T200402	TRANSFECTION DHARMAFECT 4	EA	\$ 257.70		
066672	PIPETTE STAND HDPE 6 PLACE	EA	\$ 58.02		
PROG000T3	PROGARD T3	EA	\$ 428.30		
BP9065	KANAMYCIN MONO SULFATE 5G	EA	\$ 44.55		
AC166301000	DEUTERIUM OXIDE, 99.8 AT 100ML	EA	\$ 96.18		
055396	CENT TBE ST PP RK 50ML 500/CS	CS	\$ 115.50		
1518313	TISSUE FREEZING MEDIUM 4OZ	EA	\$ 44.21	CS	\$ 530.46
14823435	SYRINGE LUER LOCK 3ML 200/PK	PK	\$ 16.17	CS	\$ 64.70
19041190D	FB GLV VINYL EXAM PF LG 100/PK	PK	\$ 6.66	CS	\$ 66.55
PI28908	16% FORMLDHYD 10X10ML 10PK	PK	\$ 56.79		
DF3114338	M TUBERCULOS H37 RA 6X100MG/PK	PK	\$ 301.56		
21377148	FINNTIP STEPPER 10-50UL 100/PK	PK	\$ 96.13		
PI23227	BCA PROTEIN ASSAY KIT	EA	\$ 111.49		
2140300	ART20UL FLTR PPTTP 960/PK	PK	\$ 88.08	CS	\$ 440.41
2140301	ART 200L FLTR PIPET TIP 960/PK	PK	\$ 88.08	CS	\$ 440.41
45004011	PROTRAN 0.2UM 150MMX4M 1/PK	PK	\$ 212.57		

**Virginia Commonwealth University**  
**Hot List**

Part Number	Part Description	SU	SU Proposed Price	AU	AU Proposed Price
12553460	COVER GLASS, NO. 1,1000/CS	CS	\$ 128.45		
14824655	SYRINGE 1710RN NO NEEDLE	EA	\$ 38.59		
PI68700	SNAKESKIN DIALYSIS TUBING 7K	EA	\$ 135.43		
02991229	1 PINT UNL CAN TTLID C 24CS	CS	\$ 64.08		
UFC901008	AMICN ULTRA CNTRFUGL 15ML 8PK	PK	\$ 86.29		
1590115B	TAPE YELLOW 13MMX55M 6/PK	PK	\$ 47.10		
14230227	0.2ML PCR TB FLT CAP BL 1000CS	CS	\$ 42.36		
22415493	SPNG NONWVN 4X4IN 4PLY NS 2MCS	CS	\$ 68.26		
0266527	MULTI SMPL LEUR ADAPT 100/PKRX	PK	\$ 34.37	CS	\$ 343.70
PI80196X3	PIERCE ECL 2 SUBSRATE 3X100ML	EA	\$ 563.03		
21200290	DRYING RACK PS 72PL W/PEGS	EA	\$ 162.62		
13756755	JAR STRAIGHT SIDED CLR 24/CS	CS	\$ 42.98		
03410501	COOLER CRYO-SAFE -20 C 32 TB	EA	\$ 167.19		
07200558	TRANSWEL CLMN 24MM 0.4UM 24/CS	CS	\$ 313.27		
10180G	FLASK FILTERING 2000ML	EA	\$ 98.44	CS	\$ 1,181.28
DX164571	PEPMAP100 C18 3UM 0.3X150MM NV	EA	\$ 512.99		
03340122	VIAL AMB EPA UNASSM 20ML 72/CS	CS	\$ 123.27		
055559	MCT W/CAP 1-5ML PP NAT 1000/PK	PK	\$ 50.31		
K9538250000	FILTER APP 300/1000ML 47MM	EA	\$ 368.96		
23313095	ZINC FORMALIN 1GAL	EA	\$ 10.44	CS	\$ 41.77
0919125A	RASCHIG RINGS TFE 3MM 500/PK	PK	\$ 91.20		
SYN185UV1	SYNERGY II/SIMPLCTY II UV LAMP	EA	\$ 453.60		
1496130	TUBE CULT DSP 16X125MM 1000/CS	CS	\$ 80.95		
PI21063	RESTORE STRIPPING BUFFER	EA	\$ 549.84		



**George Mason University  
Hot List**

Part Number	Part Description	SU	SU Proposed Price	AU	AU Proposed Price
14385340	GENESYS 30, US POWER, PROMO	EA	\$ 1,865.95		
01828E	BG AUTO PP RED 37X48 100/PK	PK	\$ 244.40		
17100915	FB SHOECVR SPP BL U 300CS	CS	\$ 74.74		
AS519	SHELL VIAL WIDE BULK 500/CS	CS	\$ 62.56		
AS275	BUZZPLGS FOR WDE PLS VL 1000CS	CS	\$ 109.16		
17100916	FB SHOECVR SPP BL XL 300CS	CS	\$ 74.74		
0540357	EPTPS 200UL NS BULK 1000/CS	CS	\$ 44.65		
SH3007002	DEFINED FBS 100ML	EA	\$ 187.74		
B215336	ENTEROPLURI 25 TEST PACK 25/PK	PK	\$ 292.04		
19041171E	NITRILE 3M PF TEX XL 200PK	PK	\$ 15.40	CS	\$ 153.95
02681311	0.6ML W/GRD FLT TP LW-NT 500PK	PK	\$ 37.43	CS	\$ 748.69
PIA34075	SUPRSGNL WST DURA 100ML 1/PK	PK	\$ 282.94		
SE1M179M6	STERIFLIP-GV 0.22UM RS 25/PK	PK	\$ 125.02		
19041171D	NITRILE 3M PF TEX LG 200PK	PK	\$ 15.40	CS	\$ 153.95
0540354	EPTPS BLK 0.1-10UL 1000/CSEPT	CS	\$ 56.08		
22998800	CAVICIDE DISINFECTANT 1GAL 4CS	CS	\$ 141.51		
23042305	MLTSTX REAG STRP 10SG 100/PK	PK	\$ 88.16	CS	\$ 2,115.92
2502MI	REBLOT PLUS MILD SOLN 50ML	EA	\$ 92.00		
07200288	TP PIPT 1-200UL RND 200RKX2/CS	CS	\$ 51.25		
DF0445174	BACTO LB AGAR MILLER 500G	EA	\$ 70.55		
CDUFB1001	BIOPAK 1/PKBIOPAK 1/PK	EA	\$ 267.44		
PI68100	SNAKESKIN DIALYSIS TUBING 10K	EA	\$ 135.43		
211523	DIALYS TBNG 14.6MM DIA 30M/RL	EA	\$ 174.94		
B12322	MUELLER HINTON II BROTH 500G	EA	\$ 135.13		
DF0145170	AGAR GRANULATED 500G	EA	\$ 96.92		
01829F	BG AUTO PE RED 33X30 200/PK	PK	\$ 254.79		
03377F	SILANIZED TRGT DP AMB ID 100PK	PK	\$ 58.80	CS	\$ 1,176.03
B11876	ISOVITALEX ENRICH 5X10ML/PK	PK	\$ 121.24		
03376480	C5000TRGTDP PTFE/SIL/PTFE SEP	PK	\$ 32.01		
03377108	ASSEM CAP/SEPTA T/S 100/PK	PK	\$ 51.80	CS	\$ 517.96
PI88305	HIPPR DETERGENT REMOVAL KIT	EA	\$ 173.00		
07250063	70022 CYL TC PYRX VST 100ML1PK	PK	\$ 19.66	CS	\$ 235.92
DF0756177	MIN BRTH DAVIS W/O DEXT 500G	EA	\$ 131.19		
1367811B	PIPET STER 1ML(0.01GRAD)1000CS	CS	\$ 177.36		
159015R	RAINBOW PACK 19MMX13M 16/PK	PK	\$ 81.94		
0100377	ADPT 50ML CON TO 50ML PK/2	PK	\$ 81.35		
PRM7502	PCR MASTER MIX	EA	\$ 85.95		
1367831H	PIPET N-STL 5X1/10ML 500/CS	CS	\$ 171.80		
22032097	LE STREAK MD STREAKER GR 5/PK	PK	\$ 51.93		
BP2818500	MOLECULAR BIOLOGY GRADE ETHANO	EA	\$ 45.78	CS	\$ 274.69
1481725	SYRNRE 1ML NORM-JECT LS 100/PK	PK	\$ 18.35	CS	\$ 330.24
07250062	70022 CYL TC PYRX VST 50ML1PK	PK	\$ 20.84	CS	\$ 272.41
AB1453A	VERSO CDNA SYN RT KIT	EA	\$ 111.92		
DF0862178	TRYPTIC SOY BRTH W/O DEXT 500G	EA	\$ 73.77		
05539200	96WL PLT CORNER NOTCH 50/CS	CS	\$ 229.10		
13698793	EPP LOBND PRTEN TB .5ML 100/PK	PK	\$ 19.16		
06829	BOTTLE PP DRYSPIN 500ML PK/6	PK	\$ 235.95		
0270751	TIP FLT 1-1.3ML STR 1000/PK	PK	\$ 118.69	CS	\$ 593.44
PI89900	RIPA BUFFER 100 ML	EA	\$ 72.30		
DF0127179	YEAST EXTRACT 500G	EA	\$ 104.06		
AM2803	DIASTIX REAG STRIPS BOT 100	EA	\$ 15.51	CS	\$ 186.16



**George Mason University**  
**Hot List**

Part Number	Part Description	SU	SU Proposed Price	AU	AU Proposed Price
0976156	BTL TOP FLTR .22CA 150ML 48/CS	CS	\$ 268.90		
S04552C	FB GLV VINYL EXAM PF MD 100/PK	PK	\$ 22.85	CS	\$ 228.48
14081F	81 PL PP FREEZER BX ASS 5/PK	PK	\$ 38.76	CS	\$ 387.57
ICN1860454	PHOSPHATE BUFFERED SALIN ML	EA	\$ 19.54		
1255015	SLIDE SUPERFR + 25X75MM 144/PK	PK	\$ 73.58	CS	\$ 735.76
BP80055	OPTIZYME BAMHI (12500U)	EA	\$ 53.71		
1590110B	TAPE YELLOW 25MMX13M 3/PK	PK	\$ 23.24	CS	\$ 92.98
1590110K	TAPE GRAY 25MMX13M 3/PK	PK	\$ 23.24	CS	\$ 92.98
19010201	GLVS NITRILE EXAM PF 100/PK XS	PK	\$ 13.52	CS	\$ 135.24
14817102	NEEDLE 22G X4IN AIR-TITE 100PK	PK	\$ 43.36	CS	\$ 867.20
SCHVU01RE	STERICUP-HV 150ML 12/PK	PK	\$ 63.57		
19057564	INVDR MOP HNDL 60IN FGLASS	EA	\$ 24.96		
BW12604F12	DMEM+GLUCOSE+GLUT;500ML 12PK	PK	\$ 176.93		
1337412	PARAFILM 4 IN X 250FT/RL	EA	\$ 56.48	CS	\$ 677.72
07250060	70022 CYL TC PYRX VST 10ML1PK	PK	\$ 14.76	CS	\$ 257.51
PI89836	DNASE I, RNASE-FREE	EA	\$ 53.80		
0540359	EPTPS BLK 50-1000UL 1000/CSEP	CS	\$ 48.91		
0300740	FB GRAD CYL PP 50ML	EA	\$ 10.75	CS	\$ 129.04
23246386	MITSUBISHI 2.5L JAR LID	EA	\$ 91.31		
0571914	AMBR WM SER 300 60ML 24/CS	CS	\$ 76.37		
R685027	MITSUBISHI 2.5L JAR BODY	EA	\$ 87.80		
13698794	EPP LOBND PRTN TB 1.5ML 100/PK	PK	\$ 19.16		
2137959	MAXITIPS EPPENDORF 'P' 100/CS	CS	\$ 187.94		
13620AP50A	ELECTRODE PH WITH TEMPERATURE	EA	\$ 157.94		
1496132	TUBE CULT DSP 18X150MM 500/CS	CS	\$ 52.43		
PRA1120	WIZARD GENOMIC DNA PURIF KIT	EA	\$ 162.66		
AC348465000	DICHLOROMETHANE	EA	\$ 31.40		
SB101500	BUFFER COLRD RED PH 4.00 500ML	EA	\$ 10.74	CS	\$ 64.41
14830107	2 GA NON-INFECTIOUS CONTAINER	EA	\$ 10.04	CS	\$ 200.87
15905	1X60 YARD AUTOCLAVE TAPE	EA	\$ 7.96		
03395463	25 PL CRYO FIBERBOX WT 3X3X2	EA	\$ 11.16		
PI78440	HALT PROTEASE AND PHOSPHATASE	EA	\$ 201.98		
SLGP033RS	MILX GP 33MM 50/PK	PK	\$ 117.30		
0987462	GLASS FBR PPR GFF 2.4CM 100/PK	PK	\$ 82.83		
15904	3/4X60 YARD AUTOCLAVE TAPE	EA	\$ 6.30		
09740113	SYRINGE FLTR,PES,0.2UM,25MM,ST	CS	\$ 126.29		
15903	1/2X60 YARD AUTOCLAVE TAPE	EA	\$ 5.64		
02261840	MULTI-COLORED TRAC TIMER	EA	\$ 20.09		
14512126	POLYGON-STIRBAR 1IN X3/8IN EA	EA	\$ 4.83	CS	\$ 241.55
0333630	M-T VIAL FILE F/40-VIALS 6/CS	CS	\$ 105.28		
K7495211590	RNAS FR PESTL ONLY 1.5ML 100CS	CS	\$ 109.15		
0254336C	1000ML PP BKR W/HNDL GRD	EA	\$ 5.88	CS	\$ 141.13
0181216	BAGS 61/2X8 75/PK	PK	\$ 71.71	CS	\$ 1,721.08
16800319	NMR TBE ECON 5MMX8 300MHZ 5PK	PK	\$ 16.97		
148232A	LUER-LOK SYR ONLY 10CC 100PKRX	PK	\$ 19.19	CS	\$ 76.77
120097A	BOX DISP GLASS FLOOR MDL 6/PK	PK	\$ 83.30		
PI87785	HLT PRTA INHBTRCOCKTL EDTA FRE	EA	\$ 73.08		
116560205	SODIUM PHOSPHATE BUFFER-60 ML	EA	\$ 31.77		
19140739	UNIVERSAL PLUS 7.5X10 SPILLPAD	CS	\$ 71.34		
14666326	0.5 ML NATURAL LL MCT 500/PK	PK	\$ 18.68	CS	\$ 149.45
02707455	10UL TIP BULK 1000/PK	PK	\$ 17.84	CS	\$ 178.43



**George Mason University**  
**Hot List**

Part Number	Part Description	SU	SU Proposed Price	AU	AU Proposed Price
05408150	FLEX FLT 400/CS	CS	\$ 95.30		
12460451	DISPOSABLE SCALPELS 10 10PK	PK	\$ 23.67		
07835AA	CORK RING 30X80 MM	EA	\$ 6.93	PK	\$ 44.24
03395455	CRYO FIBERBOX WT 5X5X2	EA	\$ 4.77	CS	\$ 476.52
0720091	PLT 96-WELL FLAT .365ML 100/CS	CS	\$ 310.00		
DF0123173	TRYPTONE 500G	EA	\$ 84.64		
0337525A	OPEN HOLE CP BLK 13-425 100PK	PK	\$ 6.47	CS	\$ 64.67
13201607	DURAC PLUS THERMOMETER	EA	\$ 13.89		
SH3053801	WATER MOLECULAR BIO. 100ML	EA	\$ 9.79		
19151423	SOLO - CLEAR LENS	EA	\$ 1.99	CS	\$ 597.71
189994307	PAIL PUMP	EA	\$ 9.76		
0270730	0.2-10UL P2/P10 TIP 960/PK	PK	\$ 113.10	CS	\$ 565.48
1451361SIX	STIRBAR OCTAGONAL 2X5/16 6PK	PK	\$ 29.73		
1451360SIX	STIRBAR OCTAGONAL 1.5X5/16 6PK	PK	\$ 24.32		
PI21585	NO-WEIGH SULFO-BS3, 8X2 MG 8PK	PK	\$ 144.43		
SH30271FS	HYCLN DME/F-12 6 X 500 ML 6PK	PK	\$ 98.06		
SH3002301	DMEM F12 LIQUID MED 500ML	EA	\$ 15.76		
SH3004201	TRYPsin 0.25% 1X LIQ 100ML	EA	\$ 12.81		

Part Number	Part Description	SU	SU Proposed Price	AU	AU Proposed Price
14388100	FISHERBRAND ELITE PIPETTE KIT	CS	\$ 710.55		
14385491	SPECTRONIC 200 SPEC	EA	\$ 1,892.61		
02300204	3-PRONG S DUAL ADJ CLAMPS	EA	\$ 32.69		
DF0446075	BACTO LB BROTH MILLER 2.0KG	EA	\$ 128.59		
0344823	PIPET FILLER 3/PK	PK	\$ 34.16		
10451033	CARTRIDGE FOR GENPURE LABTOWER	EA	\$ 573.81		
02300202	3-PRONG LG DUAL ADJ CLAMP	EA	\$ 36.77		
02300203	3-PRONG M DUAL ADJ CLAMP	EA	\$ 34.73		
02202101	WEIGH BOATS MEDIUM 500/PK	PK	\$ 53.08	CS	\$ 366.23
1491564	BLD COLL LITH HEP 125UL 50/PK	PK	\$ 57.10	CS	\$ 656.62
15901R	RAINBOW PACK 13MMX13M 24/PK	PK	\$ 106.34		
0344821	LATEX BULB 1ML 72/PK	PK	\$ 50.20		
21377209	FINTIP MIC .2-10UL M/PK	PK	\$ 53.89		
1417622	TUBING PLAST 1/4X1/16 50FT/CS	CS	\$ 81.48		
0344822	LATEX BULB 2ML 72/PK	PK	\$ 51.59		
B11407	MANNITOL SALT AGAR 500G	EA	\$ 45.23		
B12305	TRYPTICASE SOY AGAR 500G	EA	\$ 59.74		
12565163N	CRYOTUBE 1.8MLRND EXTHD 450/PK	PK	\$ 333.22	CS	\$ 977.64
02963BB	CARBOY W/SPIG LDPE 5.5GAL	EA	\$ 159.71	CS	\$ 392.72
0340910C	WASH BOTTLE LDPE 125ML 6/PK	PK	\$ 32.47	CS	\$ 159.99
PI23225	BCA KIT 1/PK	PK	\$ 178.04		
09805B	FILTER PPR WH 1 5.5CM 100/PK	PK	\$ 8.99		
AB0620B	PCR TB FLTCAP.2ML BLUE 1000CS	CS	\$ 41.20		
SLHA033SB	MILX HA 33MM.45UM MCESTR250PK	PK	\$ 488.55		
S516100	STARCH SOLUBLE CERT ACS 100G	EA	\$ 14.09	CS	\$ 97.19
A4524	METHANOL CERT ACS/HPLC 4L	EA	\$ 13.61	CS	\$ 62.61
026895	HEMO NA HEP PLUS 4ML 100/PK	PK	\$ 40.37	CS	\$ 313.41
13636XL600D	ACCUMET XL600 4 CHANNEL DO KIT	EA	\$ 3,103.71		
A509P500	NITRIC ACID TRACE MTL 500ML	EA	\$ 60.38		
2137745	FINTP UNV .5-250 BULK 1000/PK	PK	\$ 45.47		
19041171A	NITRILE 3M PF TEX XS 200PK	PK	\$ 17.68	CS	\$ 203.28
A242500	O-PHOSPHORIC ACID CR ACS 500ML	EA	\$ 15.78	CS	\$ 108.84
02963A	CARBOY W/SPIG LDPE 2.5 GAL	EA	\$ 132.75	CS	\$ 489.66
D16500	DEXTROSE ANHYD CERT ACS 500G	EA	\$ 10.61	CS	\$ 73.15
BP233100	PEG 8000 100G	EA	\$ 11.44	CS	\$ 78.94
BP346500	CUPRIC SULFATE 500G	EA	\$ 17.46	CS	\$ 120.44
159015R	RAINBOW PACK 19MMX13M 16/PK	PK	\$ 94.30		
23312018	DCA 2000 KIT REAGENT 10TST/PK	PK	\$ 108.07	CS	\$ 497.11
BP9723500	LB BROTH MILLER	EA	\$ 39.06		
S3181	SODIUM HYDROXIDE CR ACS 1KG	EA	\$ 18.00	CS	\$ 124.17
09656F	EXTRACT THIMBLE 33X80MM 25/PK	PK	\$ 127.34		
Z68500	ZINC SULFATE ACS 500G	EA	\$ 13.31	CS	\$ 91.79
18366472	SWAB STRL CTTN WOOD HNDL 500CS	CS	\$ 156.88		
A16P4	ACETONE HISTO 4L POLY	EA	\$ 11.26	CS	\$ 51.80
S299100	SODIUM FLUORIDE CERT ACS 100G	EA	\$ 11.46	CS	\$ 79.04
14245153	IMMULON IV FLAT PLATES 50/PK	CS	\$ 177.18		
BP315100	TRICINE 100G	EA	\$ 29.94	CS	\$ 206.59
P171500	POTASSIUM ACETATE CRT ACS 500G	EA	\$ 16.78	CS	\$ 115.74
15078D	DIAL THERM FRHN -58 TO 302	EA	\$ 33.62		
2137750	FINNTIP 62 1-5ML BOX 75/PK	PK	\$ 17.02		
026643	BLD COL SFTY 21GX3/4 50PK RX	PK	\$ 75.61	CS	\$ 226.83



Part Number	Part Description	SU	SU Proposed Price	AU	AU Proposed Price
Q2961	ISO-OCTANE CERT ACS/HPLC 1L	EA	\$ 17.53	CS	\$ 120.94
1420628	V-DRY BENCH PRT 20X150 2/CS	CS	\$ 124.46		
F171403G	DF100ST 10 TIPACKS 96 10-100UL	PK	\$ 73.84		
F171503G	DF200ST 10 TIPACKS 96 20-200UL	PK	\$ 73.84		
17988021	COV ISO EL WR AK 3X 25/CS	CS	\$ 202.69		
02202102	WEIGH BOATS LARGE 500/PK	PK	\$ 121.32	CS	\$ 558.07
14955202	FB MOTORIZED PIPET FILLER	EA	\$ 244.02		
BP364500	POTASSIUM ACETATE 500G	EA	\$ 16.77	CS	\$ 115.67
08595E	DESICCATOR PLAIN 250MM	EA	\$ 248.51		
MT25053CI	TRYPSIN/EDTA .25.1 6X100 6/CS	CS	\$ 35.13		
UFC800324	AMICON ULTRA-4ML 3K NMWL 24PK	PK	\$ 120.88		
21170E	MICROCAPS 5 LAMBDA 100/PK	PK	\$ 11.31		
22260297	FUNNEL PP MICRO 43MM 12PK	PK	\$ 42.86		
17988018	COV ISO EL WR AK LG 25/CS	CS	\$ 180.75		
17988019	COV ISO EL WR AK XL 25/CS	CS	\$ 180.75		
19042440	CVRL TYVEK ELSTC W/A MD 25/CS	CS	\$ 180.75		
19100403	TYVEK ISOCLN CVRALL SM 25CS	CS	\$ 180.75		
137117M	FB TRNS PPT STD 7.7ML NS 5C/PK	PK	\$ 23.77	CS	\$ 273.31
AC400405000	AGAR N.F. (POWDE 500GR	EA	\$ 111.69		
0666530B	DURX 670 WIPER 9X9 IN 300/PK	PK	\$ 24.77	CS	\$ 569.70
A61100	L-ASCORBIC ACID CRY ACS 100G	EA	\$ 15.92	CS	\$ 109.80
O1728500	CAFFEINE USP/FCC 500G	EA	\$ 73.13	CS	\$ 336.38
10381F	FUNNEL RIBBED 270MM	EA	\$ 51.42		
09553A	EXTRACTN TUBE 30MM ID 1CS	CS	\$ 135.20		
O1211	PARAFFIN OIL LT NF/FCC	EA	\$ 18.45	CS	\$ 127.31
14387203	FINNTP FLEX 200 REFILL 20X96CS	CS	\$ 125.81		
A300212	SULFURIC ACID REAG ACS 21/2L	EA	\$ 32.54		
13681102A	PIPET FILLER SILICONE RED	EA	\$ 23.53		
DF0919153	YEAST NIT BASE W/O A A 100GM	EA	\$ 72.86		
0370022A	BURET PREC BORE 10ML 1CS	CS	\$ 154.66		
A682500	AMM PEROXYDISULFATE ACS 500G	EA	\$ 13.00	CS	\$ 89.70
191203010B	GLV PF CHL-PREN EXAM SM 100PK	PK	\$ 22.01	CS	\$ 253.08
FERK1641	MAXIMA CDNA SYNTH KIT 50RXN	EA	\$ 262.51		
E145500	ETHYL ACETATE CERTIF ACS 500ML	EA	\$ 9.45	CS	\$ 65.21
18308D	TEXWIPE CLOTH 9X9 BI/C 300/PK	PK	\$ 93.53	CS	\$ 645.34
19065534	BETADINE SWAB STICKS 50/CS	CS	\$ 68.99		
09313718	DIAMOND RO CARBON CARTRIDGE	EA	\$ 92.91		
AC233360010	TWEEN 20 1LT	EA	\$ 30.94		
BP1427500	LB LUR BERT BROTH LENNOX 500G	EA	\$ 33.68	CS	\$ 232.34
SLGP033NS	FLT SYRNS MILX33MM .22UM 50/PK	PK	\$ 159.47		
14277	UTILITY CUTTER SS	EA	\$ 18.04	PK	\$ 124.48
AC611845000	TRYPTONE 500GR	EA	\$ 118.78		
TR14010	CK (NAC) REAG PWD 10X20ML/PK	PK	\$ 187.12		
19170801	EGRIP LTX PF EXM GLV S 100PK	PK	\$ 14.16	CS	\$ 162.88
19170802	EGRIP LTX PF EXM GLV M 100PK	PK	\$ 14.16	CS	\$ 162.88
19170803	EGRIP LTX PF EXM GLV L 100PK	PK	\$ 14.16	CS	\$ 162.88
A508P500	HYDROCHLOR ACID TRCE MTL 500ML	EA	\$ 53.39		
05704225	VIAL PP CRIMPTOP 250UL 1000/CS	CS	\$ 200.47		
05754Q	CLAMP HOLDER	EA	\$ 16.34		
09553B	EXTRACTN TUBE 40MM ID 1CS	CS	\$ 163.02		
D37500	METHYLENE CHLOR CERT ACS 500ML	EA	\$ 9.09	CS	\$ 62.66



Part Number	Part Description	SU	SU Proposed Price	AU	AU Proposed Price
P212100	POTASSIUM CHLORATE CERT 100GM	EA	\$ 18.34	CS	\$ 126.52
21377299	FINNTIP 1000 1000/PK	PK	\$ 49.22		
13994070	BOX 2 W/81 CELL DIVIDERBOX 2	EA	\$ 6.55		
12070397	IMMERSION OIL IMMERSOL 100ML	EA	\$ 83.74		
A665100	AMMONIUM FLUORIDE CERT 100 GM	EA	\$ 15.23	CS	\$ 105.07
213772	FINNTIP UNIVERSAL 960/PK	PK	\$ 58.89		
B11768	TRYPTICASE SOY BROTH 500G	EA	\$ 33.86		
AC103920050	5-AMINOLEVULINIC ACID HY 5GR	EA	\$ 314.88		
BP50525	N-BUTANOL 25ML	EA	\$ 16.23	CS	\$ 111.94
BP28184	MOLECULAR BIOLOGY GRADE ETHANO	EA	\$ 188.61	CS	\$ 603.55
SVGP01050	STERIVEX.22UM EXPRESS 2L 50/PK	PK	\$ 215.41		
028973	FB EASY SQUZE BTL DI H2O 6CS	CS	\$ 27.53		
0340923A	WASH BTL WM ACET 500ML 6/PK	PK	\$ 27.06		
0340923B	WASH BTL WM ETHAN 500ML 6/PK	PK	\$ 26.47		
0268393A	SST AML GOLD 13X100 100/PK RX	PK	\$ 57.27	CS	\$ 477.04
PI23227	BCA PROTEIN ASSAY KIT	EA	\$ 115.48		
AC219080020	DRIERITE-, 4 MESH, WITH 2KG	EA	\$ 136.41		
05779Q	BURETTE HOLDER DOUBLE	EA	\$ 44.95		
11474207	SUPPORT JACKSON	EA	\$ 66.74		
AC400402500	AGAR, POWDER 250GR	EA	\$ 59.29		
AC328020010	OPD TABLETS, 10MG/TABLET 1GR	EA	\$ 258.94		
14955128	CUVETTES DSP SEMI 1.5ML 500/CS	CS	\$ 129.12		
02215466	FIXED POSITION MEDIUM 2-PRONG	EA	\$ 21.11		
UFC801024	AMICN ULTRA CNTRFUGL 4ML 24PK	PK	\$ 120.88		
1496126	CULT TUBE DISP 12X75MM 1000/CS	CS	\$ 27.32		
05888102	FILTER ADAPTER SIZE 3 12/PK	PK	\$ 56.00		
191302092	FB CNTMPO SPC BLK/F CLR/L 12PK	PK	\$ 60.64	CS	\$ 697.40
191302094	FB CNTMPO SPC BL/F CLR/L 12/PK	PK	\$ 60.64	CS	\$ 697.40
K7645000005	MICROCAPS 5 UL 100/CS	CS	\$ 34.19		
1495953A	TUBE CONICAL CPP 15ML 500/CS	CS	\$ 187.98		
13643500	ELECTRODE AMMONIA W/ BNC	EA	\$ 599.64		
12547	COVER SLIPS PLSTC 22MM 1000/PK	PK	\$ 40.55		
SC191100	CALCIUM REF STD SOL CRT 100ML	EA	\$ 8.24	CS	\$ 56.84
0435552	CONFLIKT DISINFECTNT 1 GALLON	EA	\$ 48.61	CS	\$ 165.24
190421008	FB TOP FUEL BLU/FR CL/LN 12/PK	PK	\$ 56.22	CS	\$ 646.54
PI34090	CL-XPOSURE FILM 5X7IN 100/PK	PK	\$ 135.67		
14955255	PLASTIC JOINT CLAMP SZ24 10/PK	PK	\$ 19.07		
S279500	SODIUM CITRATE GRAN CERT 500G	EA	\$ 18.95	CS	\$ 130.68
06713587	MXT-5 CAP. COLUMN	EA	\$ 318.34		
08572D	CYLINDER GRAD PP 100ML	EA	\$ 24.77	CS	\$ 186.08
0540225	TUBE SAFE-LCK 1.5ML NAT 500/PK	PK	\$ 40.26		
02682557	1.5ML TBE CNTRF SCRW CP 500/PK	PK	\$ 45.70	CS	\$ 525.60
DF0123173	TRYPTONE 500G	EA	\$ 71.47		
23600899	L SHAPE SPRDR 10X20/CS	CS	\$ 75.80		
13757207	JUG AMBER 130 OZ 4CS	CS	\$ 57.78		
01213100	ALUMINUM FOIL 12IN 25FTALUMIN	EA	\$ 3.89	CS	\$ 107.34
H292500	HEXANES ACS 500ML	EA	\$ 9.06	CS	\$ 62.47
03405A	WASH BTL ADJUSTABLE 235ML 3/PK	PK	\$ 24.25		
AC166301000	DEUTERIUM OXIDE, 99.8 AT 100ML	EA	\$ 96.18		
14375266	LG BNCH TOP KEEP 6X6X10IN 50CS	CS	\$ 141.12		
1523585	KIMTECH KIMTEX SHOP TWL 528CS	CS	\$ 88.28		



Part Number	Part Description	SU	SU Proposed Price	AU	AU Proposed Price
07835AA	CORK RING 30X80 MM	EA	\$ 7.30	PK	\$ 46.57
22244558	TUBES CONN ASSORTED 22/PK	PK	\$ 41.35		
UFC900308	AMICON ULTRA-15ML 3K NMWL 8PK	PK	\$ 86.29		
18880A	CAN BIOHAZ WASTE PE RED 6GAL	EA	\$ 85.27		
AC411540100	HEXANES MIXTURE OF ISOM 10LTH	EA	\$ 113.53		
22261972	CHUCK 37898	EA	\$ 6.97		
21377208	FINNITIP MICRO 0.2-10UL 960/PK	PK	\$ 67.61		
B4331746	DRYSLIDE OXIDASE 75/PK	PK	\$ 152.35		
19050340D	GLV NEO NEOPRO EC GRN XL 50PK	PK	\$ 14.06	CS	\$ 161.70
R40080	SERVICE CHARGE	EA	\$ 94.72		
FERR0392	IPTG DIOXANE-FREE 5G	EA	\$ 160.95		
PRM5122	GOTAQ HS GREEN MM 100RX	EA	\$ 97.60		
22278670	NITRATE REDUCING RGT 5G	EA	\$ 9.25		
1590120D	TAPE PINK 19MMX55M 4/PK	PK	\$ 58.19		
23763163	HEMOPNT H2 MICROCUVETTE 100/PK	PK	\$ 96.66		
03405	WASH BTL 1000ML W/SPRAY	EA	\$ 38.10		
1451382	SPINBOX STIR BAR ASST 16/PK	PK	\$ 68.52	CS	\$ 472.78
DF0145170	AGAR GRANULATED 500G	EA	\$ 97.32		
AC423535000	CALCIUM NITRATE REAGENT 500G	EA	\$ 46.03		
024020	TRACEABLE THERMOMETER ULTRA EA	EA	\$ 44.58		
1329943	PROBE OXY W/KC1 AND MEMBRANE	EA	\$ 388.03		
0974063D	FLT UNIT 50MM 250ML PES 12/CS	CS	\$ 98.85		
1479303	EASYPLTE 9IN PETRI DSH RCK BLU	EA	\$ 141.12		
22170204	INOC LP W/NDLE ST 10UL 1000/PK	PK	\$ 50.37	CS	\$ 579.22
1192685	HD UTLTY CART BEIGE 45X25X39IN	EA	\$ 337.06		
1337412	PARAFILM 4 IN X 250FT/RL	EA	\$ 43.38	CS	\$ 598.59
15959	TAPE LABELNG SLMN 3/4X500IN RL	EA	\$ 5.02		
0976135	FLTR TUBE TOP 50ML 45UM 12/CS	CS	\$ 73.08		
22260102	0.5 LB C-SHAPED LEAD RING	EA	\$ 27.11		
105001	POWDER FUNNEL 70-79 12/PK	PK	\$ 36.17	CS	\$ 71.32
1590110R	RAINBOW PACK 25MMX13M 12/PK	PK	\$ 93.63		
PI26632	PAGERULER LOW RANGE 2 X 250 U	EA	\$ 92.96		
BBV125	STRL PC BFFLD VNT 125 ML CS24	CS	\$ 163.43		
PI32209	ECL WESTERN BLOTTING SUB 250ML	EA	\$ 130.13		
0974062C	FLT BTL TP PES .45UM33MM 12/CS	CS	\$ 71.45		
FERER0992	AATII 10U/UL 1500U	EA	\$ 125.01		
0259110G	BEAKER GRIFFIN PP 1000ML 3/PK	PK	\$ 48.66	CS	\$ 118.42
AC173245000	FLUORESCCEIN, WATER SOLUB 500GR	EA	\$ 65.07		
AC349615000	CALCIUM CHLORIDE, ANHYDRO 500G	EA	\$ 36.13		
057691Q	ANGLE CLAMP FIXED	EA	\$ 31.33		
AC124210010	HYDROCHLORIC ACID, 1N ST 1LT	EA	\$ 31.19		
T2901	TOLUENE HPLC GRADE 1L	EA	\$ 20.00	CS	\$ 137.93
0268826	VAC TB HEMO BL 4.5ML 100/PK RX	PK	\$ 34.84	CS	\$ 263.98
09741200	FLTR PES 150ML 0.1UM CS12	CS	\$ 71.00		
12542C	COVER GLASSES NO 1 25MM 1/PK	PK	\$ 15.04	CS	\$ 172.93
AC232080010	N-BUTANOL, P.A. 1LT	EA	\$ 30.15		
0300743	FB GRAD CYL PP 500ML	EA	\$ 25.16	CS	\$ 99.25
FERER0071	BGLI 10U/UL 2000U	EA	\$ 53.45		
1367820B	PIPET DISP 5 3/4 IN 1440/CS	CS	\$ 82.85		
R92157	FETAL CALF SERUM 50ML	EA	\$ 118.66		
R114350	SERVICE CHARGE	EA	\$ 118.50		



Part Number	Part Description	SU	SU Proposed Price	AU	AU Proposed Price
FERER0272	ECORI 10U/UL 5X5000U	EA	\$ 103.27		
AC199610050	TERBIUM(III) CHLORIDE HE 5GR	EA	\$ 52.79		
21377842	FINNTIP 100-10005LREFIL 960/CS	CS	\$ 58.79		
FERK0502	GENEJET PL MINIPREP 50PREP	EA	\$ 59.21		
FERER0055	BAMHI 10U/UL 10000U	EA	\$ 50.73		
FERER0275	ECORI 10U/UL 10000U	EA	\$ 50.73		
19181504	FB INDIR VEND ANTI-FOG LENS	EA	\$ 6.32	PK	\$ 87.17
19151511	OTS XL CLR LENS AF BLK TMPL	EA	\$ 6.28	DZ	\$ 86.65
1464847	TRCE JMBO DSPLY .2DEGREE AC RTE	EA	\$ 43.12		
03410591	BAG HDPE BIOHAZ 8.5X11 100/PK	PK	\$ 16.72		
2140110	MICRO SPATULA TAPERD 12/PK	PK	\$ 81.62	CS	\$ 1,126.32
12075	MATCHES SAFETY FISHER 10/PK	PK	\$ 8.34	CS	\$ 1,604.71
15000505	RUBR BULBS AMBER 1ML 12/PK	PK	\$ 22.55		
15000506	RUBR BULBS AMBER 2ML 12/PK	PK	\$ 23.10		
1481725	SYRNG 1ML NORMJECT LS 100PK RX	PK	\$ 19.31	CS	\$ 289.87
ICN802811	AMMONIUM PERSULFATE 25G	EA	\$ 20.81		
08732101	ALUM DISH FLUTED 42ML 144/PK	PK	\$ 20.22	CS	\$ 1,302.17
19120298	23046176DEMCT FA KIT	EA	\$ 9.82		
EX44250	FASP PROTEIN DIGESTION KT 8/PK	PK	\$ 70.92		
22047092	SHURSHARP DSP MCRTM BL 35/PK	PK	\$ 163.69	CS	\$ 1,882.44
AC197295000	MOLECULAR SIEVES, 5A, 8 500GR	EA	\$ 55.52		
19005427	G10 BLU NTRL GLV 2ML M 100/PK	PK	\$ 7.12	CS	\$ 81.86
PRA7280	WIZARD DNA CLEAN UP SYSTEM	EA	\$ 152.22		
AC177772500	ALGINIC ACID, SODIUM SAL 250GR	EA	\$ 43.62		
12540A	COVER GLASSES NO 2 18MM 10Z/PK	PK	\$ 10.88	CS	\$ 125.08
X3P1GAL	XYLENES HIST GRD 1GA	EA	\$ 46.89	CS	\$ 215.69
02261839	GIANT-DIGIT TIMER	EA	\$ 16.77		
AC106912500	1-BROMODODECANE, 98% 250ML	EA	\$ 33.31		
DNA005	BASE PAIR 50 NMOL SCALE	EA	\$ 0.38		
21377840	FINNTIP 1000 10X96/RACK 1/CS	CS	\$ 62.53		
0300742	FB GRAD CYL PP 250ML	EA	\$ 18.51	CS	\$ 97.30
FERB49	50X TAE BUFFER 1L	EA	\$ 77.23		
10181G	FLASK FILTERING 2000ML	EA	\$ 97.46		
14222399	RESERVR 25ML 2-CHNL STER 200CS	CS	\$ 81.76		
159015E	TAPE RED 19MMX13M 4/PK	PK	\$ 27.42	CS	\$ 126.14
BBV1000	STRL PC BFFLD VNT 1000 ML CS06	CS	\$ 94.63		
0300741	FB GRAD CYL PP 100ML	EA	\$ 17.23	CS	\$ 90.78
PI66810	SLIDE-A-LYZER DILYSIS CAS 8/PK	PK	\$ 122.30		
PI78430	HLT PRTS INHCCK 24X100UL 24PK	PK	\$ 150.92		
0919120	BOILING STONES TFE 450GM BTL	EA	\$ 65.00		
14171228	TYG TUB 3/8X9/16 50FT-15M/PK	PK	\$ 174.29		
089275A	SCALPEL DISPOSABLE NO10 20/PK	PK	\$ 58.50	CS	\$ 3,363.75
14171234	TYG TUB 1/2X5/8 50/FT 50/PK	PK	\$ 169.20		
2140115	MICRO SPOON 5 1/2IN 12/PK	PK	\$ 78.10	CS	\$ 1,077.77
07782G	CORKS XXX NO 4 500/PK	PK	\$ 48.28		
1482416	SYRINGE 10UL W/NDL MD 701N 6PK	PK	\$ 89.76		
FEREL0014	T4 DNA LIGASE 5U/UL 200U	EA	\$ 58.66		
FERER2201	PACI 10U/UL 250U	EA	\$ 57.98		
FEREN0525	DNASE I RNASE-FREE 1U/UL 1000U	EA	\$ 57.75		
1481752	SYRINGE 3ML LL STERILE 100PK	PK	\$ 11.91	CS	\$ 328.64
0666669	SURPASS FACIAL TISSUE WH 30/CS	CS	\$ 44.14		



Part Number	Part Description	SU	SU Proposed Price	AU	AU Proposed Price
AC412300250	INDIGO CARMINE (CERT) 25GR	EA	\$ 28.43		
12545D	CVR GLASS NO 1 40X24MM 1OZ/PK	PK	\$ 14.28	CS	\$ 164.19
PI66212	SLIDE-A-LYZER 2K 12ML 8/PK	PK	\$ 120.35		
06717592	TOOL 5PK	PK	\$ 33.08		
08732102	ALUM DISH FLUTED 65ML 100/PK	PK	\$ 34.88	CS	\$ 401.11
FERFD0274	FASTDIGEST ECORI 800UN	EA	\$ 48.92		
0300740	FB GRAD CYL PP 50ML	EA	\$ 11.32	CS	\$ 89.46
0300739	FB GRAD CYL PP 25ML	EA	\$ 11.26	CS	\$ 88.71
AC157741000	SARCOSINE 98% 100GR	EA	\$ 25.34		
02717158	10UL LOW RETEN FLTR PPT 960/PK	PK	\$ 68.67	CS	\$ 394.88
137116M	FB TRNS PIPT THINBODY NS 5C/PK	PK	\$ 29.56	CS	\$ 339.92
19898049	TOWEL DRAPES STERILE 50/PK	PK	\$ 28.84		
AC373230050	4,4 -DIMETHYL-2,2 -BIPYR 5GR	EA	\$ 89.73		
1367820C	PIPET DISP 9 IN 720/CS	CS	\$ 26.80		
14222398	RESERVOIR 25ML 2-CHANNL 100CS	CS	\$ 42.82		
AC401130250	AMMONIUM CARBONATE, REAGEN 25G	EA	\$ 12.94		
058151C	CLAMP TUBING .410-.468 100/PK	PK	\$ 43.58		
058151E	CLAMP TUBING .538-.608 100/PK	PK	\$ 43.58		
148265C	NEEDLES 20GX11/2 100/PK RX	PK	\$ 8.82	CS	\$ 65.40
AC150590250	L(-)-MALIC ACID 99% 25GR	EA	\$ 20.41		
058151A	CLAMP TUBING .246-.290 100/PK	PK	\$ 42.90		
058151F	CLAMP TUBING .597-.665 100/PK	PK	\$ 42.22		
18001028	PAPER WEIGH BOAT WHT LRG 250PK	PK	\$ 27.62	CS	\$ 254.13
AC330361000	1-IODODECANE, 98%100GR	EA	\$ 81.47		
FERER1341	MSSI (PMEI) 5U/UL 250U	EA	\$ 38.95		
03410534	PIPETTE PUMP III RED 25ML	EA	\$ 23.70		
14955200	FISHERBRAND PIPETTE CONTROLLER	EA	\$ 70.42		
AC219510010	TRIETHYLAMINE, EXTRA PUR 1KG	EA	\$ 79.18		
0300738	FB GRAD CYL PP 10ML	EA	\$ 8.93	CS	\$ 70.53
50969571	PHOSPHAT REDUCING REAGENT 5 GR	EA	\$ 7.16		

**Old Dominion University  
Hot List**

Part Number	Part Description	SU	SU Proposed Price	AU	AU Proposed Price
19818783	ODYESSY II INDUST GOGGL BLU EA	EA	\$ 9.21		
19166225	LAB COAT MED EA	EA	\$ 16.24		
19166224	LAB COAT SMALL EA	EA	\$ 15.89		
19166226	LAB COAT LARGE EA	EA	\$ 16.24		
19166223	LAB COAT XSMALL EA	EA	\$ 15.89		
19166227	LAB COAT XLARGE EA	EA	\$ 14.14		
19167926	LAB COAT SMS L 30/CS	CS	\$ 34.58		
19167927	LAB COAT SMS XL 30/CS	CS	\$ 35.45		
19167928	LAB COAT SMS 2XL 30/CS	CS	\$ 38.73		
B21261X	TRYPT SOY AGR W/5 BLD 100/PK	PK	\$ 38.40		
B12305	TRYPTICASE SOY AGAR 500G	EA	\$ 65.71		
B21800X	MUELLER HINTON II AGAR 24/PK	PK	\$ 37.34		
L21872	TCBS AGAR OPT 10/PK	PK	\$ 9.22		
02707401	1250UL TIP RACK 960/PK	PK	\$ 32.51	CS	\$ 162.54
19167934	MASK W EAR LOOPS 500/CS	CS	\$ 32.07		
08810	STAIN DISH/COVER 20SLIDE	EA	\$ 20.21	PK	\$ 727.42
13690026	RESEARCH PLUS 0.5-10UL PIPETTE	EA	\$ 306.08		
B21169X	CHOC 2 AGAR 20/PK	PK	\$ 12.71		
S43996F	SPECTRUM TUBE HYDROGEN FISHER	EA	\$ 38.16		
22327379	FORCEPS SS STR FINE POINTS 4.5	EA	\$ 17.90		
B21365X	HEKTOEN ENTERIC AGAR 20/PK	PK	\$ 9.67		
013692D	LAB COAT COTTON WH LONG SZ 38	EA	\$ 25.15		
013692G	LAB COAT COTTON WH LONG SZ 44	EA	\$ 25.15		
0333715	VIAL SCINT 20ML GLASS 500/CS	CS	\$ 132.71		
033913C	TRGT SYR FLT17MM TF.45UM 100PK	PK	\$ 174.31	CS	\$ 871.55
0989812B	WEIGHING PPR 4X4 IN 500/PK	PK	\$ 22.52	CS	\$ 270.27
13201645	DURAC PLUS THERMOMETER	EA	\$ 6.80		
B21801X	MUELLER HINTN AG 5%SH BL 24/PK	PK	\$ 55.82		
S25286A	CUPRIC SULFATE 5-HYD RG 500G	EA	\$ 14.99	CS	\$ 479.81
S41263	GLASS DISP BOX FLOOR MDL 6/CS	CS	\$ 34.00		
013692E	LAB COAT COTTON WH LONG SZ 40	EA	\$ 25.15		
013692F	LAB COAT COTTON WH LONG SZ 42	EA	\$ 25.15		
0267151B	CHAMBER W/O COVER GLASSES	EA	\$ 155.31		
02707466	1-10ML PP TIP CLR NS 100PK	PK	\$ 16.25	CS	\$ 162.49
03377154	TRGT SYR FLT 17MM .2UM 100/PK	PK	\$ 138.81	CS	\$ 694.05
09034145	HOLLOW FIBER FILTER .2MIC	EA	\$ 133.01		
090343	TYPE M CARTRIDGE RED CAP	EA	\$ 138.08		
12460448	STAINLESS SURG BLAD NO15 100PK	PK	\$ 80.30		
13690032	RESEARCH PLUS 100-1000UL BLUE	EA	\$ 315.84		
15242A	TRAY PYRX 272MM 1750ML 4CS	CS	\$ 45.11		
191305975	DISFCTNT ACCEL TB QT 12CS	CS	\$ 148.97		
19166261	LAB COAT MENS MED EA	EA	\$ 16.38		
22037758	ATP DEVICE HYGENIA 100/PK	PK	\$ 233.64		
FERR1441	ATP, TRIS BUFFERED	EA	\$ 37.98		
PRM1801	T4 DNA LIGASE 1X100U WEISS	EA	\$ 45.70		
S05356A	ALUMINUM FOIL 12IN X 200FT	EA	\$ 31.45	CS	\$ 503.16
S66730	ECONOMY FACESHIELD	EA	\$ 20.75		
SH3009601	RPMI-1640WO L-GLUT LM 500ML	EA	\$ 13.02		



# Brand and Supplier Guide

## UNITED STATES 2016

*We are committed to providing you with the best and latest products on the market today for all your applications. We are aligned with thousands of manufacturers around the globe to offer single-source ordering convenience for the quality products you need, when you need them. This list includes our leading suppliers of scientific and safety products. For information on suppliers not listed, please contact your Fisher Scientific Representative or visit [www.fishersci.com](http://www.fishersci.com).*

3M COMPANY  
3M PURIFICATION  
ABNOVA CORPORATION  
ACCUFORM SIGNS  
ACROS ORGANICS  
AIRCLEAN SYSTEMS  
AIR SYSTEMS INTERNATIONAL  
AIR TITE PRODUCTS  
AKRO-MILS  
ALFA AESAR  
ALPHA PRO TECH  
ALPHA TEC SYSTEMS, INC.  
AMPAC FLEXIBLES  
ANSELL  
    MICROFLEX  
    HIGH FIVE  
    ONGUARD  
APPLIED BIOSYSTEMS  
ASSOCIATED BAG COMPANY  
ATAGO USA, INC.  
BACHARACH, INC.  
BD BIOSCIENCES  
BD DIAGNOSTICS  
BD LABWARE  
BD VACUTAINER MEDICAL  
BECKMAN COULTER  
BEL-ART PRODUCTS  
BENCHMARK SCIENTIFIC  
BENCHPRO, INC.  
BERKSHIRE CORPORATION  
BEVCO  
BIO-SERVE

BIO-TECHNE  
    R&D SYSTEMS  
    NOVUS BIOLOGICALS  
BIO PLAS, INC.  
BIOCISION  
BIOPTCHS  
BIOTEK INSTRUMENTS  
BOEKEL SCIENTIFIC  
BRADLEY, INC.  
BRADY WORLDWIDE  
BRANDTECH SCIENTIFIC  
BRANSON ULTRASONICS  
BTX HARVARD APPARATUS  
BÜCHI ANALYTICAL, INC.  
BULBTRONICS, INC.  
BULLARD COMPANY  
BURRELL SCIENTIFIC  
CAFRAMO, LTD.  
CANNON INSTRUMENT COMPANY  
CAPTROL SAFETY  
CARDINAL HEALTH  
CARESTREAM HEALTHCARE, INC.  
CHEMETRICS, INC.  
CINCINNATI SURGICAL  
CMC RESCUE  
COLDER PRODUCTS COMPANY  
COLE-PARMER OAKTON  
CONAIR CORPORATION  
CONTEC  
CONTROL COMPANY  
COORSTEK, INC.

CORNING  
    AXYGEN  
    CELLGRO  
    FALCON  
    GOSSELIN  
    PYREX  
CPI INTERNATIONAL, INC.  
CROSSTEX INTERNATIONAL  
CT INTERNATIONAL  
CURRAN TAYLOR  
CURRENT TECHNOLOGIES, INC.  
DDC MEDICAL  
DECON LABORATORIES, INC.  
DICKSON COMPANY  
DOMNICK HUNTER, INC.  
DOW CORNING CORPORATION  
DRÄGER SAFETY  
DRUMMOND SCIENTIFIC COMPANY  
DUPONT PROTECTION TECHNOLOGIES  
DURAN, INC.  
DYNALON PRODUCTS  
EAGLE MANUFACTURING  
EDWARDS VACUUM  
ELMA  
EPPENDORF NORTH AMERICA BIOTOOLS  
ERGODYNE  
EUROFINS MWG OPERON  
EVOS  
EXCELTA TOOLS  
EXPEDON  
FISHER SCIENTIFIC  
    FISHER BIOREAGENTS

FISHER SCIENTIFIC (CONT'D.)  
    FISHER BIOSERVICES  
    FISHERBRAND  
    FISHER CHEMICAL  
    FISHER CONTAINER CORPORATION  
FOAMTEC INTERNATIONAL  
FOSS NORTH AMERICA  
FOTODYNE, INC.  
FUNGILAB  
GAST MANUFACTURING  
GE HEALTHCARE  
    BIOSCIENCES  
    DHARMAON  
    HYCLONE  
    WHATMAN  
GFS CHEMICALS  
GIBCO  
GILSON, INC.  
GOJO INDUSTRIES, INC.  
GRACE DIVISION DISCOVERY SCIENCES  
GRAPHIC CONTROLS LLC  
GVS  
HAMILTON COMPANY  
HAWS CORPORATION  
H B INSTRUMENTS COMPANY  
HEATHROW  
HEIDOLPH NORTH AMERICA  
HF SCIENTIFIC  
HOEFER, INC.  
HONEYWELL BRANDS  
    HONEYWELL ANALYTICS  
    SALISBURY BY HONEYWELL

# 2016 United States Supplier Guide

## HONEYWELL BRANDS (CONT'D.)

HONEYWELL SAFETY PRODUCTS  
HONEYWELL FIRST RESPONDER PRODUCTS  
HOURGLASS INTERNATIONAL, INC.  
HUMBOLDT MANUFACTURING  
HYGIENA LLC  
IBI SCIENTIFIC  
ILC DOVER, INC.  
INTERMETRO INDUSTRIES  
INTERNATIONAL ENVIRONMENTAL SYSTEMS, INC.  
INTERNATIONAL LABORATORY SUPPLY  
INVITROGEN  
ITW TEXWIPE  
JUSTRITE MANUFACTURING COMPANY  
J.T.BAKER  
KD SCIENTIFIC  
KEMTECH/SYNTHWARE  
KIMACT CORPORATION  
KIMBERLY-CLARK  
KIMBLE CHASE  
KINEMATICA  
KNF FLEXPAC CORPORATION  
KNF NEUBERGER, INC.  
KOEHLER INSTRUMENT COMPANY, INC.  
LAB ARMOR  
LABCHEM  
LABCONCO CORPORATION  
LABPLAS  
LAMOTTE CORPORATION  
LAZAR RESEARCH LABORATORIES  
LEVGO  
LONZA, INC.  
MACRON FINE CHEMICALS  
MAPA  
MARKET FORGE INDUSTRIES  
MAXIM BIOTECH  
MAYBRIDGE  
MBRAUN  
MEDEGEN  
MEDTRONIC PHYSIC CONTROL  
METROHM  
METTLER TOLEDO  
MICRO ESSENTIAL LABORATORY  
MICROBIOLOGICS  
MICRONOVA MANUFACTURING, INC.

## MILLIPORESIGMA

MILTEX INSTRUMENT COMPANY  
MIRUS BIO  
MOLDEX METRIC, INC.  
MOTT MANUFACTURING, LTD.  
MP BIOMEDICALS  
MSA  
MYSTAIRE  
NASCO FT. ATKINSON  
NATIONAL INSTRUMENT COMPANY  
NATIONAL PACKAGING SERVICES  
NEUTEC GROUP  
NEWELL RUBBERMAID  
NILEFISK OF AMERICA, INC.  
NITRITEX NORDON  
OHAUS CORPORATION  
OMNIFIT/BIO-CHEM VALVE  
OMNI INTERNATIONAL, INC.  
OSM, INC.  
ORS NASCO  
PARTER MEDICAL  
PARR INSTRUMENT COMPANY  
PELICAN PRODUCTS, INC.  
PERFEXCORP  
PHARMOCO AAPER  
PIERCAN USA, INC.  
PLAS-LABS, INC.  
THE PLASTICOID COMPANY  
PROMEGA  
PROPPER MANUFACTURING  
PROTECTIVE INDUSTRIAL PRODUCTS  
PURITAN MEDICAL  
PURUS INTERNATIONAL, INC.  
PYRAMEX SAFELY PRODUCTS  
QORPAK  
QSONICA  
QUAKE HOLD  
REICHERT, INC.  
RESTEK CORPORATION  
RETSCH  
RHEODYNE  
RICCA CHEMICAL  
ROTRONIC  
RUBBERMAID COMMERCIAL PRODUCTS  
S CURVE TECHNOLOGIES  
SAINT-GOBAIN PERFORMANCE PLASTICS  
SARTORIUS CORPORATION

## SCIENTIFIC CELL COMPANY

SCOTT SAFETY  
SENSIDYNE, INC.  
SEWARD LABORATORY SYSTEMS  
SGE (TRAJAN)  
SHOWA BEST GLOVE  
SIMULAIDS, INC.  
SONOCO PROTECTIVE SOLUTIONS  
SOUTHERN BIOTECHNOLOGY ASSOCIATES  
SP INDUSTRIES, INC.  
SPECTROLINE  
SPECTRUM LABORATORIES  
SPEX CERTIPREP LLC  
SPEX SAMPLEPREP  
SPLASH SHIELD, INC.  
STEMGENT  
STERIS CORPORATION  
STREAMLIGHT, INC.  
SUPERIOR UNIFORM GROUP, INC.  
TECHNIGLOVE INTERNATIONAL, INC.  
TECHNIPLAST USA  
TEMPSHIELD, INC.  
THERMO SAFE  
THERMO SCIENTIFIC  
ANATOMICAL PATHOLOGY  
BARNSTEAD  
BATHS  
BIOLITE  
BIOMATE  
CAPITOL VIAL  
CHROMACOL  
DIAGNOSTICS  
EP  
ERIE  
EVOLUTION  
FORMA  
HERACELL  
HERATHERM  
I-CHEM  
LAB VISION  
MAS  
MATERIAL CHARACTERIZATION  
MATRIX  
MICROGENICS  
MICROM  
MICROBIOLOGY (REMEL/OXOID)  
MOLECULAR BIOLOGY

## THERMO SCIENTIFIC (CONT'D.)

NALGENE  
NANODROP  
NATIONAL  
NERL DIAGNOSTICS  
NITON  
NUNC  
ORION  
OWL  
PARTICAL TECHNOLOGY  
PICOSPIN  
PORTABLE ANALYTICAL INSTRUMENTS  
REVCO  
RM&SI  
SAVANT  
SORVALL  
SPECTRONIC  
SUN SRI  
TEMPERATURE CONTROL PRODUCTS  
TIAN INTERNATIONAL, INC.  
TINGLEY RUBBER COMPANY  
TINTOMETER, INC.  
TROEMNER LLC  
TUBEWRITER  
UPCHURCH SCIENTIFIC  
UVP  
VELTEK ASSOCIATES, INC.  
VF IMAGEWEAR, INC.  
VIDARO CORPORATION  
VILEDA  
VISTALAB TECHNOLOGIES  
W.A. HAMMOND DRIERITE COMPANY  
WARING PRODUCTS WATSON-MARLOW  
WEARWELL  
WELCH ILMVAC  
WELLS LAMONT  
WHEATON SCIENCE PRODUCTS  
WHITE SWAN BRANDS  
WORKRITE  
W.S. TYLER  
YOUNGSTOWN BARREL AND DRUM  
YSI, INC.  
ZEISS  
ZOLL MEDICAL CORPORATION  
WILMAD LABGLASS  
WILMAD NMR (BEL-ART)

Note: Blue font denotes suppliers for whom Fisher Scientific is the exclusive national channel for all or part of their product line.

© 2016 Thermo Fisher Scientific Inc. All rights reserved.  
Trademarks used are owned as indicated at [www.fishersci.com/trademarks](http://www.fishersci.com/trademarks).

## In the United States:

For customer service, call 1-800-766-7000

To fax an order, use 1-800-926-1166

To order online: [www.fishersci.com](http://www.fishersci.com)

16-0119 LW/AP 1/16 BN01191614



A Thermo Fisher Scientific Brand



# Exclusive Supplier Guide

## 2016 Suppliers and Brands

*From the most advanced equipment to the latest life science consumables, we offer what you need to achieve successful results. Through our commitment to you, we have built strong relationships with companies that continually develop innovative products. Listed below are the suppliers for whom Fisher Scientific is the exclusive national channel for all or part of their product line. For more information, or for a complete list of suppliers, please contact your Fisher Scientific Representative or visit [www.fishersci.com](http://www.fishersci.com).*

### **APPLIED BIOSYSTEMS**

PCR REAGENTS  
QPCR REAGENTS  
QPCR INSTRUMENTS  
TAQMAN QPCR ASSAYS AND PROBES  
THERMAL CYCLERS

### **BD BIOSCIENCES**

FLOW CYTOMETRY REAGENTS  
CYTOMETRIC BEAD ARRAYS  
IMMUNOASSAYS

### **BIO-TECHNE**

RECOMBINANT AND NATURAL PROTEINS  
ANTIBODIES  
ELISA KITS  
CELL CULTURE REAGENTS

### **BIOTEK INSTRUMENTS**

MICROPLATE DISPENSERS  
MICROPLATE READERS  
MICROPLATE WASHERS

### **CALIFORNIA ADVANCED LABELING**

TUBEWRITER DIRECT PRINTING SYSTEM

### **DDC MEDICAL, A DIVISION OF DNA DIAGNOSTICS CENTER**

CELL LINE AUTHENTICATION  
MYCOPLASMA DETECTION  
PATHOGEN TESTING

### **DECON LABORATORIES**

PURE ETHANOL

### **DOMNICK HUNTER, INC.**

GAS GENERATORS

### **EUROFINS MWG OPERON**

DNA SEQUENCING  
OLIGONUCLEOTIDES

### **EVOS**

CELL IMAGING SYSTEMS

### **EXPEDEON**

PRECAST GELS

### **FISHER BIOREAGENTS**

BUFFERS  
ELECTROPHORESIS REAGENTS  
RESTRICTION ENZYMES

### **FISHER BIOSERVICES**

CRYOCRADLE

### **FISHER CHEMICAL**

CUSTOM-MANUFACTURED CHEMICALS  
LABORATORY CHEMICALS AND  
ANALYTICAL REAGENTS  
SOLUTIONS STANDARDS

### **FISHER SCIENTIFIC**

ACCUMET ELECTROCHEMISTRY PRODUCTS  
ACCUSPIN CENTRIFUGES  
EQUIPMENT  
FISHERBRAND  
APPARATUS  
CASTALLOY CLAMPS  
CONSUMABLES  
DIAGNOSTICS  
ELITE PIPETTES  
ERGO FIT PIPETTES  
SAFETY  
SUREONE PIPETTE TIPS  
INSTRUMENTS  
ISOTEMP EQUIPMENT  
MAXIMA PUMPS  
MICROMASTER MICROSCOPES  
STEREOMASTER MICROSCOPES  
STERILELITE AUTOCLAVES

# 2016 Exclusive Suppliers and Brands

## **FOSS NORTH AMERICA**

DIGESTION AND EXTRACTION  
INSTRUMENTATION

## **FOTODYNE INC.**

PHOTODOCUMENTATION SYSTEMS  
TRANSILLUMINATORS

## **GIBCO**

MEDIA, SERA, AND  
CELL CULTURE ESSENTIALS

## **GILSON, INC.**

PIPETMAN PIPETTES AND TIPS  
ACCESSORIES  
BENCHTOP EQUIPMENT AND CUSTOM  
SERVICE OPTIONS

## **GRACE DAVIDSON DISCOVERY SCIENCES**

CHROMATOGRAPHY COLUMNS  
GENERAL CHROMATOGRAPHY SUPPLIES

## **HOEFER**

2-D, HORIZONTAL AND  
VERTICAL ELECTROPHORESIS UNITS  
BLOTTING EQUIPMENT  
POWER SUPPLIES  
REAGENTS

## **INVITROGEN**

CELL ANALYSIS INSTRUMENTS  
ELECTROPHORESIS  
PCR, RT-PCR REAGENTS  
NUCLEIC ACID PURIFICATION  
PROTEIN EXPRESSION PRODUCTS  
WESTERN BLOTTING PRODUCT

## **MBRAUN**

SOLVENT PURIFICATION SYSTEMS

## **METTLER TOLEDO**

ME-SERIES BALANCES

## **MILLIPORESIGMA**

AMICON BIOSEPARATIONS DEVICES  
CELL COUNTER  
DETECTION REAGENTS  
FILTRATION PRODUCTS  
IMMOBILON HYBRIDIZATION/TRANSFER  
MEMBRANES  
MULTISCREEN HARVEST PLATES  
WATER PURIFICATION SYSTEMS  
WESTERN BLOTTING REAGENTS

## **MIRUS BIO**

TRANSFECTION REAGENTS

## **NEUTEC GROUP**

AGAR FILLERS  
COLONY COUNTERS  
DILUTORS

## **OSM**

ENVIRONMENTALLY FRIENDLY CLEANERS

## **PHARMCO AAPER**

SPECIALLY DENATURED ALCOHOLS  
MULTICOMPENDIAL CGMP SOLVENTS

## **SARTORIUS**

BALANCES, SCALES AND ACCESSORIES  
CELL CULTURE  
ELECTROCHEMISTRY  
FILTRATION  
LIFE SCIENCE  
STEDIM BIOTECH

## **STEMGENT**

ALVETEX 3D SCAFFOLDS  
HMC AUTOCLAVES (KINEMATICA)

## **THERMO SCIENTIFIC**

BIOLITE  
BIOMATE SPECTROPHOTOMETERS  
DNA/RNA MODIFICATION ENZYMES  
ELECTROPORATION PRODUCTS  
EVOLUTION SPECTROPHOTOMETERS  
FAST DIGEST AND CONVENTIONAL  
FORMA  
CO<sub>2</sub> INCUBATORS  
ENVIRONMENTAL CHAMBERS  
ULTRA-LOW TEMPERATURE FREEZERS

## **THERMO SCIENTIFIC (CONT'D.)**

HERATHERM  
GENERAL PROTOCOL  
MICROBIOLOGICAL INCUBATORS  
AND OVENS  
MATRIX TIPS  
MOLECULAR WEIGHT LADDERS  
NANODROP FLUOROMETERS AND UV/VIS  
SPECTROPHOTOMETERS  
NUCLEIC ACID PURIFICATION  
PCR, QPCR AND RT-PCR  
PICOSPIN PRODUCTS  
PORTABLE ANALYTICAL INSTRUMENTS  
TRUSCAN RM  
RESTRICTION ENZYMES  
SAVANT CENTRIFUGAL EVAPORATORS  
SORVALL BENCHTOP CENTRIFUGES  
AND MICROCENTRIFUGES  
TEMPERATURE CONTROL PRODUCTS

© 2016 Thermo Fisher Scientific Inc. All rights reserved.  
Trademarks used are owned as indicated at [www.fishersci.com/trademarks](http://www.fishersci.com/trademarks).

## **In the United States:**

For customer service, call 1-800-766-7000

To fax an order, use 1-800-926-1166

To order online: [www.fishersci.com](http://www.fishersci.com)

15-3171 JA 03/16 BN01191613

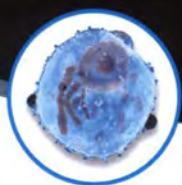


A Thermo Fisher Scientific Brand



# Unrivaled LIFE SCIENCE

## SUPPLIER GUIDE



CELL CULTURE  
AND ANALYSIS



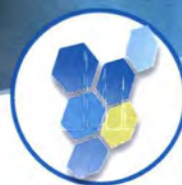
MICROBIOLOGY



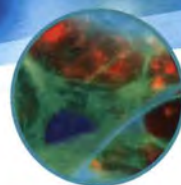
MOLECULAR  
BIOLOGY



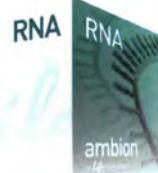
PROTEIN  
BIOLOGY



CHROMATOGRAPHY



ANTIBODIES





**Abnova™**

- ELISA Kits
- In Situ Hybridization
- Monoclonal and Polyclonal Antibodies
- Cell Lysates
- Recombinant Proteins

**Applied Biosystems™**

- PCR, RT-PCR Reagents
- qPCR Reagents
- qPCR Instruments
- TaqMan™ qPCR Assays and Probes
- Thermal Cyclers

**BD Biosciences\***

- Antibodies
- Cytometric Bead Arrays
- Flow Cytometry Reagents
- Immunoassays

**Beckman Coulter\***

- Monoclonal Antibodies

**Bio-Techne****R&D Systems**

- Antibodies
- Elisa Kits
- Luminescence Assays
- Recombinant and Natural Proteins

**Boston Biochem**

- Ubiquitin-related research products

**Novus Biologicals**

- Antibodies, Proteins, Lysates

**Tocris**

- Biologically Active Small Molecules

**BioTek™ Instruments**

- Absorption Readers
- Fluorescence Readers
- Luminescence Readers
- Microplate Dispensers
- Microplate Stackers
- Microplate Washers
- Multi-mode Readers

**BTX Harvard Apparatus**

- Electroporators, Cuvets and Electrodes

**Carestream Healthcare, Inc.**

- Autoradiography Products

**Carl Zeiss**

- Inverted Microscopes
- Stereo Microscopes
- Upright Microscopes

**Corning**

- Assay Plates
- Axygen Next-Gen Sequencing Magnetic Bead Separation
- Axygen PCR Plastics
- Axygen Photodocumentation System
- Axygen Robotic Tips
- Cell Culture Consumables
- Cell Culture Inserts
- Cell Culture Sera, Media and Reagents
- Cryogenics Products
- Cytokines
- Cytokines, Growth Factors and Supplements
- Microarray Slides and Kits
- Thermal Cyclers

**DDC Medical**

- Cell Line Authentication Services
- Mycoplasma Detection Services
- Pathogen Testing Services

**Decon**

- Detergents
- Disinfectants

**Digilab, Inc.**

- Hydroshear
- Hydroshear Plus

**EMD Millipore**

- Antibodies
- Automated Cell Counter
- CalBiochem™
- Cell Culture Inserts
- Immobilized Hybridization/Transfer Membranes
- MultiScreen Products
- Novagen™
- Protein Concentrators
- Protein Purification Reagents
- Virus Purification Kits
- Water Purification Systems
- Western Detection Reagents and Instrumentation

**Eppendorf North America**

- Centrifuges
- Electroporators and Cuvets
- New Brunswick Scientific
  - Incubators
  - Shakers
- PCR Consumables
- Storage Microplates
- Thermal Cyclers

**Eurofins MWG Operon\***

- Custom Oligonucleotides
- SimpleSeq™ Sequencing Kits

**Fisher BioReagents**

- Biochemicals
- Cell Culture Reagents
- Electrophoresis Reagents
- Microbiology Media
- PCR Reagents
  - Buffers
  - Molecular Weight Markers
  - Nucleotides
  - Taq Polymerase
- Restriction/Modifying Enzymes

**Fisher Scientific**

- FisherBiotech™ Autoradiography Products
- FisherBiotech Gel Boxes
- FisherBiotech Gel Dryers
- FisherBiotech PCR Enclosures
- FisherBiotech Transilluminators
- Fisherbrand Cryovials
- Fisherbrand Electroporation Cuvets
- Fisherbrand Erlenmeyer Style Shaker Flasks
- Fisher Scientific Microplate Heater
- Fisher Scientific Microscopes
- Fisherbrand™ Microscope Slides
- Fisherbrand PCR Consumables
- Fisher Scientific™ accuSkan™ Readers
- Fisher Scientific Isotemp™ CO<sub>2</sub> Incubators
- Fisher Scientific Washers

**FOTODYNE**

- Photodocumentation Systems
- Transilluminators

**GE Healthcare**

- Amersham™ Membranes
- Autoradiography Film
- Centrifugation Media
- Chromatography Columns and Media
- Dharmacon RNAi and Transfection Reagents
- Electrophoresis
- Hyclone™ Cell Culture Media, Serum, Reagents and Supplements
- Nucleic Acid Labeling and Purification
- PCR Reagents

**GE Healthcare Continued**

- Protein Labeling
- Whatman™ Array Slides
- Whatman Blotting Apparatus
- Whatman Filtration Plates
- Whatman FTA Products
- Whatman Transfer Membranes

**Gibco™**

- Media, Sera and Cell Culture Essentials

**Hofer**

- 1D & 2D Electrophoresis
- Blotting Apparatus
- Electrophoresis Apparatus
- Power Supplies

**Invitrogen™**

- Ambion™ Sample Prep
- Antibodies and Cytokines
- Antibody Arrays
- Anza™ Restriction Enzyme Cloning System
- Countess™ Automated Cell Counters
- Inverted and Fluorescence Microscopes
- PCR, RT-PCR Reagents
- PureLink™ Sample Prep
- Transfection Reagents
- MolecularProbes™ Antibodies
- MolecularProbes Imaging Products
- MolecularProbes Protein Expression
- Novex™ Nucleic Acid Electrophoresis
- Novex Protein Electrophoresis
- Trizol™ Reagents
- Western Blotting Detection Systems
- Western Blotting Reagents
- Western Blotting Transfer Systems

**Lonza\***

- Cell Culture Media and Supplements
- FlashGel™ System
- Products and Reagents for Nucleic Acid and Protein Electrophoresis
- Protein Electrophoresis Reagents

**Mirus Bio™ Corporation\***

- DNA and RNA Transfection Products
- DNA Labeling Products
- Electroporation Kits and Solutions
- In Vivo Delivery Systems

**MP Biomedicals**

- Biochemicals and Reagents
- Immuno Solutions
- Radiochemicals
- Sample Preparation Systems

**Promega**

- Apoptosis Assays
- Cell Viability and Cytotoxicity Assays
- DNA Purification Kits
- Kinase, Phosphatase Reagents
- PCR Reagents
- Reporter Gene Assay and Vectors
- Restriction/Modifying Enzymes
- RNA Purification Kits
- Transcription, Translation Kits
- Transfection Reagents

**Stemgent**

- Alvetex™ 3-D Cell Culture Scaffold

**Sartorius™**

- Bioreactors
- CultiBag RM Products
- Protein Purification

**Southern Biotechnology**

- Monoclonal and Polyclonal Secondary Antibodies

**Spectronics Corporation**

- Transilluminators
- Ultraviolet Equipment

**Spectrum**

- Dialysis Tubing and Membranes

**Thermo Scientific™**

- ART™ Pipette Tips
- BioMate™ Spectrophotometers
- Biosafety Cabinets
- EC Power Supplies
- Erie Scientific Microarray Slides
- FastDigest Restriction Enzymes
- Forma™ CO<sub>2</sub> Incubators
- GeneJet™ DNA/RNA Purification Kits
- Heracell™ CO<sub>2</sub> Incubators
- HPLC Instrumentation and Columns
- Hybridization Ovens
- KingFisher™ Systems
- Lab Vision™ Immunostaining Reagents
- Lab Vision Primary Antibodies
- Matrix™ Pipette, Pipette, Heat Sealers
- Maxima™ and Luminaris™ qPCR and RT-PCR Reagents
- MaxQ™ Shakers
- NanoDrop™ Spectrophotometers, Fluorimeters
- Nicolet™ IS5 FT-IR Spectrometer
- NUNC™
  - Barnstead™ Water Purification Systems
  - Cell Array Products
  - Cell Culture Consumables
  - Cryogenics Products
  - HTS Assay Plates
  - Purification Products
- Owl™ Electrophoresis Apparatus
- Particle Technology Count Controls, Size Standards, Flow, Dyed, Fluorescent and Specialty Particles
- PCR Plastics
- Phire™ Hot-Start PCR Enzymes
- Phusion™ and Phire™ Direct PCR Kits
- Phusion High Fidelity PCR Enzymes
- Pierce™ Autoradiography Film
- Pierce Cell Lysis Reagents
- Pierce Photodocumentation Equipment
- Pierce Protein/Antibody Purification
- Pierce Protein Concentrators, Protein Function Reagents
- Pierce Western Detection Reagents
- Remel™/Oxoid™
  - Additives
  - Dehydrated Culture Media
  - Prepared Culture Media
  - Quality Control Organisms
- Sorvall™ Centrifuges
- Steri-cult CO<sub>2</sub> Incubators
- UV-Vis Spectrophotometers
- Water Purification System\*

**Ultraviolet Products (UVP)**

- Photodocumentation Systems
- Transilluminators
- UV Equipment

\*Available in U.S. Only      Bold designates exclusive supplier through Fisher Scientific.

Application-focused website organized by application and technique to help you find the most appropriate products for your research: [www.fishersci.com/lifescience](http://www.fishersci.com/lifescience)

© 2016 Thermo Fisher Scientific Inc. All rights reserved.

Trademarks used are owned as indicated at [www.fishersci.com/trademarks](http://www.fishersci.com/trademarks).

**In the United States:**

For customer service, call 1-800-766-7000

To fax an order, use 1-800-926-1166

To order online: [www.fishersci.com](http://www.fishersci.com)

15\_2944

JJ

1/16

BN1116151

**In Canada:**

For customer service, call 1-800-234-7437

To fax an order, use 1-800-463-2996

To order online: [www.fishersci.ca](http://www.fishersci.ca)



**Fisher  
Scientific**

A Thermo Fisher Scientific Brand